



CONTACT INFO

9496825389

muhsinkmuhammed@gmail.com

Edavanakad, Ernakulam

[LinkedIn.com/in/muhsinkm](https://www.linkedin.com/in/muhsinkm)

LANGUAGE

English: Fluent

Malayalam: Native

FIELD OF INTEREST

- Sales
- Business Development
- Networking
- Procurement
- Information and Communication Technologies (ICT)
- Web Application Development

Scan this QR to contact me



MUHSIN K MUHAMED

An experienced professional with proven relationship skills and organizational skills, who can lead a company to profitable growth, seeking a vacant position in your firm.

EXPERIENCE

Esquire Software Solutions, Kochi, India – Sales Manager

August 2018- October 2020

Custom web application development firm for enterprise

- Sourced leads and prospective clients while maintaining the existing clients.
- Prepared pre-sales quotations for international clients.

Payway, Kochi, India — Relationship Manager

MAY 2018 – AUGUST 2018

Client: Bharti Airtel (one of the largest network providers in India)

Product: Landline, Lease line, PRI, Toll-Free and Mobile connections

- Handled corporate clients in a designated region
- Prepared pre-sales proposals for prospective clients.

Peediakkal Agencies, Kochi, India — Customer Relationship Executive

SEPTEMBER 2017 – MAY 2018

Client: aathifrupay.com (a leading mobile commerce company in Kerala)

Product: Multi sim recharge and domestic money transfer

- Provided technical support to the distributors as well as customers.
- Clearing the customer as well as distributor queries ensured a better business relationship
- The website and android application contents were kept updated

TECHNICAL SKILLS

- Negotiation, Conflict resolution and Troubleshooting skills
- Ability to adapt to new development environment and changing business situation
- Ability to work under stress while meeting deadlines
- Ability to convey technical information and business impact to the non-technical audience
- Excellent Technical writing and Documentation skill

TRAINING, CERTIFICATION, AWARDS AND ACHIEVEMENTS

- Completed a course in Mobile phone service and maintenance
- Completed a course on CCNA and RHCE
- Presented and Published a paper in "International Research Journal of Engineering and Technology" on Wideband Yagiuda Antenna for X-band application Volume 4 Issue 4 April 2017 S.No:726

EDUCATION

- **Master of Technology** in **Applied Electronics**, 2017
APJ Abdul Kalam Technological University, Kerala, India
- **Bachelor of Technology** in **Electronics and Communication Engineering**, 2015
Cochin University of Science and Technology, Kerala, India