


SUMMARY

Meeting for: The 1 st management meeting	Ditrollic Energy Holding 
Date: 14 March 2023	
Location: DE HQ in JB, Malaysia	
Time: 10.00-11.30am and 1.30-3.30pm	
Prepared by: Phillip Jin	

TOPICS

- 1 Understand DE's direction and current requirement
- 2 Understand DE's partnership possibility
- 3 Understand Envision testing bed architecture in their HQ testbed
- 4 Equalize both parties activities and expectation

PARTICIPANTS

#	LITEON	Customer company name
1	Chris Chua, HOD of Sales & Marketing	Tham Chee Aun. CEO ▪ Tham.ca@ditrollicenergy.com
2	Phillip Jin, Sr. Sales manager	Puon Swee Hong, Global head of Clean Energy ▪ Wilson.puon@ditrollicenergy.com
3	Krishna Govindasamy, R&D team leader	Michelle. Ong, Executive Director ▪ Michelle.ong@ditrollicenergy.com
4	Choose an item.	Name and title ▪ Email

ACTION ITEMS Ditrollic Energy

#	Tasks	Lead by	Due Date
1	Company profile introduction	Wilson	17-Mar-23
2	Envision facility monitoring solution architecture for their HQ	Wilson	17-Mar-23

ACTION ITEMS LITEON Singapore

#	Tasks	Lead by	Due Date
1	Draft testing bed proposal for LITEON EMS solution to DE	Yang Jing	31-Mar-23
2	Indonesia Solar project task force (Wilson, Barrie, Marcus, KK, Gab, and Phillip)	Phillip Jin	31-Mar-23

KEY NOTES

Issue 1	DE's intention and requirement: <ol style="list-style-type: none"> 1. Main solar system targeted area: <ul style="list-style-type: none"> ✓ EE for industrial HVAC facilities ✓ CO2 footprint ✓ ESS 2. Targeted market: <ul style="list-style-type: none"> ✓ Small and common market and projects ✓ Existing and testing bed solutions: <ul style="list-style-type: none"> ➤ Envision: most of projects are big and mega project ➤ Fusionsolar (Huawei): network fluctuation on Huawei cloud causes data transmission failures. 3. DE business model: <ul style="list-style-type: none"> ✓ 40-50 projects, 6 different countries for 10+ years ✓ Sourcing all components and DE provides integrated EnerLoop platform. ✓ Serious investor, confident in IP, and multiple companies OPEX mode. ✓ Offsite PPA ✓ HVAC to help asset owners to get easy certification.
Issue 2	DE solar management system site survey: <ol style="list-style-type: none"> 1. Checked Envision data logger system. 2. Checked Fronius, SMA, and Huawei solar inverter set up and data collection system. 3. Checked Fronius and Sony ESS system.
Issue 3	DE and LITEON testing bed discussion: <ol style="list-style-type: none"> 1. LITEON will submit testing bed proposal to DE at their HQ <ul style="list-style-type: none"> ✓ Highlight the objective, targeted outcome, estimated milestone, etc. ✓ Capacity requirement ideally 1MWpeak or 500KWpeak output ✓ Draft solution architecture ✓ Deliverable items and requirement from DE
Issue 4	Indonesia solar PV (rooftop) project discussion: <ol style="list-style-type: none"> 1. Kalimantan paper mills project 2. Energy saving from DG. Unstable grid (coal power generation), Solar power as primary. 3. Site visit in July 2023, the new factory site excavation work is on going now. Targeting by Jun, completing the construction backbones. 4. Targeting commission in Jan 2024. 5. Therefore, July to Dec 2023, tarting to complete DE+LITEON testing bed.
Issue 5	<ol style="list-style-type: none"> 1. XX

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