

AtliQ Hardware

Note : Do Not Modify the Pivot Table



FILTERS

region	All
market	All
customer	All
division	All
FY	2019

P&L

By Fiscal Year

All Value are in USD

Values	Quarter Q1		Quarter Q2		
	Sep	Oct	Nov	Dec	Jan
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M
Cogs	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
Gm %	40.9%	42.0%	41.5%	41.4%	40.9%

FILTERS

region	All
market	All
customer	All
division	All
FY	2020

P&L

By Fiscal Year

All Value are in USD

Values	Quarter Q1		Quarter Q2		
	Sep	Oct	Nov	Dec	Jan
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M
Cogs	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
Gm %	37.8%	37.8%	37.0%	36.8%	37.8%

FILTERS

region	All
market	All
customer	All
division	All
FY	2021

P&L

By Fiscal Year

All Value are in USD

Values	Quarter Q1		Quarter Q2		
	Sep	Oct	Nov	Dec	Jan
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M
Cogs	28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M

AtliQ Hardware

Gm %

36.7%	36.5%	36.3%	36.3%	36.7%
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Net Sales
Comparison
21 vs 20
20 vs 19

162.1%	164.7%	159.1%	161.0%	161.4%
164.6%	156.6%	167.3%	161.5%	162.8%

AtliQ Hardware

Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M

AtliQ Hardware

36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
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162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%