

Morgan's Specialty Snacks, LLC  
2016-2018

**Cash Flow Budget Worksheet**

	JANUAR Y	FEBRUA RY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEM BER	OCTOBE R	NOVEMB ER	DECEMB ER	Total
Beginning Cash Balance		\$21,290	\$21,345	\$20,625	\$21,419	\$22,704	\$23,314	\$25,654	\$28,903	\$31,716	\$37,271	\$44,283	
Cash Inflows (Income):													
Accts. Rec. Collections													0
Loan Proceeds	100,000												100,000
Sales & Receipts	\$ 33,875	\$ 34,891	\$ 35,938	\$ 37,735	\$ 39,622	\$ 41,603	\$ 43,683	\$ 47,177	\$ 50,952	\$ 56,047	\$ 61,652	\$ 67,817	550,991
Other:													0
													0
<b>Total Cash Inflows</b>	<b>\$133,875</b>	<b>\$34,891</b>	<b>\$35,938</b>	<b>\$37,735</b>	<b>\$39,622</b>	<b>\$41,603</b>	<b>\$43,683</b>	<b>\$47,177</b>	<b>\$50,952</b>	<b>\$56,047</b>	<b>\$61,652</b>	<b>\$67,817</b>	<b>\$650,991</b>
Available Cash Balance	\$133,875	\$56,182	\$57,283	\$58,360	\$61,041	\$64,306	\$66,996	\$72,832	\$79,855	\$87,762	\$98,922	\$112,100	
Cash Outflows (Expenses):													
Advertising	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Bank Service Charges	3	3	3	3	3	3	3	3	3	3	3	3	36
Credit Card Fees (2% of Sales)	678	698	719	755	792	832	874	944	1,019	1,121	1,233	1,356	11,020
Delivery Operations Costs	256	256	256	256	256	256	256	256	256	256	256	256	3,072
Health Insurance													0
Ins. (Business & Auto)	220	220	220	220	220	220	220	220	220	220	220	220	2,640
\$100K loan @ 6% for 8 yrs	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	15,768
Inven. Purch.(50% of Sales)	16,938	17,446	17,969	18,867	19,811	20,801	21,841	23,589	25,476	28,023	30,826	33,908	275,495
CSR Fund 1% of Sales)			1,047			1,190			1,418			1,855	5,510
Vending/Retail space fees	5,531	5,684	5,841	6,110	6,393	6,690	7,002	7,527	8,093	8,857	9,698	10,623	36,250
Payroll (Mgr and Driver)	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	31,680
Payroll Taxes	623	623	623	623	623	623	623	623	623	623	623	623	7,476
Professional Fees	250	250	250	250	250	250	250	250	250	250	250	250	5,250
Lease-Cleveland Place	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Subscriptions & Dues	11	11	11	11	11	11	11	11	11	11	11	11	132
Office Supplies	130	130	130	130	130	130	130	130	130	130	130	130	1,560
Sales Taxes (7%)	2,371	2,442	2,516	2,641	2,774	2,912	3,058	3,302	3,567	3,923	4,316	4,747	38,569
Utilities & Telephone	170	170	170	170	170	170	170	170	170	170	170	170	2,040
Other:													0
													0
													0
<b>Subtotal</b>	<b>\$32,085</b>	<b>\$32,837</b>	<b>\$34,658</b>	<b>\$34,941</b>	<b>\$36,337</b>	<b>\$38,993</b>	<b>\$39,342</b>	<b>\$41,928</b>	<b>\$46,139</b>	<b>\$48,492</b>	<b>\$52,639</b>	<b>\$59,057</b>	<b>\$447,898</b>
<b>Gross Margin from Oper.</b>	\$ 1,790	\$ 2,055	\$ 1,280	\$ 2,794	\$ 3,285	\$ 2,610	\$ 4,341	\$ 5,249	\$ 4,812	\$ 7,555	\$ 9,012	\$ 8,760	\$ 53,543
Other Cash Out Flows:													
Cap. Purch. (3 Vend. 1 Mac Comp, 1 Trk)	78,500												78,500
Capital Loan Principal													0
Owner's Draw	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
Other:													0
													0
<b>Subtotal</b>	<b>\$80,500</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$2,000</b>	<b>\$102,500</b>
<b>Total Cash Outflows</b>	<b>\$112,585</b>	<b>\$34,837</b>	<b>\$36,658</b>	<b>\$36,941</b>	<b>\$38,337</b>	<b>\$40,993</b>	<b>\$41,342</b>	<b>\$43,928</b>	<b>\$48,139</b>	<b>\$50,492</b>	<b>\$54,639</b>	<b>\$61,057</b>	<b>\$550,398</b>
Ending Cash Balance	\$21,290	\$21,345	\$20,625	\$21,419	\$22,704	\$23,314	\$25,654	\$28,903	\$31,716	\$37,271	\$44,283	\$51,043	