

# SUSE

We Adapt. You Succeed.

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GSE  
GUIDE SHARE EUROPE





SUSE. And

# Nonstop IT

Online. All the Time. Real Time.



build more | sleep more | grow more



# SUSE Portfolio

## Enterprise Linux

- SUSE Linux Enterprise Server
- SLES For x86-64
- SLES For IBM Power
- SLES For ARM

- SLES For System z & LinuxONE

- SLES For High Performance Computing
- SLES For SAP Applications

- SLE Point of Service

- Virtual Machine Driver Pack

- SUSE Linux Enterprise Desktop

- SUSE Linux Enterprise Workstation Extension

- SUSE Embedded

## IT Infrastructure Management

- SUSE Manager
- SUSE Manager for Retail
- SUSE Public Cloud
- SUSE Studio

## SAP Solutions

- SUSE Linux Enterprise Server For SAP Applications
- SUSE Public Cloud

## Software Defined Storage

- SUSE Enterprise Storage

## Cloud and as a Service Solutions

- SUSE OpenStack Cloud
- SUSE Public Cloud
- SUSE CaaS Platform

## Mission-Critical Computing

- High Availability
- Geo Clustering
- Real Time
- Live Patching



## Our focus

- **Easy to use, modify and deploy**
- **Innovation**—fast time-to-value
- **Automated management**
- **Interoperability** – Open Open
- **Cloud-enabled**
- **Services and Support**



# Where SUSE Leads

**70%** 

## SAP on Linux

70% of all SAP applications running on Linux run on SUSE

**x10** 

## Linux in Telecom

10 of the largest telecommunications carriers rely on SUSE

**x10** 

## Linux in Automotive

10 of the largest global automobile mfgs. are active SUSE customers

**15+** 

## Mainframe Linux

Over 15 years of mainframe Linux market share leadership

**4/5** 

## Linux in Finance

4 out of 5 of the world's largest banks use SUSE Linux Enterprise

**80%** 

## Linux in Large Enterprise

Over 80% of the Fortune Global 50 are active SUSE Customers

**9/10** 

## Linux in Aerospace

9 out of 10 of the largest aerospace companies rely on SUSE

**7/10** 

## Linux in Retail

7 out of 10 of the largest retailers in the U.S. are active SUSE customers

**50%** 

## Linux in HPC

Half of the world's 20 largest super computers run on SUSE

**7/10** 

## Linux in Manufacturing

7 out of 10 world's largest manufacturers use SUSE Linux Enterprise



# Nonstop IT

Online. Real Time. All the Time.



ORACLE®  
DATABASE



SAP®

IBM POWER  
x86-64





# Nonstop IT

Online. Real Time. All the Time.

It's not only about  
hardware and software

It's about entire Solution





# Nonstop IT

Online. Real Time. All the Time.

It's about entire Solution

Support

Certified

Service

Software

Packaged - Bundle



# When You Need Support **RIGHT NOW**

! Priority	
<b>Software Upgrades &amp; Updates</b>	Yes
<b>Technical Support</b>	Unlimited
<b>Methods of Access</b>	Chat, Phone, Web
<b>Hours of Access</b>	24x7
<b>Response Time</b>	1 hr Severity 1 2 hrs Severity 2 4 hrs Severity 3 Next Business Day Severity 4





# Nonstop IT

Online. Real Time. All the Time.

It's about entire Solution

Support

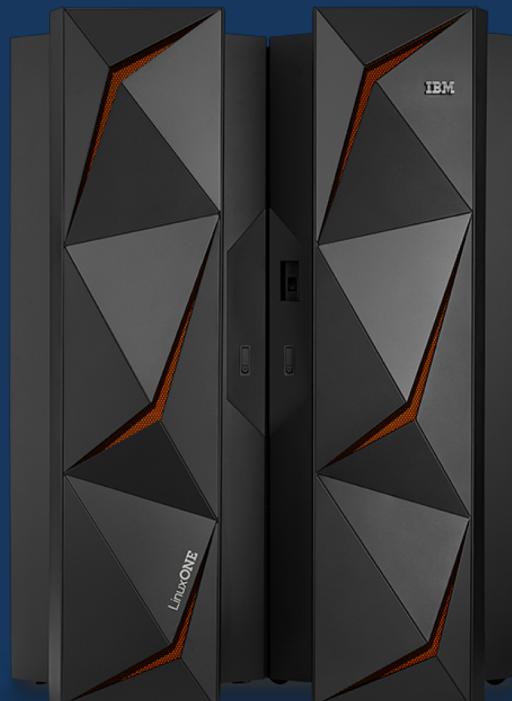
Packaged - Bundle

Service

Service  
Software



IBM LinuxONE and Linux  
are the **minimum** to start your  
Transformation



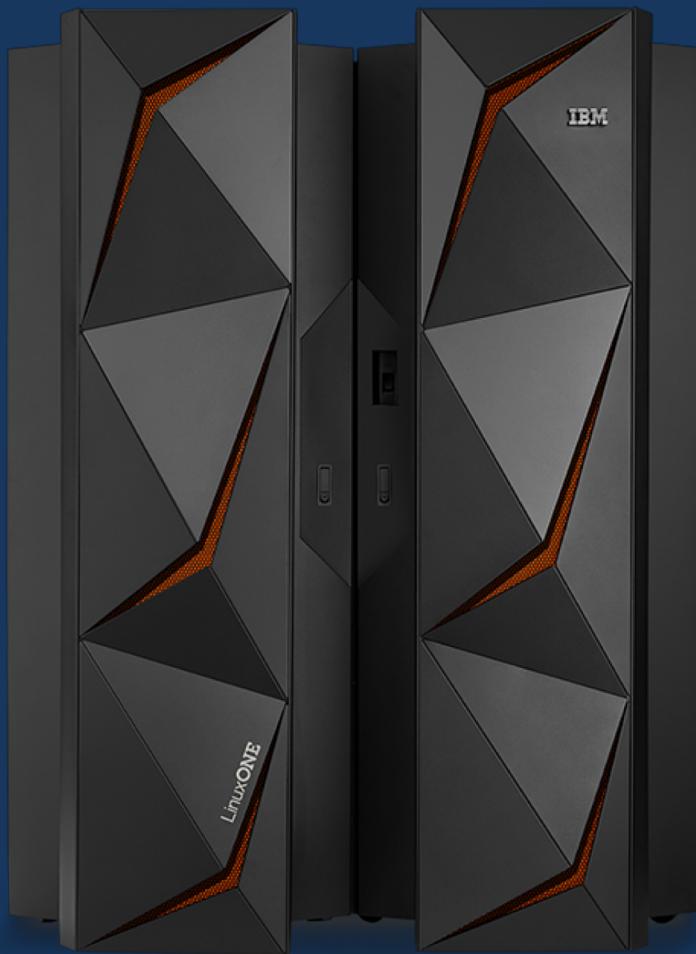
SUSE Enterprise Linux for LinuxONE

An unique solution to manage your Linux  
x-platform and x-distribution

A easy way to configure your High Available  
complex workloads

And a “farm in a box” generates a ton of data

You need flexible and scalable solution to secure  
your data



IBM LinuxONE

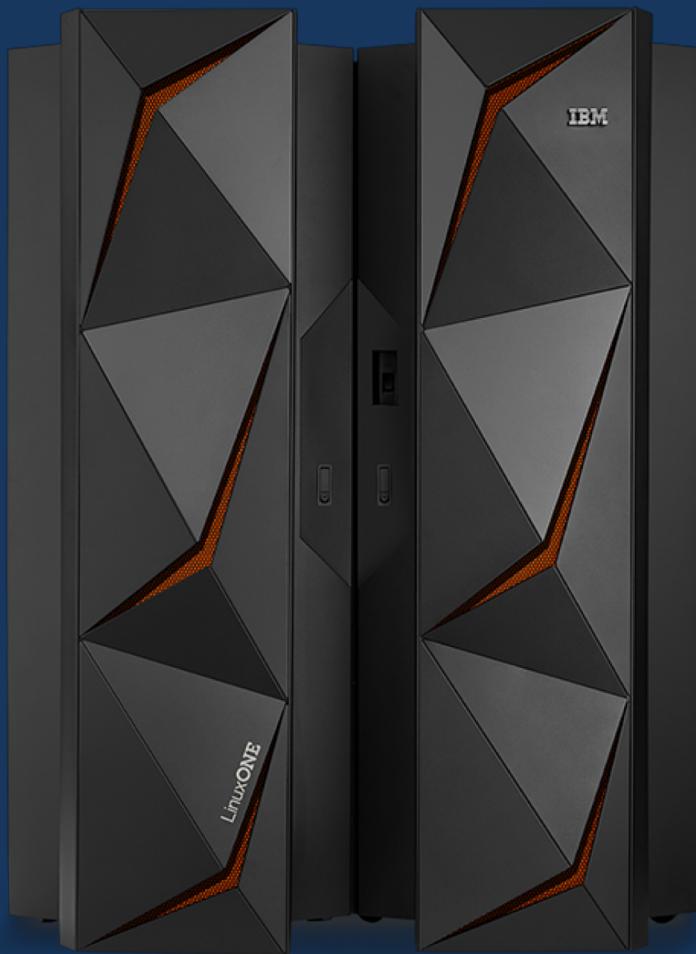


Linux for LinuxONE

Linux management platform

High Availability

Storage



IBM LinuxONE

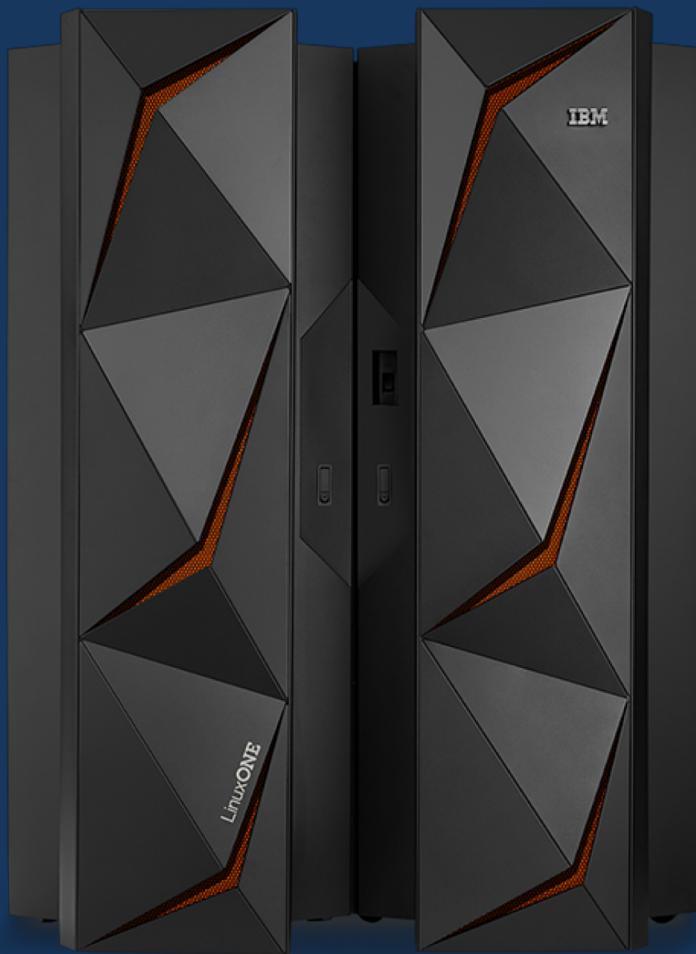


SUSE Enterprise Linux for LinuxONE

SUSE Manager

SUSE High Availability

SUSE Enterprise Storage



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE

SUSE Manager

SUSE High Availability

SUSE Enterprise Storage

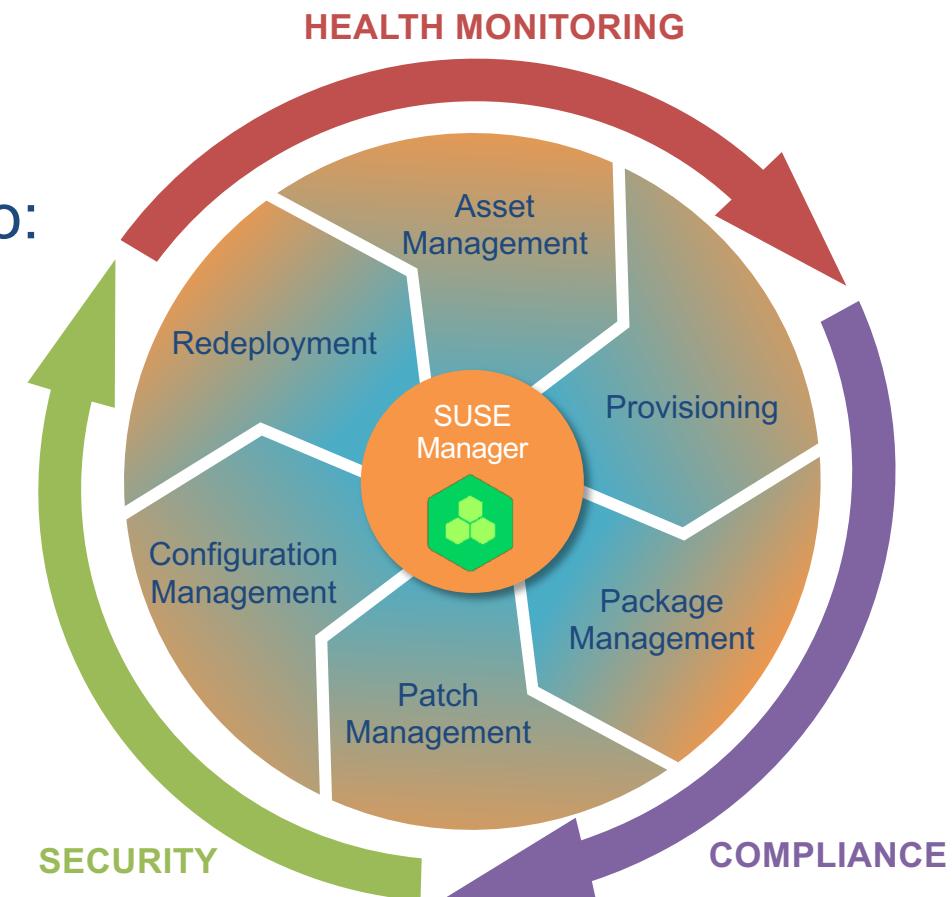


# SUSE Manager

Available  
on the Public  
Cloud

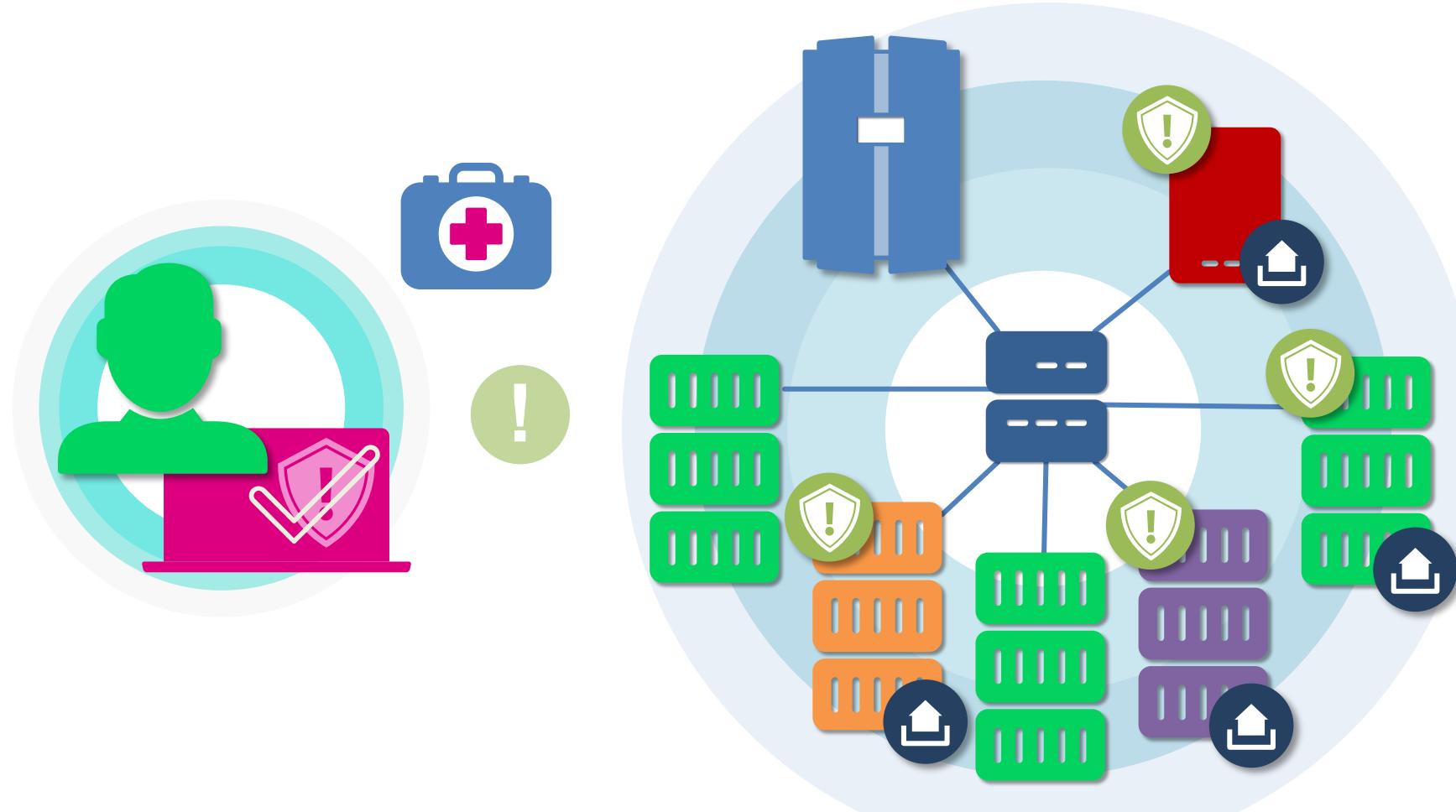
**Best-in-class open source infrastructure management solution** designed to help your enterprise DevOps and IT Operations teams to:

- Optimize operations while reducing **costs**
- Reduce **complexity** and regain control of IT assets
- Ensure **compliance** with internal security policies and external regulations



# Optimize Operations and Reduce Costs

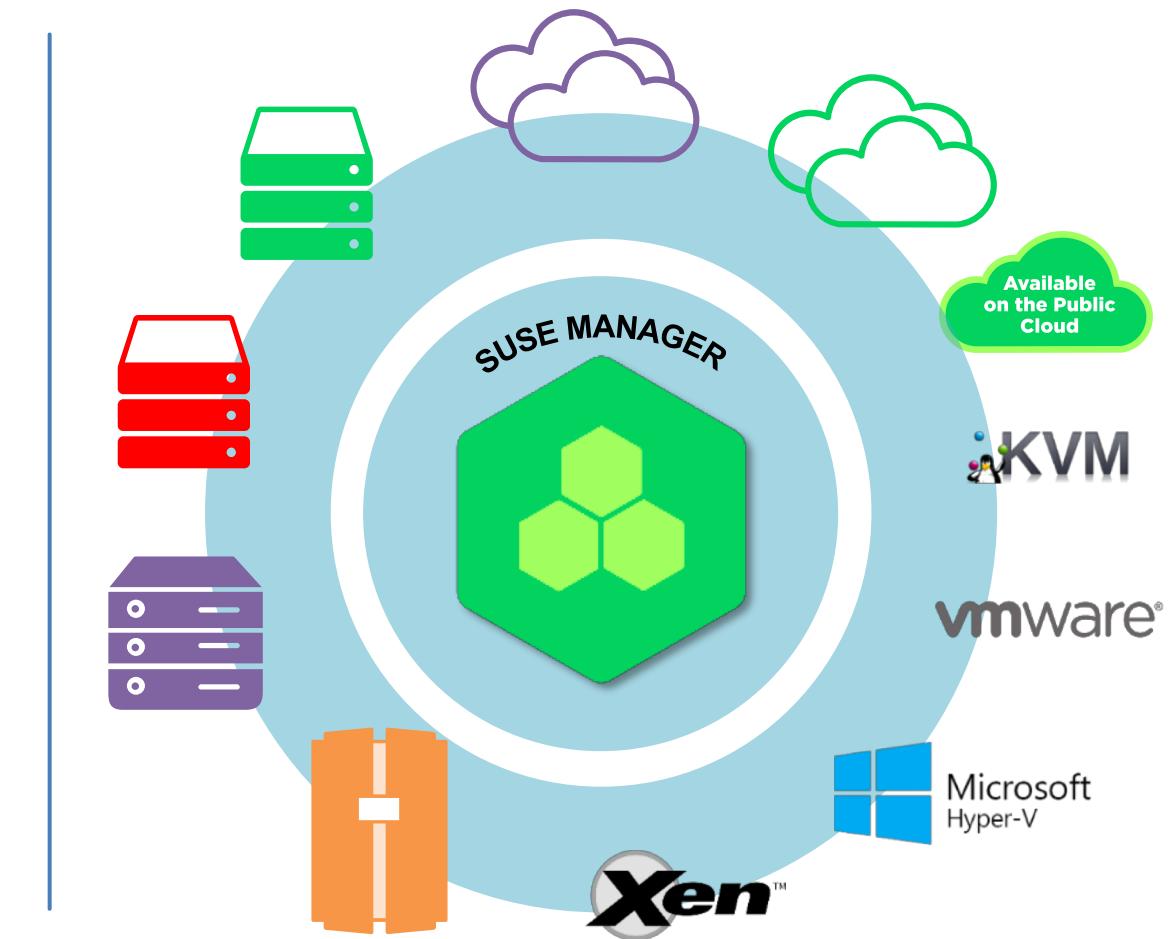
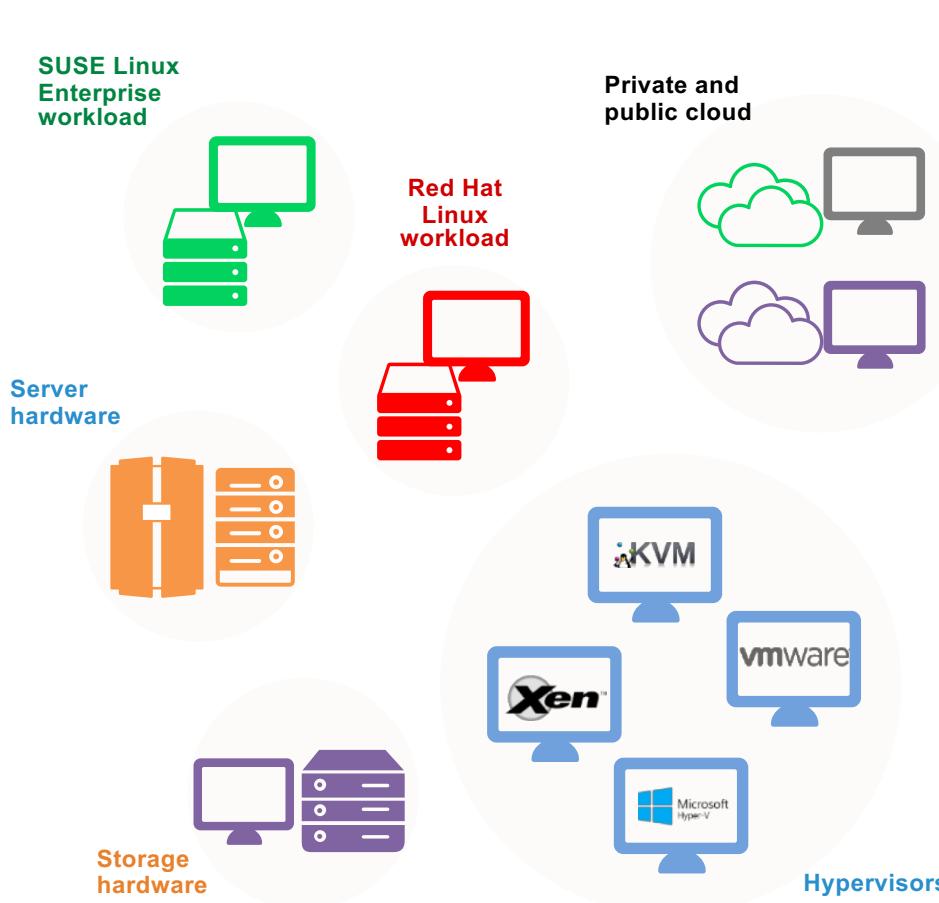
- Enabling IT administrators to automate their Linux server provisioning, patching and configuration for faster, consistent and repeatable server deployments



Manage all of your Enterprise Linux Distributions from a single tool

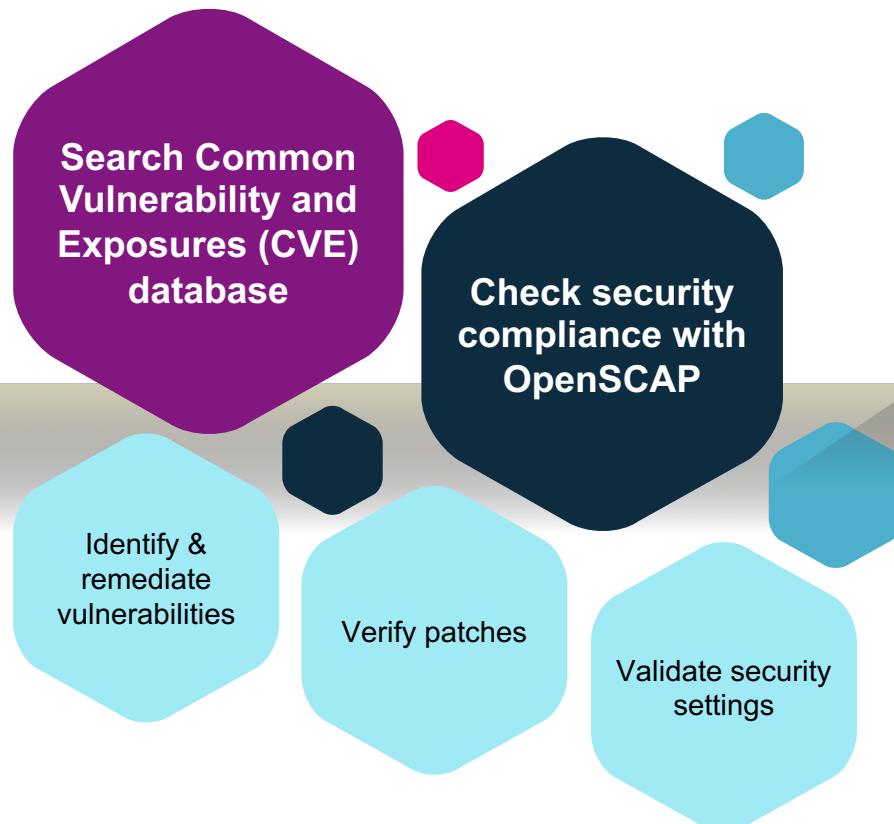
# Reduce Complexity and Regain Control of Your IT Assets

- Using a single tool to manage Linux system configuration and compliance across a variety of hardware architectures, hypervisors and cloud platforms

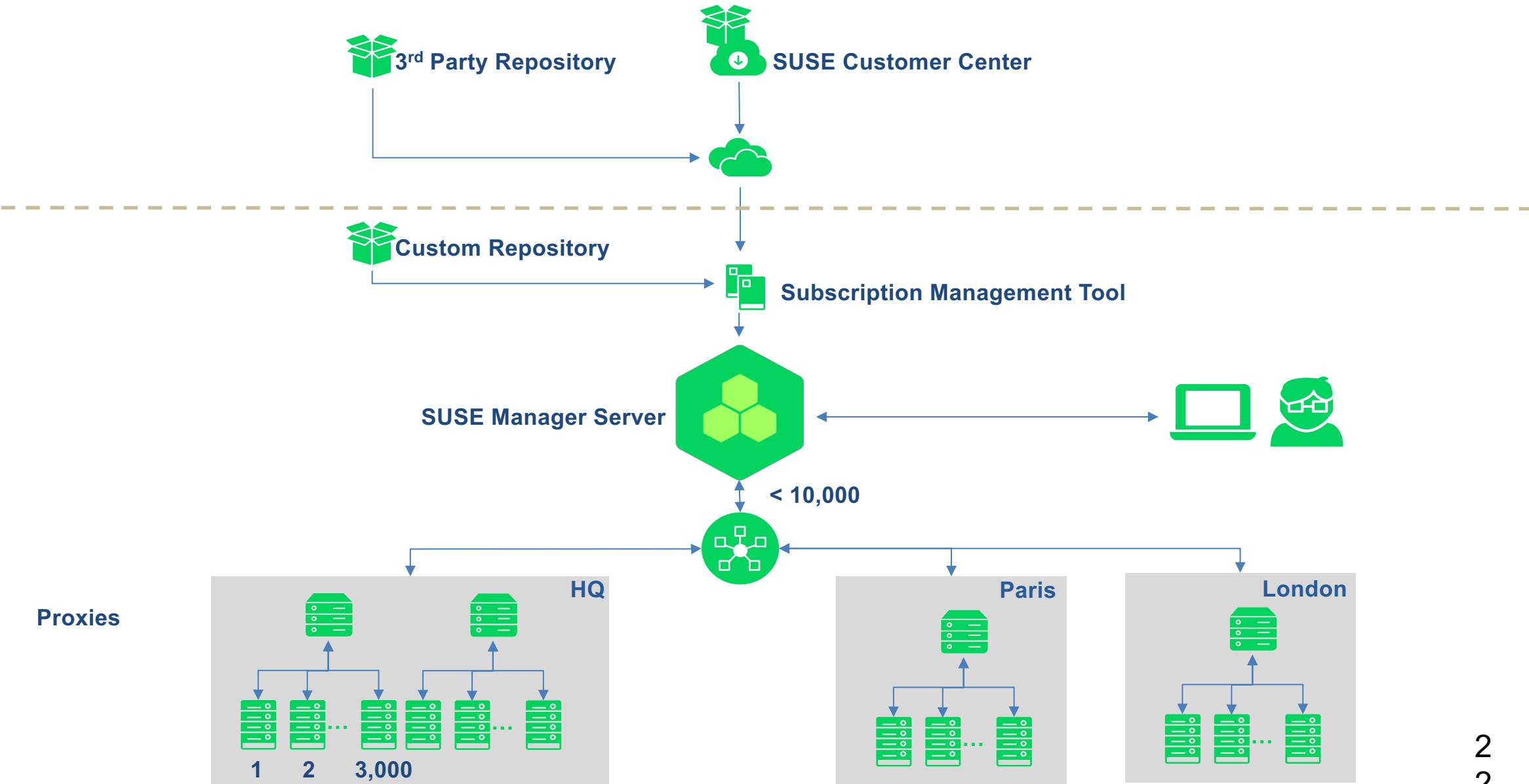


# Ensure Compliance

- With internal security policies and external regulations with automated monitoring, tracking, auditing and reporting



# SUSE Manager – Reference Architecture



# Take away



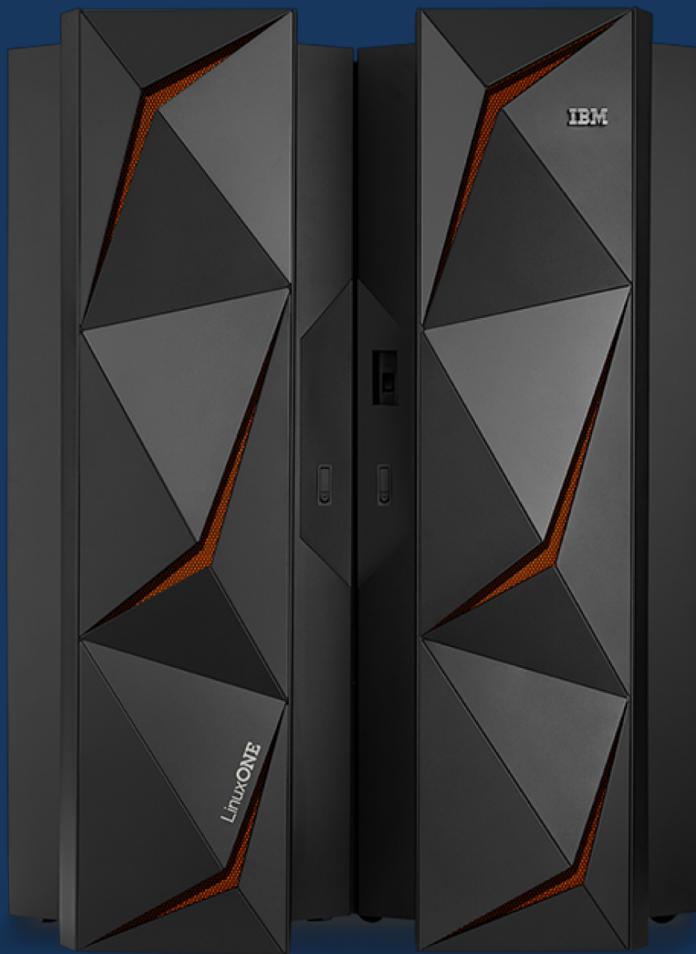
**Reduce complexity**



**Ensure compliance**



**Optimize costs**



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE

SUSE Manager

SUSE High Availability

SUSE Enterprise Storage



# SUSE High Availability Extension

- Flexible, policy-driven clustering solution
- Load Balancer
- Resource agents for applications
- Continuous Data replication
- Cluster aware file system and volume management
- Virtualization aware
- User-friendly management tools

# Take away



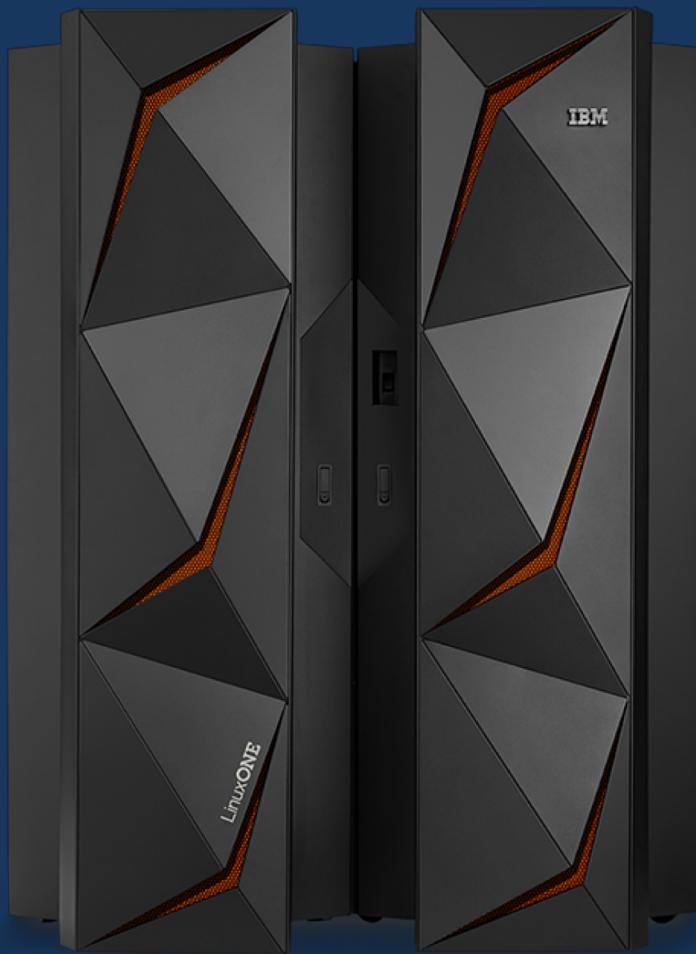
User friendly



X-platforms



Wizards



IBM LinuxONE



SUSE Enterprise Linux for LinuxONE

SUSE Manager

SUSE High Availability

SUSE Enterprise Storage



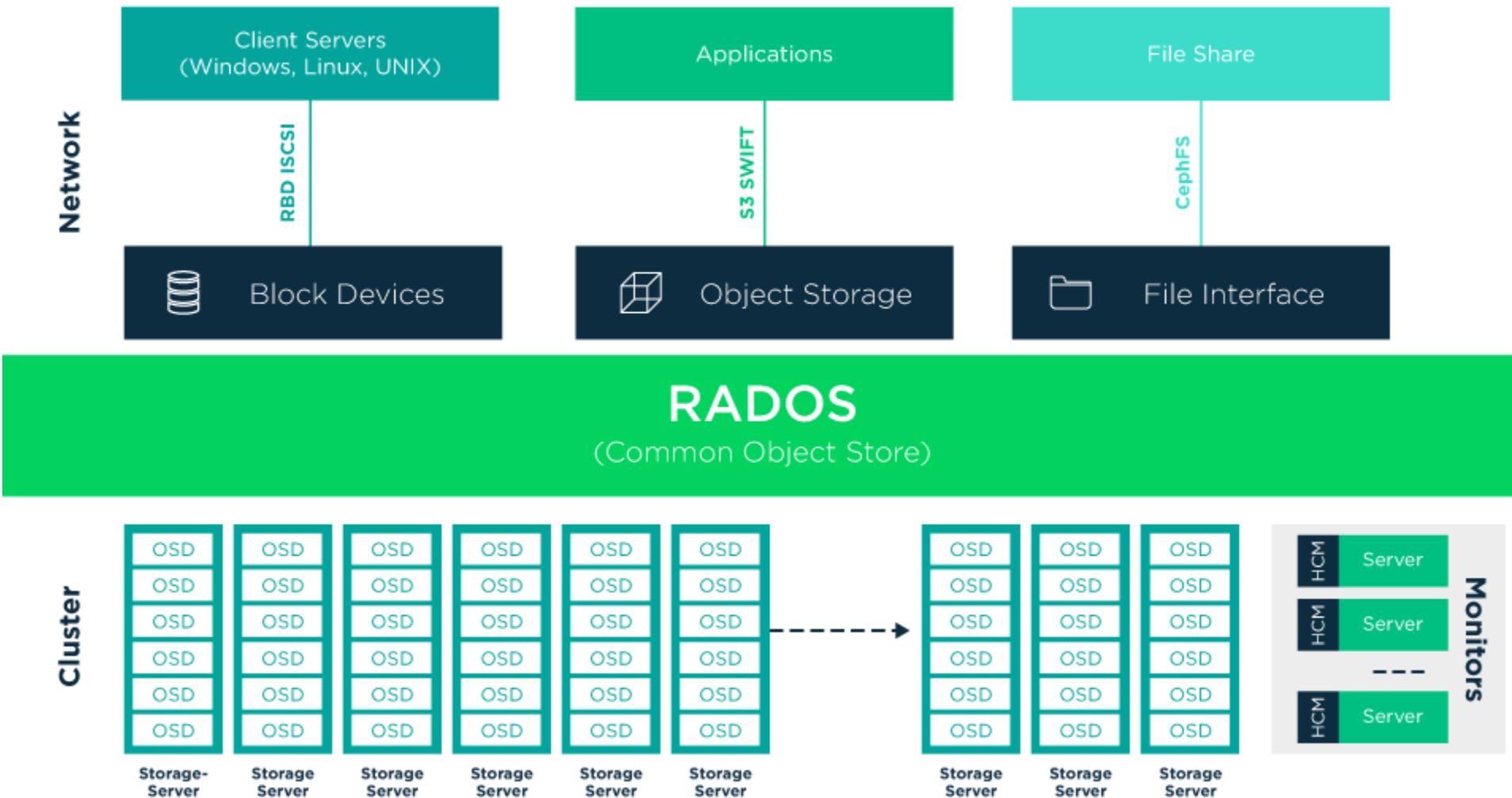
# STORAGE GROWTH SHOULDN'T HURT

Why Open Source Software-Defined Storage from SUSE is the solution to the data explosion



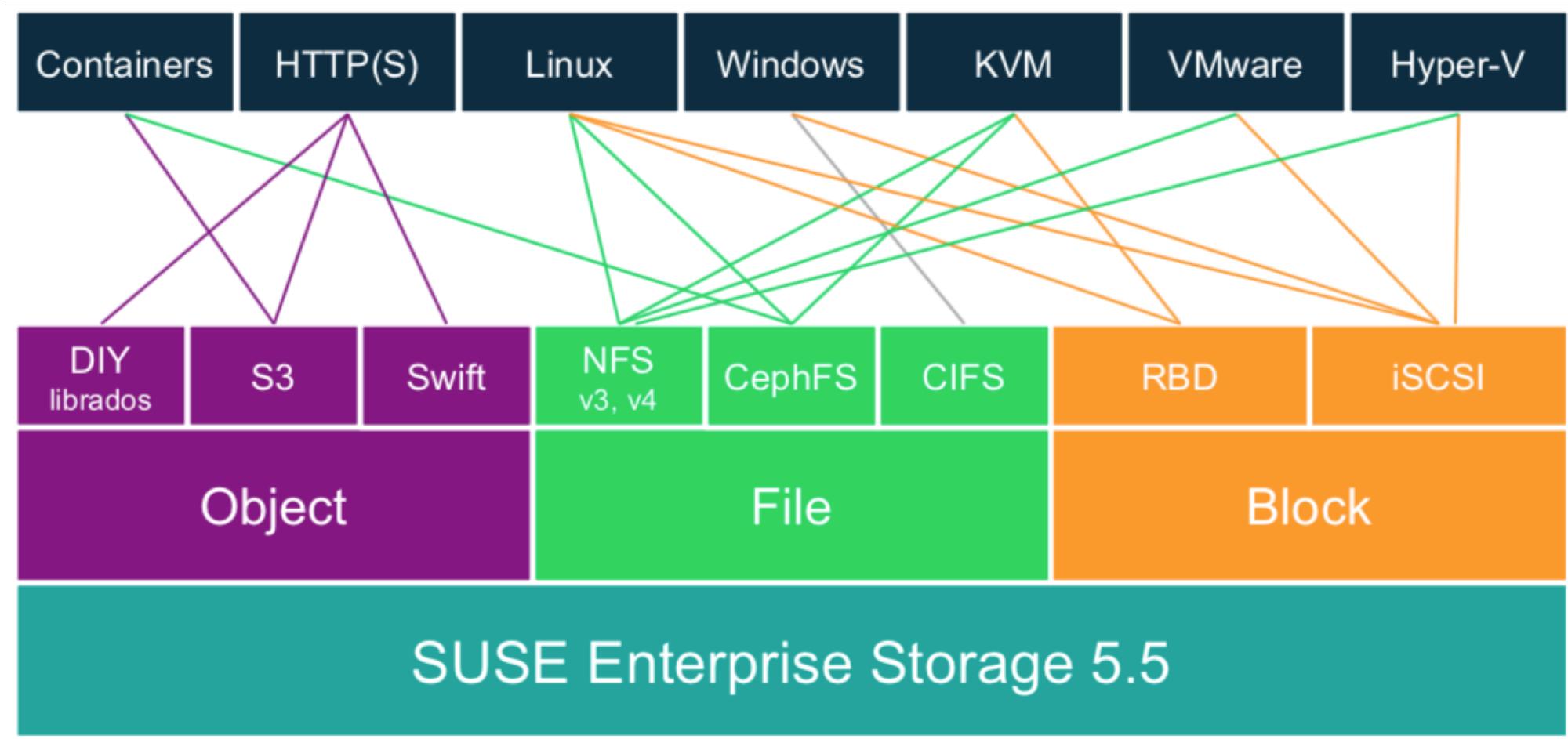
# Powered by Ceph Technology

## SUSE Enterprise Storage Reference Architecture

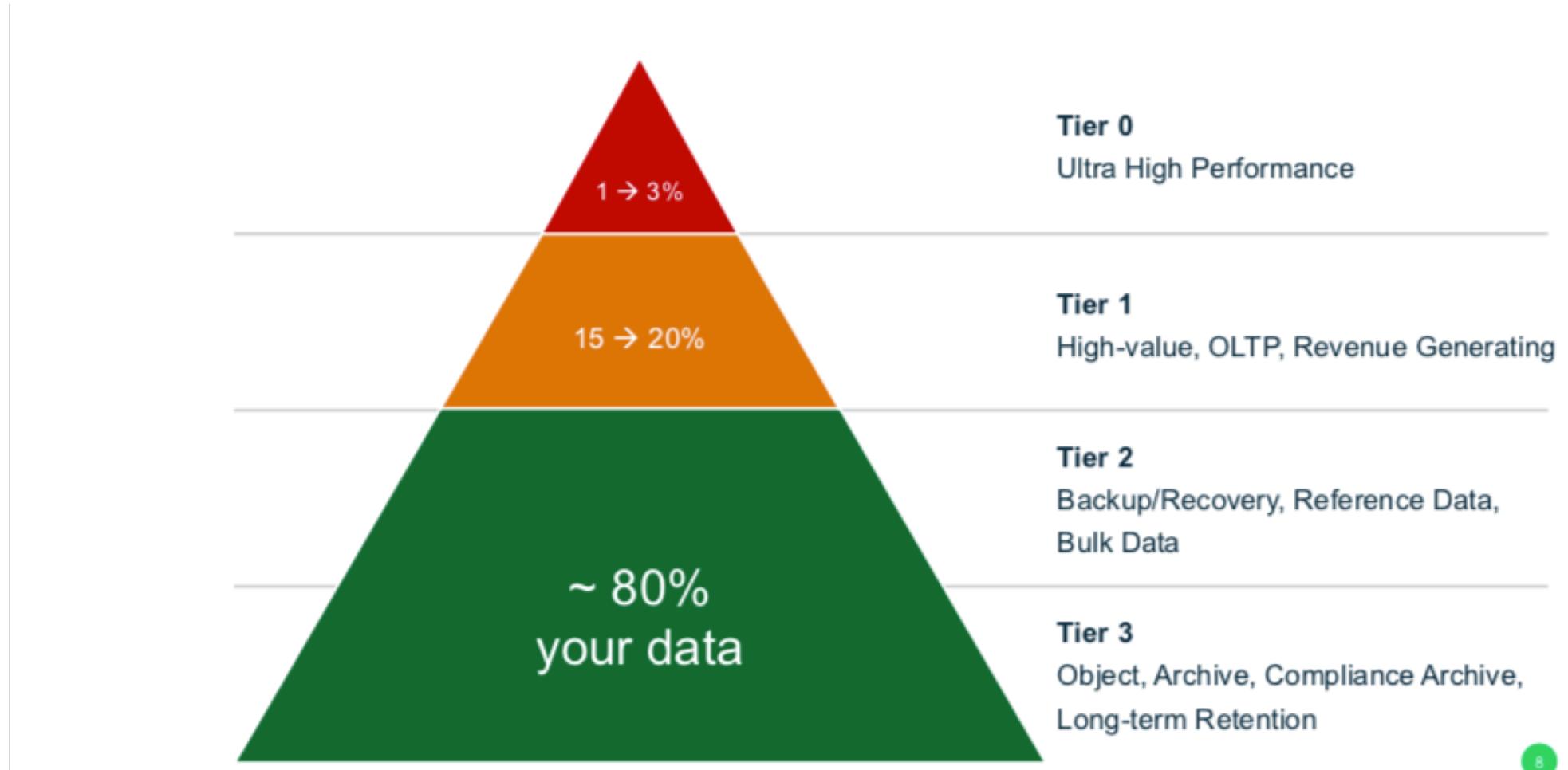


# Powered by Ceph Technology

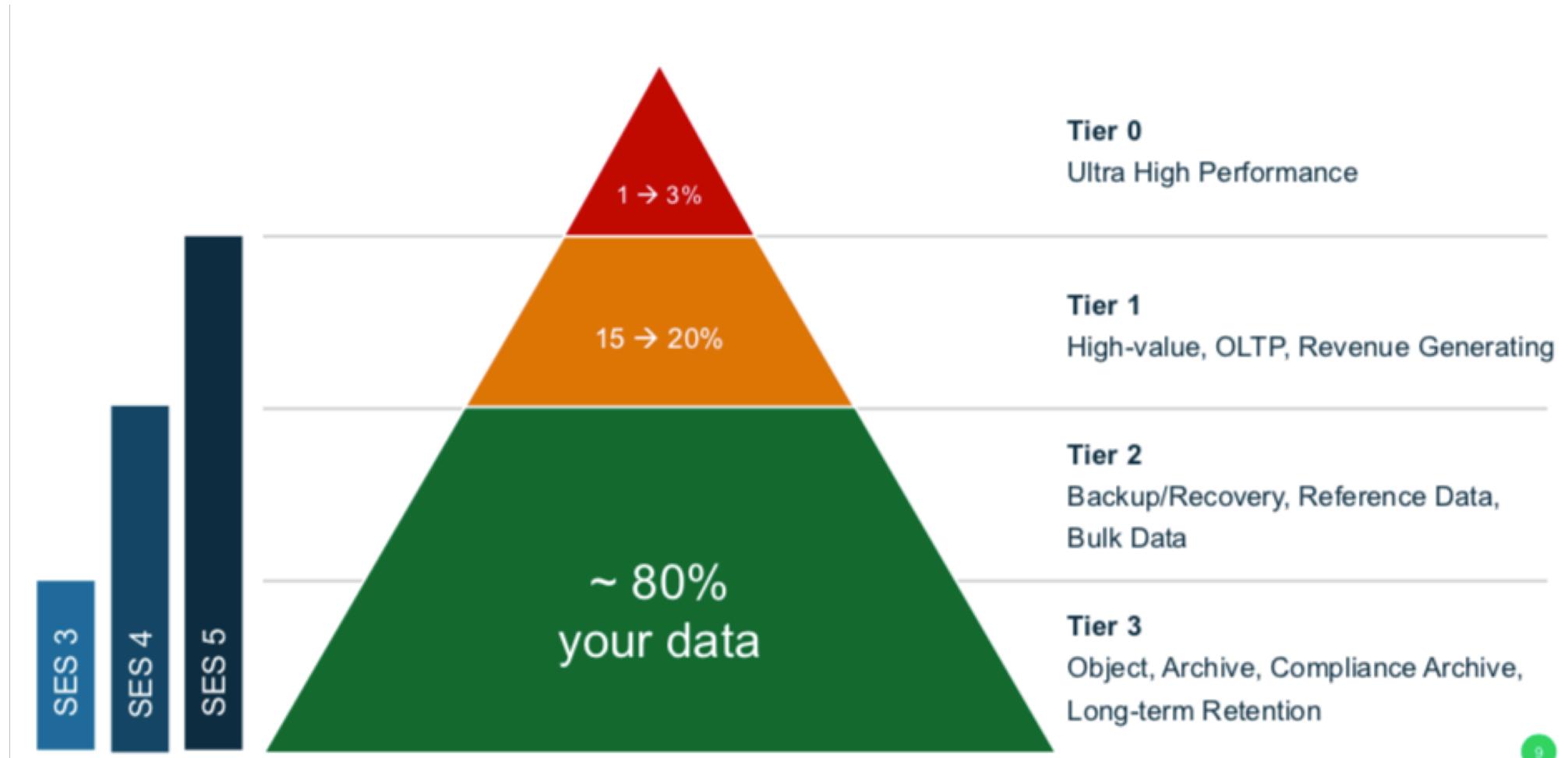
## SUSE Enterprise Storage Reference Architecture



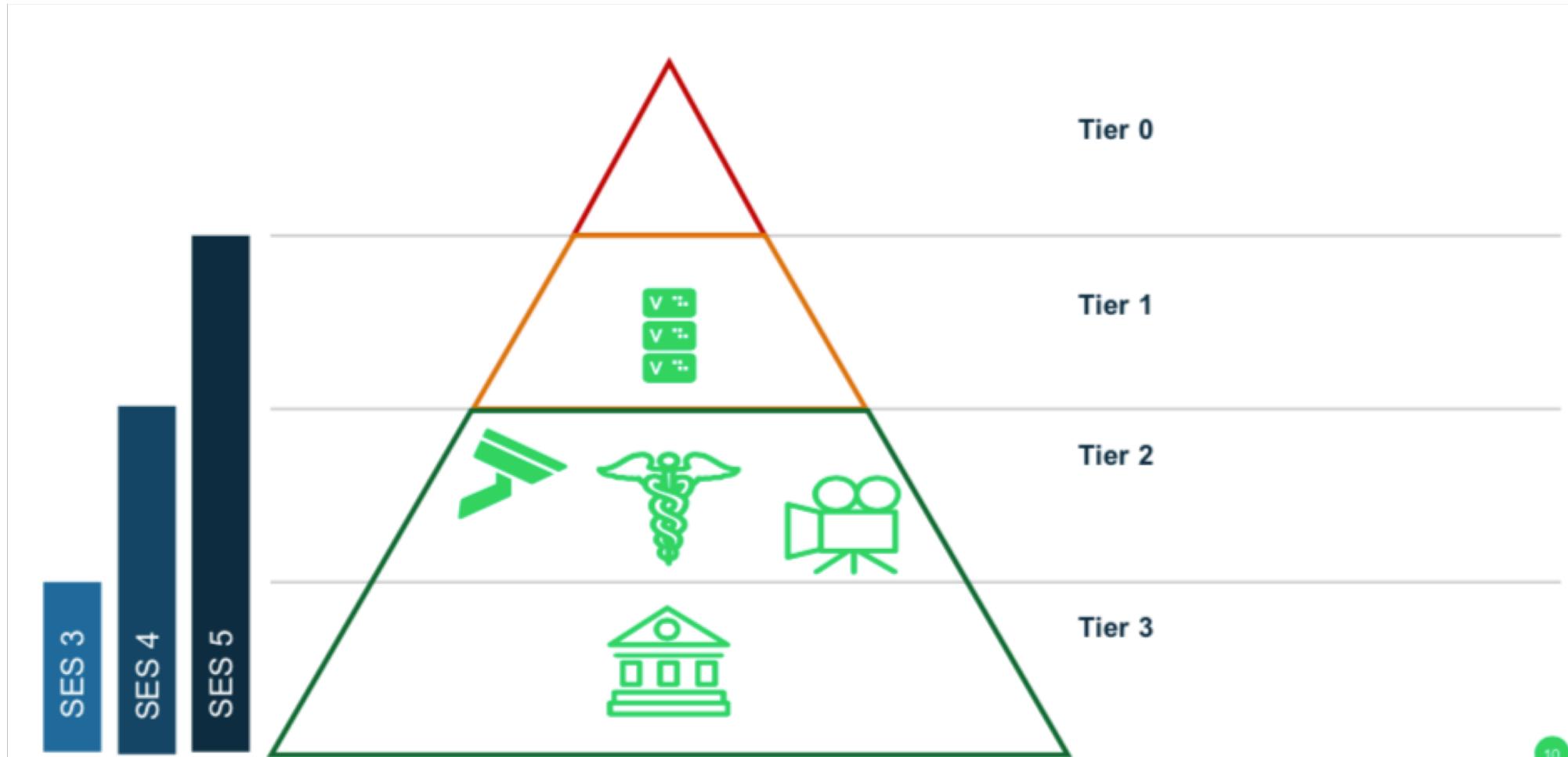
# Enterprise Data Capacity Utilization



# Enterprise Data Capacity Utilization



# Enterprise Data Capacity Utilization



# Take away



**Easy to manage and deploy**



**X-platforms**



**Objects – files – blocks**



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It's about entire Solution

Community and events

Service

Software

Packaged - Bundle



# Events

# SUSE

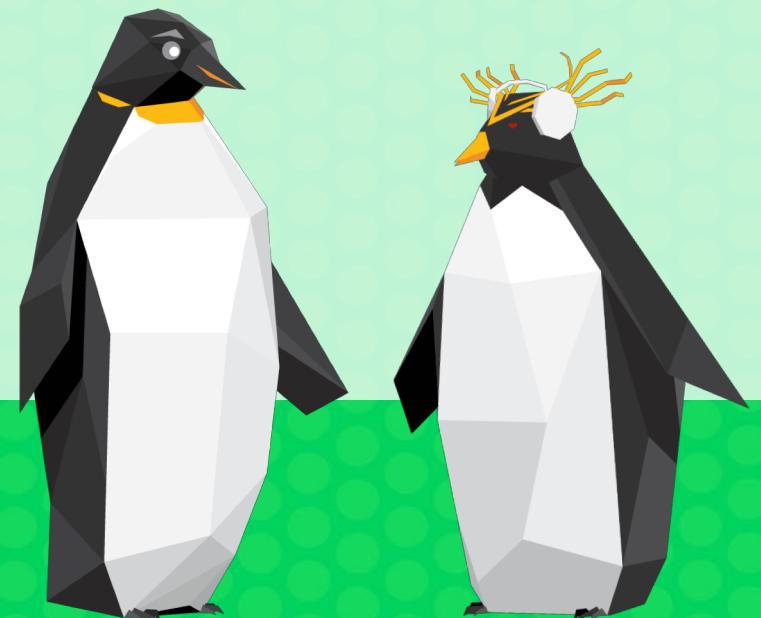


# SUSE® Expert Days 2019

Belgium : 3 September 2019

Luxembourg : 24 Septembre 2019

Join us at the SUSE booth to  
discover how SUSE will help you.



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