

# About Us & SZNS

- Pronounced “Seasons”
- SZNS Labs
  - Builds crypto products for consumers
    - <https://sail.fun>
    - <https://szns.io>
- SZNS Solutions
  - Technology consulting and enterprise solutions
    - <https://szns.solutions>
  - Certified GCP Partner
- Raised \$10M in 2021
- Reston, VA | Team of 10



John Lee  
Cofounder, CEO  
@jl2fa on X



Dan Truong  
Cofounder, CTO



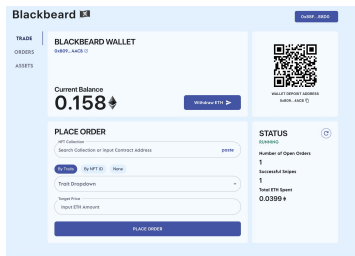
# SZNS Labs Product Overview

CAPTAIN	
 0x6f0...a001 0x6f0...a001	
Lifetime Profit	0 (0%) ⬆
Total ETH Raised	40.134 ⬆
Avg Days at Sea	--
Ships Led	2
Sailors Led	162
Captain Fee	2%

## Sail Protocol

<https://protocol.sail.fun>

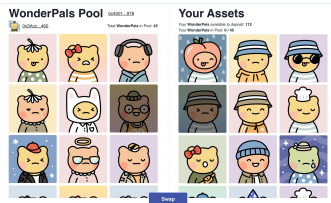
- Pool ETH to purchase NFTs together as a group
- “Captains” buy and sell NFTs
- All actions, trades, payouts are defined by smart-contracts



## Blackbeard

<https://blackbeard.sail.fun>

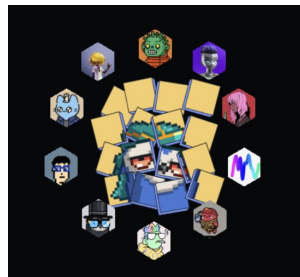
- Automated NFT sniping service
- Place orders for any NFT, and Blackbeard will snipe when it is listed



## SailorSwap

<https://swap.sail.fun>

- Earn yield on NFTs by depositing them into a Pool
- Users can swap out NFTs with traits they want for a small fee

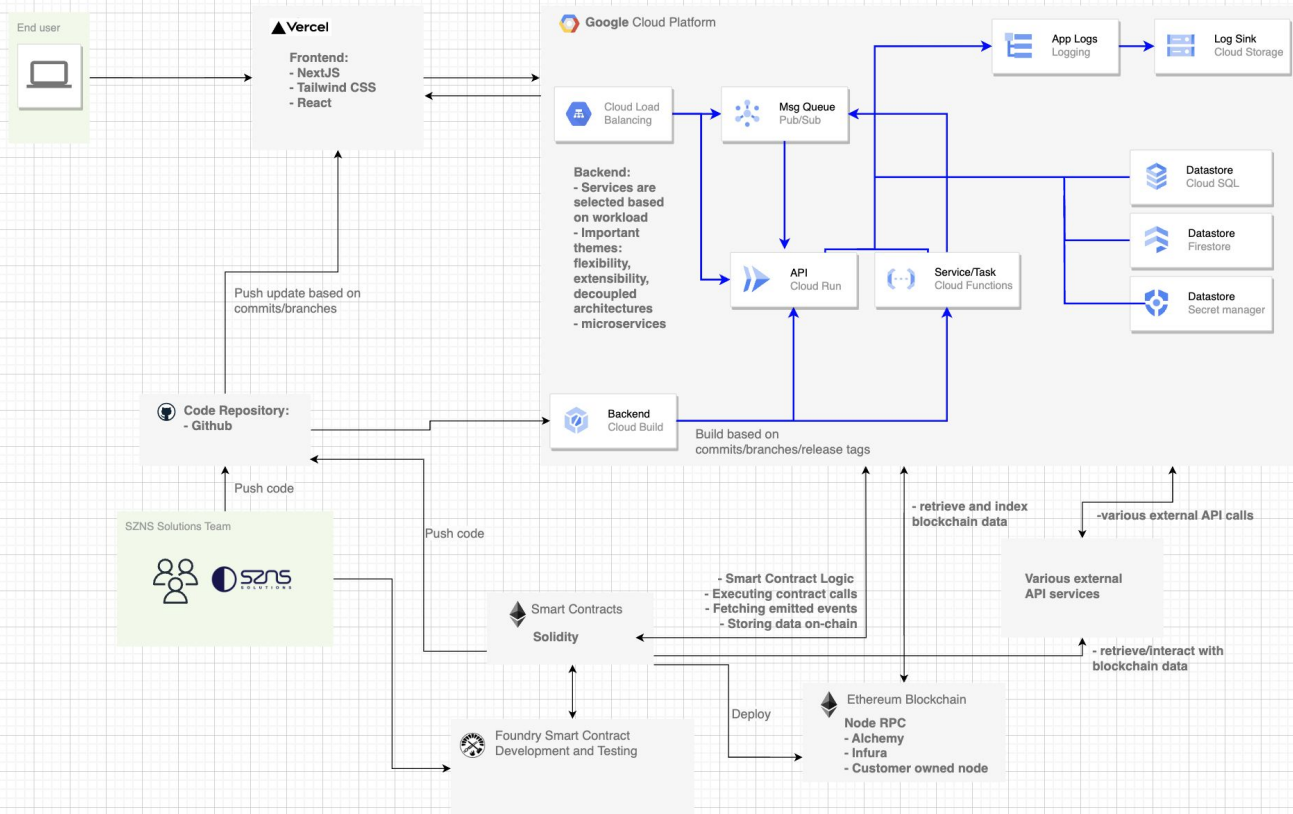


## NFT Fractionalization

<https://szns.io>

- Fractionalize a basket of NFTs into ERC20 tokens
- Owners of those tokens can use governance to manage the NFTs

Example architecture of cloud-native, crypto-native application built by SZNS Solutions



# Interested in more? Reach out!

- Want to work at SZNS?
  - Team culture: execution-focused, each person takes initiative and ownership of projects
  - Open Roles:
    - Full-stack engineers
    - UX designers
  - Send an email: [careers@szns.solutions](mailto:careers@szns.solutions)
- Want to build something together?
  - Leave a note on our website:  
<https://szns.solutions/connect>

Feedback Survey



Scan QR code with  
your phone camera