# Titing Cui

Website: tcui-pitt.github.io Email: tic54@pitt.edu GitHub: github.com/tcui-pitt

#### **EDUCATION**

University of Pittsburgh

Ph.D. in Business Analytics and Operations

Pittsburgh, PA 2019–Current

KTH Royal Institute of Technology

M.S. in Applied and Computational Mathematics

Stockholm, Sweden 2017–2019

Zhejiang University

B.S. in Mathematics and Applied Mathematics

Hangzhou, China 2013–2017

#### RESEARCH INTERESTS

Application: Revenue management, pricing, sustainability, transportation.

Methodology: Optimization, mathematical analysis, game theory, integer programming.

#### **PUBLICATIONS**

- 1. Wenjie Xu\*, Titing Cui\*, and Minghua Chen. Optimizing Two-Truck Platooning with Deadlines. (\*co-primary authors)
  - Accepted in IEEE Transactions on Intelligent Transportation Systems, 2022.

#### WORKING PAPERS

1. Titing Cui, Michael L. Hamilton. Optimal Feature-Based Market Segmentation and Pricing. Major Revision in Operations Research.

June 2023

- Accepted in The 18th Conference on Web and Internet Economics (WINE), 2022.
- Third Place, INFORMS Service Science Best Cluster Paper Award, 2022.
- 2. Titing Cui, Michael L. Hamilton. *Pricing Strategies for Online Dating Platforms*. Major Revision in **Manufacturing & Service Operations Management**.

June 2023

- Titing Cui, Esther Gal-Or, Mike Gordon, Michael L. Hamilton, Jennifer Shang. The Effects of Competition on Corporate Sustainability.
   Submitted.
  - Accepted in The 3rd ACM Conference on Equity and Access in Algorithms, Mechanisms, and Optimization (EAAMO), 2023.

#### Work in Progress

- 1. Titing Cui, Michael L. Hamilton, Jia Su. Rating Systems Design: Structure, Incentives, and Fees. In progress.
- 2. Titing Cui, Jia Su, Thomas Lavastida. From Stream to Pool: Demand-Learning Beyond i.i.d. Arrivals. In progress.
- 3. Titing Cui, Michael L. Hamilton, Qiqi Hao. Pricing for Two-sided Dating Platforms. In progress.
- 4. Titing Cui, Prakash Mirchandani. Constant Capacity Multicommodity Fixed-Charge Network Design. In progress.

### Presentations

Note: (\*)symbol implies talk was given by a coauthor. The (C) implies the talk was given online.

Note. ( ) symbol implies talk was given by a coaumor. The (C) implies the	e taik was given online.
<ol> <li>"Optimal Feature-Based Market Segmentation and Pricing"</li> <li>The 18<sup>th</sup> Conference on Web and Internet Economics, Troy, NY.</li> </ol>	Dec 2022
• INFORMS Annual Conference 2022, Indianapolis, In. (*)	Oct 2022
• INFORMS Annual Conference 2021, Anaheim, CA. (*)	Oct 2021
• RMP Section Conference 2021, Remote Conference. (C*)	July 2021
• CORS Annual Conference 2021, Remote Conference. (C*)	June 2021
2. "Pricing Strategies for Online Dating Platforms"	
• INFORMS Annual Conference 2023, Phoenix, AZ.	Oct 2023
• POMS Annual Conference 2023, Orlando, FL.	May 2023
• INFORMS Annual Conference 2022, Indianapolis, In.	Oct 2022
• University of Toronto, Rotman Young Scholar Seminar. (C*)	July 2022
• RMP Section Conference 2022, Remote Conference. (C)	July 2022
• MSOM Annual Conference 2022, Munich. (*)	June 2022
• CORS Annual Conference 2022, Vancouver.	June 2022
3. "The Effects of Competition on Corporate Sustainability"	
• EAAMO Conference 2023, Boston, MA. (*)	Nov 2023
• MSOM Annual Conference 2023, Montreal, CA. (*)	June 2023
• POMS Annual Conference 2023, Orlando, FL. (*)	May 2023
TEACHING	
• Instructor at University of Pittsburgh	
BQOM 2578 - Data Mining	Fall 2022, 2023
• Teaching Assistant at University of Pittsburgh	
BQOM 2535 - Healthcare Operations and Supply Chain Management	Summer 2021, Spring 2022, 2023
BQOM 2401 - Statistical Analysis: Uncertainty BQOM 2534 - Strategic Procurement and Sourcing Management	Fall 2021 Spring 2021
Scholarships and Awards	
Third Place, INFORMS Service Science Best Cluster Paper Award	2022
• Sheth Fellowship	2022
Rockwell Foundation Fellowship	2019
KTH Scholarship	2017

# PROFESSIONAL SERVICES

• Organization Committee
2022
YinzOR Student Conferences, Carnegie Mellon University.

# SKILLS AND OTHERS

Language: Mandarin (native), English (fluent).

# REFERENCES

 $References\ are\ available\ upon\ request$