

Bivariate Regression Model

October 29, 2020

1 Simple Linear Regression

Building Simple Linear Regression Model to Predict Sales(target variable) using Tv Budget(features or predictor variable)

1.1 Understanding the Data

Importing Data using the Pandas Library

```
[1]: import pandas as pd
```

```
[2]: data = pd.read_csv("tvmarketing.csv")
```

Checking the structure of our Datasets

```
[3]: # Display the first 5 rows
data.head()
```

```
[3]:
```

	TV	Sales
0	230.1	22.1
1	44.5	10.4
2	17.2	9.3
3	151.5	18.5
4	180.8	12.9

```
[4]: # Display the last 5 rows
data.tail()
```

```
[4]:
```

	TV	Sales
195	38.2	7.6
196	94.2	9.7
197	177.0	12.8
198	283.6	25.5
199	232.1	13.4

```
[5]: # Display information about the data
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
```

```
Data columns (total 2 columns):
#   Column  Non-Null Count  Dtype
---  -
0   TV      200 non-null    float64
1   Sales    200 non-null    float64
dtypes: float64(2)
memory usage: 3.2 KB
```

```
[7]: # Display the matrix dimension of the data
data.shape
```

```
[7]: (200, 2)
```

```
[9]: # Display discriptitive statistics about the data
data.describe()
```

```
[9]:
```

	TV	Sales
count	200.000000	200.000000
mean	147.042500	14.022500
std	85.854236	5.217457
min	0.700000	1.600000
25%	74.375000	10.375000
50%	149.750000	12.900000
75%	218.825000	17.400000
max	296.400000	27.000000

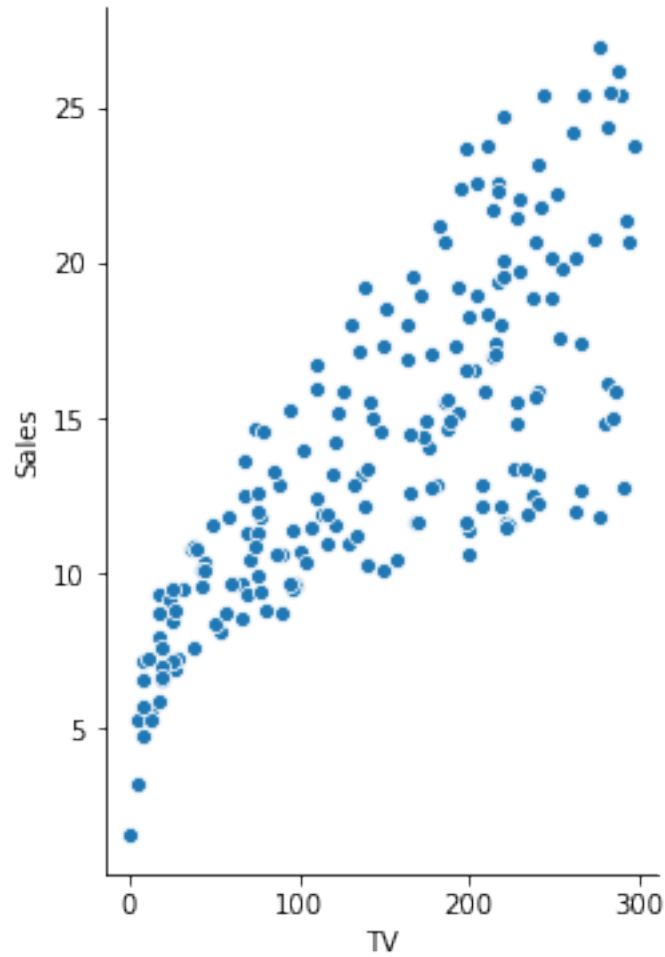
1.2 Visualizing Data using Seaborn Library

```
[10]: # Importing seaborn as sns
import seaborn as sns

# To visualize in the notebook
%matplotlib inline
```

```
[19]: # visualizing the correlation between features and targets using scatterplots
sns.pairplot(data, x_vars="TV", y_vars="Sales", height=5, aspect=0.7,
→kind="scatter")
```

```
[19]: <seaborn.axisgrid.PairGrid at 0x25a8f670f70>
```



1.3 Modelling using Basic Math

From basic primary mathematics

Equation of a line is: $y = c + mx$

Let formulate it: $y = \alpha + \beta x$

where

y is target or dependent or explained or response or predicted or regressand variable (Output)

x is features or independent or explanatory or control or predictor or regressor variable (Input)

α is intercept

β is slope

1.4 Steps in Model Building using Sklearn Library

```
[23]: # Putting features variable to x
x = data["TV"]

# Putting targets variable to y
y = data["Sales"]
```

1.4.1 Splitting data into training set and testing set

```
[28]: from sklearn.model_selection import train_test_split
x_train, x_test, y_train, y_test = train_test_split(x, y, train_size=0.7,
↳ random_state=100)
```

```
[29]: train_test_split
```

```
[29]: <function sklearn.model_selection._split.train_test_split(*arrays, **options)>
```

```
[30]: # Converting into vector forms us numpy
import numpy as np

x_train = x_train[:, np.newaxis]
x_test = x_test[:, np.newaxis]
```

1.5 Performing Linear Regression

```
[31]: # importing Linear regression from sklearn
from sklearn.linear_model import LinearRegression

# Representing LinearRegression as reg
reg = LinearRegression()

# fitting the model using reg.fit()
reg.fit(x_train, y_train)
```

```
[31]: LinearRegression()
```

1.6 Coefficients Result

```
[38]: # print the intercept and slope
print("Intercept:")
print(reg.intercept_)
print("Slope:")
print(reg.coef_[0])
```

```
Intercept:
6.989665857411679
```

Slope:

0.046497358747865765

$$y = 6.99 + 0.047\beta$$

Let use this equation to predict sales

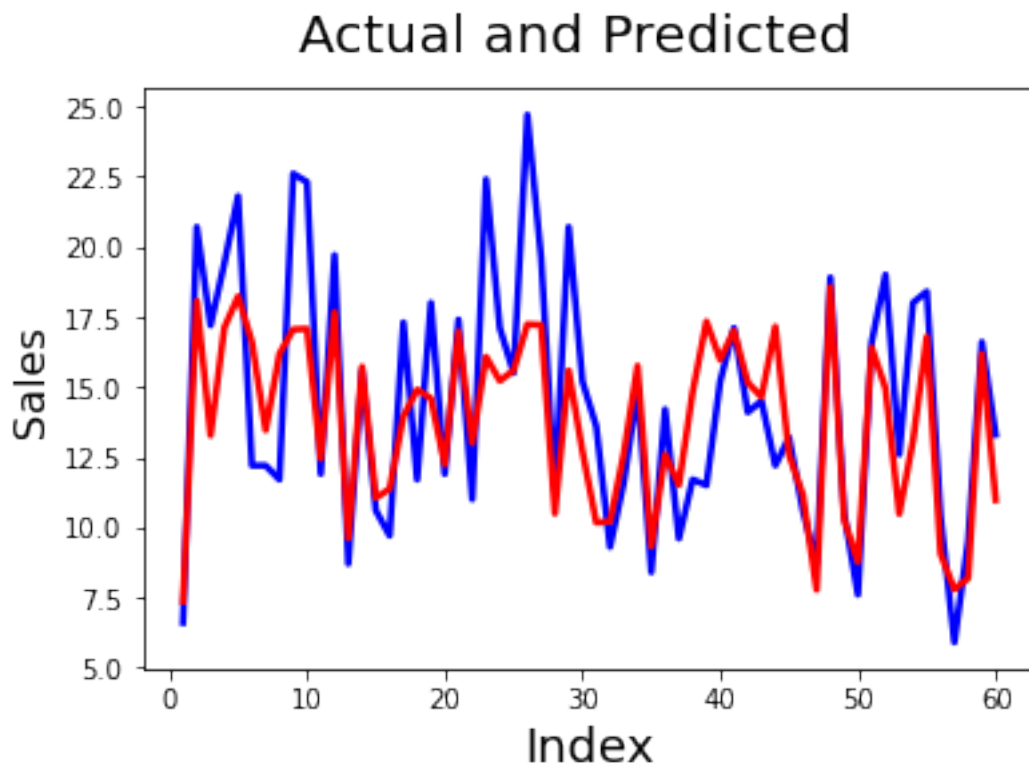
1.7 Predictions

```
[39]: # making prediction on the testing set
y_predict = reg.predict(x_test)
```

1.8 Plotting and computing RMSE and R-squared

```
[40]: # Actual vs Predicted
import matplotlib.pyplot as plt
c = [i for i in range(1,61,1)]          # generating index
fig = plt.figure()
plt.plot(c,y_test, color="blue", linewidth=2.5, linestyle="-")
plt.plot(c,y_predict, color="red", linewidth=2.5, linestyle="-")
fig.suptitle('Actual and Predicted', fontsize=20)      # Plot heading
plt.xlabel('Index', fontsize=18)                     # X-label
plt.ylabel('Sales', fontsize=16)                     # Y-label
```

```
[40]: Text(0, 0.5, 'Sales')
```



```
[41]: # Error terms
c = [i for i in range(1,61,1)]
fig = plt.figure()
plt.plot(c,y_test-y_predict, color="blue", linewidth=2.5, linestyle="-")
fig.suptitle('Error Terms', fontsize=20)           # Plot heading
plt.xlabel('Index', fontsize=18)                 # X-label
plt.ylabel('ytest-ypredict', fontsize=16)        # Y-label
```

```
[41]: Text(0, 0.5, 'ytest-ypredict')
```



```
[42]: from sklearn.metrics import mean_squared_error, r2_score
mse = mean_squared_error(y_test, y_predict)
```

```
[45]: r_squared = r2_score(y_test, y_predict)
```

```
[46]: print('Mean_Squared_Error :',mse)
print('r_square_value :',r_squared)
```

```
Mean_Squared_Error : 7.97579853285485
r_square_value : 0.5942987267783302
```

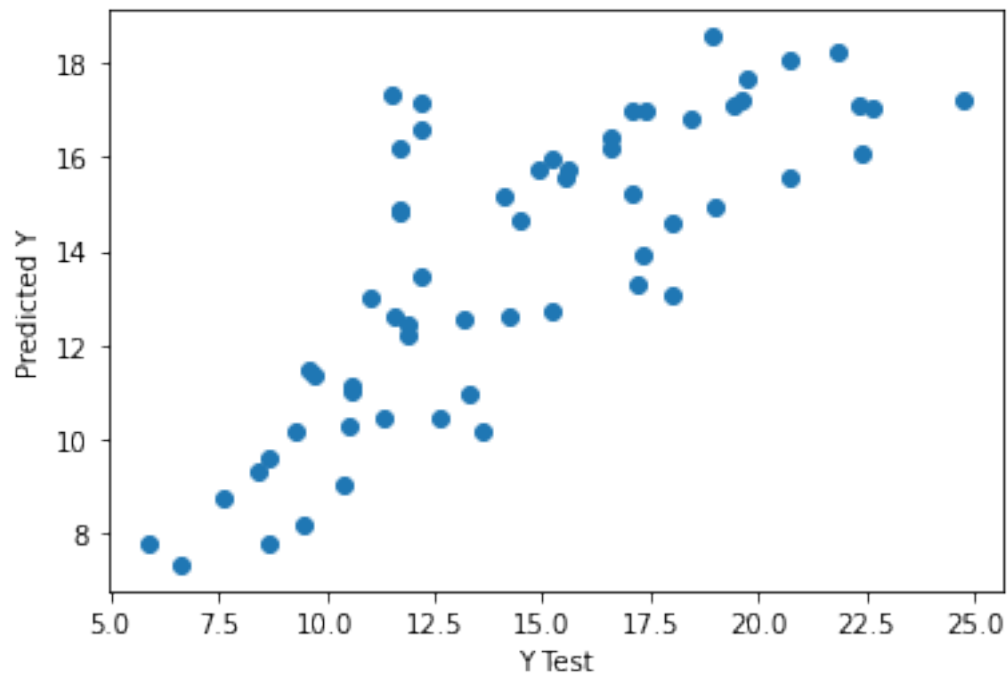
R-squared tell us the Goodness of fit of our model.

Thus almost 60% of the variation in the dataset was explained by the model

The Mean square error tells us that about 8% of value doesnt match the values of the model

```
[48]: import matplotlib.pyplot as plt
plt.scatter(y_test,y_predict)
plt.xlabel('Y Test')
plt.ylabel('Predicted Y')
```

```
[48]: Text(0, 0.5, 'Predicted Y')
```



```
[ ]:
```