

## **Bank Loan Case Study**

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# 1. Introduction

Bank Loan Case Study, in this project it give an idea of applying exploratory data analysis (EDA) in a real business scenario. Further develop a basic understanding of risk analytics in banking and financial services and understanding how data is used to minimise the risk of losing money while lending to customer. We have to use EDA to analyse the patterns present in the data. This will ensure that the applicants capable of repaying the loan are not rejected. So it would help the loan providing companies to decide for loan approval based on the applicant's profile. Two tables are given for this type case study first one is 'application\_data.csv' it contains all the information of the client at the time of application. The data is about whether a client has payment difficulties. Next one is 'previous\_application.csv' it contains information about the client's previous loan data. It contains the data whether the previous application had been Approved, Cancelled, Refused or Unused offer.

Doing EDA In this projects Bank loan case study, It aims to identify patterns which indicate if a client has difficulty paying their instalments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending at a higher interest rate, etc. This will ensure that the consumers capable of repaying the loan are not rejected. Identification of such applicants using EDA is the aim of this case study.

## 2. Tech-stack used

In this project I have used:

- Microsoft Office Excel 2007

The purpose for I used Microsoft Office Excel 2007 in this project because it work really well for simple calculations and tracking almost any kind of information. The cells can contain numbers, text, or formula.

## 3. Approach

I used Microsoft office excel for implementing this project. Firstly I have imported the given datasets into Microsoft excel. Analysed each column form the table and its attribute, also checked the connection with other columns. I have find null values and duplicate values then I remove null values and duplicates for better results, I removed unwanted columns also. Pivot table helps a lot for doing this project. It helps to connect different columns and helps to perform the task.

## 4. Exploratory data analysis

### 1. application\_data.

#### A. Cleaning

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	SOURCE	TARIFF	NOM	CONTRAT	CODE-DE	FLAG-OWN	FLAG-OWN-R	CNT-CHIFF	AMT-INCOME	AMT-EXT	AMT-ANNU	AMT-GOODS	NOM-DETYPE	NOM-INDO	NOM-EDUCATION	NOM-FAMILY
2	100002	1	Cash loans	M	N	Y		0	202500	406597.5	24700.5	24700.5	Unaccompanied	Working	Secondary / secondary spec	Single / not married
3	100003	0	Cash loans	F	N	N		0	270000	129560.5	35688.5	121950	Family	State servant	Higher education	Married
4	100004	0	Revolving loans	M	Y	Y		0	67500	129500	1790	129500	Unaccompanied	Working	Secondary / secondary spec	Single / not married
5	100006	0	Cash loans	F	N	Y		0	135000	312662.5	29688.5	297000	Unaccompanied	Working	Secondary / secondary spec	Civil marriage
6	100007	0	Cash loans	M	N	Y		0	125000	92000	29688.5	303000	Unaccompanied	Working	Secondary / secondary spec	Single / not married
7	100008	0	Cash loans	M	N	Y		0	90000	490495.5	27517.5	445400	Spouse partner	State servant	Secondary / secondary spec	Married
8	100009	0	Cash loans	F	Y	Y		1	170000	1504720	43001	1295000	Unaccompanied	Commercial associates	Higher education	Married
9	100010	0	Cash loans	M	Y	Y		0	360000	1530000	43075	923000	Unaccompanied	State servant	Higher education	Married
10	100011	0	Cash loans	F	N	Y		0	102500	109680	33626.5	91500	Children	Pensioner	Secondary / secondary spec	Married
11	100012	0	Revolving loans	M	N	Y		0	125000	405000	20250	405000	Unaccompanied	Working	Secondary / secondary spec	Single / not married
12	100014	0	Cash loans	F	N	Y		1	102500	852500	21877	852500	Unaccompanied	Working	Higher education	Married
13	100015	0	Cash loans	F	N	Y		0	28419.955	141355	10673.5	135000	Children	Pensioner	Secondary / secondary spec	Married
14	100016	0	Cash loans	F	N	Y		0	67500	80885	50815	67500	Unaccompanied	Working	Secondary / secondary spec	Married
15	100017	0	Cash loans	M	Y	N		1	225000	914448	28964.5	639500	Unaccompanied	Working	Secondary / secondary spec	Married
16	100018	0	Cash loans	F	N	Y		0	184000	772460.5	32778	627950	Unaccompanied	Working	Secondary / secondary spec	Married
17	100019	0	Cash loans	M	Y	Y		0	97500	293772	20780	247500	Family	Working	Secondary / secondary spec	Single / not married
18	100020	0	Cash loans	M	N	N		0	108000	509602.5	26343.5	387000	Unaccompanied	Working	Secondary / secondary spec	Married
19	100021	0	Revolving loans	F	N	Y		1	60000	270000	12500	270000	Unaccompanied	Working	Secondary / secondary spec	Married
20	100022	0	Revolving loans	F	N	Y		0	102500	197500	7875	87500	Other, A	Working	Secondary / secondary spec	Widow
21	100023	0	Cash loans	F	N	Y		1	90000	544448	17863.5	845400	Unaccompanied	State servant	Higher education	Single / not married
22	100024	0	Revolving loans	M	Y	Y		0	125000	427500	21375	427500	Unaccompanied	Working	Secondary / secondary spec	Married
23	100025	0	Cash loans	F	Y	Y		1	202500	102073.5	37561.5	927000	Unaccompanied	Commercial associates	Secondary / secondary spec	Married
24	100026	0	Cash loans	F	N	N		1	450000	617520	35521.5	450000	Unaccompanied	Working	Secondary / secondary spec	Married
25	100027	0	Cash loans	F	N	Y		0	63250	239850	23950	225000	Unaccompanied	Pensioner	Secondary / secondary spec	Married
26	100028	0	Cash loans	M	Y	N		2	125000	247500	10210.5	247500	Unaccompanied	Working	Secondary / secondary spec	Married
27	100029	0	Cash loans	F	N	Y		1	90000	225000	10745.5	225000	Unaccompanied	Working	Secondary / secondary spec	Married
28	100031	1	Cash loans	F	N	Y		0	102500	979382	27076.5	702000	Unaccompanied	Working	Secondary / secondary spec	Widow
29	100032	0	Cash loans	M	N	Y		1	102500	327024	23827.5	270000	Family	Working	Secondary / secondary spec	Married
30	100033	0	Cash loans	M	Y	Y		0	270000	798830	57676.5	675000	Unaccompanied	State servant	Higher education	Single / not married
31	100034	0	Revolving loans	M	N	Y		0	90000	60000	3000	60000	Unaccompanied	Working	Higher education	Single / not married
32	100035	0	Cash loans	F	N	Y		0	262500	665882	24562.5	477000	Unaccompanied	Commercial associates	Secondary / secondary spec	Civil marriage
33	100036	0	Cash loans	F	N	Y		0	102500	510264	25033.5	360000	Family	Working	Secondary / secondary spec	Civil marriage
34	100037	0	Cash loans	F	N	N		0	90000	183000	23933.5	180000	Unaccompanied	Working	Secondary / secondary spec	Civil marriage

Table 4.1.1

#### Finding null values:

- for cleaning process we have to identify null values and remove it.
- The table contain 122 columns and 307511 rows. Some of the columns may have contain null values
- I used filter function to find null values in each columns. If the columns contain 50% null values. The columns should deleted
- I used those formulas for this purpose  

$$=countblank(range)$$

$$=counta(range)$$
- Delete those columns which contain null values more than 50%. It include those columns like occupation type, EXT-source 1,apartment-avg, basement-avg, fondkapremont\_mode, housetype\_mode , wallsmaterial\_mode.
- Also I replace all the numerical missing values with median, because when the data is skewed, it is good to consider using the median values for replacing the missing values.

- Categorical missing values are low, so when found the missing values I deleted in row vice.

Finding outliers:

- Here box blot is mainly used for finding outliers

AMT\_INCOME\_TOTAL

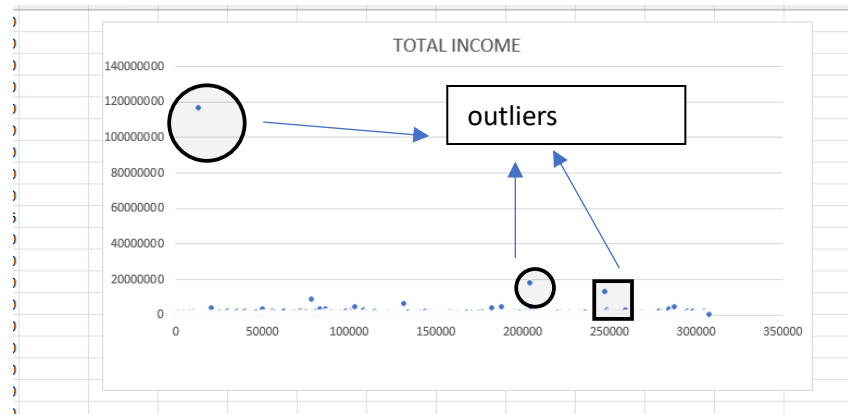


Figure 4.1.1

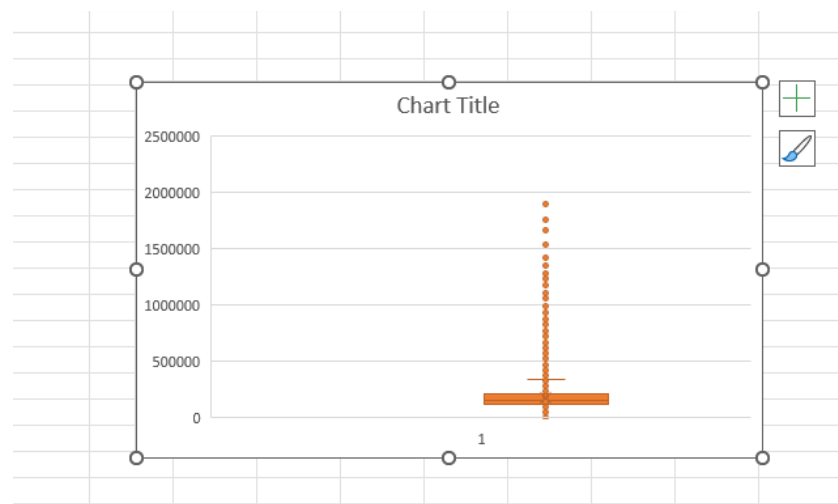


Figure 4.1.2

- From figure 4.1 scatter plot is used. The graph is not pretty clear, but we can notice some outliers there.
- Figure 4.2 shows box plot. We can notice here so many outliers are there
- Values greater than the upper bond is called outliers

## CNT\_CHILDREN

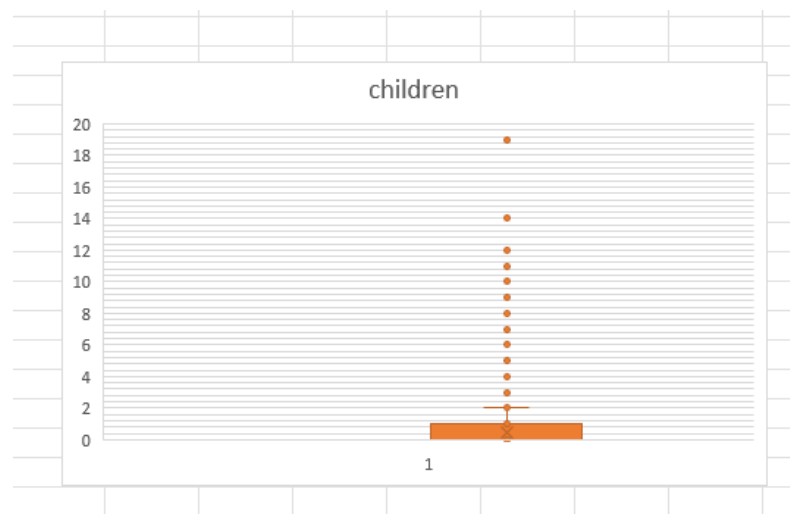


Figure 4.1.3

- From figure 4.3. the box plot shows outliers from columns CNT\_CHILDREN, there are few outliers in this column we can see that in this graph.

## AMT\_CREDIT:

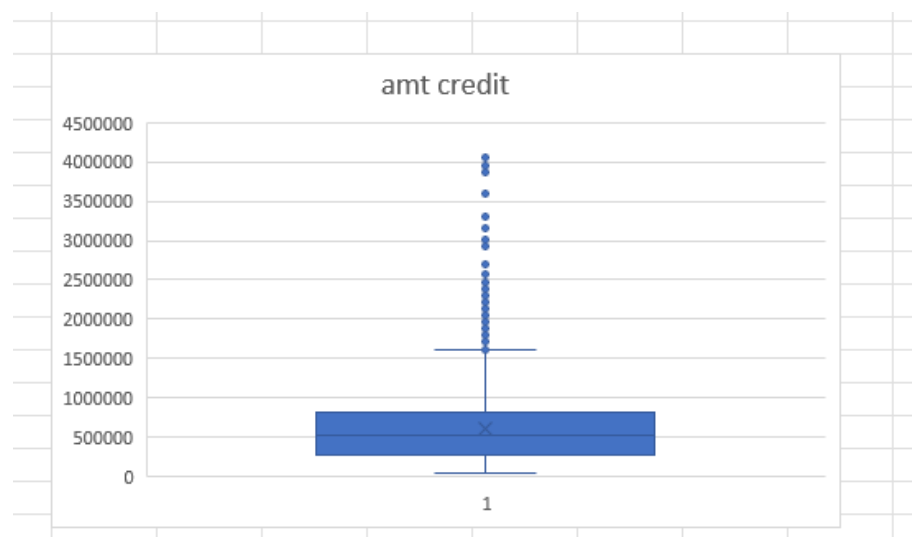


Figure 4.1.4

- From the above figure 4.4. this box plot represent the column amt credit there are outliers in this column also

AMT\_ANNUIITY:

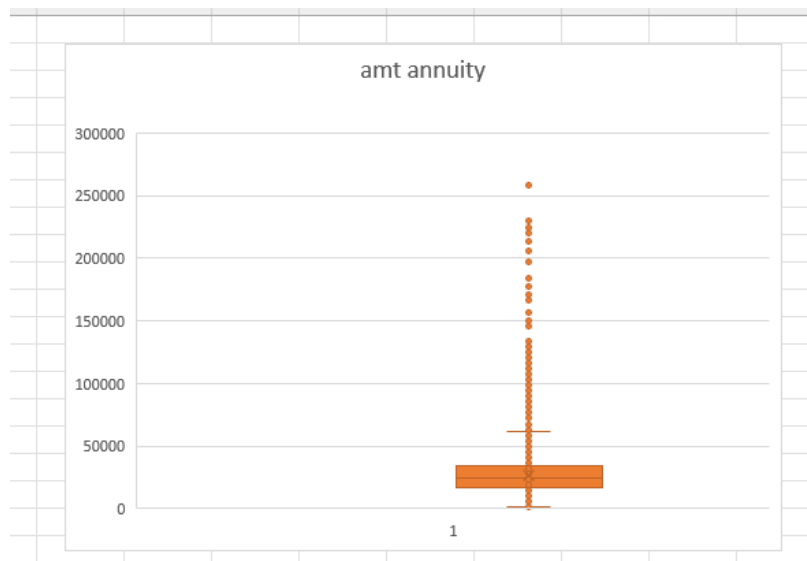


Figure 4.1.5

- from the above figure 4.5 we can infer that there are lot of outliers vested in this graph

AGE:

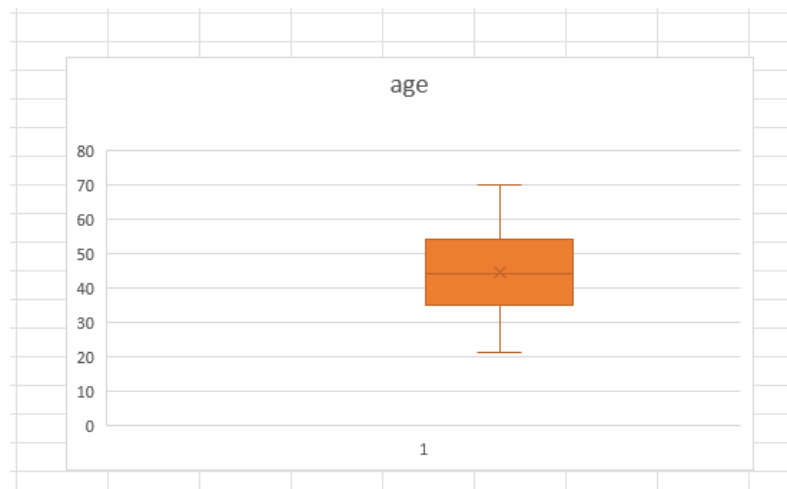


Figure 4.1.6

- from the above graph we can see that there is no outliers spotted from the graph. Its clean box plot plotted over here



## DAYS EMPLOYED:



Figure 4.1.7

## DAYS REGISTRATION:

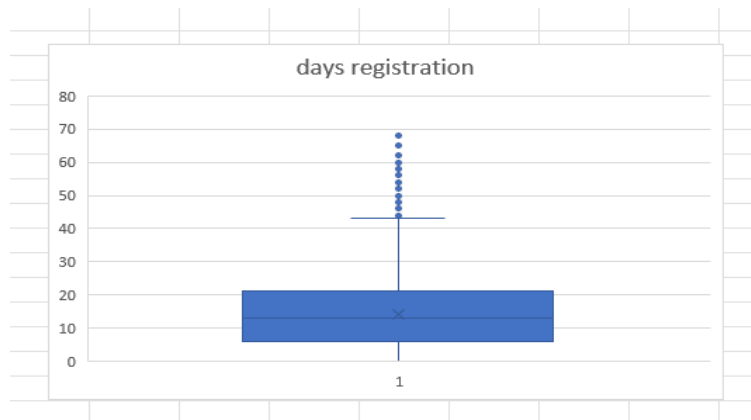


Figure 4.1.8

## DAYS ID PUBLISHED:

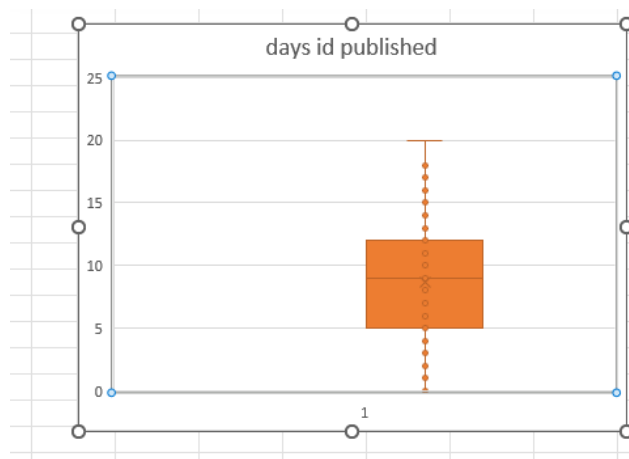


Figure 4.1.9

- From the above figure that shows outliers. In figure 4.9 spotted no outliers

## B. Univariate analysis

Count of gender:

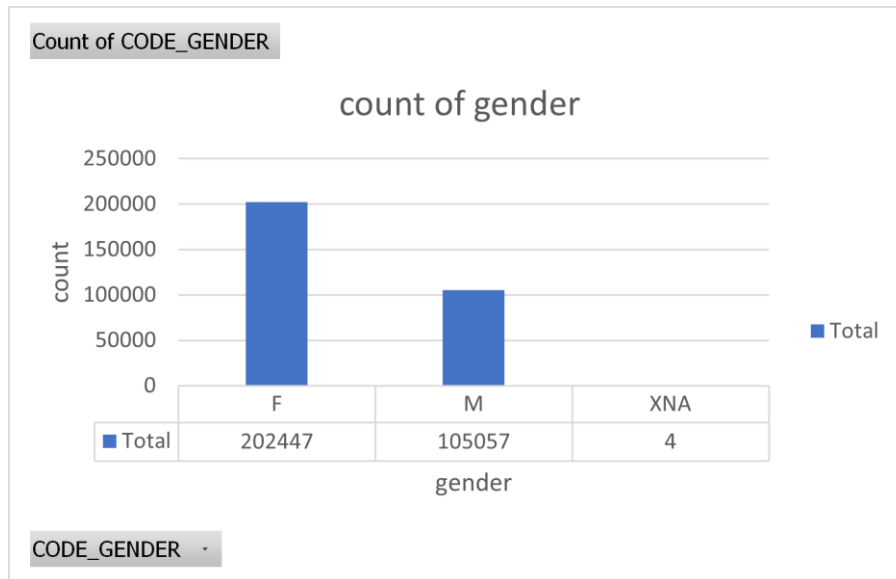


Figure 4.1.10

- We can see from the above figure 4.10 number of female is more than number of male.

Count of annuity income:

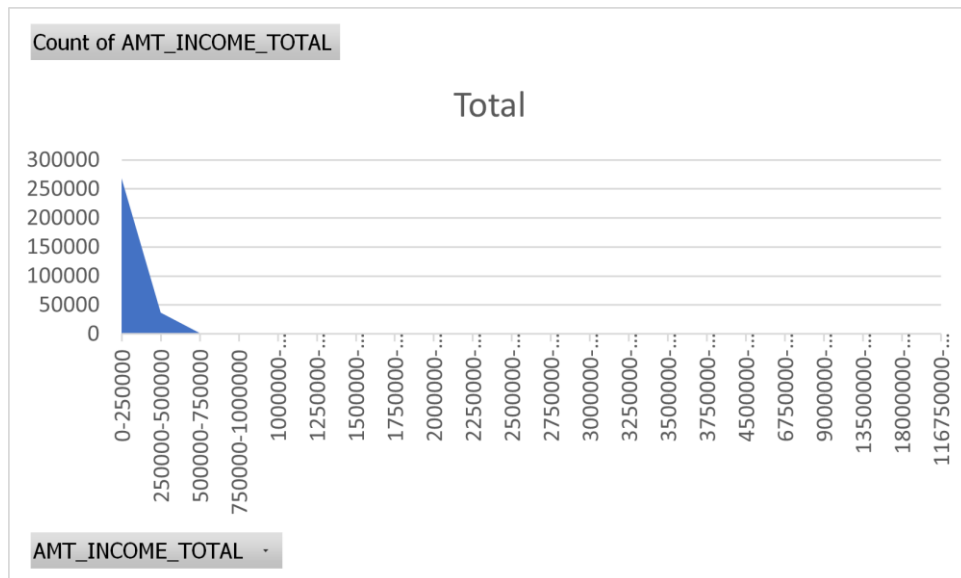


Figure 4.1.11

group	Count of AMT_INCOME_TOTAL		
0-250000	267731		
250000-500000	37075		
500000-750000	2058		
750000-1000000	394		
1000000-1250000	99		
1250000-1500000	67		
1500000-1750000	20		
1750000-2000000	20		
2000000-2250000	11		
2250000-2500000	14		
2500000-2750000	1		
2750000-3000000	1	6750000-7000000	1
3000000-3250000	2	9000000-9250000	1
3250000-3500000	2	13500000-13750000	1
3500000-3750000	2	18000000-18250000	1
3750000-4000000	2	116750000-117000000	1
4500000-4750000	4		

Table 4.1.2

- The above figure 4.11 shows range of income total most of the persons total income vested in 0-250000

Count of amount credit:

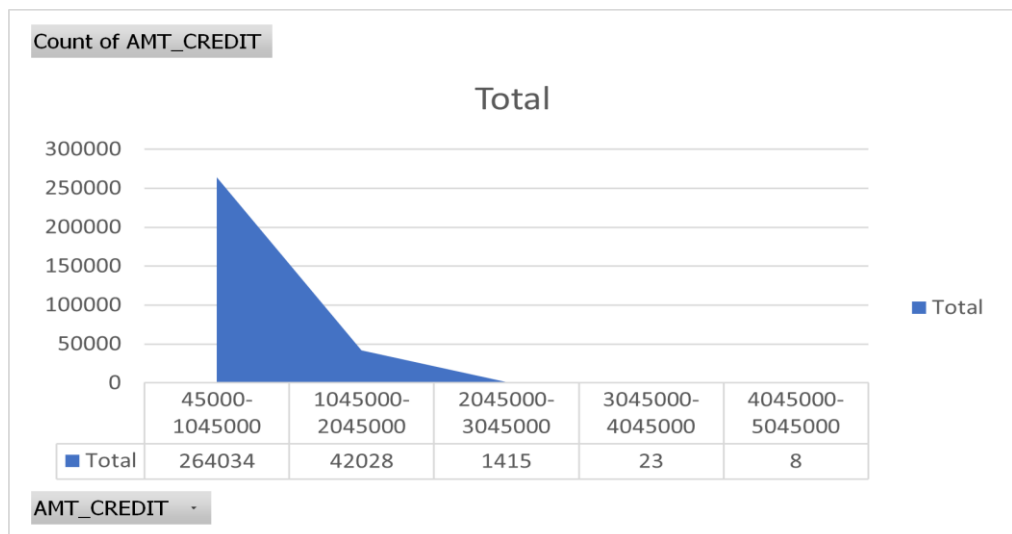


Figure 4.1.12

- The above graph shows the credit amount of loan. We can see here more amount from the range 45000-1045000

Count of annuity amount:

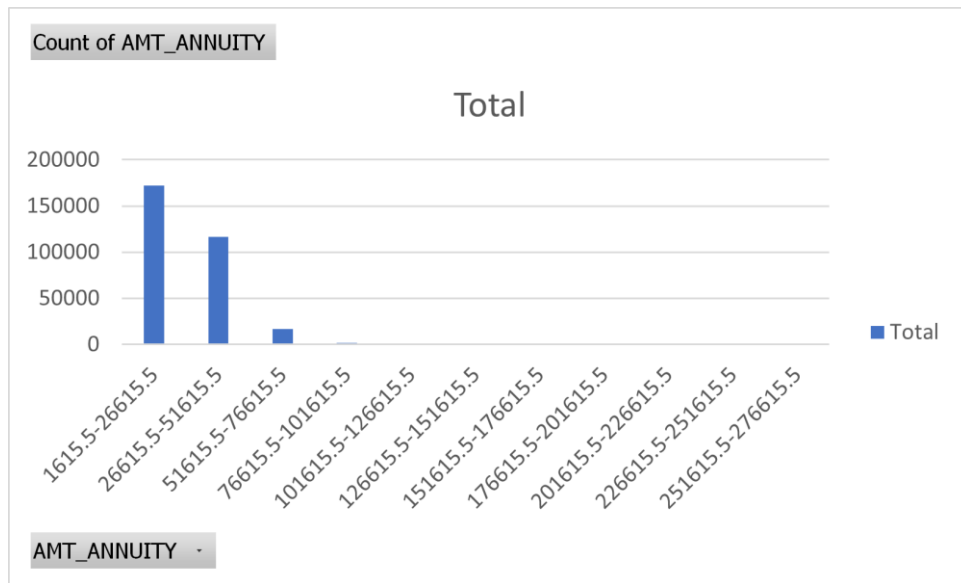


Figure 4.1.13

Row Labels	Count of AMT_ANNUIITY
1615.5-26615.5	172042
26615.5-51615.5	116770
51615.5-76615.5	16872
76615.5-101615.5	1348
101615.5-126615.5	327
126615.5-151615.5	86
151615.5-176615.5	19
176615.5-201615.5	8
201615.5-226615.5	34
226615.5-251615.5	1
251615.5-276615.5	1
<b>Grand Total</b>	<b>307508</b>

Table 4.1.3

- Figure 4.13 shows loan annuity, more amount vested in 1615-26615

## C. Segmented univariate

Count of gender:

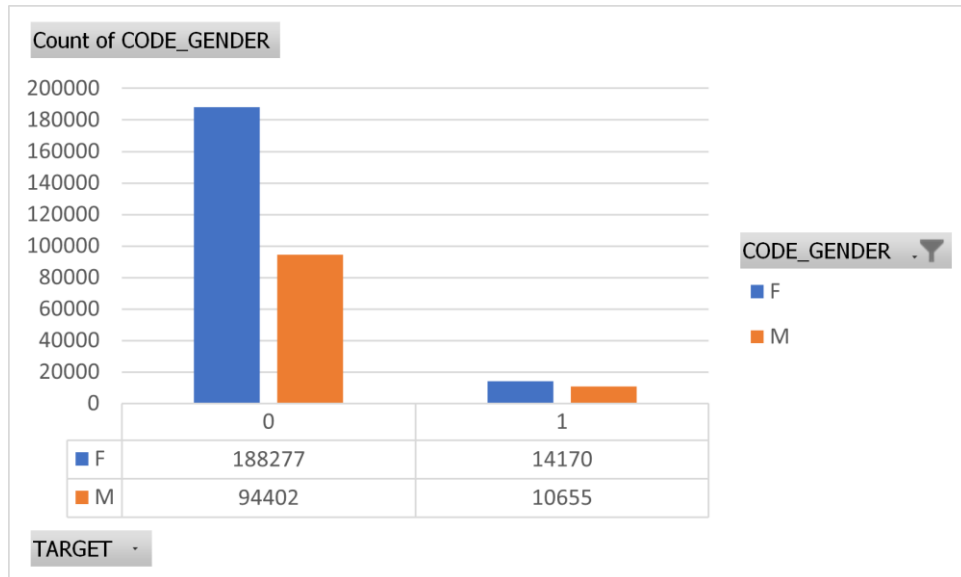


Figure 4.1.14

- From the above graph we can see that both female and male are almost equal in payment difficulties.
- In the other hand number of female client is more than male for not having payment difficulties.

Education type:

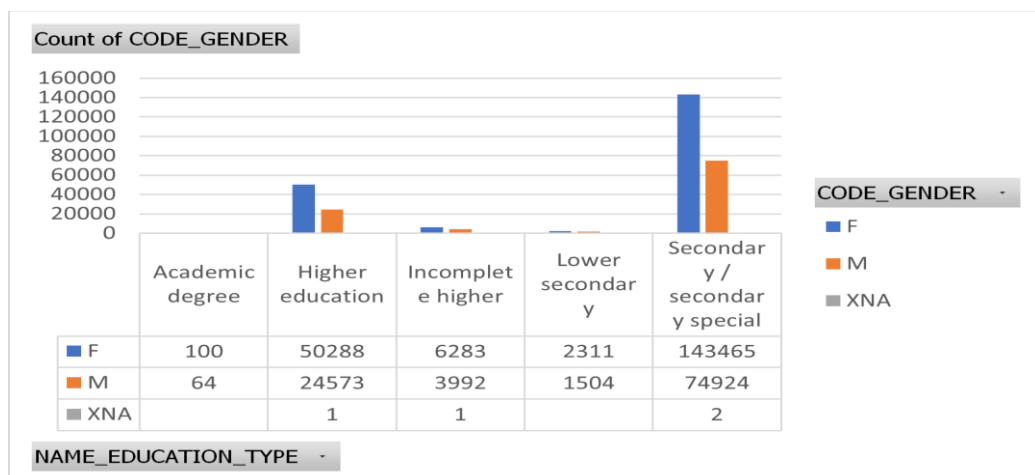


Figure 4.1.15

- Above graph shows education type of the client. We can see from the graph that most of the client have secondary education. On that number of female higher than male client.

### Car count:

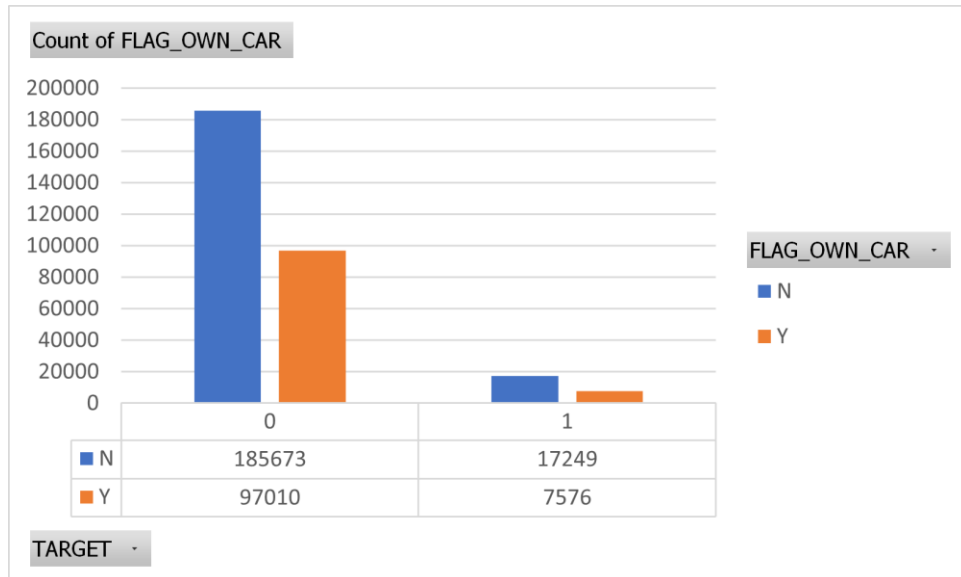


Figure 4.1.16

- From the above graph we can infer that most of the client who not having payment difficulties they don't have a car

### Realty count

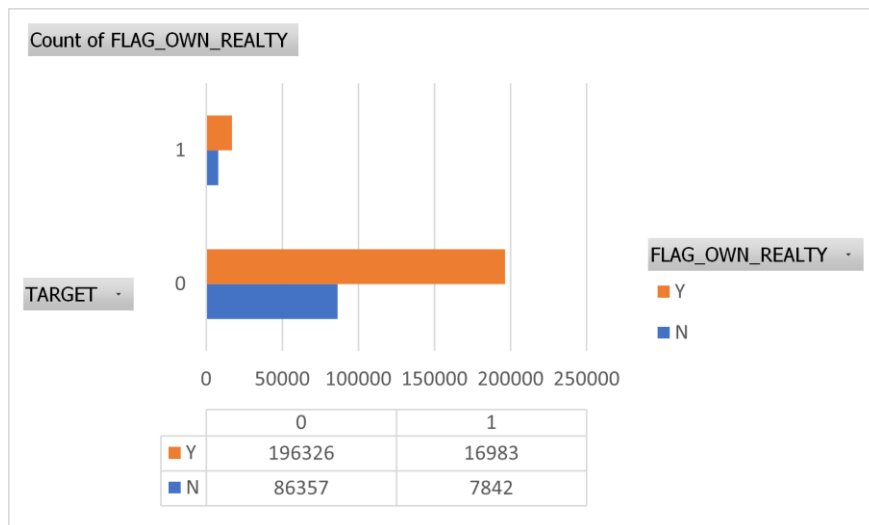


Figure 4.1.17

- We can see from the above graph that most of client own realty. On that most of client has no payment difficulties

### Contract type:

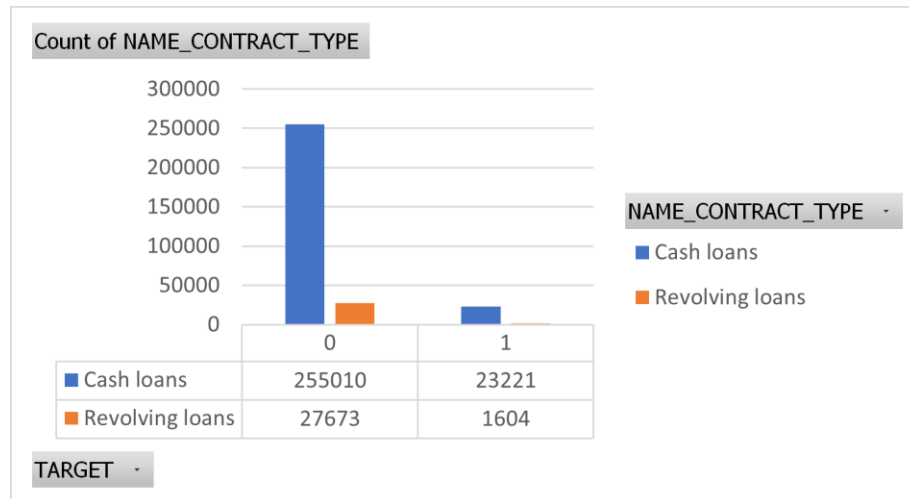


Figure 4.1.18

- From the figure 4.18 that shows most of the client with on payment difficulties uses cash loans. Revolving loans type are very low compared to cash loans.

## D. Bivariate analysis

### Income type and Annuity:

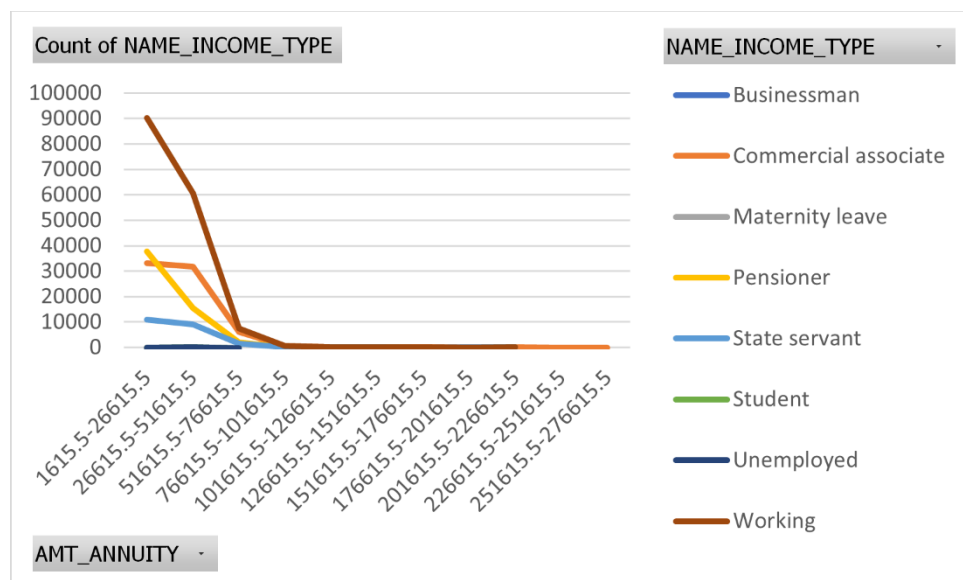


Figure 4.1.19

Count of NAME_INCOME_TYPE	Column Labels									
Row Labels	Businessman	Commercial associate	Maternity leave	Pensioner	State servant	Student	Unemployed	Working	Grand Total	
1615.5-26615.5	2	33082	2	37800	10959	11	12	90174	172042	
26615.5-51615.5	3	31702	2	15403	9083	6	9	60562	116770	
51615.5-76615.5	2	6035	1	1940	1511	1	1	7381	16872	
76615.5-101615.5		578		148	112			510	1348	
101615.5-126615.5	2	139		49	25			112	327	
126615.5-151615.5		40		17	6			23	86	
151615.5-176615.5		9		1	1			8	19	
176615.5-201615.5		4		1	2			1	8	
201615.5-226615.5	1	24		3	4			2	34	
226615.5-251615.5		1							1	
251615.5-276615.5		1							1	
Grand Total	10	71615	5	55362	21703	18	22	158773	307508	

Table 4.1.4

- Above figure 4.19 shows annuity income vs income type. We can infer from the graph that higher annuity income from the income type of work. Just below we have commercial associate.

### Income type vs gender:

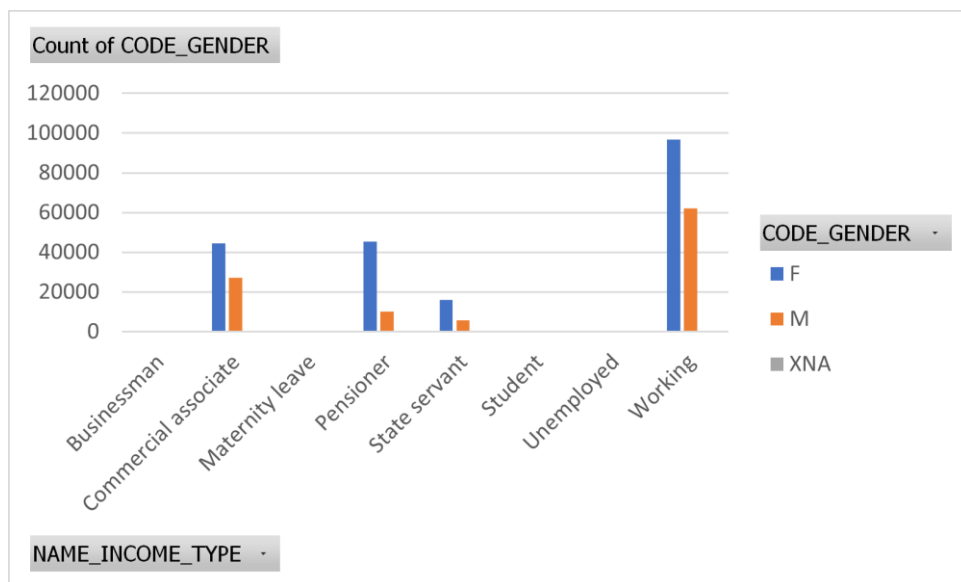


Figure 4.1.20



Count of CODE_GENDER		Column Labels		
Row Labels	F	M	XNA	Grand Total
Businessman		3	7	10
Commercial associate	44518	27096	1	71615
Maternity leave	4	1		5
Pensioner	45261	10101		55362
State servant	15856	5847		21703
Student	7	11		18
Unemployed	17	5		22
Working	96781	61989	3	158773
<b>Grand Total</b>	<b>202447</b>	<b>105057</b>	<b>4</b>	<b>307508</b>

Table 4.1.5

- Above column chart shows income type vs gender. Here we can see that number of female is more than male from the income type of working
- Also we can see that female more in commercial associate and pensioner. Because we already seen that female client are client are higher than male.

Total income vs income type:

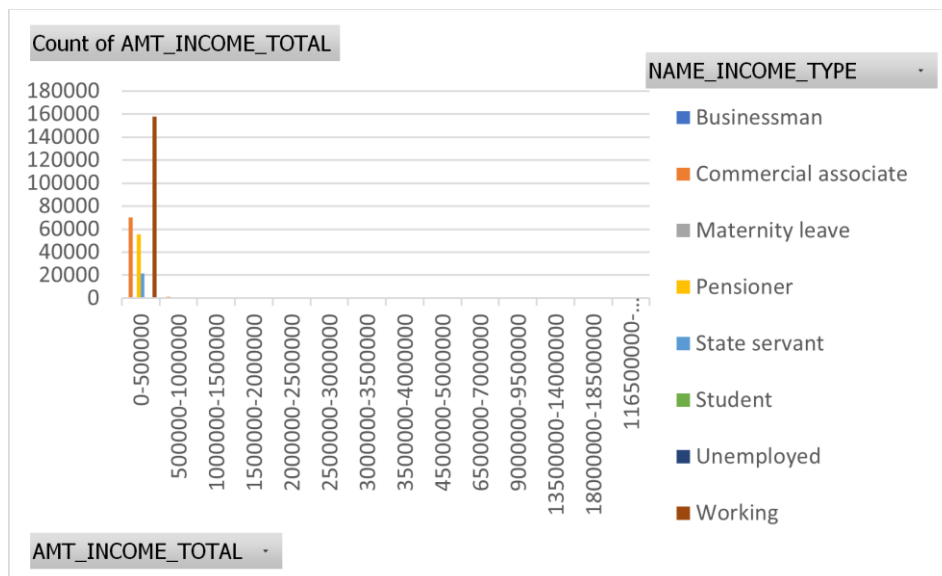


Figure 4.1.21

Count of AMT_INCOME_TOTAL	Column Labels								
group	Businessman	Commercial associate	Maternity leave	Pensioner	State servant	Student	Unemployed	Working	Grand Total
0-500000	5	70121	5	55203	21496	17	22	157937	304806
500000-1000000	4	1344		149	193	1		761	2452
1000000-1500000		107		6	8			45	166
1500000-2000000		24		2	3			11	40
2000000-2500000	1	12		2	2			8	25
2500000-3000000		1						1	2
3000000-3500000		1			1			2	4
3500000-4000000		3						1	4
4500000-5000000								4	4
6500000-7000000								1	1
9000000-9500000								1	1
13500000-14000000		1							1
18000000-18500000		1							1
116500000-117000000								1	1
Grand Total	10	71615	5	55362	21703	18	22	158773	307508

Table 4.1.6

- The above graph is about total income vs income type.  
Working group have the higher amount income.

Target and income type:

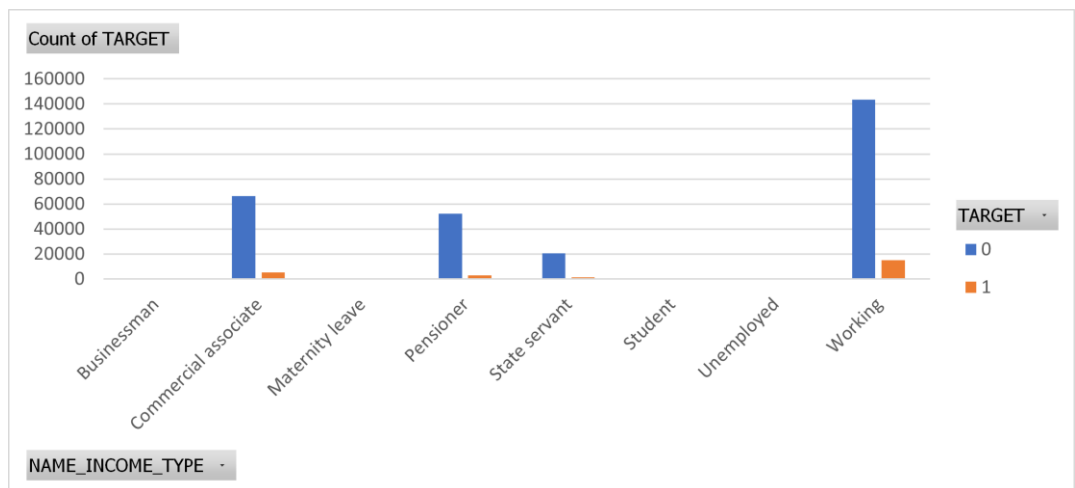


Figure 4.1.22

Count of TARGET	Column Labels	
Row Labels	0	1 Grand Total
Businessman	10	10
Commercial associate	66255	5360
Maternity leave	3	2
Pensioner	52380	2982
State servant	20454	1249
Student	18	18
Unemployed	14	8
Working	143549	15224
Grand Total	282683	24825

Table 4.1.7

- From the above figure we can get that most of the client with no payment difficulties has income from working.

## E. Correlation

1		AMT_INCOME_TOTAL	AMT_CREDIT	AMT_ANNUITY	AMT_GOODS_PRICE
2	AMT_INCOME_TOTAL	1			
3	AMT_CREDIT	0.156869636	1		
4	AMT_ANNUITY	0.19165522	0.770127383	1	
5	AMT_GOODS_PRICE	0.159632806	0.986734628	0.774838069	1

Figure 4.1.23

	TARGET	T_CHILDREN	INCOME	AMT_CREDIT	AMT_ANNUITY	GOODS_PRICE	POPULATION	age	ys_employed	registrats	id_publicis	APARTMENTS	NONLIVINGAREA_AVG	APARTMENTS_MODE	BASEMENTAREA_MODE	YEARS_BEGINEXPLUATATION_MODE	YEARS_BUILD_MODE	FLAG_PHONE	FLAG_EMAIL	CNT_FAM_MEMBERS	REGION_RATING_CLIENT	REGION_RATING_CLIENT_W_CITY
TARGET	1																					
CNT_CHILDREN	0.01919	1																				
AMT_INCOME_TOTAL	-0.00398	0.01288	1																			
AMT_CREDIT	-0.03037	0.00214	0.15687	1																		
AMT_ANNUITY	-0.01281	0.02138	0.19166	0.77013	1																	
AMT_GOODS_PRICE	-0.03962	-0.00186	0.15963	0.98673	0.77484	1																
REGION_POPULATION_RELATIVE	-0.03723	-0.02557	0.0748	0.09974	0.11842	0.10352	1															
age	-0.07824	-0.33091	-0.02725	0.05539	-0.00949	0.05346	0.02964	1														
days_employed	-0.04705	-0.24159	-0.06383	-0.06432	-0.10285	-0.06219	-0.00409	0.62389	1													
days_registration	-0.04197	-0.1834	-0.02778	-0.00953	-0.03838	-0.01147	0.05382	0.33168	0.21458	1												
days_id_published	-0.05113	0.0281	-0.00867	0.00685	-0.01108	0.00959	0.00412	0.2715	0.2745	0.1014	1											
NONLIVINGAPARTMENTS_AVG	-0.00591	-0.00173	0.01307	0.01534	0.02032	0.0157	0.0341	0.00127	-0.00341	-0.01192	0.00394	1										
NONLIVINGAREA_AVG	-0.01945	-0.0101	0.03498	0.04167	0.05216	0.04602	0.09144	0.00183	-0.01123	-0.01435	0.00309	0.17513	1									
APARTMENTS_MODE	-0.03852	-0.02879	0.05222	0.06525	0.07902	0.07089	0.17594	0.00885	-0.01429	0.03229	0.01277	0.18024	0.37088	1								
BASEMENTAREA_MODE	-0.03213	-0.0239	0.03796	0.04968	0.05535	0.05314	0.1137	0.01443	-0.0054	0.05099	0.01621	0.12359	0.31293	0.73085	1							
YEARS_BEGINEXPLUATATION_MODE	-0.04094	-0.03761	0.04976	0.05647	0.06689	0.06122	0.10154	0.01896	-0.01005	0.06995	0.01443	0.09924	0.2535	0.58027	0.51283	1						
YEARS_BUILD_MODE	-0.03302	-0.02389	0.04129	0.05271	0.06008	0.05157	0.10546	0.01557	-0.00525	0.03567	0.0125	0.14818	0.19152	0.50259	0.50405	0.68203	1					
FLAG_PHONE	-0.02381	-0.02991	0.00015	0.02621	0.0108	0.04192	0.09094	0.04242	0.01685	0.075	0.03751	0.0067	0.02971	0.06859	0.05919	0.06548	0.04252	1				
FLAG_EMAIL	-0.00176	0.02262	0.03838	0.01663	0.07171	0.01703	0.04001	-0.08818	-0.063	-0.0343	-0.02762	0.00381	0.02258	0.04203	0.03244	0.04167	0.03349	0.01466	1			
CNT_FAM_MEMBERS	0.00931	0.87916	0.01634	0.06316	0.07554	0.06114	-0.02421	-0.2789	-0.23436	-0.17344	0.0209	-0.00524	-0.01627	-0.04289	-0.03518	-0.0643	-0.04041	-0.01542	0.01808	1		
REGION_RATING_CLIENT	0.0589	0.02542	-0.08547	-0.10178	-0.12852	-0.10376	-0.53288	-0.00941	0.03304	-0.08016	0.00495	-0.02366	-0.09014	-0.15666	-0.09214	-0.1359	-0.10059	-0.08383	-0.05206	0.02969	1	
REGION_RATING_CLIENT_W_CITY	0.06089	0.02478	-0.09173	-0.11092	-0.14167	-0.11218	-0.53154	-0.00812	0.03488	-0.07401	0.00755	-0.03054	-0.0991	-0.18609	-0.12177	-0.16592	-0.13479	-0.07913	-0.05078	0.03078	0.95084	1

Figure 4.1.24

- Here are some top correlation.
  - AMT\_ANNUITY to AMT\_CREDIT
  - AMT\_GOODS\_PRICE to AMT\_CREDIT
  - AMT\_GOODS\_PRICE to AMT\_ANNUITY
  - days\_employed to age
  - BASEMENTAREA\_MODE to APARTMENTS\_MODE
  - YEARS\_BUILD\_MODE to YEARS\_BEGINEXPLUATATION\_MODE
  - CNT\_FAM\_MEMBERS to CNT\_CHILDREN
  - REGION\_RATING\_CLIENT\_W\_CITY to REGION\_RATING\_CLIENT

- some negative correlations are
  - REGION\_RATING\_CLIENT to REGION\_POPULATION\_RELATIVE
  - REGION\_POPULATION\_RELATIVE to REGION\_RATING\_CLIENT\_W\_CITY
  - age to CNT\_CHILDREN

## 2. previous\_application.

### A. Data cleaning

SK_ID_P	SK_ID_C1	NAME_CONTRACT	AMT_ANNUI	AMT_APPLICA	AMT_CBE	AMT_DOWN_PAY	AMT_GOODS_F	WEEKDAY	APPR_PROCES	HOUR	APPR_PROCES	FLAG_LAST_APPL_PER_C	NFLAG_LAST_A
2030495	278777	Consumer loans	1730.43	1745	1745	0	1745	SATURDAY				15 Y	
2802425	108129	Cash loans	25188.515	607500	679671	0	607500	THURSDAY				11 Y	
2823466	122040	Cash loans	5060.735	112500	136444.5	0	112500	TUESDAY				11 Y	
2818243	176768	Cash loans	47041.335	450000	470790	0	450000	MONDAY				7 Y	
1784285	202054	Cash loans	37824.395	337500	404055	0	337500	THURSDAY				9 Y	
1383531	189383	Cash loans	23703.53	315000	340571.5	0	315000	SATURDAY				8 Y	
238218	115704	Cash loans	11250	0	0	0	11511	TUESDAY				11 Y	
1656711	296239	Cash loans	11250	0	0	0	11511	MONDAY				7 Y	
2367563	342282	Cash loans	11250	0	0	0	11511	MONDAY				15 Y	
2573447	334343	Cash loans	11250	0	0	0	11511	SATURDAY				15 Y	
175395	447712	Cash loans	11368.62	270000	336754	0	270000	FRIDAY				7 Y	
2257824	81140	Cash loans	13932.715	215000	240331.5	0	215000	FRIDAY				10 Y	
2330894	255628	Cash loans	12165.21	148500	174361.5	0	148500	TUESDAY				15 Y	
1391919	327676	Consumer loans	7654.86	53779.5	57564	0	53779.5	SUNDAY				15 Y	
2273788	270656	Consumer loans	3644.22	26950	27252	0	26950	SATURDAY				10 Y	
1232483	151612	Consumer loans	21307.455	126490.5	115853	12649.5	12649.5	TUESDAY				7 Y	
2832353	154602	Consumer loans	4187.34	26955	27237	1350	26955	SATURDAY				12 Y	
1285768	142748	Revolving loans	3000	180000	180000	0	180000	FRIDAY				13 Y	
2331103	396305	Cash loans	10161.7	180000	180000	0	180000	THURSDAY				14 Y	
1173070	193178	Cash loans	4666.5	45000	43455	0	45000	SATURDAY				16 Y	
1506815	166490	Cash loans	25454.025	450000	49580	0	450000	MONDAY				6 Y	
1182716	287782	Cash loans	20361.6	405000	457777.5	0	405000	SATURDAY				4 Y	
1172842	302212	Cash loans	11250	0	0	0	11511	TUESDAY				9 Y	
1172337	302212	Cash loans	39475.305	112500	127704.5	0	112500	THURSDAY				5 Y	
1635330	189383	Cash loans	11250	0	0	0	11511	SATURDAY				6 Y	
1543131	275707	Cash loans	22673.52	223500	241520	0	223500	THURSDAY				8 Y	
2536650	338725	Cash loans	16708.32	369000	369000	0	369000	WEDNESDAY				13 Y	
1676258	433463	Cash loans	22242.625	247500	296083	0	247500	THURSDAY				14 Y	

O	P	Q	R	S	T	U	V	W	X	Y	Z
DAYS_DECH	NAME_PAYMENT_TYPE	CODE_REJECT_R	NAME_CLIENT	NAME_GOODS_CATE	NAME_PORTFI	NAME_PRODUCT	CHANNEL_TYPE	SELLERPLACE	NAME_SELLER_INO	CNT_PAYM	NAM
-73	Cash through the bank	XAP	Repeater	Mobile	POS	XNA	Country-wide		35	Connectivity	12 middle
-164	XNA	XAP	Repeater	XNA	Cash	in-sell			-1	XNA	36 low_n
-301	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	12 high
-512	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	12 middle
-781	Cash through the bank	HC	Repeater	XNA	Cash	walk-in	Credit and cash offices		-1	XNA	24 high
-684	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	18 low_n
-14	XNA	XAP	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-21	XNA	XAP	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-388	XNA	XAP	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-57	XNA	XAP	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-735	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	54 low_n
-815	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	30 middle
-860	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	24 high
-408	Cash through the bank	XAP	New	Consumer Electronics	POS	XNA	Country-wide		200	Consumer electronics	6 low_n
-726	Cash through the bank	XAP	New	Construction Materials	POS	XNA	Stone		83	Consumer electronics	3 middle
-639	Cash through the bank	XAP	New	Auto Accessories	POS	XNA	Regional / Local		100	Industry	6 low_n
-1473	Cash through the bank	XAP	Repeater	Photo / Cinema Equipment	POS	XNA	Stone		100	Consumer electronics	8 high
-136	XNA	XAP	Repeater	XNA	Cash	in-sell	AP+ (Cash loan)		6	XNA	0 XNA
-700	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	AP+ (Cash loan)		6	XNA	24 low_n
-504	XNA	HC	Repeater	XNA	Cash	walk-in	AP+ (Cash loan)		6	XNA	18 high
-401	Cash through the bank	HC	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	24 low_n
-686	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	30 low_n
-239	XNA	HC	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-594	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	54 low_n
-202	XNA	XAP	Repeater	XNA	XNA	XNA	Credit and cash offices		-1	XNA	12 XNA
-370	Cash through the bank	XAP	Repeater	XNA	Cash	in-sell	Credit and cash offices		-1	XNA	12 low_n
-1497	XNA	XAP	Repeater	XNA	Cash	in-sell	Country-wide		-1	Consumer electronics	48 middle
-1863	XNA	XAP	Repeater	XNA	Cash	in-sell	Country-wide		-1	Consumer electronics	18 high

Table 4.2.1

Finding null values:

- for cleaning process we have to identify null values and remove it.
- The table contain 37 columns and 1670214 rows. Some of the columns may have contain null values
- I used filter function to find null values in each columns. If the columns contain 50% null values. The columns should be deleted
- I used those formulas for this purpose

=countblank(range)

=counta(range)

- Deleting those columns which contain null values more than 50%. It include columns like rate down pay, rate interest, rate interest privilege, name type suit etc.
- Also I replace all the numerical missing values with median, because when the data is skewed, it is good to consider using the median values for replacing the missing values
- Categorical missing values are low, so when found the missing values I deleted in row vice.

Finding outliers:

- Here box blot is mainly used for finding outliers

Amount credit of previous:

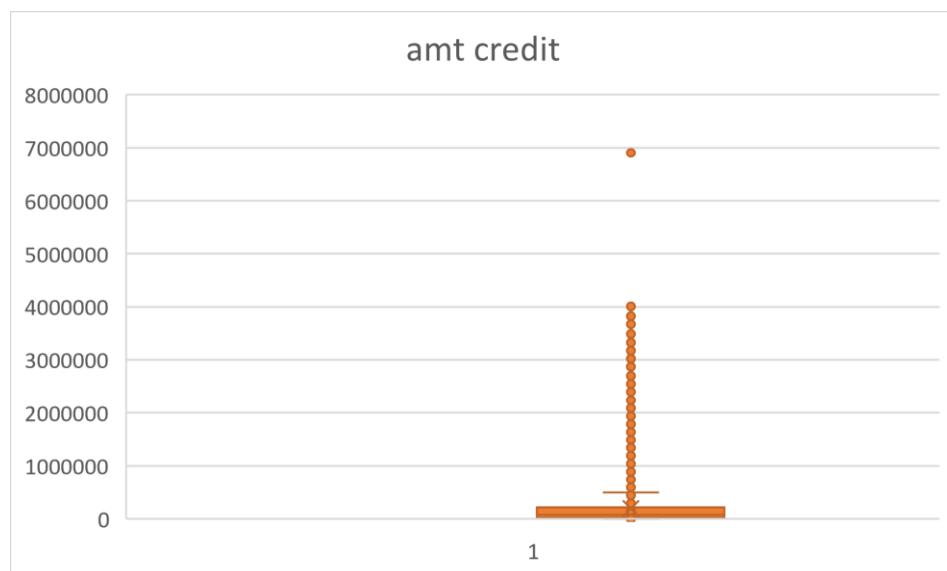


Figure 4.2.1

Amount annuity of previous:

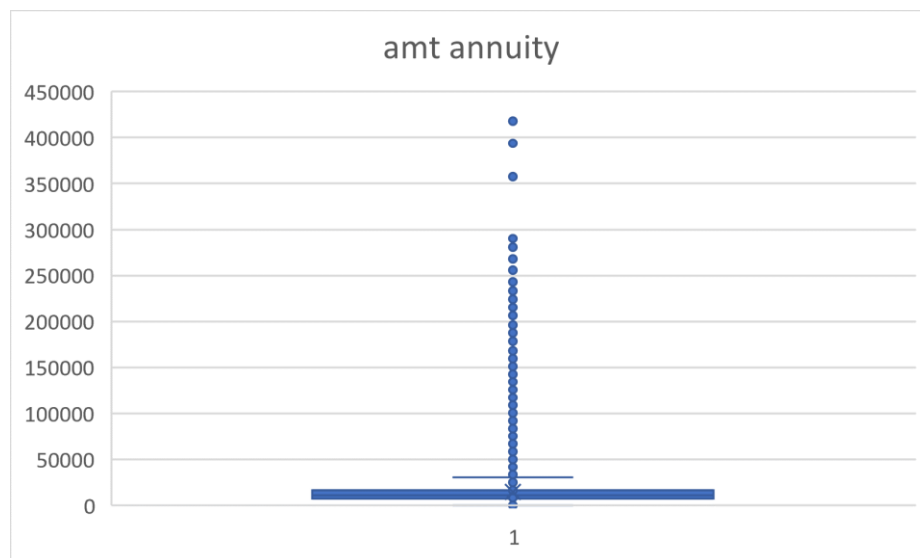


Figure 4.2.2

Amount application of previous:

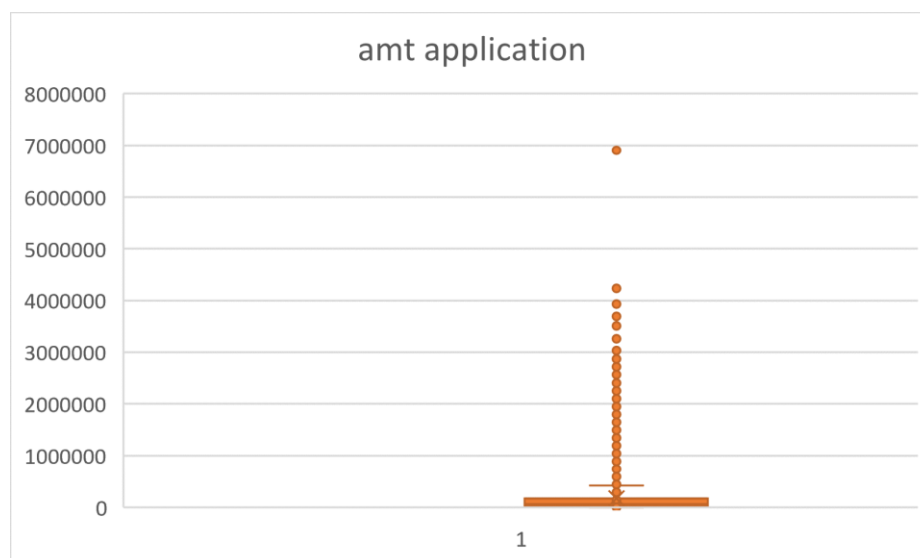


Figure 4.2.3

- We can see from the above box plots there are lots of outliers are in this columns.

## B. Univariate analysis

### Contract type

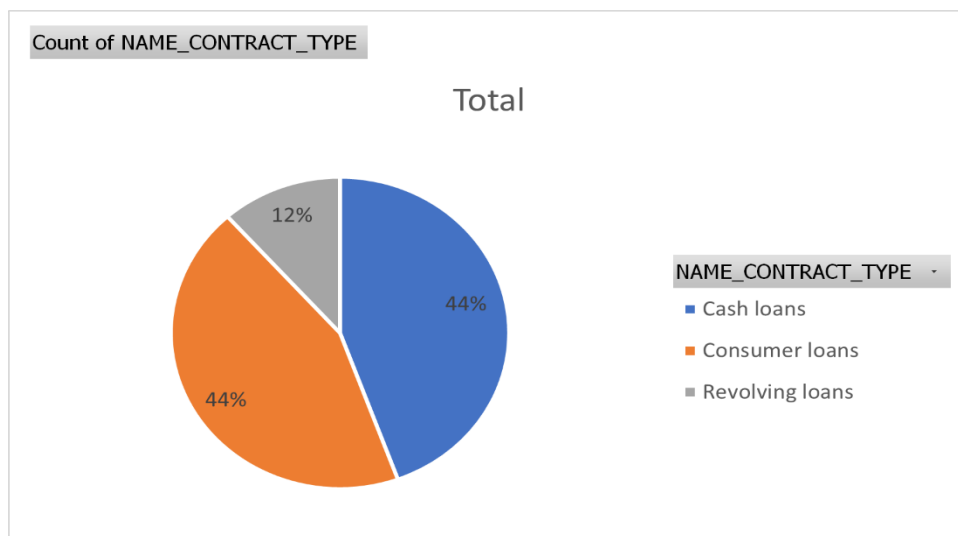


Figure 4.2.4

Row Labels	Count of NAME_CONTRACT_TYPE
Cash loans	465861
Consumer loans	461049
Revolving loans	121441
Grand Total	1048351

Table 4.2.2

- From the above pie chart we can analysis that 44% are cash loan and consumer loan. Rest 12% are revolving loans.

### Amount of annuity:

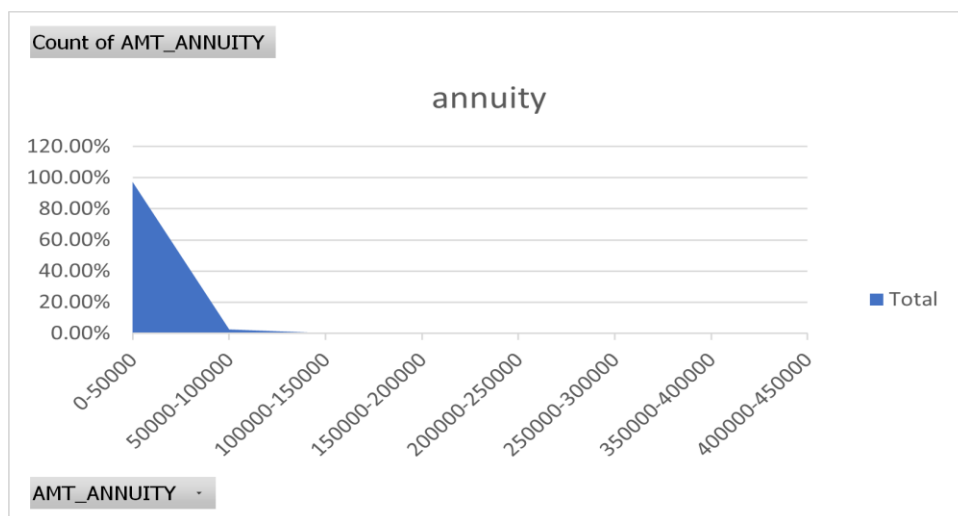


Figure 4.2.5

Row Labels	Count of AMT_ANNUIITY
0-50000	97.24%
50000-100000	2.60%
100000-150000	0.14%
150000-200000	0.01%
200000-250000	0.01%
250000-300000	0.00%
350000-400000	0.00%
400000-450000	0.00%
<b>Grand Total</b>	<b>100.00%</b>

Table 4.2.3

- above figure 4.2.5 shows that the amount of annuity from the previous application. There are 97% of client have annuity amount around 50000.

Amount of application:

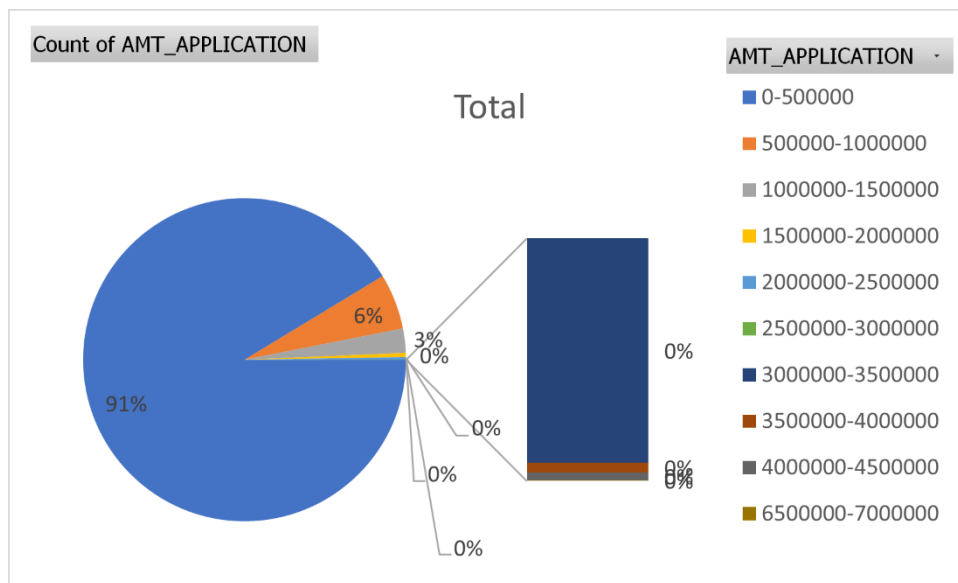


Figure 4.2.6



Row Labels	Count of AMT_APPLICATION
0-500000	957392
500000-1000000	58212
1000000-1500000	25535
1500000-2000000	4314
2000000-2500000	2395
2500000-3000000	211
3000000-3500000	270
3500000-4000000	12
4000000-4500000	9
6500000-7000000	1
<b>Grand Total</b>	<b>1048351</b>

Table 4.2.4

- above graph shows the application amount of the previous application. Here we can see that most of the client have application amount from the range 0-500000.

Amount of credit:

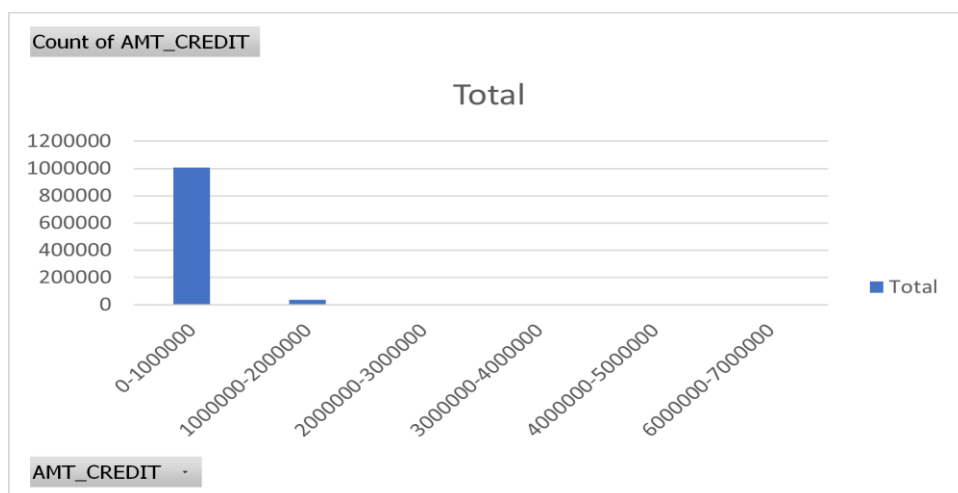


Figure 4.2.7

Row Labels	Count of AMT_CREDIT
0-1000000	1008932
1000000-2000000	35460
2000000-3000000	3586
3000000-4000000	361
4000000-5000000	11
6000000-7000000	1
<b>Grand Total</b>	<b>1048351</b>

Table 4.2.5

- most of the client credit amount vested in the range of 0 to 1000000.

Loan purpose:

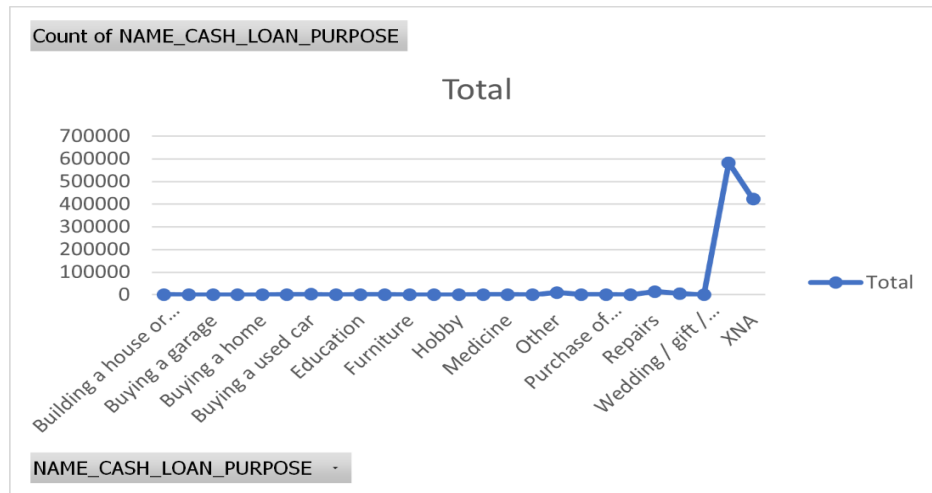


Figure 4.2.8

Row Labels	Count of NAME_CASH_LOAN_PURPOSE
Building a house or an annex	1682
Business development	254
Buying a garage	84
Buying a holiday home / land	334
Buying a home	546
Buying a new car	637
Buying a used car	1784
Car repairs	493
Education	975
Everyday expenses	1487
Furniture	475
Gasification / water supply	203
Hobby	31
Journey	745
Medicine	1402
Money for a third person	16
Other	9664
Payments on other loans	1210
Purchase of electronic equipmen	644
Refusal to name the goal	8
Repairs	14767
Urgent needs	5309
Wedding / gift / holiday	594
XAP	582490
XNA	422517
<b>Grand Total</b>	<b>1048351</b>

Table 4.2.6

- above graph shows the purpose of the loan. Known reason for loan taken by the most of the client is for repairs.

## Contract status:

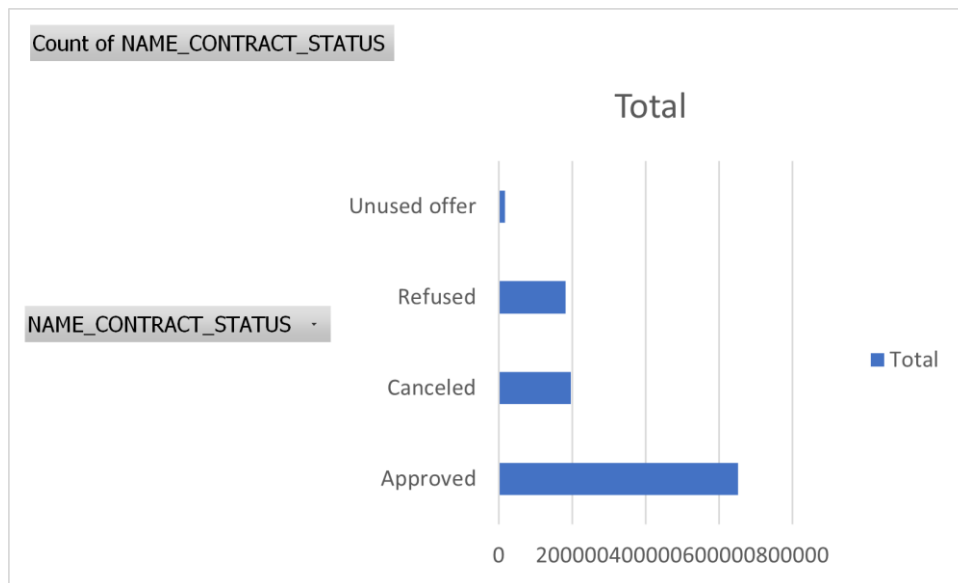


Figure 4.2.9

Row Labels	Count of NAME_CONTRACT_STATUS
Approved	652486
Canceled	197026
Refused	182064
Unused offer	16775
Grand Total	1048351

Table 4.2.7

- we can see that most of the applications are approved by the company

## C. Segmented univariate

Contract status:

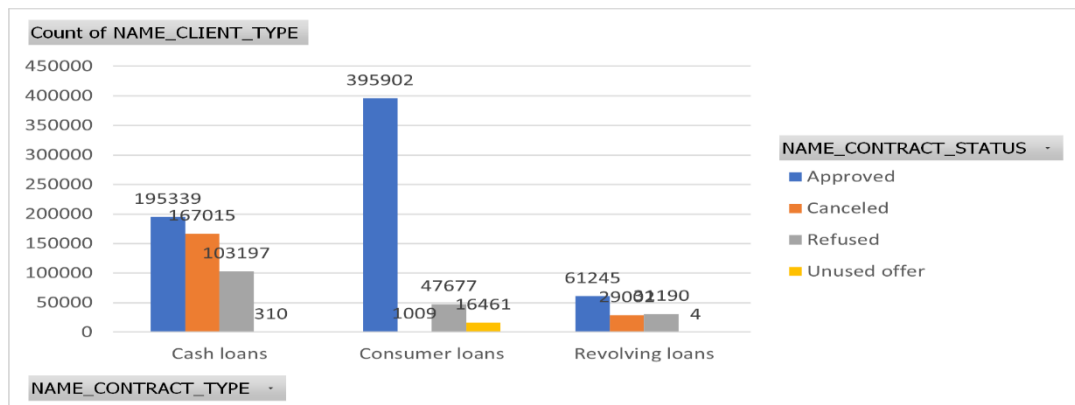


Figure 4.2.10

Count of NAME_CLIENT_TYPE	Column Labels				
Row Labels	Approved	Canceled	Refused	Unused offer	Grand Total
Cash loans	195339	167015	103197	310	465861
Consumer loans	395902	1009	47677	16461	461049
Revolving loans	61245	29002	31190	4	121441
<b>Grand Total</b>	<b>652486</b>	<b>197026</b>	<b>182064</b>	<b>16775</b>	<b>1048351</b>

Table 4.2.8

- Consumer loan type, which a company approved by the most.
- Most of the refused and cancelled loan type is cash loan.

Goods category and contract type:

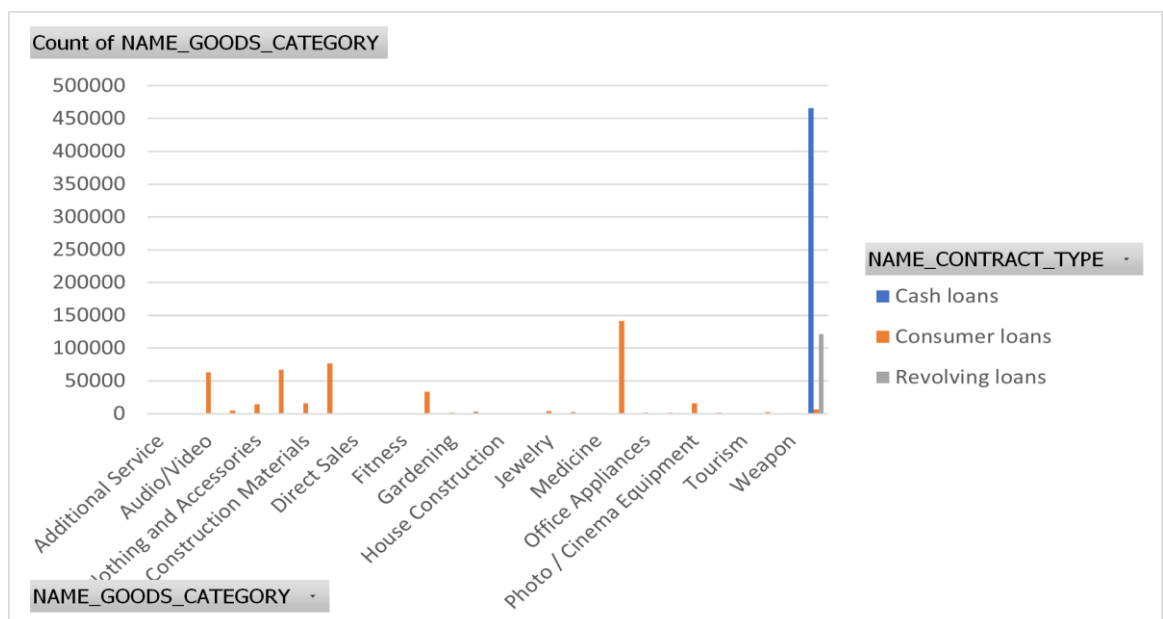


Figure 4.2.11

Row Labels	Cash loans	Consumer loans	Revolving loans	Grand Total
Additional Service		89		89
Animals		1		1
Audio/Video		62859	51	62910
Auto Accessories		4706		4706
Clothing and Accessories		14764		14764
Computers		67067	15	67082
Construction Materials		15754		15754
Consumer Electronics		76879	228	77107
Direct Sales		275		275
Education		71		71
Fitness		129		129
Furniture		33919	12	33931
Gardening		1686		1686
Homewares		3149		3149
House Construction		1		1
Insurance		35		35
Jewelry		4032		4032
Medical Supplies		2461		2461
Medicine		985		985
Office Appliances		1477		1477
Other		1589	1	1590
Photo / Cinema Equipment		15777	2	15779
Sport and Leisure		1906		1906
Tourism		1020		1020
Vehicles		2162		2162
Weapon		46		46
XNA		465861	6487	121118
Grand Total	465861	461049	121441	1048351

Figure 4.2.9

- We can see from the above graph that consumer loan are used for different goods.

## Product combination and contract type:

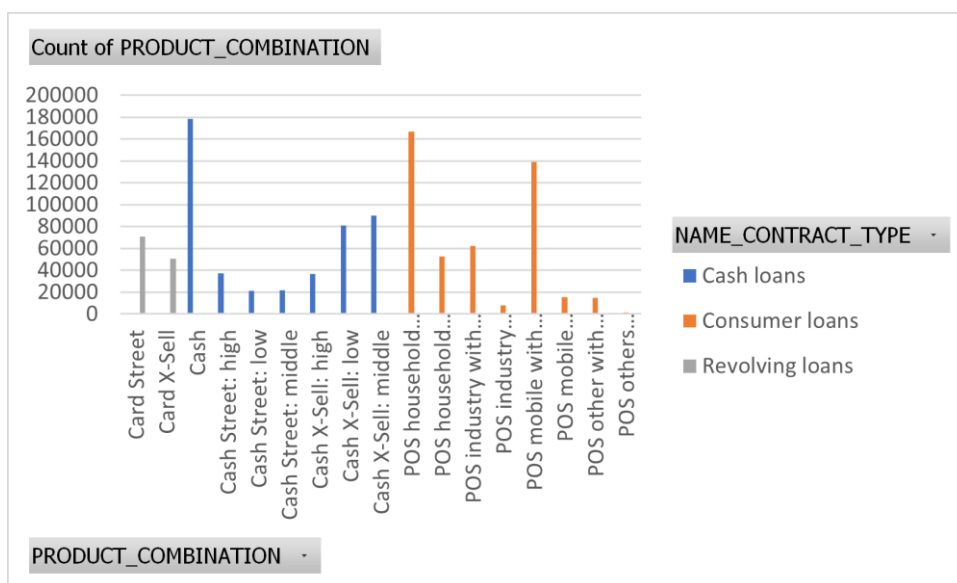


Figure 4.2.12

Row Labels	Cash loans	Consumer loans	Revolving loans	Grand Total
Card Street			70951	70951
Card X-Sell			50490	50490
Cash	178352			178352
Cash Street: high	37235			37235
Cash Street: low	21166			21166
Cash Street: middle	21616			21616
Cash X-Sell: high	36813			36813
Cash X-Sell: low	80873			80873
Cash X-Sell: middle	89806			89806
POS household with interest		166869		166869
POS household without interest		52747		52747
POS industry with interest		62492		62492
POS industry without interest		7856		7856
POS mobile with interest		139176		139176
POS mobile without interest		15181		15181
POS other with interest		15072		15072
POS others without interest		1656		1656
<b>Grand Total</b>	<b>465861</b>	<b>461049</b>	<b>121441</b>	<b>1048351</b>

Table 4.2.10

- We can see from the above graph about the product combination and contract type

## D.Bivariate analysis

Amount of annuity vs application:

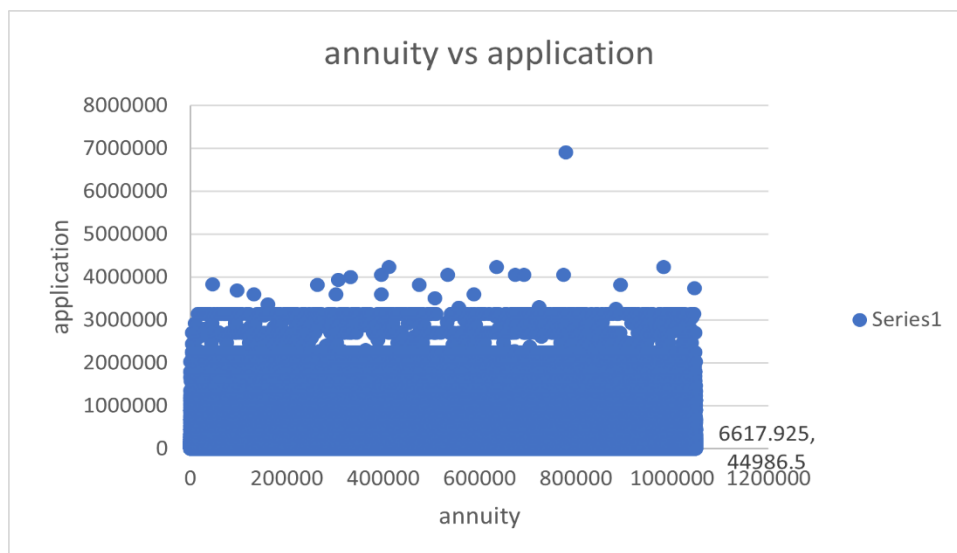


Figure 4.2.13

- Above graph shows the application amount vs annuity amount. We can also see a few outliers plotted over here

## Payment type and channel type:

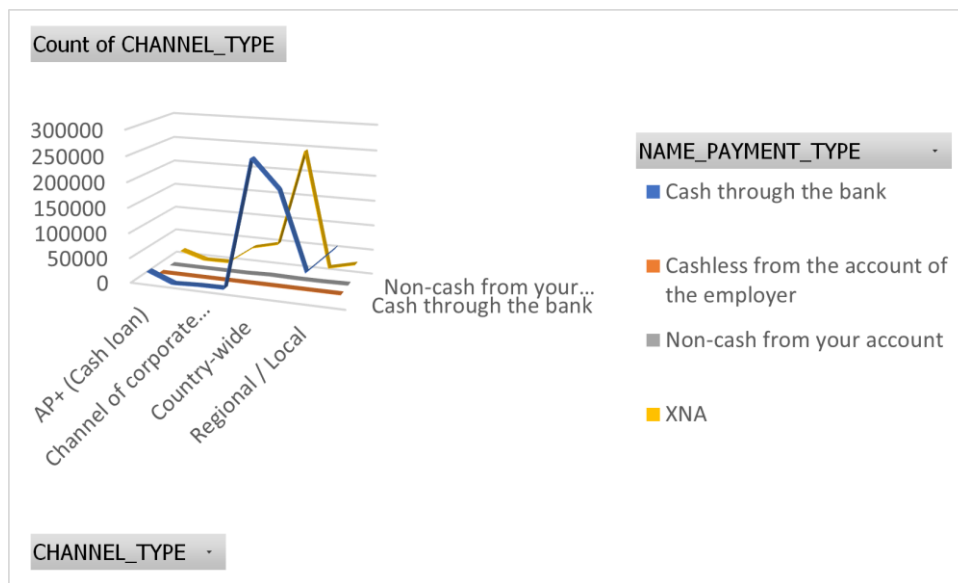


Figure 4.2.14

Count of CHANNEL_TYPE	Column Labels					
Row Labels	Cash through the bank	Cashless from the account of the employer	Non-cash from your account	XNA	Grand Total	
AP+ (Cash loan)	20267	33	185	15320	35805	
Car dealer	259	1		35	295	
Channel of corporate sales	2787		2	1169	3958	
Contact center	3507	26	51	38378	41962	
Country-wide	259136	259	1794	51280	312469	
Credit and cash offices	204210	163	720	245952	451045	
Regional / Local	54476	42	707	13396	68621	
Stone	105962	153	1774	26307	134196	
<b>Grand Total</b>	<b>650604</b>	<b>677</b>	<b>5233</b>	<b>391837</b>	<b>1048351</b>	

Figure 4.2.11

- Payment type that most of the client is preferred is cash through the bank. Channel type is credit and cash offices and country wide.

## E. Correlation

	AMT_ANNUITY	AMT_APPLICATION	AMT_CREDIT	days first drawing	days first due	days last due	days termination
AMT_ANNUITY	1						
AMT_APPLICATION	0.805166123	1					
AMT_CREDIT	0.81098189	0.975775339	1				
days first drawing	0.047564821	0.047654981	-0.023020849	1			
days first due	-0.052791034	-0.036210838	-0.002812151	-0.01706311	1		
days last due	0.047036601	0.10182193	0.133667943	-0.29223176	0.411940424	1	
days termination	0.035469243	0.086770291	0.126796082	-0.421058639	0.340352758	0.935737498	1

Figure 4.2.15

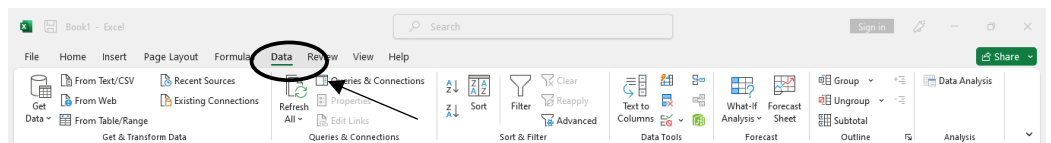
- Top correlations are
  - AMT\_APPLICATION to AMT\_ANNUITY
  - AMT\_ANNUITY to AMT\_CREDIT
  - AMT\_CREDIT to AMT\_APPLICATION
  - days termination to days last due
- top negative correlations are
  - days termination to days first drawing
  - days last due to days first drawing



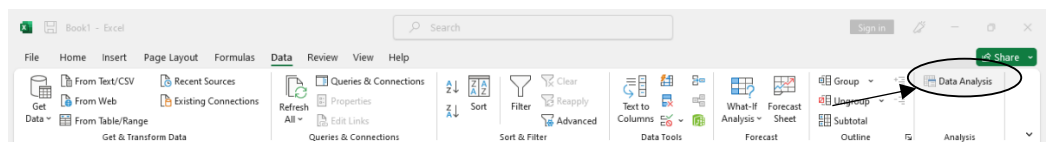
## 5. Result

- (cleaning) basic things to do in the data analysis process is data cleaning. Here 3 lakh and 10 lakh plus rows are in the tables. I delete some columns which has missing value more than 50%. for find the percentage of missing values I have used some function called =countblank(which count number of missing values) and =counta(which count number of values). Then after finding outliers, for finding outliers I have used box plot.
- (data analysing) for analysing data and provide interpretation I have used pivot table and pivot chart
- (correlation) step for finding correlation

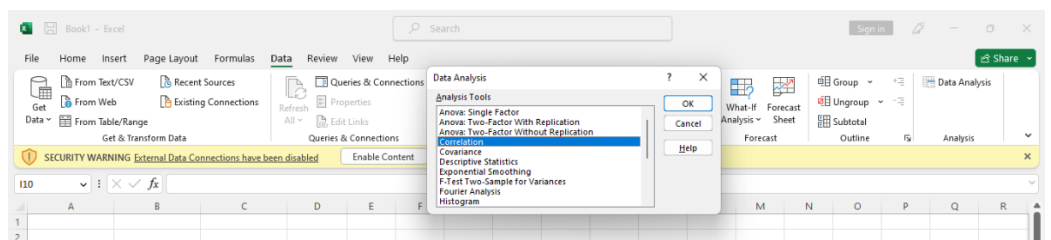
1) click on data tab



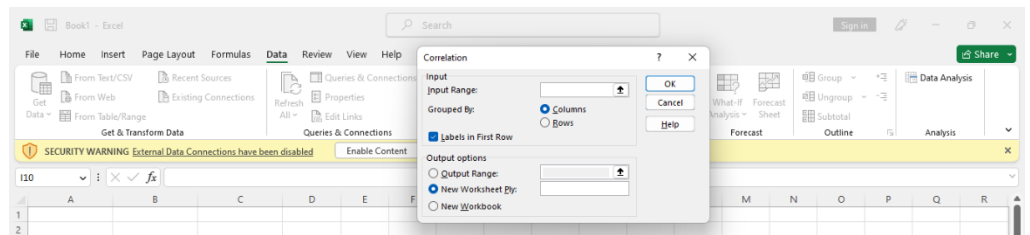
2) from analysis group click on data analysis



3) then a box will open.



4) select correlation and click ok



5) then after select range click ok.

## 6. conclusion

In this project bank loan case study we analysis the datasets and check if a client has difficulty paying their instalments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending at a higher interest rate, etc. This will ensure that the consumers capable of repaying the loan are not rejected. In this project I have use Microsoft excel for applying EDA( exploratory data analysis) which increase my excel skills and knowledge. I have mostly use pivot table and pivot chart for analysing the data's. The tables are contain 3 lakh and 10 lakh plus rows so it make difficult to analysis each column. When I use pivot table for analysing the table it make me much easier for analysing each columns and reduce the time also. We have to use EDA to analyse the patterns present in the data. This will ensure that the applicants capable of repaying the loan are not rejected. This will improve our analytical skills and visualization skills.