

AtliQ Hardwares



market	All
division	All
customer	All
FY	2019

p&L by months 2019

All Values are In USD

Note: Do not Modify Pivot Table

Values	Quarters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M
Cogs_total	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M
Gross Margin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M
GM%	41%	42%	41%	41%	41%

region	All
market	All
division	All
customer	All
FY	2020

Note: Do not Modify Pivot Table

p&L by months 2020

All Values are In USD

Values	Quarters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net Sales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M
Cogs_total	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M
Gross Margin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M
GM%	38%	38%	37%	37%	38%

region	All
market	All
division	All
customer	All
FY	2021

Note: Do not Modify Pivot Table

p&L by months 2021

All Values are In USD

Values	Quarters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net Sales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M
Cogs_total	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M
Gross Margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M
GM%	37%	37%	36%	36%	37%

Net Sales Comparison

Note: Do not Modify Pivot Table

21 vs 20	262%	265%	259%	261%	261%
20 vs 19	265%	257%	267%	261%	263%

