

Appendix P1

**SOCIAVI CORPORATION
OPERATING BUDGET AND BREAKEVEN**

NO.	ACCOUNT DESCRIPTIONS	RENTAL [ONLY] 2017 - 2020 Y-T-D COST	% of Income	SALES + RENTAL 2017 - 2020 Y-T-D COST	% of Income	BREAKEVEN 2017 - 2020 Y-T-D COST	% of Income
	GROSS INCOME	\$2,438,735.00	100.00%	\$2,299,250.00	100.00%	\$1,819,700.00	100.00%
	SALES REVENUE	\$0.00	0.00%	\$1,320,500.00	57.43%	\$607,500.00	33.38%
	RENTAL REVENUE	\$2,438,735.00	100.00%	\$978,750.00	42.57%	\$1,212,200.00	66.62%
	COST OF GOODS SOLD	\$1,025,355.00	42.04%	\$1,039,630.00	45.22%	\$618,629.00	34.00%
	GROSS PROFIT	\$1,413,380.00	57.96%	\$1,259,620.00	54.78%	\$1,201,071.00	66.00%
	VARIABLE COST						
	DEVICE PROVISION COST	\$37,400.00	1.53%	\$37,800.00	1.64%	\$18,070.00	0.99%
	SYSTEM ADMINSTRATION	\$44,190.00	1.81%	\$45,108.00	1.96%	\$33,187.00	1.82%
	FINANCING & COMMISSION COST	\$170,708.00	7.00%	\$112,021.00	4.87%	\$102,431.00	5.63%
		\$252,298.00	10.35%	\$194,929.00	8.48%	\$153,688.00	8.45%
	NET OPERATING CONTRIBUTION	\$1,161,082.00	47.61%	\$1,064,691.00	46.31%	\$1,047,383.00	57.56%
	FIXED OPERATING EXPENSES	\$997,406.00	40.90%	\$941,511.00	40.95%	\$941,511.00	51.74%
	NET OPERATING PROFIT / (LOSS)	\$ 163,676.00	6.71%	\$ 123,180.00	5.36%	\$ 105,872.00	5.82%
	NET INCOME PER DEVICE	\$43.76		\$32.59		\$58.59	

SOCIABI CORPORATION

OPERATING BUDGET AND BREAKEVEN

NO.	ACCOUNT DESCRIPTIONS	RENTAL [ONLY]	% of Income	SALES + RENTAL	% of Income	BREAKEVEN	% of Income
		2017 - 2020 Y-T-D COST		2017 - 2020 Y-T-D COST		2017 - 2020 Y-T-D COST	
VARIABLE EXPENSES							
1)	Cost of Goods Sold	\$1,025,355.00	42.04%	\$1,039,630.00	45.22%	\$618,629.00	34.00%
2)	Estimated Provisioning Cost	\$37,400.00	1.53%	\$37,800.00	1.64%	\$18,070.00	0.99%
3)	Estimated System Administrator Cost	\$44,190.00	1.81%	\$45,108.00	1.96%	\$33,187.00	1.82%
4)	Estimated 5% Sales Commission	\$121,932.00	5.00%	\$66,032.00	2.87%	\$66,032.00	3.63%
5)	Estimated Variable Financing Cost	\$48,776.00	2.00%	\$45,989.00	2.00%	\$36,399.00	2.00%
TOTAL VARIABLE EXPENSES		\$1,277,653.00	52.39%	\$1,234,559.00	53.69%	\$772,317.00	42.44%
CONTRIBUTION MARGIN		\$1,161,082.00	47.61%	\$1,064,691.00	46.31%	\$1,047,383.00	57.56%
Weighted Average Contribution per Device		\$310.45		\$281.66		\$579.63	
Breakeven Sales Volume [Devices]		3,213		3,343		1,807	

SOCIABI CORPORATION

OPERATING BUDGET AND BREAKEVEN

NO.	ACCOUNT DESCRIPTIONS	RENTAL [ONLY]	% of	SALES + RENTAL	% of	BREAKEVEN	% of
		2017 - 2020 Y-T-D COST	Income	2017 - 2020 Y-T-D COST	Income	2017 - 2020 Y-T-D COST	Income
FIXED EXPENSES							
6)	Marketing Expense	\$165,690.00	6.79%	\$109,795.00	4.78%	\$109,795.00	6.03%
7)	Office and Facility Expenses	\$150,500.00	6.17%	\$150,500.00	6.55%	\$150,500.00	8.27%
8)	Network Operating Expense	\$6,685.00	0.27%	\$6,685.00	0.29%	\$6,685.00	0.37%
9)	Research and Development Expense	\$51,240.00	2.10%	\$51,240.00	2.23%	\$51,240.00	2.82%
10)	Human Resource and Payroll Expense	\$429,300.00	17.60%	\$429,300.00	18.67%	\$429,300.00	23.59%
11)	Employer's Payroll Taxes	\$72,762.00	2.98%	\$72,762.00	3.16%	\$72,762.00	4.00%
12)	Health Insurance and Benefits	\$56,730.00	2.33%	\$56,730.00	2.47%	\$56,730.00	3.12%
13)	Insurance Expense	\$13,993.00	0.57%	\$13,993.00	0.61%	\$13,993.00	0.77%
14)	Administrative Expenses	\$16,753.00	0.69%	\$16,753.00	0.73%	\$16,753.00	0.92%
15)	Dues and Subscription	\$2,452.00	0.10%	\$2,452.00	0.11%	\$2,452.00	0.13%
16)	Accountant Fees	\$5,586.00	0.23%	\$5,586.00	0.24%	\$5,586.00	0.31%
17)	Consulting Expenses	\$10,075.00	0.41%	\$10,075.00	0.44%	\$10,075.00	0.55%
18)	Legal & Professional Fees Expense	\$15,640.00	0.64%	\$15,640.00	0.68%	\$15,640.00	0.86%
19)	Selling and Other Misc Expenses	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
TOTAL FIXED EXPENSES		\$997,406.00	40.90%	\$941,511.00	40.95%	\$941,511.00	51.74%
TOTAL EXPENSES		\$2,275,059.00	93.29%	\$2,176,070.00	94.64%	\$1,713,828.00	94.18%
NET OPERATING PROFIT / (LOSS)		\$ 163,676.00	6.71%	\$ 123,180.00	5.36%	\$ 105,872.00	5.82%

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAKEVEN

NO.	ACCOUNT DESCRIPTIONS	RENTAL [ONLY]	% of	SALES + RENTAL	% of	BREAKEVEN	% of
		2017 - 2020 Y-T-D COST	Income	2017 - 2020 Y-T-D COST	Income	2017 - 2020 Y-T-D COST	Income
SALES OF DEVICES							
<u>Sales: Device and Equipment:</u>							
	10 inches	0		20		214	
	14 inches	3,740		3,740		1,166	
	18 inches	0		10		242	
	Minix	0		10		185	
	Total Devices Sold	<u>3,740</u>		<u>3,780</u>		<u>1,807</u>	
	Weighted Average Sales Price per Device	\$0.00		\$349.34		\$336.19	
RENTAL [UNITS]							
<u>Rental: Devices and Equipment</u>							
	10 inches	0		493		4,475	
	14 inches	37,519		37,519		25,721	
	18 inches	0		297		5,272	
	Minix	0		272		3,874	
	Total Rental Units	<u>37,519</u>		<u>38,581</u>		<u>39,342</u>	
	Weighted Average Rental Fee per Unit	\$65.00		\$25.37		\$30.81	

Appendix P2

SOCIAVI CORPORATION **OPERATING BUDGET AND CONTRIBUTION MARGIN**

ACCOUNT DESCRIPTIONS	Sub-total	2017 - 2020 Y-T-D COST	% of Income
GROSS INCOME			
Sales Revenue	\$0.00		0.00%
Rental Revenue	<u>\$2,438,735.00</u>		100.00%
		\$2,438,735.00	100.00%
COST OF GOODS SOLD			
Device Cost of Sale	\$837,760.00		34.35%
Service Fee Cost	<u>\$187,595.00</u>		7.69%
		\$1,025,355.00	42.04%
GROSS PROFIT		\$1,413,380.00	57.96%
VARIABLE OPERATING COST			
Device Provision Cost		\$37,400.00	1.53%
System Administration		\$44,190.00	1.81%
Financing and Commission Expenses		<u>\$170,708.00</u>	7.00%
		<u>\$252,298.00</u>	10.35%
NET OPERATING CONTRIBUTION		\$1,161,082.00	47.61%

SOCIAVI CORPORATION

OPERATING BUDGET AND CONTRIBUTION MARGIN

ACCOUNT DESCRIPTIONS	Sub-total	2017 - 2020 Y-T-D COST	% of Income
OVERHEAD OPERATING EXPENSES			
Marketing Expense	\$165,690.00		6.79%
Office and Facility Expenses	\$150,500.00		6.17%
Network Operating Expense	\$6,685.00		0.27%
Research and Development Expense	\$51,240.00		2.10%
Human Resource and Payroll Expense	\$429,300.00		17.60%
Employer's Payroll Taxes	\$72,762.00		2.98%
Health Insurance and Benefits	\$56,730.00		2.33%
Insurance Expense	\$13,993.00		0.57%
Administrative Expenses	\$16,753.00		0.69%
Dues and Subscription	\$2,452.00		0.10%
Accountant Fees	\$5,586.00		0.23%
Consulting Expenses	\$10,075.00		0.41%
Legal & Professional Fees Expense	\$15,640.00		0.64%
Selling and Other Misc Expenses	\$0.00		0.00%
		\$997,406.00	40.90%
NET OPERATING PROFIT / (LOSS)		\$ 163,676.00	6.71%
VARIABLE EXPENSES			
Cost of Goods Sold	\$1,025,355.00		42.04%
Estimated Provisioning Cost	\$37,400.00		1.53%
Estimated System Administrator Cost	\$44,190.00		1.81%
Estimated 5% Sales Commission	\$121,932.00		5.00%
Estimated Variable Financing Cost	\$48,776.00		2.00%
TOTAL VARIABLE EXPENSES	\$1,277,653.00		52.39%

Appendix P3

SOCIAVI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
SALES REVENUE								
<u>Sales: Device and Equipment:</u>								
10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			0.00%
14 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			0.00%
18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			0.00%
Minix	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			0.00%
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			0.00%
<u>Rental: Devices and Equipment</u>								
10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0.00%	0.00%
14 inches	\$2,438,735.00	\$18,135.00	\$442,000.00	\$1,514,500.00	\$464,100.00		100.00%	100.00%
18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0.00%	0.00%
Minix	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0.00%	0.00%
	\$2,438,735.00	\$18,135.00	\$442,000.00	\$1,514,500.00	\$464,100.00		100.00%	100.00%
TOTAL REVENUE	\$2,438,735.00	\$18,135.00	\$442,000.00	\$1,514,500.00	\$464,100.00			100.00%
COST OF GOODS SOLD								
<u>Device Cost of Sales</u>								
No. 10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
No. 14 inches	\$837,760.00	\$26,880.00	\$206,080.00	\$452,480.00	\$152,320.00	100.00%	78.83%	34.35%
No. 18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
Minix Devices	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
	\$837,760.00	\$26,880.00	\$206,080.00	\$452,480.00	\$152,320.00	100.00%	78.83%	34.35%
<u>Service Fees Cost</u>								
No. 10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
No. 14 inches	\$187,595.00	\$1,395.00	\$34,000.00	\$116,500.00	\$35,700.00	100.00%	17.65%	7.69%
No. 18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
Minix Devices	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
	\$187,595.00	\$1,395.00	\$34,000.00	\$116,500.00	\$35,700.00	100.00%	17.65%	7.69%
<u>Device Provision Cost</u>								
No. 10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
No. 14 inches	\$37,400.00	\$1,200.00	\$9,200.00	\$20,200.00	\$6,800.00	100.00%	3.52%	
No. 18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
Minix Devices	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
	\$37,400.00	\$1,200.00	\$9,200.00	\$20,200.00	\$6,800.00	100.00%	3.52%	
TOTAL COST OF GOODS SOLD	\$1,062,755.00	\$29,475.00	\$249,280.00	\$589,180.00	\$194,820.00		100.00%	43.58%

SOCIABI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
GROSS PROFIT ON REVENUE								
Gross Profit on Device Sales						% of Gross Profit		
No. 10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
No. 14 inches	(\$875,160.00)	(\$28,080.00)	(\$215,280.00)	(\$472,680.00)	(\$159,120.00)	-63.60%	100.00%	
No. 18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
Minix Devices	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
	(\$875,160.00)	-\$28,080.00	-\$215,280.00	-\$472,680.00	-\$159,120.00	-63.60%	100.00%	
Gross Profit on Service Fees								
No. 10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
No. 14 inches	\$2,251,140.00	\$16,740.00	\$408,000.00	\$1,398,000.00	\$428,400.00	163.60%	100.00%	92.31%
No. 18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
Minix Devices	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%	
	\$2,251,140.00	\$16,740.00	\$408,000.00	\$1,398,000.00	\$428,400.00	163.60%	100.00%	92.31%
TOTAL GROSS PROFIT ON REVENUE	\$1,375,980.00	(\$11,340.00)	\$192,720.00	\$925,320.00	\$269,280.00	100.00%		56.42%
SYSTEM ADMINISTRATION								
Computer Servers - Contract with Amazon.com	\$10,977.00	\$207.00	\$2,376.00	\$6,972.00	\$1,422.00	24.84%	5.11%	0.45%
Data Center system administration	\$18,773.00	\$351.00	\$4,056.00	\$11,934.00	\$2,432.00	42.48%	8.74%	0.77%
Video Conferencing	\$14,440.00	\$270.00	\$3,120.00	\$9,180.00	\$1,870.00	32.68%	6.72%	0.59%
	\$44,190.00	\$828.00	\$9,552.00	\$28,086.00	\$5,724.00	100.00%	20.56%	1.81%
FINANCING & COMMISSION COST								
Sales Commission and Fees	\$121,932.00	\$902.00	\$22,100.00	\$75,725.00	\$23,205.00	71.43%	56.74%	5.00%
% of Device Sales Revenue								
QuickBooks Payments Fees (86)	\$48,776.00	\$364.00	\$8,840.00	\$30,290.00	\$9,282.00	28.57%	22.70%	2.00%
% of Total Revenue								
	\$170,708.00	\$1,266.00	\$30,940.00	\$106,015.00	\$32,487.00	100.00%	79.44%	7.00%
TOTAL VARIABLE OPERATING COST	\$214,898.00	\$2,094.00	\$40,492.00	\$134,101.00	\$38,211.00		100.00%	8.81%
NET OPERATING CONTRIBUTION	\$1,161,082.00	(\$13,434.00)	\$152,228.00	\$791,219.00	\$231,069.00			47.61%

SOCIAVI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
ADMINISTRATIVE & OVERHEAD COST								
Direct Operating Cost								
Hosting Services	\$420.00	\$108.00	\$144.00	\$144.00	\$24.00	6.28%	0.04%	0.02%
Internet Data	\$1,680.00	\$432.00	\$576.00	\$576.00	\$96.00	25.13%	0.17%	0.07%
Server Monitoring	\$385.00	\$99.00	\$132.00	\$132.00	\$22.00	5.76%	0.04%	0.02%
Computer Server - Stagging Digital Ocean	\$175.00	\$45.00	\$60.00	\$60.00	\$10.00	2.62%	0.02%	0.01%
Data Plan operating contracts and fees T-Mobile	\$4,025.00	\$1,035.00	\$1,380.00	\$1,380.00	\$230.00	60.21%	0.40%	0.17%
TOTAL DIRECT OPERATING COST	\$6,685.00	\$1,719.00	\$2,292.00	\$2,292.00	\$382.00	100.00%	0.67%	0.27%
Marketing Expense								
Advertising	\$35,000.00	\$9,000.00	\$12,000.00	\$12,000.00	\$2,000.00	21.12%	3.51%	1.44%
Marketing Representative	\$8,750.00	\$2,250.00	\$3,000.00	\$3,000.00	\$500.00	5.28%	0.88%	0.36%
Commissions & fees	\$121,940.00	\$31,356.00	\$41,808.00	\$41,808.00	\$6,968.00	73.60%	12.23%	5.00%
Total Marketing Expense	\$165,690.00	\$42,606.00	\$56,808.00	\$56,808.00	\$9,468.00	100.00%	16.61%	6.79%
Office and Facility Expense								
Monthly Rent	\$87,500.00	\$22,500.00	\$30,000.00	\$30,000.00	\$5,000.00	58.14%	8.77%	3.59%
Monthly Utilities	\$21,000.00	\$5,400.00	\$7,200.00	\$7,200.00	\$1,200.00	13.95%	2.11%	0.86%
Telephone and Alarm Monitoring	\$42,000.00	\$10,800.00	\$14,400.00	\$14,400.00	\$2,400.00	27.91%	4.21%	1.72%
Total Office and Facility Expense	\$150,500.00	\$38,700.00	\$51,600.00	\$51,600.00	\$8,600.00	100.00%	15.09%	6.17%
Network Operating Expense								
Hosting Services	\$420.00	\$108.00	\$144.00	\$144.00	\$24.00	6.28%	0.04%	0.02%
Internet Data	\$1,680.00	\$432.00	\$576.00	\$576.00	\$96.00	25.13%	0.17%	0.07%
Server Monitoring	\$385.00	\$99.00	\$132.00	\$132.00	\$22.00	5.76%	0.04%	0.02%
Computer Server - Stagging Digital Ocean	\$175.00	\$45.00	\$60.00	\$60.00	\$10.00	2.62%	0.02%	0.01%
Data Plan operating contracts and fees T-Mobile	\$4,025.00	\$1,035.00	\$1,380.00	\$1,380.00	\$230.00	60.21%	0.40%	0.17%
Total Network Operating Expense	\$6,685.00	\$1,719.00	\$2,292.00	\$2,292.00	\$382.00	100.00%	0.67%	0.27%

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PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
Research and Development Expense								
Software Development	\$21,245.00	\$5,463.00	\$7,284.00	\$7,284.00	\$1,214.00	41.46%	2.13%	0.87%
App Developer digital Leverage	\$27,720.00	\$7,128.00	\$9,504.00	\$9,504.00	\$1,584.00	54.10%	2.78%	1.14%
QA Services TULieServices	\$2,275.00	\$585.00	\$780.00	\$780.00	\$130.00	4.44%	0.23%	0.09%
Total Research and Development Expense	\$51,240.00	\$13,176.00	\$17,568.00	\$17,568.00	\$2,928.00	100.00%	5.14%	2.10%
Human Resource and Payroll Expense								
CEO Salary	\$159,000.00	\$9,000.00	\$45,000.00	\$90,000.00	\$15,000.00	28.45%	15.94%	6.52%
Customer Service representative	\$79,500.00	\$4,500.00	\$22,500.00	\$45,000.00	\$7,500.00	14.23%	7.97%	3.26%
Technicians	\$111,300.00	\$6,300.00	\$31,500.00	\$63,000.00	\$10,500.00	19.92%	11.16%	4.56%
Sales Team	\$79,500.00	\$4,500.00	\$22,500.00	\$45,000.00	\$7,500.00	14.23%	7.97%	3.26%
	\$429,300.00	\$24,300.00	\$121,500.00	\$243,000.00	\$40,500.00	76.83%	43.04%	17.60%
Employer's Payroll Taxes	\$72,762.00	\$4,122.00	\$20,592.00	\$41,184.00	\$6,864.00	13.02%	7.30%	2.98%
Health Insurance and Benefits	\$56,730.00	\$13,500.00	\$19,800.00	\$19,800.00	\$3,630.00	10.15%	5.69%	2.33%
Total Human Resource and Payroll Expense	\$558,792.00	\$41,922.00	\$161,892.00	\$303,984.00	\$50,994.00	100.00%	56.02%	22.91%
Insurance								
Insurance - Liability	\$4,225.00	\$963.00	\$1,416.00	\$1,560.00	\$286.00	30.19%	0.42%	0.17%
Insurance - Worker Compensation	\$4,794.00	\$1,098.00	\$1,608.00	\$1,764.00	\$324.00	34.26%	0.48%	0.20%
Business Owner Policy	\$4,974.00	\$1,134.00	\$1,668.00	\$1,836.00	\$336.00	35.55%	0.50%	0.20%
Total Insurance	\$13,993.00	\$3,195.00	\$4,692.00	\$5,160.00	\$946.00	100.00%	1.40%	0.57%
Administrative Expenses								
Bank Charges	\$917.00	\$225.00	\$312.00	\$324.00	\$56.00	5.47%	0.09%	0.04%
Meals and Entertainment	\$315.00	\$81.00	\$108.00	\$108.00	\$18.00	1.88%	0.03%	0.01%
Office Expenses	\$1,274.00	\$306.00	\$432.00	\$456.00	\$80.00	7.60%	0.13%	0.05%
Other General and Admin Expenses	\$70.00	\$18.00	\$24.00	\$24.00	\$4.00	0.42%	0.01%	0.00%
Supplies	\$8,766.00	\$2,124.00	\$2,976.00	\$3,120.00	\$546.00	52.32%	0.88%	0.36%
Taxes & Licenses	\$812.00	\$198.00	\$276.00	\$288.00	\$50.00	4.85%	0.08%	0.03%
Training	\$742.00	\$180.00	\$252.00	\$264.00	\$46.00	4.43%	0.07%	0.03%
Travel	\$3,395.00	\$819.00	\$1,152.00	\$1,212.00	\$212.00	20.27%	0.34%	0.14%
Travel Meals	\$462.00	\$108.00	\$156.00	\$168.00	\$30.00	2.76%	0.05%	0.02%
Total Administrative Expenses	\$16,753.00	\$4,059.00	\$5,688.00	\$5,964.00	\$1,042.00	100.00%	1.68%	0.69%

SOCIABI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
Dues and Subscriptions								
Dues & Subscriptions	\$427.00	\$99.00	\$144.00	\$156.00	\$28.00	17.41%	0.04%	0.02%
Apple Dev	\$315.00	\$81.00	\$108.00	\$108.00	\$18.00	12.85%	0.03%	0.01%
Google Play	\$70.00	\$18.00	\$24.00	\$24.00	\$4.00	2.85%	0.01%	0.00%
GAC	\$1,073.00	\$261.00	\$360.00	\$384.00	\$68.00	43.76%	0.11%	0.04%
QB	\$567.00	\$135.00	\$192.00	\$204.00	\$36.00	23.12%	0.06%	0.02%
Dues and Subscriptions	\$2,452.00	\$594.00	\$828.00	\$876.00	\$154.00	100.00%	0.25%	0.10%
Professional Fees								
Accountant Fees	\$5,586.00	\$1,350.00	\$1,896.00	\$1,992.00	\$348.00	17.85%	0.56%	0.23%
Consulting Fees	\$10,075.00	\$2,439.00	\$3,420.00	\$3,588.00	\$628.00	32.19%	1.01%	0.41%
Legal & Professional Fees Expense	\$15,640.00	\$3,780.00	\$5,304.00	\$5,580.00	\$976.00	49.97%	1.57%	0.64%
Total Professional Fees	\$31,301.00	\$7,569.00	\$10,620.00	\$11,160.00	\$1,952.00	100.00%	3.14%	1.28%
Selling and Other Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Overhead Operating Expenses	\$997,406	\$153,540.00	\$311,988.00	\$455,412.00	\$76,466.00		100.00%	40.90%
Net Operating Profit / (Loss)	\$ 163,676.00	\$ (166,974.00)	\$ (159,760.00)	\$ 335,807.00	\$ 154,603.00			6.71%
Accumulated Net Profit / (Loss)	\$ 163,676.00	\$ (166,974.00)	\$ (326,734.00)	\$ 9,073.00	\$ 163,676.00			
Net Profit Margin	7%	-921%	-36%	22%	33%			

SOCIAVI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
CASH REQUIREMENT								
Cost of Goods Sold	\$1,062,755.00	\$29,475.00	\$249,280.00	\$589,180.00	\$194,820.00			
Variable Operating Cost	\$214,898.00	\$2,094.00	\$40,492.00	\$134,101.00	\$38,211.00			
Overhead Operating Expense	\$997,406.00	\$153,540.00	\$311,988.00	\$455,412.00	\$76,466.00			
Total Expenses	\$2,275,059.00	\$185,109.00	\$601,760.00	\$1,178,693.00	\$309,497.00			
Accumulated Cash Requirement	\$2,275,059.00	\$185,109.00	\$786,869.00	\$1,965,562.00	\$2,275,059.00			

SALES OF DEVICES [UNITS]

Sales: Device and Equipment:

10 inches	0	0	0	0	0
14 inches	3,740	120	920	2,020	680
18 inches	0	0	0	0	0
Minix	0	0	0	0	0
Total Devices Sold	3,740	120	920	2,020	680

RENTAL [UNITS]

Rental: Devices and Equipment

10 inches	0	0	0	0	0
14 inches	37,519	279	6,800	23,300	7,140
18 inches	0	0	0	0	0
Minix	0	0	0	0	0
Total Rental Units	37,519	279	6,800	23,300	7,140

SOCIAVI CORPORATION
PROJECTED RENTAL PERIOD INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
<u>Rental Price per Unit:</u>								
10 inches								
14 inches	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00			
18 inches								
Minix								
<u>Rental Cost per Unit:</u>								
10 inches								
14 inches	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00			
18 inches								
Minix								
<u>Rental Contribution per Unit</u>								
10 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
14 inches	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00			
18 inches	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Minix	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
<u>Rental Mix per Unit:</u>								
10 inches	0%	0%	0%	0%	0%			
14 inches	100%	100%	100%	100%	100%			
18 inches	0%	0%	0%	0%	0%			
Minix	0%	0%	0%	0%	0%			

Appendix P4

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAKEVEN

NO. TASK COMPLETED	2017 - 2020 Y-T-D COST	% of Income	WITHOUT RENTAL REVENUE	% of Income
GROSS INCOME	\$2,299,250.00	100.00%	\$1,320,500.00	100.00%
SALES REVENUE	\$1,320,500.00	57.43%	\$1,320,500.00	100.00%
RENTAL REVENUE	\$978,750.00	42.57%		0.00%
COST OF GOODS SOLD	\$1,039,630.00	45.22%	\$843,880.00	63.91%
GROSS PROFIT	\$1,259,620.00	54.78%	\$476,620.00	36.09%
VARIABLE COST				
DEVICE PROVISION COST	\$37,800.00	1.64%	\$37,800.00	2.86%
SYSTEM ADMINISTRATION	\$45,108.00	1.96%	\$45,108.00	3.42%
FINANCING & COMMISSION COST	\$112,021.00	4.87%	\$92,442.00	7.00%
	<u>\$194,929.00</u>	8.48%	<u>\$175,350.00</u>	13.28%
NET OPERATING CONTRIBUTION	\$1,064,691.00	46.31%	\$301,270.00	22.81%
OVERHEAD OPERATING EXPENSES	\$941,511.00	40.95%	\$941,511.00	71.30%
NET OPERATING PROFIT / (LOSS)	<u><u>\$ 123,180.00</u></u>	5.36%	<u><u>\$ (640,241.00)</u></u>	-48.48%
NET INCOME PER DEVICE	\$32.59			

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAKEVEN

NO. TASK COMPLETED	2017 - 2020 Y-T-D COST	% of Income	WITHOUT RENTAL REVENUE	% of Income
VARIABLE EXPENSES				
1) Cost of Goods Sold	\$1,039,630.00	45.22%		
2) Estimated Provisioning Cost	\$37,800.00	1.64%		
3) Estimated System Administrator Cost	\$45,108.00	1.96%		
4) Estimated 5% Sales Commission	\$66,032.00	2.87%		
5) Estimated Variable Financing Cost	\$45,989.00	2.00%		
TOTAL VARIABLE EXPENSES	\$1,234,559.00	53.69%		
CONTRIBUTION MARGIN	\$1,064,691.00	46.31%		
Weighted Average Contribution per Device	\$281.66			
Breakeven Sales Volume [Devices]	3,343			

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAK EVEN

NO.	TASK COMPLETED	2017 - 2020 Y-T-D COST	% of Income	WITHOUT RENTAL REVENUE	% of Income
FIXED EXPENSES					
6)	Marketing Expense	\$109,795.00	4.78%		
7)	Office and Facility Expenses	\$150,500.00	6.55%		
8)	Network Operating Expense	\$6,685.00	0.29%		
9)	Research and Development Expense	\$51,240.00	2.23%		
10)	Human Resource and Payroll Expense	\$429,300.00	18.67%		
11)	Employer's Payroll Taxes	\$72,762.00	3.16%		
12)	Health Insurance and Benefits	\$56,730.00	2.47%		
13)	Insurance Expense	\$13,993.00	0.61%		
14)	Administrative Expenses	\$16,753.00	0.73%		
15)	Dues and Subscription	\$2,452.00	0.11%		
16)	Accountant Fees	\$5,586.00	0.24%		
17)	Consulting Expenses	\$10,075.00	0.44%		
18)	Legal & Professional Fees Expense	\$15,640.00	0.68%		
19)	Selling and Other Misc Expenses	\$0.00	0.00%		
	TOTAL FIXED EXPENSES	\$941,511.00	40.95%		
	TOTAL EXPENSES	\$2,176,070.00	94.64%		
	NET OPERATING PROFIT / (LOSS)	\$ 123,180.00	5.36%		

Appendix P5

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAK-EVEN

TASK COMPLETED	Sub-total	2017 - 2020 Y-T-D COST	% of Income
GROSS INCOME			
Sales Revenue	\$1,320,500.00		57.43%
Rental Revenue	\$978,750.00		42.57%
		\$2,299,250.00	100.00%
COST OF GOODS SOLD			
Device Cost of Sale	\$843,880.00		36.70%
Service Fee Cost	\$195,750.00		8.51%
		\$1,039,630.00	45.22%
GROSS PROFIT		\$1,259,620.00	54.78%
VARIABLE OPERATING COST			
Device Provision Cost		\$37,800.00	1.64%
System Administration		\$45,108.00	1.96%
Financing and Commission Expenses		\$112,021.00	4.87%
		<u>\$194,929.00</u>	8.48%
NET OPERATING CONTRIBUTION		\$1,064,691.00	46.31%

SOCIAVI CORPORATION

OPERATING BUDGET AND BREAK EVEN

TASK COMPLETED	Sub-total	2017 - 2020 Y-T-D COST	% of Income
OVERHEAD OPERATING EXPENSES			
Marketing Expense	\$109,795.00		4.78%
Office and Facility Expenses	\$150,500.00		6.55%
Network Operating Expense	\$6,685.00		0.29%
Research and Development Expense	\$51,240.00		2.23%
Human Resource and Payroll Expense	\$429,300.00		18.67%
Employer's Payroll Taxes	\$72,762.00		3.16%
Health Insurance and Benefits	\$56,730.00		2.47%
Insurance Expense	\$13,993.00		0.61%
Administrative Expenses	\$16,753.00		0.73%
Dues and Subscription	\$2,452.00		0.11%
Accountant Fees	\$5,586.00		0.24%
Consulting Expoenses	\$10,075.00		0.44%
Legal & Professional Fees Expense	\$15,640.00		0.68%
Selling and Other Misc Expenses	\$0.00		0.00%
		\$941,511.00	40.95%
NET OPERATING PROFIT / (LOSS)		\$ 123,180.00	5.36%
VARIABLE EXPENSES			
Cost of Goods Sold	\$1,039,630.00		45.22%
Estimated Provisioning Cost	\$37,800.00		1.64%
Estimated System Administrator Cost	\$45,108.00		1.96%
Estimated 5% Sales Commission	\$66,032.00		2.87%
Estimated Variable Financing Cost	\$45,989.00		2.00%
TOTAL VARIABLE EXPENSES	\$1,234,559.00		53.69%
CONTRIBUTION MARGIN	\$1,064,691.00		46.31%

Appendix P6

SOCIAVI CORPORATION

PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
SALES REVENUE								
<u>Sales: Device and Equipment:</u>								
10 inches	\$5,000.00	\$2,000.00	\$3,000.00	\$0.00	\$0.00	0.38%		0.22%
14 inches	\$1,309,000.00	\$42,000.00	\$322,000.00	\$707,000.00	\$238,000.00	99.13%		56.93%
18 inches	\$4,500.00	\$2,700.00	\$1,800.00	\$0.00	\$0.00	0.34%		0.20%
Minix	\$2,000.00	\$1,000.00	\$1,000.00	\$0.00	\$0.00	0.15%		0.09%
	\$1,320,500.00	\$47,700.00	\$327,800.00	\$707,000.00	\$238,000.00	100.00%		57.43%
<u>Rental: Devices and Equipment</u>								
10 inches	\$12,325.00	\$975.00	\$4,350.00	\$6,000.00	\$1,000.00	1.26%		0.54%
14 inches	\$937,975.00	\$6,975.00	\$170,000.00	\$582,500.00	\$178,500.00	95.83%		40.79%
18 inches	\$14,850.00	\$2,150.00	\$5,700.00	\$6,000.00	\$1,000.00	1.52%		0.65%
Minix	\$13,600.00	\$1,300.00	\$5,300.00	\$6,000.00	\$1,000.00	1.39%		0.59%
	\$978,750.00	\$11,400.00	\$185,350.00	\$600,500.00	\$181,500.00	100.00%		42.57%
TOTAL REVENUE	\$2,299,250.00	\$59,100.00	\$513,150.00	\$1,307,500.00	\$419,500.00			100.00%
COST OF GOODS SOLD								
<u>Device Cost of Sales</u>								
No. 10 inches	\$2,000.00	\$800.00	\$1,200.00	\$0.00	\$0.00	0.24%	0.19%	40.00%
No. 14 inches	\$837,760.00	\$26,880.00	\$206,080.00	\$452,480.00	\$152,320.00	99.27%	77.76%	64.00%
No. 18 inches	\$3,050.00	\$1,830.00	\$1,220.00	\$0.00	\$0.00	0.36%	0.28%	67.78%
Minix Devices	\$1,070.00	\$535.00	\$535.00	\$0.00	\$0.00	0.13%	0.10%	53.50%
	\$843,880.00	\$30,045.00	\$209,035.00	\$452,480.00	\$152,320.00	100.00%	78.32%	63.91%
<u>Service Fees Cost</u>								
No. 10 inches	\$2,465.00	\$195.00	\$870.00	\$1,200.00	\$200.00	1.26%	0.23%	20.00%
No. 14 inches	\$187,595.00	\$1,395.00	\$34,000.00	\$116,500.00	\$35,700.00	95.83%	17.41%	20.00%
No. 18 inches	\$2,970.00	\$430.00	\$1,140.00	\$1,200.00	\$200.00	1.52%	0.28%	20.00%
Minix Devices	\$2,720.00	\$260.00	\$1,060.00	\$1,200.00	\$200.00	1.39%	0.25%	20.00%
	\$195,750.00	\$2,280.00	\$37,070.00	\$120,100.00	\$36,300.00	100.00%	18.17%	20.00%
<u>Device Provision Cost</u>								
No. 10 inches	\$200.00	\$80.00	\$120.00	\$0.00	\$0.00	0.53%	0.02%	4.00%
No. 14 inches	\$37,400.00	\$1,200.00	\$9,200.00	\$20,200.00	\$6,800.00	98.94%	3.47%	2.86%
No. 18 inches	\$100.00	\$60.00	\$40.00	\$0.00	\$0.00	0.26%	0.01%	2.22%
Minix Devices	\$100.00	\$50.00	\$50.00	\$0.00	\$0.00	0.26%	0.01%	5.00%
	\$37,800.00	\$1,390.00	\$9,410.00	\$20,200.00	\$6,800.00	100.00%	3.51%	2.86%
TOTAL COST OF GOODS SOLD	\$1,077,430.00	\$33,715.00	\$255,515.00	\$592,780.00	\$195,420.00		100.00%	46.86%

SOCIAVI CORPORATION

PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
GROSS PROFIT ON REVENUE							% of Gross Profit	
Gross Profit on Device Sales								
No. 10 inches	\$2,800	\$1,120.00	\$1,680.00	\$0.00	\$0.00	0.64%	0.23%	56.00%
No. 14 inches	\$433,840	\$13,920.00	\$106,720.00	\$234,320.00	\$78,880.00	98.87%	35.51%	33.14%
No. 18 inches	\$1,350	\$810.00	\$540.00	\$0.00	\$0.00	0.31%	0.11%	30.00%
Minix Devices	\$830	\$415.00	\$415.00	\$0.00	\$0.00	0.19%	0.07%	41.50%
	\$438,820.00	\$16,265.00	\$109,355.00	\$234,320.00	\$78,880.00	100.00%	35.92%	33.23%
Gross Profit on Service Fees								
No. 10 inches	\$9,860	\$780.00	\$3,480.00	\$4,800.00	\$800.00	1.26%	0.81%	80.00%
No. 14 inches	\$750,380	\$5,580.00	\$136,000.00	\$466,000.00	\$142,800.00	95.83%	61.41%	80.00%
No. 18 inches	\$11,880	\$1,720.00	\$4,560.00	\$4,800.00	\$800.00	1.52%	0.97%	80.00%
Minix Devices	\$10,880	\$1,040.00	\$4,240.00	\$4,800.00	\$800.00	1.39%	0.89%	80.00%
	\$783,000.00	\$9,120.00	\$148,280.00	\$480,400.00	\$145,200.00	100.00%	64.08%	80.00%
TOTAL GROSS PROFIT ON REVENUE	\$1,221,820.00	\$25,385.00	\$257,635.00	\$714,720.00	\$224,080.00		100.00%	53.14%
SYSTEM ADMINISTRATION								
Computer Servers - Contract with Amazon.com	\$11,198.00	\$234.00	\$2,460.00	\$7,068.00	\$1,436.00	24.82%	7.13%	0.49%
Data Center system administration	\$19,165.00	\$405.00	\$4,212.00	\$12,090.00	\$2,458.00	42.49%	12.20%	0.83%
Video Conferencing	\$14,745.00	\$315.00	\$3,240.00	\$9,300.00	\$1,890.00	32.69%	9.38%	0.64%
	\$45,108.00	\$954.00	\$9,912.00	\$28,458.00	\$5,784.00	100.00%	28.71%	1.96%
FINANCING & COMMISSION COST								
Sales Commission and Fees	\$66,032.00	\$2,388.00	\$16,394.00	\$35,350.00	\$11,900.00	58.95%	42.02%	2.87%
% of Device Sales Revenue								
QuickBooks Payments Fees (86)	\$45,989.00	\$1,183.00	\$10,266.00	\$26,150.00	\$8,390.00	41.05%	29.27%	2.00%
% of Total Revenue								
	\$112,021.00	\$3,571.00	\$26,660.00	\$61,500.00	\$20,290.00	100.00%	71.29%	4.87%
TOTAL VARIABLE OPERATING COST	\$157,129.00	\$4,525.00	\$36,572.00	\$89,958.00	\$26,074.00		100.00%	6.83%
NET OPERATING CONTRIBUTION	\$1,064,691	\$20,860	\$221,063	\$624,762	\$198,006			46.31%

SOCIAVI CORPORATION

PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
ADMINISTRATIVE & OVERHEAD COST								
Direct Operating Cost								
Hosting Services	\$420.00	\$108.00	\$144.00	\$144.00	\$24.00	6.28%	0.04%	0.02%
Internet Data	\$1,680.00	\$432.00	\$576.00	\$576.00	\$96.00	25.13%	0.18%	0.07%
Server Monitoring	\$385.00	\$99.00	\$132.00	\$132.00	\$22.00	5.76%	0.04%	0.02%
Computer Server - Stagging Digital Ocean	\$175.00	\$45.00	\$60.00	\$60.00	\$10.00	2.62%	0.02%	0.01%
Data Plan operating contracts and fees T-Mobile	\$4,025.00	\$1,035.00	\$1,380.00	\$1,380.00	\$230.00	60.21%	0.43%	0.18%
TOTAL DIRECT OPERATING COST	\$6,685.00	\$1,719.00	\$2,292.00	\$2,292.00	\$382.00	100.00%	0.71%	0.29%
Marketing Expense								
Advertising	\$35,000.00	\$9,000.00	\$12,000.00	\$12,000.00	\$2,000.00	31.88%	3.72%	1.52%
Marketing Representative	\$8,750.00	\$2,250.00	\$3,000.00	\$3,000.00	\$500.00	7.97%	0.93%	0.38%
Commissions & fees	\$66,045.00	\$16,983.00	\$22,644.00	\$22,644.00	\$3,774.00	60.15%	7.01%	2.87%
Total Marketing Expense	\$109,795.00	\$28,233.00	\$37,644.00	\$37,644.00	\$6,274.00	100.00%	11.66%	4.78%
Office and Facility Expense								
Monthly Rent	\$87,500.00	\$22,500.00	\$30,000.00	\$30,000.00	\$5,000.00	58.14%	9.29%	3.81%
Monthly Utilities	\$21,000.00	\$5,400.00	\$7,200.00	\$7,200.00	\$1,200.00	13.95%	2.23%	0.91%
Telephone and Alarm Monitoring	\$42,000.00	\$10,800.00	\$14,400.00	\$14,400.00	\$2,400.00	27.91%	4.46%	1.83%
Total Office and Facility Expense	\$150,500.00	\$38,700.00	\$51,600.00	\$51,600.00	\$8,600.00	100.00%	15.98%	6.55%
Network Operating Expense								
Hosting Services	\$420.00	\$108.00	\$144.00	\$144.00	\$24.00	6.28%	0.04%	0.02%
Internet Data	\$1,680.00	\$432.00	\$576.00	\$576.00	\$96.00	25.13%	0.18%	0.07%
Server Monitoring	\$385.00	\$99.00	\$132.00	\$132.00	\$22.00	5.76%	0.04%	0.02%
Computer Server - Stagging Digital Ocean	\$175.00	\$45.00	\$60.00	\$60.00	\$10.00	2.62%	0.02%	0.01%
Data Plan operating contracts and fees T-Mobile	\$4,025.00	\$1,035.00	\$1,380.00	\$1,380.00	\$230.00	60.21%	0.43%	0.18%
Total Network Operating Expense	\$6,685.00	\$1,719.00	\$2,292.00	\$2,292.00	\$382.00	100.00%	0.71%	0.29%

SOCIAVI CORPORATION

PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
Research and Development Expense								
Software Development	\$21,245.00	\$5,463.00	\$7,284.00	\$7,284.00	\$1,214.00	41.46%	2.26%	0.92%
App Developer digital Leverage	\$27,720.00	\$7,128.00	\$9,504.00	\$9,504.00	\$1,584.00	54.10%	2.94%	1.21%
QA Services TULLeServices	\$2,275.00	\$585.00	\$780.00	\$780.00	\$130.00	4.44%	0.24%	0.10%
Total Research and Development Expense	\$51,240.00	\$13,176.00	\$17,568.00	\$17,568.00	\$2,928.00	100.00%	5.44%	2.23%
Human Resource and Payroll Expense								
CEO Salary	\$159,000.00	\$9,000.00	\$45,000.00	\$90,000.00	\$15,000.00	28.45%	16.89%	6.92%
Customer Service representative	\$79,500.00	\$4,500.00	\$22,500.00	\$45,000.00	\$7,500.00	14.23%	8.44%	3.46%
Technicians	\$111,300.00	\$6,300.00	\$31,500.00	\$63,000.00	\$10,500.00	19.92%	11.82%	4.84%
Sales Team	\$79,500.00	\$4,500.00	\$22,500.00	\$45,000.00	\$7,500.00	14.23%	8.44%	3.46%
	\$429,300.00	\$24,300.00	\$121,500.00	\$243,000.00	\$40,500.00	76.83%	45.60%	18.67%
Employer's Payroll Taxes	\$72,762.00	\$4,122.00	\$20,592.00	\$41,184.00	\$6,864.00	13.02%	7.73%	3.16%
Health Insurance and Benefits	\$56,730.00	\$13,500.00	\$19,800.00	\$19,800.00	\$3,630.00	10.15%	6.03%	2.47%
Total Human Resource and Payroll Expense	\$558,792.00	\$41,922.00	\$161,892.00	\$303,984.00	\$50,994.00	100.00%	59.35%	24.30%
Insurance								
Insurance - Liability	\$4,225.00	\$963.00	\$1,416.00	\$1,560.00	\$286.00	30.19%	0.45%	0.18%
Insurance - Worker Compensation	\$4,794.00	\$1,098.00	\$1,608.00	\$1,764.00	\$324.00	34.26%	0.51%	0.21%
Business Owner Policy	\$4,974.00	\$1,134.00	\$1,668.00	\$1,836.00	\$336.00	35.55%	0.53%	0.22%
Total Insurance	\$13,993.00	\$3,195.00	\$4,692.00	\$5,160.00	\$946.00	100.00%	1.49%	0.61%
Administrative Expenses								
Bank Charges	\$917.00	\$225.00	\$312.00	\$324.00	\$56.00	5.47%	0.10%	0.04%
Meals and Entertainment	\$315.00	\$81.00	\$108.00	\$108.00	\$18.00	1.88%	0.03%	0.01%
Office Expenses	\$1,274.00	\$306.00	\$432.00	\$456.00	\$80.00	7.60%	0.14%	0.06%
Other General and Admin Expenses	\$70.00	\$18.00	\$24.00	\$24.00	\$4.00	0.42%	0.01%	0.00%
Supplies	\$8,766.00	\$2,124.00	\$2,976.00	\$3,120.00	\$546.00	52.32%	0.93%	0.38%
Taxes & Licenses	\$812.00	\$198.00	\$276.00	\$288.00	\$50.00	4.85%	0.09%	0.04%
Training	\$742.00	\$180.00	\$252.00	\$264.00	\$46.00	4.43%	0.08%	0.03%
Travel	\$3,395.00	\$819.00	\$1,152.00	\$1,212.00	\$212.00	20.27%	0.36%	0.15%
Travel Meals	\$462.00	\$108.00	\$156.00	\$168.00	\$30.00	2.76%	0.05%	0.02%
Total Administrative Expenses	\$16,753.00	\$4,059.00	\$5,688.00	\$5,964.00	\$1,042.00	100.00%	1.78%	0.73%

SOCIAVI CORPORATION
PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
Dues and Subscriptions								
Dues & Subscriptions	\$427.00	\$99.00	\$144.00	\$156.00	\$28.00	17.41%	0.05%	0.02%
Apple Dev	\$315.00	\$81.00	\$108.00	\$108.00	\$18.00	12.85%	0.03%	0.01%
Google Play	\$70.00	\$18.00	\$24.00	\$24.00	\$4.00	2.85%	0.01%	0.00%
GAC	\$1,073.00	\$261.00	\$360.00	\$384.00	\$68.00	43.76%	0.11%	0.05%
QB	\$567.00	\$135.00	\$192.00	\$204.00	\$36.00	23.12%	0.06%	0.02%
Dues and Subscriptions	\$2,452.00	\$594.00	\$828.00	\$876.00	\$154.00	100.00%	0.26%	0.11%
Professional Fees								
Accountant Fees	\$5,586.00	\$1,350.00	\$1,896.00	\$1,992.00	\$348.00	17.85%	0.59%	0.24%
Consulting Fees	\$10,075.00	\$2,439.00	\$3,420.00	\$3,588.00	\$628.00	32.19%	1.07%	0.44%
Legal & Professional Fees Expense	\$15,640.00	\$3,780.00	\$5,304.00	\$5,580.00	\$976.00	49.97%	1.66%	0.68%
Total Professional Fees	\$31,301.00	\$7,569.00	\$10,620.00	\$11,160.00	\$1,952.00	100.00%	3.32%	1.36%
Total Overhead Operating Expenses	\$941,511	\$139,167.00	\$292,824.00	\$436,248.00	\$73,272.00		100.00%	40.95%
Net Operating Profit / (Loss)	\$ 123,180.00	\$ (118,307.00)	\$ (71,761.00)	\$ 188,514.00	\$ 124,734.00			5.36%
Accumulated Net Profit / (Loss)	\$ 123,180.00	\$ (118,307.00)	\$ (190,068.00)	\$ (1,554.00)	\$ 123,180.00			
Net Profit Margin	5%	-200%	-14%	14%	30%			

SOCIAVI CORPORATION
PROJECTED INCOME STATEMENT

	35 Months ACCUMULATED	9 Months Apr-Dec 2017	12 Months Jan-Dec 2018	12 Months Jan-Dec 2019	2 Months Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue
CASH REQUIREMENT								
Cost of Goods Sold	\$1,077,430.00	\$33,715.00	\$255,515.00	\$592,780.00	\$195,420.00			
Variable Operating Cost	\$157,129.00	\$4,525.00	\$36,572.00	\$89,958.00	\$26,074.00			
Overhead Operating Expense	\$941,511.00	\$139,167.00	\$292,824.00	\$436,248.00	\$73,272.00			
Total Expenses	<u>\$2,176,070.00</u>	<u>\$177,407.00</u>	<u>\$584,911.00</u>	<u>\$1,118,986.00</u>	<u>\$294,766.00</u>			
Accumulated Cash Requirement	\$2,176,070.00	\$177,407.00	\$762,318.00	\$1,881,304.00	\$2,176,070.00			
Cash Inflows	\$2,299,250.00	\$59,100.00	\$513,150.00	\$1,307,500.00	\$419,500.00			
Proof	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			

SOCIAVI CORPORATION
PROJECTED INCOME STATEMENT

	35 Months	9 Months	12 Months	12 Months	2 Months			
	ACCUMULATED	Apr-Dec	Jan-Dec	Jan-Dec	Jan-Feb	Distribution	% of	% of
		2017	2018	2019	2020	Revenue & Cost	Total Cost	Total Revenue

SALES OF DEVICES [UNITS]

Sales: Device and Equipment:

10 inches	20	8	12	0	0
14 inches	3,740	120	920	2,020	680
18 inches	10	6	4	0	0
Minix	10	5	5	0	0
Total Devices Sold	3,780	139	941	2,020	680

Sales Price per Device:

10 inches	\$250.00	\$250.00	\$250.00		
14 inches	\$350.00	\$350.00	\$350.00	\$350.00	\$350.00
18 inches	\$450.00	\$450.00	\$450.00		
Minix	\$200.00	\$200.00	\$200.00		

Cost per Device:

10 inches	\$110.00	\$110.00	\$110.00		
14 inches	\$234.00	\$234.00	\$234.00	\$234.00	\$234.00
18 inches	\$315.00	\$315.00	\$315.00		
Minix	\$117.00	\$117.00	\$117.00		

Contribution per Device:

10 inches	\$140.00	\$140.00	\$140.00	\$0.00	\$0.00
14 inches	\$116.00	\$116.00	\$116.00	\$116.00	\$116.00
18 inches	\$135.00	\$135.00	\$135.00	\$0.00	\$0.00
Minix	\$83.00	\$83.00	\$83.00	\$0.00	\$0.00

Sales Mix per Device:

10 inches	1%	6%	1%	0%	0%
14 inches	99%	86%	98%	100%	100%
18 inches	0%	4%	0%	0%	0%
Minix	0%	4%	1%	0%	0%

SOCIAVI CORPORATION
PROJECTED INCOME STATEMENT

	35 Months	9 Months	12 Months	12 Months	2 Months			
	ACCUMULATED	Apr-Dec 2017	Jan-Dec 2018	Jan-Dec 2019	Jan-Feb 2020	Distribution Revenue & Cost	% of Total Cost	% of Total Revenue

RENTAL [UNITS]

Rental: Devices and Equipment

10 inches	493	39	174	240	40
14 inches	37,519	279	6,800	23,300	7,140
18 inches	297	43	114	120	20
Minix	272	26	106	120	20
Total Rental Units	38,581	387	7,194	23,780	7,220

Rental Price per Unit:

10 inches	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
14 inches	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
18 inches	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Minix	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00

Rental Cost per Unit:

10 inches	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
14 inches	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
18 inches	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Minix	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00

Rental Contribution per Unit

10 inches	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
14 inches	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
18 inches	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Minix	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00

Rental Mix per Unit:

10 inches	1%	10%	2%	1%	1%
14 inches	97%	72%	95%	98%	99%
18 inches	1%	11%	2%	1%	0%
Minix	1%	7%	1%	1%	0%