





\$24.9M



\$10.5M

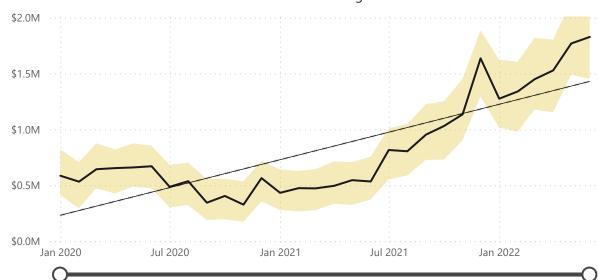


25.2K

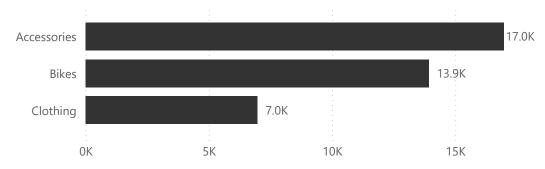


2.2%





Orders by Category



Top 10 Products	Orders	Revenue	Return %
AWC Logo Cap	2,062	\$35,882	1.11%
Fender Set - Mountain	1,975	\$87,041	1.36%
Mountain Bottle Cage	1,896	\$38,062	2.02%
Mountain Tire Tube	2,846	\$28,333	1.64%
Patch Kit/8 Patches	2,952	\$13,506	1.61%
Road Tire Tube	2,173	\$17,265	1.55%
Sport-100 Helmet, Black	1,940	\$65,270	2.68%
Sport-100 Helmet, Blue	1,995	\$67,120	3.31%
Sport-100 Helmet, Red	2,099	\$73,444	3.33%
Water Bottle - 30 oz.	3,983	\$39,755	1.95%

Monthly Revenue

**\$1.83M >** Prev Month: \$1.77M (+3.31%)

Monthly Orders

2,146

Prev Month: 2165 (-0.88%)

Monthly Returns

166

Prev Month: 169 (+1.78%)

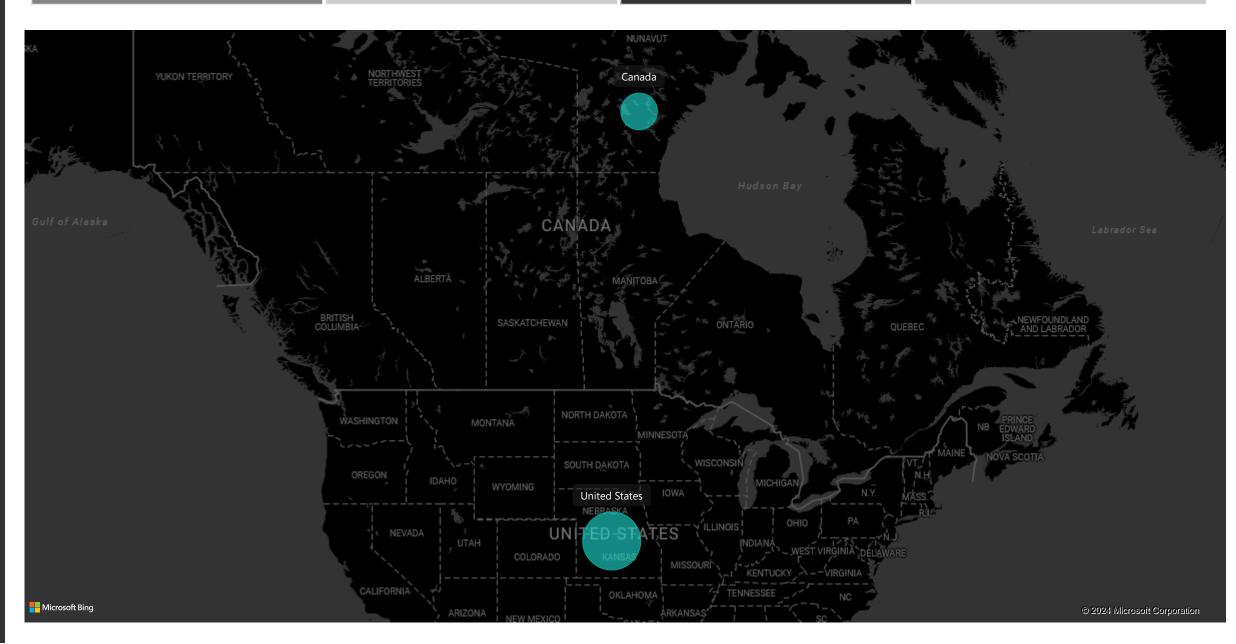
Most Ordered Product Type:

**Tires and Tubes** 

Most Returned Product Type:

**Shorts** 



















5

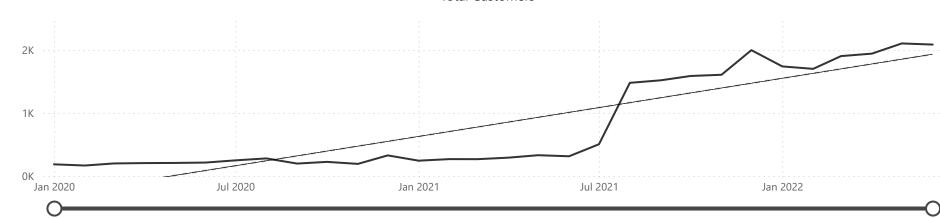
17.4K
CUSTOMERS

\$1,431
REVENUE PER CUSTOMER

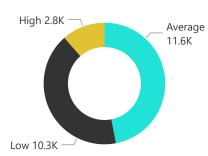


Total Orders Total Revenue

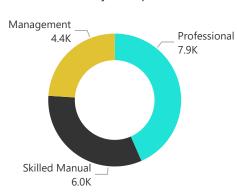
**Total Customers** 



## Orders by Income



## Orders by Occupation



## Top 100 Customers

CustomerKey Full Name

)		▼	
11091	Mr. Dalton Perez	26	\$1,513
11223	Mrs. Hailey Patterson	26	\$1,616
11300	Mr. Fernando Barnes	26	\$1,839
11330	Mr. Ryan Thompson	26	\$1,597
11331	Mrs. Samantha Jenkins	26	\$1,740
11185	Mrs. Ashley Henderson	25	\$1,717
11200	Mr. Jason Griffin	25	\$1,614
11176	Mr. Mason Roberts	24	\$1,526
11262	Mrs. Jennifer Simmons	24	\$1,465
11277	Mr. Charles Jackson	24	\$1,777
11287	Mr. Henry Garcia	24	\$1,443
11566	Ms. April Shan	24	\$1,424
11711	Mr. Daniel Davis	24	\$1,404
11276	Mrs. Nancy Chapman	23	\$1,111
11203	Mr. Luis Diaz	17	\$1,002
44045	N 4 A D	17	#4 226
Total		1,272	\$6,15,329



Top Customer (by Revenue):



Orders:

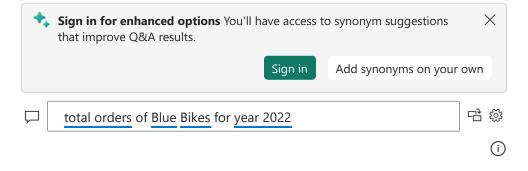
Revenue:

6

\$12.4K



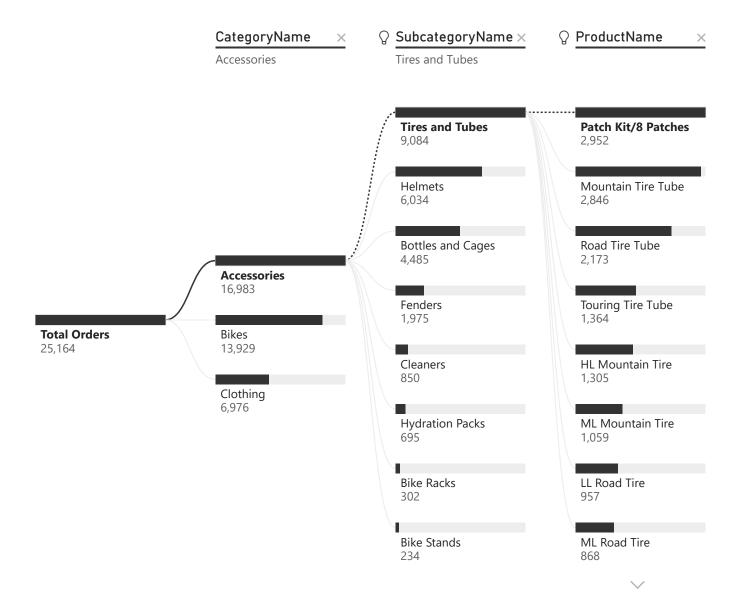
Among Customers and skilled Manual in 2022, Mr. Ruben Suarez drove the most revenue at \$4683



767
Total Orders

Content created by AI may be inaccurate. Read terms

CategoryName	Total Orders	
<b>H</b> Accessories	16,983	
<b>⊟ Bikes</b>	13,929	
Black	5,062	
Blue	1,263	
Red	1,912	
Silver	2,562	
Total	25,164	



25K

**Total Orders** 

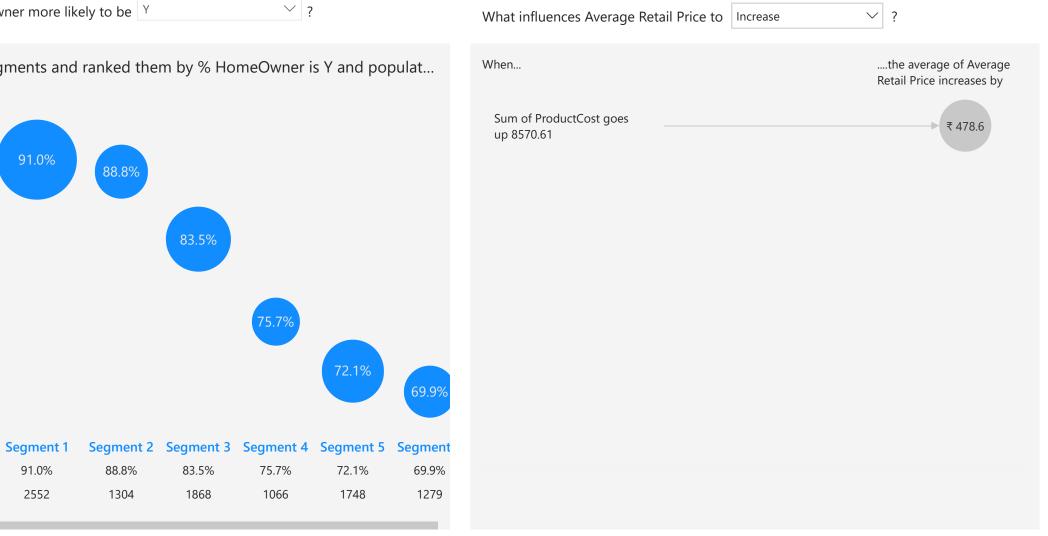
## Key influencers Top segments 4 × ? When is HomeOwner more likely to be | Y |We found 7 segments and ranked them by % HomeOwner is Y and populat... 91.0%

% HomeOwner...

Population count

91.0%

2552



Key influencers Top segments

30