

# A Bug Hunter's Journey from CTFs to Cash: Shifting to the Bug Bounty Hunter's Methodology

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Ads Dawson (hacker) - 2025 - @GangGreenTemperTatum



BugCrowd x [WRAVEN WMU Cybersecurity](#)

18:00 - 19:00 pm ET, October 20, 2025, 1 hour - 45 minutes + 15 minutes Q&A

# whoami

**Ads Dawson**  
**(@GangGreenTemperTatum / @0xmoose)**

Harnessing code to conjure creative chaos.. think evil;  
do good.

Staff AI Security Researcher @ Dreadnode

Bug bounty hunter & bench penetration tester

BugCrowd Hacker Advisory Board member

Caido hacker ambassador

BugCrowd ITMOAH 2024

OWASP chapter and project lead

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# My journey

## School Dropout

I started my journey in tech with a hands-on apprenticeship, choosing practical experience over a traditional academic path.

## Network intern Student and sleepless nights

My early career was dedicated to mastering network engineering at an advanced level with Cisco, where I built the foundational skills for a future in cybersecurity.

## Web apps and OWASP Hunger, curiosity and addiction

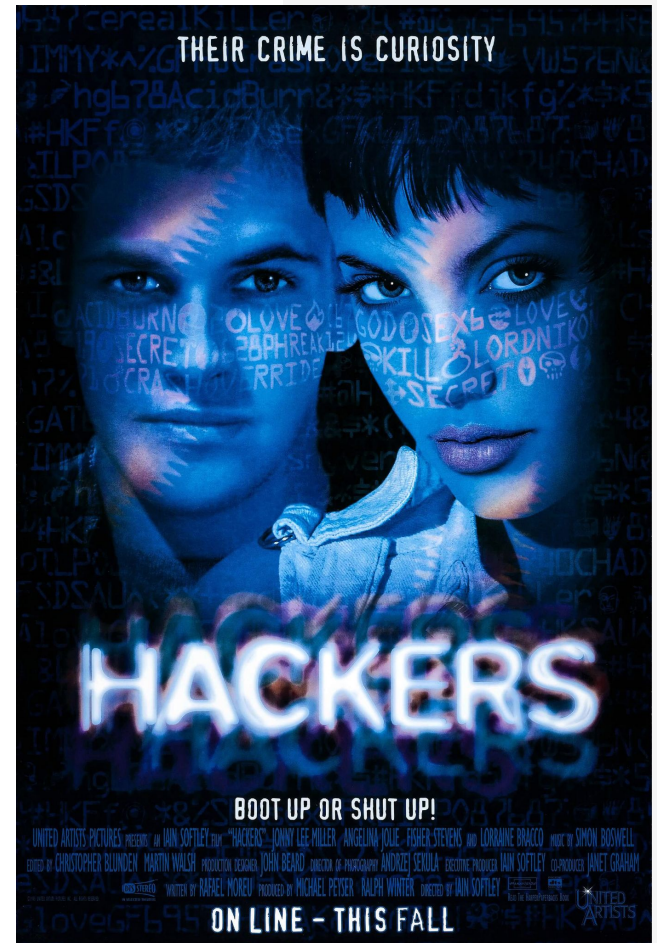
I transitioned into application security, leading chapters at OWASP, contributing to global standards like ASVS, and becoming an addicted bug bounty hunter.

## AI + AppSec Breaking and using cutting edge tech

Leading AI security research at Dreadnode, I now use bleeding-edge techniques to break next-gen AI and architect autonomous offensive security systems.

# Hacker DNA

- Someone who breaks things just to see how they work
- Someone who fixes things only to break them again in a different way.
- Someone who refuses to accept *"that's just how it's done"* as an answer
- The ones who refuse to think in straight lines
- They see patterns others miss, anticipate failures before they happen
- Hack the planet



# Hacker mindset: Bounty, or VDP?

## Bounties

**Pro:** You get paid cash rewards for valid findings, directly monetizing your hacking skills.

**Con:** The high competition often leads to duplicate findings, making it difficult to get your first payout.

## VDPs

**Pro:** Less competitive environment to find your first real-world vulnerabilities and build a public track record through acknowledgments.

**Con:** You won't receive any monetary payment, as the reward, limited to experience and public recognition.

## Red pill or blue pill

Welcome to the real world homie. Alright, so you've been grinding away at CTFs, you know how to pop a shell, and you're comfortable with the tools. So, which one do you take?

# Shifting from CTF to bounty: Threat Modelling

- Put yourself in the shoes of the company who owns this application, or any customer/stakeholder and ask yourself:
  - What brings risk to stakeholder of this application?
  - What is and isn't "allowed" from a users perspective?
  - Are there any warnings from the application that state the above
- Understand the attack surface, focus on business logic and think about chaining vulnerabilities with this in mind
- Become a power-user of the application, record your steps and observe those network requests being made
- Don't jump right into breaking it, understand these fundamentals first



<https://projectdiscovery.io/blog/bug-bounty-etiquette-2-what-not-to-do>

# First: RTFM

## Program and Developer Docs

The scope document is your contract. Ignoring it is the fastest way to get your reports closed as Not Applicable and waste weeks of your time

Developer docs are sometimes the secret weapon that most hunters ignore. The developer and API documentation is a treasure map written by the people who built the fort

1

What's in-scope and out of scope explicitly?

2

Read the developer docs to understand the inner and outer workings

3

Recon the tech stack and look for “focus areas” in the program

4

Are there any known issues?

BugBoss v3:

<https://www.youtube.com/watch?v=zlodGMqAuD8>





# Pick your battles

- "Spray and pray" vs. sniping: In CTFs, you're rewarded spraying at every possible vulnerability to grab flags
- In bug bounties, you get paid to be a sniper, patiently finding that one, unique, high-impact shot that no one else saw
- Low noise, high signal is key - the vulnerabilities that have a real business impact and make a company go, "Oh, that's bad."
- Don't be a swole doge
- The "One-Trick" Cheems is a lie
- It's about depth, not just breadth of testing
- INVEST IN YOUR OWN PAYLOADS / *"I see this is being reflected in the DOM, could I use that payload from the other program?"*

I hunt for every bug  
bro RCE, CSRF, SSRF, XSS...



0 \$  
reward

1 trick  
XSS



10K \$  
reward



# Save dem' payloads.

```
`t"/><iframe src="//evil.com"> (10200001)`
```

Zip/Postal

Phone

Info

INV-00001

Enter value (eg PO#)

Amount Due

\$0.00

Item	Rate	Qty	Line Total
<div><div><div><div>t"/&gt;&lt;iframe src="//evil.com"&gt; (10200001)</div><div>t"/&gt;</div></div><div><div>www.evil.com</div><div>we get it... daily</div><div>January 15, 2022</div></div></div></div> <div><div>\$0.00</div><div>1</div><div>\$0.00</div></div> <div><div>Add tax</div></div>			

Subtotal

\$0.00

Add shipping cost

Total

\$0.00

Add discount

Add tax

Add deposit

Add payment

Amount Due

\$0.00

Notes

Notes or payment details (optional)

Saying things like thanks for your business! is also a good idea...

# Sell your submissions

- The anatomy of a good report first demonstrates immediate impact without over inflating
- Title is the first thing a triager sees. Make it count. It should be a concise summary of the vulnerability and its impact.
  - Bad Title: "XSS Bug Found"
  - Good Title: "Stored XSS in User Profile Page Leading to Admin Session Hijacking"
- Provide clear, numbered steps
- Use screenshots, GIFs, or even a short video for every key action.
- Include the full request and response payloads.
- Avoid AI slop
- PoC needs to be foolproof
  - Bad: "An attacker can steal cookies."
  - Good: "By stealing an administrator's session cookie, an attacker can gain full administrative access, allowing them to view, modify, or delete any user's data on the platform."

Ads sample report: <https://gist.github.com/GangGreenTemperTatum/4699f7503fe3eb2dcf7e35dd0dd63a22>

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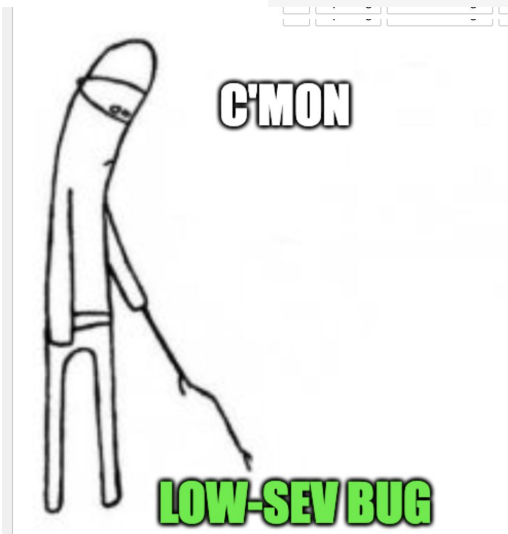
[https://medium.com/@pm\\_/guide-crafting-a-neat-and-valuable-bug-bounty-report-0bf1bc933bdc](https://medium.com/@pm_/guide-crafting-a-neat-and-valuable-bug-bounty-report-0bf1bc933bdc)



# Case study: @ads P3->P1 ATO

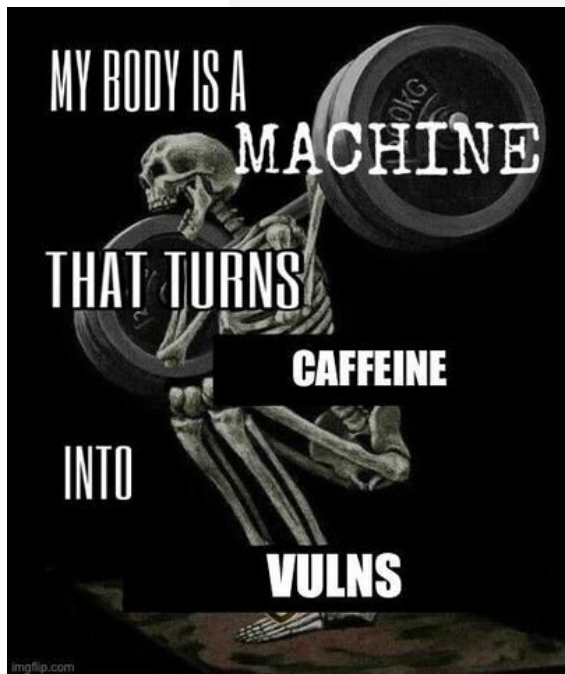
## CHAIN YOUR BUGS

- Password reset current password bypass - so what?
- IDOR - can we perform that action on another user account?
- Need cookies - where can we inject data into the app to steal another users cookies?
- Chain these bugs == full account takeover of all users



# LOVE what you do.

- Surround yourself with others in the same mindset
- Shiny rocks are awesome
- Share wins with friends, celebrate and root for your homies
- It's OK if you aren't this way and isn't for everyone



Ads Dawson reposted this



**Fredrik STÖK Alexandersson** ✓ • 1st

Hacker / Creative

6d • 🌐

I just love hacking!

The feeling when you finally figure out how to use something for purposes it wasn't intended for, never gets old.

# Hacker psyche

- Welcome the challenge, real world programs aren't preloaded with flags
- Some devs are VERY good but don't test the simple stuff
- Embrace failure, don't be shy or scared
- Failure is an opportunity to learn
- Reach out to friends, don't suffer alone
- Speak up, say something
- Get that first bug under your belt
- If you don't understand a vulnerability class, research it and become a frickin expert at it
- There's no secret recipe to time spent on program vs vuln, find what works for you



# Imposter syndrome is real

- Imposter syndrome thrives in environments where skill and achievement are central
- The more you learn about a complex field, the more you become aware of how much you don't know
- The highlight reel effect
- Track Your achievements and keep a running list of your successes, big or small
- Reframe Your Thoughts: Instead of thinking, "I got lucky," try thinking, "*my hard work paid off*"
- Speak up, share your feelings with a trusted friend, mentor, or colleague
- Embrace "Good Enough" and don't strive for perfection
- Aim for progress and completion rather than an impossible

# Never give up or leave any shiny rock unturned

- Why did my submission get declined/de-escalated?
- How can I further demonstrate impact?
- Does my report/submission read well, can I understand it?
- Can I chain this bug with something more meaningful?
- Store observations and bugs into RAM or take notes for later use





# Community is king

1

When you hit a wall,  
someone in the  
community has a ladder

2

This industry is full of  
awesome people  
Those awesome people  
want to see you succeed

3

Follow researchers,  
join discussions, and  
absorb information

4

Found something?  
Share the win with  
others and educate

When you hit a wall,  
someone in the  
community has a ladder

Bugs and payouts are  
temporary, but a strong  
network is the most  
valuable asset you'll ever  
build in this industry

# Collaboration: Sometimes the recipe for success

- Pair programming, but for pwnage
- You learn their perspective: You'll see how they approach a target, the unique tricks they use, and the logic they apply. It's like getting hands-on training for free
- You share your own skills: Teaching someone else your techniques is one of the best ways to solidify your own knowledge
- You get fresh eyes on the target: When you've been staring at an endpoint for six hours, you go blind to the obvious. A hacking buddy can look at it for five minutes and spot the simple mistake you were making
- Sharing wins with friends is awesome

# Stay hungry - never lose the student mindset

## BugCrowd University

<https://www.bugcrowd.com/resources/levelup/introduction-to-bugcrowd-university/>

## Public Submissions

Public writeups and submissions are a great way to understand how to shift your creative ways

## Critical Thinking

<https://www.criticalthinkingpodcast.io>

## PortSwigger Labs

<https://portswigger.net/web-security>

## Researcher' blogs

<https://jameskettle.com/>,  
<https://blog.orange.tw/> and more

## YouTube

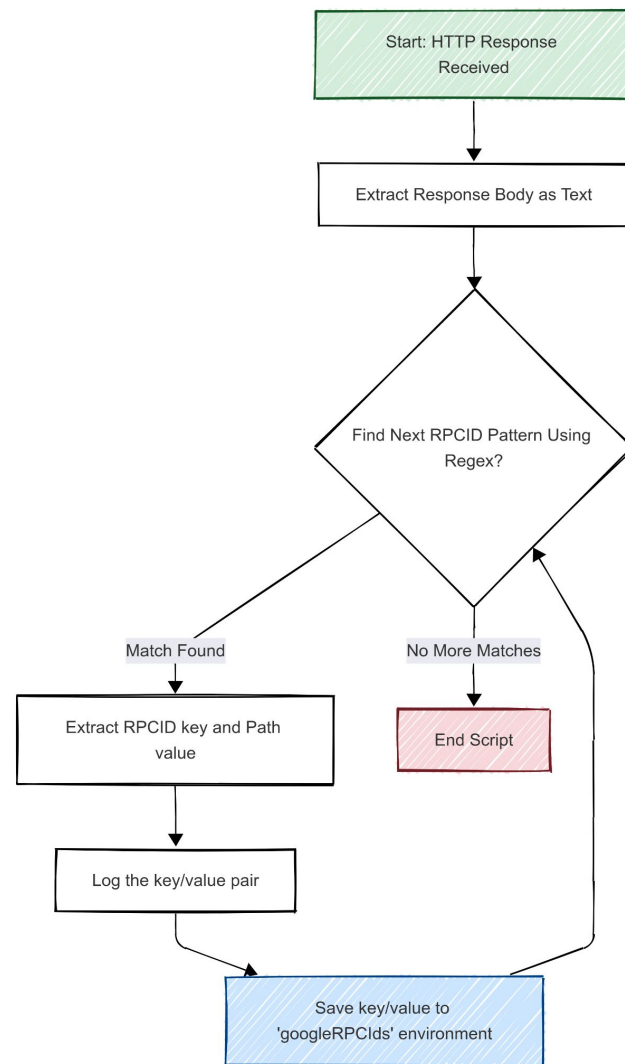
@JHaddix (Bug Bounty Hunter's Methodology), @NahamSec, @Medusa0xf, @AmrSecOfficial and more

# Case Study

## Hacker Mindset - Do your homework

### Google Bard RPC ID's - WTF? = Caido workflow

- Credit: [@Rhynorater](#)
- **Problem:** Google Bard's API uses RPC cipher IDs for services
- **Why:** It's painful for us as hackers to understand what RPC ID is what service - we don't know what endpoints or services we are trying to exploit
- **Hacker mindset & solution:** The process begins when an HTTP response is received, and the script immediately starts looping through the response's text, using a Regular Expression to hunt for a specific code pattern.
- Each time a match is found, the script extracts the key (the rpcid) and the value (the descriptive path) and saves the pair into a shared environment, continuing this loop until no more matches exist in the file.



# Case Study

**Hacker Mindset** (watch video up until ~4:30mins)



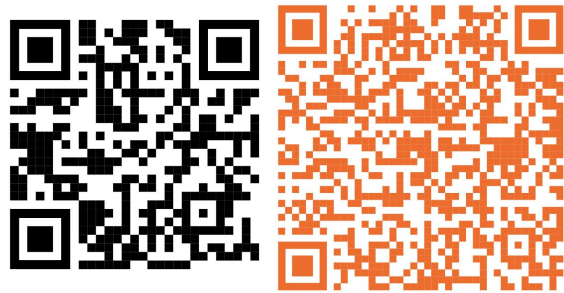
**My First Bug Bounty Experience (It Was a Mess!) - Credit: @CyberFlow**

<https://www.youtube.com/watch?v=IV9skVPIbnA>

# Thank you! Stay in touch

Q&A?

- **LinkTree:** <https://linktr.ee/adsdawson>
- **LinkedIn:** <https://www.linkedin.com/in/adamdawson0/>
- **GitHub:** <https://github.com/GangGreenTemperTatum>
- **BugCrowd Slack (BCBuzz):** @ads
- **BugCrowd Author Site:** [bugcrowd.com/blog/author/ads-dawson/](https://bugcrowd.com/blog/author/ads-dawson/)
- **Slides available:** <https://ganggreentemperatum.github.io/>



# Practical hands-on VDP

- Random public program
- Let's put words into keystrokes
- Fire up your laptop
- Join the hunt (if you want to)
- LFG





# Lightspeed Retail

## Lightspeed Ecommerce E-Series

### In Scope Targets

<https://bugcrowd.com/engagements/lightspeed-retail>

This is the Control Panel - <https://my.ecwid.com>

This is the Storefront Panel - [\[yourstore\].company.site](#)

API - <https://app.ecwid.com/api/v3/>

Please note that "yourstore" is a placeholder only in the target scope. When you register an account, you will have your own Instant site domain in your store that you can edit in the form of [\[yourstore\].company.site](#).



# SeatGeek VDP

## In Scope Targets

<https://seatgeek.com/>

<https://api.seatgeek.com/>

[SeatGeek Test Event](#)

<https://bugcrowd.com/engagements/seatgeek-vdp-pro>



# Recon

Kitchen-Sink?

