



[www.hometeamnh.org](http://www.hometeamnh.org)

HOMEteam  
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April 14, 2016

Jennifer Hopkins  
New Hampshire Community Loan Fund  
7 Wall Street  
Concord, NH 03301

RE: Welcome Home Loan Program

Dear Jennifer,

HOMETeam, a collaboration of NeighborWorks Southern New Hampshire, CATCH Neighborhood Housing and the Laconia Area Community Land Trust, provides information and resources to prospective homebuyers throughout the southern half of New Hampshire. Staff from New Hampshire Community Loan Fund's *Welcome Home Loan Program* routinely participate in HUD-Certified Home Buyer Seminars coordinated by HOMETeam. NHCLF staff explain the benefits of manufactured housing, clarify common misconceptions about this type of home, and answer questions from the audience. *Welcome Home Loan* program staff regularly refer prospective buyers who may need assistance with budgeting or credit issues to HOMETeam's home buyer education and counseling program.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Tufts", is written over a light blue horizontal line.

Ryan Tufts  
HomeOwnership Counselor  
HOMETeam