



Search Setup



Setup

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Object Manager

Quick Find

Setup Home

Service Setup Assistant

Multi-Factor Authentication Assistant

Release Updates

Lightning Experience Transition Assistant

Salesforce Mobile App

Lightning Usage

Optimizer

ADMINISTRATION

Users



SETUP
Home

Create



Get Started with Einstein Bots

Launch an AI-powered bot to automate your digital connections.

Get Started



Mobile Publisher

Use the Mobile Publisher to create your own branded mobile app.

Learn More



Real-time Collaborative Docs

Transform productivity with collaborative docs, spreadsheets, and slides inside Salesforce.

Get Started

Automobile Information.csv (1) - Excel

File Home Insert Page Layout Formulas Data Review View Help XL-Connector Tell me what you want to do

Clipboard: Cut Copy Paste Format Painter

Font: Calibri 11 Bold Italic Underline Color Font Face

Alignment: Wrap Text Merge & Center

General: Number

Styles: Conditional Formatting Format as Table Cell Styles

Cells: Insert Delete Format

Editing: AutoSum Fill Clear Sort & Find & Filter Select Add-ins

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	Name Of Manufacturer	Model	Engine Nui VIN	Total Num	Color	Built date	Price	Quantity															
2	Toyota	Corolla	ABC12345 1HGCM82	4	Red	#####	\$20	12															
3	Audi	A4	BCD23456 1HGCM82	4	Blue	#####	\$30	13															
4	BMW	B6	CDE34567 1HGCM82	6	White	#####	\$45	11															
5	Chevrolet	C4	DEF45678 1HGCM82	6	Black	#####	\$25	10															
6	Ford	F5	FGH56789 1HGCM82	8	Blue	#####	\$30	15															
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Automobile Information.csv (1)

Object Manager | Salesforce

(3) WhatsApp

Hema-rajavel/Sales-Automobili

- Student

https://mailamengineeringcolleg-5fa-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home

Search Setup

SetupHomeObject Manager

SETUP

Object Manager

51+ Items, Sorted by Label

Quick Find

Schema Builder

Create

Custom Object

Custom Object from Spreadsheet

LABEL	API NAME	TYPE	DESCRIPTION	LAST MOD
Account	Account	Standard Object		
Activity	Activity	Standard Object		
Address	Address	Standard Object		
Alternative Payment Method	AlternativePaymentMethod	Standard Object		
API Anomaly Event Store	ApiAnomalyEventStore	Standard Object		
Appointment Category	AppointmentCategory	Standard Object		
Appointment Invitation	AppointmentInvitation	Standard Object		
Appointment Invitee	AppointmentInvitee	Standard Object		
Appointment Topic Time Slot	AppointmentTopicTimeSlot	Standard Object		

Type here to search

28°C Haze 2:04 PM 11/21/2024

Quick Find / Search...

Expand All | Collapse All

Lightning Experience Transition Assistant

Move to the new, more productive Salesforce.

Get Started

Salesforce Mobile Quick Start

Home

Administer

- Release Updates
- Manage Users
- Manage Apps
- Manage Territories
- Company Profile
- Data Classification
- Privacy Center
- Security Controls
- Domain Management
- Communication Templates

Custom Tabs

You can create new custom tabs to extend Salesforce functionality or to build new application functionality.

Custom Object tabs look and behave like the standard tabs provided with Salesforce. Web tabs allow you to embed external web applications and content within the Salesforce window. Visualforce tabs allow you to embed Visualforce pages. Lightning Component tabs allow you to add Lightning components to the navigation menu in Lightning Experience and the mobile app. Lightning Page tabs allow you to add Lightning Pages to Lightning Experience and the mobile app.

Custom Object Tabs

New What Is This?

Action	Label	Tab Style	Description
Edit Del	Automobile Information	Box	
Edit Del	Invoice	Box	
Edit Del	Opportunity Automobiles	Car	

Web Tabs

New What Is This?

No Web Tabs have been defined

Visualforce Tabs

New What Is This?

No Visualforce Tabs have been defined

Lightning Component Tabs

New What Is This?

No Lightning component tabs have been defined

Lightning Page Tabs

New What Is This?

App Manager | Sale X

(3) WhatsApp X

Hema-rajavel/Sales X

- Student X

Welcome to Salesf X

Automobile Sales | X

+ X

- X

X

https://mailamengineeringcolleg-5fa-dev-ed.develop.lightning.force.com/lightning/setup/Navigation

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Home

Object Manager

app

Salesforce Mobile App

Data

Mass Transfer Approval Requests

Apps

App Manager

AppExchange Marketplace

Connected Apps

Connected Apps OAuth Usage

Manage Connected Apps

External Client Apps

External Client App Manager

OAuth Usage

SETUP

Lightning Experience App Manager

New Lightning App

New Connected App

24 items • Sorted by App Name • Filtered by All appmenuitems - TabSet Type, App Type

	App Name ↑	Developer Name	Description	Last Modified ...	Ap...	Vi...	
15	Sales	Sales	The world's most popular sale...	18/11/2024, 3:11 pm	Classic		
16	Sales	LightningSales	Manage your sales process wit...	18/11/2024, 3:11 pm	Lightning	✓	
17	Sales Automobile Using Salesf...	Sales_Automobile_Using_Salesf...	The Salesforce CRM implemen...	19/11/2024, 7:21 pm	Lightning	✓	
18	Sales Console	LightningSalesConsole	(Lightning Experience) Lets sal...	18/11/2024, 3:11 pm	Lightning	✓	
19	Salesforce Chatter	Chatter	The Salesforce Chatter social n...	18/11/2024, 3:11 pm	Classic	✓	
20	Salesforce Scheduler Setup	LightningScheduler	Set up personalized appointm...	18/11/2024, 3:14 pm	Lightning	✓	
21	Service	Service	Manage customer service with...	18/11/2024, 3:11 pm	Classic	✓	
22	Service Console	LightningService	(Lightning Experience) Lets su...	18/11/2024, 3:11 pm	Lightning	✓	
23	Site.com	Sites	Build pixel-perfect, data-rich w...	18/11/2024, 3:11 pm	Classic		
24	Subscription Management	RevenueCloudConsole	Get started automating your r...	18/11/2024, 3:11 pm	Lightning	✓	

Sales Automobile U X(3) WhatsAppXHema-rajavel/Sales X- StudentXWelcome to SalesfAutomobile Sales | X+ - X

https://mailamengineeringcolleg-5fa-dev-ed.develop.lightning.force.com/visualEditor/appBuilder.app?id=

Lightning App BuilderApp SettingsPagesSales Automobile Using Salesforce CRMHelp

App Settings

App Details & Branding

App Options

Utility Items (Desktop Only)

Navigation Items

User Profiles

App Details & Branding

Give your Lightning app a name and description. Upload an image and choose the highlight color for its navigation bar.

App Details

* App Name ⓘ

Sales Automobile Using Salesforce CRM

* Developer Name ⓘ

Sales_Automobile_Using_Salesforce_CRM

Description ⓘ

The Salesforce CRM implementation for automobile sales streamlines the entire sales

App Branding

Image ⓘ

Primary Color Hex Value ⓘ

#0070D2

Upload

Org Theme Options

☐ Use the app's image and color instead of the org's custom theme

App Launcher Preview

SA

Sales Automobile Using Sal...
The Salesforce CRM
implementation for automobile
sales...

VS Code interface showing the development of a Salesforce Lightning Component Bundle.

Explorer: The file tree on the left shows the project structure. The `invoiceOpportunity` folder is selected, containing files like `__tests__`, `invoiceOpportunity.html`, `invoiceOpportunity.js`, `invoiceOpportunity.js-meta.xml`, `.eslintrc.json`, and `jsconfig.json`.

Editor: The main editor displays the `invoiceOpportunity.js-meta.xml` file. The content is as follows:

```
1 <?xml version="1.0" encoding="UTF-8"?>
2
3 <LightningComponentBundle xmlns="http://soap.sforce.com/2006/04/metadata">
4
5   <apiVersion>58.0</apiVersion>
6
7   <isExposed>true</isExposed>
8
9   <targets>
10
11     <target>lightning__RecordAction</target>
12
13     <target>lightning__RecordPage</target>
14
15   </targets>
16
17 </LightningComponentBundle>
```

Problems/Output: The bottom panel shows the output of the deployment process. It includes a table of deployed source files:

STATE	FULL NAME	TYPE	PROJECT PATH
Changed	invoiceOpportunity	LightningComponentBundle	force-app\main\default\lwc\invoiceOpportunity\invoiceOpportunity.html
Changed	invoiceOpportunity	LightningComponentBundle	force-app\main\default\lwc\invoiceOpportunity\invoiceOpportunity.js
Changed	invoiceOpportunity	LightningComponentBundle	force-app\main\default\lwc\invoiceOpportunity\invoiceOpportunity.js-meta.xml

The output also shows the start and end of the SFDX deployment process.

Object Manager | S: X


(3) WhatsApp X Hema-rajavel/Sales: X - Student X Welcome to Salesf: X Automobile Sales | X

https://mailamengineeringcolleg-5fa-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager: ☆

Search Setup

★ + ? ⚙️ 🔔

Setup Home Object Manager ▾

 SETUP

Object Manager

4 Items, Sorted by Label

[Schema Builder](#) [Create ▾](#)

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Opportunity	Opportunity	Standard Object			
Opportunity Automobile	Opportunity_Automobile__c	Custom Object		19/11/2024	✓
Opportunity Contact Role	OpportunityContactRole	Standard Object			
Opportunity Product	OpportunityLineItem	Standard Object			



Opportunity Autom: X

(3) WhatsApp

Hema-rajavel/Sales: X

- Student

Welcome to Salesfo: X

Automobile Sales | X

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Setup

Home

Object Manager

SETUP > OBJECT MANAGER

Opportunity Automobile

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Scoping Rules

Fields & Relationships

8 Items, Sorted by Field Label

🔍 Quick Find

New

Deleted Fields

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Automobile	Automobile__c	Lookup(Automobile Information)		✓
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Opportunity	Opportunity__c	Master-Detail(Opportunity)		✓
Opportunity Automobile Name	Name	Auto Number		✓
Quantity	Quantity__c	Number(18, 0)		
Total Price	Total_Price__c	Formula (Currency)		
Unit Price	Unit_Price__c	Formula (Currency)		

Expand All | Collapse All

Lightning Experience Transition Assistant

Move to the new, more productive Salesforce.

Get Started

Salesforce Mobile Quick Start

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- Company Profile
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- Security Controls
- Domain Management
- Communication Templates
- Translation Workbench
- Data Management

Opportunity Sample

Highlights Panel

Customize the highlights panel for this page layout...

Quick Actions in the Salesforce Classic Publisher

Post File New Task Log a Call New Case New Note New Event Link Poll Question

Email

Salesforce Mobile and Lightning Experience Actions

Invoices Post File New Task Log a Call New Case New Note New Event Link Poll

Question Email Change Record Type Clone Submit for Approval Delete Edit Change Owner

Sharing

Layout Properties

Field Name	Field Name	Field Name	Field Name	Field Name	Field Name	Field Name
Section	Close Date	Delivery/Installa...	Last Modified By	Opportunity Name	Primary Campaign ...	Stage
Blank Space	Contract	Description	Lead Source	Opportunity Owner	Private	Tracking Nu
Account Name	Created By	Expected Revenue	Main Competitor(s)	Order Number	Probability (%)	Type
Amount	Current Generator(s)	Forecast Category	Next Step	Price Book	Quantity	

Developer Console interface showing the Apex class `DeleteClosedLostOpportunities.apxc`.

Code Coverage: None | API Version: 62

```
1 public class DeleteClosedLostOpportunities implements Schedulable{
2
3     public static void execute(SchedulableContext sc){
4
5         List<Opportunity> getLostOpportunities = [SELECT Id, Name From Opportunity Where StageName =: 'Closed Lost' LIMIT
6
7         if(!getLostOpportunities.IsEmpty()){
8
9             Delete getLostOpportunities;
10
11     }
12
13
```

Logs | Tests | Checkpoints | Query Editor | View State | Progress | Problems

User	Application	Operation	Time	Status	Read	Size
------	-------------	-----------	------	--------	------	------

☐ Filter [Click here to filter the log list](#)

File Edit Debug Test Workspace Help

DeleteClosedLostOpportunities.apxc

Code Coverage: None API Version: 62

1 public class DeleteClosedLostOpportunities implements Schedulable{
2
3 public static void execute(SchedulableContext sc){
4
5 List<Oppor
6
7 if(!getLos
8
9 Delete
10
11 }
12
13

Open

Entity Type	Entities	Related
Entity Type	Name Namespace	Name Extent Direction
Classes	ContactRoleCheck	CronTrigger Referenced ...
Triggers	OpportunityHandlerClass	
Pages	OpportunityAutomobil...	
Page Components	InvoiceCreation	
Objects	OpportunityInvoiceswi...	
Static Resources	DeleteClosedLostOppo...	
Packages		

Open Filter Filter the repository (* = any string) Hide Managed Packages Refresh Size

Logs Tests Checkpoints Query

User Application

Filter Click here to filter the log list

https://mailamengineeringcolleg-5fa-dev-ed.develop.my.salesforce.com/_ui/common/apex/debug/ApexCSIF

Developer Console

Go To

=: 'Closed Lost' LIMIT

Filter Click here to filter the log list

Setup

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Object Manager

SETUP > OBJECT MANAGER

Opportunity

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Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

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Search Layouts

List View Button Layout

Scoping Rules

Object Access

Triggers

Flow Triggers

Validation Rules

Buttons, Links, and Actions

16 items, Sorted by Label

Add to Campaign	AddInfluence	Standard page	
Calculate Price	headlessPricingAction	Standard page	
Clone	Clone	Standard page	
Clone with Related	DeepClone	Standard page	
Delete	Delete	Standard page	
Delivery Status	DeliveryStatus	Detail Page Link	URL
Edit	Edit	Standard page	
Invoices	Invoices	Lightning Web Component	Lightning Web Component
Link a Slack Channel	CreateSalesChannel	Standard page	
List	List	Standard page	
New	New	Standard page	
Opportunities Tab	Tab	Standard page	
Schedule Test Drive	BookTestDrive	Standard page	

Quick Find

New Action

New Button or Link

Recent | Reports | 1 X

Home | Salesforce X

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https://mailamengineeringcolleg-5fa-dev-ed.develop.lightning.force.com/lightning/o/Report/home

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🔍 Search...

🔍

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🔔

👤

Sales

Home

Opportunities ▼

Leads ▼

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Contacts ▼

Campaigns ▼

Dashboards ▼

Reports ▼

Chatter

Groups ▼

Calendar ▼

People ▼

Cases ▼

Forecasts

Opportunity Automobiles ▼

✎

Reports

Recent

3 items

🔍 Search recent reports...

New Report

New Folder

⚙️

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed
Recent	Employee report		Private Reports	HEMALATHA R	19/11/2024, 8:09 pm	🔍
Created by Me	Automobile Information Report		Private Reports	HEMALATHA R	19/11/2024, 8:13 pm	🔍
Private Reports	New Report		Private Reports	HEMALATHA R	19/11/2024, 8:14 pm	🔍
Public Reports						
All Reports						
FOLDERS						
All Folders						
Created by Me						
Shared with Me						
FAVORITES						
All Favorites						

To Do List

Opportunity closed won report



[View Report \(Opportunity closed won report\)](#)

Sales

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Opportunities

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Tasks

Files

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Contacts

Campaigns

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Reports

Chatter

Groups

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More

Search...

Star

+

?

12

Sales dashboard

+ Widget

+ Filter

Save

Done

Opportunity closed won report

Ow...	Opport...	Opportunity Name	Stage	Fis...
-	ASHOKK UMAR J	Dickenson Mobile Generators	Qualification	Q1-2015
-	ASHOKK UMAR J	United Oil Office Portable Generators	Negotiation/F	Q1-2015
-	ASHOKK UMAR J	Express Logistics Standby Generator	Closed Won	Q1-2015
-	ASHOKK UMAR J	GenePoint Standby Generator	Closed Won	Q1-2015
-	ASHOKK UMAR J	Grand Hotels Kitchen Generator	Id. Decision I	Q1-2015

View Report (Opportunity closed won report)

Opportunity closed won report

Account Name	Record Count
Burlington Te...	1
Dickenson plc	1
Edge Comm...	4
Express Logi...	3
GenePoint	3
Grand Hotels...	5
Pyramed Con...	1
United Oil &...	10
University of...	3

View Report (Opportunity closed won report)

opportunity with automobile data

O...	Oppo...	Account Name	Opportunity Name	Stage
-	ASHOK KUMAR J	GenePoint	GenePoint Lab Generators	Id. Decisior
-	ASHOK KUMAR J	GenePoint	GenePoint SLA	Closed Wo
-	ASHOK KUMAR J	United Oil & Gas Corp.	United Oil Refinery Generators	Proposal/P
-	ASHOK KUMAR J	United Oil & Gas Corp.	United Oil Refinery Generators	Closed Win

View Report (opportunity with automobile data)