

Greg Gaylor III

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SUMMARY

FUNCTION: Technical Security and Risk Mitigation Specialist

- Co-Founder of the Sawmill Rural Business Center 501(c)(3) Nonprofit
- Insurance Business America Young Gun 2016
- USO Sailor of the Year 2012

EXPERIENCE

Director of Operations, Gaylor Insurance Agency, Higgins Lake, MI 09/2014 - 07/2017

- Head coach of six insurance professionals instituted 100% state licensing and professional development.
- Implemented a system wide personal lines retention effort bringing yearly retention from 88% to 93%.
- Increased commercial and aviation insurance lines commission volume by 20%.

Explosive Risk Mitigation Expert, US Navy, Naval Base Coronado, CA 10/2008 - 10/2014

- Evaluated #2 of 28 Second Class Petty Officers, described as a "Model Sailor".
- Second tour in Afghanistan participated in 29 combat missions clearing 6,500 enemy held compounds.
- First tour in Afghanistan participated in publication of counter improvised explosive device handbook.

EDUCATION

Master of Science, (Information Assurance) 08/2018 - present
University of Detroit Michigan, Detroit, MI

Bachelor of Science, (Aviation Flight Science) 08/2001-2005
Western Michigan University, Kalamazoo, MI, summa cum laude

ADDITIONAL INFORMATION

- **Technical Skills:** C++ (proficient), python(proficient), HTML (proficient), CSS (proficient)
- **Certifications:** Certified Authority in Workers Compensation, Commercial Pilot, Flight Instructor, Advanced SCUBA
- **Awards:** Bronze Star Medal, Army Commendation with V, Army Commendation, USO Sailor of Year 2012
- **Publications:** Plane and Pilot News, Southwest Aviation Report "Risky Business"