

# ONLINE LEARNING APPLICATIONS PROJECT

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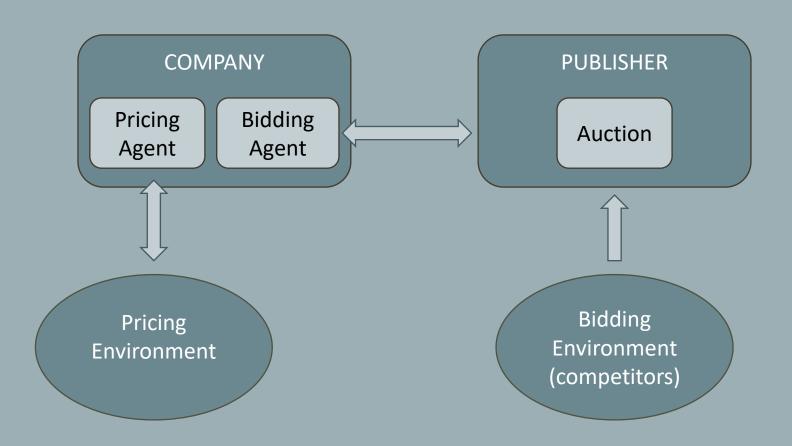
Antonio Napolitano

Davide Remondina

Sofia Yang

BIDDING ENVIRONMENT (COMPETITORS)	Stochastic with uniformely distributed bids
PRICING ENVIRONMENT	Stochastic with:  • demands sampled from a binomial distribution with success probability given by the conversion rate $(1-p)$ • number of trials = number of visits obtained in the bidding interaction
AUCTION TYPE	Second Price (Truthful)
BIDDING AGENTS	<ul><li>UCB-like</li><li>Primal-Dual (Multiplicative Pacing)</li></ul>
PRICING AGENT	Gaussian Process (continuous action set)

### **INTERACTION**

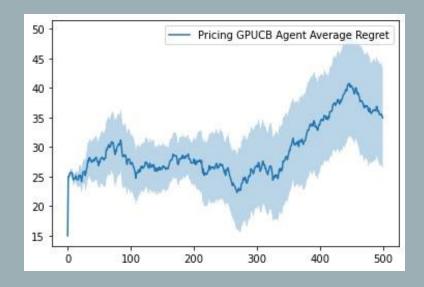


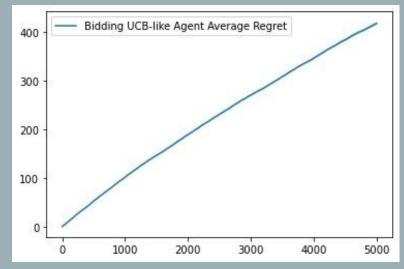
### **PRICING ONLY**

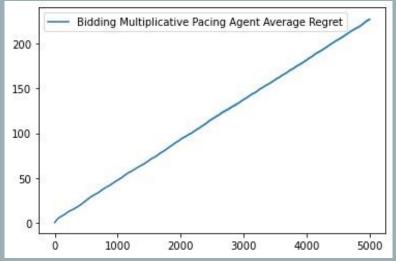
## BIDDING ONLY

NUMBER OF INTERACTIONS	500
NUMBER OF CUSTOMERS	50
PRODUCT COST	0.1
NUMBER OF TRIALS	10

NUMBER OF INTERACTIONS	5000
BUDGET	1000
VALUATION	1
CTRs	[0.8 0.5 0.9 1]
NUMBER OF TRIALS	10







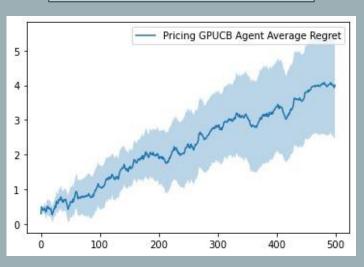
**GPUCB** 

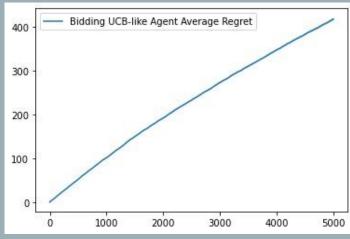
UCB-like

Multiplicative Pacing

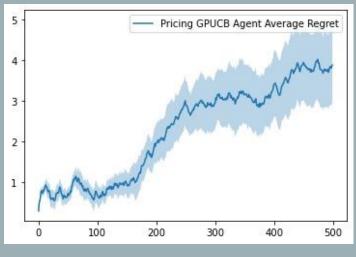
### PRICING AND BIDDING

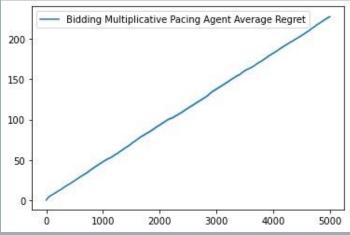
#### **UCB-LIKE BIDDER**





#### **PRIMAL-DUAL BIDDER**

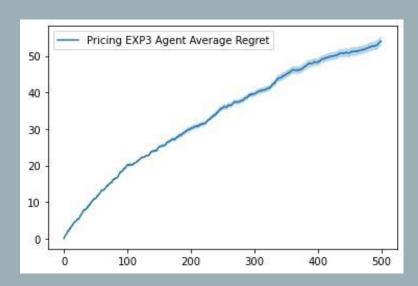




BIDDING ENVIRONMENT (COMPETITORS)	<ul> <li>Adversarial with uniformely distributed bids</li> <li>Extremes of the interval sampled from a beta distribution each round</li> </ul>
PRICING ENVIRONMENT	Adversarial with:  • demands sampled from a binomial distribution with success probability given by the conversion rate $(1 - \theta * p)$ • $\theta$ sampled from a beta distribution each round  • number of trials = number of visits obtained in the bidding interaction
AUCTION TYPE	Generalized First-Price (Non-truthful)
BIDDING AGENTS	Primal-Dual (Multiplicative Pacing)
PRICING AGENT	EXP3 (discretized prices)

### **PRICING ONLY**

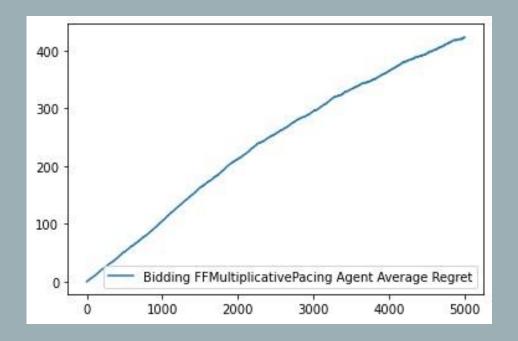
NUMBER OF INTERACTIONS	500
NUMBER OF CUSTOMERS	50
PRODUCT COST	0.1
NUMBER OF TRIALS	10



EXP3

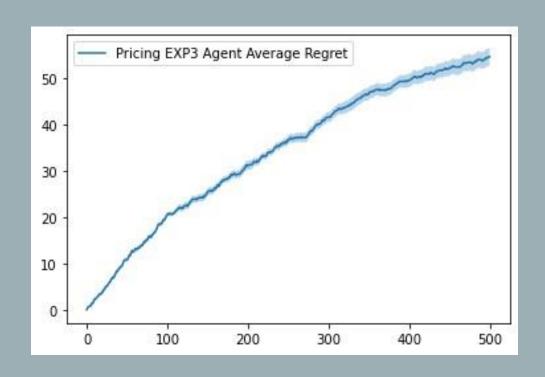
### **BIDDING ONLY**

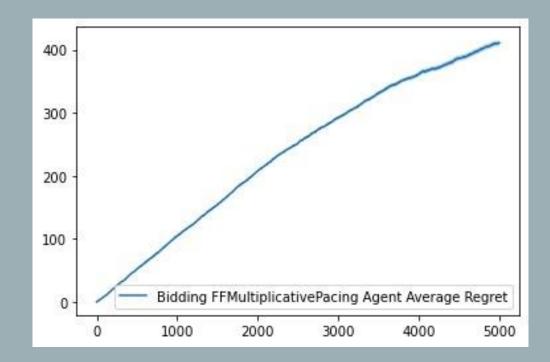
NUMBER OF INTERACTIONS	5000
BUDGET	1000
VALUATION	1
CTRs	[0.8 0.5 0.9 1]
LAMBDAs	[1 0.9]
NUMBER OF TRIALS	10



FF Multiplicative Pacing

### PRICING AND BIDDING





- Focus on the pricing problem
- Non-stationary environment
  - Abrupt changes
  - Noisy demand curve changes each interval

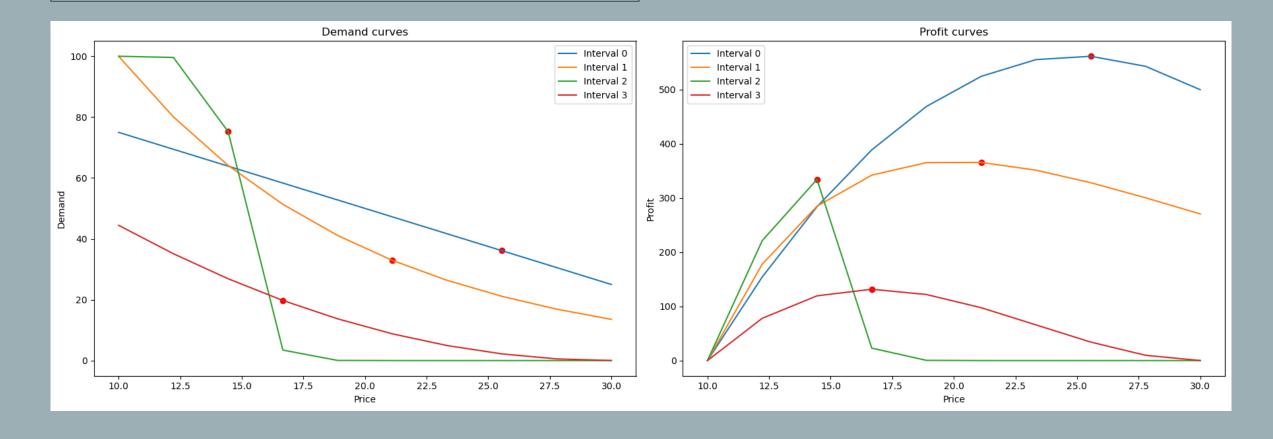
#### **GOAL**

Pricing strategy for discretized set of prices  $p \in [0,1]$  using:

- Sliding Window
- CUSUM

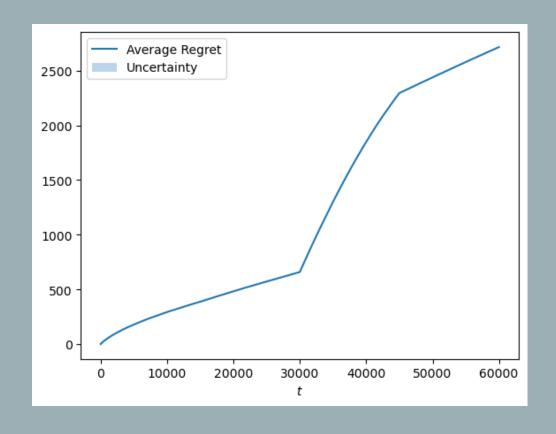
### **SETUP**

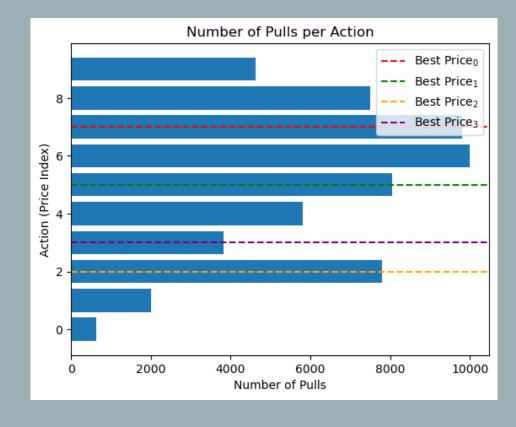
- Defined demand curves for each interval
- Derived respective profit curves



### **NON-STATIONARITY CHECK**

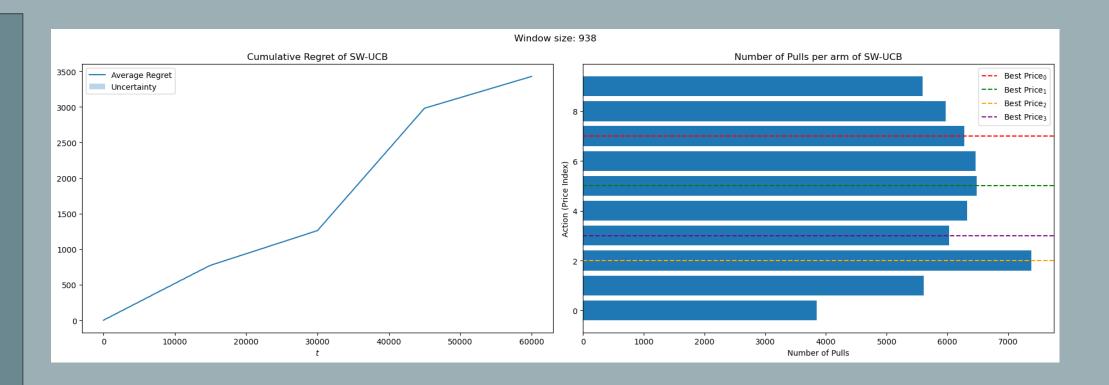
- Tested UCB1 on the environment
- Results indicate presence of non-stationarity

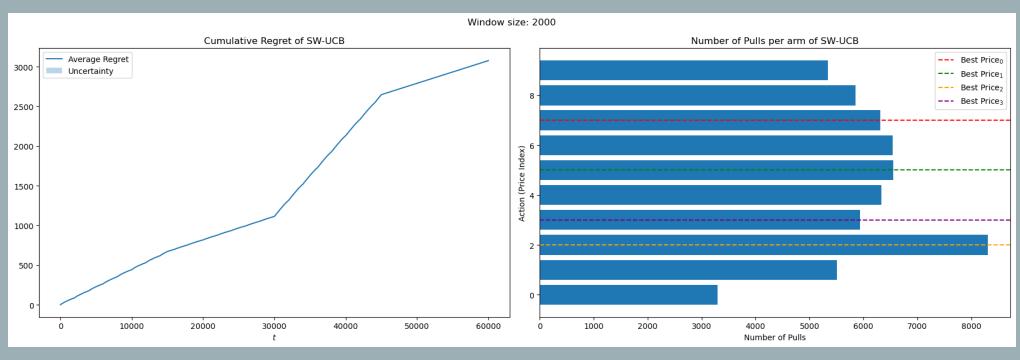


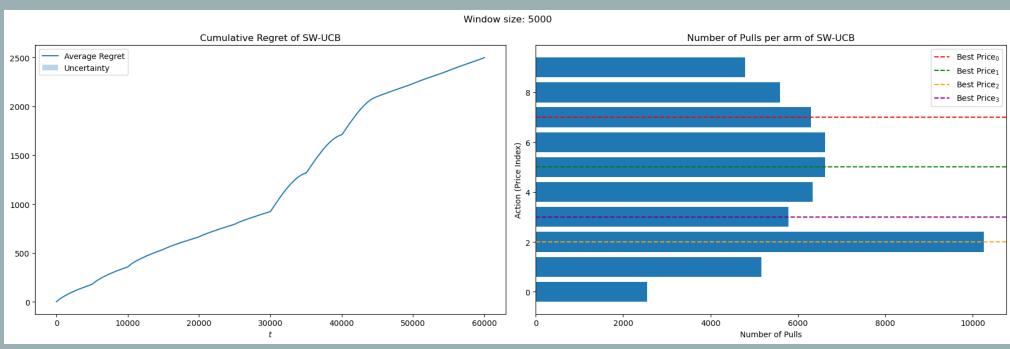


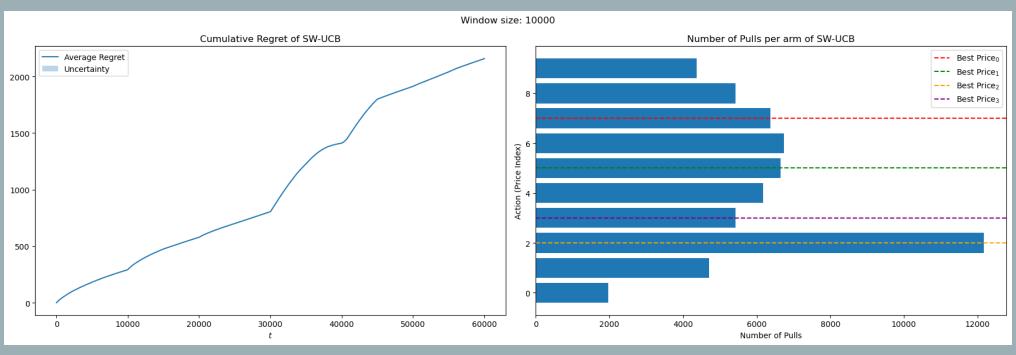
### **SLIDING WINDOW**

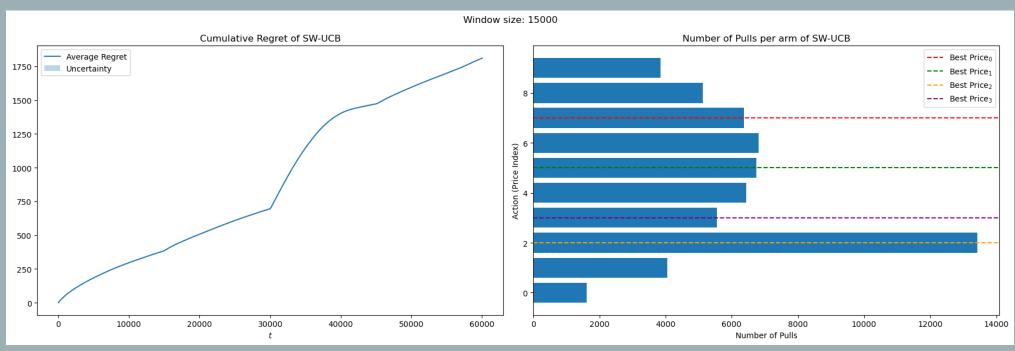
- Sliding Window UCB
- Initial trial failed
  - Decided to test different window sizes





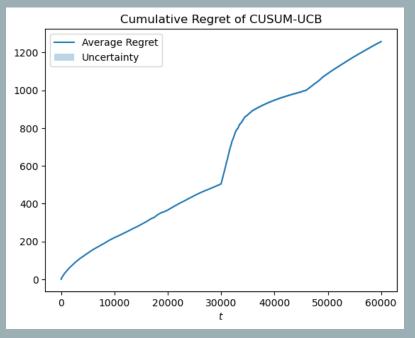


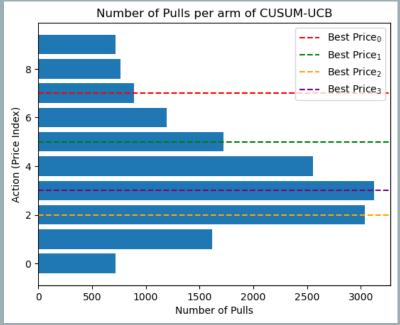


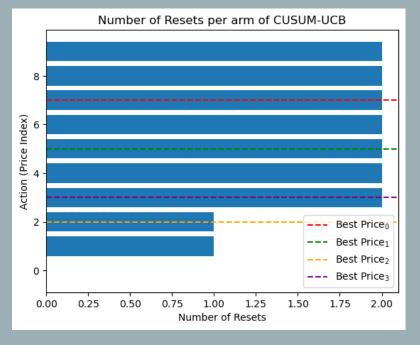


### **CHANGE DETECTION**

- CUSUM UCB
- Best performing method overall





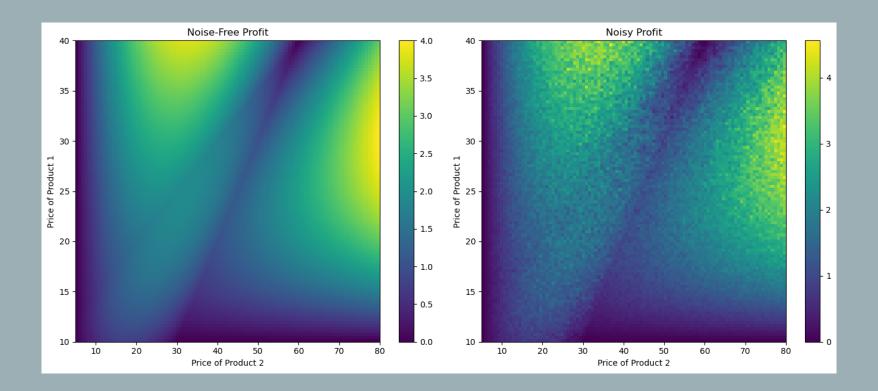


### **BONUS POINT**

- Two-item stochastic pricing environment
- Noisy demand curve  $D(p_1, p_2) + \eta$

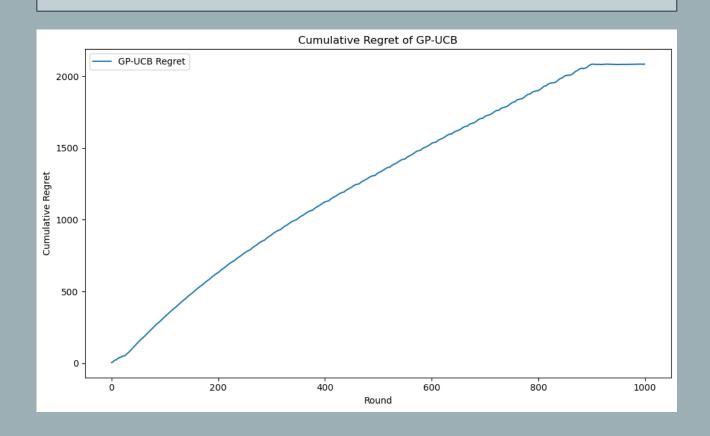
**GOAL** 

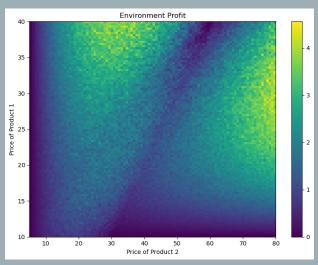
Build a regret minimizer for the continuous action set  $[0,1]^2$  using 2D Gaussian Processes

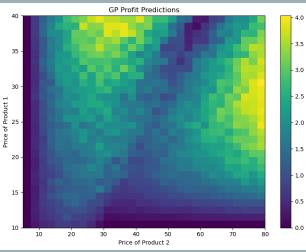


### **RESULTS**

- GP UCB
- Great results obtained







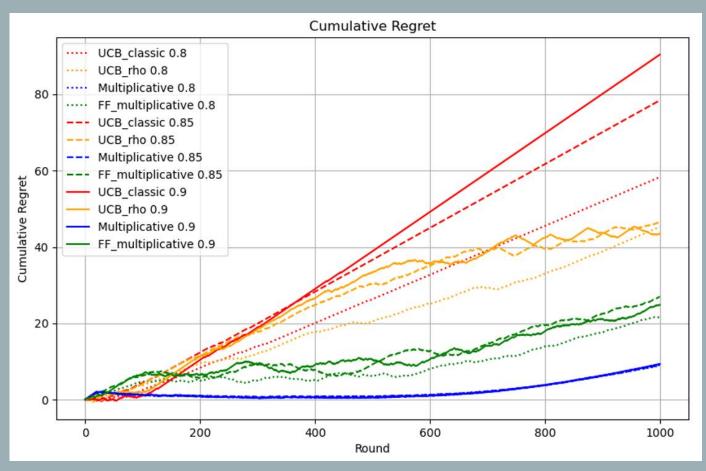
BIDDING ENVIRONMENT	Adversarial with full feedback	
AUCTION TYPE	Generalized First-Price (Non-truthful)	
BIDDING AGENTS	<ul> <li>Primal-Dual for Truthful (Multiplicative Pacing)</li> <li>Primal-Dual for Non-truthful (Multiplicative Pacing with Hedge)</li> <li>UCB-like (UCB1)</li> <li>UCB-like Updating ρ (our version of the algorithm)</li> </ul>	
GOAL	Compare the performances of different algorithms under various setups	

### STANDARD CASE

#### **SETUP**

BIDDERS PER TYPE	3
VALUATIONS	[0.80 0.85 0.90]
NUMBER OF SLOTS	3
SLOT PROMINENCE	[0.8 0.9 1.0]
BUDGET	250

- UCB\_classic has linear regret
- Multiplicative pacing has the smoothest curve

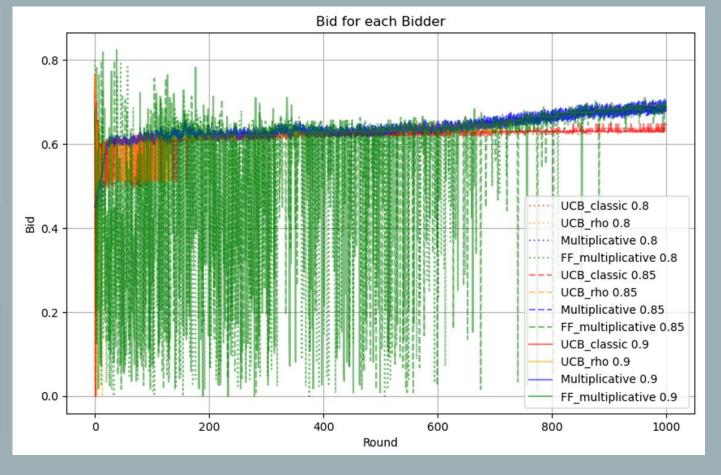


### STANDARD CASE

#### **SETUP**

BIDDERS PER TYPE	3
VALUATIONS	[0.80 0.85 0.90]
NUMBER OF SLOTS	3
SLOT PROMINENCE	[0.8 0.9 1.0]
BUDGET	250

- Bids increase over rounds
- UCB\_classic stops winning after round 500
- FF\_multiplicative needs time to be consistent with bids



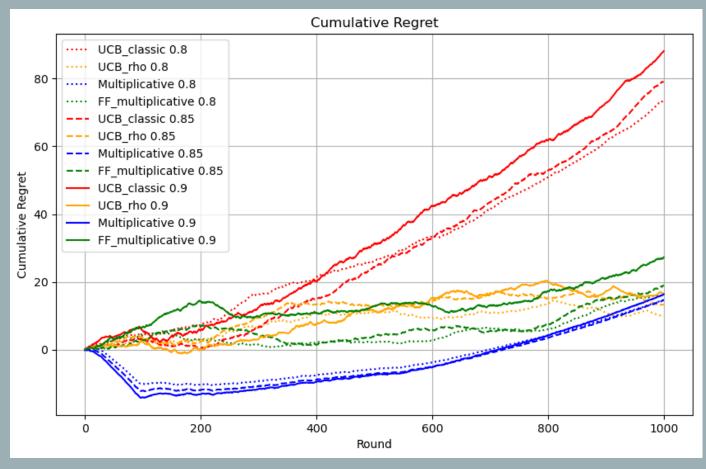
### **MANY SLOTS CASE**

#### **SETUP**

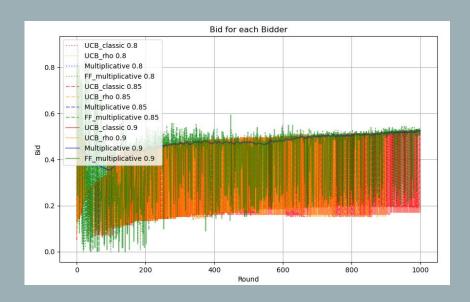
BIDDERS PER TYPE	3
VALUATIONS	[0.80 0.85 0.90]
NUMBER OF SLOTS	10
SLOT PROMINENCE	[0.1 1.0]
BUDGET	250

#### **OBSERVATION**

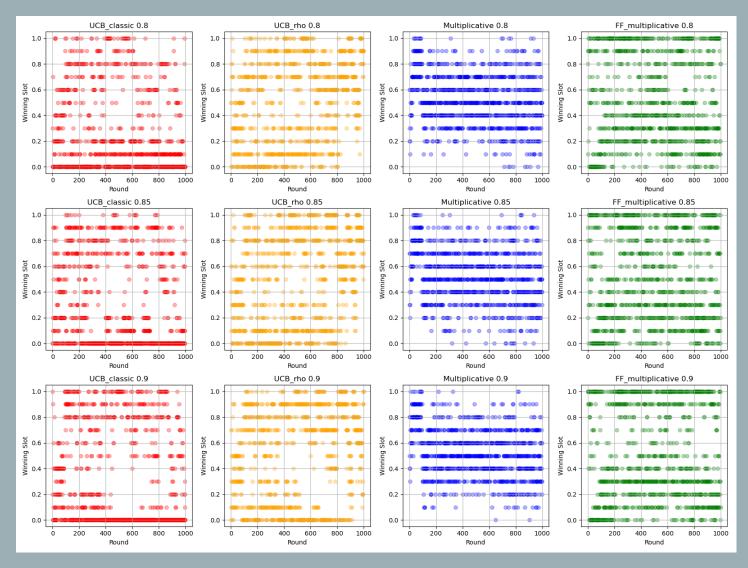
 All algorithms have more or less the same regret except for standard UCB\_like algorithm



### **MANY SLOTS CASE**



- Multiplicative algorithm wins middle slots
- FF\_multiplicative prefers going all or nothing, winning the best slot more often

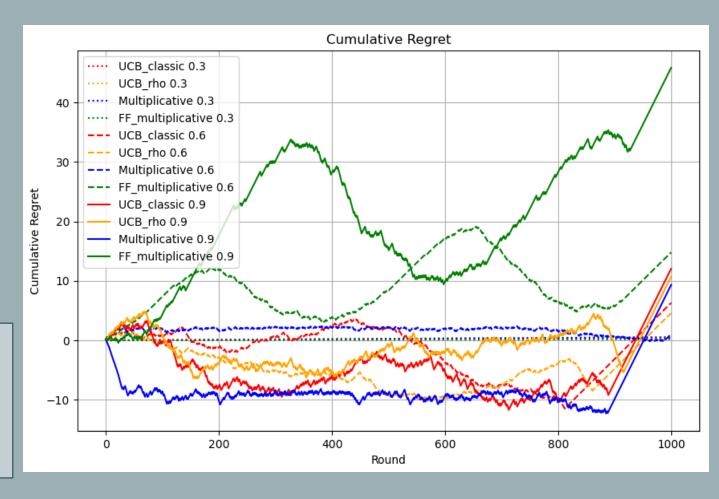


#### **LOW BUDGET - DIFFERENT VALUATION**

#### **SETUP**

BIDDERS PER TYPE	3
VALUATIONS	[0.3 0.6 0.9]
NUMBER OF SLOTS	3
SLOT PROMINENCE	[0.8 0.9 1.0]
BUDGET	100

- UCB\_like performs better than FF\_multiplicative
- Our modification to the UCB\_like algorithm performs slightly better than the original
- Many agents deplete the budget about 100 rounds before the end

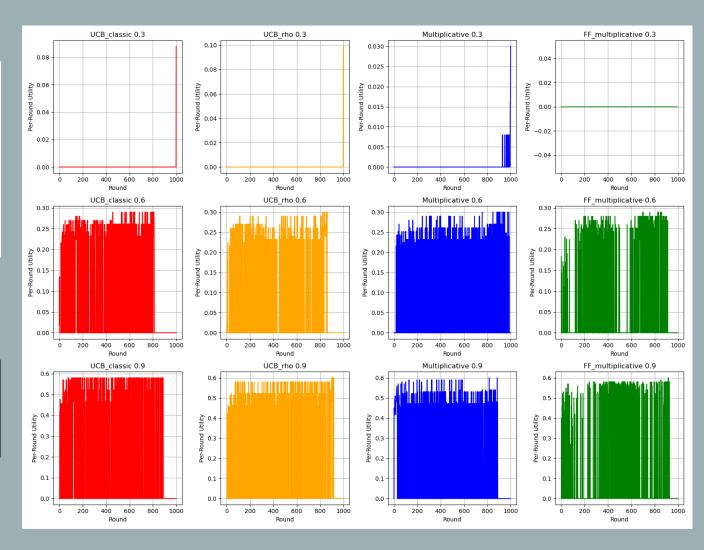


#### **LOW BUDGET - DIFFERENT VALUATION**

#### **SETUP**

BIDDERS PER TYPE	3
VALUATIONS	[0.3 0.6 0.9]
NUMBER OF SLOTS	3
SLOT PROMINENCE	[0.8 0.9 1.0]
BUDGET	100

- Bidder with valuation of 0.3 have regret 0 since minimum bid for winning a slot is 0.4
- Unclear why FF\_multiplicative performs badly



#### **FINAL CONSIDERATIONS**

- Best performing algorithm is:
  - Multiplicative, despite
  - FF\_multiplicative having better theoretical guarantees
- Our version of UCB-like algorithm for expert feedback worked well:
  - Almost always much better than UCB1
  - Slightly better in a single case

### **THANK YOU**

Source code available at this <u>GitHub repository</u>