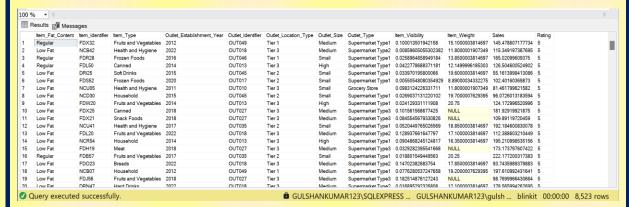
#### 1.Imported the Data into Sql

Then checked all the Data has been imported or not?

select \* from blinkit data



Got all my 8523 rows.

Then

#### 2. Data Cleaning has been Done on the column Item Fat Content

In that Low Fat and Regular are two distinct categories but there LF and low fat was also present so I updated them to Low Fat and same for Regular where reg was written I updated it to Regular

update blinkit data

set Item Fat Content=case

when Item Fat Content in ('LF','low fat') then 'Low Fat'

when Item\_Fat\_Content ='reg' then 'Regular'

else Item\_Fat\_Content

End

Then I checked that updation has been done or not by using

select distinct(Item Fat Content) from blinkit data

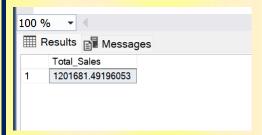
I got the output as



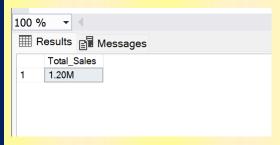
#### 3. Started With KPIs

To get the Total Sales

select SUM(Sales) as Total\_Sales From blinkit\_data



I casted as it into the decimal and also used concat(\_,'M') for symbolising it as Million select CONCAT(CAST(SUM(Sales)/1000000 as decimal(10,2)),'M') as Total\_Sales From blinkit data



### 4. To get the Average Sales

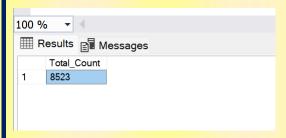
In that I rounded up to 2 places because I wanted value not so large in decimal point so I rounded it up

select round(avg(Sales),2) as Avg\_Sales from blinkit\_data



### 5. To get the Total Numbers of Orders

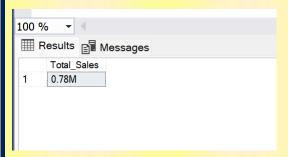
select count(Item\_Fat\_Content) as Total\_Count from blinkit\_data



### 6. To get the Sales of Low Fat

select CONCAT(CAST(SUM(Sales)/1000000 as decimal(10,2)),'M') as Total\_Sales From blinkit\_data

where Item\_Fat\_Content='Low Fat';



#### 7. To get the Total sales by Regular fat

select CONCAT(CAST(SUM(Sales)/1000000 as decimal(10,2)),'M') as Total\_Sales From blinkit\_data

where Item Fat Content='Regular';



#### 8. Total Sales Per Year

**SELECT** 

Outlet\_Establishment\_Year,

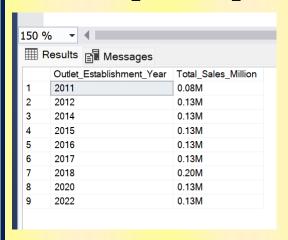
CONCAT(CAST(SUM(Sales)/1000000 AS DECIMAL(10,2)), 'M') AS Total\_Sales\_Million

FROM blinkit\_data

WHERE Outlet\_Establishment\_Year IN (2011, 2012, 2014, 2015, 2016, 2017, 2018, 2020, 2022)

GROUP BY Outlet\_Establishment\_Year

ORDER BY Outlet\_Establishment\_Year;



#### 9. Average Rating of Blinkit

select round(avg(Rating),1) as Avg\_Rating from blinkit\_data



#### 10.Total Sales By Fat Content

**SELECT** 

Item\_Fat\_Content,

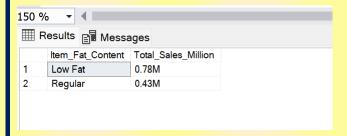
CONCAT(CAST(SUM(Sales)/1000000 AS DECIMAL(10,2)), 'M') AS Total\_Sales\_Million

FROM blinkit\_data

WHERE Item Fat Content IN ('Low Fat','Regular')

GROUP BY Item\_Fat\_Content

ORDER BY Item\_Fat\_Content;



### 11.Variation in Data according to Fat Types

**SELECT** 

Item Fat Content,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000000,2),'M')as Total\_Sales,

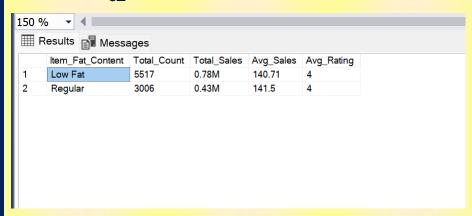
Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg\_Rating

FROM blinkit\_data

GROUP BY Item\_Fat\_Content

ORDER BY Avg\_Sales;



### 12. Variation in Data According to Year:

**SELECT** 

Outlet Establishment Year,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total\_Sales,

Round(Avg(Sales),2) AS Avg\_Sales,

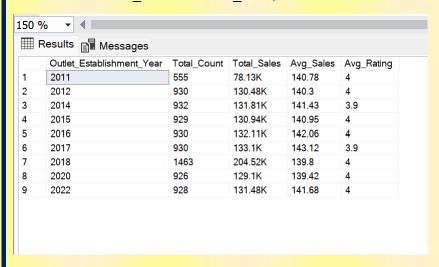
Round(AVG(Rating),1) as Avg\_Rating

FROM blinkit data

WHERE Outlet\_Establishment\_Year IN (2011, 2012, 2014, 2015, 2016, 2017, 2018, 2020, 2022)

GROUP BY Outlet Establishment Year

ORDER BY Outlet Establishment Year;



### 13. Data Variation by Item\_Type:

**SELECT** 

Item\_Type,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total Sales,

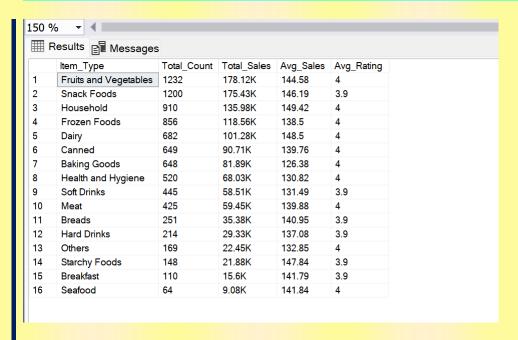
Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg Rating

FROM blinkit data

**GROUP BY Item Type** 

ORDER BY Total\_Count desc;



## 14. Top 5 Item\_Type by count

**SELECT** Top 5

Item\_Type,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total Sales,

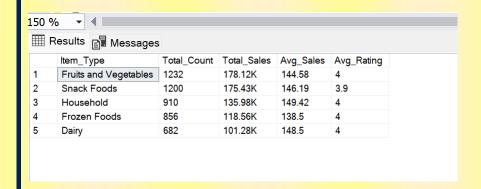
Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg\_Rating

FROM blinkit\_data

GROUP BY Item\_Type

ORDER BY Total\_Count desc;



### 15.Fat content by Outlet Type

**SELECT** 

Outlet\_Location\_Type,Item\_Fat\_Content,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total\_Sales,

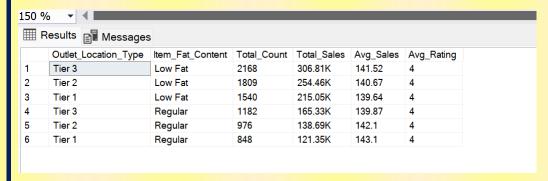
Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg\_Rating

FROM blinkit\_data

GROUP BY Outlet\_Location\_Type, Item\_Fat\_Content

ORDER BY Total\_Sales desc;



#### Just beautifying it

**SELECT** 

Outlet\_Location\_Type,

CONCAT(ROUND(SUM(CASE

WHEN Item Fat Content='Low Fat' THEN Sales

ELSE 0 END) / 1000, 2), 'K') AS Low\_Fat\_Sales,

CONCAT(ROUND(SUM(CASE

WHEN Item\_Fat\_Content = 'regular' THEN Sales

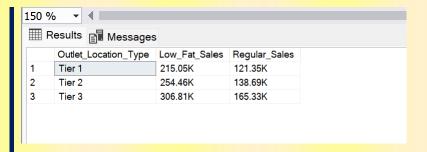
ELSE 0 END) / 1000, 2), 'K') AS Regular\_Sales

FROM blinkit\_data

WHERE Outlet Location Type IN ('Tier 1', 'Tier 2', 'Tier 3')

GROUP BY Outlet\_Location\_Type

ORDER BY Outlet\_Location\_Type;



#### 16. Data Variation by Outlet Size

#### **SELECT**

Outlet\_Size,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total\_Sales,

Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg\_Rating

FROM blinkit\_data

GROUP BY Outlet\_Size

ORDER BY Outlet\_Size desc;



#### **Another Way of Doing It:**

#### **SELECT**

Outlet Size,

count(\*) as Total Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total Sales,

Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),1) as Avg\_Rating,

concat(ROUND(SUM(Sales)\*100/sum(sum(Sales)) over(),2),'%') AS Total\_Sales\_Percentage

FROM blinkit\_data

GROUP BY Outlet\_Size

ORDER BY Total\_Sales desc;



#### 17.Data Variation by Outlet Type

#### **SELECT**

Outlet\_Type,

count(\*) as Total\_Count,

concat(ROUND(sum(Sales)/1000,2),'K')as Total\_Sales,

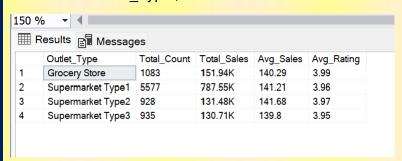
Round(Avg(Sales),2) AS Avg\_Sales,

Round(AVG(Rating),2) as Avg\_Rating

FROM blinkit\_data

GROUP BY Outlet\_Type

ORDER BY Outlet\_Type;



# THANKING YOU