

Guanglei Zhou

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Location: Jing'an District, Shanghai, China

Education

- **Nanyang Technological University** Singapore
Master of Science (Finance) Jul. 2021 – Jan. 2023
- **Central University of Finance & Economics** Beijing, China
Bachelor of Economics (Finance) Sep. 2017 – Jun. 2021

Experience

- **Shanghai International Trust** Shanghai, China
Associate, Structured Finance Investment Dpet. Feb. 2023 – Present
 - **Deal Sourcing:**
 - **Deal Execution:** Assisted in deal execution of Quasi-REITs, CMBS, Asset-backed Notes, and etc, which included CMBS of CCT Construction & Investment, Quasi-REITs of Zhangzhou Traffic Development Group.
- **Shanghai Futeng Private Equity Fund (Fortera Capital)** Shanghai, China
Private Equity Intern, Investment & Research Dept. Jul. 2022 – Oct. 2022
 - **Secondaries Invests:** Participated in secondaries deals for the transfers of State-owned LP shares including the *GL Capital*, *Walden International*, and etc. *Independently* drafted IC memo, model, interviews, due diligence, NDA, TS, SPA, and etc.
 - **Fundraising:** Assisted to fundraise *Shanghai Yinling Jieli Xingjian Fund (L.P.)* (Secondaries, AUM: 10 BB CNY).
- **JIC Technology Investment, China Jianyin Investment (JIC)** Beijing, China
Private Equity Intern, Investment Dept. Mar. 2022 – Jun. 2022
 - **Direct Invests:** Participated in growth-stage deals of AIDD unicorn investments in *InSilico* (Series D+), a Series C biotech, and a Series B cancer supported biotech. Solely drafted IC memo, model, due diligence, interviews, NDA, TS, SPA, etc.
 - **Research:** Drafted and updated the current research report of the AIDD industry and company.
- **State-Owned Double Hundred Action Development Fund, China Reform Fund Mgmt.** Beijing, China
Private Equity Intern, Investment Dept. Sep. 2021 – Mar. 2022
 - **Direct Invests:** Participated in mega (growth-stage) deals of state-owned enterprises mixed ownership reform in *Haiwan Chemical*, a satellite SOE, and a UAV SOE. Drafted IC memo, valuation, interview, due diligence, TS, SPA, and etc.
 - **Post Management:** Updated quarterly operating data, financial data, valuation. Wrote post-mgmt memos for BoDs.

Skills Summary

- **Languages:** Chinese, Chinese (Shanghainese), English
- **Tools:** MS Office (Word, Powerpoint, Excel, Outlook), \LaTeX
- **Database:** Capital IQ, Pitchbook, Wind, Bloomberg
- **Hard Skills:** Financial Modeling (DCF, LBO), Fund Operation Modeling, Due Diligence, Securitization