

Profile

With an unwavering passion for technology and an insatiable drive to learn and grow, I am thrilled to embark on a new journey in front-end development. Leveraging my extensive 7-year experience in sales, I am excited to bring a fresh perspective to the table and utilize my unique skillset to create innovative and user-centric designs. My solid foundation in JavaScript, HTML, CSS, and React has fueled my passion for coding and ignited a desire to apply my skills to real-world projects. I am eager to dive headfirst into new challenges and push the boundaries of what's possible in the ever-evolving world of technology.

Employment History

Territory Manager, Servebolt, Remote

AUGUST 2022 - FEBRUARY 2023

- Responsible for managing and growing sales within a specific geographic region.
- Developing and implementing sales strategies to achieve revenue and market share targets.
- Performing business reviews with customers to show new product lines,
 evaluate the current business, address new ideas and sell them on profitability.
- Managing pricing gross profits, ROI, and special pricing quotations between the company and end-user contracts.

Senior Account Manager, HostPapa, Remote

JULY 2020 - AUGUST 2022

Aftermarket Sales Specialist, GoDaddy, Remote

JUNE 2019 - JUNE 2020

Sales Associate, Uber, Chester

SEPTEMBER 2016 - APRIL 2019

Education

Bachelor of Administration (BA) Business, Wrexham Glyndwr University, Wrexham, UK

SEPTEMBER 2016 - APRIL 2019

Grade: 2:1

Projects

Translate-O: A Google Chrome extension that automatically detects the language of a highlighted text, translates it to English and replaces the original text with the translated version.

The Gym App: A gym tracker app, where one can track both their progress in the gym and also their daily / weekly macro intake.

Details

+359 887828265 galin@bozhkov.com

Links

Video CV

Linkedin

Skills

JavaScript

React

HTML/CSS

Communication and Negotiation

Languages

Bulgarian

English

French

Hobbies

Self Improvement, cars, going to the gym.