

Geography	Total Amount	Total box	shipment	aps2	amount per box	divider	aps target	aps target2
India	\$4,24,592	\$20,949	64	6,634	20	20.27	yes	🥳
USA	\$4,44,262	\$23,904	67	6,631	19	18.59	yes	🥳
UK	\$3,62,712	\$22,535	66	5,496	16	16.10	no	😞
Canada	\$2,40,926	\$15,630	50	4,819	15	15.41	no	😞
Australia	\$1,70,450	\$9,631	36	4,735	18	17.70	no	😞
New Zealand	\$3,02,596	\$17,230	65	4,655	18	17.56	no	😞
Total	\$19,45,538	\$1,09,879	348	5,591	18	17.71	no	😞

Sales person	product_na	distinct_mesure
Andria Kimpton	22	13
Barr Faughny	22	13
Beverie Moffet	22	9
Brien Boise	22	11
Camilla Castle	22	6
Ches Bonnell	22	15
Curtice Advani	22	13
Dennison Crosswaite	22	8
Dotty Strutley	22	8
Gigi Bohling	22	8
Gunar Cockshoot	22	11
Husein Augar	22	15
Jan Morforth	22	9
Jehu Rudeforth	22	8
Kaine Padly	22	13
Karlen McCaffrey	22	9
Kelci Walkden	22	10
Madelene Upcott	22	11
Total	22	22

Date

01-01-2021

03-02-2021

Sales Person	shipment	low box shipment	LBS%	bar shipment	LBS_BAR%	APAC AMERICAN
Karlen McCaffrey	155	18	↑ 11.61%	81	52.26%	51
Kaine Padly	142	12	8.45%	74	52.11%	48
Camilla Castle	148	16	↑ 10.81%	76	51.35%	48
Roddy Speechley	154	16	↑ 10.39%	79	51.30%	48
Dennison Crosswaite	156	13	8.33%	80	51.28%	53
Curtice Advani	145	18	↓ 12.41%	74	51.03%	48
Jehu Rudeforth	149	14	↑ 9.40%	76	51.01%	47
Ches Bonnell	151	14	↑ 9.27%	77	50.99%	52
Gunar Cockshoot	153	14	↑ 9.15%	78	50.98%	47
Beverie Moffet	155	17	↑ 10.97%	79	50.97%	53
Husein Augar	146	20	↓ 13.70%	74	50.68%	48
Oby Sorrel	146	9	6.16%	74	50.68%	49
Marney O'Brien	152	17	↑ 11.18%	77	50.66%	48
Total	3791	392	10.34%	1897	50.04%	1,252

Product	Total Amount	friday	wednesday	NZ+au	NZAU
50% Dark Bites	\$10,30,323	▲ \$2,10,644.00	253708	291606	291606
70% Dark Bites	\$9,38,049	◆ \$1,70,933.00	241591	382417	382417
85% Dark Bars	\$10,15,994	▲ \$2,42,102.00	153797	288281	288281
99% Dark & Pure	\$10,89,312	▲ \$2,16,328.00	205842	363279	363279
After Nines	\$10,27,054	● \$2,91,263.00	231609	341677	341677
Almond Choco	\$9,95,050	▲ \$2,36,775.00	188867	345527	345527
Baker's Choco Chips	\$9,32,491	◆ \$1,99,080.00	183253	348803	348803
Caramel Stuffed Bars	\$9,94,021	▲ \$2,37,482.00	221809	360598	360598
Choco Coated Almonds	\$10,75,109	◆ \$1,93,984.00	149527	390453	390453
Drinking Coco	\$9,02,384	● \$2,67,246.00	167034	272790	272790
Eclairs	\$9,92,271	▲ \$2,47,163.00	188125	322833	322833
Fruit & Nut Bars	\$9,43,551	◆ \$2,01,481.00	145824	343168	343168
Manuka Honey Choco	\$9,48,983	◆ \$2,08,418.00	178059	356825	356825
Milk Bars	\$9,42,921	◆ \$2,10,329.00	188034	301371	301371
Mint Chip Choco	\$8,89,056	◆ \$1,88,167.00	127169	273392	273392
Orange Choco	\$9,46,099	● \$2,52,511.00	198282	328475	328475
Organic Choco Syrup	\$10,47,011	▲ \$2,32,848.00	166726	316127	316127
Peanut Butter Cubes	\$9,87,525	▲ \$2,28,816.00	166845	360724	360724
Raspberry Choco	\$10,05,046	▲ \$2,42,207.00	155386	409129	409129
Total	\$2,17,01,722	\$50,22,101.00	3997581	7366919	7366919

19M
Sum of Amount

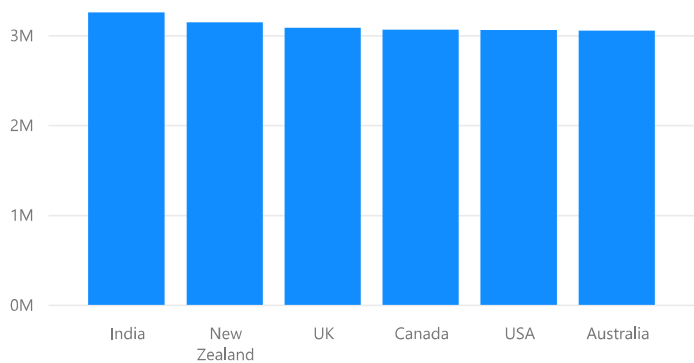
\$1M
Total box

6M
NZAU

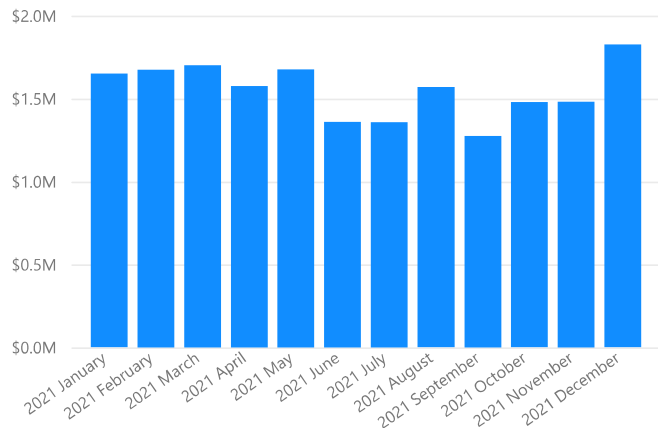
\$4M
friday

Year
2021 2022

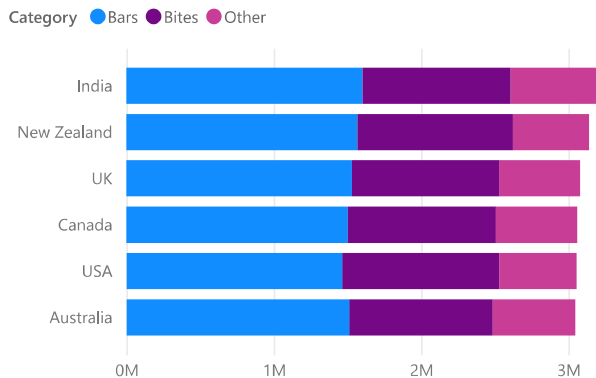
Sum of Amount by Geo



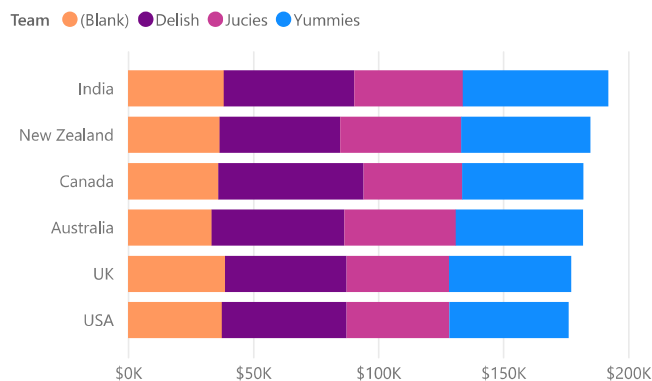
Total Amount by Year and Month



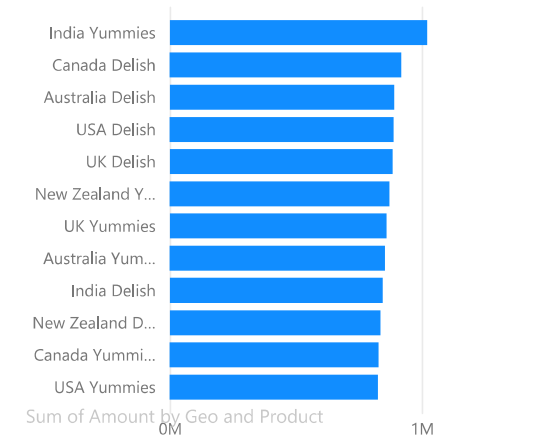
Sum of Amount by Geo and Category



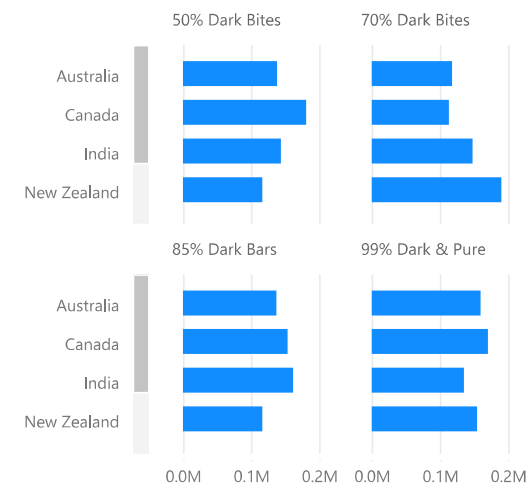
Total box by Geo and Team



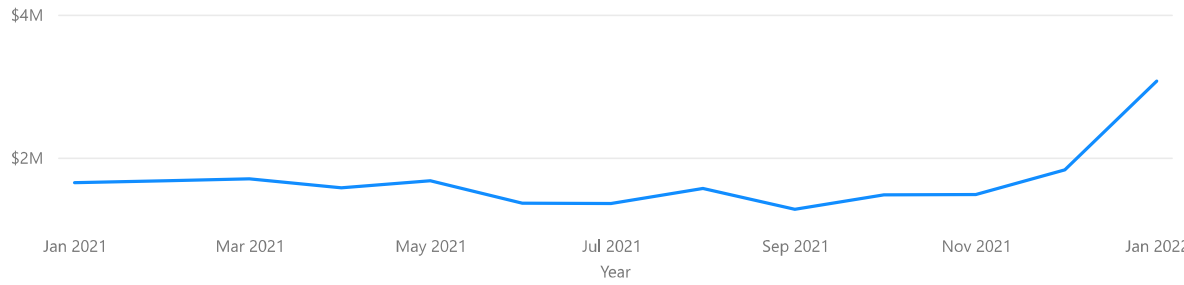
Sum of Amount by Geo and Team



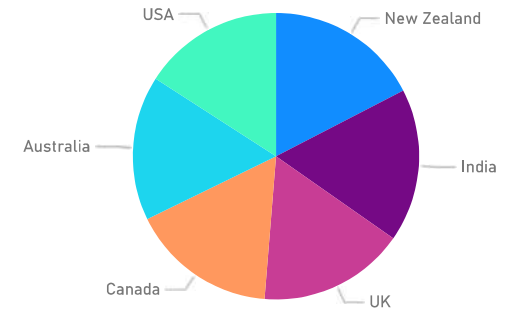
Sum of Amount by Geo and Product



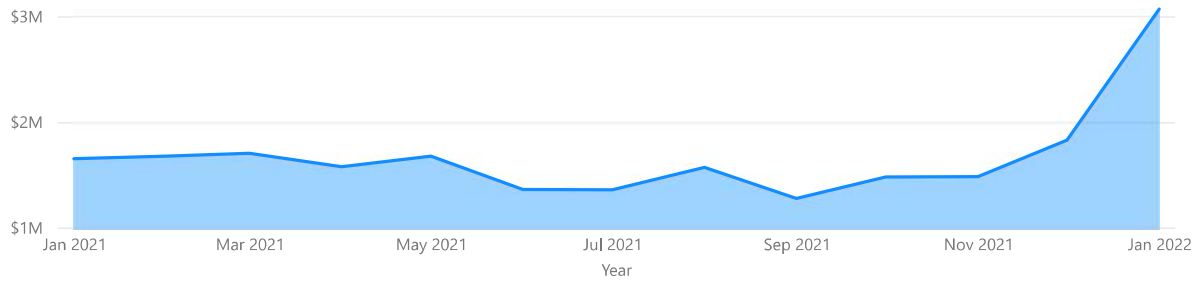
Total Amount by Year, Quarter and Month



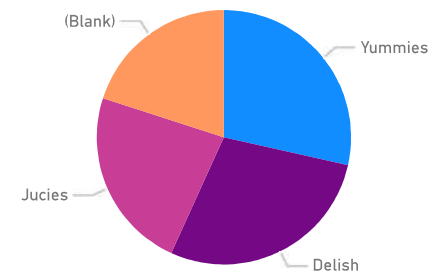
Sum of Amount by Geo



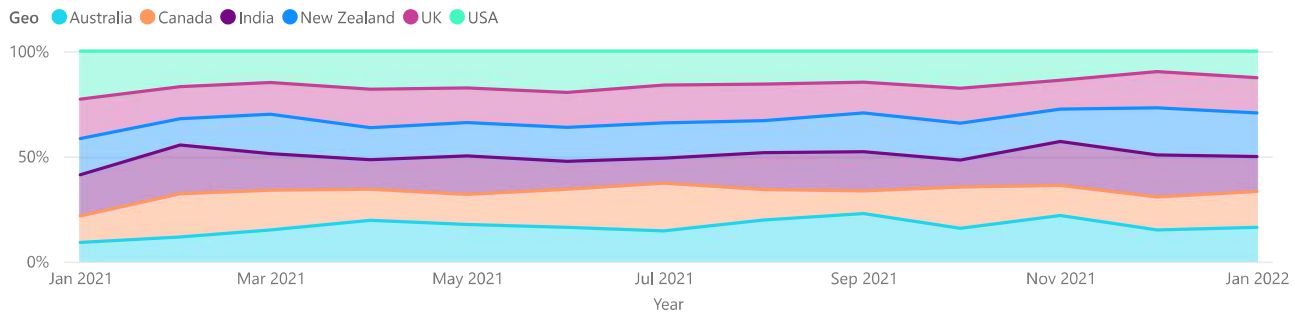
Total Amount by Year, Quarter and Month



Total Amount by Team



Sum of Amount by Year, Month and Geo



\$22M
Total Amount

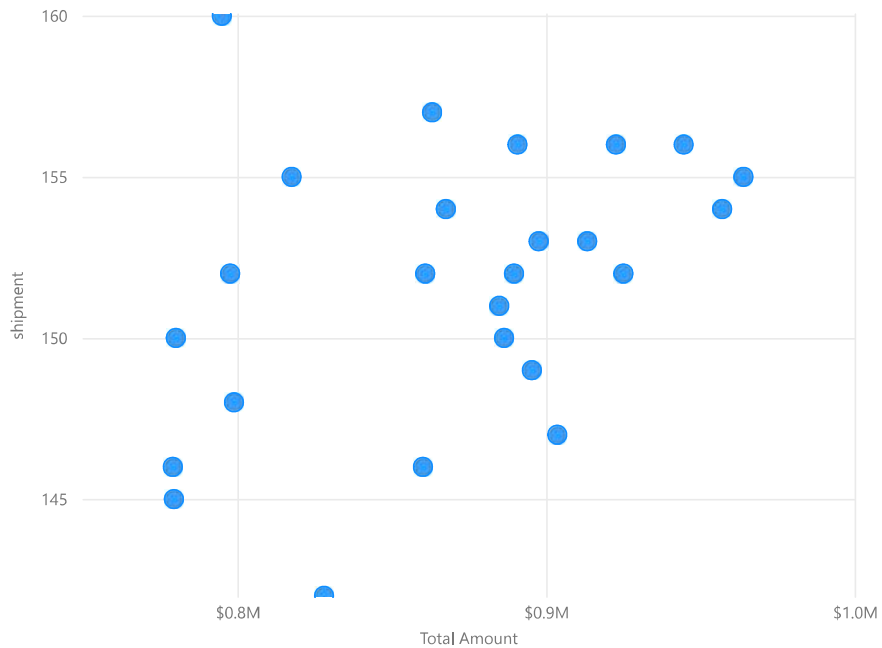
7M
NZAU

\$1.34M
Total box

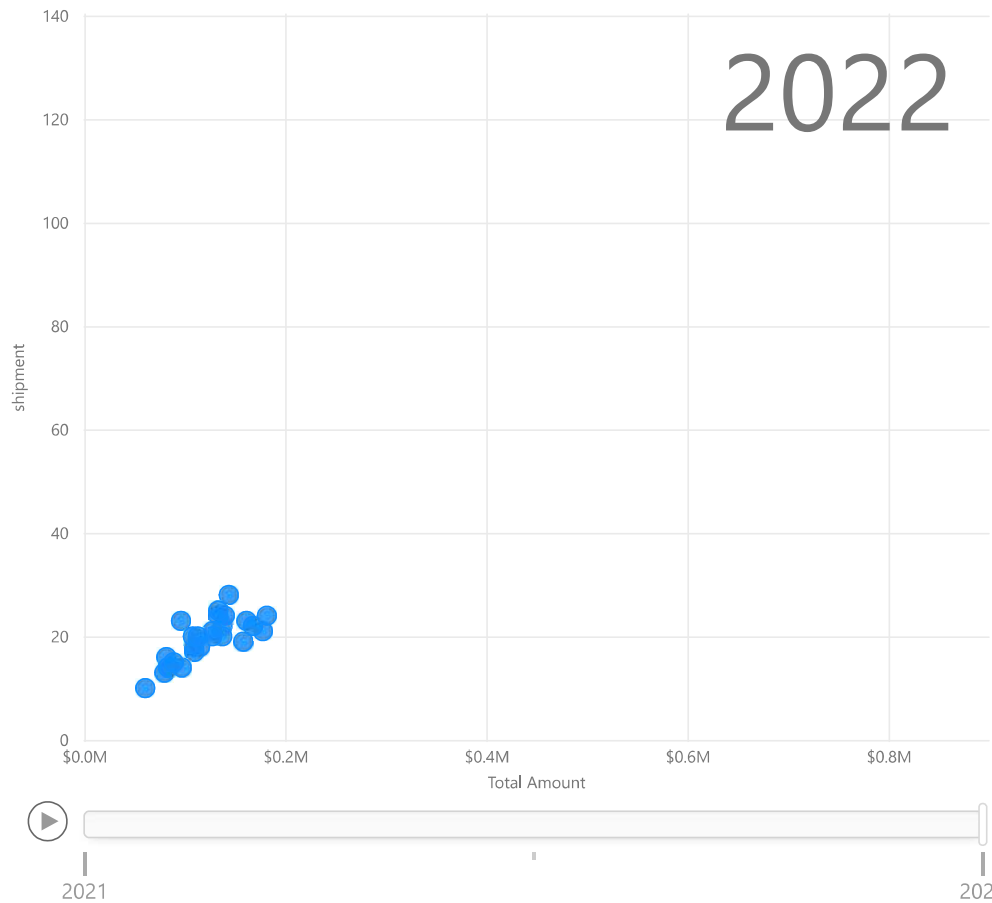
3791
shipment

3791 shipment	7366919 NZAU
16 amount pe...	\$2,17,01,722 Total Amount
\$13,44,574 Total box	50.04% LBS_BAR%
\$50,22,101.00 friday	

Total Amount and shipment by Sales Person

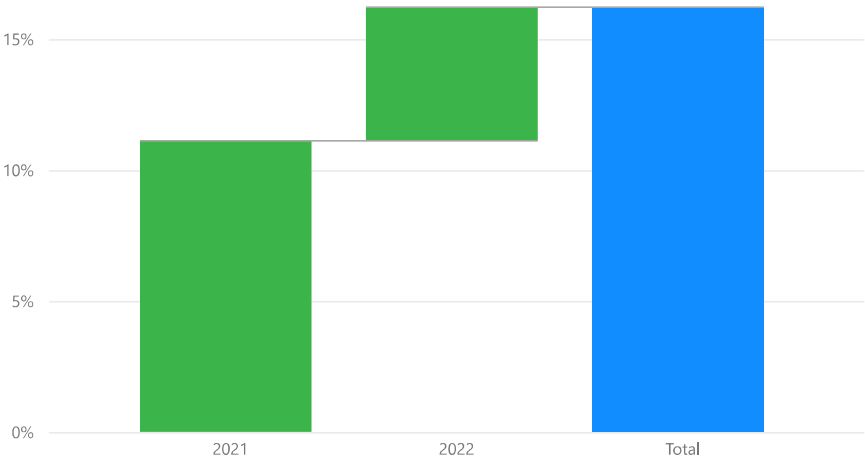


Total Amount and shipment by Sales Person and Year



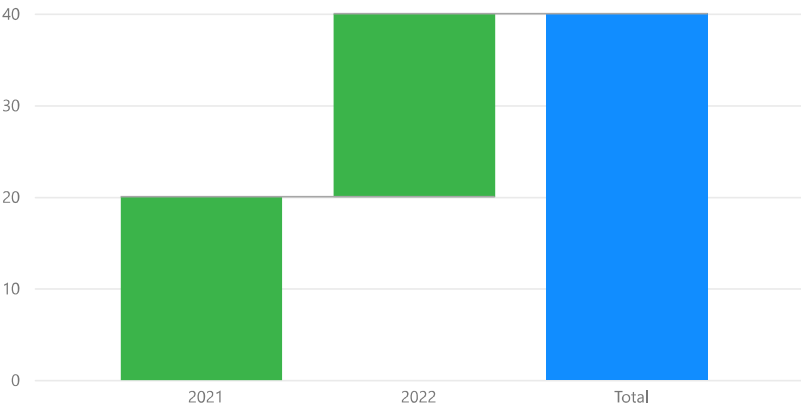
LBS% by Year

● Increase ● Decrease ● Total



Count of Team by Year

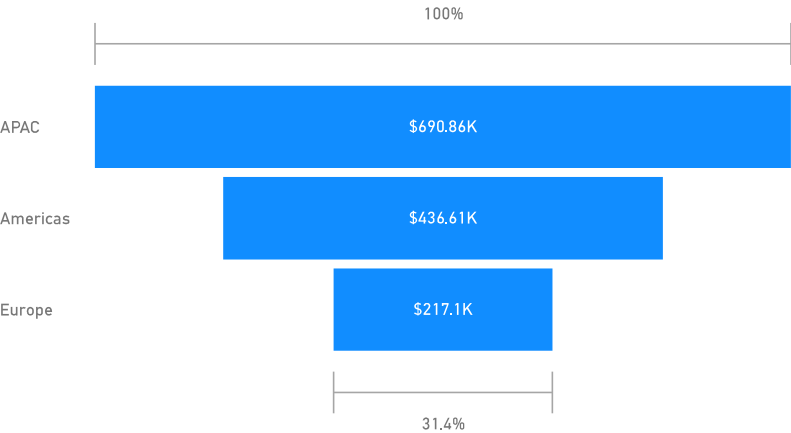
● Increase ● Decrease ● Total



Sum of Amount by Geo



Total box by Region



Quick measure