\*\*ID\_\_AFFARS\_5315\_topic\_17\_\_ID\*\*

### 5315.406-3 Documenting the Negotiation

(a) See the [Price Negotiation Memorandum (PNM) Checklist](https://usaf.dps.mil/sites/AFCC/KnowledgeCenter/contracting_templates/PNM_checklist.docx) that may be used to ensure PNMs contain all required information. The final PNM template and streamlined PNM templates for [supplies](https://usaf.dps.mil/sites/AFCC/KnowledgeCenter/contracting_templates/streamlined_pnm_SUPPLIES.doc) or [services](https://usaf.dps.mil/sites/AFCC/KnowledgeCenter/contracting_templates/streamlined_pnm_SERVICES.doc) may be tailored for use.

See [AFMC PGI 5315.406-3](AFMC_PGI_5315_406_3.dita#AFFARS_pgi_5315_topic_29).

See [SMC PGI 5315.406-3](SMC_PGI_5315_406_3.dita#AFFARS_pgi_5315_topic_44).

See [AFMC PGI 5315.406-3-90](AFMC_PGI_5315_406_3_90.dita#AFFARS_pgi_5315_topic_30).

See [AFMC PGI 5315.407-1-90](AFMC_PGI_5315_407_1_90.dita#AFFARS_pgi_5315_topic_31).

See [AFMC PGI 5315.407-2](AFMC_PGI_5315_407_2.dita#AFFARS_pgi_5315_topic_32).