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Subject: Report

Swiggy

Market:

- Industry: Online food ordering and delivery, and quick commerce (grocery and essentials).
- Market Share: 42% in Indian quick commerce. Duopoly in food delivery and triopoly in quick commerce.
- Market Value: Indian quick commerce sector valued at \$3.34 billion in 2024, projected to reach \$10 billion by 2029.
- Financials: Market cap; \$11.26 billion as of Aug 2025. Debt reduction efforts underway.
- Competitors: Zomato, Blinkit, Zepto, Amazon, and Flipkart.
- Geographic Reach: Present in over 580 Indian cities.

Technology:

- Platform Services: Unified app for food and grocery deliveries.
- Swiggy Access: Kitchen incubator network for partner restaurants.
- Logistics and Supply Chain: Focus on efficient rider management for ultra-fast delivery.
- Innovation: Focus on technology efficiency, automation, and cloud kitchens.
- Information Gaps: Proprietary technology details are unknown.

Uber Eats

Market:

- Uber Eats operates in over 11,500 cities, collaborating with 1 million restaurants globally.
- Recorded \$13.7 billion in revenue in 2024.
- Held 23-25% of the US food delivery market in March 2024.
- The most downloaded app in its category in 2024.
- Global food delivery sector projected to reach \$213 billion by 2030.
- Limited public data on the company's market share and growth strategies beyond the US and key markets.

Technology:

- Uber Eats uses AI to enhance logistics and improve user experience.
- Expanding beyond meal deliveries, utilizing its infrastructure for other services.
- Data analytics likely optimized operations.
- Integrates Uber's rideshare technology for efficient deliveries.
- Focus on sustainability initiatives.
- Little public information on the technologies powering Uber Eats' operations.

Domino's

Domino's Global Market Presence:

- 21,000 stores across 90+ international markets.
- 42% market share in the US pizza delivery sector.
- \$19.07 billion in global annual revenue in 2024.
- 70% market share in India, with aggressive expansion ongoing.
- High operating margin of 14% attributed to a focus on delivery and digital ordering.

- Recent US same-store sales growth of 3.4% in Q2 2025.

Sales Strategies and Technology:

- Successful launch of Parmesan Stuffed Crust pizza.
- Expanding third-party partnerships for deliveries.
- Focus on digital ordering and mobile apps for customer engagement.
- Domino's app has over 30 million active users.
- Optimised customer engagement and delivery logistics with proprietary technology.
- Data analytics refines marketing and enhances the customer experience.
- Technology Investments: Digital transformation and product innovation contribute to success.

Information Gaps:

- Limited public access to details on backend infrastructure, AI, automation, and cybersecurity measures.
- Recent R&D expenditures and technology partnerships are undisclosed.
- Available market share data may primarily focus on the US market.

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