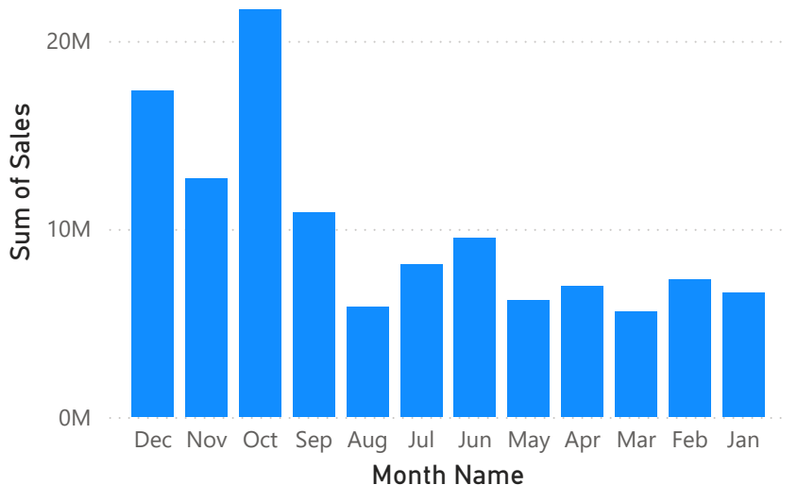
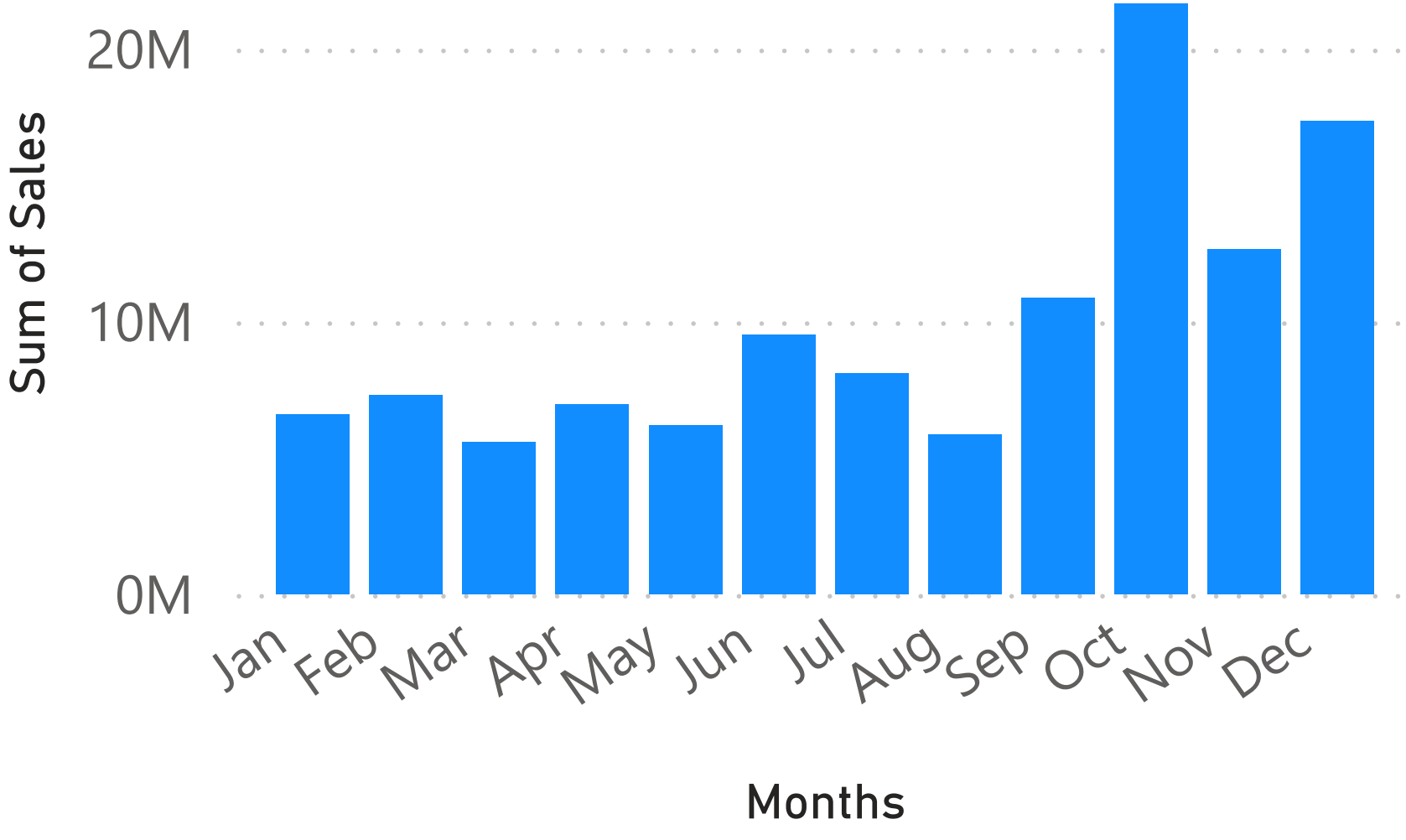
Sum of Sales by Month Name



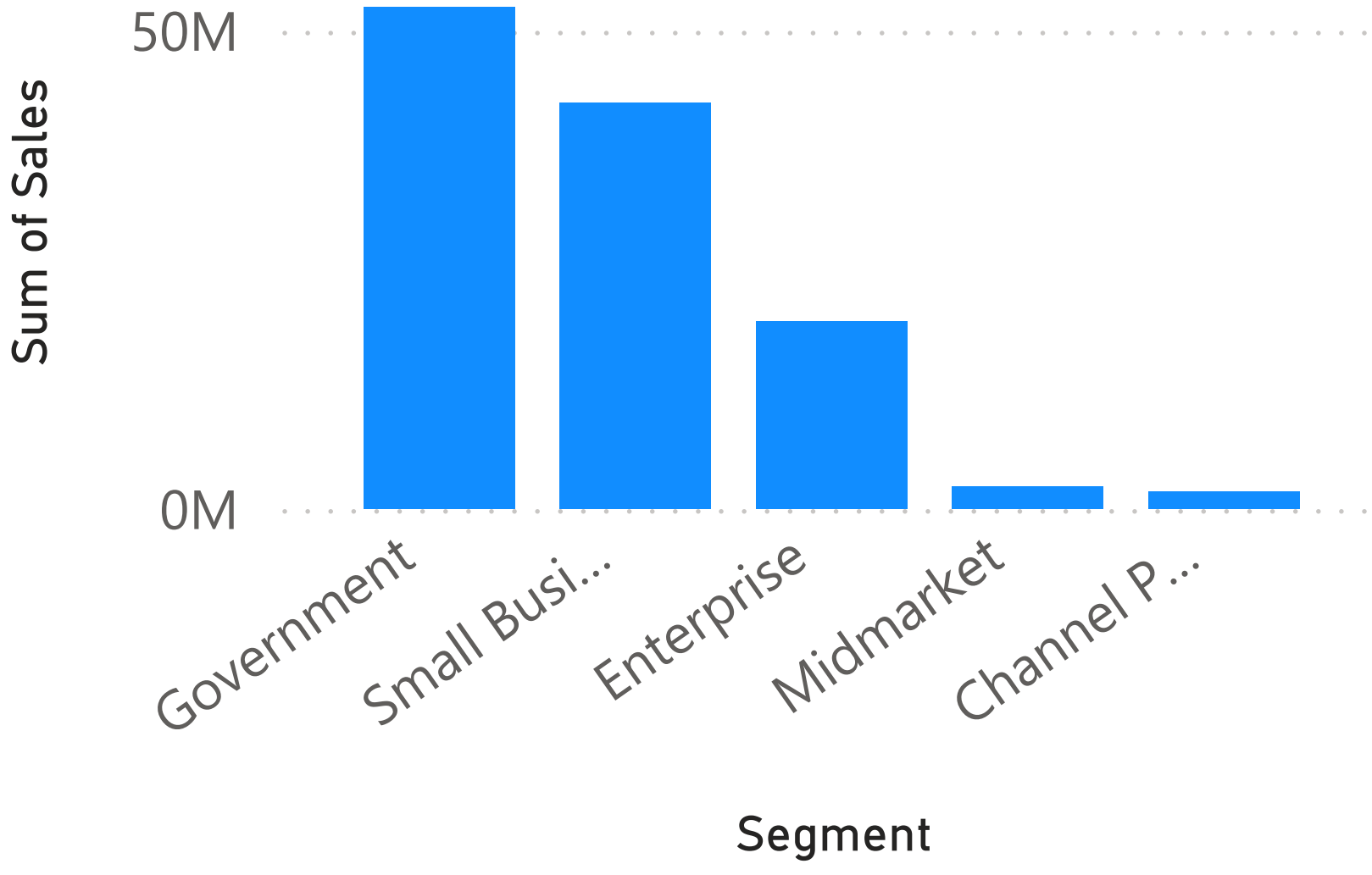
Months	Sum of Sales
Dec	1,73,67,228.98
Nov	1,26,51,417.50
Oct	2,16,71,431.02
Sep	1,08,82,697.27
Aug	58,64,622.42
Jul	81,02,920.18
Jun	95,18,893.82
May	62,10,211.06
Apr	69,64,775.07
Mar	55,86,859.87
Feb	72,97,531.39
Jan	66,07,761.68
Total	**11,87,26,350.26**

Discount Band	Sum of Discounts
None	0.00
Low	8,85,675.80
Medium	30,02,546.16
High	53,17,026.28
Total	**92,05,248.24**

Sum of Sales by Months



Sum of Sales by Segment



16.89M

Sum of Profit

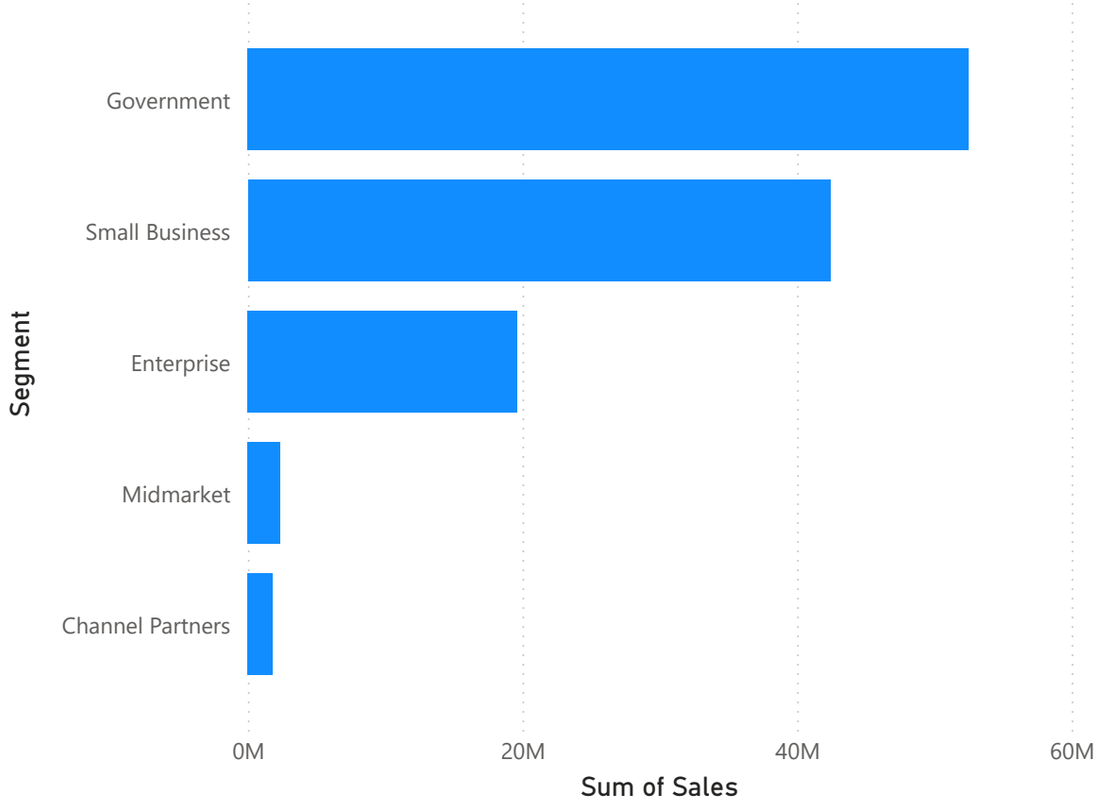
101.83M

Sum of COGS

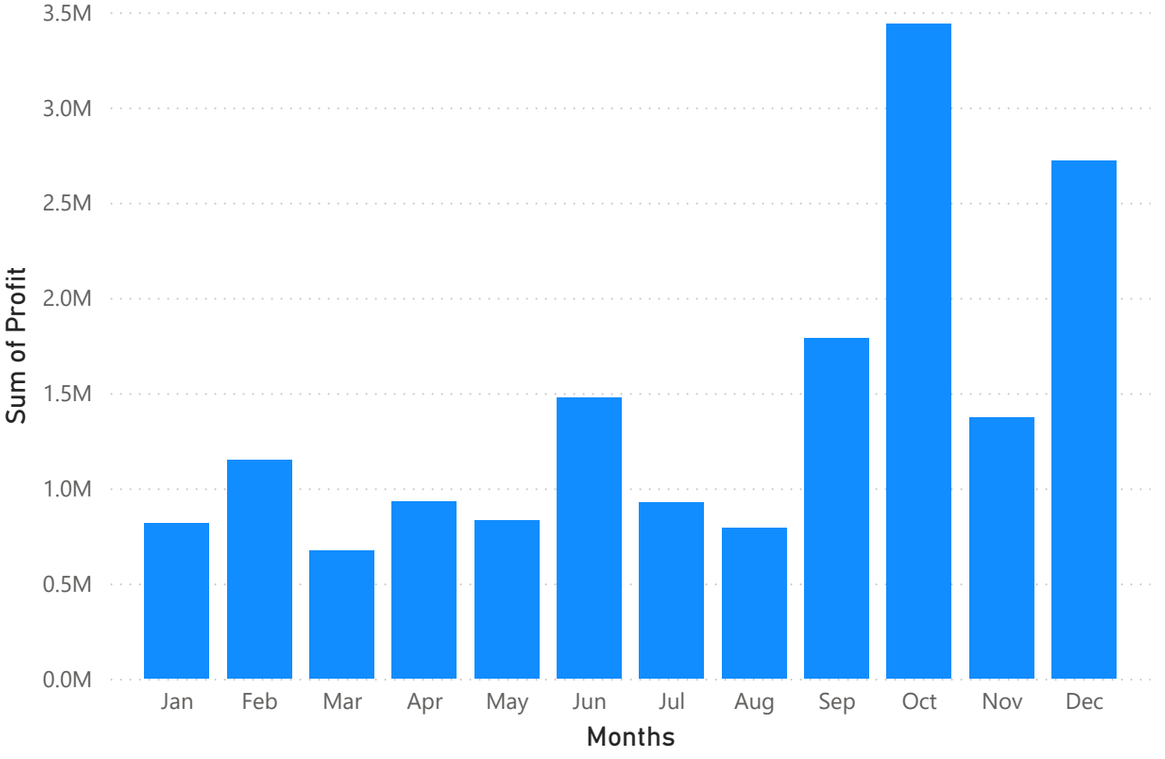
118.73M

Sum of Sales

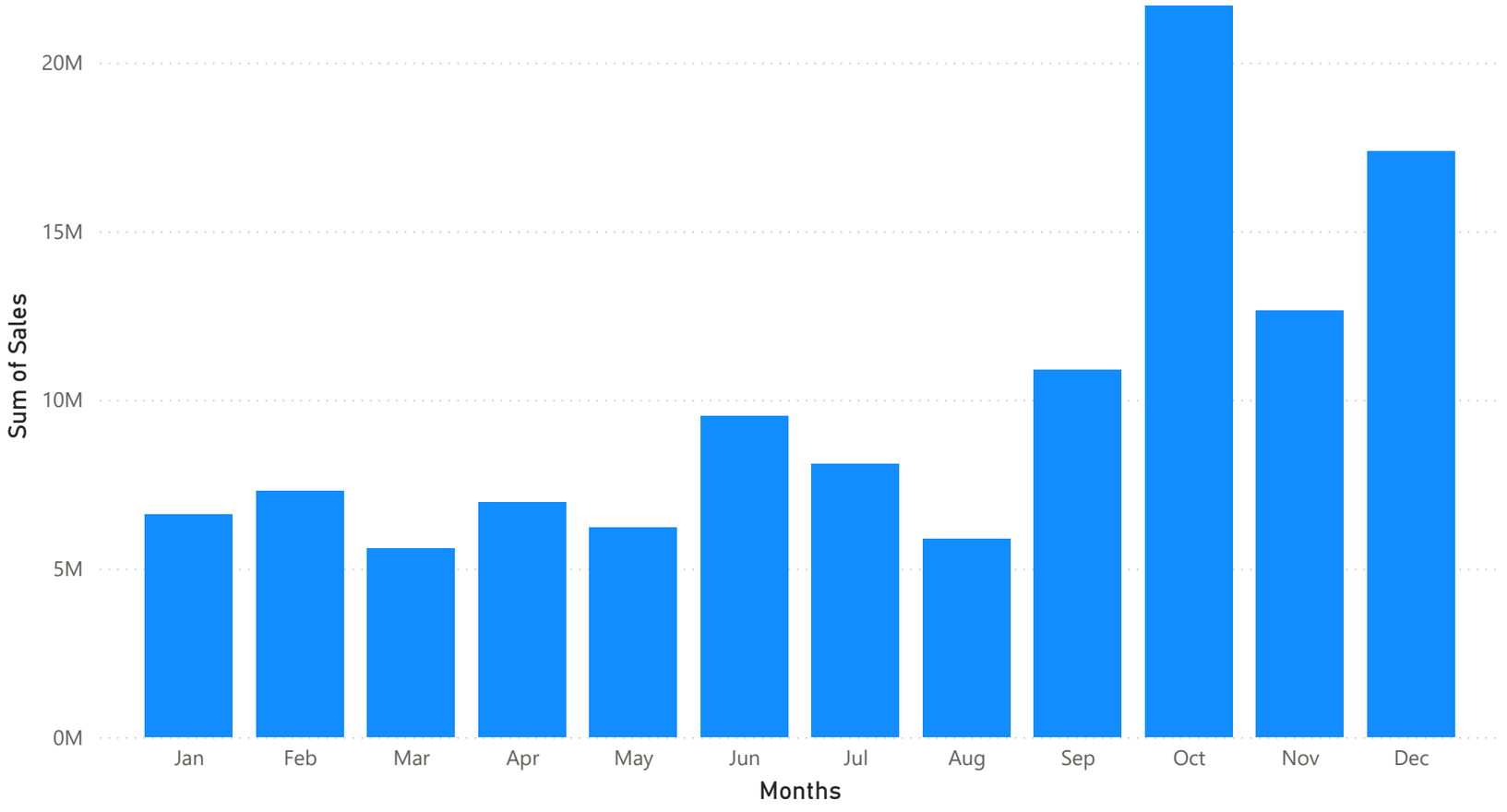
Sum of Sales by Segment



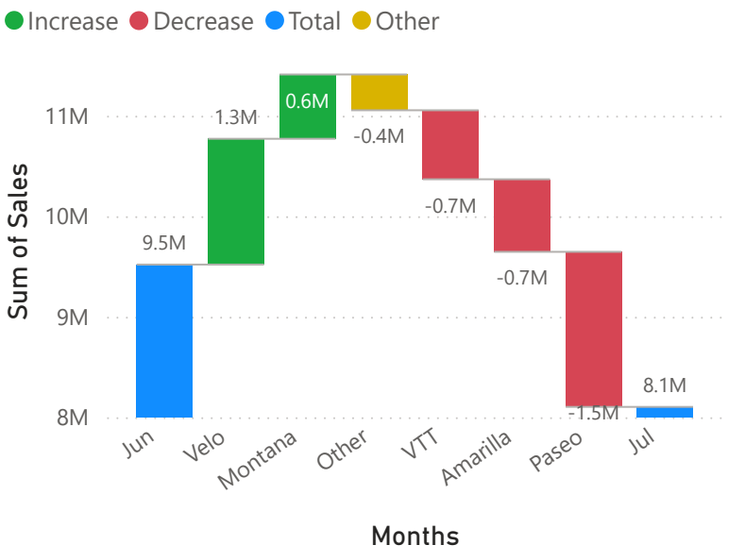
Sum of Profit by Months



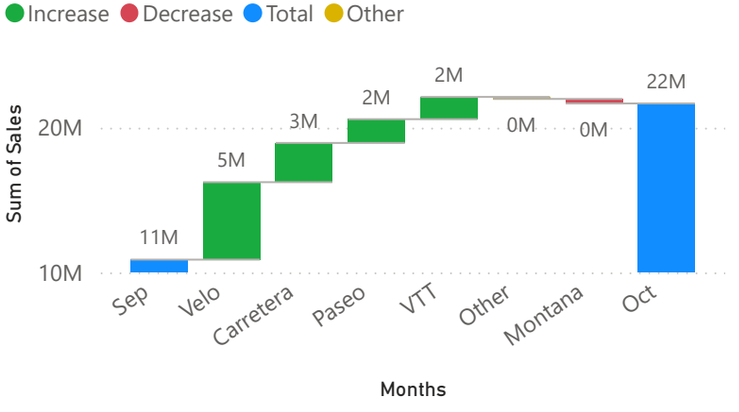
Sum of Sales by Months



Sum of Sales by Months and Product



Sum of Sales by Months and Product

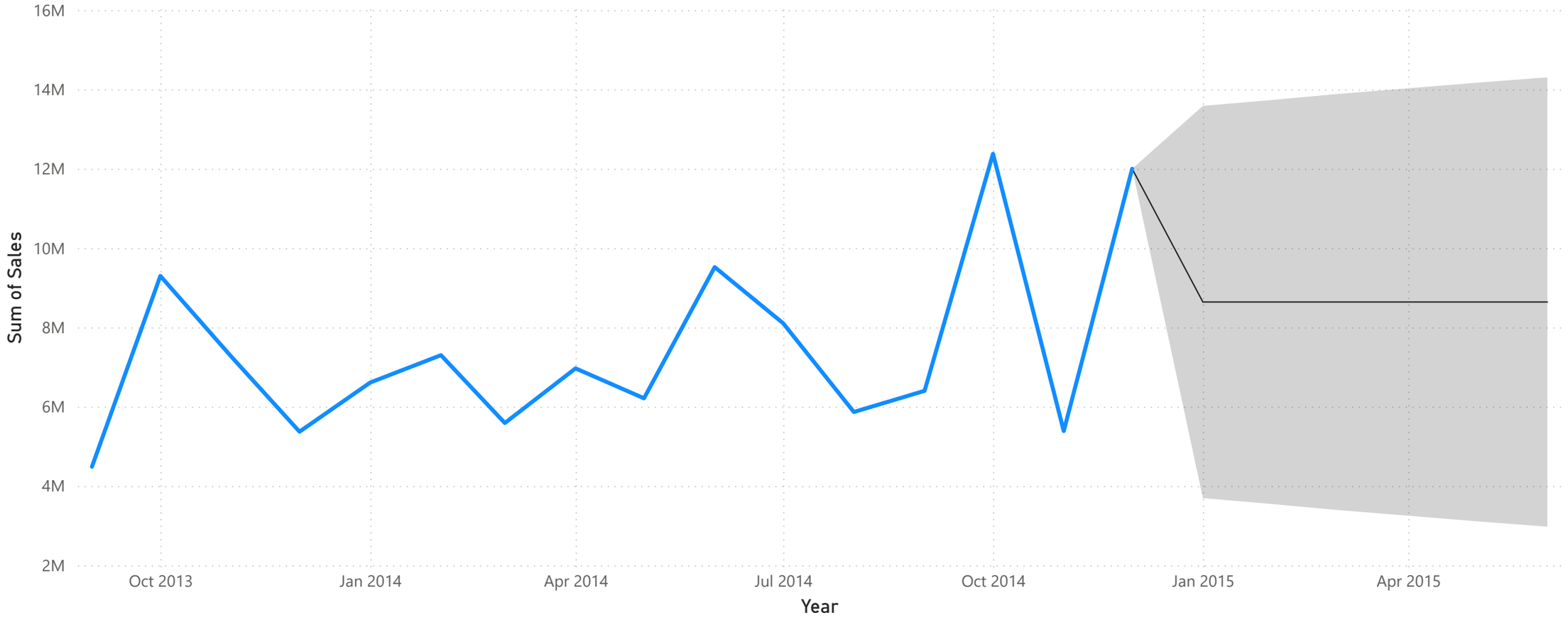


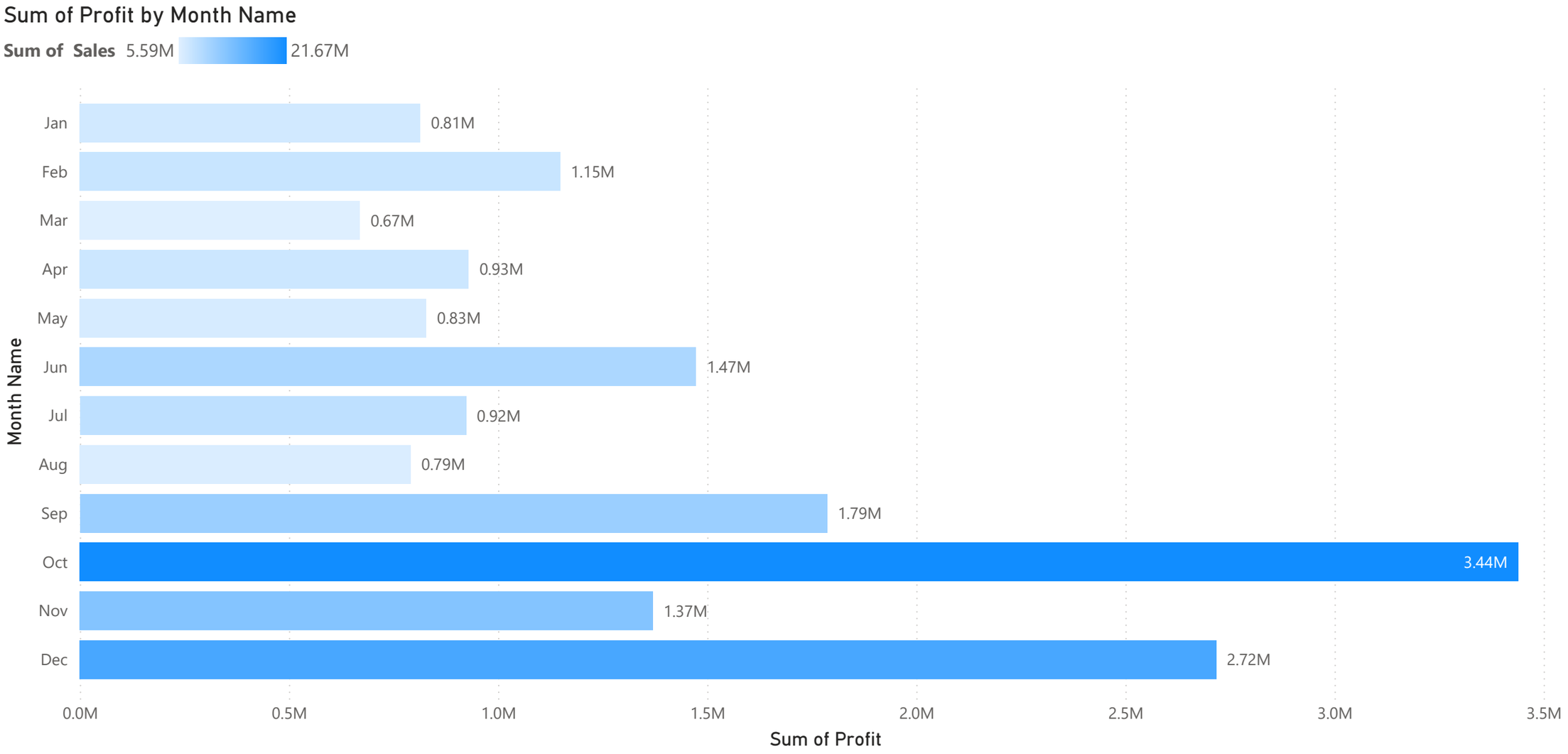
At 2,16,71,431.02, Oct had the highest Sum of Sales and was 287.90% higher than Mar, which had the lowest Sum of Sales at 55,86,859.87.

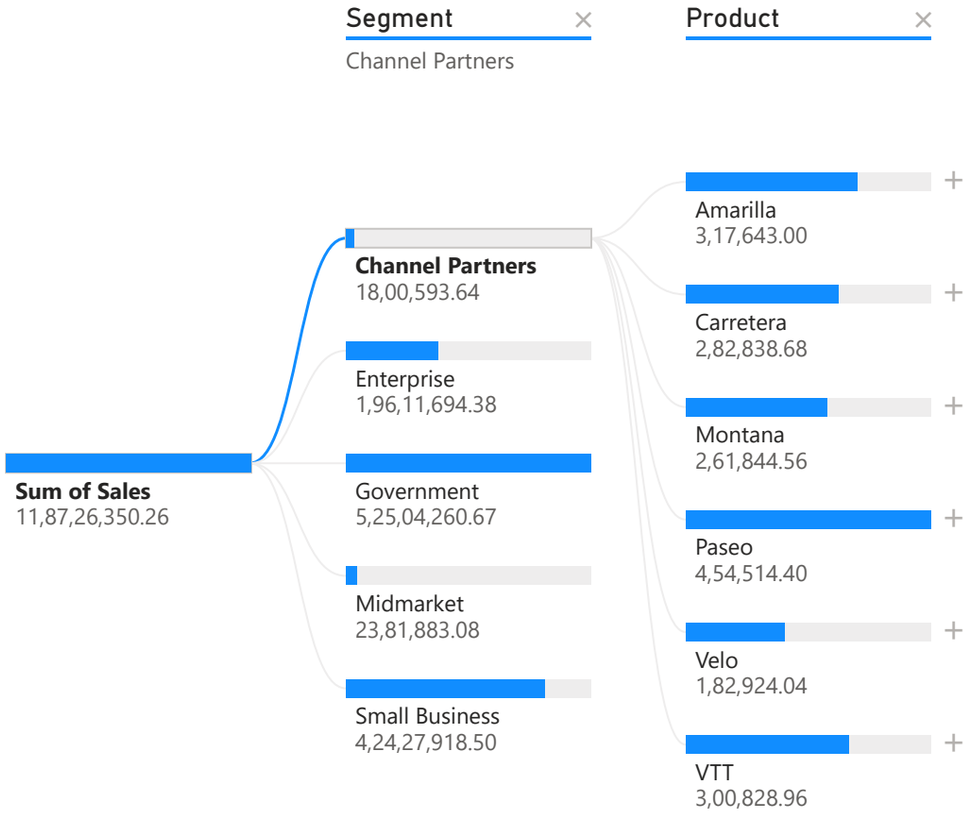
Oct accounted for 18.25% of Sum of Sales.

Across all 12 Months, Sum of Sales ranged from 55,86,859.87 to 2,16,71,431.02.

Sum of Sales by Year, Quarter, Month and Day




Sum of Profit by Month Name
Sum of Sales 5.59M 21.67M
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
0.81M
1.15M
0.67M
0.93M
0.83M
1.47M
0.92M
0.79M
1.79M
3.44M
1.37M
2.72M
Month Name
0.0M
0.5M
1.0M
1.5M
2.0M
2.5M
3.0M
3.5M
Sum of Profit


Segment
Channel Partners
Product
Sum of Sales
11,87,26,350.26
Channel Partners
18,00,593.64
Enterprise
1,96,11,694.38
Government
5,25,04,260.67
Midmarket
23,81,883.08
Small Business
4,24,27,918.50
Amarilla
3,17,643.00
Carretera
2,82,838.68
Montana
2,61,844.56
Paseo
4,54,514.40
Velo
1,82,924.04
VTT
3,00,828.96

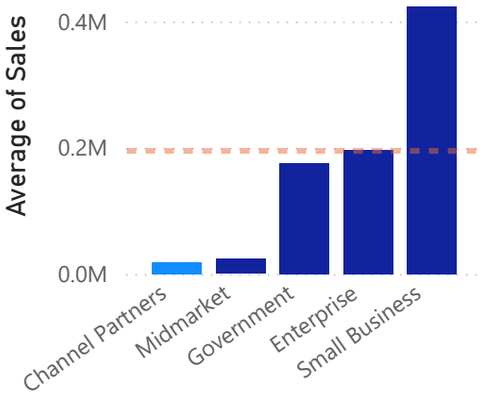
Key influencers | Top segments

What influences Sales to Decrease ?

When... | ....the average of Sales decreases by

- **Segment is Channel Partners** → 176.9K
- Segment is Midmarket → 170.1K

Sales is more likely to decrease when Segment is Channel Partners than otherwise (on average).



Only show values that are influencers