

# TRAINING SESSIONS

# WELCOME



# WHAT TO EXPECT (ON TRAINING)



Learn by  
working with  
small, diverse  
teams



10-day, high-  
energy  
experience



Facilitated  
collaboration  
between  
Developers and  
security  
professionals



Practitioner  
led  
training  
sessions



Creating  
solutions for  
real world  
problems

# WHAT WE EXPECT FROM YOU :)



Participation



Care deeply



Mutual respect



Objective distance



Challenge directly



Be Solution Focused

# Summit == Openness

Sessions will be video recorded, sometimes live streamed as well, and will later be shared on social media (i.e YouTube, Twitter, LinkedIn).

If you do not want to be identified, please take personal precautions (such as not activating your video, using N/A as your name during the session).

Everything created at the Summit is released under a CC or Open Source license

# RESPECT

We are all here to collaborate on topics we have chosen as a community, no-one should be discriminated or harassed based on their race, gender, age, religion, appearance, inexperience, or anything else.

We are all expected to preserve a certain level of professionalism and respect.

If you feel any kind of abusive behaviour against yourself or anyone else during the summit, please report to one of the organisers as soon as you can; so that it can be handled and prevented from future occurrence.

# SHARE YOUR VIEWS



## AND LEARN :)

OPEN  
SECURITY SUMMIT



ALL SESSIONS AT  
OPEN SECURITY SUMMIT 2020  
WILL BE RECORDED AND SHARED  
WITH THE PUBLIC 😊



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Supported by  OWASP



**Goher Mohammad**

Head of InfoSec @ L&Q

**Background:**

**Finance**

**Media**

**Fintech**

**E-Commerce**



# Rules of engagement

- Open and honest
- Allow others to speak
- There is no wrong or right so don't be shy to speak
- Its interactive
- Questions in the chat or reaction preferred

# What is Wardley Mapping?

# Brainchild of Simon Wardley

← BACK

## Simon Wardley

Researcher



Simon is a former CEO, former advisory board member of startups (all now acquired by US Giants), a fellow of Open Europe, inventor of Wardley Mapping, a regular conference speaker and a researcher for the Leading Edge Forum. He uses mapping in his research for the LEF covering areas from Serverless to Nation State competition whilst also advising/teaching LEF clients on mapping, strategy, organisation and leadership.

### RECENTLY PUBLISHED

9th May, 2019

**A Lesson from the Past on Pioneering Organizational Structures**

2nd October, 2018

**Why the fuss about serverless?**

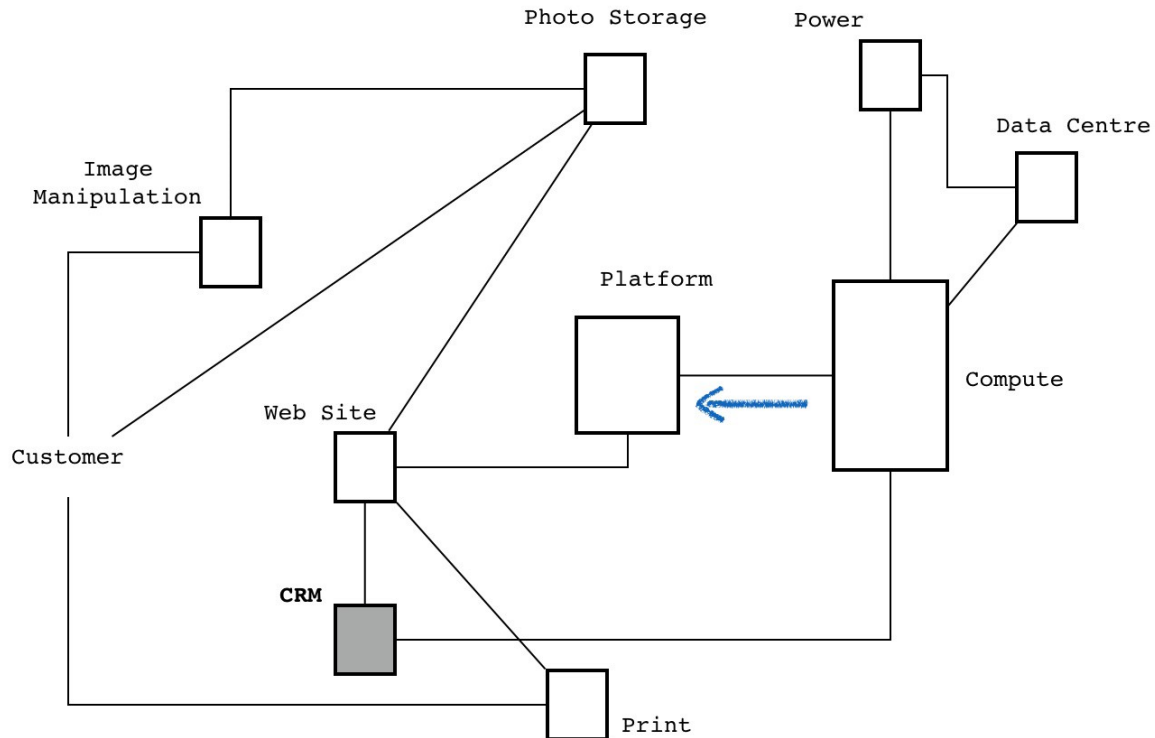
14th April, 2020

**The Ways & Means of Industrialization**

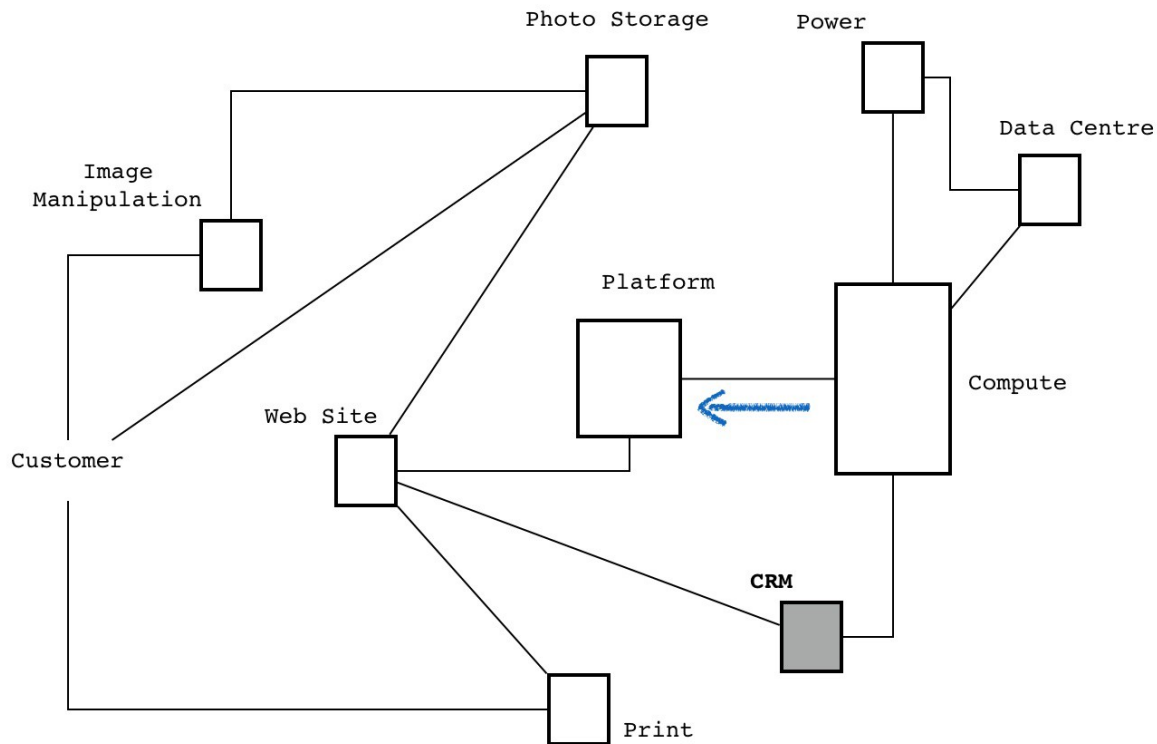
**More information can be found here about Simon Wardley and Wardley Maps:**

<https://medium.com/wardleymaps>

# This is normally seen as 'mapping'

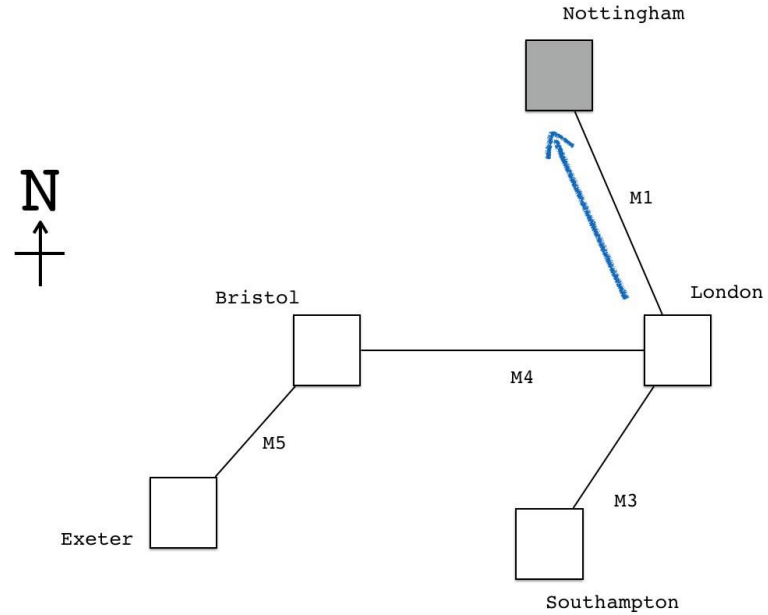


# Has anything changed?

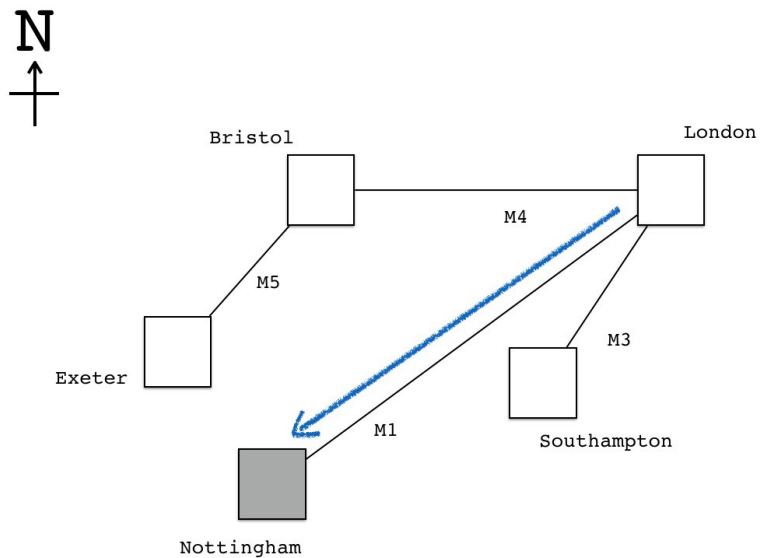


**Basically it is a diagram!!**

# Is this a map?



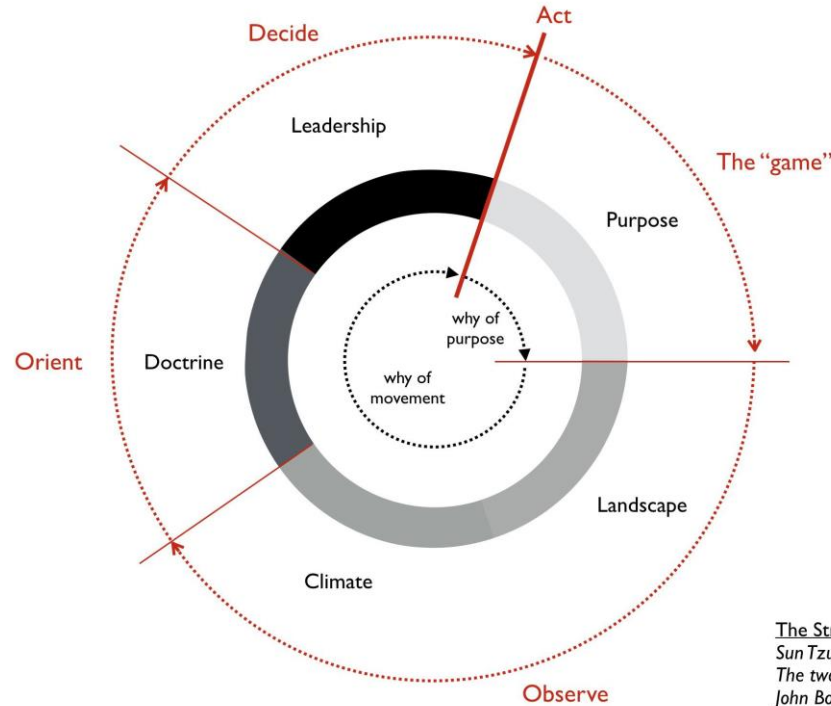
# Changing Nottingham changes the meaning of the map!





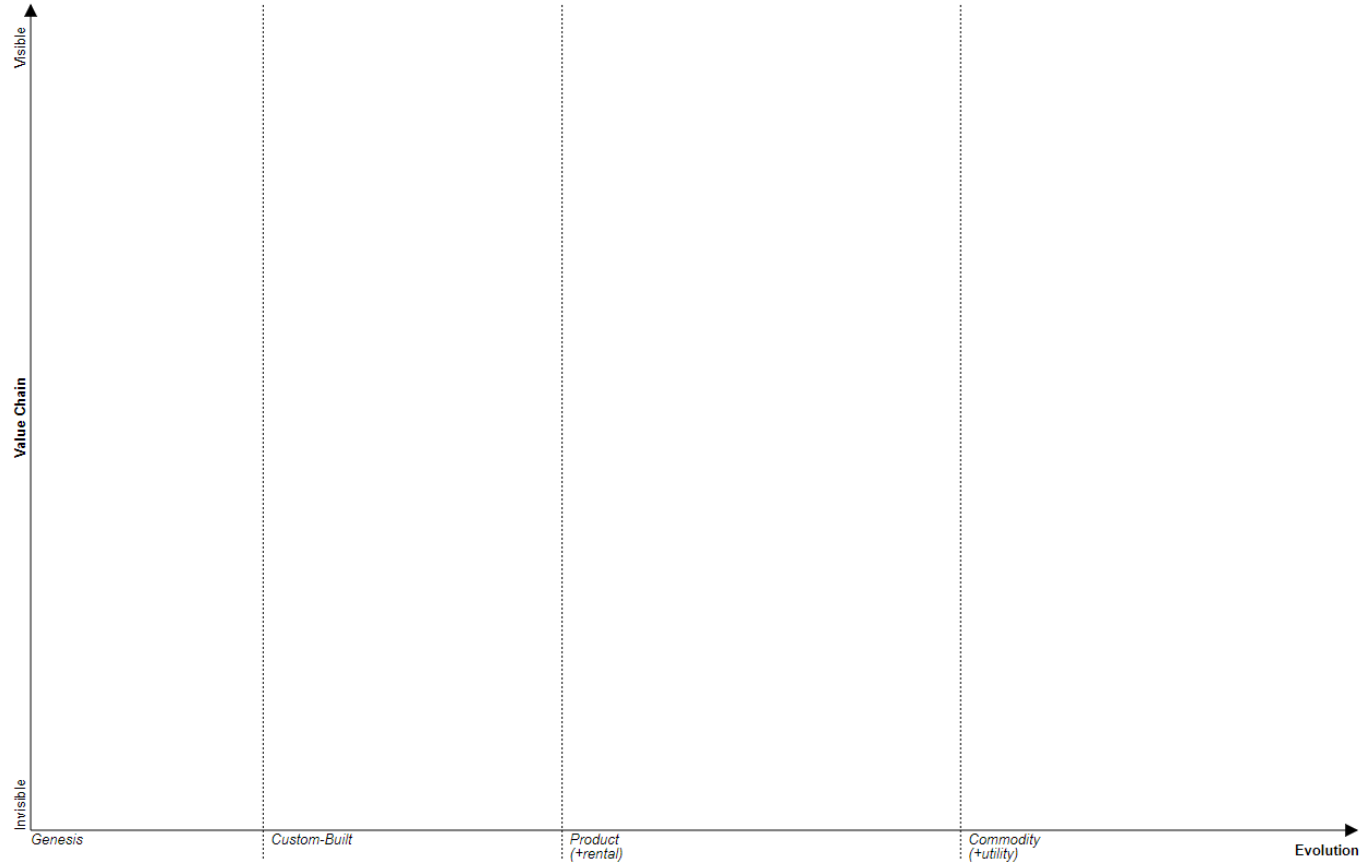
**..but it is a map that's meaningful!!**

# 'True' Mapping allows Strategy, Visibility and Direction



The Strategy Cycle  
 Sun Tzu's five factors  
 The two types of why  
 John Boyd's OODA loop

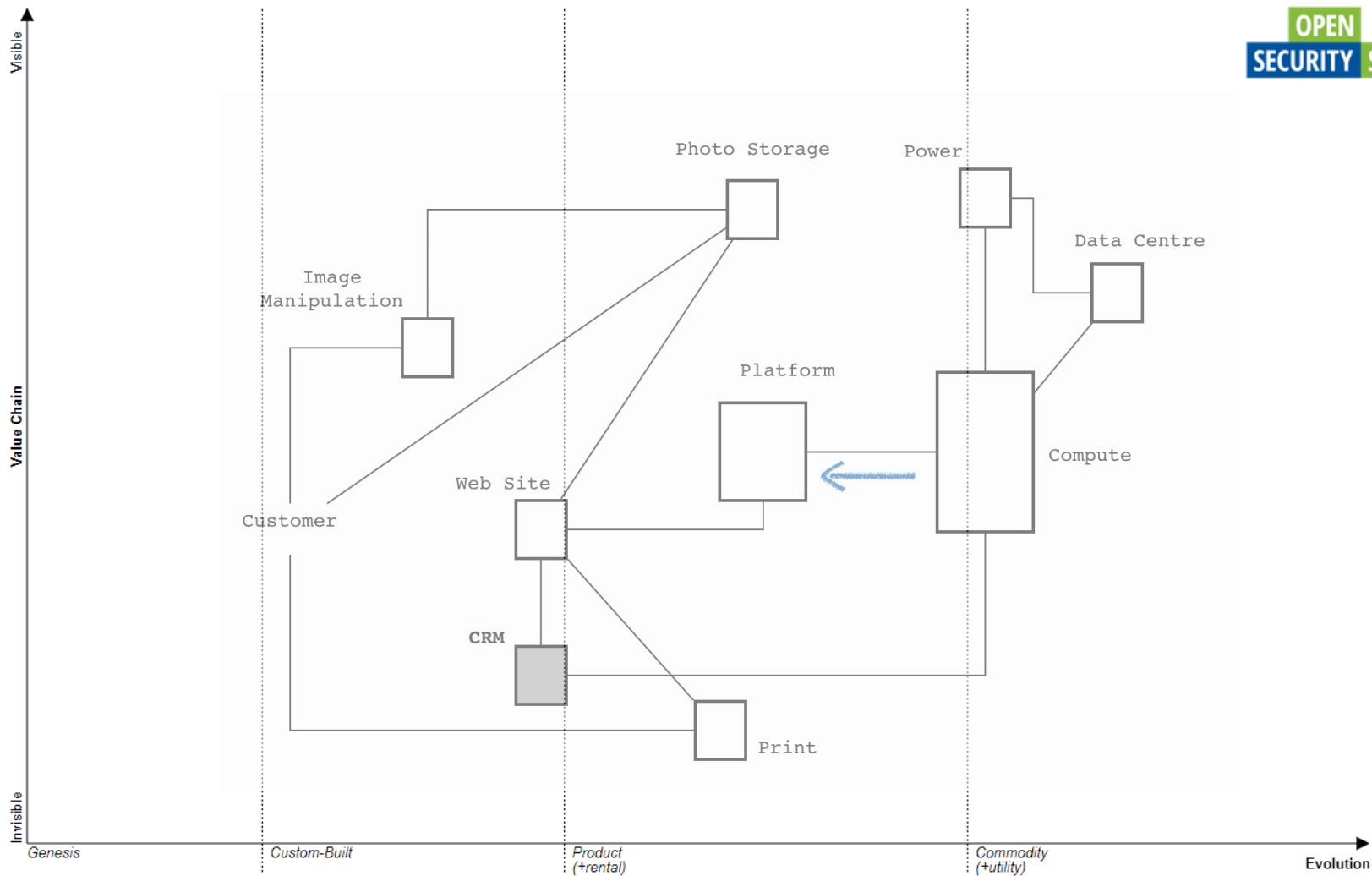
# This is a 'Wardley Map'

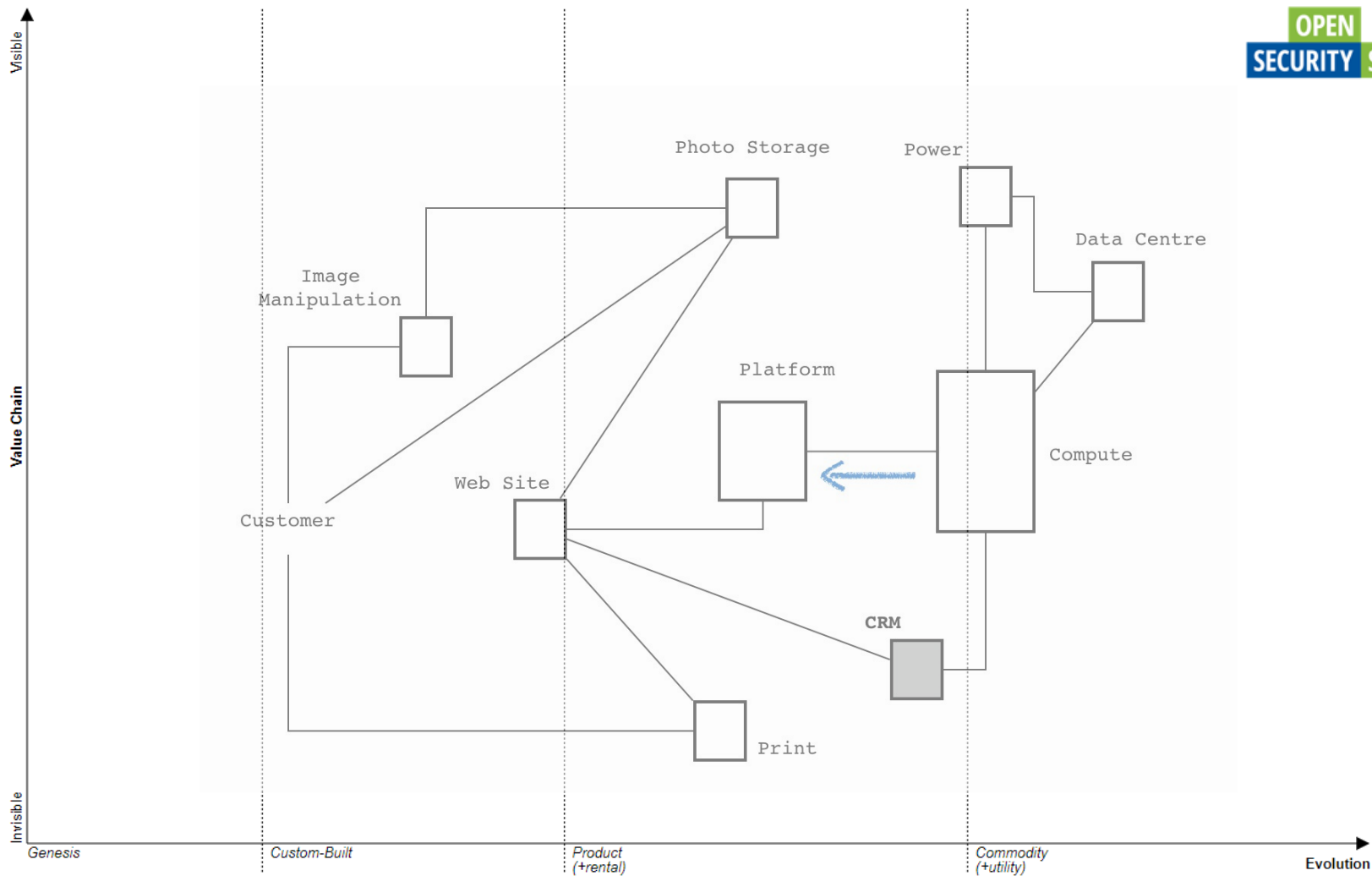


# Evolution cheat sheet

Stage (of activity)	Genesis	Custom	Product (+rental)	Commodity (+utility)
<b>Characteristics</b>				
<i>Ubiquity</i>	Rare	Slowly increasing consumption	Rapidly increasing consumption	Widespread and stabilising
<i>Certainty</i>	Poorly understood	Rapid increases in learning	Rapid increases in use / fit for purpose	Commonly understood (in terms of use)
<i>Publication Types</i>	Normally describe the wonder of the thing	Build / construct / awareness and learning	Maintenance / operations / installation / feature	Focused on use
<b>General Properties</b>				
<i>Market</i>	Undefined market	Forming market	Growing market	Mature market
<i>Knowledge management</i>	Uncertain	Learning on use	Learning on operation	known / accepted
<i>Market Perception</i>	Chaotic (non linear)	Domain of experts	Increasing expectation of use	Ordered (appearance of being linear) / trivial
<i>User perception</i>	Different / confusing / exciting / surprising	Leading edge / emerging	Common / disappointed if not used or available	Standard / expected
<i>Perception in Industry</i>	Competitive advantage / unpredictable / unknown	Competitive advantage / ROI / case examples	Advantage through implementation / features	Cost of doing business / accepted
<i>Focus of value</i>	High future worth	Seeking profit / ROI?	High profitability	High volume / reducing margin
<i>Understanding</i>	Poorly understood / unpredictable	Increasing understanding / development of measures	Increasing education / constant refinement of needs / measures	Believed to be well defined / stable / measurable
<i>Comparison</i>	Constantly changing / a differential / unstable	Learning from others / testing the water / some evidential support	Feature difference	Essential / operational advantage
<i>Failure</i>	High / tolerated / assumed	Moderate / unsurprising but disappointed	Not tolerated, focus on constant improvement	Operational efficiency and surprised by failure
<i>Market action</i>	Gambling / driven by gut	Exploring a "found" value	Market analysis / listening to customers	Metric driven / build what is needed
<i>Efficiency</i>	Reducing the cost of change (experimentation)	Reducing cost of waste (Learning)	Reducing cost of waste (Learning)	Reducing cost of deviation (Volume)
<i>Decision Drivers</i>	Heritage / culture	Analysis & synthesis	Analysis & synthesis	Previous experience

**Previous diagram now mapped**



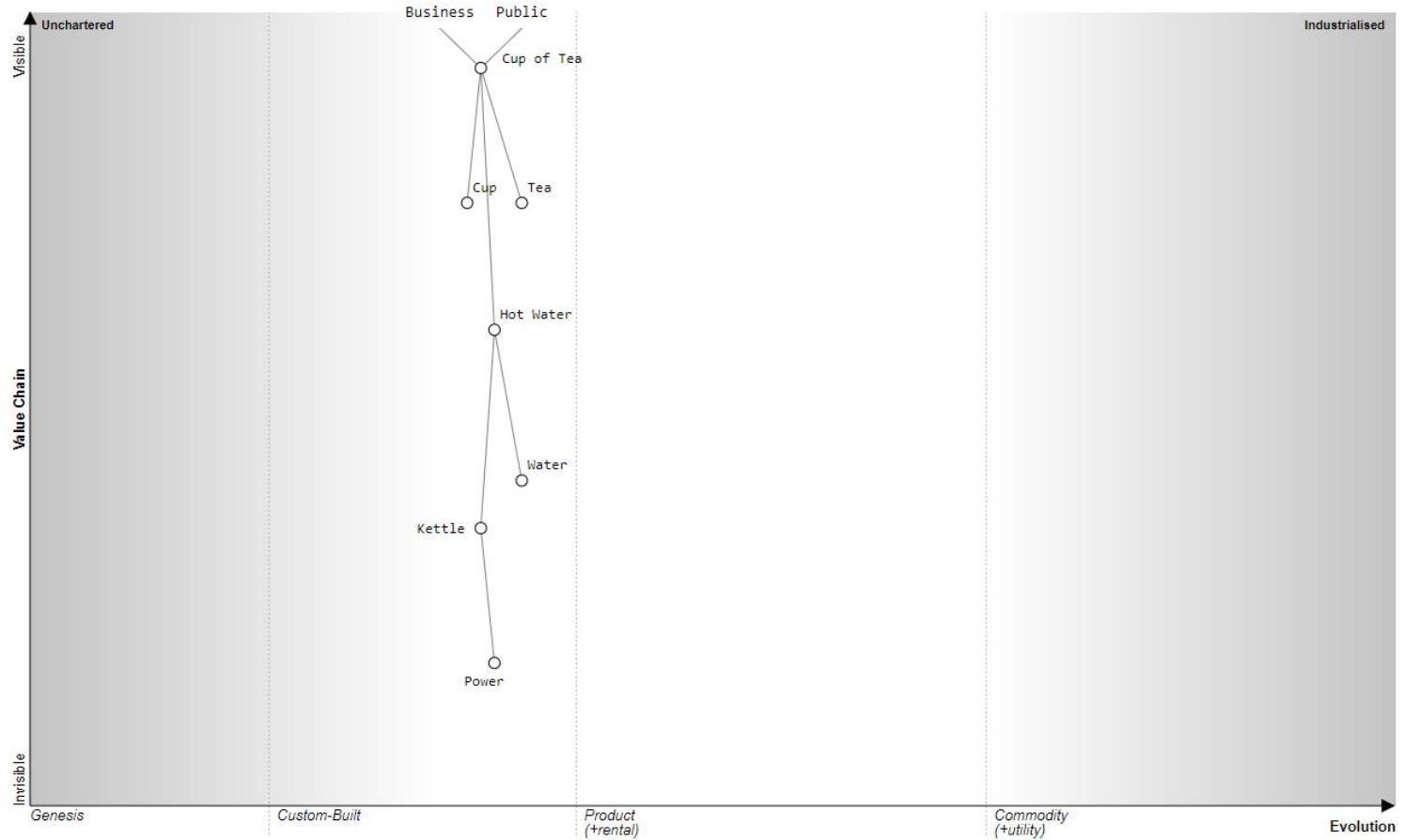


**Meaning of map completely  
changes and becomes useful**

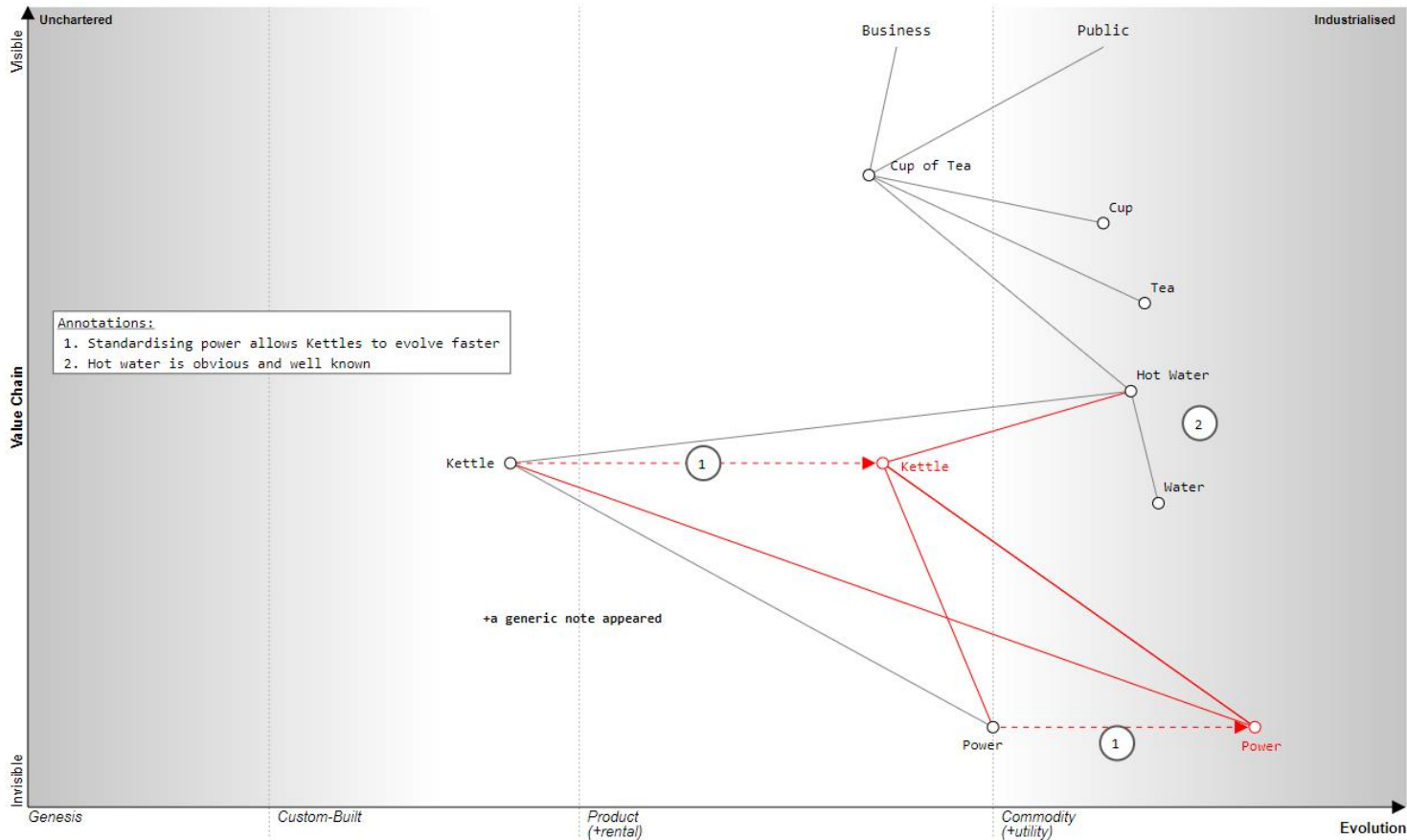


**How can this be applied?**

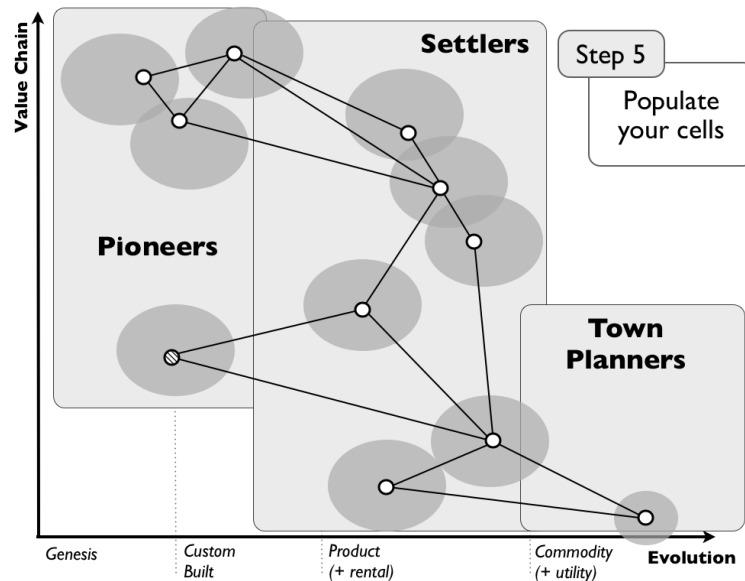
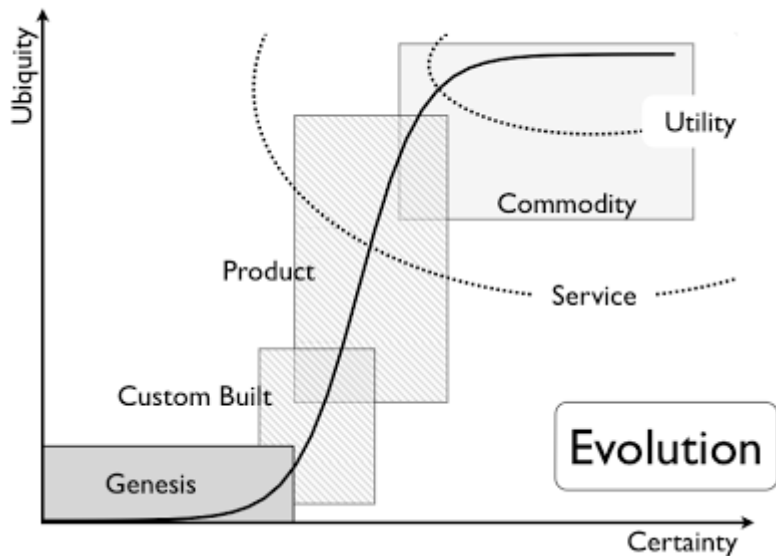
## Tea Shop



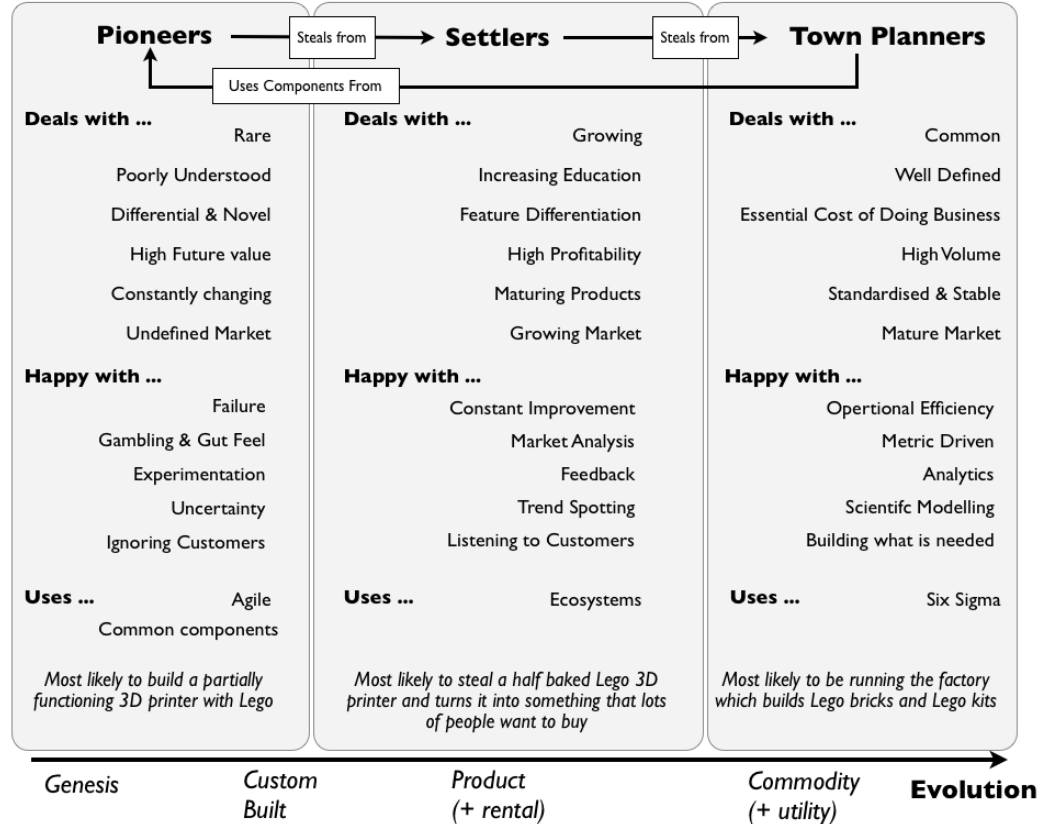
# Tea Shop



# Context to populate a Wardley Map



# What are Pioneers, Settlers and Town Planners?



**Create your own!**

# Create your own Wardley Map! - Exercise

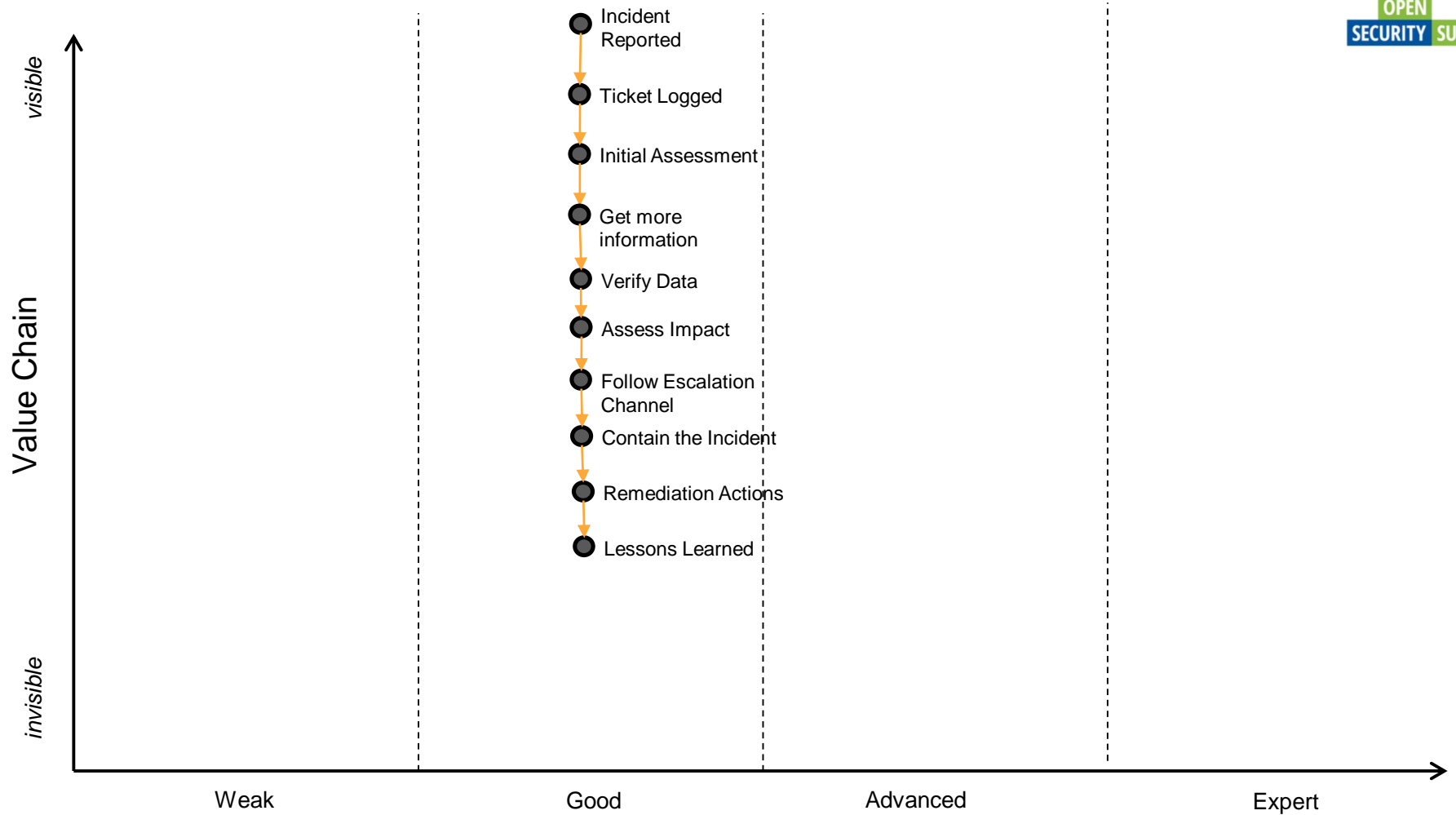
Map out making Strawberry Milkshake

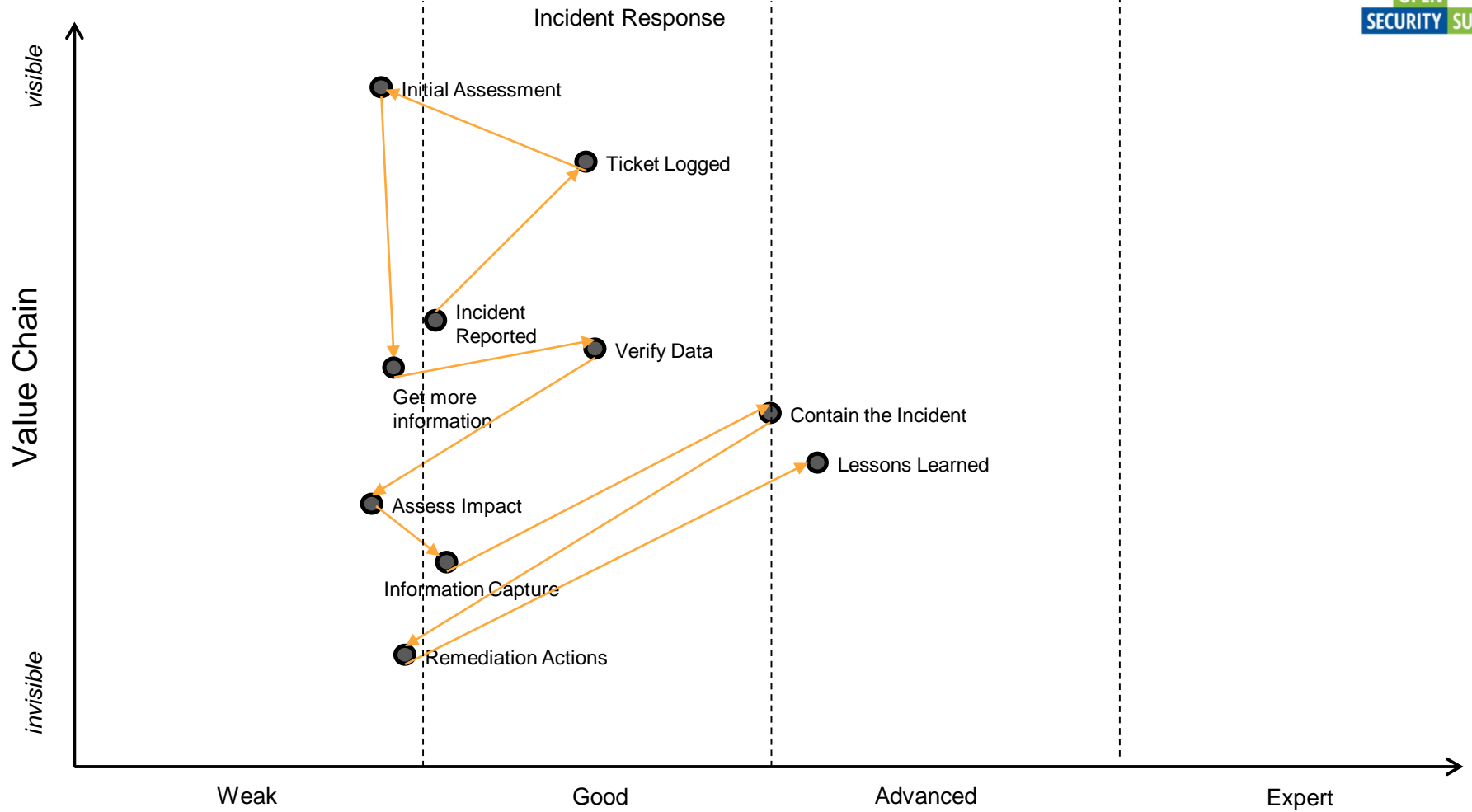
Go to:

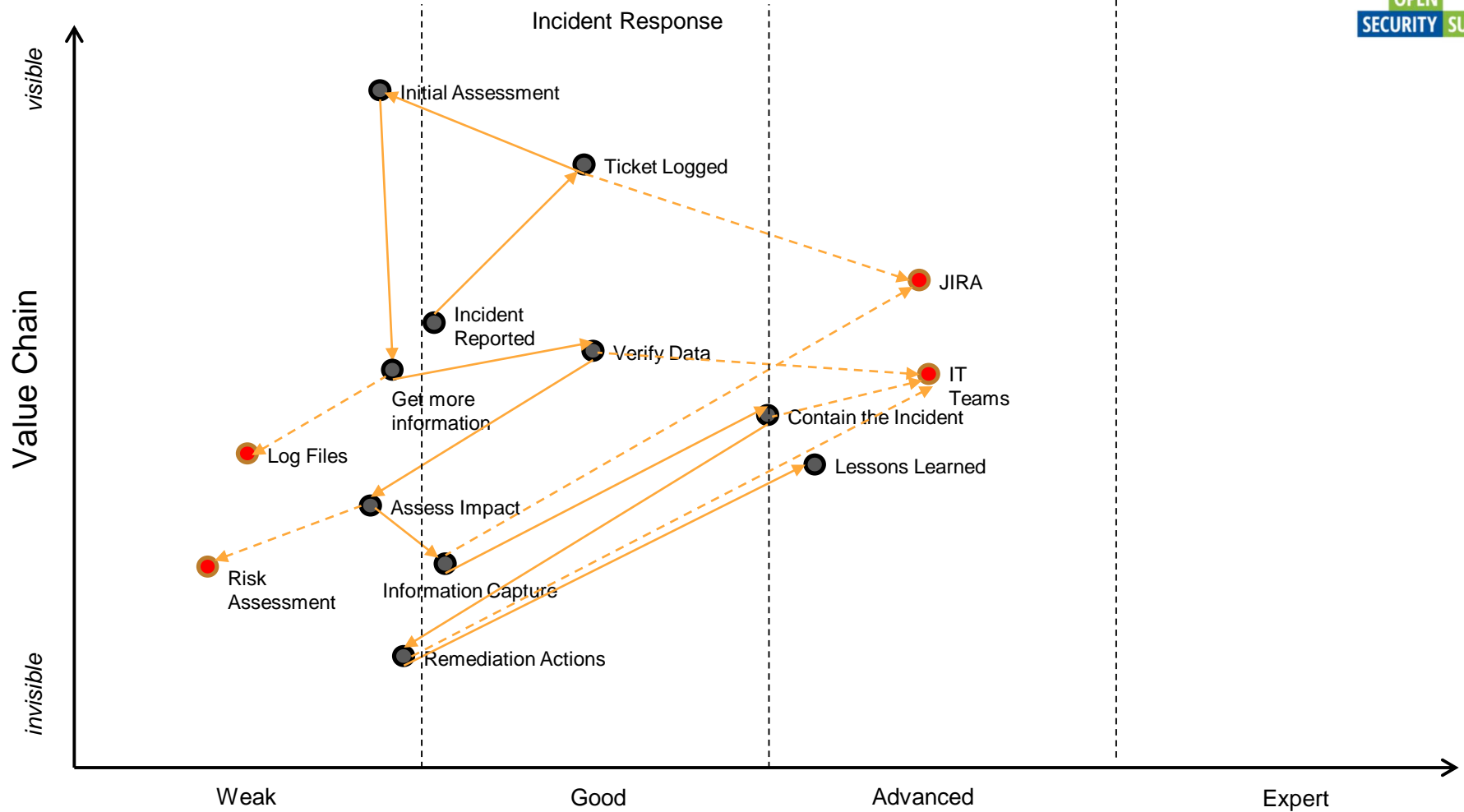
<https://onlinewardleymaps.com/>

# A real life example in security

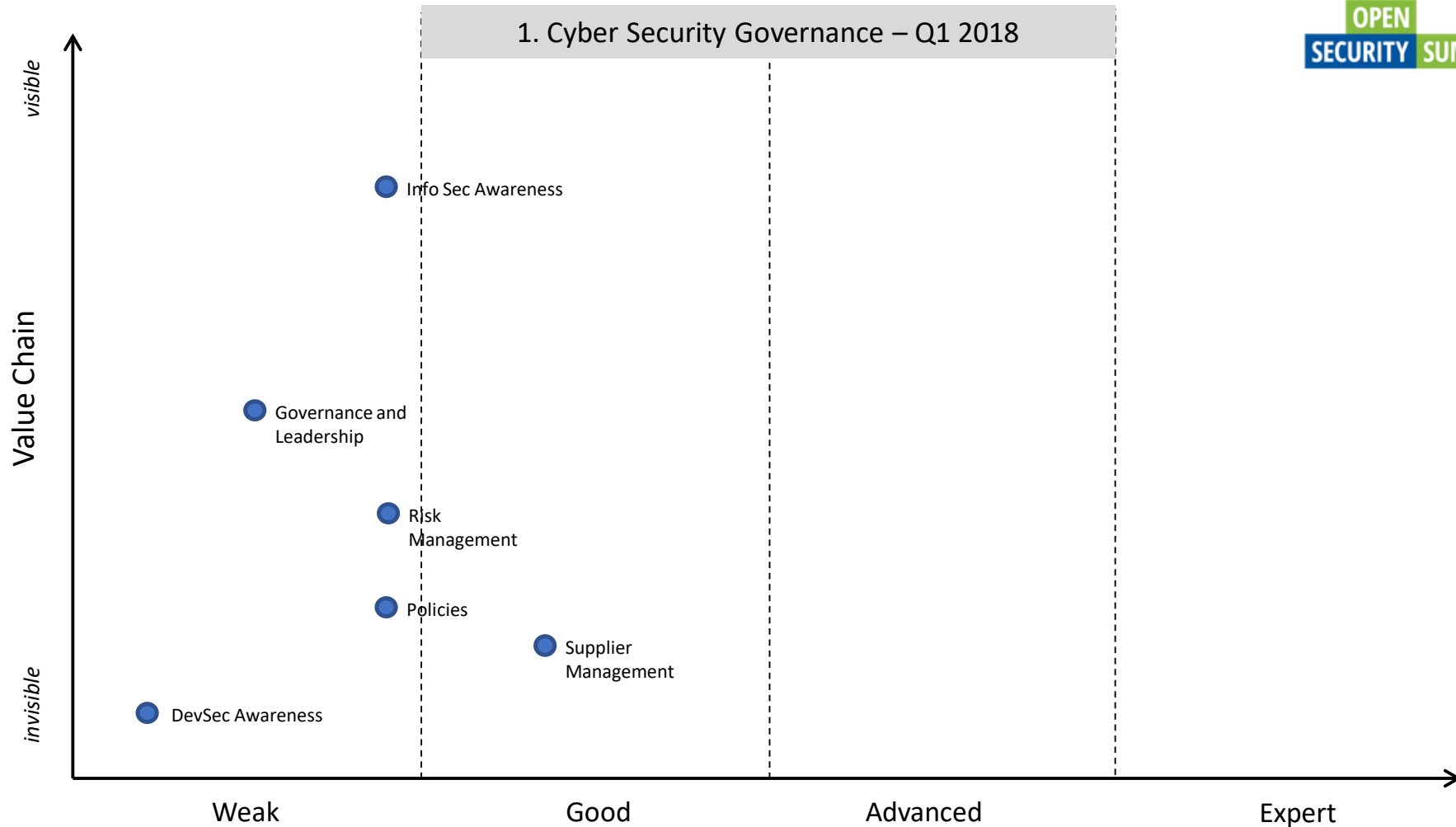


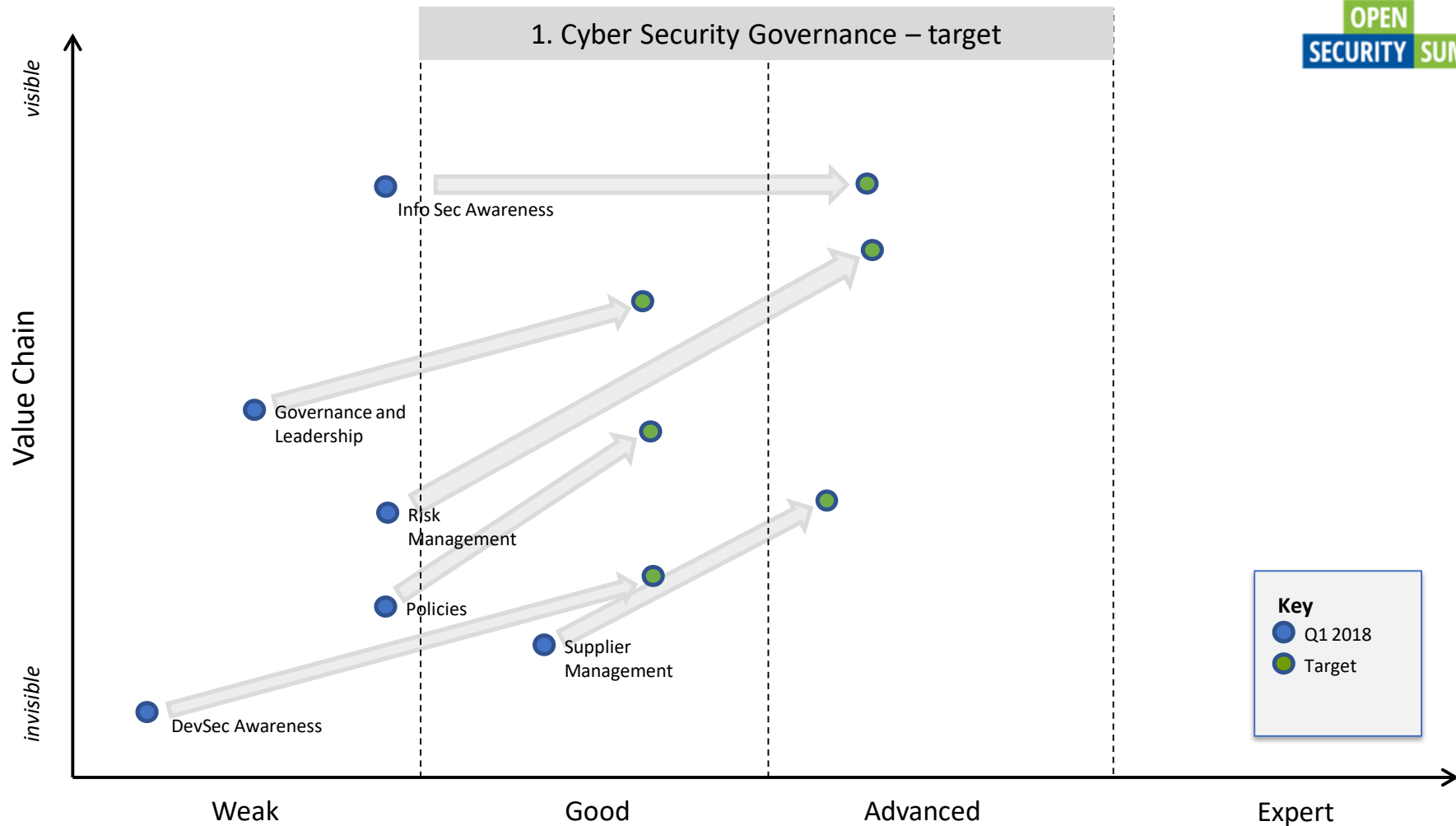






# Roadmap Mapping - Example





# 1. Cyber Security Governance – Status of work

## Infosec Awareness

- Security Champion programme
- Review and improvement of online training
- Security awareness weeks

## Supplier Management

- 3<sup>rd</sup> party questionnaire and review
- Embed process in tender process
- Retrospective review of current contracts
- Policy creation, review and implementation

## Policies

- Policy alignment to ISMS Standard
- Policy creation, review and implementation
- Policy approval and implementation

# 1. Cyber Security Governance - cont

## Governance and Leadership

- Roles and responsibilities defined
- Infosec steering committee established
- Hierarchy of risk ownership

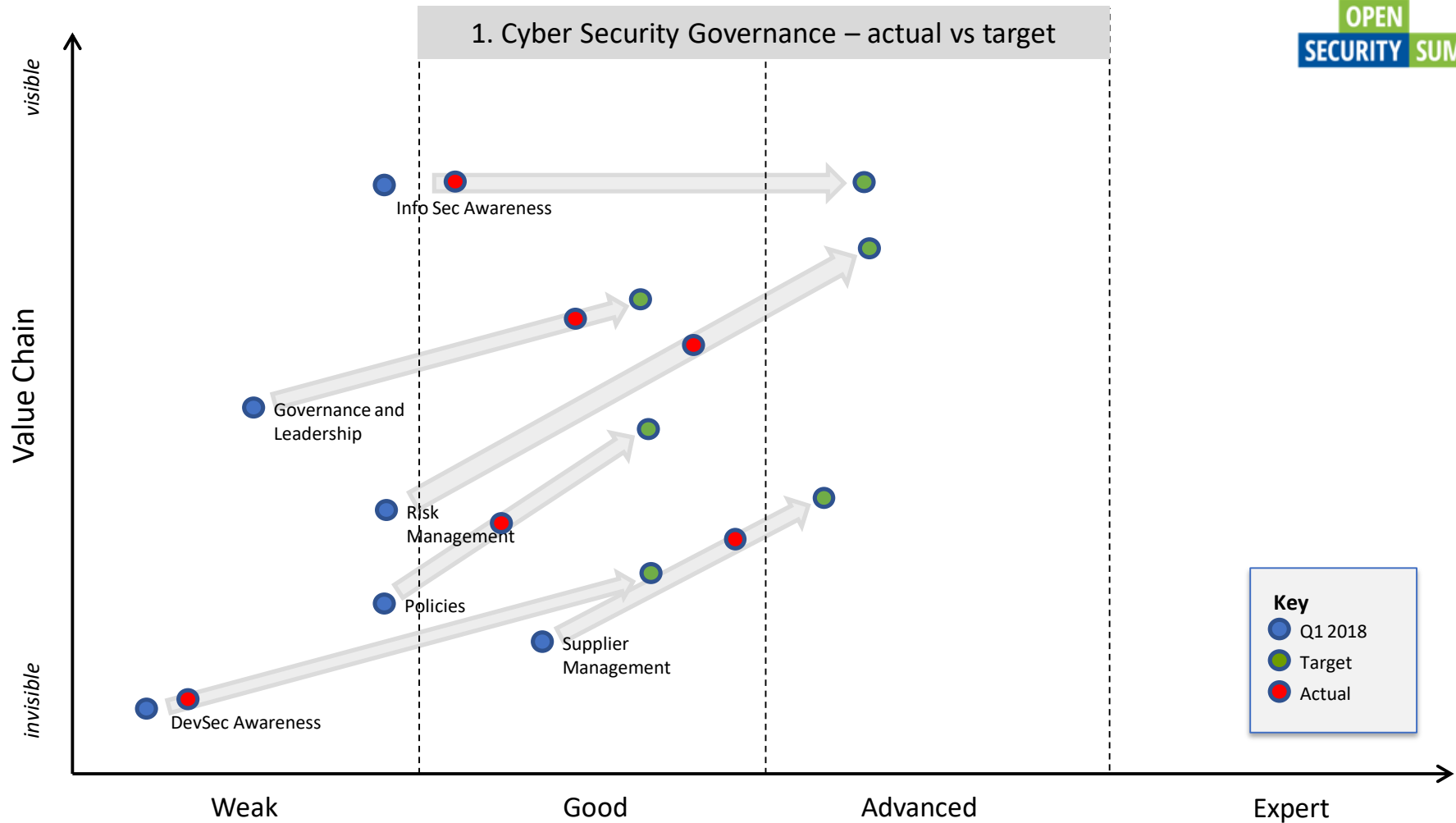
## Risk Management

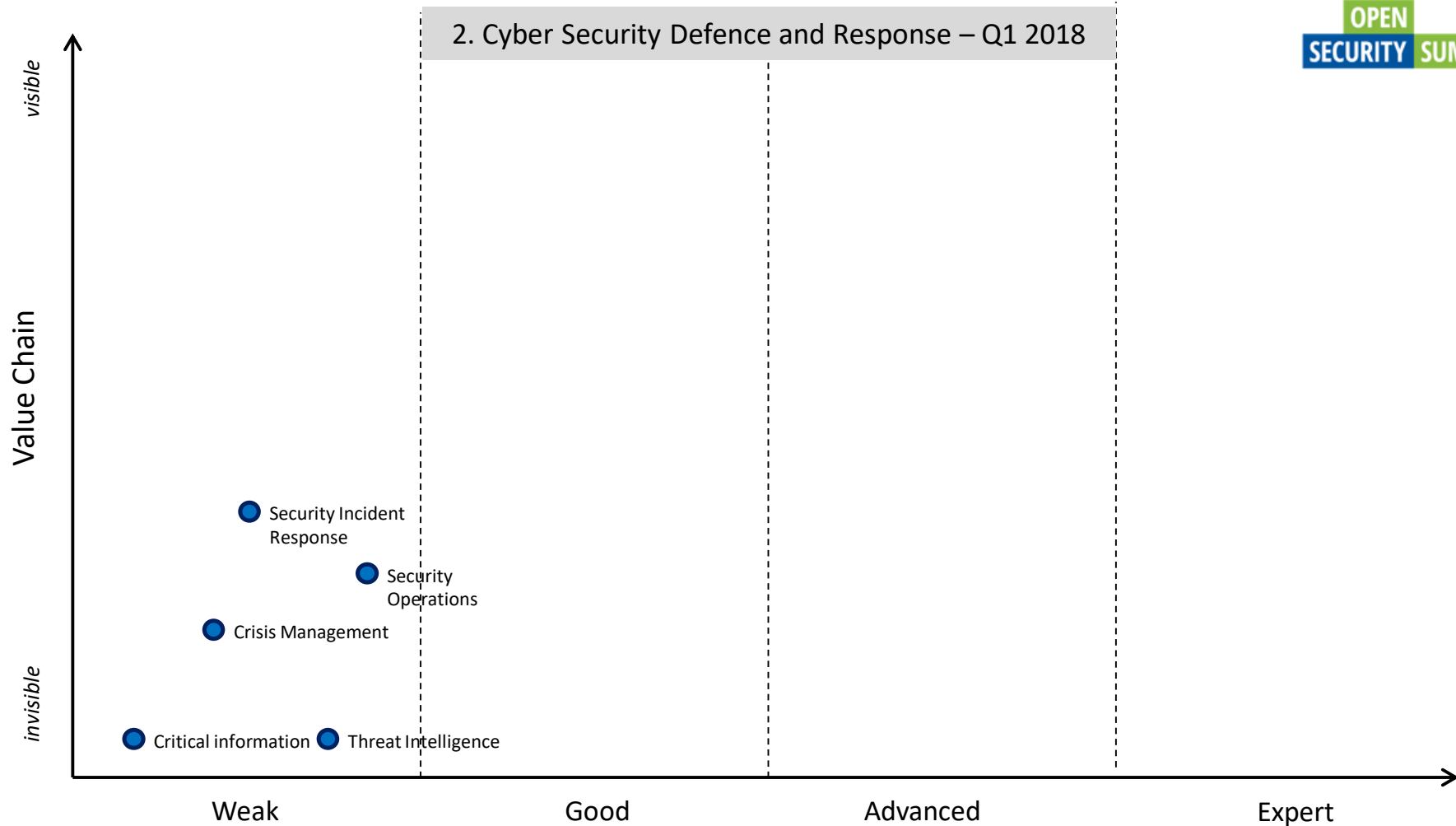
- Mature Technology risk appetite based on ERM
- Define and embed capture process with scalability
- Set up Risk and Incident committee with regular cadence

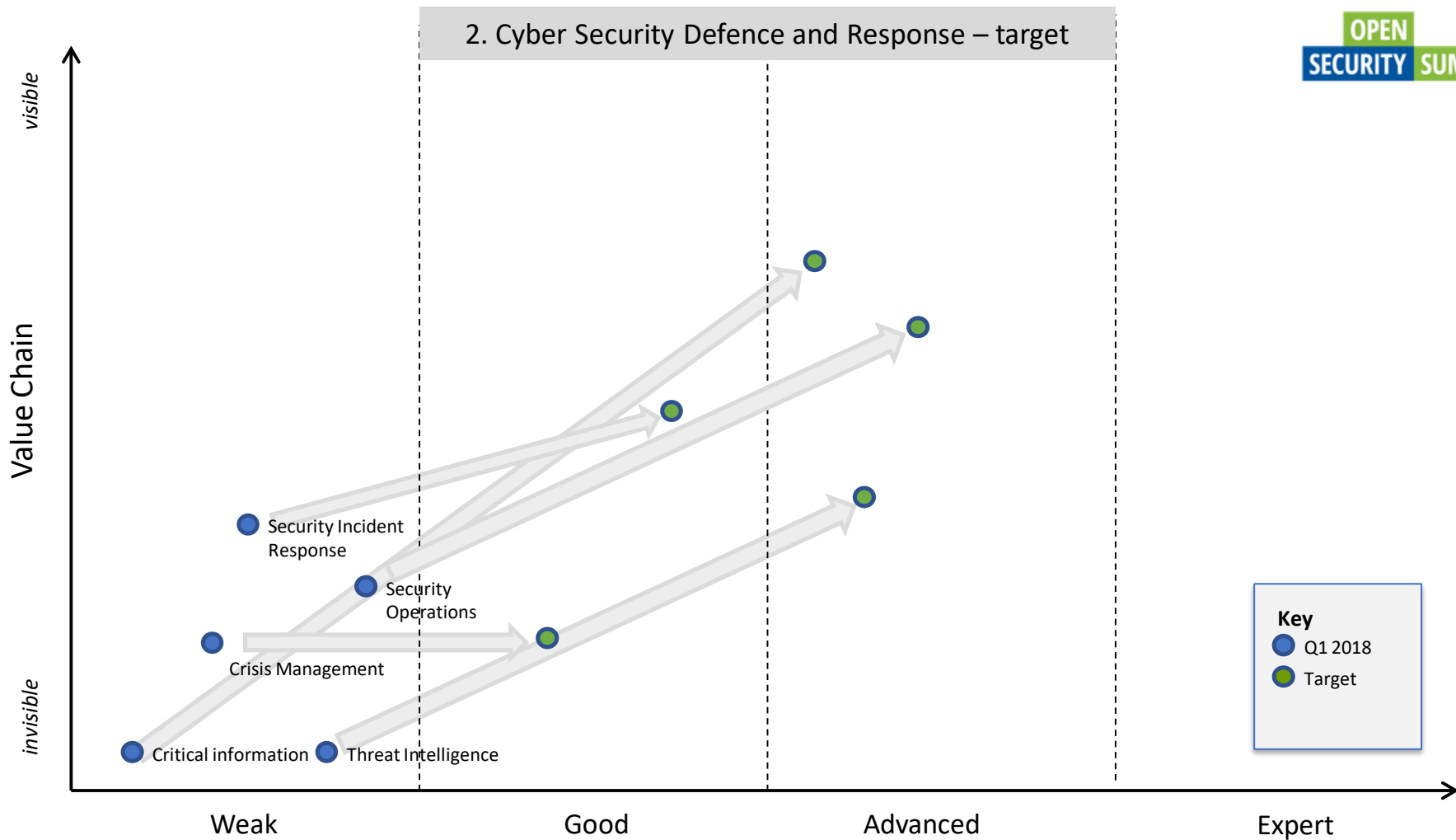
## Dev Sec Awareness

- Training module to be defined and setup in e-learning module
- Security champion programme integration
- Developer training embedding best practice SDLC









## 2. Cyber Security Defence and Response – Status of work

### Security Incident Response

- Build process for Incident Response via playbook
- Define PoC for frontline, triage and resolution

### Crisis Management

- Review, update, define and approve BCP and DR processes
- Test BCP and DR processes on a regular basis

### Critical Information

- Define and catalog critical assets with tracking
- Understand and track critical assets based on PII and confidential data flows

## 2. Cyber Security Defence and Response - cont

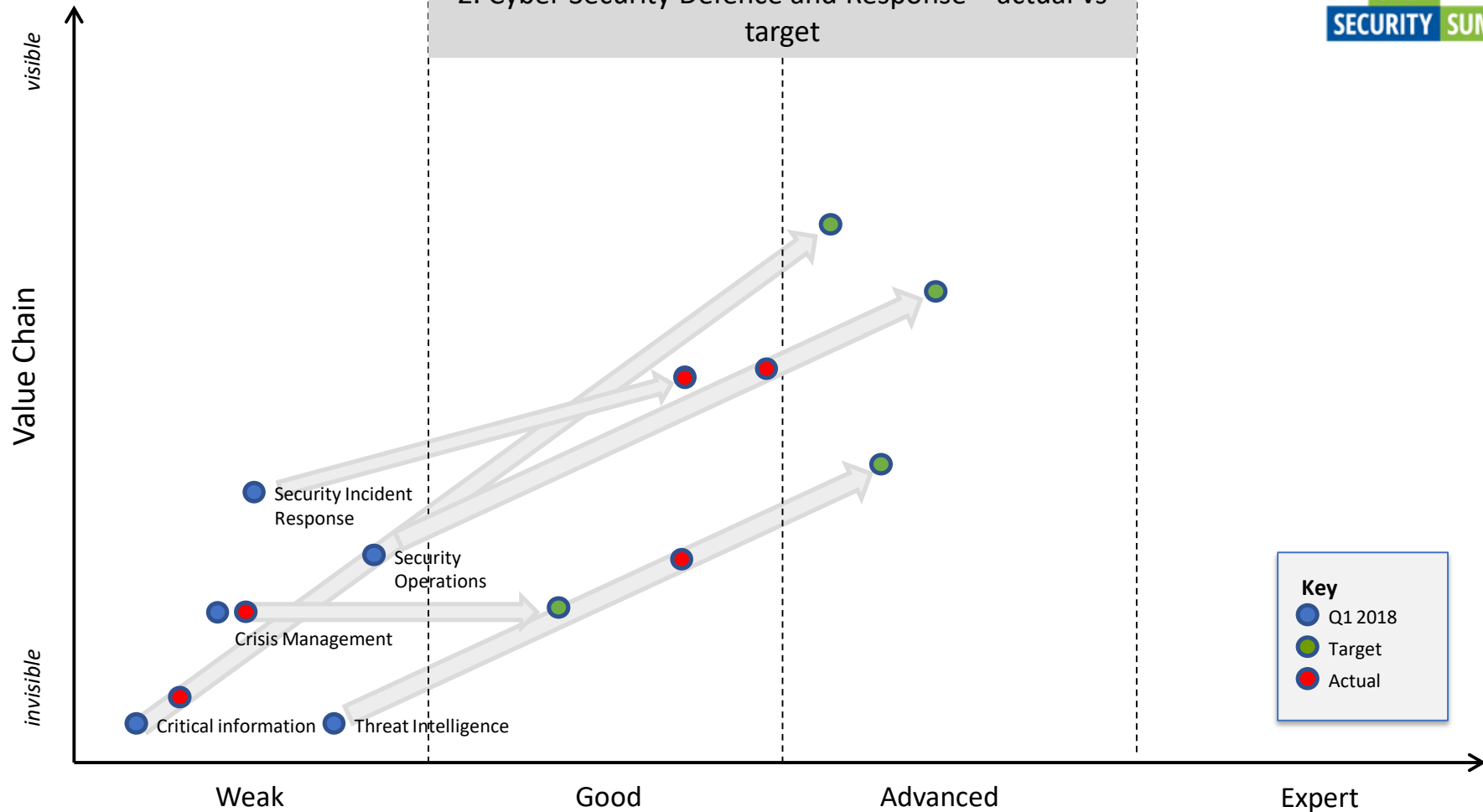
### Threat Intelligence

- Proactive monitoring via SIEM and other monitoring tools
- Track and monitor trends and patterns via machine learning

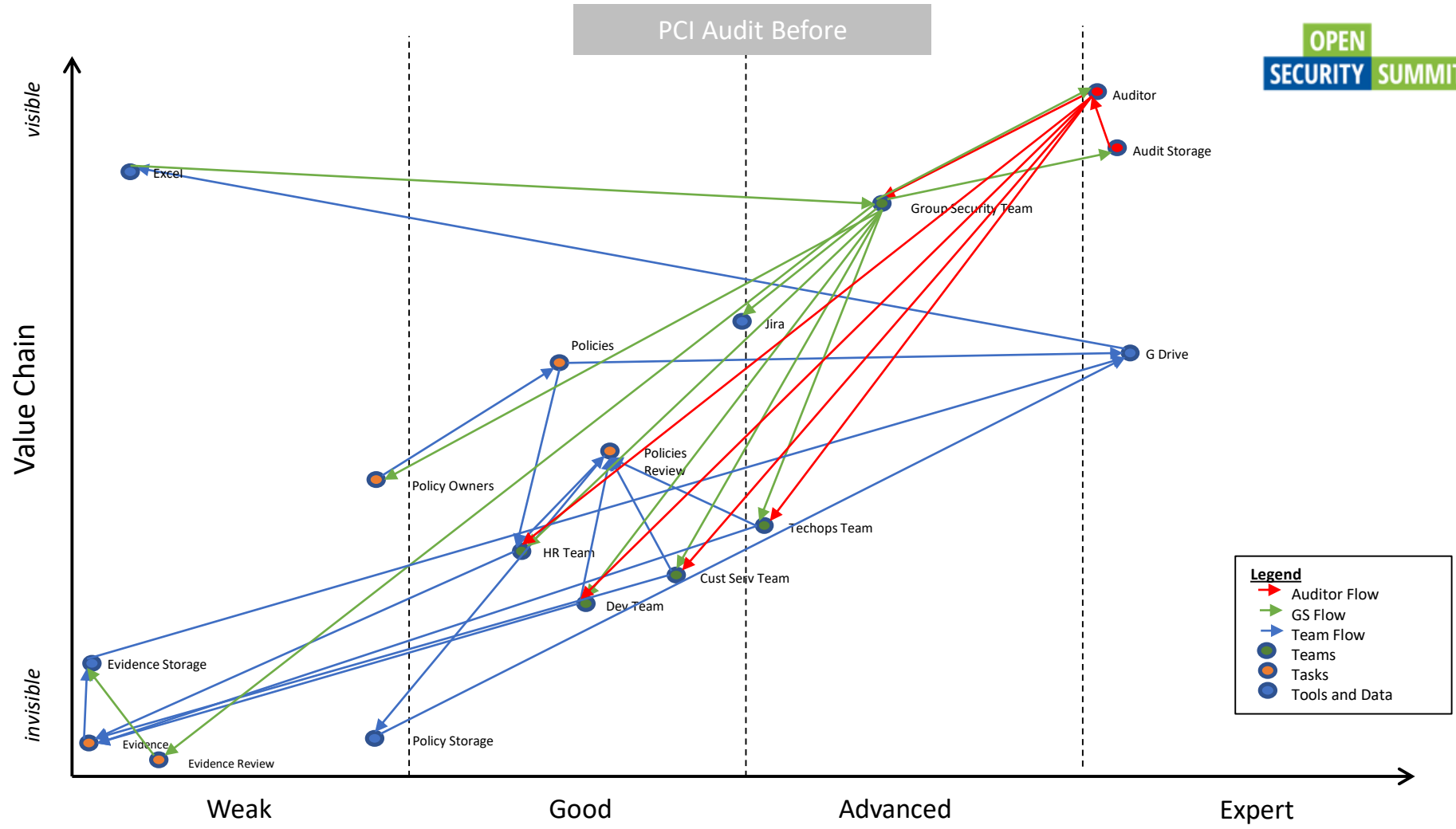
### Security Operations

- Set up SOC function and point of contact
- Establish first line assessment and triage of incidents
- Mature monitoring capability focussing on security and network

## 2. Cyber Security Defence and Response – actual vs target

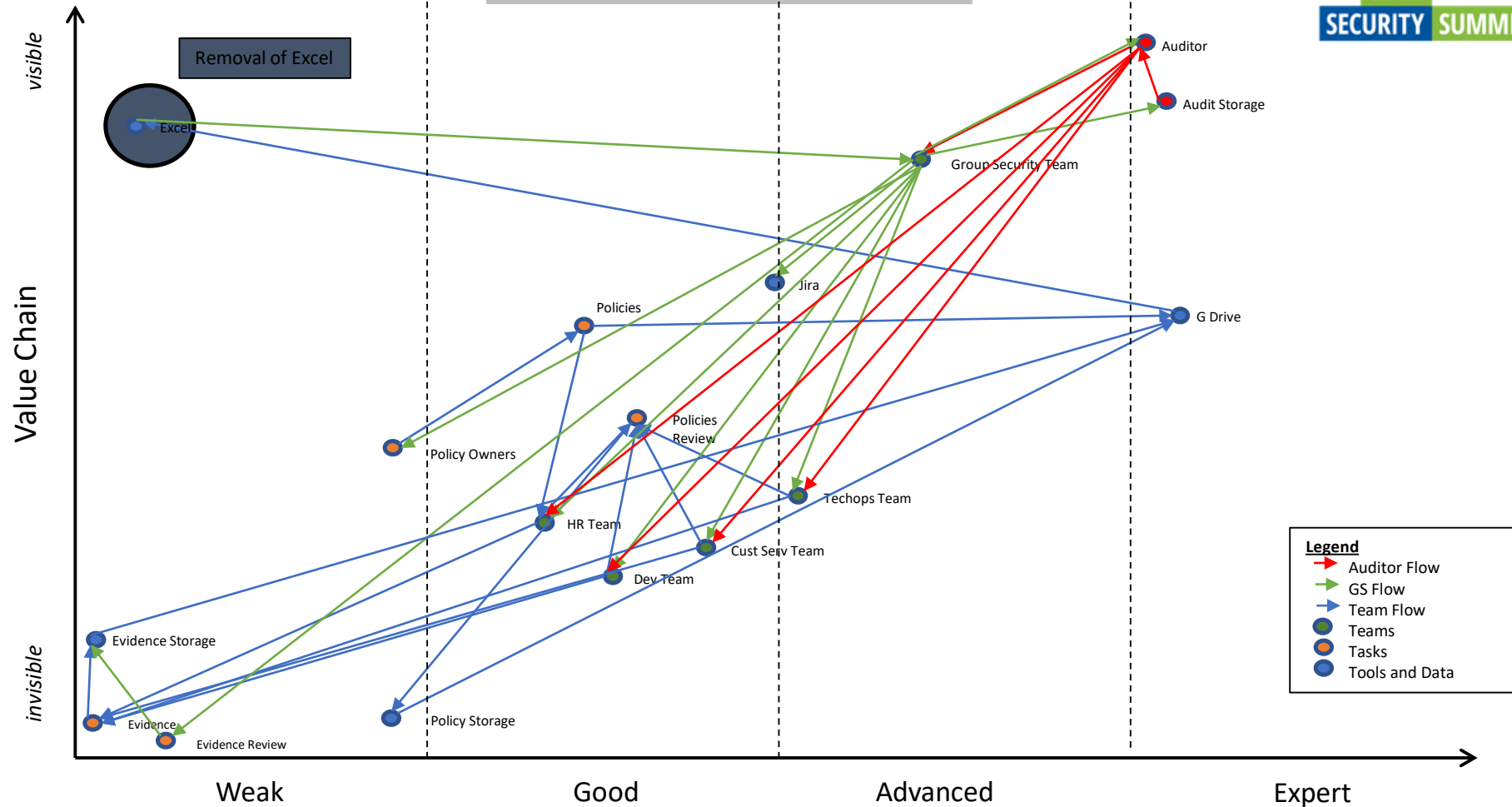


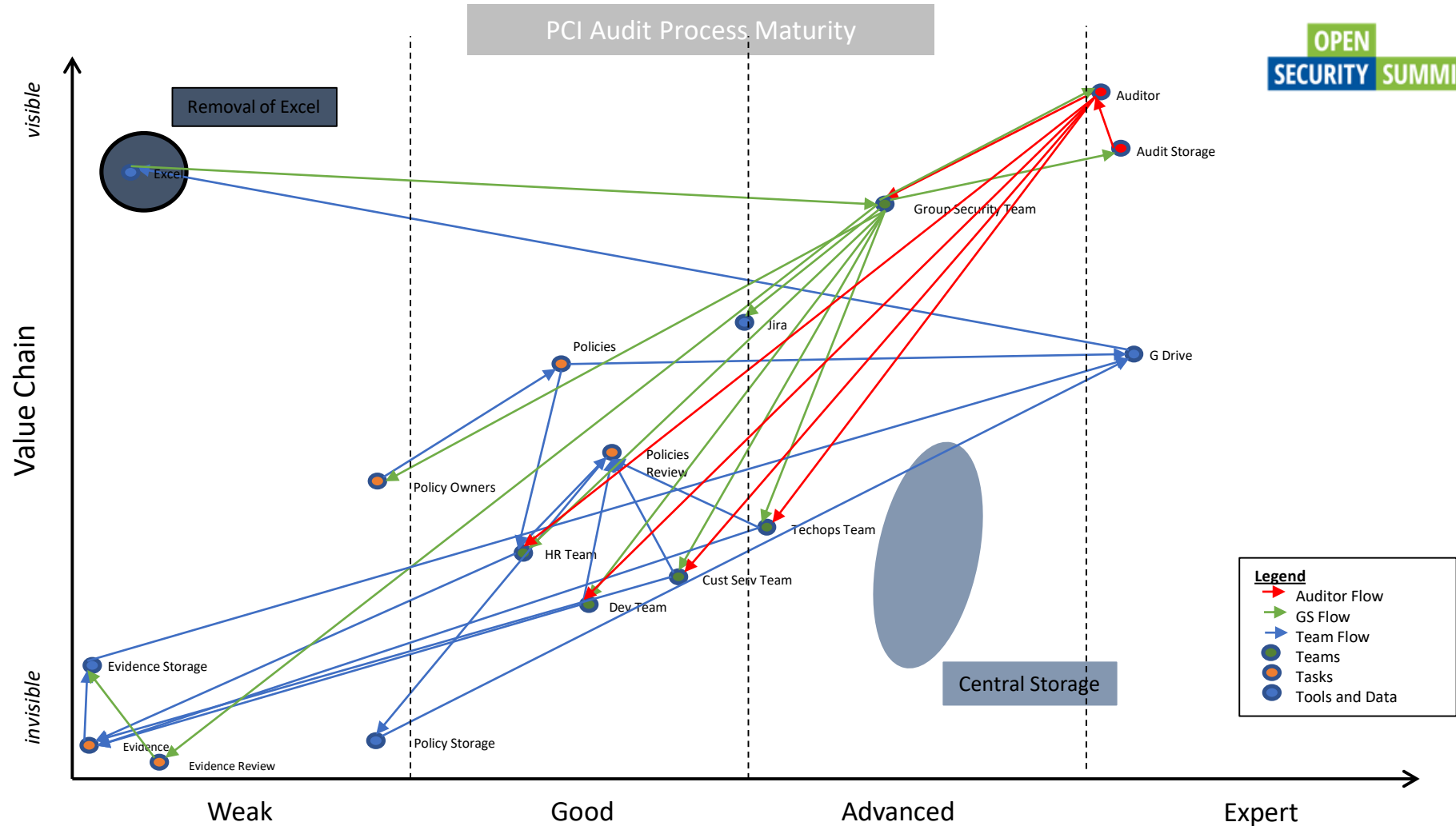
# PCI Audit Mapping - Example

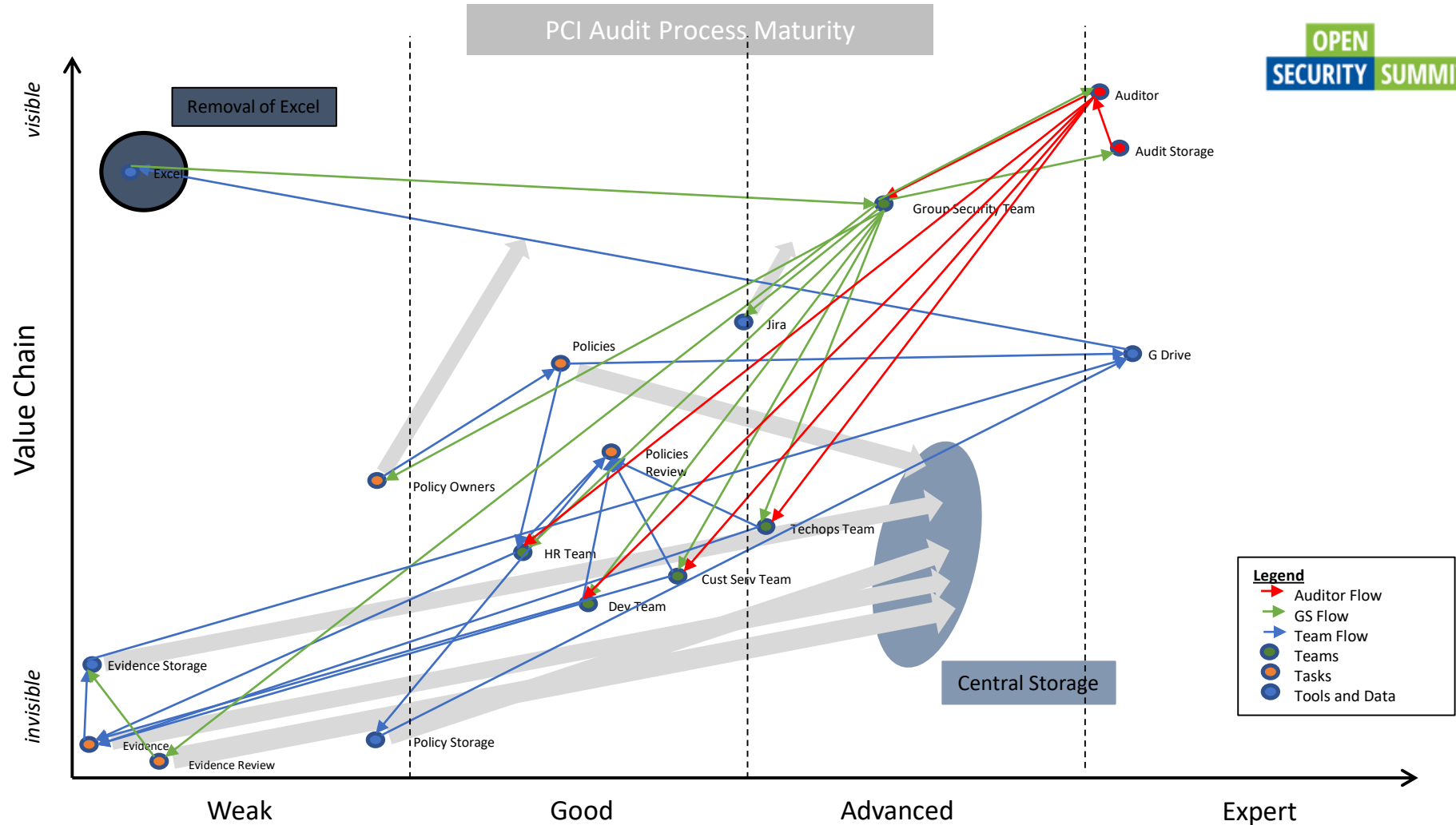


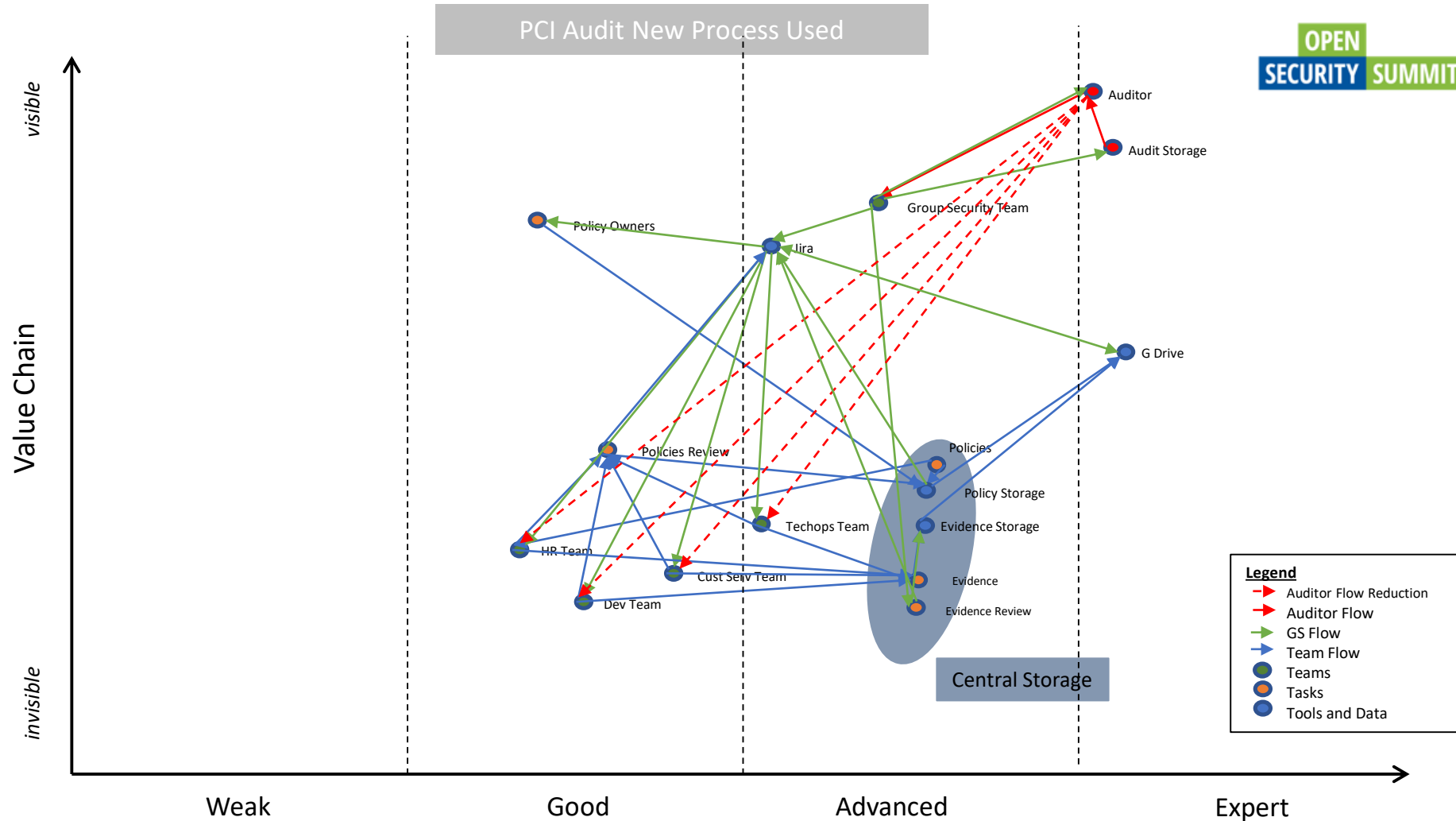


# PCI Audit Process Maturity









**Thank you**