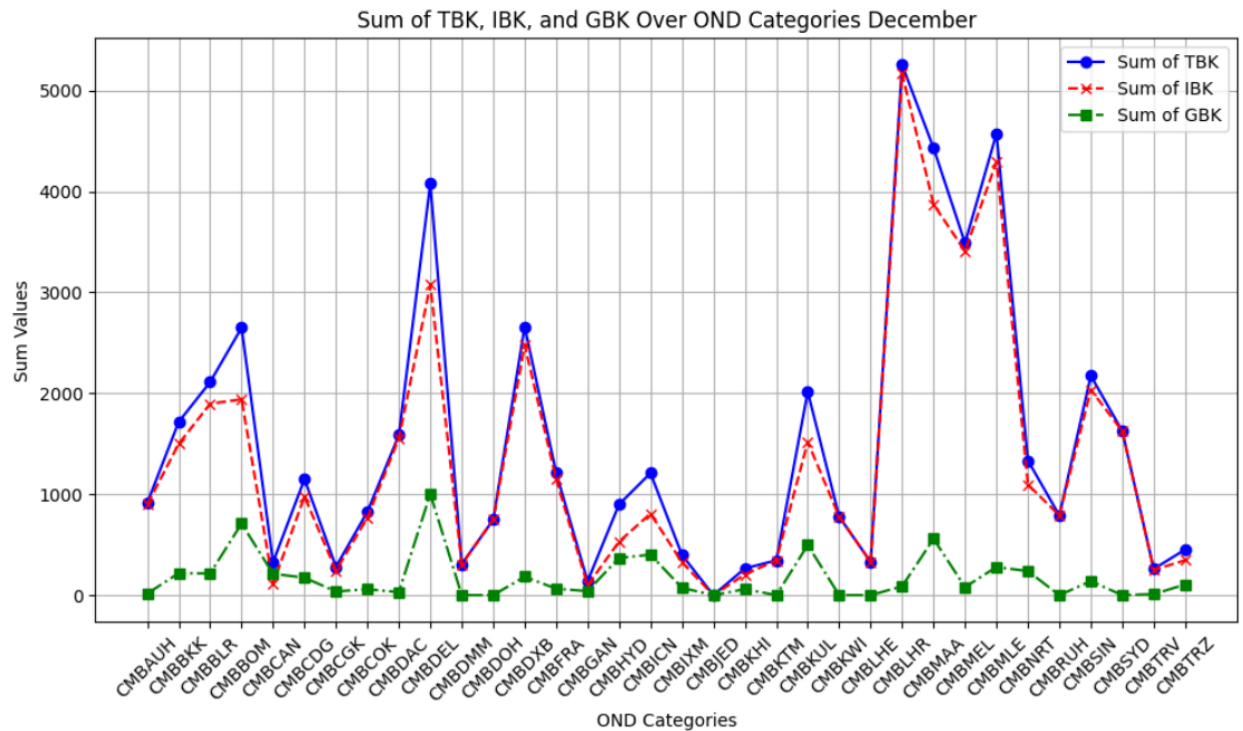


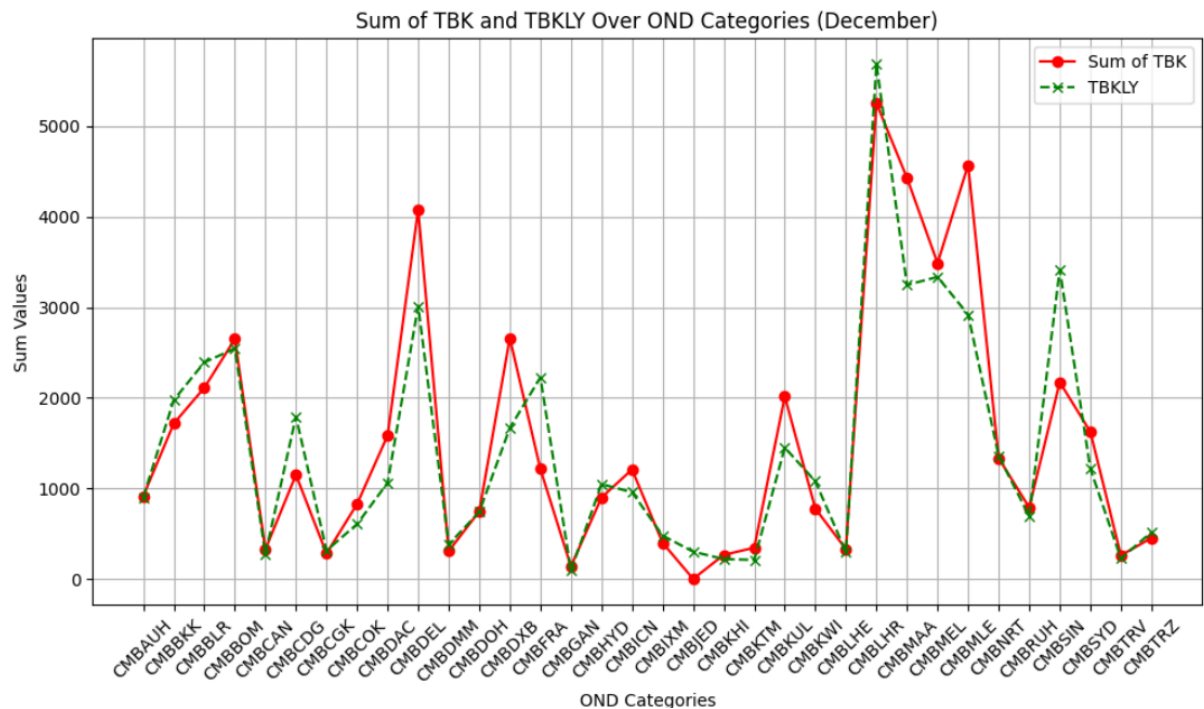
1. CMBCDG – Total booking decreases. Individual booking decreases but group booking increases. The highest number of bookings is in France. The destination of that flight is

Charles De Gaulle International Airport then the total bookings are highest in that airport. This route does not have direct root flights.

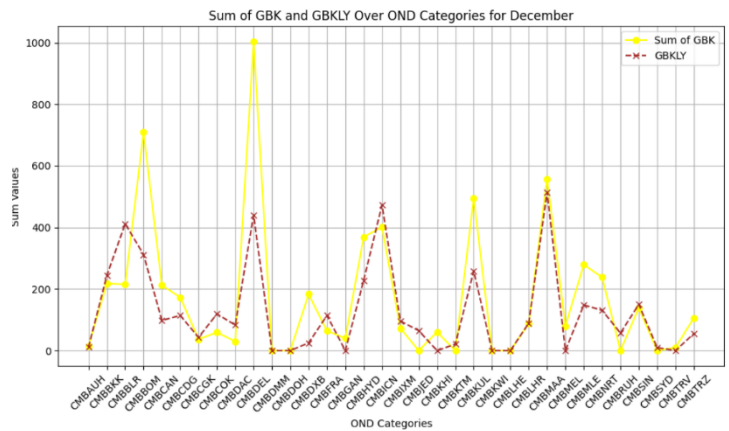
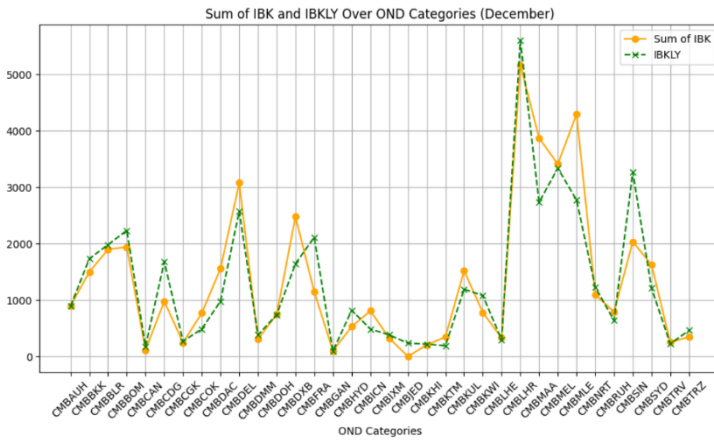
2. CMBDAC—Total booking increases. Individual booking decreases, but group booking increases. Bangladesh POS has the highest number of bookings. Sri Lankan Airlines has direct flights with low fares.
3. CMBDEL – The individual booking decreases. But the lower amount of group booking increases. The highest amount of booking included POS is India Northern. Because the IndiGo has more than one number of flights per day. And the fare is low compared with other competitors.
4. CMBDXB—Increase the bookings. Individual bookings increase, but group bookings decrease. The highest number of bookings is in Sri Lanka. The fare is reasonable compared with other competitors. Also, it has a direct route. The flight hours are low.
5. CMBFRA – Decrease the total booking. Individual booking and group booking are both decreasing. The highest amount of booking included POS is Germany
6. CMBKUL – Total booking increases. Individual booking decreases but group booking increases. The highest number of bookings is in Sri Lanka. Direct route flight and the fare is reasonable compared with other competitors.
7. CMBLHR - Total booking decreases. There are both individual and group booking decreases. The highest amount of booking includes in the United Kingdom POS
8. CMBMAA - Total booking increases. Both individual and group bookings are increasing. The highest amount of bookings include in India Tamilnadu- Chennai POS. The reason for that the IndiGo has more than one flight per day and all the routes are direct routes. And also the fare is low compared with other competitors.
9. CMBMLE - Total booking increases. Both individual and group bookings are increasing. The highest number of bookings is in Australia. The highest number of bookings included POS is Maldives-Male. The reason for that POS is it has direct route flight and the fare is low compared with the other competitors.
10. CMBSIN - Total booking decreases. There are both individual and group booking decreases. The highest number of bookings is in Sri Lanka. The Sri Lankan airline has direct routes in Singapore. And the flight hours and the fare is low compared with other competitors.



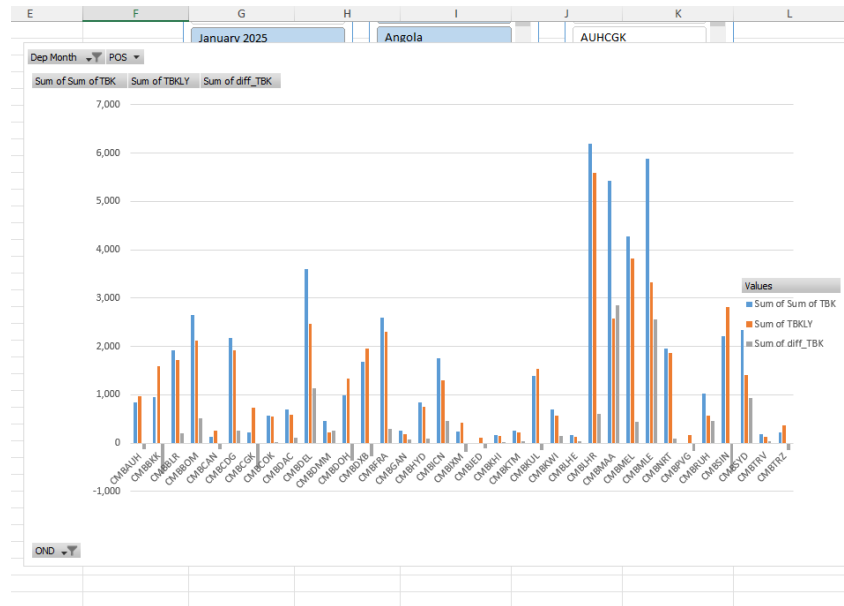
This is the booking distribution for December 2024. In this month Individual bookings are higher than group bookings in all the ONDs.



Using the graph can get an idea about the Total booking comparison of this year and last year. As previously mentioned CMBCDG, CMBFRA, CMBLHR, and CMBSIN individual booking counts are decreasing compared with last year.

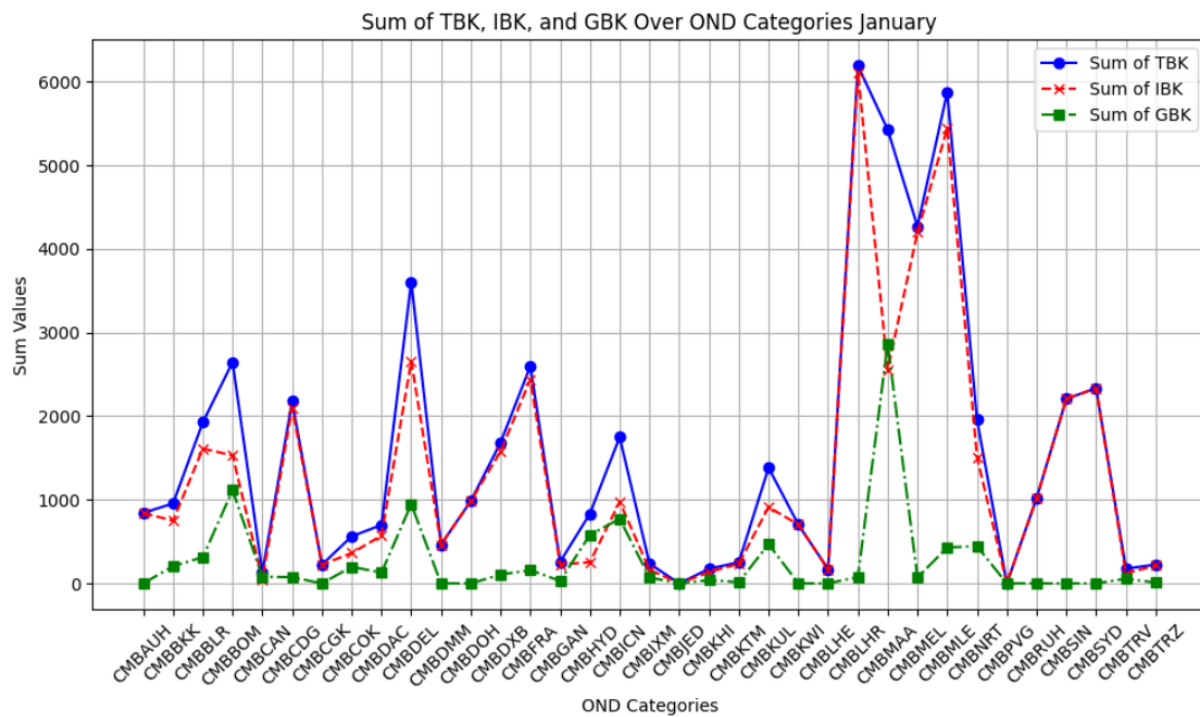


January 2025

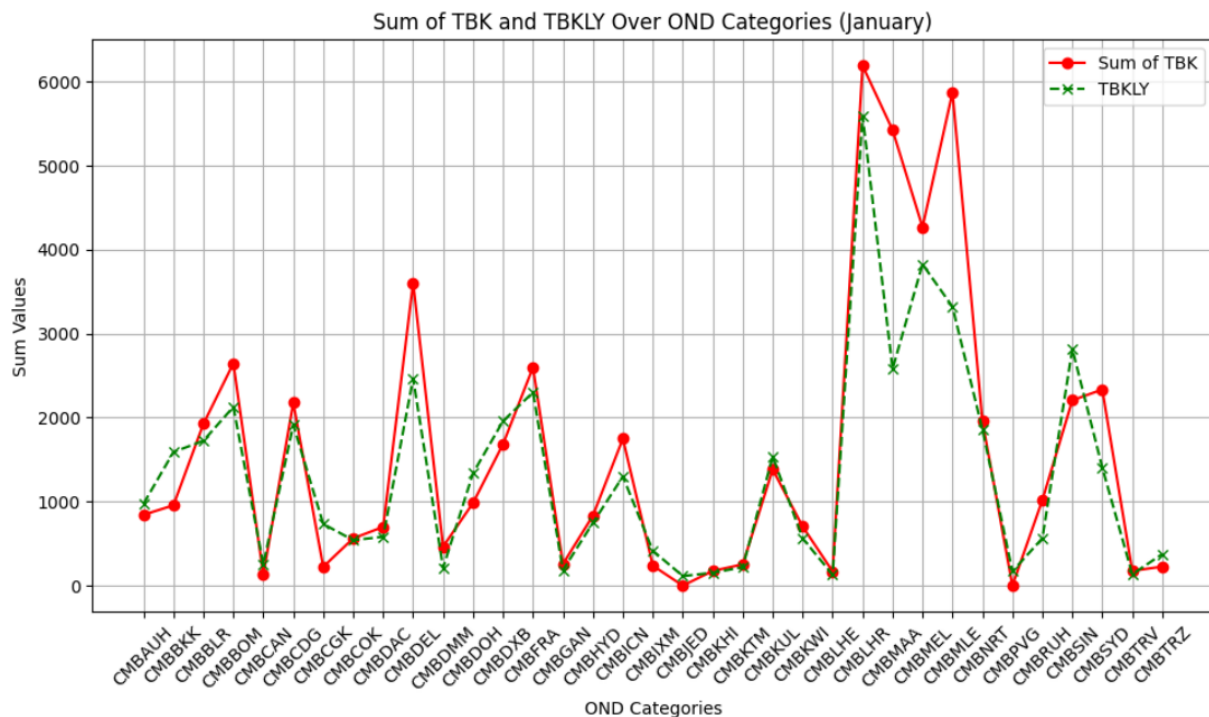


Dep Month POS	January 2025 (All)	⬆️ ▼		Increases			Both decreases			
				Decreases						
Row Label	Sum of	Sum of TBK	Sum of TBKLY	Sum of diff_TBK	Sum of Sum of IBK	Sum of IBKLY	Sum of IBKLYLR%	Sum of Sum of GBK	Sum of GBKLY	Sum of GBKLYLR%
CMBAUH	843	974	-131	843	974	-804	0	0	0	
CMBBKK	956	1590	-634	750	1023	-556	206	567	-138	
CMBBLR	1,926	1725	201	1,612	1400	1314	314	325	208	
CMBBOM	2,646	2128	518	1,531	1817	-1191	1,115	311	1453	
CMBCAN	128	252	-124	48	34	-471	80	218	-82	
CMBCDG	2,177	1914	263	2,102	1814	1602	75	100	-25	
CMBCGK	224	734	-510	224	734	-358	0	0	0	
CMBCOK	563	541	22	363	404	-1001	200	137	-95	
CMBDAC	699	582	117	571	557	79	128	25	-100	
CMBDEL	3,607	2467	1140	2,659	2058	1373	948	409	738	
CMBDMM	465	212	253	465	212	5562	0	0	0	
CMBDOH	985	1340	-355	985	1340	531	0	0	0	
CMBDXB	1,685	1959	-274	1,579	1923	-2446	106	36	127	
CMBFRA	2,599	2301	298	2,440	2169	3400	159	132	20	
CMBGAN	258	185	73	228	160	1001	30	25	20	
CMBHYD	834	748	86	253	521	-1832	581	227	99	
CMBICN	1,749	1299	450	977	515	84	772	784	-2	
CMBIXM	237	415	-178	165	123	-89	72	292	-153	
CMBJED	0	114	-114	0	114	-700	0	0	0	
CMBKHI	175	153	22	135	138	-319	40	15	167	
CMBKTM	253	220	33	237	149	265	16	71	-167	
CMBKUL	1,383	1536	-153	913	1270	417	470	266	58	
CMBKWI	703	562	141	703	547	-163	0	15	-100	
CMBLHE	169	130	39	169	115	443	0	15	-100	
CMBLHR	6,191	5593	598	6,113	5532	2677	78	61	11	
CMBMAA	5,426	2581	2845	2,559	1853	-452	2,867	728	646	
CMBMEL	4,269	3826	443	4,198	3783	5321	71	43	7	
CMBMLE	5,873	3321	2552	5,443	2990	7648	430	331	-472	
CMBNRT	1,957	1859	98	1,512	1600	-1222	445	259	24	
CMBPVG	0	171	-171	0	31	-600	0	140	-100	
CMBRUH	1,019	564	455	1,019	538	7461	0	26	-100	
CMBSIN	2,207	2817	-610	2,207	2729	-957	0	88	-200	
CMBSYD	2,335	1405	930	2,335	1405	1204	0	0	0	
CMBTRV	176	136	40	119	111	-340	57	25	0	
CMBTRZ	226	375	-149	216	198	-272	10	177	-267	
Grand Total	54,943	46729	8214	45,673	40881	26608	9,270	5848	1479	

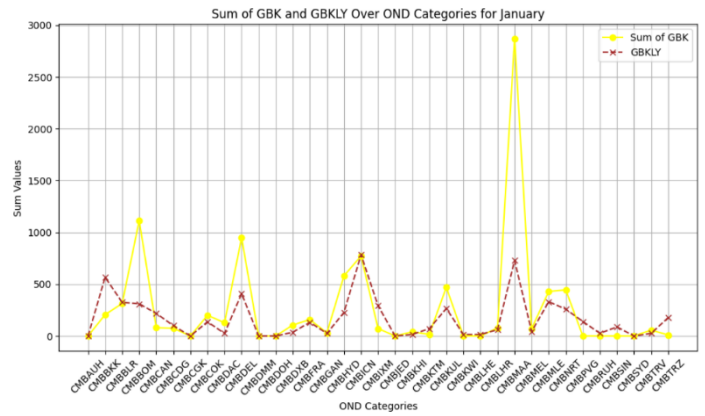
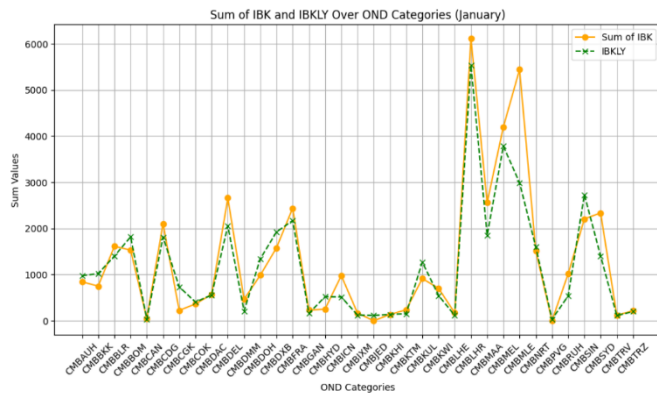
1. CMBBKK – Total booking decreases compared to the last year. Both individual and group bookings are decreased. The highest total booking including POS is in Sri Lanka. Because it has direct root flight and the fare is reasonable.
2. CMBBOM—Total bookings increased compared to last year. Individual bookings decreased, but group bookings increased. India Western has the highest number of total bookings because AIR INDIA has a direct root with few hours of flying time.
3. CMBCGK—Total booking decreased. The reason for the individual booking decrease was that Indonesia is a popular POS.
4. CMBDEL—Total bookings increased compared to last year, both individual and group bookings. The most popular POS is India Northern. India has a more flight per day.
5. CMBLHR—Total booking increased compared to last year, both individual and group bookings increased. The United Kingdom has the highest total booking, including POS.
6. CMBMAA - Total booking increased compared to last year. Individual booking decreased and group booking increased. The most popular POS in Sri Lanka. It has a direct flight and includes a free baggage allowance.
7. CMBMLE - Total booking increased compared to last year. Individual booking increased but group booking decreased. Sri Lanka is the most popular POS.
8. CMBSIN - Total booking decreased. Their both individual and group booking are decreased. Sri Lanka is the most popular POS. The reason for the POS has direct roots with reasonable prices.
9. CMBSYD - Total booking increased under the reason of individual booking increased. Sri Lanka is the most popular POS. Because Sri Lankan Airlines has direct root flight and some other facilities. (meals, wifi etc...)



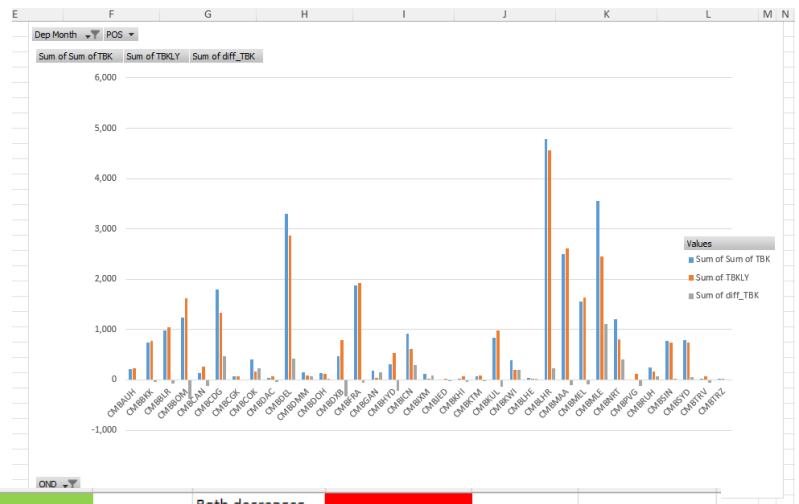
This is the booking distribution for January 2025. In this, some of the group bookings are higher compared with the individual bookings.



As previously mentioned CMBBKK, CMBCGK, and CMBSIN ONDs have the low total bookings compared with last year's total bookings.

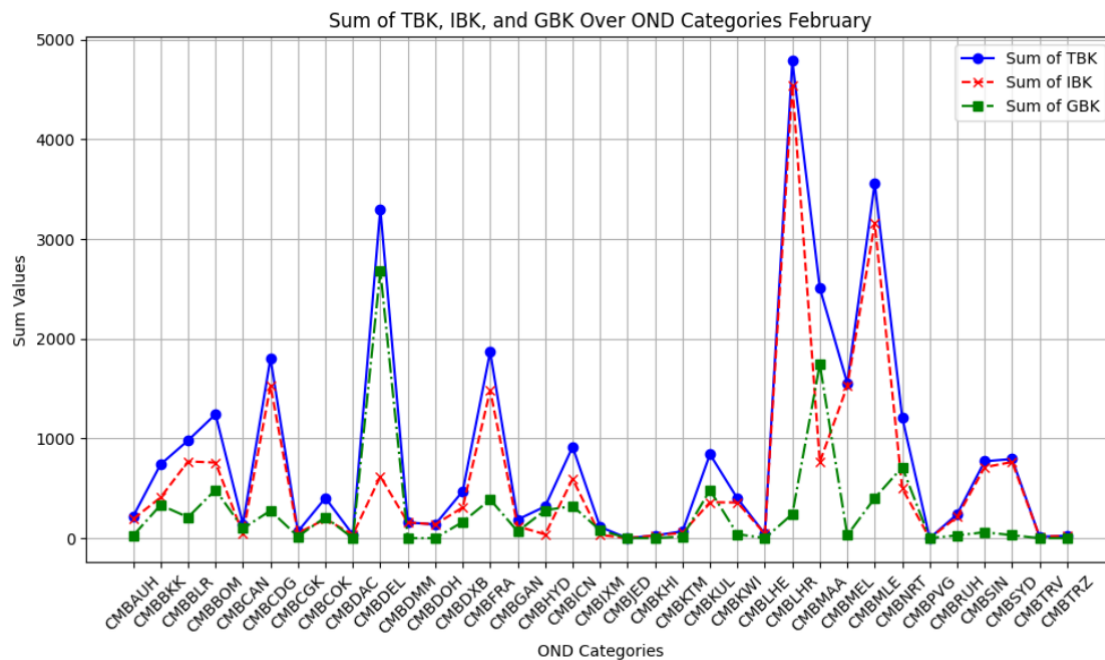


February 2025

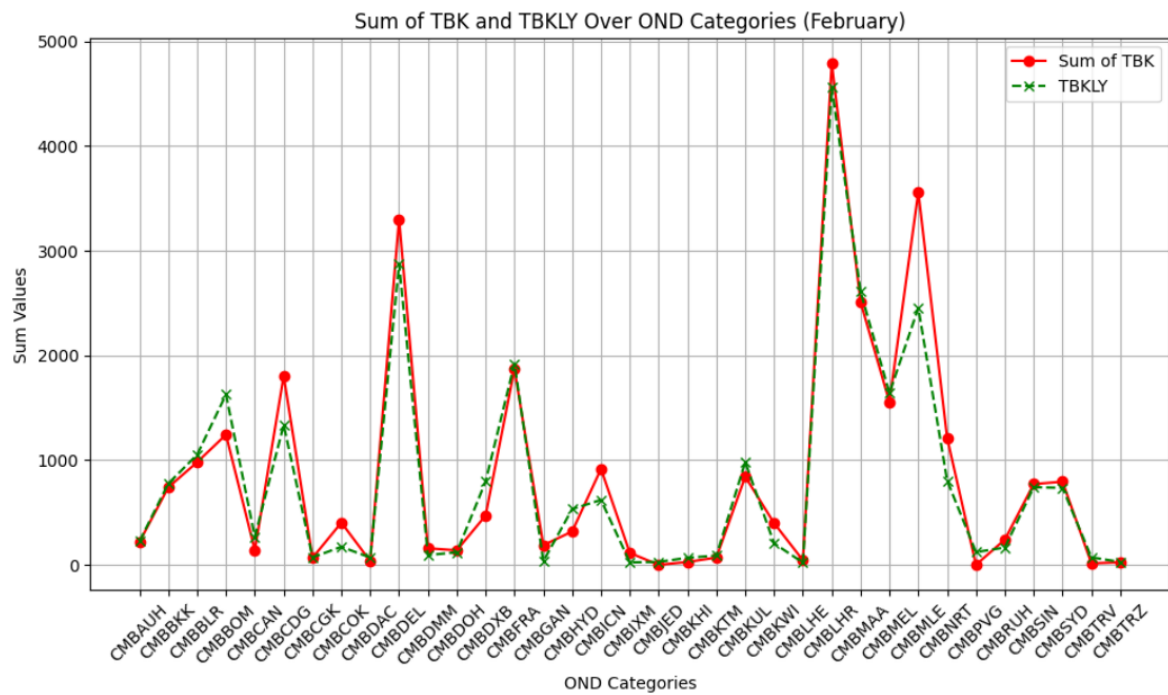


Dep Month	February 2025									
POS	(All)									
				Increases			Both decreases			
				Decreases						
Row Labels	Sum of Sum of TBK	Sum of TBKLY	Sum of diff_TBK	Sum of Sum of IBK	Sum of IBKLY	Sum of IBKLYR%	Sum of Sum of GBK	Sum of GBKLY	Sum of GBKLYR%	
CMBAUH	218	224	-6	192	224	-562	26	0	0	
CMBBKK	740	776	-36	408	452	334	332	324	-96	
CMBBLR	980	1052	-72	770	942	-1518	210	110	-100	
CMBBOM	1,243	1626	-383	758	1422	-334	485	204	281	
CMBCAN	140	268	-128	42	66	-60	98	202	-131	
CMBCDG	1,804	1336	468	1,528	1176	-270	276	160	73	
CMBCGK	67	71	-4	50	71	214	17	0	0	
CMBCOK	403	172	231	192	102	802	211	70	187	
CMBDAC	35	69	-34	35	69	-556	0	0	0	
CMBDEL	3,302	2875	427	619	560	-195	2,683	2315	-106	
CMBDMM	158	93	65	158	93	-118	0	0	0	
CMBDOH	138	119	19	138	119	-66	0	0	0	
CMBDOX	471	796	-325	308	642	-1132	163	154	-121	
CMBFRA	1,870	1922	-52	1,482	1635	1821	388	287	24	
CMBGAN	187	34	153	119	34	1708	68	0	0	
CMBHYD	318	532	-214	38	377	-2472	280	155	81	
CMBICN	916	620	296	594	214	-22	322	406	-21	
CMBIXM	113	23	90	33	23	-73	80	0	0	
CMBJED	0	28	-28	0	28	-200	0	0	0	
CMBKHI	27	67	-40	27	37	-313	0	30	-100	
CMBKTM	69	88	-19	53	24	753	16	64	-75	
CMBKUL	842	981	-139	360	417	-486	482	564	-64	
CMBKWI	398	205	193	358	205	1038	40	0	0	
CMBLHE	43	21	22	43	21	611	0	0	0	
CMBLHR	4,787	4562	225	4,545	4378	250	242	184	-68	
CMBMAA	2,508	2607	-99	764	396	1551	1,744	2211	-211	
CMBMEL	1,555	1640	-85	1,525	1610	-1366	30	30	0	
CMBMLE	3,560	2454	1106	3,158	2000	1989	402	454	-600	
CMBNRT	1,211	804	407	499	486	-344	712	318	124	
CMBPVG	0	121	-121	0	61	-900	0	60	-100	
CMBRUH	241	165	76	213	139	-44	28	26	-100	
CMB SIN	771	741	30	711	711	-578	60	30	-100	
CMBSYD	794	735	59	764	735	25	30	0	0	
CMBTRV	14	71	-57	14	26	-214	0	45	-100	
CMBTRZ	24	28	-4	24	28	-200	0	0	0	
Grand Total	29,947	27926	2021	20,522	19523	-928	9,425	8403	-1323	

1. CMBBOM - Total booking decreased compared to last year. Individual booking decreased but group booking increased. The most popular POS is India Northern. Compared with Sri Lankan Airlines Indian flights have low fares. The flight hours are similar in both.
2. CMBCDG – The total booking increased. Individual booking decreased but group booking increased. France is the most popular POS. The flight destination is Charles De Gaulle International Airport, and most people get tickets through that airport. This flight route does not have a direct route.
3. CMBDEL - The total booking increased. Both individual bookings and group bookings are increased. India Northern is the most popular POS. Here Indian flight fares are low compared with Sri Lankan airline fares. Also, this is a short route. Then the passengers try to buy low-fare tickets.
4. CMBMLE – Total booking increased. Individual bookings increased but group bookings decreased. Maldives-Male is the most popular POS. This flight destination is Malé International Airport. Most of the passengers buy tickets at that station. This route Sri Lankan Airlines has more than two flights per day. And the route is direct route and the fare is reasonable.



This is the booking distribution for February 2025. In this, some of the group bookings are higher compared with the individual bookings. Examples of CMBDAC, CMBLHR, etc.



As previously mentioned only CMBBOM's total bookings decreased compared with last year total bookings.

