

Gabriel Matos

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Profile

Ambitious, objective driven, motivated young graduate of Makers Academy. My constant drive to source new challenges along with my desire to learn and be exposed to opportunities will ensure that I will accomplish anything I set my mind to. Working smarter to overcome difficulties and finding paths to solutions, resourceful and committed to information sharing through efficient communication with team members.

Education

November 2018-March 2019: Makers Academy

Curiosity and hungry passion for code.

Independent learner and problem-solver.

OOP, TDD, MVC.

Ruby, Rails, Javascript, Node.js, Python, Flask.

RSpec, Jasmine, Jest.

2015-Present: University of Coventry – Business and Management

1st year – Legal Aspects of Responsible Leadership – Business and Management Statistics – Internal Management Principles – Integrated Business Management - The Economic Environment of Business – An Introduction to Entrepreneurship – Continuous Professional Development

2nd year: Applied Marketing – Student Enterprise Leadership – Applied Marketing – Management of E-Commerce – Principles of Project Management – Accounting for Management – Supply Chain Management – Continuous Professional Development

3rd year: Business and Life Change – Ethical Leadership – Business and Management Dissertation – Managing Change – Europe through a Global Lens – Strategy in Action

2014-2015: Warwick University – Foundation Business Course

English – Sociology – Maths – Business - Economics

2011-2014: The International School of Choueifat, Bahrain

Business – Economics – English – AP Maths - Statistics

Key Skills

Discipline: I have practiced Karate for 10 years where I was taught discipline, self-control and patience.

Working under pressure: In my high school we were submitted to daily exams under the SABIS education model which pressured me and improved my ability to work and think under pressure. During my internship, constant deadlines had to be met and these exerted pressure yet I was able to complete all the paperwork and deadlines required.

Writing skills: While attending the foundation course that was part of Warwick University as well as Coventry University, I had to produce high quality assignments where it was crucial to communicate efficiently and coherently in order to obtain a satisfactory grade.

Networking skills: I took part in various events at the Gaming and Basketball societies where I had to work and participate in activities where communication was key.

Communication skills: My international internships in the Middle East (Bahrain) over the last 2 years provided me with an outstanding opportunity to interact with a variety of business community members (business owners and management). Assisted with presentations on product information on behalf of Trans Arabia International.

Additionally, pairing on coding throughout Makers every single day allowed me to understand how to communicate concisely and efficiently with different people across the personality spectrum.

Team Work: I have been involved in several extracurricular activities since I was 6 where basketball and football were my preferred sports. These endeavours have taught me how to work with a team towards accomplishing objectives and reaching established goals. In addition to that, group projects at university also helped me to adapt to different personalities in order to achieve a common goal which was success.

Having to work within groups in coding projects throughout Makers has not only improved my team working abilities but also allowed me to adapt to different inconveniences and work with others to achieve the best result despite these.

Leadership: An entire module of my second year was dedicated to this subject and has taught me leadership attributes and working towards successful paths. For instance, I took responsibility for groups of younger students every week in Karate and taught them a range of different techniques. Whilst conducting the lesson, I tried to set a good example of work etiquette, respect and discipline.

WORK EXPERIENCE

TRANS ARABIA INTERNATIONAL TRADING (INTERNSHIP) – Summer 2015

www.taico.me

During my attendance, I was provided with the opportunity to be exposed to a variety of professional activities related to Sales meeting with major decision makers in the Horeca business segment. I also participated with the company's distribution department getting deliveries out to customers, assisting their training staff to carry out educational modules on beverage preparations and know-how. I was also exposed to several administrative tasks which included filing, accounting (invoice and receipt issue using Sage software) and inventory counts.

TRANS ARABIA INTERNATIONAL TRADING (INTERNSHIP) – Summer 2016

www.taico.me

Further to my participation on my earlier internship in 2015 and management satisfaction for my performance, I was invited to attend a new internship in 2016.

During my second internship, I carried out similar tasks as I did before but I was allowed to attend complete product presentations and actually participate on discussions related to meeting supply requirements, negotiating product ranges to be supplied as well as point of sale materials to be allocated, pricing structures and rebates. During these meetings we were able to secure exclusive supply deals to a major four star hotel chain called Elite Hotels and Resorts in the Kingdom of Bahrain.

drie (INTERNSHIP) – Summer 2017

www.drie.co

Worked in a cybersecurity company called drie where I spent much of my time working on my negotiating and bargaining skills in addition to learning about the technicalities of the industry. I was also shown some of the ways to connect with potential customers and how to attain their business. Throughout my induction process, I was guided on how internal communication should be executed in a small organization.

References available upon request.