

# GNANENDRA PRASAD GOPI

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## SUMMARY

Product manager with over 4 years of experience bridging engineering expertise and business strategy to deliver impactful, data-driven products. Adept at leading cross-functional teams, translating complex requirements into actionable roadmaps, and optimizing end-to-end product lifecycles. Skilled in stakeholder engagement, user research, and leveraging analytics to inform product decisions. Proven record of driving efficiency, accelerating delivery, and enhancing user experience through innovative solutions. Passionate about building products that solve real-world problems and eager to contribute my technical acumen and leadership to help forward-thinking organizations achieve their growth objectives.

## TECHNICAL SKILLS

- **Languages:** Python, SQL, HTML, CSS, JavaScript, C++
- **Data Visualization and Marketing:** Draw.io, Tableau, Power BI, Matplotlib, Excel, Google Analytics 4, Google AdWords, mailmeteor
- **Database Management and Cloud Platforms:** Supabase, MySQL, PostgreSQL, Microsoft SQL Server, AWS (S3, Redshift), GCP (BigQuery)
- **Machine Learning & AI Tools:** Pandas, TensorFlow, OpenCV, scikit-learn
- **Data Integration & ETL:** SQL-based ETL processes, Python-based automation, Make.com
- **Tools:** Asana, ProductPlan, Craft.io, Airfocus, Confluence, Notion, Google Docs, Figma, Moqups, UserTesting, Slack, Zoom, Miro.

## EXPERIENCE

- **Product Manager** April 2025 - Present  
*Changing the Present* Remote
  - Own end-to-end product delivery for onboarding and admin automation, leading a cross-functional team of 6 to deliver solutions that improved project delivery speed by 15%.
  - Defined and documented 8+ scalable database tables and ER diagrams by translating complex Google Sheets data into structured formats, increasing data retrieval efficiency by 30%, supporting robust analytics, and laying the groundwork for future product enhancements.
  - Automated critical onboarding workflows, eliminating 90% of manual data entry and reducing errors, directly improving user experience.
  - Championed the adoption of Moqups for rapid prototyping, accelerating UI/UX design cycles by 40% and reducing design costs.
  - Managed agile sprints, prioritized backlogs, and drove MVP delivery 20% faster, increasing team velocity and alignment.
  - Launched Retool-based admin dashboards and led user testing, reducing candidate tracking time by 60% and improving transparency.
  - Established KPIs and real-time dashboards, enabling data-driven decisions and increasing process visibility by 35%.
  - Authored comprehensive documentation and onboarding guides, halving new team member ramp-up time and ensuring seamless knowledge transfer.
- **Assistant Graduate Manager** January 2025 – March 2025  
*Sacred Heart University* Connecticut, USA
  - Led end-to-end curriculum design and delivery for 60–70 students, collaborating closely with faculty and stakeholders to ensure 100% on-time launches and achieve a 25% increase in student engagement and participation.
  - Built and managed targeted communication channels, improving stakeholder response times by 35% while ensuring clear, consistent messaging and streamlined information flow across all parties..
  - Conducted user research and usability testing on the LMS, identifying pain points and delivering 5 actionable recommendations that enhanced user experience and reduced administrative friction.
  - Designed and facilitated technical workshops (Git, GitHub), achieving 90% positive feedback and driving 40% adoption among students.
- **Software Engineer** Febraury 2021 – November 2023  
*HCL Tech* Chennai, India
  - Delivered product enhancements through feature deployments that improved data processing efficiency by 20% and reduced errors by 15%, directly impacting business operations and performance.
  - Led the deployment of cross-functional PL/SQL solutions, accelerating product release cycles by 15% and improving system reliability.
  - Developed and implemented a QA protocol that saved 5 development hours per sprint, proactively identifying and resolving failure points.
  - Streamlined onboarding and workflow processes, boosting team productivity by 11% and reducing new hire ramp-up time by 20%.

## PROJECTS & PUBLICATIONS

- **EmailAutomator – Founder — Product Manager — [EmailAuto](#)** — Developed an AI-driven email automation platform to optimize outreach to prospective employers. Led all aspects of the product lifecycle, from user research and requirements gathering to deployment and A/B testing. Integrated advanced email marketing techniques and real-time analytics, resulting in a 20% increase in engagement and response rates. Automated manual workflows, demonstrating a strong blend of technical, analytical, and product management skills.
- **Capstone Project: ClassTeamUp — Product Owner — Lead Full-Stack Developer — [ClassTeamUp](#)** — Developed a scalable AI-driven team collaboration platform (Next.js/PostgreSQL) through user research, optimized group dynamics with ML algorithms, and delivered agile-driven features-explore the live implementation at classteamup.vercel.app.

## EDUCATION

- **Sacred Heart University**, Fairfield, CT — Master of Science in Computer Science, 2025 – **GPA:4.0**
- **Siddharth University**, Andhra Pradesh, India — Bachelor of Technology in Electronics and Communication Engineering, Sept 2020