GALBERT O'NEIL

JR. SOFTWARE ENGINEER | WEB DEVELOPER

SUMMARY

Web Developer with strong digital marketing, sales and music production experience. I create elegant, effective, scalable solutions for a diverse set of business verticals and stakeholders. In leveraging my sales and music production experience, I am seeking a position where I can support your company by offering my personal insight, knowledge and technical expertise.

PROFESSIONAL EXPERIENCE

General Assembly, New York, NY

Jr. Front-End Developer | Web Development Immersive Program
Graduated May 2019

- Built and designed online mp3 store using Ruby on Rails and React JS.
- Created data-base for musicians displaying artist information and previous work leveraging Discogs API.
- Collaborated with team of four UX Designers to re-design website for major NYC restaurant.

Hyundai of Long Island City, Queens, NY

Sales Captain Manager
Oct. 2017 to Jan. 2019

- Oversaw the activities and performance of 20+ sales team members within the car dealership.
- Lead team to sell over $4 million worth of vehicles in one quarter which exceeded goals by 177%.
- On-boarded and mentored new sales professionals and forecasted individual goals based on past performance.

Music Production History

2005 – Present

- Record Label Founder – A&R Endless Love Recordings
  Jan. 2013 – Present
- Music Curator STFM Music Show
  Jan. 2017 – May 2018, New York, NY
- Founder & Radio Host Visionario On Radio
  Apr. 2005 – Jun. 2009, Santo Domingo, Dominican Republic
- Dubspot – AA in Music Production, Mixing and Mastering
  Jan. 2016, New York, NY

CONTACT

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EDUCATION

General Assembly Certificate of Completion

Web Development Immersive Languages and Frameworks:

HTML5, CSS, JavaScript, Python, React, React Native, Ruby, Rails, Ember, Heroku, Angular, Express, PostgreSQL, API, JSON, Node.js, Unix, Git and GitHub

Universidad Catolica
Santo Domingo, Dominican Republic
Bachelor of Science in Marketing

SKILLS

Web Development
Marketing
SEO
Wireframing
Sales
Data Analytics
Forecasting
Technical Solutions
Excel
Technical Recruiting
Audio Engineering
Fluent in Spanish Language