City	Customer ID	<b>Customer Name</b>	Year C	Count of Order ID
Akron	AT-10435	Alyssa Tate	2014	1
Akron	TT-21070	Ted Trevino	2014	2
Albuquerque	DR-12940	Daniel Raglin	2014	1
Albuquerque	FC-14335	Fred Chung	2014	1
Albuquerque	ST-20530	Shui Tom	2014	2
Alexandria	GM-14695	Greg Maxwell	2014	5
Alexandria	RC-19825	Roy Collins	2014	1
Alexandria	SD-20485	Shirley Daniels	2014	7
Anaheim	MD-17350	Maribeth Dona	2014	2
Apopka	CK-12205	Chloris Kastensmidt	2014	3
Apple Valley	NC-18340	Nat Carroll	2014	1
Appleton	JS-15940	Joni Sundaresam	2014	1
Arlington	AB-10015	Aaron Bergman	2014	1
Arlington	AG-10390	Allen Goldenen	2014	2
Arlington	GD-14590	Giulietta Dortch	2014	2
Arlington	MC-17590	Matt Collister	2014	6
Arlington	SR-20740	Steven Roelle	2014	1
Asheville	DM-13345	Denise Monton	2014	1
Asheville	TS-21205	Thomas Seio	2014	1
Total	10 4 5 4 4 5	T LOID .	2011	9994

Year

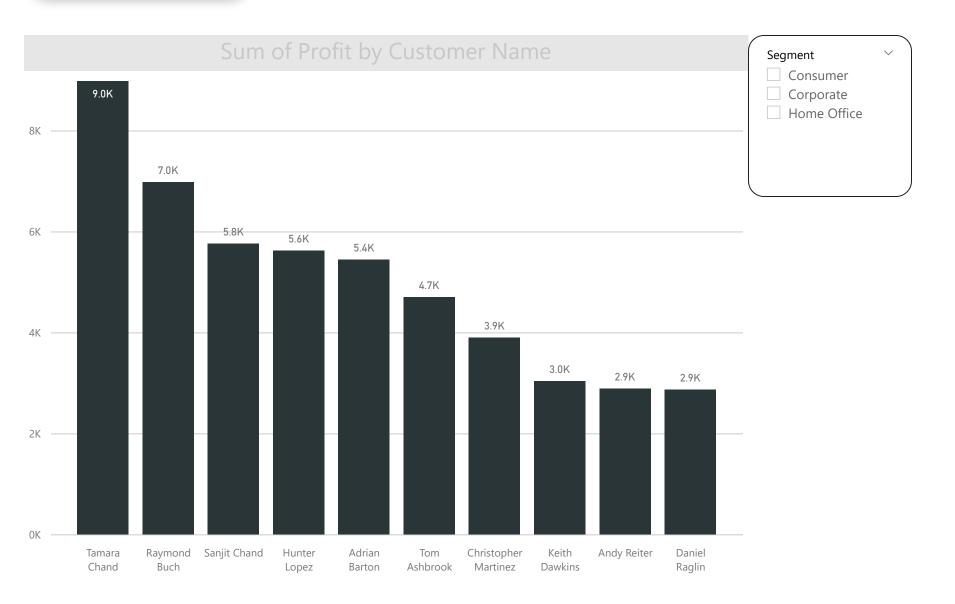
Select all
(Blank)
2014
2015
2016
2017

Category	Region A	Average of Profit
Technology	Central	0.08K
Technology	East	0.09K
Technology	South	0.07K
Technology	West	0.07K
Office Supplies	Central	0.01K
Office Supplies	East	0.02K
Office Supplies	South	0.02K
Office Supplies	West	0.03K
Furniture	Central	-0.01K
Furniture	East	0.01K
Furniture	South	0.02K
Eurnituro	Woct	U U 2 K
Total		0.03K

<b>Category</b>	Central	East	South	West	Total
Technology	33.70K	47.46K	19.99K	44.30K	145.45K
Office Supplies	8.88K	41.01K	19.99K	52.61K	122.49K
Furniture	-2.87K	3.05K	6.77K	11.50K	18.45K
Total	39.71K	91.52K	46.75K	108.42K	286.40K

**Total\_Profit** 

286.40K



93.44K

Sum of Profit

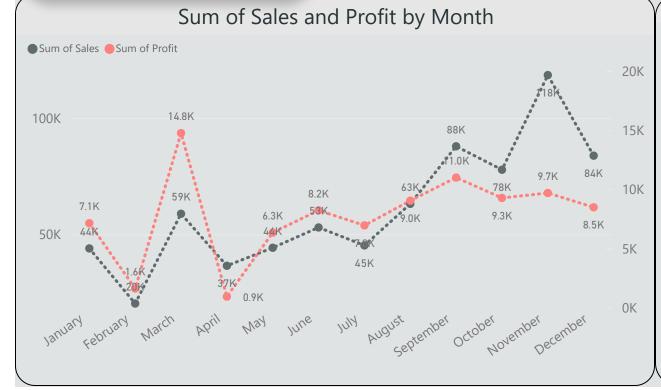
2.30M

Sum of Sales by Sub-Category

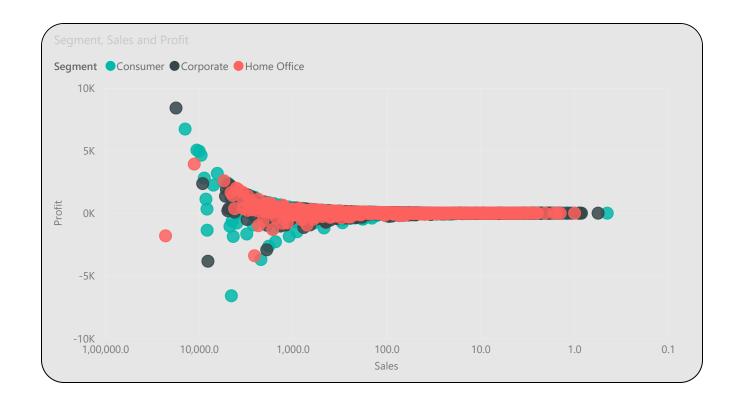
733.22K

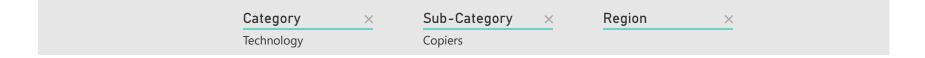
Sum of Sales

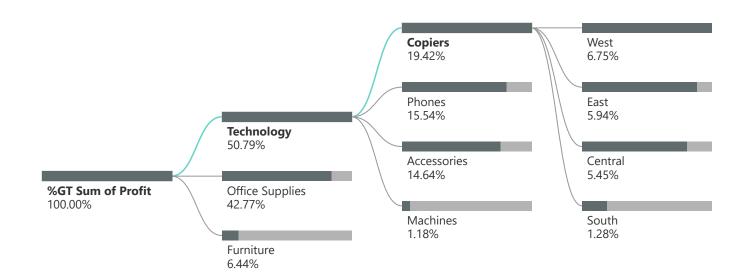








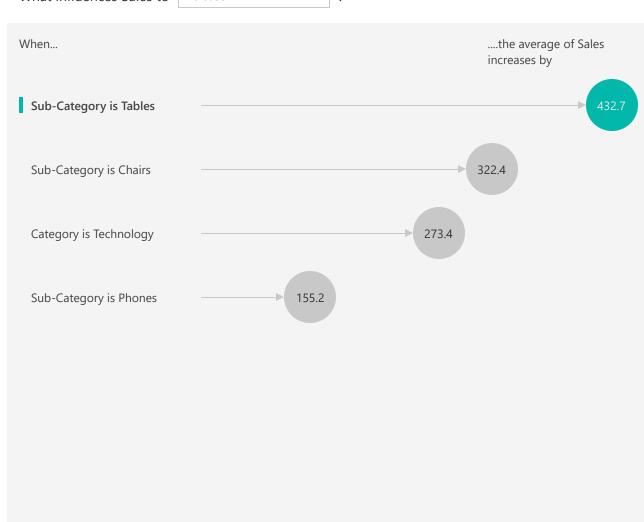


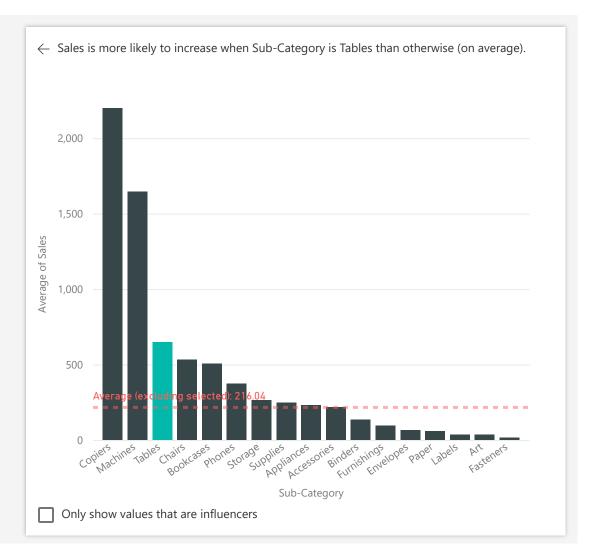


## Key influencers Top segments



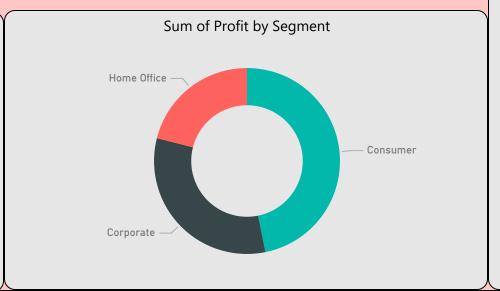
What influences Sales to Increase  $\vee$  ?



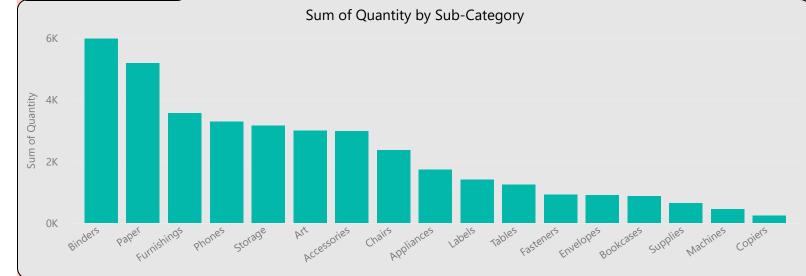












Consumer had the highest Sum of Profit at \$1,34,119.21, followed by Corporate at \$91,979.13 and Home Office at \$60,298.68.

Consumer accounted for 46.83% of Sum of Profit.

At <u>5974</u>, <u>Binders</u> had the highest Sum of Quantity and was <u>2,452.99%</u> higher than <u>Copiers</u>, which had the lowest Sum of Quantity at 234.

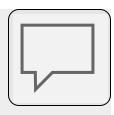
Across all 17 Sub-Category, Sum of Quantity ranged from 234 to 5074

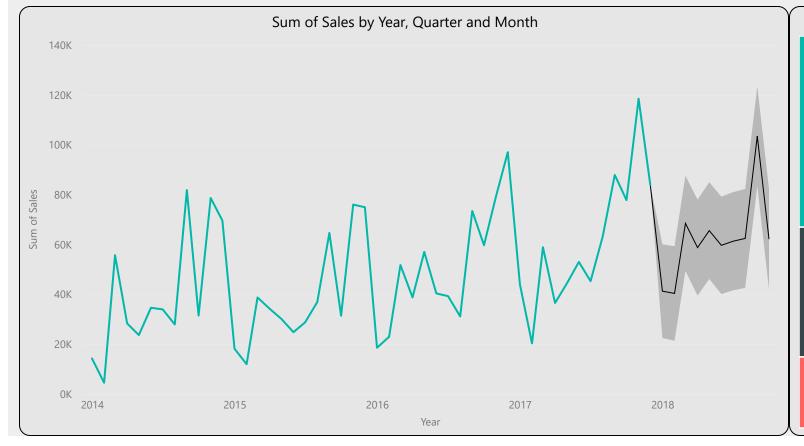
2.30M

Sum of Sales

286.40K

Sum of Profit





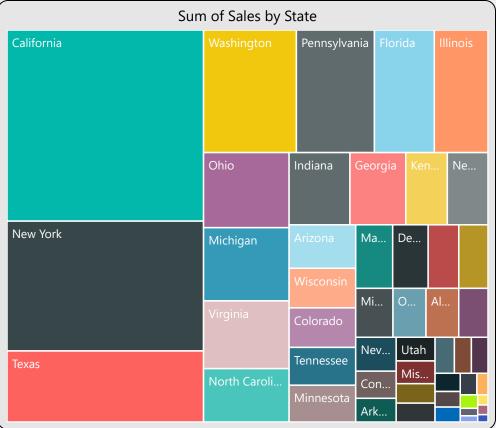
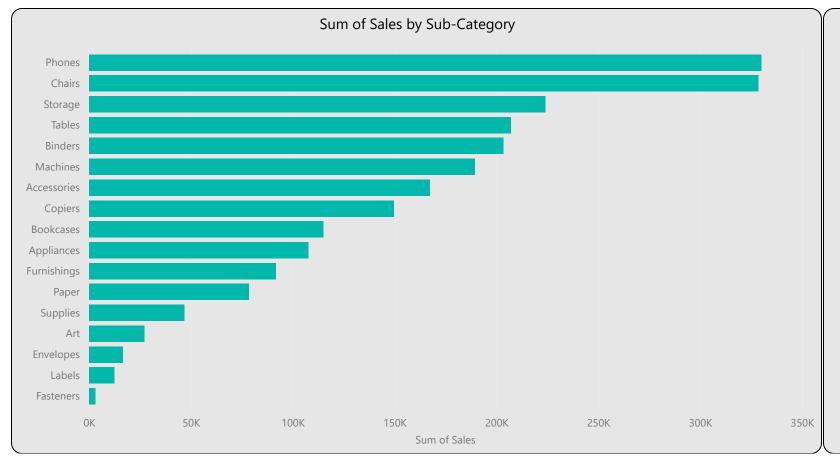
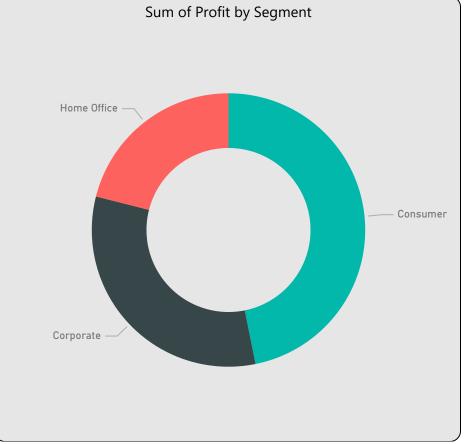
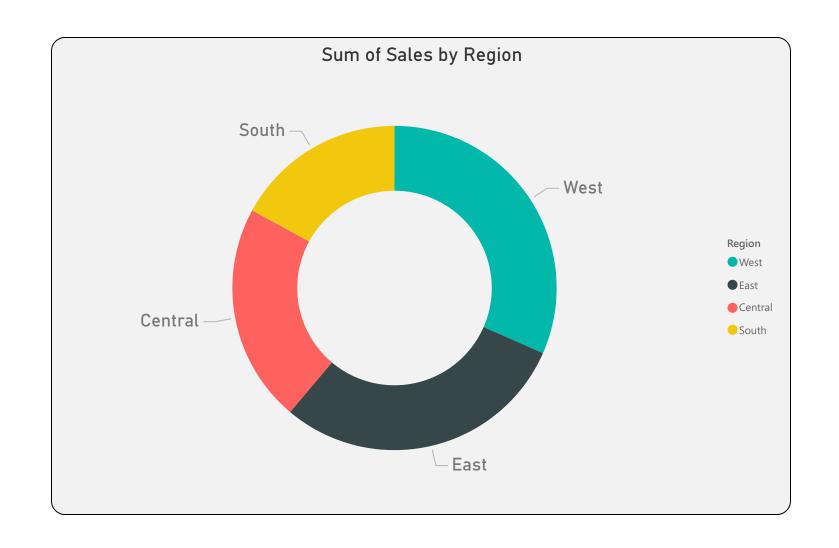


Table Visual









Region	City	Count of Sales	Sum of Profit
South	Alexandria	16	318.62
South	Apopka	7	54.36
South	Arlington	32	4,424.09
South	Asheville	7	77.51
South	Athens	8	479.32
South	Atlanta	39	6,993.66
South	Auburn	6	452.61
South	Bartlett	1	10.01
South	Boca Raton	3	-22.65
South	Bossier City	6	336.96
South	Bowling Green	2	67.12
South	Boynton Beach	10	50.66
South	Bristol	5	-126.52
South	Burlington	11	-5,894.53
South	Cary	6	54.04
South	Chapel Hill	1	4.73
South	Charlotte	52	-429.78
South	Charlottesville	2	22.63
South	Chattanooga	10	27.19
South	Chesapeake	18	1,262.79
South	Clarksville	7	-1,055.35
South	Columbia	48	724.12
South	Columbus	68	4,104.12
South	Concord	8	-1,788.69
South	Conway	1	45.29
South	Coral Gables	2	22.36
South	Coral Springs	8	18.56
South	Daytona Beach	4	-52.33
South	Decatur	13	1,000.09
Total		1620	46,749.43

## Page Nav Button



Q&A

**Key Insights** 

**Decomposition Tree** 

Charts

TreeMap

87.00bn

Total\_Sales

11.49M

Sumx\_total\_sales

Total	87,00,18,88,182.14	1,14,88,062.07
Deer Park	41.54	41.54
Bullhead City	66.86	36.66
Loveland	167.71	36.17
Rock Hill	35.55	35.55
Portage	32.56	32.56
Grand Island	31.92	31.92
New Brunswick	44.31	21.93
Baytown	20.74	20.74
Layton	19.84	19.84
Romeoville	17.90	17.90
Billings	16.58	16.58
Keller	12.00	12.00
Iowa City	9.99	9.99
Springdale	8.60	8.60
Ormond Beach	8.42	8.42
Port Orange	7.82	7.82
San Luis Obispo	7.24	7.24
Pensacola	6.64	6.64
Abilene	2.78	2.78
Jupiter	2.06	2.06
Elyria	1.82	1.82
City	Total_Sales	Sumx_total_sales

## Build visuals with your data

Select or drag fields from the **Data** pane onto the report canvas.

