

Morgan's Specialty Snacks, LLC													
2017													
Cash Flow Budget Worksheet													
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	Total
Beginning Cash Bal.	\$ 54,443	\$46,348	\$55,904	\$63,967	\$74,885	\$86,516	\$96,277	\$108,896	\$122,023	\$133,158	\$147,332	\$164,206	
Cash Inflows (Income):													
Accts. Rec. Collections													0
Loan Proceeds													0
Sales & Receipts	\$ 70,058	\$ 72,160	\$ 74,325	\$ 76,554	\$ 78,851	\$ 80,428	\$ 82,036	\$ 83,677	\$ 85,351	\$ 87,058	\$ 95,764	\$ 100,552	986,813
Other:													0
													0
Total Cash Inflows	<u>\$70,058</u>	<u>\$72,160</u>	<u>\$74,325</u>	<u>\$76,554</u>	<u>\$78,851</u>	<u>\$80,428</u>	<u>\$82,036</u>	<u>\$83,677</u>	<u>\$85,351</u>	<u>\$87,058</u>	<u>\$95,764</u>	<u>\$100,552</u>	<u>\$986,813</u>
Available Cash Balance	<u>\$124,501</u>	<u>\$118,508</u>	<u>\$130,229</u>	<u>\$140,521</u>	<u>\$153,736</u>	<u>\$166,944</u>	<u>\$178,314</u>	<u>\$192,573</u>	<u>\$207,373</u>	<u>\$220,215</u>	<u>\$243,096</u>	<u>\$264,758</u>	
Cash Outflows (Expenses):													
Advertising	275	275	275	275	275	275	275	275	275	275	275	275	3,300
Bank Service Charges	3	3	3	3	3	3	3	3	3	3	3	3	36
Credit Card Fees (2% of Sales)	1,401	1,443	1,486	1,531	1,577	1,609	1,641	1,674	1,707	1,741	1,915	2,011	19,736
Delivery Operations Costs	256	256	256	256	256	256	256	256	256	256	256	256	3,072
Health Insurance													0
Ins. (Business & Auto)	300	300	300	300	300	300	300	300	300	300	300	300	3,600
\$100K loan @ 6% for 8 yrs	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	1,314	15,768
Inven. Purch.(50% of Sales)	35,029	36,080	37,162	38,277	39,425	40,214	41,018	41,839	42,675	43,529	47,882	50,276	493,406
CSR Fund 1% of Sales)			2,165	38,277	39,425	2,358			2,511			2,834	9,868
Vending/Retail space fees	7,606	7,816	8,032	8,255	8,485	8,643	8,804	8,968	9,135	9,306	10,176	10,655	48,838
Payroll (Mgr and Driver)	3,640	3,640	3,640	3,640	3,640	3,640	3,640	3,640	3,640	3,640	3,640	3,640	43,680
Payroll Taxes	859	859	859	859	859	859	859	859	859	859	859	859	10,308
Professional Fees	450	450	450	450	450	450	450	450	450	450	450	450	5,400
Lease-Cleveland Place	775	775	775	775	775	775	775	775	775	775	775	775	9,300
Subscriptions & Dues	11	11	11	11	11	11	11	11	11	11	11	11	132
Office Supplies	130	130	130	130	130	130	130	130	130	130	130	130	1,560
Sales Taxes (7%)	4,904	5,051	5,203	5,359	5,520	5,630	5,743	5,857	5,975	6,094	6,703	7,039	69,077
Utilities & Telephone	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Other:													0
													0
													0
Subtotal	<u>\$57,153</u>	<u>\$58,603</u>	<u>\$62,262</u>	<u>\$61,635</u>	<u>\$63,220</u>	<u>\$66,667</u>	<u>\$65,418</u>	<u>\$66,550</u>	<u>\$70,216</u>	<u>\$68,883</u>	<u>\$74,890</u>	<u>\$81,027</u>	<u>\$739,482</u>
Gross Margin from Oper.	\$ 12,905	\$ 13,556	\$ 12,062	\$ 14,919	\$ 15,631	\$ 13,761	\$ 16,618	\$ 17,127	\$ 15,135	\$ 18,175	\$ 20,874	\$ 19,524	\$ 190,287
Other Cash Out Flows:													
Cap. Purch. (4th Vend.)	17,000												17,000
Owner's Draw	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
Other:													
Subtotal	<u>\$21,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$4,000</u>	<u>\$65,000</u>
Total Cash Outflows	<u>\$78,153</u>	<u>\$62,603</u>	<u>\$66,262</u>	<u>\$65,635</u>	<u>\$67,220</u>	<u>\$70,667</u>	<u>\$69,418</u>	<u>\$70,550</u>	<u>\$74,216</u>	<u>\$72,883</u>	<u>\$78,890</u>	<u>\$85,027</u>	<u>\$804,482</u>
Ending Cash Balance	<u>\$46,348</u>	<u>\$55,904</u>	<u>\$63,967</u>	<u>\$74,885</u>	<u>\$86,516</u>	<u>\$96,277</u>	<u>\$108,896</u>	<u>\$122,023</u>	<u>\$133,158</u>	<u>\$147,332</u>	<u>\$164,206</u>	<u>\$179,720</u>	