

FILTERS

division All
region All
customer All






























P & L By

Fiscal Years

[All values are in USD]

























Note: 21 vs 20 is not part of Pivot Table

	Fiscal Year			
Country	2019	2020	2021	2021 VS 2020
Australia				
Net sales	3.9M	10.7M	21.0M	96.22%
COGS	2.2M	5.8M	14.1M	143.20%
Gross Margin	1.7M	4.9M	6.9M	40.80%
GM %	42.57%	45.88%	32.92%	-28.24%
Austria				
Net sales		0.1M	2.8M	2301.31%
COGS		0.1M	2.0M	2172.38%
Gross Margin		0.0M	0.9M	2665.44%
GM %		26.15%	30.11%	15.16%
Bangladesh				
Net sales	0.5M	2.3M	7.0M	207.70%
COGS	0.3M	1.4M	4.5M	233.50%
Gross Margin	0.1M	0.9M	2.4M	168.36%
GM %	28.73%	39.61%	34.54%	-12.79%
Canada				
Net sales	4.8M	12.2M	35.1M	188.06%
COGS	2.8M	7.1M	21.7M	206.43%
Gross Margin	2.0M	5.1M	13.4M	162.59%
GM %	41.67%	41.91%	38.21%	-8.84%
China				
Net sales	1.4M	5.4M	22.9M	321.98%
COGS	0.8M	3.3M	13.5M	305.51%
Gross Margin	0.6M	2.1M	9.4M	348.09%
GM %	44.94%	38.68%	41.07%	6.19%
France				
Net sales	4.0M	7.5M	25.9M	247.23%
COGS	2.3M	4.3M	14.7M	246.45%
Gross Margin	1.8M	3.2M	11.2M	248.26%
GM %	44.09%	43.11%	43.24%	0.30%
Germany				
Net sales	2.6M	4.7M	12.0M	156.22%
COGS	1.6M	3.0M	8.9M	193.82%
Gross Margin	0.9M	1.7M	3.1M	88.28%
GM %	36.97%	35.63%	26.18%	-26.52%
India				
Net sales	30.8M	49.8M	161.3M	224.02%
COGS	17.8M	33.7M	109.7M	224.99%
Gross Margin	13.1M	16.0M	51.6M	221.96%
GM %	42.35%	32.21%	32.00%	-0.63%

Indonesia					
Net sales	2.5M	6.2M	18.4M		196.69%
COGS	1.5M	3.5M	11.3M		220.09%
Gross Margin	1.1M	2.7M	7.1M		165.56%
GM %	42.03%	42.91%	38.41%		-10.49%
Italy					
Net sales	2.9M	4.5M	11.7M		162.53%
COGS	1.6M	3.1M	8.2M		164.61%
Gross Margin	1.3M	1.4M	3.5M		157.83%
GM %	45.63%	30.68%	30.13%		-1.79%
Japan					
Net sales		1.9M	7.9M		321.11%
COGS		1.2M	4.2M		257.28%
Gross Margin		0.7M	3.7M		429.96%
GM %		36.96%	46.52%		25.85%
Netherlands					
Net sales	0.2M	3.4M	8.0M		137.91%
COGS	0.1M	1.8M	4.6M		164.16%
Gross Margin	0.1M	1.6M	3.4M		109.23%
GM %	36.36%	47.79%	42.03%		-12.06%
Newzealand					
Net sales		2.0M	11.4M		474.29%
COGS		1.5M	5.9M		303.76%
Gross Margin		0.5M	5.5M		950.71%
GM %		26.36%	48.23%		82.96%
Norway					
Net sales		2.5M	13.7M		451.83%
COGS		1.5M	9.6M		525.04%
Gross Margin		0.9M	4.0M		331.04%
GM %		37.74%	29.48%		-21.89%
Pakistan					
Net sales	0.6M	4.7M	5.7M		20.51%
COGS	0.4M	2.7M	3.6M		34.33%
Gross Margin	0.2M	2.0M	2.0M		2.00%
GM %	39.65%	42.75%	36.18%		-15.36%
Philiphines					
Net sales	5.7M	13.4M	31.9M		138.36%
COGS	3.4M	7.3M	19.4M		164.59%
Gross Margin	2.3M	6.0M	12.5M		106.47%
GM %	39.90%	45.13%	39.09%		-13.38%
Poland					
Net sales	0.4M	2.8M	5.2M		85.81%
COGS	0.3M	1.7M	3.0M		78.47%
Gross Margin	0.2M	1.1M	2.2M		96.73%
GM %	37.43%	40.20%	42.56%		5.88%
Portugal					
Net sales	0.7M	3.6M	11.8M		229.81%
COGS	0.5M	2.3M	6.8M		198.86%
Gross Margin	0.3M	1.3M	5.0M		284.53%
GM %	39.29%	36.13%	42.13%		16.59%

Atliq Hardwares



South Korea					
Net sales	12.8M	17.3M	49.0M		183.31%
COGS	6.7M	12.1M	31.4M		158.65%
Gross Margin	6.1M	5.2M	17.6M		241.34%
GM %	47.54%	29.82%	35.92%		20.48%
Spain					
Net sales		1.8M	12.6M		611.42%
COGS		1.1M	8.4M		663.24%
Gross Margin		0.7M	4.2M		525.68%
GM %		37.67%	33.13%		-12.05%
Sweden					
Net sales	0.1M	0.2M	1.8M		681.92%
COGS	0.0M	0.1M	1.1M		735.60%
Gross Margin	0.0M	0.1M	0.7M		613.77%
GM %	38.28%	44.06%	40.22%		-8.72%
United Kingdom					
Net sales	2.0M	8.1M	34.2M		322.73%
COGS	1.3M	5.3M	18.7M		252.12%
Gross Margin	0.7M	2.8M	15.4M		459.04%
GM %	36.19%	34.13%	45.13%		32.24%
USA					
Net sales	11.5M	31.9M	87.8M		174.99%
COGS	7.7M	19.5M	55.3M		183.94%
Gross Margin	3.8M	12.4M	32.5M		160.98%
GM %	32.79%	38.97%	36.99%		-5.10%
Total Net sales	87.5M	196.7M	598.9M		204.48%
Total COGS	51.2M	123.4M	380.7M		208.59%
Total Gross Margin	36.2M	73.3M	218.2M		197.55%
Total GM %	41.43%	37.28%	36.43%		-2.27%

