# **ROHITH KRISHNAN**

rohith.kannan143@gmail.com (+91) 7012354578 / 8891356342



Digital Marketing Strategist | Social Media Manager
Digital Operation Manager | SEO | Software Developer

# EDUCATION

# MBA(BUSINESS&OPERATION)

Himalayan University(Distance Education) 2018-2020 (Still Pursuing)

# B.TECH (IT)

Toc h Institute Of Science & Technology 2010- 2014

#### PLUS TWO (CS)

SNDP HSS Udayamperoor March 2010

#### SSLC

SNDP HSS Udayamperoor March 2008

# **OBJECTIVE**

I seek challenging opportunities in the field of Information Technology Industry, where I can fully use my skills for the growth of the organization.

#### PERSONAL ATTRIBUTES

- Confident, enthusiastic, self motivated, responsible, creative and resourceful.
- Dynamic team player with leadership charisma.
- Attractive nature with learning ability and hardworking attitude.
- Never give-up nature if I feel its possible to achieve
- Multiple talents.

# **EXPERIENCE (5 YEARS)**

# **DIGITAL MARKETING STRATEGIST**

Sep 2019 - Present

#### TRUST TECH SOLUTIONS LLP

- Building strategies for Google Ad-words campaign.
- Strategy maker for Social media marketing.
- Knowledge in financial trading (Forex marketing)
- Motivating team with new training's and market updates.
- SEO Auditor
- Implementing new technologies and strategies for better campaign performance.
- Working with creative designers and digital marketing team to ensure more ROI

#### **DIGITAL OPERATION MANAGER**

Feb 2019 - Aug 2019

#### STRATAGILE MARKETING CONSULTANCY PTE LIMITED

- Managing Digital Team & Operation across different countries.
- Effectively maintaining proper relationship between employees and act as a bridge between company management & employees & customers.
- Handled a team of 5 members.
- Managing international client operation and their digital marketing channels.
- Ensure proper reporting to company heads & Clients with various report
- Good Organizing & Planning
- Handling International Accounts (Zebra Technologies, VMware etc.)
- Experience in Google Ad-words, Google Analytics, Optimise, Seo Tools(SEMRUSH), Data Studio, Facebook, LinkedIn, Bing & Instagram etc.
- Problem Solving Skill
- New Technology & Strategy implementation.
- Consultant and Strategy Maker.

HAJEE HASSAN (Indian Tubacco Company Distributior, HHYS Inframart)

- Managing Primary & Secondary inbound sales.
- Motivate the team to achieve the set target and ensure ROI.
- Effectively maintaining proper relationship between employees and act as a bridge between company management & employees & customers.
- Handled a team of 10 Sales Executives & Promoters.
- Managing all the Digital marketing channels.
- Ensure proper reporting to Company Heads with various reports.
- Managing the ITC Company Supply chain & Operations Software.
- Responsible for the Sales & Marketing of Kollam District in Kerala.
- Actively managing brand Promotions & Sell out activities in the assigned Territory.
- Attending & Organizing business meets, events, and conferences.
- Products Handled
- FOOD PRODUCTS (Asirvad Atta, Yipee Noodles, Dark Fantasy &Sun-feast biscuits.
- PERSONAL CARE PRODUCTS (Engage Deo & Perfumes, Vivel, Fiama Soap & Shampoos)

# **BUSINESS DEVELOPMENT OFFICER**

Nov 2016 - May 2017

#### **INVACCS SOFTWARE SOLUTIONS PVT LIMITED**

- Build, plan and implement the overall digital marketing.
- Extending market reach through development of integrated social media marketing campaigns.
- Provided Quotes for new business according to their requirements & prepare proposals for clients.
- Implementation and Training of software.
- Co-ordinate with the clients to ensure their proper Operations.
- Experience in Handling Potential client calls and dealing with them effectively.
- Built strong relation with clients and stakeholders.
- Resolved customer queries and issues, ensuring customer satisfaction.
- Participated in daily production meetings to discuss any potential issues that might disrupt any on time delivery dates.
- Coordinated with senior managers new business trends to develop new services, products, and distribution of channels.
- Build inbound Sales & marketing plan.
- Forecast sales performance trends.
- Motivate team to achieve goals.
- Exposure in PRODUCTS such as
- Inventory Billing + GST Accounts -software

#### SOFTWARE DEVELOPER

June 2014 - Oct 2016

# UNISIS SYSTEMS & SOLUTIONS (I), Infopark, Kerala

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#### **EXPERTISE IN**

- Google Ad-words
- Google Analytics
- Optimize
- SEMRUSH

- MS Word
- MS Power point
- Outlook
- MS Excel
- Photoshop

#### **PROGRAMMING**

- HTML
- Dot Net
- Wordpress
- Google Analytics

# **INTERESTS**

- Driving
- Travelling
- New Technology

## LANGUAGE SKILLS

Malayalam English Read, Write,Speak Read,write,speak

## PERSONAL DETAILS

Date of Birth : 25 / 03 / 1992
Father's Name : Unnikrishnan T.P
Mother's Name : Rethika Unnikrishnan

Nationality : INDIAN
Marital Status : Single
Mother tongue : Malayalam
Address : Sreehari House.

Settlement Road, Eruveli, Chottanikkara (P.O),

Ernakulam - 682312,

Kerala.

#### **DECLARATION**

I hereby declare that the above-mentioned particulars are true to the best of my knowledge and belief.