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<!DOCTYPE html>
<html lang="en">
<head>
  <meta charset="UTF-8">
  <meta name="viewport" content="width=device-width, initial-scale=1.0">
  <title>The Kingdom Standard - Preseason Success Planner</title>
  <script src="https://cdn.tailwindcss.com"></script>
  <style>
    body {
      box-sizing: border-box;
      background: black;
    }

    @keyframes fadeIn {
      from { opacity: 0; transform: translateY(10px); }
      to { opacity: 1; transform: translateY(0); }
    }

    .fade-in {
      animation: fadeIn 0.5s ease-out;
    }

    @keyframes pulse {
      0%, 100% { transform: scale(1); }
      50% { transform: scale(1.05); }
    }

    .pulse-subtle {
      animation: pulse 2s ease-in-out infinite;
    }

    .gradient-text {
      background: linear-gradient(135deg, #ffd700, #ffed4e, #fbbf24);
      -webkit-background-clip: text;
      -webkit-text-fill-color: transparent;
      background-clip: text;
    }

    .kingdom-bg {
      background: #1a1a1a;
      border: 1px solid #ffd700;
    }
  </style>
</head>
<body class="text-white min-h-full">
  <div class="container mx-auto px-4 py-6 max-w-7xl">
    <!-- Header -->
    <header class="text-center mb-8 fade-in">
      <h1 class="text-6xl font-bold mb-4 gradient-text">
        THE KINGDOM STANDARD
      </h1>
      <h2 class="text-3xl font-semibold mb-2 text-yellow-400">Preseason Success
Planner</h2>
      <p class="text-xl text-gray-300 mb-4">October 28, 2025 – April 7, 2026</p>

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    <div class="flex justify-center items-center gap-4 mb-4">
      <span class="bg-gray-800 border border-yellow-500 px-4 py-2 rounded-full text-
yellow-500">Identity</span>
      <span class="bg-gray-800 border border-yellow-500 px-4 py-2 rounded-full text-
yellow-500">Discipline</span>
      <span class="bg-gray-800 border border-yellow-500 px-4 py-2 rounded-full text-
yellow-500">Leadership</span>
      <span class="bg-gray-800 border border-yellow-500 px-4 py-2 rounded-full text-
yellow-500">Legacy</span>
    </div>
    <p class="text-2xl font-bold text-yellow-500 mb-2">LEADER: Graham Kaplan</p>
    <p class="text-xl text-yellow-400 mb-4">MISSION: Protect families. Build leaders.
Create legacies.</p>
    <blockquote class="text-lg italic text-gray-300 border-l-4 border-yellow-500 pl-4 max-
w-2xl mx-auto">
      "As iron sharpens iron, so one person sharpens another." — Proverbs 27:17
    </blockquote>
  </header>

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<!-- Navigation -->
<nav class="mb-8 fade-in">
  <!-- Foundation Row -->
  <div class="mb-4">
    <h3 class="text-lg font-bold text-yellow-500 mb-2 text-center">🏛️ FOUNDATION</
h3>

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    <div class="flex flex-wrap justify-center gap-2">
      <button onclick="showSection('identity')" class="kingdom-bg border border-
yellow-500 hover:bg-yellow-500 hover:text-black px-4 py-2 rounded-lg font-semibold
transition-all text-sm text-yellow-500">
        Identity & Standards
      </button>
      <button onclick="showSection('pillars')" class="kingdom-bg border border-
yellow-500 hover:bg-yellow-500 hover:text-black px-4 py-2 rounded-lg font-semibold
transition-all text-sm text-yellow-500">
        7 Pillars Scorecard
      </button>
      <button onclick="showSection('anchors')" class="kingdom-bg border border-
yellow-500 hover:bg-yellow-500 hover:text-black px-4 py-2 rounded-lg font-semibold
transition-all text-sm text-yellow-500">
        Spiritual & Family
      </button>
    </div>
  </div>

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  <!-- Daily Systems Row -->
  <div class="mb-4">
    <h3 class="text-lg font-bold text-gray-300 mb-2 text-center">⚡ DAILY SYSTEMS</
h3>

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    <div class="flex flex-wrap justify-center gap-2">
      <button onclick="showSection('daily')" class="kingdom-bg border border-
gray-400 hover:bg-gray-400 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-300">

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        Daily Routine
    </button>
    <button onclick="showSection('weekly')" class="kingdom-bg border border-
gray-400 hover:bg-gray-400 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-300">
        Weekly Rhythm
    </button>
    <button onclick="showSection('reset')" class="kingdom-bg border border-
gray-400 hover:bg-gray-400 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-300">
        Sunday Reset
    </button>
    <button onclick="showSection('life-systems')" class="kingdom-bg border border-
gray-400 hover:bg-gray-400 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-300">
        Life Systems
    </button>
</div>
</div>

<!-- Business Performance Row -->
<div class="mb-4">
    <h3 class="text-lg font-bold text-gray-400 mb-2 text-center">👛 BUSINESS
PERFORMANCE</h3>
    <div class="flex flex-wrap justify-center gap-2">
        <button onclick="showSection('recruiting')" class="kingdom-bg border border-
gray-500 hover:bg-gray-500 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-400">
            Recruiting Machine
        </button>
        <button onclick="showSection('sales')" class="kingdom-bg border border-
gray-500 hover:bg-gray-500 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-400">
            Sales Performance
        </button>
        <button onclick="showSection('leadership')" class="kingdom-bg border border-
gray-500 hover:bg-gray-500 hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-400">
            Leadership Development
        </button>
    </div>
</div>

<!-- Team Systems Row -->
<div class="mb-4">
    <h3 class="text-lg font-bold text-gray-500 mb-2 text-center">🧑‍🤝‍🧑 TEAM SYSTEMS</
h3>
    <div class="flex flex-wrap justify-center gap-2">
        <button onclick="showSection('training')" class="kingdom-bg border border-
gray-600 hover:bg-gray-600 hover:text-white px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-500">
            Training System

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        </button>
        <button onclick="showSection('culture')" class="kingdom-bg border border-
gray-600 hover:bg-gray-600 hover:text-white px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-500">
            Culture Building
        </button>
        <button onclick="showSection('systems')" class="kingdom-bg border border-
gray-600 hover:bg-gray-600 hover:text-white px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-gray-500">
            Systems Framework
        </button>
    </div>
</div>

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<!-- Strategic Planning Row -->
<div class="mb-4">
    <h3 class="text-lg font-bold text-white mb-2 text-center"><img alt="document icon" data-bbox="668 338 688 353"/> STRATEGIC
    PLANNING</h3>
    <div class="flex flex-wrap justify-center gap-2">
        <button onclick="showSection('monthly')" class="kingdom-bg border border-
white hover:bg-white hover:text-black px-4 py-2 rounded-lg font-semibold transition-all text-
sm text-white">
            Monthly Plans
        </button>
        <button onclick="showSection('blitz')" class="kingdom-bg border border-white
hover:bg-white hover:text-black px-4 py-2 rounded-lg font-semibold transition-all text-sm text-
white">
            Blitz Preparation
        </button>
        <button onclick="showSection('success-criteria')" class="kingdom-bg border
border-white hover:bg-white hover:text-black px-4 py-2 rounded-lg font-semibold transition-all
text-sm text-white">
            Success Criteria
        </button>
    </div>
</div>
</nav>

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<!-- Identity & Core Standards Section -->
<section id="identity" class="section-content">
    <div class="bg-gray-900 rounded-xl p-8 mb-6 border-2 border-yellow-500">
        <h2 class="text-4xl font-bold mb-6 text-yellow-500"><img alt="classroom icon" data-bbox="628 723 653 743"/> IDENTITY & CORE
        STANDARDS</h2>
        <div class="bg-gray-800 p-6 rounded-lg mb-6 border-l-4 border-yellow-500">
            <h3 class="text-2xl font-bold mb-4 text-yellow-500">THE 8 HABITS OF GREAT
            LEADERS</h3>
            <div class="space-y-4">
                <div class="bg-gray-700 p-4 rounded-lg">
                    <h4 class="font-bold text-yellow-400 mb-2">>#1: The Habit of No Snooze</
h4>

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I'm the kind of person who wakes up when I intend to and I'm prepped to tackle the day.

## #2: The Habit of Pre-Deciding

I plan ahead for things that matter most, and my real priorities dictate my schedule and choices.

## #3: The Habit of Doing the Hard-Right

I solve problems the right way, even if it's more difficult right now. I'm happy to endure a little pain to create a stronger, better solution.

## #4: The Habit of You-First Leadership

I'm a leader who loves people. I will start every interaction with the other person in mind.

## #5: The Habit of Touching the Line

I don't stop when I'm tired. I stop when I'm done. I don't cut corners. I value integrity and progress too much to cheat on what matters most.

## #6: The Habit of One More Rep

I exceed expectations, bring solutions, and go further than necessary. I'm willing to do one more rep because leaders do better than "normal."

## #7: The Habit of Fueling the Fire

I stay passionate over time because I actively and intentionally encourage myself—I fuel the fire in my spirit about my mission, family, and goals.

## #8: The Habit of Showing Back Up

When I commit, I don't quit. I'm a finisher.

I am a leader who multiplies leaders.

I rise so they rise.

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</div>
</div>
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<div class="grid md:grid-cols-2 gap-6 mb-6">
  <div class="bg-gray-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-yellow-500">Core Behaviors</h3>
    <div class="space-y-2">
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Show up early</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Move with urgency</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Lead by example</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Protect your reputation with excellence</span>
      </div>
    </div>
  </div>
  <div class="bg-gray-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-white">Non-Negotiables</h3>
    <div class="space-y-2">
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Speak positively</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Keep promises</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Take ownership</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Serve first</span>
      </div>
      <div class="flex items-center space-x-2">
        <span class="text-yellow-500">✔</span>
        <span class="text-gray-300">Faith before fear</span>
      </div>
    </div>
  </div>
</div>
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span>

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        <div class="space-y-2 text-lg text-gray-300">
            <p>No excuses</p>
            <p>No entitlement</p>
            <p>No half effort</p>
            <p>No lost weeks</p>
            <p>Integrity in the dark</p>
            <p class="font-bold text-yellow-500">Family first. Always.</p>
        </div>
    </div>
</div>

    <div class="bg-gradient-to-r from-gray-800 to-gray-700 p-6 rounded-lg text-center
border border-yellow-500">
        <p class="text-xl font-bold mb-2 text-yellow-500">Foundation Principle</p>
        <p class="text-lg text-gray-300">Discipline creates freedom. Every day is a
building block. Every week is a battle won.</p>
        <p class="text-lg text-gray-300">The standard you hold now determines the
summer you lead.</p>
        <p class="text-2xl font-bold mt-4 text-yellow-500">Let's build.</p>
    </div>
</div>
</section>

<!-- 7 Pillars Scorecard Section -->
<section id="pillars" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-purple-500">
        <h2 class="text-4xl font-bold mb-6 text-purple-400"><img alt="Flag icon" data-bbox="628 488 652 508"/> 7 PILLARS SCORECARD</h2>
        <p class="mb-6 text-gray-300 text-lg">Rate each day 1–5 | Weekly max: 175
points</p>

        <div class="bg-slate-700 p-6 rounded-lg mb-6">
            <h3 class="text-xl font-bold mb-4 text-blue-300">Pillar Definitions</h3>
            <div class="grid md:grid-cols-2 gap-4">
                <div class="bg-slate-600 p-4 rounded">
                    <h4 class="font-bold text-yellow-300">Family</h4>
                    <p class="text-sm">Present, patient, joyful</p>
                </div>
                <div class="bg-slate-600 p-4 rounded">
                    <h4 class="font-bold text-yellow-300">Leadership</h4>
                    <p class="text-sm">Tracking belief & development</p>
                </div>
                <div class="bg-slate-600 p-4 rounded">
                    <h4 class="font-bold text-yellow-300">Recruiting</h4>
                    <p class="text-sm">Interviews booked + pipeline built</p>
                </div>
                <div class="bg-slate-600 p-4 rounded">
                    <h4 class="font-bold text-yellow-300">Craft</h4>
                    <p class="text-sm">Production + conversion improvement</p>
                </div>
                <div class="bg-slate-600 p-4 rounded">
                    <h4 class="font-bold text-yellow-300">Body</h4>
                    <p class="text-sm">Sweat daily</p>
                </div>
            </div>
        </div>
    </div>

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    </div>
    <div class="bg-slate-600 p-4 rounded">
      <h4 class="font-bold text-yellow-300">Mind</h4>
      <p class="text-sm">Discipline under pressure</p>
    </div>
    <div class="bg-slate-600 p-4 rounded md:col-span-2">
      <h4 class="font-bold text-yellow-300">Faith</h4>
      <p class="text-sm">Scripture, worship, prayer</p>
    </div>
  </div>
</div>

<div class="overflow-x-auto">
  <table class="w-full text-sm">
    <thead>
      <tr class="bg-slate-700">
        <th class="p-3 text-left">Day</th>
        <th class="p-3">Family</th>
        <th class="p-3">Leadership</th>
        <th class="p-3">Recruiting</th>
        <th class="p-3">Craft</th>
        <th class="p-3">Body</th>
        <th class="p-3">Mind</th>
        <th class="p-3">Faith</th>
        <th class="p-3 bg-yellow-600">Total</th>
      </tr>
    </thead>
    <tbody id="pillars-scorecard-body">
      <!-- Rows will be generated by JavaScript -->
    </tbody>
    <tfoot>
      <tr class="bg-slate-700 font-bold text-lg">
        <td class="p-3">Weekly Total</td>
        <td colspan="7" class="p-3 text-center">
          <span id="pillars-weekly-total" class="text-yellow-400">0</span> / 175
        </td>
        <td class="p-3 text-center">
          <span id="pillars-weekly-percentage" class="text-green-400">0%</
span>
        </td>
      </tr>
    </tfoot>
  </table>
</div>

<div class="mt-6 bg-blue-600 p-4 rounded-lg text-center">
  <p class="font-bold">➡ Scored every Sunday using the Weekly Reset page</p>
</div>
</div>
</section>

<!-- Daily Success Routine Section -->
<section id="daily" class="section-content hidden">

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<div class="bg-slate-800 rounded-xl p-8 mb-6 border-2 border-green-500">
  <h2 class="text-4xl font-bold mb-6 text-green-400"><img alt="sun icon" data-bbox="625 110 645 130"/> DAILY SUCCESS
  ROUTINE</h2>

  <div class="bg-slate-700 p-6 rounded-lg mb-6">
    <h3 class="text-2xl font-bold mb-4 text-blue-300">Morning Routine (6:00 AM –
    10:00 AM)</h3>
    <div class="space-y-2">
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">6:00</span>
        <span>Wake up — hydrate — prayer</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">6:05</span>
        <span>Worship + scripture spoken aloud</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">6:15</span>
        <span>Workout — sweat and strength</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">6:45</span>
        <span>Shower + dress intentionally</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">7:05</span>
        <span>Breakfast — fuel ready</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">7:20</span>
        <span>Dad/Husband moment — presence</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">7:40</span>
        <span>Visualization: 2 FP+ + 10 interviews weekly</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">7:50</span>
        <span>Leadership outreach</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
      <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
        <span class="font-bold text-yellow-300">8:00</span>
        <span>First recruiting touch</span>
        <input type="checkbox" class="w-5 h-5 morning-check">
      </div>
    </div>
  </div>

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        <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
            <span class="font-bold text-yellow-300">8:30</span>
            <span>Drive with positive audio</span>
            <input type="checkbox" class="w-5 h-5 morning-check">
        </div>
        <div class="flex justify-between items-center p-3 bg-slate-600 rounded">
            <span class="font-bold text-yellow-300">10:00</span>
            <span>Work starts already winning</span>
            <input type="checkbox" class="w-5 h-5 morning-check">
        </div>
    </div>
    <div class="mt-4 text-center">
        <span class="text-3xl font-bold text-yellow-400" id="morning-score">0/11</
span>
        <span class="text-gray-300 text-lg"> Complete</span>
    </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-2xl font-bold mb-4 text-indigo-300">Night Routine (10 PM)</h3>
    <div class="space-y-4">
        <div>
            <label class="block font-semibold mb-2 text-yellow-300">Gratitude:</label>
            <textarea class="w-full bg-slate-600 p-3 rounded h-20 border border-
slate-500 focus:border-yellow-400 focus:outline-none" placeholder="What am I grateful for
today?"></textarea>
        </div>

        <div>
            <label class="block font-semibold mb-2 text-green-300">Wins logged:</
label>
            <textarea class="w-full bg-slate-600 p-3 rounded h-20 border border-
slate-500 focus:border-green-400 focus:outline-none" placeholder="What did I accomplish
today?"></textarea>
        </div>

        <div>
            <label class="block font-semibold mb-2 text-orange-300">Improvement
logged:</label>
            <textarea class="w-full bg-slate-600 p-3 rounded h-20 border border-
slate-500 focus:border-orange-400 focus:outline-none" placeholder="What will I do better
tomorrow?"></textarea>
        </div>

        <div>
            <label class="block font-semibold mb-2 text-blue-300">Tomorrow's first
action ready:</label>
            <input type="text" class="w-full bg-slate-600 p-3 rounded border border-
slate-500 focus:border-blue-400 focus:outline-none" placeholder="What's the first thing I'll do
tomorrow?">
        </div>

    </div>

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        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600
p-3 rounded">
            <input type="checkbox" class="w-5 h-5">
            <span class="font-semibold text-purple-300">Phone off → sleep like a
professional athlete</span>
        </label>
    </div>
</div>
</div>
</div>
</div>
</section>

<!-- Weekly Leadership Rhythm Section -->
<section id="weekly" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-yellow-500">
        <h2 class="text-4xl font-bold mb-6 text-yellow-400">17 WEEKLY LEADERSHIP
RHYTHM</h2>

        <div class="space-y-4">
            <!-- Monday -->
            <div class="bg-slate-700 rounded-lg border-l-4 border-blue-500">
                <button onclick="toggleDay('monday')" class="w-full p-6 text-left hover:bg-
slate-600 transition-colors rounded-lg">
                    <div class="flex justify-between items-center">
                        <div>
                            <h3 class="font-bold text-xl text-white">Monday</h3>
                            <p class="text-blue-300 font-semibold">Team Hangout & Organizational
Day</p>
                        </div>
                        <span id="monday-arrow" class="text-2xl text-blue-300 transform
transition-transform">▼</span>
                    </div>
                </button>

                <div id="monday-content" class="px-6 pb-6 space-y-3 text-sm">
                    <div class="bg-blue-600 p-3 rounded">
                        <p class="font-bold text-white">🎉 Team Hangout (MANDATORY)</p>
                        <p class="text-blue-100">Every Monday - fun and exciting planned
activity</p>
                    </div>

                    <div class="bg-slate-600 p-3 rounded">
                        <p class="font-bold text-yellow-300">17 Organization Block (12pm -
2pm)</p>
                        <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
                            <li>Get everyone's knocking schedule</li>
                            <li>Who needs licensing, shadowing, training</li>
                            <li>Schedule one-on-ones, phone jams</li>
                            <li>Identify who needs special attention (didn't sell last week)</li>
                            <li>Plan Assistant Manager meeting for Tuesday</li>
                        </ul>

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</div>

<div class="bg-slate-600 p-3 rounded">
  <p class="font-bold text-orange-300">📞 Follow-up Actions</p>
  <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
    <li>Call all reps who missed team hangout</li>
    <li>Use physical planner to track everything</li>
  </ul>
</div>
</div>
</div>

<!-- Tuesday -->
<div class="bg-slate-700 rounded-lg border-l-4 border-green-500">
  <button onclick="toggleDay('tuesday')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-xl text-white">Tuesday</h3>
        <p class="text-green-300 font-semibold">Manager Meetings & One-on-
Ones</p>
      </div>
      <span id="tuesday-arrow" class="text-2xl text-green-300 transform
transition-transform">▼</span>
    </div>
  </button>

  <div id="tuesday-content" class="px-6 pb-6 space-y-3 text-sm hidden">
    <div class="bg-green-600 p-3 rounded">
      <p class="font-bold text-white">🇺🇸 17 Manager Meeting (10am)</p>
      <p class="text-green-100">Weekly leadership alignment and strategy</p>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-yellow-300">👥 Assistant Manager Meeting
(12pm)</p>
      <p class="text-gray-300">Development and delegation planning</p>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-blue-300">🏢 Office Work Block (1pm - 6pm)</
p>

      <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
        <li>One-on-one trainings (target: 4+ sessions)</li>
        <li>Phone jams with reps</li>
        <li>Planning sessions (blitz weeks, areas, housing, incentives)</li>
        <li>Individual development conversations</li>
      </ul>
    </div>

    <div class="bg-orange-600 p-3 rounded">

```

```

        <p class="font-bold text-white">🎯 Tuesday Success Metric</p>
        <p class="text-orange-100">Minimum 4 one-on-ones completed</p>
    </div>
</div>
</div>

<!-- Wednesday -->
<div class="bg-slate-700 rounded-lg border-l-4 border-yellow-500">
    <button onclick="toggleDay('wednesday')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
        <div class="flex justify-between items-center">
            <div>
                <h3 class="font-bold text-xl text-white">Wednesday</h3>
                <p class="text-yellow-300 font-semibold">Recruiting Day (All Day)</p>
            </div>
            <span id="wednesday-arrow" class="text-2xl text-yellow-300 transform transition-transform">▼</span>
        </div>
    </button>

    <div id="wednesday-content" class="px-6 pb-6 space-y-3 text-sm hidden">
        <div class="bg-yellow-600 p-3 rounded">
            <p class="font-bold text-white">🏢 Office Meeting (10am - 12pm)</p>
            <p class="text-yellow-100">Team alignment and recruiting strategy
session</p>
        </div>

        <div class="bg-slate-600 p-3 rounded">
            <p class="font-bold text-blue-300">🎯 Active Recruiting Block (12pm -
6pm)</p>
            <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
                <li>Campus recruiting activities</li>
                <li>Phone jams with team members</li>
                <li>Organized recruiting outings</li>
                <li>Cold recruiting and networking</li>
            </ul>
        </div>

        <div class="bg-slate-600 p-3 rounded">
            <p class="font-bold text-orange-300">☎ Follow-up Power Hour (6pm -
8pm)</p>
            <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
                <li>Call/text all new recruits from the day</li>
                <li>Schedule interviews for Thursday</li>
                <li>Invite prospects to team meetings</li>
                <li>Same day or die follow-up rule</li>
            </ul>
        </div>

        <div class="bg-slate-600 p-3 rounded">

```

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    <p class="font-bold text-purple-300">📅 Evening Meetings (8pm+)</p>
    <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
      <li>Regional meeting attendance</li>
      <li>Team meeting and culture building</li>
      <li>Day recap and Thursday prep</li>
    </ul>
  </div>
</div>
</div>
</div>

<!-- Thursday -->
<div class="bg-slate-700 rounded-lg border-l-4 border-orange-500">
  <button onclick="toggleDay('thursday')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-xl text-white">Thursday</h3>
        <p class="text-orange-300 font-semibold">Correlation, Interview Day &
1-on-1's</p>
      </div>
      <span id="thursday-arrow" class="text-2xl text-orange-300 transform transition-transform">▼</span>
    </div>
  </button>

  <div id="thursday-content" class="px-6 pb-6 space-y-3 text-sm hidden">
    <div class="bg-orange-600 p-3 rounded">
      <p class="font-bold text-white">🏢 Office Operations (11am - 3pm)</p>
      <p class="text-orange-100">Strategic coordination and development
block</p>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-yellow-300">🇮🇹 Correlation & Deployment
(12pm)</p>
      <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
        <li>Run correlation meeting at noon</li>
        <li>Organize reps into car groups</li>
        <li>Deploy teams to designated areas</li>
        <li>Ensure everyone has clear direction</li>
      </ul>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-blue-300">🎯 Interview Marathon (11am - 3pm)</p>
      <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
        <li>Schedule all interviews for same day</li>
        <li>Use group interviews when needed</li>
        <li>Fill non-interview slots with trainings</li>
        <li>Conduct phone jams during gaps</li>
      </ul>
    </div>
  </div>
</div>

```

</ul>  
</div>

<div class="bg-slate-600 p-3 rounded">  
 <p class="font-bold text-purple-300">📞 Evening Follow-up</p>  
 <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">  
 <li>Call everyone who knocked today</li>  
 <li>Special focus on rookie check-ins</li>  
 <li>Provide encouragement and coaching</li>  
 </ul>  
</div>

<div class="bg-pink-600 p-3 rounded">  
 <p class="font-bold text-white">💕 Family Priority (3pm onwards)</p>  
 <p class="text-pink-100">Reserved as date day or family day</p>  
</div>

</div>  
</div>

<!-- Friday -->  
<div class="bg-slate-700 rounded-lg border-l-4 border-red-500">  
 <button onclick="toggleDay('friday')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">  
 <div class="flex justify-between items-center">  
 <div>  
 <h3 class="font-bold text-xl text-white">Friday</h3>  
 <p class="text-red-300 font-semibold">Correlation and Knocking</p>  
 </div>  
 <span id="friday-arrow" class="text-2xl text-red-300 transform transition-transform">▼</span>  
 </div>  
 </button>

<div id="friday-content" class="px-6 pb-6 space-y-3 text-sm hidden">  
 <div class="bg-red-600 p-3 rounded">  
 <p class="font-bold text-white">🏢 Office Operations (11am start)</p>  
 <p class="text-red-100">Strategic prep and team deployment</p>  
 </div>

<div class="bg-slate-600 p-3 rounded">  
 <p class="font-bold text-yellow-300">📞 Pre-Office Phone Calls</p>  
 <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">  
 <li>Call reps on way to office</li>  
 <li>Get everyone excited for the day</li>  
 <li>Remind them of their goals</li>  
 <li>Build energy and momentum</li>  
 </ul>  
</div>

<div class="bg-slate-600 p-3 rounded">

```

<p class="font-bold text-blue-300">🎯 Office Training Block</p>
<ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
  <li>Run role play training session</li>
  <li>Quick correlation meeting</li>
  <li>Organize and deploy teams</li>
</ul>
</div>

<div class="bg-slate-600 p-3 rounded">
  <p class="font-bold text-green-300">📚 Lead by Example</p>
  <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
    <li>Go out and sell with shadows</li>
    <li>Demonstrate the process</li>
    <li>Target: 1+ FP+ minimum</li>
  </ul>
</div>
</div>
</div>
</div>

<!-- Saturday -->
<div class="bg-slate-700 rounded-lg border-l-4 border-purple-500">
  <button onclick="toggleDay('saturday')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-xl text-white">Saturday</h3>
        <p class="text-purple-300 font-semibold">Sell, Sell, Sell - Slay Day</p>
      </div>
      <span id="saturday-arrow" class="text-2xl text-purple-300 transform transition-transform">▼</span>
    </div>
  </button>

  <div id="saturday-content" class="px-6 pb-6 space-y-3 text-sm hidden">
    <div class="bg-purple-600 p-3 rounded">
      <p class="font-bold text-white">🎯 Perfect Finish to Great Week</p>
      <p class="text-purple-100">Saturdays should be easy with proper
preparation</p>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-yellow-300">🔑 Friday Night Prep Keys</p>
      <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
        <li>Communicate with everyone Friday night</li>
        <li>Get shadows ready and set expectations</li>
        <li>Prepare for full day of knocking</li>
      </ul>
    </div>

    <div class="bg-slate-600 p-3 rounded">

```



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    <p class="font-bold text-orange-300">☎ Saturday Morning Energy</p>
    <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
      <li>Get on phones on way to office</li>
      <li>Build excitement and momentum</li>
      <li>Organize car groups during correlation</li>
    </ul>
  </div>

  <div class="bg-slate-600 p-3 rounded">
    <p class="font-bold text-green-300">⚡ Quick Meeting Structure</p>
    <ul class="list-disc list-inside text-gray-300 mt-2 space-y-1">
      <li>Car group assignments</li>
      <li>Daily goals and expectations</li>
      <li>Announcements and competitions</li>
      <li>Deploy teams efficiently</li>
    </ul>
  </div>

  <div class="bg-green-600 p-3 rounded">
    <p class="font-bold text-white">🏆 Saturday Success Target</p>
    <p class="text-green-100 text-center text-lg">Sell More Than One! (2+
FP+ minimum)</p>
  </div>
</div>
</div>

<!-- Sunday -->
<div class="bg-slate-700 rounded-lg border-l-4 border-pink-500">
  <button onclick="toggleDay('sunday')" class="w-full p-6 text-left hover:bg-
slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-xl text-white">Sunday</h3>
        <p class="text-pink-300 font-semibold">Reset Faith Family Future</p>
      </div>
      <span id="sunday-arrow" class="text-2xl text-pink-300 transform
transition-transform">▼</span>
    </div>
  </button>

  <div id="sunday-content" class="px-6 pb-6 space-y-3 text-sm hidden">
    <div class="bg-pink-600 p-3 rounded">
      <p class="font-bold text-white">🔄 Weekly Reset Process</p>
      <p class="text-pink-100">Review, realign, and prepare for the week
ahead</p>
    </div>

    <div class="bg-slate-600 p-3 rounded">
      <p class="font-bold text-blue-300">🇮🇹 Complete Sunday Reset System</
p>

```

weekly review</p>

</div>

</div>

</div>

</div>

</div>

</section>

<!-- Recruiting Machine Section -->

<section id="recruiting" class="section-content hidden">

<div class="bg-slate-800 rounded-xl p-8 border-2 border-orange-500">

<h2 class="text-4xl font-bold mb-6 text-orange-400">🎯 RECRUITING MACHINE  
SYSTEM</h2>

<p class="text-2xl font-bold text-center mb-6 text-yellow-400">The pipeline  
guarantees the summer.</p>

<div class="bg-slate-700 p-6 rounded-lg mb-6">

<h3 class="text-xl font-bold mb-3 text-blue-300">Weekly Recruiting  
Expectation</h3>

<p class="text-2xl font-bold text-center text-green-400">✅ 10+ interviews  
booked minimum every single week Nov → Apr</p>

</div>

<div class="mb-6">

<h3 class="text-xl font-bold mb-4 text-blue-300">Recruiting DIPTS (Foundation  
Cadence)</h3>

<div class="overflow-x-auto">

<table class="w-full text-sm">

<thead>

<tr class="bg-slate-700">

<th class="p-3 text-left">Metric</th>

<th class="p-3">Mon</th>

<th class="p-3">Tue</th>

<th class="p-3">Wed</th>

<th class="p-3">Thu</th>

<th class="p-3">Fri</th>

<th class="p-3">Sat</th>

<th class="p-3 bg-green-600">Total</th>

</tr>

</thead>

<tbody>

<tr class="bg-slate-700">

<td class="p-3 font-semibold">Shoulder Taps</td>

<td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1  
rounded text-center recruiting-input" data-metric="taps" data-day="mon" value="0"></td>

<td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1  
rounded text-center recruiting-input" data-metric="taps" data-day="tue" value="0"></td>

<td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1  
rounded text-center recruiting-input" data-metric="taps" data-day="wed" value="0"></td>

<td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1  
rounded text-center recruiting-input" data-metric="taps" data-day="thu" value="0"></td>

```

        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="taps" data-day="fri" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="taps" data-day="sat" value="0"></td>
        <td class="p-3 text-center font-bold text-yellow-400" id="taps-
total">0</td>
    </tr>
    <tr class="bg-slate-600">
        <td class="p-3 font-semibold">Contacts Collected</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="mon" value="0"></
td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="tue" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="wed" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="thu" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="fri" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="contacts" data-day="sat" value="0"></td>
        <td class="p-3 text-center font-bold text-yellow-400" id="contacts-
total">0</td>
    </tr>
    <tr class="bg-slate-700">
        <td class="p-3 font-semibold">Text Replies</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="mon" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="tue" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="wed" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="thu" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="fri" value="0"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center recruiting-input" data-metric="replies" data-day="sat" value="0"></td>
        <td class="p-3 text-center font-bold text-yellow-400" id="replies-
total">0</td>
    </tr>
    <tr class="bg-slate-600">
        <td class="p-3 font-semibold">Interviews Booked</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="interviews" data-day="mon" value="0"></
td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="interviews" data-day="tue" value="0"></
td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center recruiting-input" data-metric="interviews" data-day="wed" value="0"></
td>

```

<input class="w-16 bg-slate-700 p-1 rounded text-center recruiting-input" data-day="thu" data-metric="interviews" type="number" value="0"/>	<input class="w-16 bg-slate-700 p-1 rounded text-center recruiting-input" data-day="fri" data-metric="interviews" type="number" value="0"/>	<input class="w-16 bg-slate-700 p-1 rounded text-center recruiting-input" data-day="sat" data-metric="interviews" type="number" value="0"/>	<b>interviews-total</b>
---	---	---	-------------------------

### Foundation Cadence

November, January, April

(December, February, March scale up naturally with momentum)

### Advanced Recruiting Strategies

#### Phone Jams – Tap Into Your Networks

- Make a 100 list to recruit from
- Spend two hours individually going through that 100 list and coaching them while they call
- Do this multiple times with your reps throughout the preseason
- Turn recruiting into a team activity with accountability

#### Cold Recruiting

##### Campus Strategy

Booths and career fairs – systematic campus presence

##### Organized Outings

Recruiting days with assistant managers and other leaders

```

        <div class="bg-slate-600 p-3 rounded">
            <h5 class="font-bold text-yellow-300 mb-2">All the Time Mindset</h5>
            <p class="text-gray-300 text-sm">Every interaction is a potential
recruiting opportunity</p>
        </div>
    </div>
</div>

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```

        <div class="bg-red-600 p-4 rounded-lg">
            <h4 class="font-bold text-white mb-2">🚨 SAME DAY OR DIE RULE</h4>
            <p class="text-yellow-300 font-bold text-lg text-center">Contact and Set
Interview or Shadow or Hangout the SAME DAY!!</p>
            <p class="text-white text-center mt-2">Same day or die when it comes to
recruiting as well.</p>
        </div>
    </div>
</div>

```

```

        <div class="bg-gradient-to-r from-blue-600 to-purple-600 p-6 rounded-lg mb-6 text-
center border-2 border-yellow-500">
            <p class="text-xl font-bold text-white mb-3">"If you give a man a fish, you feed
him for a day.</p>
            <p class="text-xl font-bold text-white mb-3">"If you teach a man to fish, you feed
him for a lifetime."</p>
            <p class="text-lg text-yellow-300">Don't just recruit for yourself – teach your team
to recruit.</p>
        </div>

```

```

        <div class="bg-gradient-to-r from-orange-600 to-yellow-600 p-6 rounded-lg text-
center">
            <p class="text-2xl font-bold text-white">Recruiting = love + belief + expansion of
purpose.</p>
        </div>
    </div>
</section>

```

```

<!-- Sales Performance Section -->
<section id="sales" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-red-500">
        <h2 class="text-4xl font-bold mb-6 text-red-400">💰 SALES PERFORMANCE
SYSTEM</h2>
        <p class="text-2xl font-bold text-center mb-6 text-yellow-400">Sales builds
confidence. Confidence recruits talent.</p>

```

```

        <div class="bg-slate-700 p-6 rounded-lg mb-6">
            <h3 class="text-xl font-bold mb-4 text-blue-300">Preseason Sales Target</h3>
            <p class="text-2xl font-bold text-center text-green-400 mb-4">✅ 2–3 FP+ per
week baseline</p>
            <div class="grid md:grid-cols-2 gap-4">
                <div class="bg-slate-600 p-4 rounded text-center">
                    <p class="font-bold text-yellow-300">Friday Goal</p>
                    <p class="text-2xl font-bold">1+ FP+</p>

```

```

    </div>
    <div class="bg-slate-600 p-4 rounded text-center">
      <p class="font-bold text-yellow-300">Saturday Goal</p>
      <p class="text-2xl font-bold">2+ FP+</p>
    </div>
  </div>
</div>

<div class="mb-6">
  <h3 class="text-xl font-bold mb-4 text-blue-300">Sales DIPTS (Fri & Sat Only)</h3>

  <div class="overflow-x-auto">
    <table class="w-full text-sm">
      <thead>
        <tr class="bg-slate-700">
          <th class="p-3 text-left">Metric</th>
          <th class="p-3">Friday</th>
          <th class="p-3">Saturday</th>
          <th class="p-3 bg-green-600">Total</th>
          <th class="p-3 bg-blue-600">Standard</th>
        </tr>
      </thead>
      <tbody>
        <tr class="bg-slate-700">
          <td class="p-3 font-semibold">Doors</td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2 rounded text-center sales-input" data-metric="doors" data-day="fri" value="0"></td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2 rounded text-center sales-input" data-metric="doors" data-day="sat" value="0"></td>
          <td class="p-3 text-center font-bold text-yellow-400" id="doors-total">0</td>
          <td class="p-3 text-center">60+</td>
        </tr>
        <tr class="bg-slate-600">
          <td class="p-3 font-semibold">Intros</td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-700 p-2 rounded text-center sales-input" data-metric="intros" data-day="fri" value="0"></td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-700 p-2 rounded text-center sales-input" data-metric="intros" data-day="sat" value="0"></td>
          <td class="p-3 text-center font-bold text-yellow-400" id="intros-total">0</td>
          <td class="p-3 text-center">30+</td>
        </tr>
        <tr class="bg-slate-700">
          <td class="p-3 font-semibold">Pitches</td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2 rounded text-center sales-input" data-metric="pitches" data-day="fri" value="0"></td>
          <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2 rounded text-center sales-input" data-metric="pitches" data-day="sat" value="0"></td>
          <td class="p-3 text-center font-bold text-yellow-400" id="pitches-total">0</td>
          <td class="p-3 text-center">10+</td>
        </tr>
        <tr class="bg-slate-600">

```

```

        <td class="p-3 font-semibold">Transitions</td>
        <td class="p-3"><input type="number" class="w-20 bg-slate-700 p-2
rounded text-center sales-input" data-metric="transitions" data-day="fri" value="0"></td>
        <td class="p-3"><input type="number" class="w-20 bg-slate-700 p-2
rounded text-center sales-input" data-metric="transitions" data-day="sat" value="0"></td>
        <td class="p-3 text-center font-bold text-yellow-400" id="transitions-
total">0</td>

        <td class="p-3 text-center">6+</td>
    </tr>
    <tr class="bg-slate-700">
        <td class="p-3 font-semibold">FP+ (Families Protected)</td>
        <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2
rounded text-center sales-input" data-metric="fp" data-day="fri" value="0"></td>
        <td class="p-3"><input type="number" class="w-20 bg-slate-600 p-2
rounded text-center sales-input" data-metric="fp" data-day="sat" value="0"></td>
        <td class="p-3 text-center font-bold text-yellow-400" id="fp-total">0</
td>

        <td class="p-3 text-center">1+ Fri / 2+ Sat</td>
    </tr>
</tbody>
</table>
</div>
</div>

```

```

<div class="bg-gradient-to-r from-red-600 to-orange-600 p-6 rounded-lg text-
center">
    <p class="text-2xl font-bold text-white">High skill. High service. High standard.</
p>
</div>
</div>
</section>

```

```

<!-- Leadership Development Section -->
<section id="leadership" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-indigo-500">
        <h2 class="text-4xl font-bold mb-6 text-indigo-400">👑 LEADERSHIP
DEVELOPMENT SYSTEM</h2>

```

```

        <div class="bg-slate-700 p-6 rounded-lg mb-6">
            <h3 class="text-xl font-bold mb-4 text-blue-300">Weekly Leadership Actions</
h3>
            <div class="space-y-3">
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
                    <input type="checkbox" class="w-5 h-5 leadership-check">
                    <span>Pour belief into someone daily</span>
                </label>
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
                    <input type="checkbox" class="w-5 h-5 leadership-check">
                    <span>Assign accountability partners</span>
                </label>

```

```

        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5 leadership-check">
            <span>Spotlight praise publicly</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5 leadership-check">
            <span>Encourage reps into responsibility</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5 leadership-check">
            <span>1 high-level vision conversation weekly</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5 leadership-check">
            <span>Track growth of future assistant managers</span>
        </label>
    </div>

    <div class="mt-4 text-center">
        <span class="text-2xl font-bold text-yellow-400" id="leadership-score">0/6</
span>
        <span class="text-gray-300"> Complete This Week</span>
    </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg mb-6">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Leadership Mantras</h3>
    <div class="space-y-3 text-lg">
        <p class="bg-slate-600 p-3 rounded">Culture > comp</p>
        <p class="bg-slate-600 p-3 rounded">Praise in public, correct in private</p>
        <p class="bg-slate-600 p-3 rounded">Follow through on commitments</p>
        <p class="bg-slate-600 p-3 rounded">Be who you needed when you started</
p>
    </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Leadership Notes</h3>
    <textarea class="w-full bg-slate-600 p-4 rounded h-32 border border-slate-500
focus:border-indigo-400 focus:outline-none" placeholder="Record key leadership moments,
coaching insights, and team observations..."></textarea>
    </div>
</div>
</section>

<!-- Training System Section -->
<section id="training" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-blue-500">
        <h2 class="text-4xl font-bold mb-6 text-blue-400"><img alt="book icon" data-bbox="615 882 635 898"/> TRAINING SYSTEM</h2>

```



```
<div class="bg-slate-700 p-6 rounded-lg mb-6">
  <h3 class="text-2xl font-bold mb-4 text-orange-400">How to Train - Chunking
Method</h3>
```

```
  <p class="text-gray-300 mb-4">Break each part of the process down into
sections:</p>
```

```
  <div class="grid md:grid-cols-4 gap-4">
    <div class="bg-slate-600 p-4 rounded-lg text-center">
      <div class="text-2xl font-bold text-yellow-400 mb-2">1</div>
      <p class="text-sm">Read out loud 3 times</p>
    </div>
    <div class="bg-slate-600 p-4 rounded-lg text-center">
      <div class="text-2xl font-bold text-green-400 mb-2">2</div>
      <p class="text-sm">Say without looking 3 times</p>
    </div>
    <div class="bg-slate-600 p-4 rounded-lg text-center">
      <div class="text-2xl font-bold text-blue-400 mb-2">3</div>
      <p class="text-sm">Connect the chunks 3 times</p>
    </div>
    <div class="bg-slate-600 p-4 rounded-lg text-center">
      <div class="text-2xl font-bold text-purple-400 mb-2">4</div>
      <p class="text-sm">Move on when get it right</p>
    </div>
  </div>
</div>
```

```
  <div class="space-y-6">
    <div class="bg-slate-700 p-6 rounded-lg">
      <h3 class="text-xl font-bold mb-4 text-blue-300">One-on-One Role Play
Tracking</h3>
```

```
      <p class="text-gray-300 mb-4">Every rep should get 4 one-on-one role play
trainings as they first start knocking:</p>
```

```
      <div class="overflow-x-auto">
        <table class="w-full text-sm">
          <thead>
            <tr class="bg-slate-600">
              <th class="p-3 text-left">Rep Name</th>
              <th class="p-3">Pitch Training</th>
              <th class="p-3">Transitions Training</th>
              <th class="p-3">Building Value Training</th>
              <th class="p-3">Price Drop Training</th>
              <th class="p-3">Ready to Knock</th>
            </tr>
          </thead>
          <tbody>
            <tr class="bg-slate-700">
              <td class="p-3"><input type="text" class="w-full bg-slate-600 p-2
rounded text-sm" placeholder="Rep Name"></td>
              <td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>
              <td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>
```

training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
h-4"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4
	</tr>
	<tr class="bg-slate-600">
rounded text-sm" placeholder="Rep Name"></td>	<td class="p-3"><input type="text" class="w-full bg-slate-700 p-2
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
h-4"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4
	</tr>
	<tr class="bg-slate-700">
rounded text-sm" placeholder="Rep Name"></td>	<td class="p-3"><input type="text" class="w-full bg-slate-600 p-2
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
training-check"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4 h-4
h-4"></td>	<td class="p-3 text-center"><input type="checkbox" class="w-4
	</tr>
	</tbody>
	</table>
	</div>
	</div>

### Training Schedule System

#### Group/Bootcamp Trainings

- Schedule once or twice a week
- Group training for all reps to attend
- Invite vets (especially if they have rookies there)
- Focus on fundamentals and team building

```

    </div>

    <div class="bg-gray-700 p-4 rounded-lg">
      <h4 class="font-bold text-orange-300 mb-3">Noon Trainings</h4>
      <ul class="list-disc list-inside space-y-1 text-gray-300 text-sm">
        <li>Run noon trainings Thursday and Friday</li>
        <li>This is where the vets get refreshed</li>
        <li>Keep skills sharp for weekend selling</li>
        <li>Address specific challenges</li>
      </ul>
    </div>
  </div>

  <div class="bg-slate-600 p-4 rounded-lg mt-4">
    <h4 class="font-bold text-purple-300 mb-3">Empower Assistant Managers</h4>
    <p class="text-gray-300 text-sm">Have assistant managers run one-on-one
    training during the noon and bootcamp trainings. This develops their leadership while scaling
    your training capacity.</p>
  </div>

  <div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Role Play System</h3>

    <div class="bg-red-600 p-4 rounded-lg text-center mb-4">
      <p class="text-2xl font-bold text-white">Role Play, Role Play, Role Play!!</p>
    </div>

    <div class="space-y-4">
      <div class="bg-gray-700 p-4 rounded-lg">
        <h4 class="font-bold text-yellow-300 mb-2">Script Memorization
        Process</h4>
        <ul class="list-disc list-inside space-y-1 text-gray-300 text-sm">
          <li>Print out a script of entire sales process</li>
          <li>Have them memorize it word for word</li>
          <li>Role play it until it's natural</li>
          <li>Practice objection handling scenarios</li>
        </ul>
      </div>

      <div class="bg-gray-700 p-4 rounded-lg">
        <h4 class="font-bold text-blue-300 mb-2">Training Philosophy</h4>
        <p class="text-lg font-bold text-green-400">Preach progression, not
        results</p>
        <p class="text-gray-300 text-sm">The more you learn, the more you earn.
        Focus on skill development over immediate sales results.</p>
      </div>
    </div>
  </div>

  <div class="bg-gradient-to-r from-blue-600 to-purple-600 p-6 rounded-lg text-
  center">

```

```

        <p class="text-2xl font-bold text-white">Training creates confidence.</p>
        <p class="text-lg text-yellow-300">Confidence creates sales.</p>
    </div>
</div>
</section>

<!-- Culture Building Section -->
<section id="culture" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-pink-500">
        <h2 class="text-4xl font-bold mb-6 text-pink-400">🎉 BUILDING CULTURE
SYSTEM</h2>

        <div class="space-y-6">
            <div class="bg-slate-700 p-6 rounded-lg">
                <h3 class="text-2xl font-bold mb-4 text-blue-300">Team Hangouts System</
h3>

                <div class="bg-orange-600 p-4 rounded-lg text-center mb-4">
                    <p class="text-xl font-bold text-white">Every Monday</p>
                    <p class="text-lg text-yellow-300">Pre-planned and promoted for at least the
next month</p>
                </div>

                <div class="grid md:grid-cols-2 gap-6">
                    <div class="bg-gray-700 p-4 rounded-lg">
                        <h4 class="font-bold text-green-300 mb-3">Planning Process</h4>
                        <ul class="list-disc list-inside space-y-1 text-gray-300 text-sm">
                            <li>Some free, some cost activities</li>
                            <li>Get opinions from people on what they'd like to do</li>
                            <li>Team hangout planning session with Assistant Managers</li>
                            <li>Plan at least 4 weeks in advance</li>
                        </ul>
                    </div>

                    <div class="bg-gray-700 p-4 rounded-lg">
                        <h4 class="font-bold text-purple-300 mb-3">Leadership During
Hangouts</h4>
                        <ul class="list-disc list-inside space-y-1 text-gray-300 text-sm">
                            <li>Hangout with everyone on the team</li>
                            <li>Make your rounds during the event</li>
                            <li>Develop your relationship with every single rep</li>
                            <li>Be present and engaged, not just organizing</li>
                        </ul>
                    </div>
                </div>

                <div class="mt-4">
                    <h4 class="font-bold text-yellow-300 mb-3">Monthly Hangout Planner</h4>
                    <div class="grid md:grid-cols-4 gap-4">
                        <div class="bg-slate-600 p-3 rounded">
                            <h5 class="font-bold text-blue-300">Week 1</h5>
                            <input type="text" class="w-full bg-slate-700 p-2 rounded text-sm
mt-2" placeholder="Hangout idea">

```

```

        </div>
        <div class="bg-slate-600 p-3 rounded">
          <h5 class="font-bold text-green-300">Week 2</h5>
          <input type="text" class="w-full bg-slate-700 p-2 rounded text-sm
mt-2" placeholder="Hangout idea">
        </div>
        <div class="bg-slate-600 p-3 rounded">
          <h5 class="font-bold text-orange-300">Week 3</h5>
          <input type="text" class="w-full bg-slate-700 p-2 rounded text-sm
mt-2" placeholder="Hangout idea">
        </div>
        <div class="bg-slate-600 p-3 rounded">
          <h5 class="font-bold text-purple-300">Week 4</h5>
          <input type="text" class="w-full bg-slate-700 p-2 rounded text-sm
mt-2" placeholder="Hangout idea">
        </div>
      </div>
    </div>
  </div>
  <div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-2xl font-bold mb-4 text-blue-300">Team Name and Identity
System</h3>

    <div class="bg-slate-600 p-4 rounded-lg mb-4">
      <h4 class="font-bold text-yellow-300 mb-3">Beginning of Year Process</h4>
      <ul class="list-disc list-inside space-y-1 text-gray-300 text-sm">
        <li>Design a team name for the year</li>
        <li>Create team identity and values</li>
        <li>Design team logo</li>
        <li>Start with assistants, then involve rest of team</li>
      </ul>
    </div>

    <div class="grid md:grid-cols-3 gap-4">
      <div class="bg-gray-700 p-4 rounded-lg">
        <h5 class="font-bold text-green-300 mb-2">Team Name</h5>
        <input type="text" class="w-full bg-slate-700 p-3 rounded"
placeholder="Enter team name">
      </div>
      <div class="bg-gray-700 p-4 rounded-lg">
        <h5 class="font-bold text-blue-300 mb-2">Team Identity</h5>
        <textarea class="w-full bg-slate-700 p-3 rounded h-20"
placeholder="What does your team stand for?"></textarea>
      </div>
      <div class="bg-gray-700 p-4 rounded-lg">
        <h5 class="font-bold text-purple-300 mb-2">Logo Concept</h5>
        <textarea class="w-full bg-slate-700 p-3 rounded h-20"
placeholder="Describe logo ideas"></textarea>
      </div>
    </div>
  </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg">

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    <h3 class="text-2xl font-bold mb-4 text-blue-300">Unique Office Culture
System</h3>

    <div class="bg-slate-600 p-4 rounded-lg mb-4">
      <p class="text-gray-300 mb-3">Create traditions in your office that are
unique and fit the culture you want to create.</p>
      <p class="text-sm text-gray-400">Examples: Market reveals, staple team
hangouts, preseason clubs, etc.</p>
    </div>

    <div class="space-y-4">
      <div class="bg-gray-700 p-4 rounded-lg">
        <h4 class="font-bold text-orange-300 mb-3">Tradition Ideas Brainstorm</
h4>

        <div class="grid md:grid-cols-2 gap-4">
          <div>
            <label class="block font-semibold mb-2 text-yellow-300">Tradition
1:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded"
placeholder="e.g., Weekly market reveals">
          </div>
          <div>
            <label class="block font-semibold mb-2 text-yellow-300">Tradition
2:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded"
placeholder="e.g., Monthly recognition dinner">
          </div>
          <div>
            <label class="block font-semibold mb-2 text-yellow-300">Tradition
3:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded"
placeholder="e.g., Preseason fitness club">
          </div>
          <div>
            <label class="block font-semibold mb-2 text-yellow-300">Tradition
4:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded"
placeholder="e.g., Victory bell ceremony">
          </div>
        </div>
      </div>
    </div>

    <div class="bg-gray-700 p-4 rounded-lg">
      <h4 class="font-bold text-green-300 mb-3">Culture Implementation
Plan</h4>
      <textarea class="w-full bg-slate-700 p-4 rounded h-24" placeholder="How
will you implement and maintain these traditions? What's your rollout plan?"></textarea>
    </div>
  </div>
</div>

  <div class="bg-gradient-to-r from-pink-600 to-purple-600 p-6 rounded-lg text-
center">

```

```

        <p class="text-2xl font-bold text-white">Culture eats strategy for breakfast.</p>
        <p class="text-lg text-yellow-300">Build it intentionally. Protect it fiercely.</p>
    </div>
</div>
</section>

<!-- Systems Framework Section -->
<section id="systems" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-cyan-500">
        <h2 class="text-4xl font-bold mb-6 text-cyan-400">⚙️ SYSTEMS FRAMEWORK</h2>
h2>

        <div class="bg-slate-700 p-6 rounded-lg mb-6">
            <h3 class="text-2xl font-bold mb-4 text-blue-300">System Design Principles</h3>
h3>

            <div class="grid md:grid-cols-2 gap-6">
                <div class="bg-gray-700 p-4 rounded-lg">
                    <h4 class="font-bold text-green-300 mb-3">Predictable Outcomes</h4>
                    <p class="text-gray-300 text-sm">Every system should produce consistent,
measurable results when followed correctly.</p>
                </div>
                <div class="bg-gray-700 p-4 rounded-lg">
                    <h4 class="font-bold text-orange-300 mb-3">Scalable Process</h4>
                    <p class="text-gray-300 text-sm">Systems should work whether you have 5
reps or 50 reps.</p>
                </div>
                <div class="bg-gray-700 p-4 rounded-lg">
                    <h4 class="font-bold text-purple-300 mb-3">Simple to Execute</h4>
                    <p class="text-gray-300 text-sm">If it's complicated, it won't be followed
consistently.</p>
                </div>
                <div class="bg-gray-700 p-4 rounded-lg">
                    <h4 class="font-bold text-blue-300 mb-3">Measurable Results</h4>
                    <p class="text-gray-300 text-sm">What gets measured gets managed. Every
system needs metrics.</p>
                </div>
            </div>
</div>

        <div class="bg-slate-700 p-6 rounded-lg mb-6">
            <h3 class="text-2xl font-bold mb-4 text-blue-300">Core Systems Checklist</h3>
            <div class="space-y-3">
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
                    <input type="checkbox" class="w-5 h-5">
                    <span>Recruiting system (shoulder taps → interviews → hires)</span>
                </label>
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
                    <input type="checkbox" class="w-5 h-5">
                    <span>Training system (onboarding → skill development → certification)</span>
                </label>
            </div>
            <span>

```

```

        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5">
            <span>Sales system (leads → appointments → closes)</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5">
            <span>Leadership development system (identification → development →
promotion)</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5">
            <span>Culture system (values → behaviors → traditions)</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5">
            <span>Communication system (meetings → updates → feedback)</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600 p-3
rounded">
            <input type="checkbox" class="w-5 h-5">
            <span>Performance tracking system (metrics → analysis → improvement)</
span>
        </label>
    </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-2xl font-bold mb-4 text-blue-300">System Implementation
Notes</h3>
    <textarea class="w-full bg-slate-600 p-4 rounded h-32 border border-slate-500
focus:border-cyan-400 focus:outline-none" placeholder="Document your system
improvements, what's working, what needs adjustment..."></textarea>
</div>

<div class="bg-gradient-to-r from-cyan-600 to-blue-600 p-6 rounded-lg text-
center">
    <p class="text-2xl font-bold text-white">Systems run the business.</p>
    <p class="text-lg text-yellow-300">People run the systems.</p>
</div>
</div>
</section>

<!-- Life Systems Section -->
<section id="life-systems" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-teal-500">

```



```
<h2 class="text-4xl font-bold mb-6 text-teal-400">🌟 OTHER LIFE SYSTEMS TO  
MANAGE</h2>
```

```
<div class="bg-gray-800 p-6 rounded-lg mb-6 border-l-4 border-yellow-500">  
<h3 class="text-2xl font-bold mb-4 text-yellow-400">Win the Morning and Win  
the Day</h3>
```

```
<p class="text-lg text-gray-300">Make yourself a better person this preseason  
through intentional daily habits.</p>  
</div>
```

```
<div class="space-y-6">
```

```
<!-- Health System -->
```

```
<div class="bg-slate-700 p-6 rounded-lg border-l-4 border-green-500">
```

```
<h3 class="text-2xl font-bold mb-4 text-green-400">💪 Health System</h3>
```

```
<div class="bg-slate-600 p-4 rounded-lg mb-4">
```

```
<h4 class="font-bold text-blue-300 mb-3">Daily Health Habits</h4>
```

```
<div class="space-y-3">
```

```
<label class="flex items-center space-x-3 cursor-pointer hover:bg-  
slate-700 p-2 rounded">
```

```
<input type="checkbox" class="w-5 h-5 health-check">
```

```
<span class="text-lg">Exercise daily (sweat and strength)</span>
```

```
</label>
```

```
<label class="flex items-center space-x-3 cursor-pointer hover:bg-  
slate-700 p-2 rounded">
```

```
<input type="checkbox" class="w-5 h-5 health-check">
```

```
<span class="text-lg">Read daily (personal development)</span>
```

```
</label>
```

```
<label class="flex items-center space-x-3 cursor-pointer hover:bg-  
slate-700 p-2 rounded">
```

```
<input type="checkbox" class="w-5 h-5 health-check">
```

```
<span class="text-lg">Visualize/review goals every day</span>
```

```
</label>
```

```
</div>
```

```
<div class="mt-4 text-center">
```

```
<span class="text-2xl font-bold text-yellow-400" id="health-score">0/3</  
span>
```

```
<span class="text-gray-300"> Health Habits Complete</span>
```

```
</div>
```

```
</div>
```

```
<div class="bg-green-600 p-4 rounded-lg text-center">
```

```
<p class="text-xl font-bold text-white">Win the Morning → Win the Day</p>
```

```
</div>
```

```
</div>
```

```
<!-- Nutrition System -->
```

```
<div class="bg-slate-700 p-6 rounded-lg border-l-4 border-orange-500">
```

```
<h3 class="text-2xl font-bold mb-4 text-orange-400">🍏 Nutrition System</  
h3>
```

```

<div class="bg-slate-600 p-4 rounded-lg mb-4">
  <h4 class="font-bold text-blue-300 mb-3">Daily Nutrition Habits</h4>
  <div class="space-y-3">
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
      <input type="checkbox" class="w-5 h-5 nutrition-check">
      <span class="text-lg">Eat a healthy breakfast</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
      <input type="checkbox" class="w-5 h-5 nutrition-check">
      <span class="text-lg">Pack lunch to bring to office</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
      <input type="checkbox" class="w-5 h-5 nutrition-check">
      <span class="text-lg">Pack dinner to bring to office</span>
    </label>
  </div>
  <div class="mt-4 text-center">
    <span class="text-2xl font-bold text-yellow-400" id="nutrition-
score">0/3</span>
    <span class="text-gray-300"> Nutrition Habits Complete</span>
  </div>
</div>

<div class="bg-orange-600 p-4 rounded-lg">
  <p class="text-lg font-bold text-white text-center">Don't get distracted by
being hungry.</p>
  <p class="text-center text-yellow-300">Work effectively throughout the day
with proper fuel.</p>
</div>

<!-- Wealth System -->
<div class="bg-slate-700 p-6 rounded-lg border-l-4 border-yellow-500">
  <h3 class="text-2xl font-bold mb-4 text-yellow-400">💰 Wealth System</h3>

  <div class="space-y-4">
    <div class="bg-gray-700 p-4 rounded-lg">
      <h4 class="font-bold text-green-300 mb-3">Financial Planning Actions</
h4>

      <div class="space-y-3">
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
          <input type="checkbox" class="w-5 h-5 wealth-check">
          <span class="text-lg">Have financial plans and goals written down</
span>

        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
          <input type="checkbox" class="w-5 h-5 wealth-check">
          <span class="text-lg">Hire a financial planner to direct you</span>

```

```

        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
            <input type="checkbox" class="w-5 h-5 wealth-check">
            <span class="text-lg">Get rid of your cash!! (invest wisely)</span>
        </label>
    </div>
    <div class="mt-4 text-center">
        <span class="text-2xl font-bold text-yellow-400" id="wealth-
score">0/3</span>
        <span class="text-gray-300"> Wealth Habits Complete</span>
    </div>
</div>

<div class="bg-gray-700 p-4 rounded-lg">
    <h4 class="font-bold text-blue-300 mb-3">Financial Goal Tracker</h4>
    <div class="grid md:grid-cols-2 gap-4">
        <div>
            <label class="block font-semibold mb-2 text-yellow-300">Debt
Payoff Goal:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded border
border-slate-500 focus:border-yellow-400 focus:outline-none" placeholder="$Amount by
Date">
        </div>
        <div>
            <label class="block font-semibold mb-2 text-green-300">Down
Payment Goal:</label>
            <input type="text" class="w-full bg-slate-700 p-3 rounded border
border-slate-500 focus:border-green-400 focus:outline-none" placeholder="$Amount by
Date">
        </div>
    </div>
</div>
</div>
</div>
</div>
</div>

<!-- Happiness System -->
<div class="bg-slate-700 p-6 rounded-lg border-l-4 border-pink-500">
    <h3 class="text-2xl font-bold mb-4 text-pink-400">😊 Happiness System</h3>

    <div class="space-y-4">
        <div class="bg-gray-700 p-4 rounded-lg">
            <h4 class="font-bold text-purple-300 mb-3">Intentional Fun Planning</
h4>
            <div class="space-y-3">
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                    <input type="checkbox" class="w-5 h-5 happiness-check">
                    <span class="text-lg">Plan your fun activities in advance</span>
                </label>
                <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                    <input type="checkbox" class="w-5 h-5 happiness-check">

```

```

        <span class="text-lg">Plan your date nights in advance</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 happiness-check">
        <span class="text-lg">Plan your hobbies and personal time</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 happiness-check">
        <span class="text-lg">Minimize spur of the moment drinking
outings</span>
      </label>
    </div>
    <div class="mt-4 text-center">
      <span class="text-2xl font-bold text-yellow-400" id="happiness-
score">0/4</span>
      <span class="text-gray-300"> Happiness Habits Complete</span>
    </div>
  </div>

  <div class="bg-red-600 p-4 rounded-lg">
    <p class="text-lg font-bold text-white text-center">⚠️ Spur of the moment
drinking outings mess up your next day.</p>
    <p class="text-center text-yellow-300">Plan your fun. Protect your
performance.</p>
  </div>

  <div class="bg-gray-700 p-4 rounded-lg">
    <h4 class="font-bold text-green-300 mb-3">Weekly Fun Planner</h4>
    <div class="space-y-3">
      <div>
        <label class="block font-semibold mb-2 text-blue-300">This Week's
Planned Fun:</label>
        <input type="text" class="w-full bg-slate-700 p-3 rounded border
border-slate-500 focus:border-blue-400 focus:outline-none" placeholder="What fun activity will
you plan this week?">
      </div>
      <div>
        <label class="block font-semibold mb-2 text-pink-300">Date Night
Plan:</label>
        <input type="text" class="w-full bg-slate-700 p-3 rounded border
border-slate-500 focus:border-pink-400 focus:outline-none" placeholder="When and what will
you do for date night?">
      </div>
    </div>
  </div>
</div>

<div class="bg-gradient-to-r from-teal-600 to-blue-600 p-6 rounded-lg text-center">
  <p class="text-2xl font-bold text-white">Life systems create life success.</p>

```

```

        <p class="text-lg text-yellow-300">Manage your whole life, not just your work.</
p>
        </div>
    </div>
</section>

<!-- Spiritual & Family Anchors Section -->
<section id="anchors" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-pink-500">
        <h2 class="text-4xl font-bold mb-6 text-pink-400">⚓ SPIRITUAL & FAMILY
ANCHORS</h2>

        <div class="grid md:grid-cols-2 gap-6">
            <div class="bg-slate-700 p-6 rounded-lg">
                <h3 class="text-2xl font-bold mb-4 text-blue-300">Faith Foundation</h3>
                <div class="space-y-3">
                    <div class="flex items-center space-x-3">
                        <span class="text-2xl">📖</span>
                        <span class="text-lg">Pray first.</span>
                    </div>
                    <div class="flex items-center space-x-3">
                        <span class="text-2xl">📖</span>
                        <span class="text-lg">Worship shifts heart.</span>
                    </div>
                    <div class="flex items-center space-x-3">
                        <span class="text-2xl">📖</span>
                        <span class="text-lg">Peace > anxiety</span>
                    </div>
                    <div class="flex items-center space-x-3">
                        <span class="text-2xl">📖</span>
                        <span class="text-lg">Identity in Christ → confidence in leadership</
span>
                    </div>
                </div>
            </div>
        </div>
    </div>

    <div class="bg-slate-700 p-6 rounded-lg">
        <h3 class="text-2xl font-bold mb-4 text-green-300">Family Foundation</h3>
        <div class="space-y-3">
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600
p-2 rounded">
                <input type="checkbox" class="w-5 h-5">
                <span class="text-lg">Quality time protected</span>
            </label>
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600
p-2 rounded">
                <input type="checkbox" class="w-5 h-5">
                <span class="text-lg">Speak love and belief</span>
            </label>
        </div>
    </div>

```

```

        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600
p-2 rounded">
            <input type="checkbox" class="w-5 h-5">
            <span class="text-lg">Support wife emotionally</span>
        </label>
        <label class="flex items-center space-x-3 cursor-pointer hover:bg-slate-600
p-2 rounded">
            <input type="checkbox" class="w-5 h-5">
            <span class="text-lg">Dad presence over dad exhaustion</span>
        </label>
    </div>
</div>
</div>
</div>

<div class="mt-6 bg-gradient-to-r from-pink-600 to-purple-600 p-6 rounded-lg text-
center">
    <p class="text-2xl font-bold text-white">Family first. Always.</p>
</div>
</div>
</section>

<!-- Sunday Reset Section -->
<section id="reset" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-teal-500">
        <h2 class="text-4xl font-bold mb-6 text-teal-400"><img alt="refresh icon" data-bbox="608 458 632 478"/> SUNDAY RESET SYSTEM</
h2>
        <p class="text-xl text-center mb-6 text-yellow-400">Completed every Sunday
evening</p>

        <div class="space-y-6">
            <div class="bg-slate-700 p-6 rounded-lg">
                <h3 class="text-xl font-bold mb-4 text-blue-300">7-Pillar Scorecard Review</
h3>
                <p class="text-gray-300 mb-4">Rate your week across all seven pillars (1-5
each day)</p>
                <button onclick="showSection('pillars')" class="bg-purple-600 hover:bg-
purple-700 px-4 py-2 rounded font-semibold">
                    Go to Scorecard →
                </button>
            </div>

            <div class="bg-slate-700 p-6 rounded-lg">
                <h3 class="text-xl font-bold mb-4 text-blue-300">Recruiting Totals (vs goals)</
h3>
                <div class="grid md:grid-cols-2 gap-4">
                    <div>
                        <label class="block font-semibold mb-2">Interviews Booked This Week:</
label>
                        <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="Goal: 10+">
                    </div>
                    <div>

```

```
        <label class="block font-semibold mb-2">New Recruits Signed:</label>
        <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="Track progress">
    </div>
</div>
</div>
```

```
<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Sales Performance (Fri + Sat
recap)</h3>
```

```
    <div class="grid md:grid-cols-2 gap-4">
        <div>
            <label class="block font-semibold mb-2">FP+ This Weekend:</label>
            <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="Goal: 3+ total">
        </div>
        <div>
            <label class="block font-semibold mb-2">Doors Knocked:</label>
            <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="Goal: 120+ ">
        </div>
    </div>
</div>
```

```
<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Leadership Development
Review</h3>
    <textarea class="w-full bg-slate-600 p-4 rounded h-24 border border-slate-500
focus:border-teal-400 focus:outline-none" placeholder="How did you pour belief? What
leadership moments happened? Who did you develop?"></textarea>
</div>
```

```
<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Debt Payoff + Down Payment
Tracking</h3>
```

```
    <div class="grid md:grid-cols-2 gap-4">
        <div>
            <label class="block font-semibold mb-2">Amount Toward Debt This
Week:</label>
            <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="$0">
        </div>
        <div>
            <label class="block font-semibold mb-2">Amount Toward Down
Payment:</label>
            <input type="number" class="w-full bg-slate-600 p-3 rounded border
border-slate-500 focus:border-teal-400 focus:outline-none" placeholder="$0">
        </div>
    </div>
</div>
```

```
<div class="bg-slate-700 p-6 rounded-lg">
    <h3 class="text-xl font-bold mb-4 text-blue-300">Shadows Set for Upcoming
Weekend</h3>
```

```
        <textarea class="w-full bg-slate-600 p-4 rounded h-24 border border-slate-500
focus:border-teal-400 focus:outline-none" placeholder="What specific actions will you take
next Friday and Saturday? Set your shadows now."></textarea>
    </div>
```

```
    <div class="bg-slate-700 p-6 rounded-lg">
        <h3 class="text-xl font-bold mb-4 text-blue-300">One Declaration for the
Week</h3>
```

```
        <input type="text" class="w-full bg-slate-600 p-4 rounded border border-
slate-500 focus:border-teal-400 focus:outline-none text-lg" placeholder="What is your one
powerful declaration for the coming week?">
    </div>
</div>
```

```
    <div class="mt-8 bg-gradient-to-r from-teal-600 to-blue-600 p-6 rounded-lg text-
center">
```

```
        <p class="text-2xl font-bold text-white">Win Sunday → Win the week.</p>
    </div>
</div>
</section>
```

```
<!-- Monthly Plans Section -->
<section id="monthly" class="section-content hidden">
    <div class="bg-slate-800 rounded-xl p-8 border-2 border-cyan-500">
        <h2 class="text-4xl font-bold mb-6 text-cyan-400">17 MONTHLY OVERVIEWS</
h2>
```

```
    <!-- October 2025 -->
    <div class="bg-slate-700 rounded-lg border-l-4 border-yellow-500 mb-6">
        <button onclick="toggleMonth('october')" class="w-full p-6 text-left hover:bg-
slate-600 transition-colors rounded-lg">
            <div class="flex justify-between items-center">
                <div>
                    <h3 class="font-bold text-2xl text-white">October 2025</h3>
                    <p class="text-yellow-300 font-semibold text-lg">Prep Month</p>
                </div>
                <span id="october-arrow" class="text-2xl text-yellow-300 transform
transition-transform">▼</span>
            </div>
        </button>
```

```
    <div id="october-content" class="px-6 pb-6 space-y-4 text-sm">
        <div class="mb-4">
            <h4 class="text-lg font-bold mb-2 text-blue-300">Main Focus</h4>
            <ul class="list-disc list-inside space-y-1 text-gray-300">
                <li>Rest + reset</li>
                <li>Review backend</li>
                <li>Set up systems for Nov 1 preseason launch</li>
                <li>Attend company events for culture + vision</li>
            </ul>
        </div>
```



#### Core Events

**Backend Reviews:** Meet with reps individually. Review Oct backend check. Break down pay scale, cancellations, PRMR adders. Set 2026 goals.

**Orlando Year-End Party:** Celebrate the team. Recognition & retention → show reps why this is more than just a summer job.

**Tampa Year-End Party:** Same vibe → culture building & bonding.

**Manager Kickoff:** Leadership meetings. Recruiting goals set. Review official Vivint updates/pay scale. Lock in preseason + blitz travel plans.

#### Weekly Rhythm (outside events)

**Week 1 (early Oct):** Rest, reset, personal reflection. Journal summer lessons (sales, leadership, financial). Draft debt payoff + blitz budget.

**Week 2:** Start backend reviews with reps. Update recruiting tracker + scripts. Draft car group/preseason org chart.

**Week 3:** Finish backend reviews. Leadership one-on-ones → core downline expectations. Prep "vision talk" for kickoff.

**Week 4 (late Oct):** Attend year-end parties + kickoff. Finalize recruiting cadence for Nov (10 interviews/wk baseline). Prep blitz travel logistics (Dec, Feb, Mar).

#### By Oct 31 You Should Have

☐
Backend reviewed with every rep

☐
Recruiting funnel + tracker live

☐
Car group draft ready

☐
Blitz budgets planned

```

        <input type="checkbox" class="w-5 h-5">
        <span>Vision + culture message set for preseason launch</span>
      </label>
    </div>
  </div>

  <div class="bg-gradient-to-r from-yellow-600 to-orange-600 p-4 rounded-lg
text-center">
    <p class="text-lg font-bold text-white">October = reset + celebrate +
prepare. November = execute.</p>
  </div>
</div>
</div>

<!-- November 2025 -->
<div class="bg-slate-700 rounded-lg border-l-4 border-green-500 mb-6">
  <button onclick="toggleMonth('november')" class="w-full p-6 text-left hover:bg-
slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-2xl text-white">November 2025</h3>
        <p class="text-green-300 font-semibold text-lg">Preseason Launch</p>
      </div>
      <span id="november-arrow" class="text-2xl text-green-300 transform
transition-transform">▼</span>
    </div>
  </button>

  <div id="november-content" class="px-6 pb-6 space-y-4 text-sm hidden">
    <div class="mb-4">
      <h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>
      <ul class="list-disc list-inside space-y-1 text-gray-300">
        <li>Build consistent habits (2 installs/wk + 10 interviews/wk)</li>
        <li>Start stacking recruits for your funnel</li>
        <li>Lead from the front with steady production and visible recruiting
activity</li>
      </ul>
    </div>

    <div class="grid md:grid-cols-3 gap-4 mb-4">
      <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-green-300">Sales</h4>
        <p class="text-lg font-bold">Target: 8–10 installs</p>
        <p class="text-sm text-gray-300">Keystone habit: 2 installs every week,
no excuses</p>
        <p class="text-sm text-gray-300">Purpose: Social proof + keeps you
sharp</p>
      </div>
      <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-orange-300">Recruiting</h4>
        <p class="text-lg font-bold">40–50 interviews</p>
        <p class="text-sm text-gray-300">15–20 new sign-ups locked</p>
      </div>
    </div>
  </div>

```

```

week</p>
    </div>
    <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-blue-300">Leadership</h4>
        <p class="text-sm text-gray-300">Launch team vision call → set tone</p>
        <p class="text-sm text-gray-300">Assign accountability partners</p>
        <p class="text-sm text-gray-300">Mid-month: recruiting dinner</p>
    </div>
</div>

<div class="mb-4">
    <h4 class="text-lg font-bold mb-2 text-purple-300">Funnel Goals</h4>
    <p class="text-gray-300">~250 shoulder taps → ~120 new contacts
collected → ~50 text responses → 40–50 interviews</p>
</div>

<div>
    <h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</h4>
h4>
    <div class="space-y-2">
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>8–10 installs completed</span>
        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>40–50 interviews logged</span>
        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>15–20 recruits signed</span>
        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>Recruiting funnel healthy & ready for December Blitz</span>
        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>Leaders engaged and prepped for next surge</span>
        </label>
    </div>
</div>
</div>
</div>

<!-- December 2025 -->
<div class="bg-slate-700 rounded-lg border-l-4 border-red-500 mb-6">
    <button onclick="toggleMonth('december')" class="w-full p-6 text-left hover:bg-
slate-600 transition-colors rounded-lg">
        <div class="flex justify-between items-center">
            <div>

```

```

        <h3 class="font-bold text-2xl text-white">December 2025</h3>
        <p class="text-red-300 font-semibold text-lg">Blitz Month #1</p>
    </div>
    <span id="december-arrow" class="text-2xl text-red-300 transform
transition-transform">▼</span>
</div>
</button>

<div id="december-content" class="px-6 pb-6 space-y-4 text-sm hidden">
    <div class="mb-4">
        <h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>
        <ul class="list-disc list-inside space-y-1 text-gray-300">
            <li>Use the Blitz trip that is 1 week long to prove the model (sales +
recruiting)</li>
            <li>Keep 2 installs per week baseline</li>
            <li>Double recruiting energy → show recruits that momentum is real even
in holiday season</li>
        </ul>
    </div>

    <div class="grid md:grid-cols-3 gap-4 mb-4">
        <div class="bg-slate-600 p-4 rounded">
            <h4 class="font-bold text-green-300">Sales</h4>
            <p class="text-lg font-bold">Target: 15 installs total</p>
            <p class="text-sm text-gray-300">2 installs per week baseline</p>
            <p class="text-sm text-gray-300">Blitz week: 8–10 installs</p>
            <p class="text-sm text-gray-300">Keystone habit: Show recruits you can
sell through distractions</p>
        </div>
        <div class="bg-slate-600 p-4 rounded">
            <h4 class="font-bold text-orange-300">Recruiting</h4>
            <p class="text-lg font-bold">40–50 interviews</p>
            <p class="text-sm text-gray-300">15–20 sign-ups</p>
            <p class="text-sm text-gray-300">Keystone habit: Recruit through your
Blitz results (use installs as proof)</p>
        </div>
        <div class="bg-slate-600 p-4 rounded">
            <h4 class="font-bold text-blue-300">Leadership</h4>
            <p class="text-sm text-gray-300">Kick off Blitz week with rally → "Blitz is
culture"</p>
            <p class="text-sm text-gray-300">Hold daily check-ins during Blitz (for
yourself + downline)</p>
            <p class="text-sm text-gray-300">Mid-month: Recruiting dinner</p>
            <p class="text-sm text-gray-300">End-of-month: year-end vision meeting
with recruits → cast picture for Jan–Mar</p>
        </div>
    </div>

    <div class="mb-4">
        <h4 class="text-lg font-bold mb-2 text-purple-300">Funnel Goals</h4>

```

<p class="text-gray-300">~300 shoulder taps → ~150 contacts collected →  
~60 text responses → 40–50 interviews</p>

</div>

<div>

h4>

<h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</

<div class="space-y-2">

<label class="flex items-center space-x-3">

<input type="checkbox" class="w-5 h-5">

<span>15 installs completed (Blitz + baseline)</span>

</label>

<label class="flex items-center space-x-3">

<input type="checkbox" class="w-5 h-5">

<span>40–50 interviews logged</span>

</label>

<label class="flex items-center space-x-3">

<input type="checkbox" class="w-5 h-5">

<span>15–20 recruits signed</span>

</label>

<label class="flex items-center space-x-3">

<input type="checkbox" class="w-5 h-5">

<span>Team understands Blitz is non-negotiable part of culture</span>

</label>

<label class="flex items-center space-x-3">

<input type="checkbox" class="w-5 h-5">

<span>January rhythm already mapped</span>

</label>

</div>

</div>

</div>

</div>

<!-- January 2026 -->

<div class="bg-slate-700 rounded-lg border-l-4 border-blue-500 mb-6">

<button onclick="toggleMonth('january')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">

<div class="flex justify-between items-center">

<div>

<h3 class="font-bold text-2xl text-white">January 2026</h3>

<p class="text-blue-300 font-semibold text-lg">Foundation Reset</p>

</div>

<span id="january-arrow" class="text-2xl text-blue-300 transform transition-transform">▼</span>

</div>

</button>

<div id="january-content" class="px-6 pb-6 space-y-4 text-sm hidden">

<div class="mb-4">

<h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>

<ul class="list-disc list-inside space-y-1 text-gray-300">

<li>Return to foundation habits after holiday break</li>

baseline</li>

- <li>Rebuild momentum with 2 installs/week + 10 interviews/week
- <li>Integrate December recruits into team culture</li>
- <li>Set tone for final sprint to summer</li>

</ul>
</div>
<div class="grid md:grid-cols-3 gap-4 mb-4">
<div class="bg-slate-600 p-4 rounded">
<h4 class="font-bold text-green-300">Sales</h4>
<p class="text-lg font-bold">Target: 8–10 installs</p>
<p class="text-sm text-gray-300">Back to foundation: 2 installs every
week</p>
<p class="text-sm text-gray-300">Purpose: Rebuild selling rhythm after
holidays</p>
</div>
<div class="bg-slate-600 p-4 rounded">
<h4 class="font-bold text-orange-300">Recruiting</h4>
<p class="text-lg font-bold">40–50 interviews</p>
<p class="text-sm text-gray-300">15–20 new sign-ups</p>
<p class="text-sm text-gray-300">Focus: Quality over quantity - recruit
leaders</p>
</div>
<div class="bg-slate-600 p-4 rounded">
<h4 class="font-bold text-blue-300">Leadership</h4>
<p class="text-sm text-gray-300">New Year vision meeting → reset
goals</p>
<p class="text-sm text-gray-300">Integrate December recruits into
culture</p>
<p class="text-sm text-gray-300">Mid-month: Leadership development
focus</p>
</div>
</div>
<div class="mb-4">
<h4 class="text-lg font-bold mb-2 text-purple-300">Key Activities</h4>
<div class="space-y-2 text-gray-300">
<p><strong>Week 1:</strong> New Year team meeting → vision reset.
Individual goal-setting sessions with core leaders.</p>
<p><strong>Week 2:</strong> Training bootcamp for December recruits.
Rebuild weekly rhythm and accountability systems.</p>
<p><strong>Week 3:</strong> Leadership development week → identify
and develop assistant managers for February blitz.</p>
<p><strong>Week 4:</strong> February blitz prep begins. Team culture
reinforcement and momentum building.</p>
</div>
</div>
<div>
<h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</h4>
<div class="space-y-2">

```

<label class="flex items-center space-x-3">
  <input type="checkbox" class="w-5 h-5">
  <span>8–10 installs completed (foundation rhythm restored)</span>
</label>
<label class="flex items-center space-x-3">
  <input type="checkbox" class="w-5 h-5">
  <span>40–50 interviews logged</span>
</label>
<label class="flex items-center space-x-3">
  <input type="checkbox" class="w-5 h-5">
  <span>15–20 recruits signed</span>
</label>
<label class="flex items-center space-x-3">
  <input type="checkbox" class="w-5 h-5">
  <span>December recruits fully integrated and trained</span>
</label>
<label class="flex items-center space-x-3">
  <input type="checkbox" class="w-5 h-5">
  <span>February blitz preparation timeline established</span>
</label>
</div>
</div>
</div>
</div>

```

```

<!-- February 2026 -->
<div class="bg-slate-700 rounded-lg border-l-4 border-orange-500 mb-6">
  <button onclick="toggleMonth('february')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-2xl text-white">February 2026</h3>
        <p class="text-orange-300 font-semibold text-lg">Blitz Month #2</p>
      </div>
      <span id="february-arrow" class="text-2xl text-orange-300 transform transition-transform">▼</span>
    </div>
  </button>

```

```

<div id="february-content" class="px-6 pb-6 space-y-4 text-sm hidden">
  <div class="mb-4">
    <h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>
    <ul class="list-disc list-inside space-y-1 text-gray-300">
      <li>Execute second major blitz with larger, more trained team</li>
      <li>Prove scalability → more reps, more results</li>
      <li>Use blitz success to recruit for final March push</li>
      <li>Demonstrate leadership depth with assistant managers leading</li>
    </ul>
  </div>
</div>

```

```

<div class="grid md:grid-cols-3 gap-4 mb-4">
  <div class="bg-slate-600 p-4 rounded">
    <h4 class="font-bold text-green-300">Sales</h4>

```

<p class="text-lg font-bold">Target: 20+ installs</p>
 <p class="text-sm text-gray-300">Baseline: 2 installs per week</p>
 <p class="text-sm text-gray-300">Blitz surge: 12–15 installs</p>
 <p class="text-sm text-gray-300">Purpose: Prove system scales with
 team size</p>
 </div>
 <div class="bg-slate-600 p-4 rounded">
 <h4 class="font-bold text-orange-300">Recruiting</h4>
 <p class="text-lg font-bold">50+ interviews</p>
 <p class="text-sm text-gray-300">20+ sign-ups</p>
 <p class="text-sm text-gray-300">Use blitz results as ultimate proof</p>
 </div>
 <div class="bg-slate-600 p-4 rounded">
 <h4 class="font-bold text-blue-300">Leadership</h4>
 <p class="text-sm text-gray-300">Assistant managers lead blitz teams</p>
 <p>
 <p class="text-sm text-gray-300">Delegation and leadership
 development</p>
 <p class="text-sm text-gray-300">Post-blitz: March preparation and final
 recruiting push</p>
 </div>
 </div>
 <div class="mb-4">
 <h4 class="text-lg font-bold mb-2 text-purple-300">Key Activities</h4>
 <div class="space-y-2 text-gray-300">
 <p><strong>Week 1:</strong> Final blitz preparation → all systems check.
 Team rally and excitement building.</p>
 <p><strong>Week 2:</strong> BLITZ WEEK → execute with full team.
 Daily leadership check-ins and momentum tracking.</p>
 <p><strong>Week 3:</strong> Post-blitz celebration and results analysis.
 Use success stories for recruiting.</p>
 <p><strong>Week 4:</strong> March preparation → final recruiting push
 using February momentum.</p>
 </div>
 </div>
 <div>
 <h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</h4>
 <div class="space-y-2">
 <label class="flex items-center space-x-3">
 <input type="checkbox" class="w-5 h-5">
 <span>20+ installs completed (biggest month yet)</span>
 </label>
 <label class="flex items-center space-x-3">
 <input type="checkbox" class="w-5 h-5">
 <span>50+ interviews logged</span>
 </label>
 <label class="flex items-center space-x-3">
 <input type="checkbox" class="w-5 h-5">
 <span>20+ recruits signed</span>
 </label>
 </div>
 </div>



```

        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>Assistant managers successfully led blitz teams</span>
        </label>
        <label class="flex items-center space-x-3">
            <input type="checkbox" class="w-5 h-5">
            <span>March blitz preparation complete</span>
        </label>
    </div>
</div>
</div>
</div>
</div>

<!-- March 2026 -->
<div class="bg-slate-700 rounded-lg border-l-4 border-purple-500 mb-6">
    <button onclick="toggleMonth('march')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
        <div class="flex justify-between items-center">
            <div>
                <h3 class="font-bold text-2xl text-white">March 2026</h3>
                <p class="text-purple-300 font-semibold text-lg">Final Blitz & Peak
Performance</p>
            </div>
            <span id="march-arrow" class="text-2xl text-purple-300 transform transition-transform">▼</span>
        </div>
    </button>

    <div id="march-content" class="px-6 pb-6 space-y-4 text-sm hidden">
        <div class="mb-4">
            <h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>
            <ul class="list-disc list-inside space-y-1 text-gray-300">
                <li>Execute final and largest blitz with full roster</li>
                <li>Peak performance → prove you can lead at scale</li>
                <li>Final recruiting surge for summer roster completion</li>
                <li>Set tone for summer launch with massive momentum</li>
            </ul>
        </div>

        <div class="grid md:grid-cols-3 gap-4 mb-4">
            <div class="bg-slate-600 p-4 rounded">
                <h4 class="font-bold text-green-300">Sales</h4>
                <p class="text-lg font-bold">Target: 25+ installs</p>
                <p class="text-sm text-gray-300">Baseline: 2 installs per week</p>
                <p class="text-sm text-gray-300">Blitz surge: 15–20 installs</p>
                <p class="text-sm text-gray-300">Purpose: Peak performance
demonstration</p>
            </div>
            <div class="bg-slate-600 p-4 rounded">
                <h4 class="font-bold text-orange-300">Recruiting</h4>
                <p class="text-lg font-bold">60+ interviews</p>
                <p class="text-sm text-gray-300">25+ sign-ups</p>
            </div>
        </div>
    </div>

```

```

        <p class="text-sm text-gray-300">Final push to complete summer roster</p>
    p>
        </div>
        <div class="bg-slate-600 p-4 rounded">
            <h4 class="font-bold text-blue-300">Leadership</h4>
            <p class="text-sm text-gray-300">Full leadership team operational</p>
            <p class="text-sm text-gray-300">Systems running without your direct
oversight</p>
            <p class="text-sm text-gray-300">Summer preparation and final training</p>
        p>
            </div>
        </div>

        <div class="mb-4">
            <h4 class="text-lg font-bold mb-2 text-purple-300">Key Activities</h4>
            <div class="space-y-2 text-gray-300">
                <p><strong>Week 1:</strong> Final blitz preparation → largest team yet.
Leadership delegation and system checks.</p>
                <p><strong>Week 2:</strong> FINAL BLITZ WEEK → execute with full
roster. Prove leadership at scale.</p>
                <p><strong>Week 3:</strong> Post-blitz momentum → massive recruiting
push using peak results.</p>
                <p><strong>Week 4:</strong> Summer preparation begins → training
schedules, housing, final roster decisions.</p>
            </div>
        </div>

        <div>
            <h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</h4>
        h4>
            <div class="space-y-2">
                <label class="flex items-center space-x-3">
                    <input type="checkbox" class="w-5 h-5">
                    <span>25+ installs completed (peak performance)</span>
                </label>
                <label class="flex items-center space-x-3">
                    <input type="checkbox" class="w-5 h-5">
                    <span>60+ interviews logged</span>
                </label>
                <label class="flex items-center space-x-3">
                    <input type="checkbox" class="w-5 h-5">
                    <span>25+ recruits signed</span>
                </label>
                <label class="flex items-center space-x-3">
                    <input type="checkbox" class="w-5 h-5">
                    <span>Leadership team fully operational and independent</span>
                </label>
                <label class="flex items-center space-x-3">
                    <input type="checkbox" class="w-5 h-5">
                    <span>Summer roster 90%+ complete</span>
                </label>
            </div>

```

```

    </div>
  </div>
</div>

<!-- April 2026 -->
<div class="bg-slate-700 rounded-lg border-l-4 border-cyan-500 mb-6">
  <button onclick="toggleMonth('april')" class="w-full p-6 text-left hover:bg-slate-600 transition-colors rounded-lg">
    <div class="flex justify-between items-center">
      <div>
        <h3 class="font-bold text-2xl text-white">April 2026</h3>
        <p class="text-cyan-300 font-semibold text-lg">Summer Launch
Preparation</p>
      </div>
      <span id="april-arrow" class="text-2xl text-cyan-300 transform transition-transform">▼</span>
    </div>
  </button>

  <div id="april-content" class="px-6 pb-6 space-y-4 text-sm hidden">
    <div class="mb-4">
      <h4 class="text-lg font-bold mb-2 text-blue-300">Focus</h4>
      <ul class="list-disc list-inside space-y-1 text-gray-300">
        <li>Final preparation for summer launch</li>
        <li>Complete all training and certification requirements</li>
        <li>Finalize housing, logistics, and team organization</li>
        <li>Maintain momentum with foundation habits</li>
      </ul>
    </div>

    <div class="grid md:grid-cols-3 gap-4 mb-4">
      <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-green-300">Sales</h4>
        <p class="text-lg font-bold">Target: 8–10 installs</p>
        <p class="text-sm text-gray-300">Foundation: 2 installs per week</p>
        <p class="text-sm text-gray-300">Purpose: Stay sharp while preparing</p>
      </div>
      <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-orange-300">Recruiting</h4>
        <p class="text-lg font-bold">30+ interviews</p>
        <p class="text-sm text-gray-300">10–15 final sign-ups</p>
        <p class="text-sm text-gray-300">Fill any remaining roster gaps</p>
      </div>
      <div class="bg-slate-600 p-4 rounded">
        <h4 class="font-bold text-blue-300">Leadership</h4>
        <p class="text-sm text-gray-300">Complete all summer preparation</p>
        <p class="text-sm text-gray-300">Final training and certifications</p>
        <p class="text-sm text-gray-300">Team organization and logistics</p>
      </div>
    </div>

    <div class="mb-4">

```

```

<h4 class="text-lg font-bold mb-2 text-purple-300">Key Activities</h4>
<div class="space-y-2 text-gray-300">
  <p><strong>Week 1:</strong> Summer kickoff planning → housing,
logistics, team assignments.</p>
  <p><strong>Week 2:</strong> Final training bootcamp → ensure all reps
are summer-ready.</p>
  <p><strong>Week 3:</strong> Team building and culture reinforcement →
final bonding before summer.</p>
  <p><strong>Week 4:</strong> Summer launch preparation → final details
and team rally.</p>
</div>
</div>

<div>
  <h4 class="text-lg font-bold mb-2 text-green-300">End of Month Checklist</
h4>
  <div class="space-y-2">
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>8–10 installs completed (maintained momentum)</span>
    </label>
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>30+ interviews logged</span>
    </label>
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>10–15 final recruits signed</span>
    </label>
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>All reps trained and summer-ready</span>
    </label>
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>Housing, logistics, and team organization complete</span>
    </label>
    <label class="flex items-center space-x-3">
      <input type="checkbox" class="w-5 h-5">
      <span>Ready for summer launch with 100+ person roster</span>
    </label>
  </div>
</div>
</div>
</div>

<div class="bg-gradient-to-r from-cyan-600 to-blue-600 p-6 rounded-lg text-
center">
  <p class="text-2xl font-bold text-white">Every month builds toward summer
success.</p>
  <p class="text-lg text-yellow-300">Plan the work. Work the plan.</p>
  <div class="mt-4 bg-white bg-opacity-20 p-4 rounded-lg">

```

```
<p class="text-xl font-bold text-yellow-300">6-Month Totals Target:</p>
<div class="grid md:grid-cols-3 gap-4 mt-2">
  <div>
    <p class="text-2xl font-bold">90+ FP+</p>
    <p class="text-sm">Personal Sales</p>
  </div>
  <div>
    <p class="text-2xl font-bold">300+ Interviews</p>
    <p class="text-sm">Recruiting Pipeline</p>
  </div>
  <div>
    <p class="text-2xl font-bold">100+ Recruits</p>
    <p class="text-sm">Summer Roster</p>
  </div>
</div>
</div>
</div>
</div>
</div>
</section>

<!-- Blitz Preparation Section -->
<section id="blitz" class="section-content hidden">
  <div class="bg-slate-800 rounded-xl p-8 border-2 border-yellow-500">
    <h2 class="text-4xl font-bold mb-6 text-yellow-400"> ⚡ BLITZ PREPARATION
SYSTEM</h2>

    <div class="bg-slate-700 p-6 rounded-lg mb-6 border-l-4 border-orange-500">
      <h3 class="text-2xl font-bold mb-4 text-orange-400">Blitz to Blitz Mindset</h3>
      <p class="text-xl text-gray-300 mb-4">I am doing everything in my power to
recruit, train and sell going into each blitz. Then I restart.</p>
      <div class="bg-orange-600 p-4 rounded-lg text-center">
        <p class="text-2xl font-bold text-white">December → February → March</p>
        <p class="text-lg text-yellow-300">Three opportunities to prove the system
works</p>
      </div>
    </div>

    <div class="space-y-6">
      <div class="bg-slate-700 p-6 rounded-lg">
        <h3 class="text-xl font-bold mb-4 text-blue-300">Pre-Blitz Requirements
Checklist</h3>

        <div class="space-y-4">
          <div class="bg-gray-700 p-4 rounded-lg">
            <h4 class="font-bold text-green-300 mb-3">🎯 Sales Requirement</h4>
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
              <input type="checkbox" class="w-5 h-5 blitz-prep-check">
              <span class="text-lg">Every rep has at least one sale before the blitz</
span>
            </label>

```

```
    <p class="text-sm text-gray-300 mt-2">No rep goes to blitz without
proving they can sell</p>
</div>
```

```
    <div class="bg-gray-700 p-4 rounded-lg">
    <h4 class="font-bold text-orange-300 mb-3"><img alt="Two people icon" data-bbox="648 173 671 188"/> Training Requirement</h4>
h4>
```

```
    <div class="space-y-2">
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All new rookies fully trained before blitz</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All rookies have completed shadow requirements</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All rookies have completed role play training</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All rookies have full sales process memorized</span>
    </label>
    </div>
</div>
```

```
    <div class="bg-gray-700 p-4 rounded-lg">
    <h4 class="font-bold text-purple-300 mb-3"><img alt="Grid icon" data-bbox="648 588 661 603"/> Resources
Requirement</h4>
    <div class="space-y-2">
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All iPads ready and functional</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All card readers tested and working</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
    <input type="checkbox" class="w-5 h-5 blitz-prep-check">
    <span>All uniforms distributed and fitted</span>
    </label>
    <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
```

```

        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>All necessary resources and materials ready</span>
      </label>
    </div>
  </div>

  <div class="bg-gray-700 p-4 rounded-lg">
    <h4 class="font-bold text-pink-300 mb-3">🎉 Culture & Excitement
Requirement</h4>
    <div class="space-y-2">
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>Blitz promotion campaign launched</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>Sweet swag and blitz incentives ready</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>Team goals clearly communicated</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>Competition and culture messaging in place</span>
      </label>
      <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
        <input type="checkbox" class="w-5 h-5 blitz-prep-check">
        <span>Anticipation and excitement built up</span>
      </label>
    </div>
  </div>

  <div class="mt-6 text-center">
    <span class="text-3xl font-bold text-yellow-400" id="blitz-prep-
score">0/13</span>
    <span class="text-gray-300 text-lg"> Blitz Requirements Complete</span>
  </div>
</div>

<div class="bg-slate-700 p-6 rounded-lg">
  <h3 class="text-xl font-bold mb-4 text-blue-300">Blitz Preparation Timeline</
h3>
  <div class="space-y-3">
    <div class="bg-slate-600 p-3 rounded flex justify-between items-center">
      <span class="font-bold text-yellow-300">2 Weeks Before:</span>
    </div>
  </div>

```

```

        <span class="text-gray-300">All training completed, resources ordered</
span>
        </div>
        <div class="bg-slate-600 p-3 rounded flex justify-between items-center">
            <span class="font-bold text-yellow-300">1 Week Before:</span>
            <span class="text-gray-300">All sales completed, excitement campaign
launched</span>
        </div>
        <div class="bg-slate-600 p-3 rounded flex justify-between items-center">
            <span class="font-bold text-yellow-300">3 Days Before:</span>
            <span class="text-gray-300">Final resource check, team rally meeting</
span>
        </div>
        <div class="bg-slate-600 p-3 rounded flex justify-between items-center">
            <span class="font-bold text-yellow-300">Day Before:</span>
            <span class="text-gray-300">Travel logistics, final prep, team dinner</
span>
        </div>
        </div>
        </div>
        </div>
        </div>
        <div class="bg-gradient-to-r from-yellow-600 to-orange-600 p-6 rounded-lg text-
center">
            <p class="text-2xl font-bold text-white">Blitz success is determined before you
leave.</p>
            <p class="text-lg text-yellow-300">Preparation prevents poor performance.</p>
        </div>
        </div>
        </section>

        <!-- Success Criteria Section -->
        <section id="success-criteria" class="section-content hidden">
            <div class="bg-slate-800 rounded-xl p-8 border-2 border-yellow-500">
                <h2 class="text-4xl font-bold mb-6 text-yellow-400">🎯 SUCCESS CRITERIA</h2>

                <div class="bg-slate-700 p-6 rounded-lg mb-6 border-l-4 border-green-500">
                    <h3 class="text-2xl font-bold mb-4 text-green-400">Foundation Months</h3>
                    <p class="text-gray-300 mb-4">November, January, April - Building consistent
habits and systems</p>

                    <div class="grid md:grid-cols-2 gap-6">
                        <div class="bg-slate-600 p-6 rounded-lg text-center">
                            <h4 class="text-xl font-bold text-blue-300 mb-2">Sales Target</h4>
                            <p class="text-4xl font-bold text-green-400 mb-2">2+</p>
                            <p class="text-lg text-gray-300">installs per week</p>
                            <div class="mt-4 bg-slate-700 p-3 rounded">
                                <p class="text-sm text-gray-400">Keystone habit that keeps you sharp
and provides social proof</p>
                            </div>
                        </div>

                        <div class="bg-slate-600 p-6 rounded-lg text-center">

```



```

        <h4 class="text-xl font-bold text-orange-300 mb-2">Recruiting Target</h4>
        <p class="text-4xl font-bold text-green-400 mb-2">10+</p>
        <p class="text-lg text-gray-300">interviews per week</p>
        <div class="mt-4 bg-slate-700 p-3 rounded">
            <p class="text-sm text-gray-400">Foundation cadence that builds your
pipeline</p>
        </div>
    </div>
</div>

    <div class="mt-6 bg-green-600 p-4 rounded-lg text-center">
        <p class="text-xl font-bold text-white">Foundation = Consistency over
intensity</p>
    </div>
</div>

    <div class="bg-slate-700 p-6 rounded-lg mb-6 border-l-4 border-red-500">
        <h3 class="text-2xl font-bold mb-4 text-red-400">Blitz Months</h3>
        <p class="text-gray-300 mb-4">December, February, March - Proving the model
works under pressure</p>

        <div class="grid md:grid-cols-2 gap-6">
            <div class="bg-slate-600 p-6 rounded-lg text-center">
                <h4 class="text-xl font-bold text-blue-300 mb-2">Sales Target</h4>
                <p class="text-4xl font-bold text-red-400 mb-2">3-5</p>
                <p class="text-lg text-gray-300">installs per week</p>
                <div class="mt-4 bg-slate-700 p-3 rounded">
                    <p class="text-sm text-gray-400">Baseline + Blitz surge = momentum
proof</p>
                </div>
            </div>
</div>

    <div class="bg-slate-600 p-6 rounded-lg text-center">
        <h4 class="text-xl font-bold text-orange-300 mb-2">Recruiting Target</h4>
        <p class="text-4xl font-bold text-red-400 mb-2">15-20+</p>
        <p class="text-lg text-gray-300">interviews per week</p>
        <div class="mt-4 bg-slate-700 p-3 rounded">
            <p class="text-sm text-gray-400">Use blitz results as recruiting proof</p>
        </div>
    </div>
</div>

    <div class="mt-6 bg-red-600 p-4 rounded-lg text-center">
        <p class="text-xl font-bold text-white">Blitz = Prove the system works</p>
    </div>
</div>

    <div class="bg-slate-700 p-6 rounded-lg mb-6 border-l-4 border-purple-500">
        <h3 class="text-2xl font-bold mb-4 text-purple-400">Leadership Success
Metrics</h3>

        <div class="space-y-6">
            <div class="bg-gray-700 p-4 rounded-lg">

```

```

        <h4 class="text-xl font-bold text-blue-300 mb-3">Reps Duplicate
Standards</h4>
        <div class="space-y-2">
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                <input type="checkbox" class="w-5 h-5 leadership-success-check">
                <span>Reps attend mandatory events (team hangouts, training,
Saturday knocking)</span>
            </label>
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                <input type="checkbox" class="w-5 h-5 leadership-success-check">
                <span>Reps follow the daily routine and weekly rhythm</span>
            </label>
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                <input type="checkbox" class="w-5 h-5 leadership-success-check">
                <span>Reps demonstrate the 8 habits of great leaders</span>
            </label>
            <label class="flex items-center space-x-3 cursor-pointer hover:bg-
slate-700 p-2 rounded">
                <input type="checkbox" class="w-5 h-5 leadership-success-check">
                <span>Reps recruit and develop others</span>
            </label>
        </div>
    </div>

    <div class="bg-gray-700 p-4 rounded-lg">
        <h4 class="text-xl font-bold text-green-300 mb-3">Roster Growth</h4>
        <div class="grid md:grid-cols-3 gap-4">
            <div class="text-center">
                <p class="text-sm text-gray-300">November Target</p>
                <input type="number" class="w-full bg-slate-700 p-2 rounded text-
center text-lg font-bold" placeholder="15-20">
                <p class="text-xs text-gray-400">new recruits</p>
            </div>
            <div class="text-center">
                <p class="text-sm text-gray-300">December Target</p>
                <input type="number" class="w-full bg-slate-700 p-2 rounded text-
center text-lg font-bold" placeholder="15-20">
                <p class="text-xs text-gray-400">new recruits</p>
            </div>
            <div class="text-center">
                <p class="text-sm text-gray-300">Total Pipeline</p>
                <input type="number" class="w-full bg-slate-700 p-2 rounded text-
center text-lg font-bold" placeholder="100+">
                <p class="text-xs text-gray-400">by March</p>
            </div>
        </div>
    </div>

    <div class="bg-gray-700 p-4 rounded-lg">
        <h4 class="text-xl font-bold text-orange-300 mb-3">Momentum in FP+
Delta</h4>

```

```

<div class="space-y-3">
  <div class="grid md:grid-cols-2 gap-4">
    <div>
      <label class="block text-sm text-gray-300 mb-1">Personal FP+
Growth:</label>
      <input type="text" class="w-full bg-slate-700 p-2 rounded"
placeholder="Track monthly improvement">
    </div>
    <div>
      <label class="block text-sm text-gray-300 mb-1">Team FP+
Growth:</label>
      <input type="text" class="w-full bg-slate-700 p-2 rounded"
placeholder="Track team improvement">
    </div>
  </div>
  <div class="bg-slate-700 p-3 rounded">
    <p class="text-sm text-gray-300">
      <strong>Delta Tracking:</strong> Month-over-month improvement in
sales performance,
      both personal and team-wide. Measure not just totals, but rate of
improvement.
    </p>
  </div>
</div>

<div class="mt-4 text-center">
  <span class="text-2xl font-bold text-yellow-400" id="leadership-success-
score">0/4</span>
  <span class="text-gray-300"> Leadership Standards Met</span>
</div>
</div>

<div class="bg-slate-700 p-6 rounded-lg mb-6">
  <h3 class="text-2xl font-bold mb-4 text-blue-300">Monthly Success Tracker</h3>

  <div class="overflow-x-auto">
    <table class="w-full text-sm">
      <thead>
        <tr class="bg-slate-600">
          <th class="p-3 text-left">Month</th>
          <th class="p-3">Personal FP+</th>
          <th class="p-3">Team FP+</th>
          <th class="p-3">Interviews</th>
          <th class="p-3">New Recruits</th>
          <th class="p-3">Status</th>
        </tr>
      </thead>
      <tbody>
        <tr class="bg-slate-700">
          <td class="p-3 font-semibold">November</td>
          <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="8-10"></td>

```

```

        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="?"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="40-50"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="15-20"></td>
        <td class="p-3">
          <select class="bg-slate-600 p-1 rounded text-sm">
            <option>On Track</option>
            <option>Behind</option>
            <option>Exceeded</option>
          </select>
        </td>
      </tr>
      <tr class="bg-slate-600">
        <td class="p-3 font-semibold">December</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center" placeholder="15"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center" placeholder="?"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center" placeholder="40-50"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center" placeholder="15-20"></td>
        <td class="p-3">
          <select class="bg-slate-700 p-1 rounded text-sm">
            <option>On Track</option>
            <option>Behind</option>
            <option>Exceeded</option>
          </select>
        </td>
      </tr>
      <tr class="bg-slate-700">
        <td class="p-3 font-semibold">January</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="8-10"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="?"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="40-50"></td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-600 p-1
rounded text-center" placeholder="15-20"></td>
        <td class="p-3">
          <select class="bg-slate-600 p-1 rounded text-sm">
            <option>On Track</option>
            <option>Behind</option>
            <option>Exceeded</option>
          </select>
        </td>
      </tr>
      <tr class="bg-slate-600">
        <td class="p-3 font-semibold">February</td>
        <td class="p-3"><input type="number" class="w-16 bg-slate-700 p-1
rounded text-center" placeholder="15"></td>

```



```

    // Show selected section
    const targetSection = document.getElementById(sectionId);
    if (targetSection) {
        targetSection.classList.remove('hidden');
        targetSection.classList.add('fade-in');
    }
}

// Initialize with identity section visible
document.addEventListener('DOMContentLoaded', function() {
    showSection('identity');

    // Generate pillars scorecard
    generatePillarsScorecard();

    // Add event listeners for all interactive elements
    setupEventListeners();
});

function generatePillarsScorecard() {
    const days = ['Monday', 'Tuesday', 'Wednesday', 'Thursday', 'Friday', 'Saturday', 'Sunday'];
    const tbody = document.getElementById('pillars-scorecard-body');

    days.forEach((day, index) => {
        const row = document.createElement('tr');
        row.className = index % 2 === 0 ? 'bg-slate-700' : 'bg-slate-600';

        let html = `<td class="p-3 font-semibold">${day}</td>`;

        // Add input fields for each pillar
        const pillars = ['family', 'leadership', 'recruiting', 'craft', 'body', 'mind', 'faith'];
        pillars.forEach(pillar => {
            html += `<td class="p-3"><input type="number" min="1" max="5" class="w-12 bg-slate-600 p-1 rounded text-center pillar-input" data-day="${day.toLowerCase()}" data-pillar="${pillar}" value="0"></td>`;
        });

        html += `<td class="p-3 text-center font-bold text-yellow-400 day-total" id="${day.toLowerCase()}-total">0</td>`;

        row.innerHTML = html;
        tbody.appendChild(row);
    });
}

function setupEventListeners() {
    // Morning routine checkboxes
    const morningChecks = document.querySelectorAll('.morning-check');
    morningChecks.forEach(check => {
        check.addEventListener('change', updateMorningScore);
    });
}

```

```

// Pillars scorecard inputs
const pillarInputs = document.querySelectorAll('.pillar-input');
pillarInputs.forEach(input => {
  input.addEventListener('input', updatePillarsScore);
});

// Recruiting DIPTS inputs
const recruitingInputs = document.querySelectorAll('.recruiting-input');
recruitingInputs.forEach(input => {
  input.addEventListener('input', updateRecruitingTotals);
});

// Sales DIPTS inputs
const salesInputs = document.querySelectorAll('.sales-input');
salesInputs.forEach(input => {
  input.addEventListener('input', updateSalesTotals);
});

// Blitz prep checkboxes
const blitzPrepChecks = document.querySelectorAll('.blitz-prep-check');
blitzPrepChecks.forEach(check => {
  check.addEventListener('change', updateBlitzPrepScore);
});

// Leadership checkboxes
const leadershipChecks = document.querySelectorAll('.leadership-check');
leadershipChecks.forEach(check => {
  check.addEventListener('change', updateLeadershipScore);
});

// Leadership success checkboxes
const leadershipSuccessChecks = document.querySelectorAll('.leadership-success-
check');
leadershipSuccessChecks.forEach(check => {
  check.addEventListener('change', updateLeadershipSuccessScore);
});

// Life systems checkboxes
const healthChecks = document.querySelectorAll('.health-check');
healthChecks.forEach(check => {
  check.addEventListener('change', updateHealthScore);
});

const nutritionChecks = document.querySelectorAll('.nutrition-check');
nutritionChecks.forEach(check => {
  check.addEventListener('change', updateNutritionScore);
});

const wealthChecks = document.querySelectorAll('.wealth-check');
wealthChecks.forEach(check => {
  check.addEventListener('change', updateWealthScore);
});

const happinessChecks = document.querySelectorAll('.happiness-check');

```

```

    happinessChecks.forEach(check => {
      check.addEventListener('change', updateHappinessScore);
    });
  }

function updateMorningScore() {
  const checks = document.querySelectorAll('.morning-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('morning-score').textContent = `${completed}/11`;
}

function updatePillarsScore() {
  const days = ['monday', 'tuesday', 'wednesday', 'thursday', 'friday', 'saturday',
'sunday'];
  let weeklyTotal = 0;

  days.forEach(day => {
    const dayInputs = document.querySelectorAll(`[data-day="${day}"]`);
    let dayTotal = 0;
    dayInputs.forEach(input => {
      const value = parseInt(input.value) || 0;
      dayTotal += Math.min(Math.max(value, 0), 5); // Clamp between 0-5
    });

    const dayTotalElement = document.getElementById(`${day}-total`);
    if (dayTotalElement) {
      dayTotalElement.textContent = dayTotal;
    }
    weeklyTotal += dayTotal;
  });

  document.getElementById('pillars-weekly-total').textContent = weeklyTotal;
  const percentage = Math.round((weeklyTotal / 175) * 100);
  document.getElementById('pillars-weekly-percentage').textContent = `${percentage}%`;
}

function updateRecruitingTotals() {
  const metrics = ['taps', 'contacts', 'replies', 'interviews'];

  metrics.forEach(metric => {
    const inputs = document.querySelectorAll(`[data-metric="${metric}"]`);
    let total = 0;
    inputs.forEach(input => {
      total += parseInt(input.value) || 0;
    });

    const totalElement = document.getElementById(`${metric}-total`);
    if (totalElement) {
      totalElement.textContent = total;
    }
  });
}

function updateSalesTotals() {

```



```

const metrics = ['doors', 'intros', 'pitches', 'transitions', 'fp'];

metrics.forEach(metric => {
  const inputs = document.querySelectorAll('[data-metric="' + metric + '"]');
  let total = 0;
  inputs.forEach(input => {
    total += parseInt(input.value) || 0;
  });

  const totalElement = document.getElementById(`${metric}-total`);
  if (totalElement) {
    totalElement.textContent = total;
  }
});
}

function updateBlitzPrepScore() {
  const checks = document.querySelectorAll('.blitz-prep-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('blitz-prep-score').textContent = `${completed}/13`;
}

function updateLeadershipScore() {
  const checks = document.querySelectorAll('.leadership-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('leadership-score').textContent = `${completed}/6`;
}

function updateLeadershipSuccessScore() {
  const checks = document.querySelectorAll('.leadership-success-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('leadership-success-score').textContent = `${completed}/4`;
}

function updateHealthScore() {
  const checks = document.querySelectorAll('.health-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('health-score').textContent = `${completed}/3`;
}

function updateNutritionScore() {
  const checks = document.querySelectorAll('.nutrition-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('nutrition-score').textContent = `${completed}/3`;
}

function updateWealthScore() {
  const checks = document.querySelectorAll('.wealth-check');
  const completed = Array.from(checks).filter(check => check.checked).length;
  document.getElementById('wealth-score').textContent = `${completed}/3`;
}

function updateHappinessScore() {
  const checks = document.querySelectorAll('.happiness-check');

```

```

    const completed = Array.from(checks).filter(check => check.checked).length;
    document.getElementById('happiness-score').textContent = `${completed}/4`;
  }

  function toggleDay(day) {
    const content = document.getElementById(`${day}-content`);
    const arrow = document.getElementById(`${day}-arrow`);

    if (content.classList.contains('hidden')) {
      content.classList.remove('hidden');
      arrow.style.transform = 'rotate(180deg)';
    } else {
      content.classList.add('hidden');
      arrow.style.transform = 'rotate(0deg)';
    }
  }

  function toggleMonth(month) {
    const content = document.getElementById(`${month}-content`);
    const arrow = document.getElementById(`${month}-arrow`);

    if (content.classList.contains('hidden')) {
      content.classList.remove('hidden');
      arrow.style.transform = 'rotate(180deg)';
    } else {
      content.classList.add('hidden');
      arrow.style.transform = 'rotate(0deg)';
    }
  }
}
</script>
<script>(function(){function c(){var b=a.contentDocument||a.contentWindow.document;if(b){var d=b.createElement('script');d.innerHTML="window.__CF$cv$params={r:'9975045335d4f2a',t:'MTc2MTkzMzI1OC4wMDAwMDA='};var a=document.createElement('script');a.nonce='';a.src='/cdn-cgi/challenge-platform/scripts/jsd/main.js';document.getElementsByTagName('head')[0].appendChild(a);";b.getElementsByTagName('head')[0].appendChild(d)}}if(document.body){var a=document.createElement('iframe');a.height=1;a.width=1;a.style.position='absolute';a.style.top=0;a.style.left=0;a.style.border='none';a.style.visibility='hidden';document.body.appendChild(a);if('loading'!==document.readyState)c();else if(window.addEventListener)document.addEventListener('DOMContentLoaded',c);else{var e=document.onreadystatechange||function(){};document.onreadystatechange=function(b){e(b);'loading'!==document.readyState&&(document.onreadystatechange=e,c())}}})();
</script></body>
</html>

```