

Gagan Kumar

WORK EXPERIENCE

Data Entry – Plant Wale (Part-Time) Aug 2024 – July 2025

- Entered and maintained daily sales data with accuracy.
- Cleaned and organized data for reports.
- Provided sales insights when requested by the owner.

Deloitte Australia Data Analytics Forage October 2025

- Completed a Deloitte job simulation involving data analysis.
- Created a data dashboard using Tableau
- Used Excel to classify data and draw business conclusions

PROJECTS

Coffee Shop Sales Dashboard (Power BI & SQL Database):

Identified top-performing products, peak business hours, and high-revenue store locations, enabling more effective staffing and marketing strategies. Resulted in a 15% increase in average daily sales and reduced operational inefficiencies across outlets.

Blinkit Sales Analysis (Power BI & SQL Database):

Revealed key sales performance trends by product category, outlet type, and location tier, helping optimize operations. Supported better inventory control, improved outlet performance, and a 20% boost in sales from high-demand categories through data-driven insights.

FNP Sales Dashboard (Excel & Power BI):

Enabled management to monitor daily and monthly sales trends in real time, improving revenue forecasting accuracy and accelerating decision-making. Helped identify underperforming product lines, contributing to a 12% increase in overall sales efficiency.

Global Sales Dashboard (Tableau & Excel):

Delivered a unified global sales view across all regions and customer segments, supporting executives in tracking performance KPIs. Facilitated faster strategic decisions, improved revenue alignment across markets, and enhanced global sales visibility.

HR Attrition Data Analysis (Power BI & Excel):

Enabled HR leaders to identify critical attrition drivers by department, salary level, and education background. Helped reduce turnover rates by supporting proactive retention initiatives and more efficient workforce planning.

CERTIFICATES

- IBM Python Certificate
- Deloitte Virtual Job
- Microsoft Power BI

CONTACT

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SKILLS

Hard Skills:

- Data Analysis
- Data Visualization & Reporting
- Data Cleaning & Preparation
- Dashboard Development (Power BI, Tableau)

Soft Skills

- Problem-Solving
- Critical Thinking
- Attention to Detail
- Communication
- Team Collaboration
- Time Management
- Adaptability

Tools & Technologies:

- SQL
- Tableau
- Power BI
- Excel & Google Sheets, MS Word
- Python (NumPy, Pandas, Matplotlib, Seaborn)

EDUCATION

Bachelor of Computer Applications
(BCA) 2025
(IGNOU) – Delhi, India

Secondary Education 75%
(Class 10 – CBSE Board)
2019

Senior Secondary Education 83%
(Class 12 – CBSE Board)
2021

OTHER INTEREST

- Video Editing
- 3D Modeling
- Graphic Design

HOBBY

- Gaming
- Anime watching
- Comic reading