

ACADEMIC QUALIFICATIONS			
Degree/Examination	Year	Board/University	Percentage/CGPA
B.Tech(CSE)	2019	KTU	6
Class XII	2015	CBSE	70.00%
Class X	2013	CBSE	8.4
CO-CURRICULAR ACHIEVEMENTS			
Competitions	<ul style="list-style-type: none">▪ First prizes for Bharatanatyam in various competitions at school and college levels▪ First prizes for Folk dance - School level competitions▪ First prizes for group dance - school and college level competitions▪ Participated in school level International Mathematics Assessment for Indian Schools conducted by University of New South Wales Global, Sydney, Australia.		
PROJECT/COURSE/WORKSHOP			
Project	<ul style="list-style-type: none">▪ Worked in a group of three people in a project to predict the stock market behaviour using sentiment analysis and historic data analysis.		
Course	<ul style="list-style-type: none">▪ Attended one month course on machine learning with tensor flow on google cloud platform.		
Workshop	<ul style="list-style-type: none">▪ Attended workshop on android application development.		
INTERNSHIPS			
ATEES (7days)	<ul style="list-style-type: none">▪ Worked as an intern in their IT sector for three months enabling familiarisation with all departments and their operations, processes & their management overview involving the production processes of the company.▪ Learned basic concepts on web design and development, Mobile application development and Digital Marketing .		
POSITIONS OF RESPONSIBILITY			
Volunteer & Leader	<ul style="list-style-type: none">▪ Volunteered in Synergy 2K17 organised by SCMS school of engineering and technology, Kochi, Kerala.▪ Led the marketing team as the marketing manager of IGNIS 2K17, a national level techno-cultural event organised by SCMS school of engineering and technology, Kochi, Kerala.▪ Certificate of appreciation for volunteering in flood relief activities 2018 in Ernakulam District, Kerala		

Sales coordinator (Xtend Technologies Private Ltd)	<ul style="list-style-type: none">▪ Coordinating the sales team by managing the schedules, filling important documents and communicating relevant information.▪ Ensuring the adequacy of the sales related equipments or matrix.▪ Helps company to boost growth and sales.▪ Develop business strategies and build client relationships.▪ Demonstrate strong interpersonal skills with the ability to engage effectively with various levels of management, staff and clients.
Business Development Executive (Rexav LLP)	<ul style="list-style-type: none">▪ Identifying and developing strategic opportunities. Maintaining customer relationships in certain key accounts.▪ Sharing expertise with the clients.▪ Engaging with partners and creating a network of influencers to build a strong ecosystem.▪ Screens potential business deals by analyzing market strategies, deal requirements, potential, and financials; evaluating options; resolving internal priorities; recommending equity investments.
Business Development Executive (Spawoz Technologies)	<ul style="list-style-type: none">▪ Contribute and Lead existing/New sales and solutions initiatives.▪ Carry out cold-calling in order to create interest in products and services, generate new business leads and arrange meetings.▪ Maintain fruitful relationships with clients and address their needs effectively.▪ Maintain knowledge of industry trends - Research competition and updates on global market trends.▪ Identify client challenges and map possible solutions.▪ Meet the needs and demands of the clients and able to deliver high-quality service within the specified period of time.▪ Collaborating with management on sales goals, planning, and forecasting; maintaining short- and long-term business development plans.▪ Building business relationships with current and potential clients.▪ Collaborating with management on sales goals, planning, and forecasting; maintaining short- and long-term business development plans.▪ Conceptualization and creation of Collateral for presentation/solution.▪ Engage in discussions with Client presentations, meetings etc.
EXTRA CURRICULAR ACHIEVEMENTS	
Cultural and Social activities	<ul style="list-style-type: none">▪ Participated in “Ragam” a national level techno-cultural event organised by NIT Calicut▪ Participated in Brahma” a national level techno-cultural event organised by Adi Shankara School of Engineering and Technology.