

# **ORLEN GROUP**

**CONSOLIDATED QUARTERLY REPORT** 

FOR THE 4th QUARTER

2018

# **ORLEN GROUP - SELECTED DATA**

	51.11		= 115	
	PLN n		_	nillion
	12 MONTHS ENDED	12 MONTHS	12 MONTHS	12 MONTHS
	31/12/2018	ENDED 31/12/2017	ENDED 31/12/2018	ENDED 31/12/2017
Sales revenues	109 706	95 364	25 711	22 467
	9 776	95 364 11 078	25 711	22 467 2 610
Profit from operations increased by depreciation and amortisation (EBITDA)	9 137	11 247	2 141	2 650
EBITDA before net impairment allowances Profit from operations (EBIT)	7 103	8 657	1 665	2 039
Profit before tax	6 998	8 717	1 640	2 054
Net profit	5 511	7 173	1 292	1 690
Total net comprehensive income	5 949	7 173	1 292	1 719
Net profit attributable to equity owners of the parent	5 463	6 655	1 280	1 568
Total net comprehensive income attributable to equity owners of the parent	5 844	6 717	1 370	1 582
Total het comprehensive income attributable to equity owners of the parent	5 044	0717	1370	1 302
Net cash from operating activities	4 979	8 050	1 167	1 896
Net cash (used) in investing activities	(3 797)	(3 925)	(890)	(924)
Net cash (used) in financing activities	(3 237)	(2 832)	(759)	(667)
Net increase/(decrease) in cash and cash equivalents	(2 055)	1 293	(482)	305
Net profit and diluted net profit per share attributable to equity owners of the parent (in				
PLN/EUR per share)	12.77	15.56	2.99	3.67
1 El VEOIX por Situro)	12.11	10.00	2.00	0.01
	31/12/2018	31/12/2017	31/12/2018	31/12/2017
Non-current assets	33 867	31 740	7 876	7 610
Current assets	30 164	28 924	7 015	6 935
Total assets	64 031	60 664	14 891	14 545
Share capital	1 058	1 058	246	254
Equity attributable to equity owners of the parent	35 634	32 197	8 287	7 719
Total equity	35 646	35 211	8 290	8 441
• •				
Non-current liabilities	11 487	9 071	2 671	2 176
Current liabilities	16 898	16 382	3 930	3 928
Number of shares	427 709 061	427 709 061	427 709 061	427 709 061
Carrying amount and diluted carrying amount per share attributable to equity owners of	427 703 001	721 103 001	721 103 001	721 100 001
the parent (in PLN/EUR per share)	83.31	75.28	19.37	18.05

# **PKN ORLEN - SELECTED DATA**

	PLN n	nillion	EUR r	million
	12 MONTHS	12 MONTHS	12 MONTHS	12 MONTHS
	ENDED	ENDED	ENDED	ENDED
	31/12/2018	31/12/2017	31/12/2018	31/12/2017
Sales revenues	86 997	70 012	20 389	16 494
Profit from operations increased by depreciation and amortisation (EBITDA)	5 989	6 028	1 404	1 420
Profit from operations (EBIT)	4 624	4 787	1 084	1 128
Profit before tax	5 268	7 047	1 235	1 660
Net profit	4 447	6 102	1 042	1 438
Total net comprehensive income	4 389	6 680	1 029	1 574
Net cash from operating activities	2 695	4 445	632	1 047
Net cash (used) in investing activities	(4 755)	(405)	(1 115)	(95)
Net cash from/(used in) financing activities	16	(1 092)	4	(257)
Net increase/(decrease) in cash	(2 044)	2 948	(479)	695
N	40.40	44.07	0.44	0.00
Net profit and diluted net profit per share (in PLN/EUR per share)	10.40	14.27	2.44	3.36

	31/12/2018	31/12/2017	31/12/2018	31/12/2017
Non-current assets	31 603	26 407	7 350	6 331
Current assets	22 207	22 945	5 164	5 501
Total assets	53 810	49 352	12 514	11 832
Share capital	1 058	1 058	246	254
Total equity	30 647	27 565	7 128	6 609
Non-current liabilities	10 236	8 253	2 380	1 979
Current liabilities	12 927	13 534	3 006	3 244
Number of shares	427 709 061	427 709 061	427 709 061	427 709 061
Carrying amount and diluted carrying amount per share (in PLN/EUR per share)	71.65	64.45	16.66	15.45

The above data for the 12 month period of 2018 and 2017 was translated into EUR using the following exchange rates:

- items in the statement of profit or loss and other comprehensive income and the statement of cash flows by the arithmetic average of average exchange rates published by the National Bank of Poland as of the last day of each month during the reporting period: from 1 January to 31 December 2018 4.2669 EUR/PLN and from 1 January to 31 December 2017 4.2447 EUR/PLN;
- items of assets, equity and liabilities by the average exchange rate published by the National Bank of Poland as at 31 December 2018 4.3000 EUR/PLN and as at 31 December 2017 4.1709 EUR/PLN.



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# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE 12 AND 3 MONTH PERIOD ENDED 31 DECEMBER

2018

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS
AS ADOPTED BY THE EUROPEAN UNION



# A. INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS AS ADOPTED BY THE EUROPEAN UNION

# Consolidated statement of profit or loss and other comprehensive income

		12 MONTHS ENDED	3 MONTHS ENDED	12 MONTHS ENDED	3 MONTHS ENDED
		31/12/2018	31/12/2018	31/12/2017	31/17/2017
	OTE	(unaudited)	(unaudited)		(unaudited)
	5.1	109 706	29 420	95 364	24 734
revenues from sales of finished goods and services revenues from sales of merchandise and raw materials		91 014 18 692	24 583 4 837	72 915 22 449	20 142 4 592
	5.2	(97 310)	(27 210)	(81 766)	(21 106)
cost of finished goods and services sold	5.2	(80 826)	(23 045)	(61 266)	(16 914)
cost of merchandise and raw materials sold		(16 484)	(4 165)	(20 500)	(4 192)
Gross profit on sales		12 396	2 210	13 598	3 628
Distribution expenses		(4 745)	(1 247)	(4 327)	(1 167)
Administrative expenses		(1 592)	(443)	(1 537)	(442)
- 1	5.4	2 018	1 243	1 243	236
Other operating expenses	5.4	(1 085)	(540)	(568)	(330)
(Loss)/reversal of loss due to impairment of financial instruments		(16)	(22)	-	-
Share in profit from investments accounted for under equity method		127	13	248	62
Profit from operations		7 103	1 214	8 657	1 987
•	5.5	1 413	244	1 760	733
Finance costs	5.5	(1 517)	(295)	(1 700)	(725)
Net finance income and costs		(104)	(51)	60	8
(Loss)/reversal of loss due to impairment of financial instruments		(1)	-		-
Profit before tax		6 998	1 163	8 717	1 995
Tax expense	_	(1 487)	(354)	(1 544)	(361)
current tax		(1 181)	(160)	(1 329)	(364)
deferred tax		(306)	(194)	(215)	3
Net profit		5 511	809	7 173	1 634
Other comprehensive income:					
which will not be made at find subsequently into most on less		(24)	(0)	(42)	(42)
which will not be reclassified subsequently into profit or loss actuarial gains and losses		<b>(24)</b> (5)	<b>(9)</b> (5)	<b>(13)</b> <i>(15)</i>	<b>(13)</b> <i>(15)</i>
gains/(losses) on investments in equity instruments at fair value through other	,			(10)	(10)
comprehensive income		(23)	(5)	-	-
deferred tax		4	1	2	2
which will be reclassified into profit or loss		462	354	136	(235)
hedging instruments hedging costs		12 38	354 (29)	929	142
exchange differences on translating foreign operations		415	84	(618)	(351)
deferred tax		(3)	(55)	(175)	(26)
		438	345	123	(248)
Total net comprehensive income		5 949	1 154	7 296	1 386
Net profit attributable to		5 511	809	7 173	1 634
equity owners of the parent		5 463	804	6 655	1 591
non-controlling interest		48	5	518	43
Total net comprehensive income attributable to		5 949	1 154	7 296	1 386
equity owners of the parent		5 844	1 136	6 717	1 370
non-controlling interest		105	18	579	16
Net profit and diluted net profit per share attributable to equity owners of the parent (in PLN per share)		12.77	1.88	15.56	3.72

The accompanying notes disclosed on pages 9-27 are an integral part of the foregoing interim condensed consolidated financial statements.



# Consolidated statement of financial position

Non-current assets	NOTE	31/12/2018 (unaudited)	31/12/2017
Paperty plant and equipment   13 325   29 07   Intendipuble assets   1 323   1727   Investments accounted for under equity method   650   74   161   300   174   162   162   163   300   174   162   163   300   174   162   163   300   174	ASSETS	(	
Intanguile assets         1 323         1 277           Investments accounted for under equity method         650         71           Deferred tax assets         70         45           Deferred tax assets         1 61         303           Other assets         7         338         33           Inventiories         1 4 917         9 515           Trade and other receivables         1 14 97         9 515           Current tax assets         1 14         60           Current tax assets described in sele         202         7           Current assets described as held for sale         57         544         430           Non-current assets described as held for sale         57         544         430           Norther assets         57         544         430           Other assets         57         544         430           Current assets described as held for sale         57         542         430 <t< td=""><td>Non-current assets</td><td></td><td></td></t<>	Non-current assets		
Intendpile assels         1 323         1 277           Deferred tax assels         70         45           Deferred tax assels         77         616         30           Other assels         37         616         30           Other assels         37         38 867         31 740           Current assels         1 4 317         2 44           Tode and other receivables         1 1479         9 515           Current tax assels         1 148         80           Cash and cash equivalents         1 192         624           Non-current assels dassified as held for sale         202         75           Detrivatives         3 7         524         43           Other assels         4 192         624           Other assels         4 192         624           Other assels         3 7         536         133           Other assels         4 192         624           Other assels         4 192         624           Other assels         5 7         64         43           Other assels         5 7         64         43           Other assels         5 7         64         13           EQUITY AND LIABILITIES<	Property, plant and equipment	31 325	29 071
Deferred tax assests         47         161         300           Other assets         47         161         300           Other assets         33 867         3174           Current assets         14377         1244           Inventiories         14479         9.515           Current tax assets         14479         9.515           Current activations         14479         9.614           Cash and cash equivalents         4192         6.24           Convocatives         27         524         43           Oher assets dassified as held for sale         20         77           Derivatives         47         304         13           Current actives         47         304         43           Other assets         47         304         43           Derivatives         47         304         43           Current actives         47         304         43           Other assets         47         304         43           Current actives         48         434         43           Current actives         48         404         43           Current actives         48         404         43	Intangible assets	1 323	1 272
Derivatives         5.7         181         300           Other assets         33 867         33 867         31 740           Current assets         11 4317         12 440         12 440           Inventories         10 479         9 518         12 440<	Investments accounted for under equity method	650	715
Other assets         33 867         33 367           Current assets         14 317         2 14 447         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 47         9 15 14 48         1 14 4 18 18 18 18 18 18 18 18 18 18 18 18 18			49
Current assets         Current transmit (Inventions)         14 317         12 448           Trade and other receivables         10 479         9 518           Carrent tax assets         10 479         9 518           Carrent tax assets         11 44         88           Cash and cash equivalents         4 192         6 244           Non-current assets classified as held for sale         202         77           Derivatives         5 7         524         434           Other assets         5 7         336         13           EQUITY AND LIABILITIES         4031         60 664           EQUITY AND LIABILITIES         5         64 031         60 664           EQUITY Share capital         1 058         1 058         1 058           Share permium         1 227         1 227         1 227           Hedging reserve         361         331         321           Revaluation reserve         151         5         5           Equity attributable to equity owners of the parent         35 224         22 24         22 24           Non-controlling interests         5 2         35 24         32 24         22 24         22 24         22 24         22 24         22 24         22 24         2			303
Durient assets   14 377   12 44 17   12 44 17   12 44 17   12 44 17   12 44 17   12 44 18 18   12 44 18 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 19 18 18 19 18 19 18 18 19 18 18 19 18 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18	Other assets 5.7		330
Inventiores         14 317         12 44           Current lax assels         10 479         9 518           Cars and cash equivalents         114         08           Cash and cash equivalents         202         77           Derivatives         57         524         43           Other assets         30 164         28 924           Total assets         64 031         60 664           EQUITY AND LIABILITIES           EQUITY           Share capital         1 058         1 058           Share premium         1 227         1 227           Hedging reserve         361         33           Revaluation reserve         155         5           Euthage differences on translating foreign operations         709         33           Retained earnings         3 294         29.24           Equity attributable to equity owners of the parent         35 54         3 2 19           Non-controlling interests         12         3 014           Total equity         5 64         8 58         6 688           Provisions         5 6         8 598         6 688           Corrent liabilities         1 42         7           C	Current assets	33 007	31740
Trade and other receivables         10.479         9.518           Current tax assets         1114         8.60           Cash and cash equivalents         202         75           Derivatives         5.7         524         433           Other assets         5.7         336         133           Cher assets         5.7         336         133           County         30164         28.924           COUITY         5.64 031         60.66           EQUITY           Share capital         10.58         1.058           Share premium         1227         1.227           Hedging reserve         151         6         33           Revaluation reserve         (15)         5         32		14 317	12 440
Current tax assets         114         86           Cash and cash equivalents         4192         6.244           Non-current assets classified as held for sale         202         7.74           Derivatives         5.7         524         4.33           Other assets         5.7         524         4.33           Total assets         64 031         60 664           EQUITY AND LIABILITIES           EQUITY           Share capital         1058         1.058           Share permium         1227         1.227         1.227           Hedging reserve         361         331           Revaluation reserve         (15)         5.8           Echange differences on translating foreign operations         709         33           Retained earnings         3 2294         2.924           Equity attributable to equity owners of the parent         35 64         32 197           Non-current liabilities         3 5 64         3 5 219           LIABILITIES         12         3 0 14           Non-current liabilities         1 26         3 5 21           Loars and bonds         5 6         8 59         6 688           Provisions         5 7		10 479	9 518
Non-current assets classified as held for sale         202         77         224         434         434         434         433         133         133         133         133         133         133         133         133         133         133         133         133         133         133         134 <td>Current tax assets</td> <td>114</td> <td>80</td>	Current tax assets	114	80
Non-current assets classified as held for sale         202         77         244         433         433         133         133         133         133         133         133         133         133         133         133         133         133         133         133         133         133         140         66 664 <td>Cash and cash equivalents</td> <td>4 192</td> <td>6 244</td>	Cash and cash equivalents	4 192	6 244
Other assets         57         336         133           Total assets         64 031         60 664           EQUITY AND LIABILITIES         EQUITY           Share capital         1 058         1 058           Share premium         1 227         1 227           Hedging reserve         361         331           Revaluation reserve         165         5           Exchange differences on translating foreign operations         709         33           Retained earnings         32 294         29 242           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         1         35 646         35 211           Total equity         35 646         35 211           LABILITIES         4         105         30 211           Non-current liabilities         5         8 588         6 888           Provisions         5         8 588         6 888           Provisions         5         8 588         6 888         6 888           Collegibilities         1 426         1 90         32         32         32         32         32         32         32         32         32         33		202	75
Total assets	Derivatives 5.7	524	434
Court   Cour	Other assets 5.7	336	133
EQUITY   AND LIABILITIES   Stare capital   1058		30 164	28 924
EQUITY         Share capital         1 058         1 058           Share permium         1 227         1 227           Hedging reserve         361         331           Revaluation reserve         (15)         5           Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         29 244           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3014           Total equity         35 646         35 211           LIABILITIES         8         8 58         6 688           Non-current liabilities         56         8 598         6 688           Provisions         58         1 055         900           Deferred tax liabilities         1 1426         1 099           Deferred tax liabilities         57         42         75           Other liabilities         1 1 487         9 071           Current liabilities         1 3 699         1 4 466           Liabilities from contracts with customers         2 3 1         3 1           Liabilities from contracts with customers         58         1 019         6 73	Total assets	64 031	60 664
Share capital         1 058         1 058           Share permium         1 227         1 227           Hedging reserve         361         333           Revaluation reserve         (15)         5           Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         22 924           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LABILITIES         ****  Non-current liabilities**  Loans and bonds         56         8 598         6 688           Provisions         58         1055         90           Deferred tax liabilities         1 126         1099           Deferred tax liabilities         1 1 426         1099           Deferred tax liabilities         1 1 3 699         311           Current liabilities         1 3 699         1 4 469           Current liabilities from contracts with customers         2 3 1         3 1           Liabilities from contracts with customers         56         1 193         3 1           Current tax liabilities         473         29	EQUITY AND LIABILITIES		
Share capital         1 058         1 058           Share permium         1 227         1 227           Hedging reserve         361         333           Revaluation reserve         (15)         5           Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         22 924           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LABILITIES         ****  Non-current liabilities**  Loans and bonds         56         8 598         6 688           Provisions         58         1055         90           Deferred tax liabilities         1 126         1099           Deferred tax liabilities         1 1 426         1099           Deferred tax liabilities         1 1 3 699         311           Current liabilities         1 3 699         1 4 469           Current liabilities from contracts with customers         2 3 1         3 1           Liabilities from contracts with customers         56         1 193         3 1           Current tax liabilities         473         29	EQUITY		
Hedging reserve         361         331           Revaluation reserve         1(15)         5           Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         29 242           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         Value         Value         35 646         35 211           Loans and bonds         56         8 598         6 688         6 688           Provisions         58         1 055         9 00         9 0	Share capital	1 058	1 058
Hedging reserve         361         331           Revaluation reserve         1(15)         5           Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         29 242           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         ************************************	Share premium	1 227	1 227
Exchange differences on translating foreign operations         709         334           Retained earnings         32 294         29 242           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         Non-current liabilities         8 598         6 688           Non-current liabilities         56         8 598         6 688           Provisions         56         8 598         6 688           Provisions         57         42         75           Other liabilities         1 426         1 098         31           Current liabilities         1 1 487         9 071           Current liabilities         13 699         14 469         1 469           Liabilities from contracts with customers         231         317           Loans and bonds         56         1 193         317           Provisions         58         1 019         673           Current tax liabilities         56         1 193         317           Current tax liabilities         56         1 193         317           Current tax liabilities<	Hedging reserve	361	331
Retained earnings         32 294         29 242           Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         Non-current liabilities         56         8 598         6 688           Non-current liabilities         58         1 055         902           Deferred tax liabilities         1 426         1 055         902           Deferred tax liabilities         57         42         75           Other liabilities         57         42         75           Current liabilities         11 487         9 071           Current liabilities         13 699         14 465           Liabilities from contracts with customers         231         56           Liabilities from contracts with customers         231         56           Current tax liabilities         473         290           Current tax liabilities         473         290           Current tax liabilities         57         193         313           Other liabilities         57         90         320           Current tax liabilities         473		(15)	5
Equity attributable to equity owners of the parent         35 634         32 197           Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         Secondary of the parent liabilities         56 8 598 6 688 6688 6688 6688 6688 6688	Exchange differences on translating foreign operations	709	334
Non-controlling interests         12         3 014           Total equity         35 646         35 211           LIABILITIES         Secondary         35 648         35 211           Non-current liabilities         Secondary         8 58         6 688         6 688         6 688         7 6 688         6 688         6 688         6 688         6 688         7 6 688         7 6 688         7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	Retained earnings	32 294	29 242
Total equity         35 646         35 211           LIABILITIES         Non-current liabilities         S         8 598         6 688           Provisions         5.6         8 598         6 688         6 688         7 902         902         902         902         902         902         902         902         902         902         902         902         902         902         902         902	Equity attributable to equity owners of the parent	35 634	32 197
Current liabilities   Current liabilities	Non-controlling interests	12	3 014
Non-current liabilities         5.6         8 598         6 688           Provisions         5.8         1 055         902           Deferred tax liabilities         1 426         1 095           Derivatives         5.7         42         75           Other liabilities         5.7         366         311           Current liabilities           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	Total equity	35 646	35 211
Non-current liabilities         5.6         8 598         6 688           Provisions         5.8         1 055         902           Deferred tax liabilities         1 426         1 095           Derivatives         5.7         42         75           Other liabilities         5.7         366         311           Current liabilities           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	LIABILITIES		
Provisions         5.8         1 055         902           Deferred tax liabilities         1 426         1 095           Derivatives         5.7         42         75           Other liabilities         5.7         366         311           Current liabilities           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	Non-current liabilities		
Deferred tax liabilities         1 426         1 096           Derivatives         5.7         42         75           Other liabilities         5.7         366         311           Current liabilities           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	Loans and bonds 5.6	8 598	6 688
Derivatives         5.7         42         75           Other liabilities         11 487         9 071           Current liabilities         13 699         14 469           Trade and other liabilities from contracts with customers         231	Provisions 5.8	1 055	902
Other liabilities         57         366         311           Current liabilities         Trade and other liabilities           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	Deferred tax liabilities	1 426	1 095
Current liabilities         13 699         14 469           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231         -           Loans and bonds         5.6         1 193         317           Provisions         5.8         1 019         673           Current tax liabilities         473         290           Derivatives         5.7         193         313           Other liabilities         5.7         90         320           Total liabilities         28 385         25 453	Derivatives 5.7		75
Current liabilities         13 699         14 469           Trade and other liabilities         13 699         14 469           Liabilities from contracts with customers         231	Other liabilities 5.7		311
Trade and other liabilities       13 699       14 469         Liabilities from contracts with customers       231       -         Loans and bonds       5.6       1 193       317         Provisions       5.8       1 019       673         Current tax liabilities       473       290         Derivatives       5.7       193       313         Other liabilities       5.7       90       320         Total liabilities       28 385       25 453		11 487	9 071
Liabilities from contracts with customers       231         Loans and bonds       5.6       1 193       317         Provisions       5.8       1 019       673         Current tax liabilities       473       290         Derivatives       5.7       193       313         Other liabilities       5.7       90       320         Total liabilities       16 898       16 382         Total liabilities       28 385       25 453			
Loans and bonds       5.6       1 193       317         Provisions       5.8       1 019       673         Current tax liabilities       473       290         Derivatives       5.7       193       313         Other liabilities       5.7       90       320         Total liabilities       16 898       16 382         Total liabilities       28 385       25 453			14 469
Provisions         5.8         1 019         673           Current tax liabilities         473         290           Derivatives         5.7         193         313           Other liabilities         5.7         90         320           Total liabilities         16 898         16 382           Total liabilities         28 385         25 453			-
Current tax liabilities       473       290         Derivatives       57       193       313         Other liabilities       57       90       320         Total liabilities       16 898       16 382         Total liabilities       28 385       25 453			
Derivatives         57         193         313           Other liabilities         57         90         320           Total liabilities         16 898         16 382           Total liabilities         28 385         25 453			
Other liabilities         5.7         90         320           Total liabilities         16 898         16 382           Zea 385         25 453			
Total liabilities         16 898         16 382           28 385         25 453			
Total liabilities 28 385 25 453	Outer nacinues 5./		
	Total liabilities		
	Total equity and liabilities	64 031	60 664

The accompanying notes disclosed on pages 9-27 are an integral part of the foregoing interim condensed consolidated financial statements.



# Consolidated statement of changes in equity

	Equity attributable to equity owners of the parent							
	Share capital and share premium	Hedging reserve	Revaluation reserve	Exchange differences on translating foreign operations	Retained earnings	Total	Non-controlling interests	Total equity
01/01/2018 (approved data)	2 285	331	5	334	29 242	32 197	3 014	35 211
Impact of IFRS 9 adoption	-	-	-	-	(9)	(9)	-	(9)
01/01/2018 (converted data)	2 285	331	5	334	29 233	32 188	3 014	35 202
Net profit	-	-	-	-	5 463	5 463	48	5 511
Items of other comprehensive income	-	30	(20)	375	(4)	381	57	438
Total net comprehensive income	-	30	(20)	375	5 459	5 844	105	5 949
Change in structure	=	-		-	(1 115)	(1 115)	(3 107)	(4 222)
Dividends	-	-	-	-	(1 283)	(1 283)	-	(1 283)
31/12/2018	2 285	361	(15)	709	32 294	35 634	12	35 646
(unaudited)								
01/01/2017	2 285	(355)	5	946	23 882	26 763	2 522	29 285
Net profit	-	-	-	-	6 655	6 655	518	7 173
Items of other comprehensive income	-	686	-	(612)	(12)	62	61	123
Total net comprehensive income		686	-	(612)	6 643	6 717	579	7 296
Change in structure	-	-	-	-	-	-	2	2
Dividends	-	-	-	-	(1 283)	(1 283)	(89)	(1 372)
31/12/2017	2 285	331	5	334	29 242	32 197	3 014	35 211



# Consolidated statement of cash flows

	12 MONTHS ENDED	3 MONTHS ENDED	12 MONTHS ENDED	3 MONTHS ENDED
	31/12/2018 (unaudited)	31/12/2018 (unaudited)	31/12/2017	31/17/2017 (unaudited)
Cash flows from operating activities	(4.114.4.114.4.)	(amananca)		(anadanea)
Profit before tax	6 998	1 163	8 717	1 995
Adjustments for:				
Share in profit from investments accounted for under	(127)	(13)	(248)	(62)
equity method	, ,		, ,	` '
Depreciation and amortisation	2 673	697	2 421	662
Foreign exchange (gain)/loss	319	85	(233)	(206)
Interest, net	203	54	204	49
Dividends	(4)	-	(4)	-
(Profit)/Loss on investing activities, incl.:	(1 036)	(844)	549	189
recognition/(reversal) of impairment allowances of property,	(639)	(668)	169	104
plant and equipment and intangible assets		, ,		
Change in provisions	736	285	345	126
Change in working capital	(3 012)	(1 535)	(1 967)	(1 282)
inventories	(1 684)	1 146	(1 445)	(1 164)
receivables liabilities	(1 070)	1 424	(1 579)	(55)
	(258)	(4 105)	1 057	(63)
Other adjustments, incl.:  rights received free of charge	(732) (499)	(468)	(131) <i>(</i> 310)	(160)
Income tax (paid)	(1 039)	(133) (196)	(1 603)	(96) (430)
W /	, ,			. ,
Net cash from/(used in) operating activities	4 979	(772)	8 050	881
Cash flows from investing activities				
Acquisition of property, plant and equipment,	(4 453)	(1 373)	(4 039)	(1 159)
intangible assets and perpetual usufruct of land	(4 400)	(1070)	(+ 000)	(1 100)
Acquisition of shares	(25)	-	(3)	(3)
Disposal of property, plant and equipment,	161	35	105	20
intangible assets and perpetual usufruct of land				
Dividends received	196	67	252	75
Settlement of derivatives not designated as hedge accounting	339	212	(234)	(67)
Other	(15)	(7)	(6)	(5)
Net cash (used) in investing activities	(3 797)	(1 066)	(3 925)	(1 139)
Cash flows from financing activities				
Redemption of non-controlling shares Unipetrol a.s.	(4 222)	-	-	-
Proceeds from loans and borrowings received	2 232	44	6	2
Bonds issued	600	· ·	400	400
Repayments of loans and borrowings	(97)	(6)	(888)	(67)
Redemption of bonds	(200)	-	(700)	(300)
Interest paid	(231)	(24)	(234)	(20)
Dividends paid	(1 284)	()	(1 384)	(8)
to equity owners of the parent	(1 283)	-	(1 283)	-
to non-controlling interest	(1)	-	(101)	(8)
Payments of liabilities under finance lease agreements	(32)	(8)	(28)	(7)
Other	(3)	ì	(4)	(1)
Net cash from/(used in) financing activities	(3 237)	7	(2 832)	(1)
Net increase/(decrease) in cash and cash equivalents	(2 055)	(1 831)	1 293	(259)
Effect of exchange rate changes	3	11	(121)	(30)
Cash and cash equivalents, beginning of the period	6 244	6 012	5 072	6 533
Cash and cash equivalents, end of the period	4 192	4 192	6 244	6 244
Tata and one of all alone of the bollow	1 102	02		V = 17

The accompanying notes disclosed on pages 9-27 are an integral part of the foregoing interim condensed consolidated financial statements.



#### EXPLANATORY NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Principal activity of the ORLEN Group

The Parent Company of the Polski Koncern Naftowy ORLEN S.A. Capital Group is Polski Koncern Naftowy ORLEN S.A. ("PKN ORLEN", "Company", "Parent Company") domiciled in Plock, 7 Chemików Street.

The core business of the ORLEN Group is crude oil processing and production of fuel, petrochemical and chemical goods, as well as, wholesale and retail of products. The ORLEN Group conducts also exploration, recognition and extraction of hydrocarbons, and generates, distributes and trades of electricity and heat.

The activity of the ORLEN Group companies is also service-related activity: storage of crude oil and fuels, transportation, maintenance and overhaul services, laboratory, security, design, administrative, insurance and financial services.

# 2. Information on principles adopted for the preparation of the interim condensed consolidated financial statements

#### 2.1. Statement of compliance and general principles for preparation

The foregoing interim condensed consolidated financial statements ("consolidated financial statements") were prepared in accordance with requirements of IAS 34 "Interim financial reporting" and in the scope required under the Minister of Finance Regulation of 29 March 2018 on current and periodic information provided by issuers of securities and conditions of recognition as equivalent information required by the law of a non member state (Official Journal 2018, item 757) ("Regulation") and present the Polski Koncern Naftowy ORLEN S.A. Capital Group's ("Group", "ORLEN Group") financial position as at 31 December 2018 and as at 31 December 2017, financial results and cash flows for the 12 and 3 month period ended 31 December 2018 and 31 December 2017.

The foregoing interim condensed consolidated financial statements were prepared assuming that the Group will continue to operate as a going concern in the foreseeable future. As at the date of approval of the foregoing interim condensed consolidated financial statements there is no evidence indicating that the Group will not be able to continue its operations as a going concern.

The duration of the Parent Company and the entities comprising the ORLEN Group is unlimited.

The foregoing interim condensed consolidated financial statements, except for the consolidated statement of cash flows, were prepared using the accrual basis of accounting.

#### 2.2. Applied accounting principles and amendments to International Financial Reporting Standards (IFRS)

#### 2.2.1. Accounting principles

In the foregoing interim condensed consolidated financial statements, the significant accounting policies applied by the Group and significant values based on judgments and estimates were the same as described in separate explanatory notes in the Consolidated Financial Statements for 2017, except for the adopted new IFRS 15 – Revenue from Contracts with Custumers and IFRS 9 - Financial Instruments described in note 2.2.2

Selected accounting principles - Consolidated financial statements of ORLEN Group for the year ended 31 December 2017	Note
Investments in subsidiaries, jointly controlled entities and associates	6.1
Operating segments	8.1
Sales revenues	9.1.1
Costs	9.1.3
Income tax expenses (tax expense)	9.1.7
Property, plant and equipment	9.2.1
Exploration and extraction of mineral resources	9.2.1
Intangible assets	9.2.2
Investments accounted for under equity method	9.2.4
Impairment of property, plant and equipment and intangible assets	9.2.5
Inventories	9.2.6.1
Trade and other receivables	9.2.6.2
Trade and other liabilities	9.2.6.3
Net debt	9.2.7
Equity	9.2.8
Provisions	9.2.10
Financial instruments	9.3
Fair value measurement	9.3
Lease	9.4.2
Contingent assets and liabilities	9.4.4

The Group adopted the requirements of IFRS 9 and IFRS 15 with a modified retrospective approach with effect from 1 January 2018. According to the option allowed by the standard, the Group resigned from converting comparable data. As at 31 December 2017 and for the 4th quarter of 2017 data were prepared based on IAS 39 regarding financial instruments and IAS 18 and IAS 11 regarding revenues from sales.



#### 2.2.2. Amendments to International Financial Reporting Standards (IFRS)

#### IFRS 9 Financial instruments

#### Selected accounting principles

#### Measurement of financial assets and liabilities

From 1 January 2018, the Group classifies financial assets into one of the following categories:

- measured at amortized cost,
- measured at fair value through other comprehensive income,
- measured at fair value through profit or loss,
- hedging financial instruments.

The Group classifies debt financial assets to the appropriate category depending on the business model of financial assets management and on the characteristics of contractual cash flows for a given financial asset.

The Group as assets measured at amortized cost classifies trade receivables, loans granted, other financial receivables as well as cash and cash equivalents.

At the moment of initial recognition, the Group classifies equity instruments, i.e. shares in other entities, to the category of financial instruments measured at fair value through other comprehensive income.

The Group classifies to assets measured at fair value through profit or loss derivatives that are not designated for hedge accounting and hedged items that are measured in accordance with hedge accounting principles.

The Group classifies financial liabilities into one of the following categories:

- measured at amortized cost,
- measured at fair value through profit or loss,
- hedging financial instruments.

The Group as liabilities measured at amortized cost classifies trade liabilities, loans, borrowings and bonds. Liabilities on derivatives not designated for hedge accounting are classified by the Group as measured at fair value through profit or loss.

The Group classifies to the category of hedging financial instruments, financial assets and liabilities which constitute derivative hedging cash flows and fair value

#### Measurement of financial assets at amortized cost

The Group applies the effective interest rate method to measure financial assets at amortized cost.

Trade receivables after initial recognition are measured at amortized cost using the effective interest rate method, including impairment allowances, while trade receivables with a maturity of less than 12 months from the date of recognition (i.e. not including the financing component) and not appointed to factoring, are not discounted and are measured at nominal value.

#### Measurement of financial assets at fair value through other comprehensive income

Gains and losses on a financial asset constituting an equity instrument for which was applied the option of fair value through other comprehensive income is recognized in other comprehensive income, except for revenues from received dividends.

#### Measurement of financial assets at fair value through profit or loss

Gains or losses on the measurement of a financial asset that is classified as measured at fair value through profit or loss are recognized in profit or loss during the period in which they were recognized. Gains or losses from the valuation of items measured at fair value through profit or loss also include interest and dividend income.

#### Measurement of hedging financial instruments

Hedging financial instruments are measured in accordance with the principles of hedge accounting.

#### Impairment of financial assets

IFRS 9 introduces a new approach to estimating the impairment of financial assets measured at amortized cost or at fair value through other comprehensive income (with the exception of investments in capital assets and contract assets). The impairment model is based on the expected loss calculation as opposed to the applied model in years before 2018 resulting from IAS 39, which was based on the concept of incurred loss. The most significant item of financial assets in the Group's financial statements, which is subject to the new principles of calculating expected credit losses, are trade receivables.

The Group uses the following models for determining impairment allowances:

- general model (basic).
- simplified model.

The general model is used by the Group for financial assets measured at amortized cost - other than trade receivables and assets measured at fair value through other comprehensive income.

In the general model, the Group monitors the changes in the level of credit risk associated with a given financial asset and classifies financial assets to one of the three stages of impairment allowances based on the observation of the change in the credit risk level in relation to the initial recognition of the instrument.

Depending on the classification to particular stages, the impairment allowance is estimated in the 12-month horizon (stage 1) or in the life horizon of the instrument (stage 2 and stage 3).

On each day ending the reporting period, the Group considers the indications resulting in the classification of financial assets to particular stages of determining impairment allowances. Indications may include changes in the debtor's rating, serious financial problems of the debtor, a significant unfavourable change in its economic, legal or market environment.

For the purposes of estimating the expected credit loss, the Group uses default probability levels based on market credit quotes of derivatives for entities with a given rating and from a given sector.



The Group includes information on the future in the parameters of the expected loss estimation model by calculating the probability parameters of insolvency based on current market quotes.

The simplified model is used by the Group for trade receivables.

In the simplified model, the Group does not monitor changes in the credit risk level during the life of the instrument and estimates the expected credit loss in the horizon up to maturity of the instrument.

In particular, for the insolvency event, the Group recognizes when the contractor has not satisfied the obligation after 90 days from the due receivables date.

For the purpose of estimating the expected credit loss, the Group uses a provision matrix estimated on the basis of historical levels of repayment and recoveries from receivables from contractors.

The Group includes information about the future in the parameters used in the expected loss estimation model, through the management adjustment of the basic insolvency probability parameters. To calculate the expected credit loss, the Group determines the probability parameter of receivables defaults estimated on the basis of the analysis of the number of unpaid invoices in the last five years, and the liabilities default rate estimated on the basis of the value of unpaid invoices in the last five years.

The expected credit loss is calculated when the receivable is recognized in the statement of financial position and is updated on each subsequent day ending the reporting period, depending on the number of days for which the receivable is due.

#### (Loss)/reversal of loss due to impairment of financial instruments

The (losses)/reversals of losses due to impairment of financial instruments include, in particular, (losses)/reversals of losses due to impairment of trade receivables and (losses)/reversals of losses due to impairment of granted loans.

#### Hedge accounting

Derivatives designated as hedging instruments from which it is expected that their fair value or resulting from them cash flows will offset changes in fair value or cash flows of hedged item are recognized in accordance with the principles of fair value hedge accounting or cash flows hedges.

The Group assesses the effectiveness of hedging both at the moment of establishing the hedging and in subsequent periods, at least at each end of the reporting period. Verification of satisfaction of the conditions for the effectiveness of linking is made on a prospective basis, based on a qualitative analysis. If necessary, the Group uses a quantitative analysis (linear regression method) to confirm an economic relation between the hedging instrument and the hedged item.

In the case of cash flows hedge accounting, the Group:

- the part of profits or losses related to the hedging instrument, which constitute an effective hedge due to the hedged risk, recognizes in other comprehensive income,
- in addition (in the case of FX hedging spot risk element), a change in the fair value due to the forward element (including the cross-currency margin) recognizes within the equity in a separate position (hedging cost),
- the inefficient part of profits or losses related to the hedging instrument recognizes in the statement of profit or loss. In the case of hedging cash flows from operating activities, the ineffective part recognizes in other operating income/expenses, and in the case of hedging cash flows of financing activities in finance income/costs.
- reclassifies profits or losses from equity to the statement of profit or loss to the line in which the hedged item is presented,
- excludes profits or losses from equity and adjusts the initial value of the hedged item (if the realization of the hedged item results in the recognition of a non-financial asset for example, an inventory).

In the case of fair value hedge (operating activity), changes in the fair value of the hedging instrument and the hedged item are recognized in the statement of profit or loss in the item other operating income/expenses.

The table below presents the impact of the implementation of IFRS 9 on the change in the classification and measurement of the Group's financial assets as at 1 January 2018:

Financial instruments by class		Classification				
Financial instruments by class	IAS 39	IFRS 9	IAS 39	IFRS 9		
Unquoted shares	Available for sale	At fair value through other comprehensive income	84	84		
Trade	Loans and receivables	Measured at amortized cost	8 476	8 467		
Derivatives not designated as hedge accounting	At fair value through profit or loss	At fair value through profit or loss	123	123		
Cash flow hedging instruments	Hedging financial instruments	Hedging financial instruments	614	614		
Cash and cash equivalents	Loans and receivables	Measured at amortized cost	6 244	6 244		
Receivables on settled derivatives	Loans and receivables	Measured at amortized cost	126	126		

The item of unquoted shares consists of equity instruments not held for trading, in accordance with IAS 39 classified as available for sale, which were valued by the Group at the purchase price less impairment allowances. The instruments were not acquired for trading in relation to the above, these assets will be measured at fair value through other comprehensive income, without the option of subsequent transferring the result from these instruments to the statement of profit or loss.

In the area of hedge accounting, the Group applies the requirements of IFRS 9 in the construction of hedging relationships. In particular, it concerns matching of the definitions of commodity risk hedging to the exposure characteristics and applied risk management strategies. The Group aims to limit the underlying risk in hedging relationships (resulting from various commodity indices on the side of the hedging instrument and the hedged item).

The Group applied principles of recognition the hedging cost within FX hedging transactions, where the forward component and the cross-currency margin is recorded in a separate item in other comprehensive income.



#### > IFRS 15 Revenue from Contracts with Customers

#### Selected accounting principles

The Group applies the principles of IFRS 15 in a five-step model in relation to the portfolio of contracts (or performance obligations) with similar characteristics, if the entity reasonably expects that the impact of the following principles on the financial statements will not significantly differ from the application of the following principles to individual contracts (or performance obligations).

#### Requirements to identify a contract with a customer

A contract with a customer meets its definition when all of the following criteria are met: the parties of the contract have approved the contract and are committed to perform their obligations; the Group can identify each party's rights regarding goods or services to be transferred; the Group can identify the payment terms for the goods or services to be transferred; the contract has commercial substance and it is probable that the Group will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer.

#### Identification of performance obligations

At contract inception the Group assesses the goods or services promised in the contract with a customer and identifies as a performance obligation each promise to transfer to the customer: goods or services (or a bundle of goods or services) that can be separated or groups of separate goods or services which are basically the same and for which the transfer to the customer is of the same nature.

#### Determination of the transaction price

The Group considers the terms of the contract and its customary business practices to determine the transaction price. The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties (for example, some sales taxes, fuel charges, excise taxes). The consideration promised in the contract with a customer may include fixed amounts, variable amounts or both.

To estimate variable consideration, the Group decided to apply the most probable value method for contracts with one value threshold and the expected value method for contracts with more value thresholds from which a rebate is granted to the customer.

#### Allocating the transaction price to individual performance obligations

The Group allocates the transaction price to each performance obligation (or distinct good or service) at an amount that reflects the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised goods or services to the customer.

## Recognition of revenue when performance obligations are satisfied

The Group recognises revenue when (or as) the Group satisfies performance obligations by transferring a promised good or service (i.e. an asset) to a customer (the customer obtains control of that asset). Revenues are recognised as amounts equal to the transaction price that has been allocated to a given performance obligation.

The Group transfers control of good or service over time and, therefore, satisfies a performance obligation and recognises revenues over time, if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits from performance as the Group performs,
- the asset is created or enhanced as a result of the performance, and the customer controls the asset as it is created or enhanced,
- as a result of the performance of the service, an alternative component for the Group is not created, and the Group has an enforceable right to payment for performance completed to date.

# Impact of the implementation of IFRS 9 and IFRS 15 on the Group's consolidated financial statements as at 1 January 2018:

	IFRS / IAS applied	31 December 2017 Carrying amount	Change resulting from change in classification	Change resulting from change in measurement	1 January 2018 Carrying amount	1 January 2018 Impact on retained earnings
Financial assets available for sale	IAS 39	84	(84)	-	-	-
Financial assets at fair value through other comprehensive income	IFRS 9	-	84	-	84	-
Trade and other receivables	IAS39/IFRS 9	9 518	-	(9)	9 509	(9)
Other short-term liabilities due to loyalty programs	IAS 18	145	(145)	-	-	-
Other short-term liabilities due to prepaid cards	IAS 18	19	(19)	-	-	-
Other current liabilities due to advances on deliveries	IFRS 15	34	(34)	-	-	-
Liabilities from contracts with customers	IFRS 15	-	198	-	198	-

The change in trade and other receivables results from the change in the measurement of impairment allowances estimated in accordance with IFRS 9, considering the requirements of the expected credit losses model.

The impact of the application of IFRS 15 on the items of the consolidated financial statements of the Group in the 4<sup>th</sup> quarter of 2018 compared to IAS 11, IAS 18 and related interpretations was immaterial.

Additionally, the Group disclosed information on the estimated impact of applying IFRS 9 and IFRS 15 in the annual consolidated financial statements of the Group for 2017 in note 5.5.

### 2.2.3. Standards announced and adopted by the European Union, not yet effective

The Group intends to adopt the published, but not effective as at the date of publication of the foregoing interim condensed consolidated financial statements amendments to IFRS, in accordance with their effective date.



#### IFRS 16 Lease

The Council of International Accounting Standards issued International Financial Reporting Standard 16 Leases ("IFRS 16") in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted for entities that use IFRS 15 from or before the first application of IFRS 16. The Group has not decided to IFRS 16 early adoption.

The Group identified current finance lease agreements, operating lease agreements which can meet lease definition according to IFRS 16. The Group defined accounting principles and a detailed methodology for the implementation of the new standard. Currently, the Group estimates the potential impact of the first application of IFRS 16 on retained earnings as at 01 January 2019, ie on the day of the first application of the new standard, which will be disclosed in the annual consolidated financial statements for 2018.

# 2.3. Functional currency and presentation currency of financial statements and methods applied to translation of financial data of foreign entities

#### 2.3.1. Functional currency and presentation currency

The functional currency of the Parent Company and presentation currency of the foregoing interim condensed consolidated financial statements is the Polish Zloty (PLN). The data is presented in PLN million in the consolidated financial statements, unless stated differently.

#### 2.3.2. Methods applied to translation of financial data

Translation into PLN of financial statements of foreign entities, for consolidation purposes:

- particular assets and liabilities at spot exchange rate as at the end of the reporting period,
- items of the statement of profit or loss and other comprehensive income and the statement of cash flows at the average exchange rate for the
  reporting period (arithmetic average of daily average exchange rates published by the National Bank of Poland ("NBP") in a given period).

Foreign exchange differences resulting from the above recalculations are recognized in equity in the line exchange differences on translating foreign operations.

			Exchange rate as of the reporting			
CURRENCY	12 MONTHS ENDED 31/12/2018	3 MONTHS ENDED 31/12/2018	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017	31/12/2018	31/12/2017
EUR/PLN	4.2614	4.2992	4.2576	4.2322	4.3000	4.1709
USD/PLN	3.6113	3.7678	3.7783	3.5936	3.7597	3.4813
CZK/PLN	0.1662	0.1662	0.1617	0.1650	0.1673	0.1632
CAD/PLN	2.7861	2.8532	2.9101	2.8284	2.7620	2.7765

#### 2.4. Information concerning the seasonal or cyclical character of the ORLEN Group's operations in the presented period

The ORLEN Group does not report any material seasonal or cyclical character of its operations.

#### 3. Financial situation and description of ORLEN Group organization

# 3.1. Group's achievements accompanied by factors having a significant impact on interim condensed consolidated financial statements

#### Profit or loss for the 12 months of 2018

The increase of sales revenues of the ORLEN Group by PLN 14,342 million (y/y) to PLN 109,706 million reflects 32% (y/y) increase in crude oil prices and also as a result of the quotation of main products: fuel (by 21%), diesel oil (by 29%), light heating oil (by 30%), heavy heating oil (by 32%), ethylene (by 8%) and propylene (by 18%) and higher sales volumes by 1% (y/y) to 42.9 million tons.

The operating expenses increased by PLN (16,017) million (y/y) to PLN (103,647) million. The largest item in this cost structure constitute the costs of materials and energy consumption related mainly to the crude oil used in technological processes. The increase in the costs of materials and energy consumption by 32% (y/y) resulted mainly from higher by 17 USD/bbl (y/y) crude oil quotations on global market and higher by 152 thousand tons crude oil processing to 33.4 million tons.

Positive result of other operating activities amounted to PLN 933 million and was higher by PLN 258 million (y/y). It included mainly net effect of reversal of impairment allowances on non-current assets in the amount of PLN 639 million, which mainly concerned the downstream segment of Unipetrol Group and received net penalties and compensations in the amount of PLN 310 million including compensations due to damage related to the steam cracker unit accident from August 2015 in Unipetrol Group in the amount of PLN 264 million.

Share in profit from investments accounted for under equity method decreased by PLN (121) million (y/y) to the PLN 127 million.

As a result profit from operations amounted to PLN 7,103 million and was lower by PLN (1,554) million (y/y). Additional comment regarding the main reasons of the change in profit from operations increased by depreciation and amortisation (so-called EBITDA) is presented in point B1.

Net finance costs in the described period amounted to PLN (104) million and included mainly net foreign exchange loss in the amount of PLN (353) million, net interest expenses in the amount of PLN (168) million and net positive impact of settlement and valuation of derivatives not designated as hedge accounting in the amount of PLN 437 million.



After consideration of tax charges in the amount of PLN (1,487) million, the net profit of the ORLEN Group amounted to PLN 5,511 million and was lower by PLN (1,662) million (y/y)

#### Profit or loss for the 4th guarter of 2018

Sales revenues of the ORLEN Group in the  $4^{th}$  quarter of 2018 amounted to PLN 29,420 million and were higher by PLN 4,686 million (y/y) mainly as a result of increasing in quotation of major products: fuel (by 1%), diesel oil (by 16%), light heating oil (by 17%), heavy heating oil (by 20%), ethylene (by 6%) and propylene (by 18%). An additional impact on the level of revenues had the increase in volume sales by 2% (y/y) to 11.2 million tons in all operating segments.

Total operating expenses increased by PLN (6,185) million (y/y) to PLN (28,900) million mainly due to higher by 8 USD/bbl quotation of crude oil prices on the global market which affected on increase in the cost of consumed materials and energy by PLN 4,889 million (y/y).

After consideration of positive result on other operating activities in the amount of PLN 703 million included mainly net impact of reversal of impairment allowances on non-current assets in the amount of PLN 668 million, and share in profit from investments accounted for under equity method in the amount of PLN 13 million, the operating profit amounted to PLN 1,214 million and was lower by PLN (773) million (y/y). Additional comment regarding the main reasons of the change in profit from operations increased by depreciation and amortisation (so-called EBITDA) is presented in point B1.

Net finance costs in the described period amounted to PLN (51) million and included mainly net positive impact of settlement and valuation of derivatives not designated as hedge accounting in the amount of PLN 163 million, net foreign exchange loss in the amount of PLN (157) million and net interest expenses in the amount of PLN (43) million.

After consideration of tax charges in the amount of PLN (354) million, the net profit of the ORLEN Group amounted to PLN 809 million and was lower by PLN (825) million (y/y).

#### Statement of financial position

As at 31 December 2018, total assets of the ORLEN Group amounted to PLN 64,031 million and was higher by PLN 3,367 million in comparison with 31 December 2017.

As at 31 December 2018, the value of non-current assets amounted to PLN 33,867 million and was higher by PLN 2,127 million in comparison with the end of the previous year, mainly due to increasing the value of property, plant and equipment and intangible assets by PLN 2,305 million, decreasing valuation of derivatives by PLN (142) million and decrease of investments accounted for under equity method by PLN (65) million.

Balance change of property, plant and equipment and intangible assets comprised mainly investment expenditures in the amount of PLN 4,280 million, for the Construction of the Polyethylene 3 Installation in Unipetrol Group, Installation of propane-propylene fraction separation (PPF Spliter) in Lithuania, Metathesis Installation in Płock and projects in upstream segment, depreciation and amortisation in the amount of PLN (2,673) million and impact of reversal of impairment allowances on non-current assets regarding mainly Unipetrol Group and Upstream Group in the amount of PLN 639 million and decrease due to the reclassification of upstream assets to non-current assets as held for sale in the amount of PLN (108) million. On 3 January 2019, the transaction of sale of part of the upstream assets in Canada located in the Pouce Coupe area was finalized.

The value of current assets increased by PLN 1,240 million, mainly as result of an increase in trade and other receivables by PLN 961 million, increase in balance of inventories by PLN 1,877 million and valuations of derivatives by PLN 90 million, receivables due to settlement of derivatives in the amount of PLN 180 million by decrease of cash and cash equivalents by PLN (2,052) million. The increase in value of inventories is mainly the effect of an increase in quantity and average price of crude oil and an increase in the average fuel and diesel prices. The increase in trade receivables results mainly from higher goods prices and higher volume of sales.

As at 31 December 2018, equity amounted to PLN 35,646 million and was higher by PLN 435 million in comparison with the end of 2017, mainly due to decrease by PLN (4,222) million in the balance of equity attributable to non-controlling interests due to redemption by PKN ORLEN shares in Unipetrol a.s., dividend payments from the previous year's profit in the amount of PLN (1,283) million, impact of exchange differences on translating foreign operations in the amount of PLN 375 million and recognition of net profit for 12 months of 2018 in the amount of PLN 5,511 million.

As at 31 December 2018 the value of provisions amounted to PLN 2,074 million and were higher by PLN 499 million compared to the end of 2017, mainly due to provision balance change of estimated CO<sub>2</sub> emissions and energy certificates in the total amount of PLN 408 million. The change results mainly from the net effect of recognition of provision in the amount of PLN 800 million based on current market quotations or prices resulting from the status of owned rights on intangible assets and their usage of the provision due to redemption of rights from 2017 in the amount of PLN (388) million.

As at 31 December 2018, net financial indebtedness of the ORLEN Group amounted to PLN 5,599 million and was higher by PLN 4,838 million in comparison with the end of 2017. Change of indebtedness included net proceeds of loans, borrowings and bonds in the amount of PLN 2,535 million, decrease of cash and cash equivalents balance by PLN 2 052 million and the net impact of negative exchange differences from revaluation of indebtedness valuation and interests in total amount of PLN 251 million.

#### Statement of cash flows for the 12 months of 2018

Proceeds of net cash from operating activities for the 12 months of 2018 amounted to PLN 4,979 million and comprised mainly profit from operations increased by depreciation and amortisation in the amount of PLN 9,776 million, the negative impact of increase in a net working capital by PLN (3,012) million decreased by share in financial result from investments accounted for under equity method in the amount of PLN (127) million, paid income tax in the amount of PLN (1,039) million and reversal of net impairment allowances of property, plant and equipment and intangible assets and other non-current assets in the amount of PLN (639) million.



Net cash used in investing activities for the 12 months of 2018 amounted to PLN (3,797) million and comprised mainly net expenses for the acquisition and disposal of property, plant and equipment, intangible assets and perpetual usufruct of land in the amount of PLN (4,292) million and proceeds from dividends received in the amount of PLN 196 million and settlement of derivatives not designated as hedge accounting in the amount of PLN 339 million.

Net outflows of cash used in financing activities for the 12 months of 2018 amounted to PLN (3,237) million and comprised mainly the redemption of shares of Unipetrol a.s. in the amount PLN (4,222) million, the net proceeds of loans and borrowings in the amount of PLN 2,135 redemption of retail bonds in the amount of PLN (200) million, issue of retail bonds in the amount of PLN 600 million, paid dividends in the amount of PLN (1,284) million and interest paid in the amount of PLN (231) million.

After consideration the revaluation of cash due to exchange differences, the cash balance in the 12 month period of 2018 decreased by PLN (2,052) million and as at 31 December 2018 amounted to PLN 4,192 million.

#### Statement of cash flows for the 4th guarter of 2018

In the 4<sup>th</sup> quarter of 2018 the net cash used in operating activities amounted to PLN (772) million and comprised mainly profit from operations increased by depreciation and amortisation in the amount of PLN 1,911 million and the negative impact of increase in a net working capital by PLN (1,535) million, reversal of net impairment allowances of property, plant and equipment and intangible assets and other non-current assets in the amount of PLN (668) million and other adjustments includes mainly change in the balance due to settlements of derivatives not designated as hedge accounting in the amount of PLN (309) million.

In the 4<sup>th</sup> quarter of 2018 the net cash used in investing activities amounted to PLN (1,066) million and comprised mainly net expenses for the acquisition and disposal of property, plant and equipment, intangible assets and perpetual usufruct of land in the amount of PLN (1,338) million proceeds from dividends received in the amount of PLN 67 million and settlement of derivatives not designated as hedge accounting in the amount of PLN 212 million.

In the 4<sup>th</sup> quarter of 2018 the net proceeds of cash used in financing activities amounted to PLN 7 million and comprised mainly the net proceeds of loans and borrowings in the amount of PLN 38 million and interest paid in the amount of PLN (24) million.

Taking into account the revaluation of cash due to exchange differences, the cash balance in the 4<sup>th</sup> quarter of 2018 decreased by PLN (1,820) million and as at 31 December 2018 amounted to PLN 4,192 million.

#### Factors and events which may influence on future results

The factors affecting on future financial results of the ORLEN Group include:

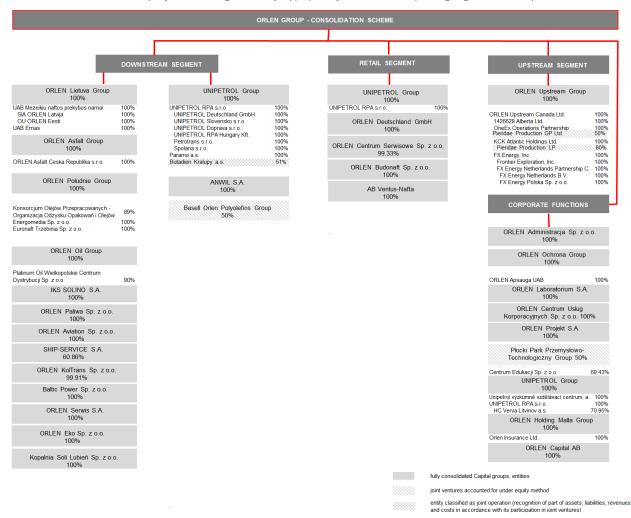
- macroeconomic environment crude oil and other energy resources prices, quotations on refinery and petrochemical products and foreign
  exchange rates (mainly PLN/USD and PLN/EUR),
- economic situation GDP level, fuel and other products of the Group consumption on the markets of its operations and the situation on the labor market.
- availability of production instances.
- applicable legal regulations.



#### 3.2. Organization of the ORLEN Group

The ORLEN Group includes PKN ORLEN as the Parent Company and entities located in Poland, Germany, Czech Republic, Lithuania, Malta, Sweden, the Netherlands, Slovakia, Hungary, Estonia, Latvia and the USA and Canada.

PKN ORLEN as the Parent Company is a multi-segment entity, appropriately allocated to all operating segments and corporate functions.



#### 3.3. Changes in the structure of the ORLEN Group from 1 January 2018 up to the date of preparation of the foregoing report

- On 2 February 2018, PKN ORLEN SA acquired 17 shares from minority shareholders of ORLEN KolTrans Sp. z o.o. Currently, in the share capital of ORLEN KolTrans Sp. z o.o. PKN ORLEN owns 99.91% of shares, and non-controlling shareholders 0.09% of shares.
- On 23 February 2018 PKN ORLEN purchased 56,280,592 of Unipetrol, a.s. shares for PLN 3,531 million, which were subscribed for the sale in response to the announcement of a voluntary tender offer. Shares purchased represent 31.04% of the Unipetrol share capital. The above transaction was result in a decrease in equity of the non-controlling interests in the amount of PLN (2,564) million and decrease retained earnings by PLN (967) million. As at 30 September 2018 PKN ORLEN owns 94.03% of shares in the share capital of Unipetrol a.s.
  - On 1 October 2018 PKN ORLEN acquired all shares which were subject to squeeze out of shares of Unipetrol a.s. owned by the minority shareholders, representing approximately 5.97% of Unipetrol share capital.
  - As a result, PKN ORLEN has become the sole shareholder of Unipetrol, controlling 100% of shares representing 100% of votes at the General Meeting of Shareholders of Unipetrol. Additional information are presented in note B2.
- On 17 April 2018, the name of the company ORLEN Finance AB to Polish Sky Finance AB was changed.
- On 9 May 2018 deletion from the Czech trade registry Paramo Oil s.r.o. in liquidation (Unipetrol Group) took place.
- On 18 June 2018, PKN ORLEN sold 100% shares in the special purpose company Polish Sky Finance AB (formerly ORLEN Finance AB) to Sbolag Börsen AB.
- On 27 July 2018, the Extraordinary General Meeting of Baltic Power Sp. z.o.o. was held, at which was adopted a resolution regarding the increase of the company's share capital from PLN 408,700 to PLN 500,000, i.e. by PLN 91,300, by recognition of 913 new and indivisible shares in the share capital of the company, with a nominal value of PLN 100 each, which will be in whole covered by the current sole shareholder of the company, i.e. PKN ORLEN, in exchange for a cash contribution of PLN 54,200,000.
  - The surplus of the cash contribution, referred to above, over the total nominal value of newly recognized shares in the amount of PLN 54.108.700, will be allocated to the company's reserve capital.
- On 9 August 2018, the process of redemption of shares of ORLEN Projekt S.A. shares from minority shareholders was completed and settled. 35 shares representing 0.23% of the share capital of the company were transferred to PKN ORLEN.
   Currently PKN ORLEN holds 100% share in the share capital of ORLEN Projekt S.A.
- From 1 December 2018, the legal form of SPOLANA a.s. from joint-stock to limited liability company that from SPOLANA a.s. to SPOLANA s.r.o, took place.



On 15 January 2019, tranforamtion of Platinum Oil Wielkopolskie Centrum Dystrybucji Sp. z o.o. to Platinum Oil Wielkopolskie Centrum Dystrybucji S.A. took place. Therefore, ORLEN OIL Sp. z o.o. holds 100% of the share capital of Platinum Oil Wielkopolskie Centrum Dystrybucji S.A.

Changes in the Group structure are an element of the ORLEN Group strategy, assuming a focus on core activities and allocating capital for development of the Group in the most prospective areas.

#### 4. Segment reporting

The operations of the ORLEN Group is conducted in:

- the Downstream segment, which includes integrated areas of refining, petrochemical production and sales and operations in the energy production activity,
- the Retail segment, which includes activity carried out at the petrol stations,
- the Upstream segment, which includes the activity related to exploration and extraction of mineral resources,

and Corporate Functions i.e. reconciling items, which include activities related to management, administration and remaining activities not allocated to separate operating segments.

The allocation of the ORLEN Group's companies to operating segments and Corporate Functions was presented in note 3.2.

#### Revenues, costs, financial results, investments expenditures

#### for the 12 month period ended 31 December 2018

	NOTE	Downstream Segment	Retail Segment	Upstream Segment	Corporate Functions	Adjustments	Total
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
External revenues	5.1	71 663	37 339	605	99	-	109 706
Inter-segment revenues		18 074	135	-	431	(18 640)	-
Sales revenues		89 737	37 474	605	530	(18 640)	109 706
Operating expenses		(85 249)	(35 139)	(572)	(1 327)	18 640	(103 647)
Other operating income	5.4	1 593	114	139	172	-	2 018
Other operating expenses	5.4	(456)	(141)	(260)	(228)	-	(1 085)
(Loss)/reversal of loss due to impairment of financial instruments		(5)	(2)	-	(9)	-	(16)
Share in profit from investments accounted for under equity method		127	-	-	-	-	127
Profit/(Loss) from operations		5 747	2 306	(88)	(862)	-	7 103
Net finance income and costs	5.5						(104)
(Loss)/reversal of loss due to impairment of financial instruments							(1)
Profit before tax							6 998
Tax expense							(1 487)
Net profit						_	5 511
Depreciation and amortisation	5.2	1 791	461	308	113	-	2 673
EBITDA		7 538	2 767	220	(749)	-	9 776
CAPEX		2 451	832	740	257	-	4 280



# for the 3 month period ended 31 December 2018

	NOTE	Downstream Segment	Retail Segment	Upstream Segment	Corporate Functions	Adjustments	Total
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
External revenues	5.1	19 291	9 953	141	35	-	29 420
Inter-segment revenues		4 814	9	-	109	(4 932)	-
Sales revenues		24 105	9 962	141	144	(4 932)	29 420
Operating expenses		(24 142)	(9 156)	(154)	(380)	4 932	(28 900)
Other operating income	5.4	934	58	136	115	-	1 243
Other operating expenses	5.4	(147)	(75)	(198)	(120)	_	(540)
(Loss)/reversal of loss due to impairment of financial instruments		(17)	-	-	(5)	-	(22)
Share in profit from investments accounted for under equity method		13	-	-	-		13
Profit/(Loss) from operations		746	789	(75)	(246)		1 214
Net finance income and costs	5.5			` '	,		(51)
(Loss)/reversal of loss due to impairment of financial instruments							-
Profit before tax							1 163
Tax expense							(354)
Net profit						_	809
Depreciation and amortisation	5.2	476	118	71	32	<u> </u>	697
EBITDA		1 222	907	(4)	(214)	-	1 911
CAPEX	·	900	353	187	131	-	1 571

# for the 12 month period ended 31 December 2017

	NOTE	Downstream Segment	Retail Segment	Upstream Segment	Corporate Functions	Adjustments	Total
External revenues	5.1	61 425	33 350	515	74	-	95 364
Inter-segment revenues		13 816	280	-	342	(14 438)	-
Sales revenues		75 241	33 630	515	416	(14 438)	95 364
Operating expenses		(68 410)	(31 986)	(540)	(1 132)	14 438	(87 630)
Other operating income	5.4	1 048	105	` <b>4</b>	` 86	-	1 243
Other operating expenses	5.4	(194)	(133)	(145)	(96)	-	(568)
Share in profit from investments accounted for							
under equity method		247	-	1	-	-	248
Profit/(Loss) from operations		7 932	1 616	(165)	(726)		8 657
Net finance income and costs	5.5			, ,	, ,		60
Profit before tax							8 717
Tax expense							(1 544)
Net profit							7 173
Depreciation and amortisation	5.2	1 568	422	318	113	-	2 421
EBITDA		9 500	2 038	153	(613)	-	11 078
CAPEX		2 925	678	778	221	-	4 602



#### for the 3 month period ended 31 December 2017

	NOTE	Downstream Segment (unaudited)	Retail Segment (unaudited)	Upstream Segment (unaudited)	Corporate Functions (unaudited)	Adjustments (unaudited)	Total (unaudited)
External revenues	5.1	16 479	8 094	133	28	-	24 734
Inter-segment revenues		3 675	127	-	102	(3 904)	
Sales revenues		20 154	8 221	133	130	(3 904)	24 734
Operating expenses		(18 307)	(7 835)	(132)	(345)	3 904	(22 715)
Other operating income	5.4	127	55	3	51	-	236
Other operating expenses	5.4	(122)	(60)	(101)	(47)	-	(330)
Share in profit from investments accounted for							
under equity method		60	-	2	-		62
Profit/(Loss) from operations		1 912	381	(95)	(211)	-	1 987
Net finance income and costs	5.5					_	8
Profit before tax							1 995
Tax expense							(361)
Net profit						_	1 634
Depreciation and amortisation	5.2	439	112	76	35		662
Depression and amortisation	0.2	400	112				002
EBITDA		2 351	493	(19)	(176)		2 649
CAPEX		1 126	335	164	79	-	1 704

EBITDA – profit/(loss) from operations increased by depreciation and amortization

CAPEX - increase of property, plant and equipment, intangible assets, investment property and perpetual usufruct of land together with the capitalisation of borrowing costs and a decrease on received/due penalties for improper execution of the contract

#### Assets by operating segments

	31/12/2018 (unaudited)	31/12/2017
Downstream Segment	46 084	42 159
Retail Segment	6 974	6 511
Upstream Segment	4 109	3 839
Segment assets	57 167	52 509
Corporate Functions	6 915	8 206
Adjustments	(51)	(51)
	64 031	60 664

#### 5. Other notes

#### 5.1. Sales revenues

# Performance obligations

While establishing contracts, the Group commits to deliver mainly refining, petrochemical and energy, crude oil and gas products and merchandise to customers. Within the contracts, the Group acts as a principal.

There are liabilities to accept and refund remunerations.

The guarantees provided within the contracts are guarantees assuring the customer that the product complies with the established specification. They do not involving the performance of a separate service.

Within the Downstream segment, in the sales of refinery and petrochemical products, the moment of performance all obligations within the contract follows the delivery of the good, and the moment of recognition of revenue from individual performance obligations depends on the applied delivery terms. Within the Downstream segment, there is mainly sales with deferred payment dates.

Within the Retail segment, there are both cash sales as well as sales with deferred payment dates, performed based on fleet contracts. The moment of satisfaction of the performance obligation is the moment of release of the good.

In contracts with custumers of the Downstream and Retail segments, in most cases are payment dates that do not exceed 30 days.

Within the Upstream segment, revenues relate mainly to the sale of gas and crude oil. The Group transfers control over the sold products over the time, measures the degree of satisfaction of the performance obligation on a monthly basis and based on it recognizes revenues. In contracts with customers of the Upstream segment, in most cases are applied payment dates that do not exceed 60 days.

Variability of consideration in contracts with customers is related mainly with volume discounts. The Group defers also the part of revenue related to the VITAY loyalty program, according to which the customer is entitled to future benefits (i.e. VITAY points).



#### 5.1.1. Sales revenues by assortments

	12 MONTHS	3 MONTHS	12 MONTHS	3 MONTHS
	ENDED	ENDED	ENDED	ENDED
	31/12/2018	30/09/2018	31/12/2017	31/12/2017
	(unaudited)	(unaudited)		(unaudited)
Downstream Segment				
Medium distillates	34 787	9 757	28 325	7 963
Light distillates	12 925	3 391	12 071	3 208
Heavy fractions	7 339	2 159	5 691	1 612
Monomers	3 260	628	2 994	728
Polymers	2 643	540	2 557	631
PTA	1 528	339	1 399	278
Plastics	1 409	263	1 466	308
Fertilizers	825	216	805	194
Aromas	1 096	201	1 100	314
Other	5 851	1 797	5 017	1 243
	71 663	19 291	61 425	16 479
Retail Segment				
Medium distillates	19 879	5 386	16 471	3 981
Light distillates	14 266	3 753	13 086	3 199
Other *	3 194	814	3 793	914
	37 339	9 953	33 350	8 094
Upstream Segment				
NGL **	337	76	249	73
Crude oil	95	18	62	15
Natural Gas	168	46	196	44
Other	5	1	8	1
	605	141	515	133
Corporate Functions	99	35	74	28
	109 706	29 420	95 364	24 734

<sup>\*</sup> The line other in retail segment includes mainly sale of non-fuel merchandise \*\* NGL (Natural Gas Liquids)

In the 12 month period ended 31 December 2018 revenues from contracts with customers amounted to PLN 109 552 million, while other revenues related to rent and lease services amounted to PLN 151 million.

In the 12 and 3 month period ended 31 December 2018 and 31 December 2017 no leading customers were identified in the Group, for which turnover would individually exceeded 10% of total revenues from sale of the ORLEN Group.

#### 5.1.2. Sales revenues geographical division - disclosed by customer's premises countries

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017 (unaudited)
Poland	49 917	13 511	41 831	10 077
Germany	16 776	4 358	16 964	4 195
Czech Republic	14 565	4 262	13 085	3 459
Lithuania, Latvia, Estonia	10 996	2 633	7 797	2 647
Other countries	17 452	4 656	15 687	4 356
	109 706	29 420	95 364	24 734

The line other countries comprises mainly sales to customers from Switzerland, Singapore, Ukraine, Slovakia and Hungary.



#### 5.2. Operating expenses

#### Cost by nature

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Materials and energy	(75 789)	(20 836)	(57 277)	(15 947)
Cost of merchandise and raw materials sold	(16 484)	(4 165)	(20 500)	(4 192)
External services	(4 593)	(1 244)	(4 218)	(1 154)
Employee benefits	(2 630)	(683)	(2 391)	(642)
Depreciation and amortisation	(2 673)	(697)	(2 421)	(662)
Taxes and charges	(1 540)	(447)	(1 204)	(344)
Other	(543)	(178)	(524)	(162)
	(104 252)	(28 250)	(88 535)	(23 103)
Change in inventories	434	(659)	688	325
Cost of products and services for own use	171	9	217	63
Operating expenses	(103 647)	(28 900)	(87 630)	(22 715)
Distribution expenses	4 745	1 247	4 327	1 167
Administrative expenses	1 592	443	1 537	442
Cost of sales	(97 310)	(27 210)	(81 766)	(21 106)

#### Impairment allowances of inventories to net realizable value

	12 MONTHS ENDED	3 MONTHS ENDED	12 MONTHS ENDED	3 MONTHS ENDED
	31/12/2018 (unaudited)	31/12/2018 (unaudited)	31/12/2017	31/17/2017 (unaudited)
Increase	(258)	(217)	(119)	(16)
Decrease	56	10	131	18

#### 5.3. Impairment allowances of property, plant and equipment and intangible assets

As at 31 December 2018, an impairment indicators were identified in the ORLEN Group in accordance with IAS 36 "Impairment allowances of assets" related to the approval on 20 December 2018 the ORLEN Group Strategy for 2019-2022 ("Strategy") by the Management Board and the Supervisory Board of PKN ORLEN.

The detailed information on key pillars and directions of development has been presented in document available on the PKN ORLEN website: <a href="https://www.orlen.pl/EN/InvestorRelations/Presentations/Pages/default.aspx">https://www.orlen.pl/EN/InvestorRelations/Pages/default.aspx</a>

Approved in the range of the ORLEN Group Strategy the Mid-Term Plan in the perspective of 2019-2022 years assumes the increase of the model downstream margin mainly in the area of the model refining margin especially in the case of refineries with a deep oil processing due to the tightened limits of sulfur content in bunker fuel, so-called IMO effect. In the long term perspective, the Group expects adjustment of the market and return of the margins to historical levels.

The Mid-Term Plan assumes a lowering of the model petrochemical margin from the record high levels recorded in 2017-2018, which is a consequence of the adopted increase in crude oil prices. The assumed margins are favourable and allow full use of production assets. They create favourable macroeconomic conditions for investment processes.

The assumed increase in the price of crude oil is a consequence of the growing demand with limited possibilities of supply growth.

Due to the lack of a reliable estimate of the price, at which would have taken place potential transaction to sale the assets of the Group as the recoverable value of its individual assets is its value in use, according to IAS 36.20.

The impairment tests were performed on the basis of assets of the ORLEN Group as at 31 December 2018 and net cash flows projected in the approved within the Strategy the Mid-term Plan, discounted to their present value using the discount rates which reflect the current market value of money and the specific risks to the valued assets.

Discount rates were calculated as the weighted average cost of engaged equity and debt. Sources of macroeconomic indicators necessary to determine the discount rate were published by prof. Aswath Damodaran (source: <a href="http://pages.stern.nyu.edu">http://pages.stern.nyu.edu</a>) and government bonds quotation available as at 31 December 2018.

Recently, the Group identifies significant drops in discount rate levels as a consequence of structural changes taking place in the global economy and the fact that it enters the develop markets group.

As a result in the 4<sup>th</sup> quarter of 2018 the Group recognized total effects of reversal of impairment allowance in the amount of PLN 668 million. In the downstream segment recognized the reversal of impairment allowances of Unipetrol Group assets in the net amount of PLN 748 million.

The tests were performed with using the discount rates at 7.89% for refinery assets of Unipetrol Group and 7.57% for petrochemical assets of Unipetrol Group, which in line with general market trend are lower than the rates recognized as at 31 December 2017 by -0.97p.p. and -0.88 p.p. Reducing discount rates, improving the model refining margin, lowering the model petrochemical margin but in situation where a new PE3 installation is launched in 2019, significantly increase the production of polyolefins in the petrochemical segment, resulting in a positive impact on the valuation of the asset's value, allowing for the reversal of historical impairments made in Unipetrol Group.

In the 4<sup>th</sup> quarter of 2018, the ORLEN Upstream Group assessed the prospectiveness of the exploration projects on concessions located in Poland and identified impairment indications of other non-current assets. As a result, revalued non-current assets in the net amount of PLN (122) million. Additionally, the ORLEN Upstream Group reversed the impairment due to the sale of upstream assets in Canada and allowances of exploration assets in the total net amount of PLN 53 million.



The Group is expecting a report allowing the estimation of the fair value of assets for the exploration and extraction mineral resources in Canada, which is prepared, according to Canadian market standards, by an independent company. This report will be the basis for updating the value of the upstream assets within the Upstream segment. The company will present the results of these works in the separate and consolidated annual report of PKN ORLEN and the ORLEN Group for 2018, which will be published on 21 March 2019.

#### 5.4. Other operating income and expenses

#### Other operating income

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Profit on sale of non-current non-financial assets	17	3	40	11
Reversal of provisions	34	17	55	40
Reversal of receivables impairment allowances	-	-	42	32
Reversal of impairment allowances of property,				
plant and equipment and intangible assets and other non- current assets	1 096	1 062	77	47
Penalties and compensations	327	21	842	34
Settlement and valuation of derivative financial instruments related to operational exposure	204	37	-	-
Ineffective part related to operational exposure	99	23	-	-
Settlement of hedging costs	24	11	-	-
Other	217	69	187	72
received/due energy certificates	147	43	132	53
	2 018	1 243	1 243	236

The line reversal of impairment allowances of property, plant and equipment and intangible assets and other non-current assets in the 12 and 3 month period ended 31 December 2018 concerned mainly the reversal of impairment allowances on non-current assets in the downstream segment in Unipetrol Group in the amount of PLN 906 million and PLN 894 million, respectively. Additionally, in the 4th quarter of 2018, the Group reversed of impairment allowances on non-current assets in the upstream segment in the amount of PLN 122 million. Detailed information is presented in note 5.3.

On 13 August 2015 the steam cracker unit accident in Unipetrol Group took place. As a result of arrangements with insurers, the final amount of compensation was determined to cover reconstruction costs of installations and lost business profits, therefore during the 12 month period ended 31 December 2018 the Group recognized in the line penalties and compensation the amount of PLN 264 million. The inflow of cash from this title occurred in the 3<sup>rd</sup> quarter of 2018.

In the 12 and 3 month period ended 31 December 2018, the Group adjusted in the line penalties and compensations penalties received for improper execution of the contract of the power plant CCGT in Płock in the amount of PLN 190 million, and adjusted the purchase price of non-current asset.

In the 12 month period ended 31 December 2017 the line penalties and compensations includes amounts of claims settlement in Unipetrol Group due to the accident on installation FCC of May 2016 in the amount of PLN 211 million and due to the steam cracker unit accident of August 2015 in the amount of PLN 442 million and includes penalties for improper execution of the contract of the CCGT Włocławek installation of PLN 97 million.

The total value of compensation due to the steam cracker unit accident in Unipetrol Group recognized in other operating income in 2016 - 2018 amounted to PLN 1,986 million.

## Other operating expenses

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Loss on sale of non-current non-financial assets	(47)	(21)	(49)	(17)
Recognition of provisions	(54)	(43)	(46)	(26)
Recognition of receivables impairment allowances	-	-	(35)	(18)
Recognition of impairment allowances of property,				
plant and equipment and intangible assets and other non- current assets	(457)	(394)	(246)	(151)
Penalties, damages and compensations	(17)	(4)	(26)	(6)
Settlement and valuation of derivative financial instruments related to operational exposure	(215)	(17)	-	-
Ineffective part related to operational exposure	(106)	(3)	-	=
Other	(189)	(58)	(166)	(112)
	(1 085)	(540)	(568)	(330)

In the 12 and 3 month period ended 31 December 2018 the line recognition of impairment allowances of property, plant and equipment and intangible assets and other non-current assets concerned mainly recognition of impairment allowances on non-current assets in the downstream segment in Unipetrol Group in the amount of PLN (165) million and PLN (146) million, and in the upstream segment in the amount of PLN (204) million and PLN (191) million, respectively.



The line other includes mainly donations and update provision for CO<sub>2</sub> emissions.

Beginning from 1 January 2018 the Group presents settlement and valuation of derivatives not designated as hedge accounting and the ineffective part of hedged derivatives related to hedging exposures to risk related to operating activities in other operating income and expenses. In previous period, the Group presented the above transactions within finance income and costs. Comparative data were not converted due to their immaterial impact. As a result of changes in the presentation, the Group recognizes both changes in the value of the hedged item and the effects of hedging transactions within the result from operations.

For the 12 and 3 month period ended 31 December 2018 the net positions of valuation and settlement of derivative financial instruments related to operating exposure (non-designated instruments for hedge accounting purposes) amounted to PLN (11) million and PLN 20 million respectively, mainly related to commodity swaps which hedge the risk of price changes in oversize inventories, future products sales, including those by fixed price.

In the 12 and 3 month period ended 31 December 2018 the net positions of ineffective part concern operating exposure amounted to PLN (7) million and PLN 20 million and concern mainly commodity swaps hedged risks mentioned above and risk connected with sea crude oil purchases.

#### 5.5. Finance income and costs

#### Finance income

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Interest calculated using the effective interest rate method	39	13	50	19
Net foreign exchange gain	-	-	645	256
Dividends	4	-	4	-
Settlement and valuation of derivative financial instruments	1 287	218	1 025	435
Reversal of receivables impairment allowances	-	-	2	2
Other	83	13	34	21
	1 413	244	1 760	733

#### Finance costs

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Interest calculated using the effective interest rate method	(198)	(54)	(316)	(175)
Other interest	(9)	(2)	(8)	(2)
Net foreign exchange loss	(353)	(157)	-	-
Settlement and valuation of derivative financial instruments	(850)	(55)	(1 330)	(523)
Recognition of receivables impairment allowances	-	-	(1)	(1)
Other	(107)	(27)	(45)	(24)
	(1 517)	(295)	(1 700)	(725)

In the 12 and 3 month period ended 31 December 2018 the net positions of valuation and settlement of derivative financial instruments (non-designated instruments for hedge accounting purposes) amounted to PLN 437 million and PLN 163 million, respectively and concerned mainly hedging the risk of changes in exchange rates in accordance to deposits and payments in foreign currency and hedging of interest rates and payment of bonds interests.

Borrowing costs capitalized in the 12 and 3 month period ended 31 December 2018 and 31 December 2017 amounted to PLN (39) million, PLN (10) million and PLN (50) million, PLN (9) million, respectively.

#### 5.6. Loans and bonds

	Non-current		C	Current		Total	
	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	
Loans	2 151	-	112	48	2 263	48	
Bonds	6 447	6 688	1 081	269	7 528	6 957	
	8 598	6 688	1 193	317	9 791	7 005	

As at 31 December 2018, indebtedness due to loans relates to a loan reimbursed by PKN ORLEN from a consortium of banks under the Agreement for a multi-currency revolving loan of 25 April 2014 in the amount of PLN 2,151 million translated using the exchange rate as at 31 December 2018 (which corresponds to EUR 500 million).

In the period covered by the foregoing interim condensed consolidated financial statements, as well as after the reporting date, there were no instances of principal or interest non repayment nor loan covenant violations.



#### 5.7. Derivatives and other assets and liabilities

# Derivatives and other assets

	Non	-current	C	urrent	Tot	tal
	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017
Cash flow hedging instruments	143	303	483	311	626	614
currency forwards commodity swaps	143	303	209 274	225 86	352 274	528 86
Derivatives not designated as hedge accounting	16	-	39	123	55	123
currency forwards commodity swaps	:	-	5 34	89 33	5 34	89 33
currency interest rate swaps interest rate swaps	11	-	-	1	11	1
Fair value hedging instruments commodity swaps	2 2	- -	2 2	- -	4	- -
Derivatives	161	303	524	434	685	737
Other financial assets	95	93	336	133	431	226
receivables on settled derivatives	-	-	306	126	306	126
financial assets at fair value through other comprehensive income	86	84	-	-	86	84
hedged item adjustment	4	-	21	-	25	-
other	5	9	9	7	14	16
Other non-financial assets	243	237	-	-	243	237
investment property perpetual usufruct of land	108 115	104 115	-	-	108 115	104 115
other	20	18		-	20	18
Other assets	338	330	336	133	674	463

# **Derivatives and other liabilities**

	Non	-current	С	urrent	Tota	ıl
	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017
Cash flow hedging instruments	-	-	105	141	105	141
currency forwards	-	-	-	7	-	7
commodity swaps	-	-	105	134	105	134
Derivatives not designated as hedge accounting	38	75	66	172	104	247
currency forwards	-	-	18	100	18	100
commodity swaps	-	-	21	72	21	72
interest rate swaps	38	56		-	38	56
currency interest rate swaps	7	19	27	-	27	19
Fair value hedging instruments	4	-	22	-	26	-
commodity swaps	4		22		26	
Derivatives	42	75	193	313	235	388
Other financial liabilities	357	302	79	125	436	427
liabilities on settled derivatives	-	-	67	125	67	125
investment liabilities	102	108	-	-	102	108
finance lease	193	166	-	-	193	166
hedged item adjustment	3	-	1	-	4	-
refund liabilities	-	-	11	-	11	-
other	59	28	-	-	59	28
Other non-financial liabilities	9	9	11	195	20	204
deferred income, incl.:	9	9	11	195	20	204
VITAY loyalty program, prepaid cards	-	-	-	164	-	164
Other liabilities	366	311	90	320	456	631

# 5.8. Provisions

	Non	Non-current		Current		Total	
	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	31/12/2018 (unaudited)	31/12/2017	
Environmental	782	626	64	67	846	693	
Jubilee bonuses and post-employment benefits	233	238	56	39	289	277	
CO <sub>2</sub> emissions, energy certificates	-	-	784	376	784	376	
Other	40	38	115	191	155	229	
	1 055	902	1 019	673	2 074	1 575	

# 5.9. Methods applied in determining fair value (fair value hierarchy)

As compared to the previous reporting period the Group did not change the valuation methods concerning financial instruments. Methods applied in determining the fair value were described in the Consolidated Financial Statements for 2017 in note 9.3.3.



In the item financial assets measured at fair value through other comprehensive income, quoted/unquoted shares not held for trading are included. In 2017, in accordance with IAS 39, these assets were classified as available for sale and valued at purchase price less impairment allowances.

#### Fair value hierarchy

			Fair value h	ierarchy
	Carrying amount (unaudited)	Fair value (unaudited)	Level 1	Level 2
Financial assets				
Financial assets measured at fair value through other comprehensive income	86	86	46	40
Derivatives	685	685	-	685
	771	771	46	725
Financial liabilities				
Loans	2 263	2 263	-	2 263
Bonds	7 528	7 788	7 788	-
Finance lease	229	236	-	236
Derivatives	235	235	-	235
	10 255	10 522	7 788	2 734

The fair value of financial assets and liabilities quoted on active markets is determined based on market quotations (so called Level 1). In other cases, the fair value is determined based on other data which are directly or indirectly observable (so called Level 2) or unobservable inputs (so called Level 3).

During the reporting period and comparative period there were no reclassifications in the Group between Level 1 and Level 2 of the fair value hierarchy.

#### 5.10. Finance lease payments

As at 31 December 2018 and as at 31 December 2017 the Group possessed as a lessee the finance lease agreements, concerning mainly buildings, technical equipment and machinery and means of transportation.

	31/12/2018 (unaudited)	31/12/2017
Value of future minimum lease payments	286	254
Present value of future minimum lease payments	229	198

#### 5.11. Future commitments resulting from signed investment contracts

As at 31 December 2018 and as at 31 December 2017, the value of future commitments resulting from investment contracts signed until that day amounted to PLN 1,281 million and PLN 1,538 million, respectively.

# 5.12. Issue, redemption and repayment of debt securities

In the 4<sup>th</sup> quarter of 2018 PKN ORLEN issued/redeemed short term bonds in favour of the Group companies as a part of liquidity optimisation in the ORLEN Group, using the Bond Issue Program from 27 November 2006. These transactions are eliminated at the ORLEN Group level. Moreover, PKN ORLEN signed Annex 4 to the Bond Issue Program Agreement of 27 November 2006, increasing, among others, the maximum amount of the program up to PLN 4 billion.

Under the first public bond issue program, F Series remains open with a nominal value of PLN 100 million, and under the second public bond issue program, A-E Series with a total nominal value of PLN 1 billion.

# 5.13. Distribution of the profit for 2017

The Ordinary General Meeting of Shareholders of PKN ORLEN S.A. on 26 June 2018 distributed the net profit of PKN ORLEN for 2017 in the amount of PLN 6,101,792,575.09 as follows: the amount of PLN 1,283,127,183 was allocated as a dividend payment (PLN 3 per 1 share) and the remaining amount of PLN 4,818,665,392.09 as reserve capital. The dividend date was set at 20 July 2018 and the dividend payment date at 3 August 2018.

#### 5.14. Contingent liabilities

Information concerning significant proceedings in front of court, body appropriate for arbitration proceedings or in front of administration bodies in which the companies of the ORLEN Group act as the defendant:

#### I.P.-95 s.r.o. compensation claim against UNIPETROL RPA s.r.o.

On 23 May 2012, Unipetrol RPA s.r.o. received from the District Court in Ostrava a claim brought by I.P.-95 s.r.o. for compensation related to the filing by Unipetrol RPA s.r.o. a motion for bankruptcy of I.P.-95 s.r.o. in November 2009. The total amount of the claim is approximately PLN 299 million, translated using the exchange rate as at 31 December 2018 (representing CZK 1,789 million). Unipetrol RPA s.r.o. is one of eight defendants which the claim was brought against. At the request of the I.P.-95 s.r.o proceeding is pending concerning the accession to the claim as plaintiff NESTARMO TRADING LIMITED. The court refused the Company permission to enter to the case. In February 2018, the court dismissed in entirety claim ruling in favour of Unipetrol RPA s.r.o. On 3 April 2018, I.P.-95 s.r.o. appealed against the decision of the court of first instance. On 22 May 2018, the District Court in Ostrava obliged I.P. - 95 s.r.o. to pay the appeal fee. On 11 December 2018, the court of second instance dismissed the appeal of I.P.-95 s.r.o. from the judgment of the District Court in Ostrava. The judgment is binding. Currently I.P. - 95 s.r.o. has the option to file a cassation appeal against the judgment of the court of second instance. According to UNIPETROL RPA s.r.o. the claim is without merit.



#### Claim of Warter Fuels S.A. (before: OBR S.A.) against PKN ORLEN for compensation

On 5 September 2014, OBR S.A. (currently: Warter Fuels S.A.) filled an action against PKN ORLEN with the District Court in Łódź for a claim for payment in respect of an alleged breach by PKN ORLEN of patent rights. The amount of the claim in the lawsuit was estimated by Warter Fuels S.A. in the amount of approximately PLN 83 million. The claim covers the adjudged sum of money from PKN ORLEN for Warter Fuels S.A. in the amount corresponding to the value of the license fee for the use of the solution under the above patent and adjudge the obligation to repay the benefits derived from the use of this solution. On 16 October 2014 PKN ORLEN responded to the lawsuit. By the procedural document from 11 December 2014 the value of the dispute was referred to by the plaintiff in the amount of approximately PLN 247 million. So far, several hearings took place (last on 28 September 2018), during which witnesses submitted by the parties were heard by the court. The PKN ORLEN attorney submitted a request to suspend the proceedings due to parallel proceedings for determining the right to the disputed patent, the outcome of which will have significance for the resolution in the case of breach. The request was not considered yet. In the opinion of PKN ORLEN the above claims are without merit.

#### Polocktransneft Druzhba claim against AB ORLEN Lietuva

On 21 September 2017, AB ORLEN Lietuva received from the court a claim brought by the Belarusian company Polocktransneft Druzhba (operator of the Belarus section of the Druzhba pipeline) for payment of compensation for crude oil (so-called 'technological oil') which from 1992 was located in Lithuanian section of the Druzhba pipeline and used by ORLEN Lietuva after operation of this section was stopped in 2006. Polocktransneft Druzhba believes that this oil was its property. The value of the claim is approximately PLN 315 million, translated using the exchange rate as at 31 December 2018 (representing USD 84 million). The claim also includes a request for procedural interest and litigation cost. ORLEN Lietuva responded to the claim. On 15 March 2018 a hearing took place. On 29 March 2018, the court dismissed the plaintiff's claim. Polokotransneft Druzhba appealed against the judgment dismissing the claim. ORLEN Lietuva responded to the appeal. The appellate hearing date was not set. According to ORLEN Lietuva, the above claim is without merit.

Except of described above proceedings, the Group has not identified any other significant contingent liabilities.

#### 5.15. Related parties transactions

#### 5.15.1. Transactions of the key executive personnel and their relatives with related parties of the ORLEN Group

As at 31 December 2018 and as at 31 December 2017 and in the 12 and 3 month period ended 31 December 2018 and 31 December 2017, on the basis of submitted declarations, there were no transactions of related parties with members of the Management Board and the Supervisory Board of the Parent Company.

In the 12 and 3 month period ended 31 December 2018 and 31 December 2017 on the basis of submitted declarations, there were transactions of close relatives with the other key executive personnel of the Parent Company and key executive personnel of the ORLEN Group companies with related parties in the amount of PLN 0.3 million, PLN 0.05 million and PLN 0.5 million, PLN 0.1 million, respectively; included the main amounts regarded purchase of legal services and marketing services.

As at 31 December 2018 there were no trade and other liabilities due to the above transactions and as at 31 December 2017 balance of liabilities was not significant.

# 5.15.2. Remuneration of key executive personnel of the Parent Company and the ORLEN Group companies

	12 MONTHS ENDED 31/12/2018 (unaudited)	3 MONTHS ENDED 31/12/2018 (unaudited)	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/17/2017 (unaudited)
Parent Company Short-term employee benefits Termination benefits (severance pay and other remuneration)	40.3 11.1	10.4 2.0	42.3 2.5	9.9 1.3
Subsidiaries Short-term employee benefits	139.0	30.2	128.9	24.5
	190.4	42.6	173.7	35.7

The above table presents remuneration paid and due or potentially due to the key management personnel of the Parent Company and subsidiaries in the reporting period.

Moreover, as at 31 December 2018 and 31 December 2017 PKN ORLEN has provisions for post-employment benefits in the amount of PLN 0.2 million and PLN 0.3 million, respectively and other long term employee benefits in the amount of PLN 0.5 million for both dates.



#### 5.15.3. ORLEN Group companies' transactions and balances of settlements with related parties

		Sales			Purchases			
	12 MONTHS ENDED 31/12/2018	3 MONTHS ENDED 31/12/2018	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017	12 MONTHS ENDED 31/12/2018	3 MONTHS ENDED 31/12/2018	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017
	(unaudited)	(unaudited)		(unaudited)	(unaudited)	(unaudited)		(unaudited)
Jointly-controlled entities	2 956	586	2 718	660	(143)	(38)	(142)	(36)
joint ventures	2 794	544	2 577	622	(45)	(11)	(42)	(12)
joint operations	162	42	141	38	(98)	(27)	(100)	(24)
Associates		-	40	12	•	-	(4)	(1)
	2 956	586	2 758	672	(143)	(38)	(146)	(37)

	Trade and oth	er receivables	Trade and other liabilities		
	31/12/2018	31/12/2017	31/12/2018	31/12/2017	
	(unaudited)		(unaudited)		
Jointly-controlled entities	614	484	16	16	
joint ventures	593	463	5	8	
joint operations	21	21	11	8	
	614	484	16	16	

The above transactions with related parties include mainly sales and purchases of refinery and petrochemicals products and services.

In the 12 and 3 month period ended 31 December 2018 and 31 December 2017 there were no related parties transactions within the Group concluded on other than an arm's length basis.

#### 5.15.4. Transactions with entities related to the State Treasury

As at 31 December 2018 and as at 31 December 2017 the State Treasury owned 27.52% of the ORLEN Group Parent Company's shares - PKN ORLEN and has ability to exert a significant influence on it.

The Group identified transactions with related parties with the State Treasury on the basis of "The Council of Ministers Regulation of 3 January 2017 on the list of companies in which the rights of the State Treasury shares carry other than the President Council of Ministers members of the Council of Ministers', Government Plenipotentiaries or state legal entities" with subsequent updates.

In the 12 and 3 month period ended 31 December 2018 and 31 December 2017 and as at 31 December 2018 and as at 31 December 2017, the Group identified the following transactions:

	12 MONTHS	3 MONTHS	12 MONTHS	3 MONTHS
	ENDED	ENDED	ENDED	ENDED
	31/12/2018	31/12/2018	31/12/2017	31/12/2017
	(unaudited)	(unaudited)		(unaudited)
Sales	1 943	445	1 548	442
Purchases	(5 126)	(1 204)	(3 589)	(1 139)

	31/12/2018 (unaudited)	31/12/2017
Trade and other receivables	230	298
Trade and other liabilities	189	559

Above transactions concluded on an arm's length basis were related to the ORLEN Group current operating activities and concerned mainly fuel sales, purchase and sales of natural gas, energy, transport and storage services.

Additionally, there were also financial transactions (bank fees, commission) with Bank PKO BP, Bank Pekao S.A. and Bank Gospodarstwa Krajowego.

#### 5.16. Guarantees

Excise tax guarantees and excise tax on goods and merchandise under the excise tax suspension procedure as at 31 December 2018 and as at 31 December 2017 amounted to PLN 2,626 million and PLN 2,577 million, respectively.

# 5.17. Events after the end of the reporting period

After the end of the reporting period there were no other events, required to be included in the foregoing interim condensed consolidated financial statements.

# OTHER INFORMATION TO CONSOLIDATED QUARTERLY REPORT



#### B. OTHER INFORMATION TO CONSOLIDATED QUARTERLY REPORT

#### 1. Major factors having impact on EBITDA and EBITDA LIFO

#### Profit or loss for the 12 months of 2018

EBITDA profit (before consideration net effect of reversal of impairment allowances on non-current assets) amounted to PLN 9,137 million and was lower by PLN (2,110) million (y/y).

ORLEN Group's inventories are valued in the financial statements in accordance with International Financial Reporting Standards at weighted average cost method or purchase price method. Therefore, an upward trend in crude oil prices has a positive effect and the downtrend has a negative impact on the reported results. The estimated, positive impact of changes in crude oil prices on inventory valuation recognized in EBITDA result in the described period amounted to PLN 860 million and was higher by PLN 61 million (y/y).

Profit from operations increased by depreciation and amortisation before consideration of impact of changes of crude oil prices on inventory valuation (so-called EBITDA LIFO) and net effect of reversal of impairment allowances on non-current assets amounted to PLN 8,277 million and was lower by PLN (2,171) million (y/y).

Changes in macroeconomic factors lowered the ORLEN Group results by PLN (2,208) million (y/y) and included mainly the negative effect of higher costs of raw materials used for own energy needs as a result of increase in crude oil prices by 17 USD/bbl, decreasing of margins with reference to light distillates and heavy fractions, petrochemical products, fertilizers and PVC partly compensated by higher margins on medium distillates, PTA and PVC.

The favorable market situation, despite the periodic unavailability of production installations, enabled to achieve higher sales volume by over 1% (y/y) and as a result the positive volume effect in the amount of PLN 388 million (y/y).

The negative impact of the other factors amounted to PLN (351) million (y/y) and included mainly:

- PLN (550) million (y/y) impact of change in the balance of other operating activities, after eliminating the effect of change of impairment
  allowances of assets, mainly related to the lower (y/y) compensation from insurers due to the steam cracker unit and FCC in Unipetrol
  Group in the amount of PLN (389) (y/y) and lack of received in 2017 compensation for improper execution of the contract of the power plant
  CCGT in Włocławek in the amount of PLN (97) million
- PLN 199 million (y/y) other elements, including mainly the negative impact of net impairment allowances of inventories to net realisable value (so-called net realisable value) in the amount of PLN (403) million (y/y) and positive effects of higher trading margins in retail and wholesale and as well as the use of cheaper stocks of crude oil and product during the period of maintenance shutdowns from the first half of 2018.

The net impact of reversal of impairment allowances of property, plant and equipment and intangible assets in 2018 amounted to PLN 639 million and mainly concerned assets of downstream segment in Unipetrol Group.

Net impairment allowances of property, plant and equipment and intangible assets in 2017 amounted to PLN (169) million and mainly concerned upstream assets of Upstream Group in Poland.

After consideration above impairment allowances the EBITDA LIFO profit of ORLEN Group in 2018 amounted to PLN 8,916 million and was lower by PLN (1,363) million (y/y)

#### Profit or loss for the 4th quarter of 2018

EBITDA profit (before consideration net effect of reversal of impairment allowances on non-current assets) amounted to PLN 1,243 million and was lower by PLN (1,510) million (y/y).

The negative impact of changes in crude oil prices on inventory valuation in EBITDA profit amounted to PLN (799) million and was lower by PLN (1,530) million (y/y).

As a result EDITDA LIFO profit (before consideration of changes of crude oil prices on inventory valuation and net effect of reversal of impairment allowances on non-current assets) amounted to PLN 2,042 million and was higher by PLN 20 million (y/y).

The change of macroeconomic factors increased the result of ORLEN Group by PLN 368 million (y/y) and including mainly the positive impact of higher Ural/Brent differential, improvement on margins medium distillates and refinery heavy fractions, olefins as well as depreciation of the PLN exchange rate against the foreign currencies. At the same time there was visible, the negative impact of higher raw materials used for own energy needs as a result of higher crude oil prices by USD 8 / bbl (y/y) and lower margins on light distillates, polyolefins and PVC.

Despite the increase in the total volume sales of downstream segment by 1% (y/y), the impact of the periodic maintenance of the Olefin installation and the shutdown of the PTA installation in PKN ORLEN as well as extended shutdown of the Steamcracker installation in the Unipetrol Group after a periodic refurbishment from the 3<sup>rd</sup> quarter of 2018 affected on the decrease in sales of petrochemical products by 13% (y/y). This impact was partially offset by higher sales volumes of refining products by 3% (y/y) and increase in volumes in the retail segment by 6% (y/y) and upstream segment by 22% and as a result the total volume effect was PLN (125) million.

The impact of other factors amounted to PLN (223) million (y/y) and included mainly negative effect of net impairment allowances of inventories to net realisable value (so-called net realisable value) in the amount of PLN (398) million and use of more expensive stocks of crude oil and product during maintenance shutdowns at positive impact of retail and wholesale margins.

The impact of reversal of impairment allowances of property, plant and equipment and intangible assets in 4<sup>th</sup> quarter of 2018 amounted to PLN 668 million and mainly concerned assets of downstream segment in Unipetrol Group.

Net impairment allowances of property, plant and equipment and intangible assets in 4th quarter of 2017 amounted to PLN (104) million and mainly concerned upstream assets of Upstream Group in Poland.

After consideration above net reversal of impairment allowances the EBITDA LIFO profit of ORLEN Group in the 4<sup>th</sup> quarter of 2018 amounted to PLN 2,710 million and was higher by PLN 792 million (y/y)



#### 2. The most significant events in the period from 1 January 2018 up to the date of preparation of the foregoing report

#### **JANUARY 2018**

#### Convening of the Extraordinary General Meeting of PKN ORLEN

On 4 January the Management Board of PKN ORLEN, acting pursuant to Article 399 § 1, Article 402(1) of the Commercial Companies Code and § 7 item 4 point 1 of the Company's Articles of Association in conjunction with the motion of the Minister of Energy informed about convening for 2 February 2018 the Extraordinary General Meeting of PKN ORLEN.

#### Changes in the composition of the Supervisory Board

On 5 January 2018 the Minister of Energy acting on behalf of the shareholder of the State Treasury, according to § 8 item 2 point 1 of the Company's Articles of Association appointed Ms Malgorzata Niezgoda to the PKN ORLEN Supervisory Board.

Approval by the Polish Financial Supervision Authority of an annex to the prospectus relating to bond issue program On 12 January 2018 the Polish Financial Supervision Authority approved the annex to the prospectus relating to the public bond issue program directed to the individual investor ("Annex"). The Annex was prepared in relation to the start of the procedure of the announcement and execution of a voluntary tender offer to acquire shares of Unipetrol a.s. by PKN ORLEN.

#### **FEBRUARY 2018**

#### Changes in the composition of the Supervisory Board

On 1 February 2018 Ms Malgorzata Niezgoda resigned from the position of the PKN ORLEN Supervisory Board Member.

On 2 February 2018 PKN ORLEN Extraordinary General Meeting of Shareholders dismissed from the Supervisory Board Ms Agnieszka Krzętowska, Ms Angelina Sarota and Mr Adrian Dworzyński and appointed Ms Izabela Felczak-Poturnicka as the Chairman of the Supervisory Board, Ms Agnieszka Biernat-Wiatrak, Ms Jadwiga Lesisz and Ms Małgorzata Niezgoda as members of the Supervisory Board.

On 5 February 2018 the Minister of Energy acting on behalf of the shareholder of the State Treasury, according to § 8 item 2 point 1 of the Company's Articles of Association appointed Mr Józef Węgrecki to the PKN ORLEN Supervisory Board.

#### Changes in the composition of the Management Board

On 5 February 2018 the Supervisory Board dismissed from the Management Board:

- Mr Wojciech Jasiński,
- Mr Mirosław Kochalski,
- Ms Maria Sosnowska.

At the same meeting the Supervisory Board, pursuant to § 9 item 1 point 3 of the Company's Articles of Association, acting on the basis of the motion of the Minister of Energy as of 5 February 2018, appointed with the effect from 6 February 2018 Mr Daniel Obajtek to the position of the President of the PKN ORLEN Management Board. The Supervisory Board decided also to delegate with the effect from 5 February 2018 Mr Józef Węgrecki for temporary acting as the Member of the Management Board, Investments and Procurement.

# Polish Financial Supervision Authority approved the annex No 2 to the prospectus relating to bond issue program

On 15 February 2018 the Polish Financial Supervision Authority approved the annex No 2 to the prospectus relating to the public bond issue program directed to the individual investor ("Annex No 2"). The Annex No 2 was prepared in connection with the changes in composition of the Management Board from 5 February 2018.

# Signing a letter of intent concerning taking capital control over Grupa Lotos S.A. by PKN ORLEN

On 27 February 2018 was signed a letter of intent between PKN ORLEN and the State Treasury concerning taking capital control over Grupa Lotos S.A. by PKN ORLEN, understood as a purchase by PKN ORLEN directly or indirectly minimum 53% stake in Grupa Lotos S.A. share capital ("Transaction").

By signing the letter of intent, PKN ORLEN and the State Treasury agreed to start, in a good faith, discussions with the intent to conclude the Transaction. The Transaction assumes the purchase of Grupa Lotos S.A. shares from its shareholders by PKN ORLEN, in particular from the State Treasury, in line with the requirements of the Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading, and Public Companies of 29 July 2005 (unified text Journal of Laws of 2016, item 1639, as amended), governing the requirement of announcement of a tender offer to acquire or exchange shares.

PKN ORLEN informed that the Transaction model, the schedule and detailed rules of its finalisation require detailed analysis. Finalisation of the Transaction will be possible, among others, after receiving appropriate corporate approvals and approvals of the competition protection authorities. According to the assumptions of both parties of the letter of intent, the Transaction is aimed at creating of a strong, integrated company capable of better competing internationally, more resistant to market fluctuations, among others through utilization of operating and costs synergies between PKN ORLEN and Grupa Lotos S.A.

PKN ORLEN indicated that the letter of intent is not a binding commitment to execution of the Transaction.

# MARCH 2018

#### Polish Financial Supervision Authority approved the annex No 3 to the prospectus relating to bond issue program

On 6 March 2018 the Polish Financial Supervision Authority approved the annex No 3 to the prospectus relating to the public bond issue program directed to the individual investor ("Annex No 3"). The Annex No 3 was prepared in connection with signing, on 27 February 2018, a letter of intent between PKN ORLEN and the State Treasury concerning taking capital control over Grupa Lotos S.A. by PKN ORLEN.

#### Changes in the composition of the Supervisory Board

On 22 March 2018 Mr Józef Wegrecki submitted a statement of resignation from the position of the PKN ORLEN Supervisory Board Member with the effect from 22 March 2018.

# Changes in the composition of the Management Board

On 22 March 2018 the Supervisory Board of PKN ORLEN has dismissed Mr Krystian Pater from the Company's Management Board with the effect from 22 March 2018.

At the same meeting the Supervisory Board decided to delegate with the effect from 23 March 2018 Ms Jadwiga Lesisz for temporary acting as the Member of the Management Board, Investments and Procurement.

Moreover the Supervisory Board appointed to the Management Board:

- Mr Ryszard Lorek to the position of the Member of the Management Board, Trade, with the effect from 10 April 2018,

- Mr Józef Węgrecki to the position of the Member of the Management Board, Operations, with the effect from 23 March 2018.

# Mr Ryszard Lorek resigned from taking up of the position of the Management Board Member

On 29 March 2018 the Company received a resignation of Mr Ryszard Lorek from taking up, with the effect from 10 April 2018, of the position of the Member of the Management Board, Trade.



#### **APRIL 2018**

#### The issue of PKN ORLEN Series C bonds within the Program from 2017

On 24 April 2018 the Company's Management Board decided to launch the issue of Series C of bearer bonds within the bond issue Program directed to the individual investors, included in the prospectus approved by the Polish Financial Supervision Authority on 20 July 2017.

The bond issue program assumes the issue of several bond Series up to the total amount of PLN 1 billion during 12 months from the date of approval of the prospectus. The subsequent Series of bonds will be offered in a public offering. PKN ORLEN plans to introduce the bonds to trading on the Catalyst regulated market operated by the Warsaw Stock Exchange. Series A and B bonds issued within the Program are listed on the Catalyst market.

#### Series C bond issue terms and conditions:

- 1. Subscription period: from 7 May 2018 to 21 May 2018 (the period may be shortened when the oversubscription occurs)
- 2. Date of bonds allocation: 22 May 2018
- 3. Expected bonds issue date: 5 June 2018
- 4. Redemption date: 5 June 2022
- 5. Number of Series C bonds issued: up to 2,000,000
- 6. The total nominal value of Series C bonds: up to PLN 200,000,000
- 7. Interest rate: variable
- 8. Margin: 1.2 %
- 9. Base rate: 6M WIBOR
- 10. Nominal value of one bond: PLN 100
- 11. Issue price: dependent on the day of subscription; in the range from PLN 100.00 to PLN 100.11
- 12. Rating to the bond issue program: A (pol)
- 13. Bond's allocation mechanism: the detailed terms of allocation are available in the final terms of the offer.

On 8 May 2018 PKN ORLEN informed that the subscription period for the Series C bonds within the bond issue program directed to the individual investors was shortened. The last day of subscription, defined in the final terms and conditions of the offer on 21 May 2018, was moved for 8 May 2018. Date of Series C bonds allocation was changed. PKN ORLEN will allocate Series C bonds on 10 May 2018.

On 21 May 2018 the Central Securities Depository of Poland ("KDPW") issued a statement on conclusion of the agreement with PKN ORLEN regarding registration in a securities depository of 2,000,000 Series C bonds, with the unit nominal value of PLN 100. The registration date was set for 23 May 2018. The bonds will be registered under the ISIN code PLPKN0000174.

On 29 May 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution regarding admission of 2,000,000 Series C bonds to exchange trading on the Catalyst market.

On 30 May 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution determining the first day of trading of Series C bonds on 4 June 2018.

# Annex to PKN ORLEN agreement with Saudi Aramco for crude oil deliveries

On 27 April 2018 the Management Board of PKN ORLEN decided to sign an annex to the agreement concluded on 6 May 2016 ("Annex") with Saudi Aramco, headquartered in Dhahran, Saudi Arabia. According to the agreement signed on 6 May 2016, Saudi Aramco delivered crude oil in the amount of approximately 200 thousand tons per month to the refinery from the ORLEN Capital Group and after the annex signed on 27 April 2018, deliveries increased to 300 thousand tons per month.. Price of crude oil to be delivered will be calculated as per standard market practice. The agreement was signed for the period from 1 May 2018 to 31 December 2018 and it will be automatically extended for the following years unless it is terminated in line with the provisions of the agreement.

#### MAY 2018

# Signing a non-disclosure agreement concerning the intent to start the works and analysis on potential transaction on certain logistic assets of PKN ORLEN

On 11 May 2018 was signed a non-disclosure agreement between: PKN ORLEN, PERN, Operator Gazociagów Przesyłowych GAZ-SYSTEM ("GAZ-SYSTEM"), Inowrocławskie Kopalnie Soli SOLINO ("IKS SOLINO") and Kopalnia Soli Lubień Sp. z o.o. ("KS Lubień"). The agreement defines the conditions of disclosing information in connection with the intent to cooperate in potential sales transaction of the part of PKN ORLEN logistic assets and shares of IKS SOLINO and KS Lubień held by PKN ORLEN as well as in connection with the intent to set the cooperation on further use of abovementioned assets by PKN ORLEN and companies from ORLEN Group in case of their disposal to the benefit of PERN and GAZ-SYSTEM ("Transaction").

PKN ORLEN informs that the Transaction model, the schedule and detailed rules of its finalization require detailed analysis that will be now prepared. Finalization of the Transaction will be possible, among others, after receiving appropriate corporate approvals and approvals of the appropriate administration authorities, if such approvals will be required.

According to the assumptions of the parties of the agreement, the Transaction is aimed at creating a business partnership in transmission and storage infrastructure and in cavern projects that are realized, including energy safety of the State and realization of the "Polish Government Policy on logistic infrastructure in oil and gas sector" targets, described by the Polish Government in the resolution No 182/2017 as of 28 November 2017.

PKN ORLEN indicates that the non-disclosure agreement is not a binding commitment to execution of the Transaction. PKN ORLEN will inform about next steps connected with further Transaction process in separate regulatory announcements.

#### Polish Financial Supervision Authority approved the annex No 4 to the prospectus relating to bond issue program

In relation to the signed non-disclosure agreement concerning the intent to start works and analysis on potential transaction on certain logistic assets of PKN ORLEN and in connection with coming into force the Regulation (EU) 2016/1011 of 8 June 2016 on indices used as benchmarks in financial instruments and financial contracts or to measure the performance of investment funds and amending Directives 2008/48/EC and 2014/17/EU and Regulation (EU) No 596/2014, the Polish Financial Supervision Authority approved on 17 May 2018 the annex No 4 to the prospectus relating to bond issue program directed to the individual investors ("Annex No 4").

#### The issue of PKN ORLEN Series D bonds within the program from 2017

On 15 May 2018 the Company's Management Board decided to launch the issue of Series D of bearer bonds within the bond issue program directed to the individual investors included in the prospectus approved by the Polish Financial Supervision Authority on 20 July 2017. Series D bond issue terms and conditions:

- 1. Subscription period: from 21 May 2018 to 4 June 2018 (the period may be shortened when the oversubscription occurs)
- 2. Date of bonds allocation: 6 June 2018
- 3. Expected bonds issue date: 19 June 2018
- 4. Redemption date: 19 June 2022
- 5. Number of Series D bonds issued: up to 2,000,000
- 6. The total nominal value of Series D bonds: up to PLN 200,000,000



- 7. Interest rate: variable
- 8. Margin: 1,2 %
- 9. Base rate: 6M WIBOR
- 10. Nominal value of one bond: PLN 100
- 11. Issue price: dependent on the day of subscription; in the range from PLN 100.00 to PLN 100.11
- 12. Rating to the bond issue program: A (pol)
- 13. Bond's allocation mechanism: the detailed terms of allocation are available in the final terms of the offer.

On 13 June 2018 the Central Securities Depository of Poland issued a statement on conclusion of the agreement with PKN ORLEN regarding registration in a securities depository of 2,000,000 Series D bonds, with the unit nominal value of PLN 100. The registration date was set for 15 June 2018. The bonds will be registered under the ISIN code PLPKN0000182.

On 18 June 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution regarding admission of 2.000.000 Series D bonds to exchange trading on the Catalyst regulated market.

On 19 June 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution determining the first day of trading of Series D bonds on 21 June 2018.

#### Decision regarding the purchase of all of Unipetrol a.s. shares held by minority shareholders

On 22 May 2018 the Company's Supervisory Board approved the purchase by PKN ORLEN of all shares of Unipetrol a.s. ("Unipetrol") held by Unipetrol minority shareholders, i.e. 10 827 673 shares, constituting ca. 5,97% of the Unipetrol's share capital. PKN ORLEN submitted an application to the Czech National Bank regarding conducting a buyout of these shares ("Buyout"). In the Buyout the Company intends to offer a price of CZK 380 per share, i.e. the total price of CZK 4,114,515,740. The acquisition by the Company of the above-mentioned shares will be realized by squeeze out of minority shareholders. The Buyout will be realized with an intent of delisting of Unipetrol's shares from trading at the Prague Stock Exchange.

Considering all operations required to conduct a Buyout, its settlement and closing is expected by the end of 2018.

#### **JUNE 2018**

#### Petrochemicals development program by 2023

On 12 June 2018 the Company's Management Board approved the program of PKN ORLEN Petrochemicals development by 2023 ("Program"), which will be a ground for the update of the Company's strategy in the area of Petrochemicals assets development.

The estimated budget necessary for realization of investments constituting the program, in the amount of ca. PLN 8,3 bn, will be provided in the Company's middle-term financial plan that is now being prepared. The estimated annual increase of PKN ORLEN EBITDA after finalization of the investments included in the program may amount to ca. PLN 1,5 bn.

The program of PKN ORLEN Petrochemicals development approved, assumes realization of three key investments:

- building of Aromatics Compound complex
- development of Olefins complex
- development of Phenol capacity

which will be supported by extension of research and development facilities, necessary for its realization.

# The issue of PKN ORLEN Series E bonds within the program from 2017

On 12 June 2018 the Company's Management Board decided to launch the issue of Series E of bearer bonds within the bond issue program directed to the individual investors ("Program"), included in the prospectus approved by the Polish Financial Supervision Authority on 20 July 2017.

PKN ORLEN Series E bond issue terms and conditions:

- 1. Subscription period: from 18 June 2018 to 29 June 2018 (the period may be shortened when the oversubscription occurs)
- 2. Date of bonds allocation: 3 July 2018
- 3. Expected bonds issue date: 13 July 2018
- 4. Redemption date: 13 July 2022
- 5. Number of Series E bonds issued: up to 2,000,000
- 6. The total nominal value of Series E bonds: up to PLN 200,000,000
- 7. Interest rate: variable
- 8. Margin: 1,2 %
- 9. Base rate: 6M WIBOR
- 10. Nominal value of one bond: PLN 100
- 11. Issue price: dependent on the day of subscription; in the range from PLN 100.00 to PLN 100.09
- 12. Rating to the bond issue program: A (pol)
- 13. Bond's allocation mechanism: the detailed terms of allocation are available in the final terms of the offer.

On 25 June PKN ORLEN informed that the subscription period for the Series E bonds within the bond issue program directed to the individual investors was shortened. The last day of subscription, defined in the final terms and conditions of the offer on 29 June 2018, was moved for 25 June 2018. Date of Series E bonds allocation also changed. PKN ORLEN allocated Series E bonds on 27 June 2018.

On 2 July 2018 the Central Securities Depository of Poland issued a statement on conclusion of the agreement with PKN ORLEN regarding registration in a securities depository of 2,000,000 Series E bonds, with the unit nominal value of PLN 100, issued within the public bond issue program, included in the prospectus approved by the Polish Financial Supervision Authority on 20 July 2017. The registration date was set for 3 July 2018. The bonds will be registered under the ISIN code PLPKN0000190.

On 2 July 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution regarding admission of 2,000,000 Series E bonds to exchange trading on the Catalyst regulated market.

On 3 July 2018 the Management Board of the Warsaw Stock Exchange adopted a resolution determining the first day of trading of Series E bonds on 4 July 2018.

### Financial Supervision Authority approved the annex No 5 to the prospectus relating to bond issue program

On 14 June 2018 the Polish Financial Supervision Authority approved the annex No 5 to the prospectus relating to the public bond issue program directed to the individual investors ("Annex No 5"). Annex No. 5 was prepared in connection with the Management Board approval (from 12 June 2018) of the Petrochemical Development Program of PKN ORLEN by 2023, which will constitute the basis for updating the Company's strategy in the area of petrochemical assets development.

#### Changes in the composition of the Management Board

The Supervisory Board of PKN ORLEN, following its meeting on 19 June 2018 appointed, with the effect from 24 June 2018, Ms Patrycja Klarecka to the Company's Management Board, Trade.



#### Czech National Bank approval regarding the purchase of Unipetrol a.s. shares held by minority shareholders

On 20 June 2018 the Czech National Bank approved the purchase of all shares of Unipetrol a.s. ("Unipetrol") held by Unipetrol minority shareholders, i.e. 10,827,673 shares, constituting ca. 5.97% of the Unipetrol's share capital ("Buyout"). As the Czech National Bank accepted the Company's application in whole, on 20 June 2018 the Company formally waived its right to appeal against the decision of the Czech National Bank. As a result the Company intends to conduct the Buyout according to the above-mentioned decision of the Czech National Bank.

In the Buyout the Company will offer a price of CZK 380 per share, i.e. the total price of CZK 4,114,515,740. The acquisition by the Company of the above-mentioned shares will be realized by squeeze out of minority shareholders. The Buyout will be realized with an intent of delisting of Unipetrol's shares from trading at the Prague Stock Exchange.

Currently the next stage of the Buyout procedure will be conveying of the Unipetrol Extraordinary General Meeting to adopt a resolution to approve the Buyout. For this purpose the Company will submit a motion for conveying of such the Unipetrol Extraordinary General Meeting.

#### Changes in the composition of the Supervisory Board

PKN ORLEN informed that on 26 June 2018 the Director of the State Treasury Department in the Prime Minister Chancellery acting on behalf of the shareholder the State Treasury, according to § 8 item 2 point 1 of the Company's Articles of Association appointed Ms Anna Wójcik to the PKN ORLEN Supervisory Board.

Simultaneously PKN ORLEN Ordinary General Meeting on 26 June 2018 appointed to the Supervisory Board Mr Andrzej Kapała.

#### Realisation of the Power plant in Płock investment process completed

On 29 June 2018 PKN ORLEN signed with the consortium of companies: Siemens AG and Siemens Spółka z o.o. a certificate on the base of which the realisation of investment process of the Power plant in Plock ("Power plant") building was completed. The total CAPEX spent by the Company for the project of the Power plant building amounted to ca. PLN 1,7 bn.

#### **AUGUST 2018**

## Filing the statement of claim for repealing of the resolutions of Ordinary General Meeting

On 9 August 2018 PKN ORLEN informed that received the Shareholder's statement of claim for repealing of the following resolutions of PKN ORLEN Ordinary General Meeting dated 26 June 2018:

- to receive the Directors' Report on the activities of the ORLEN Group and PKN ORLEN for the year ended 31 December 2017,
- to receive the financial statements of PKN ORLEN for the year ended 31 December 2017,
- to grant discharge to Management Board members for performance of their duties for the year ended 31 December 2017,
- to grant discharge to the Chairman of the Supervisory Board for performance of her duties for the year ended 31 December 2017.

On 17 October 2018 the District Court in Lodz Commercial Division No X dismissed in whole the shareholder's statement of claim. In justification of the today announced decision the Court pointed that the statement of claim, in whole, did not deserve acceptance and shared the Company's statement that there was no reason to repeal the resolutions.

#### Changes in the composition of the Management Board

Supervisory Board of PKN ORLEN, following its meeting on 10 August 2018 appointed to the Company's Management Board with the effect from 1 September 2018:

- Mr Michał Rog to the position of Management Board Member responsible for wholesale and international trade,
- Mr Armen Konrad Artwich to the position of Management Board Member responsible for corporate affairs,

#### SEPTEMBER 2018

#### Shutdown of the CCGT unit in Włocławek

On 8 September shutdown of the CCGT unit in Wlocławek took place. Verification of damage and scope of necessary repairs is currently in progress.

General Electric, SNC-LAVALIN POLSKA and PKN ORLEN have appointed dedicated teams to work closely together on identifying causes of the unplanned shutdown and preparing a schedule of works necessary for its launch.

PKN ORLEN expects that the block will be repaired under the contractual warranty and thus will not charge the Company with additional costs. Independently, the lost benefits resulting from the block's standstill will be estimated. It is expected that the power plant will be launched by the end of the 1st quarter of 2019.

#### OCTOBER 2018

#### PKN ORLEN has become the owner of 100% shares in Unipetrol, a.s.

PKN ORLEN informed that in the course of the executed squeeze out of shares of Unipetrol a.s. owned by the minority shareholders of Unipetrol, shares representing app. 5.97% of Unipetrol share capital on 1 October 2018, has acquired all shares which were subject to Squeeze out. As a result, PKN ORLEN has become the sole shareholder of Unipetrol, controlling 100% of shares representing 100% of votes at the General Meeting of Shareholders of Unipetrol.

As at 26 September 2018, the shares of Unipetrol - by virtue of law - have been withdrawn from trading at the Prague Stock Exchange.

# Acquisition of Bank Ochrony Środowiska S.A. shares

On 1 October 2018, the shares of Bank Ochrony Środowiska S.A. acquired by PKN ORLEN were introduced to stock exchange trading (BOŚ S.A.). PKN ORLEN acquired the package of 2,500,000 ordinary bearer shares (as part of issue of series V) at the issue price of 10 PLN per 1 share. This package of shares constitutes 2.69% of the BOŚ S.A. share capital. They are presented as financial assets measured at fair value through other comprehensive income.

#### Costs summary of program of public bonds issue dedicated to individual investors

PKN ORLEN informed about the costs of the program of public bonds issue dedicated to individual investors. The total costs of the Program under which five issues including 2 000 000 of Series A bonds, 2 000 000 of Series B bonds, 2 000 000 of Series C bonds, 2 000 000 of Series D bonds, and 2 000 000 of Series E bonds were conducted approximately amounted to PLN 5.5 million. The above mentioned amount includes the following:

- costs of preparing and conducting of the bonds offers approximately PLN 3.1 million
- costs of preparing of the prospectus including consulting costs approximately PLN 1.3 million
- costs of promoting of the bonds offers approximately PLN 1.1 million.

The average cost of the offers per bond of the nominal value of PLN 100 amounted to PLN 0,13 p.a.

PKN ORLEN did not incurred the costs of underwriters fees, due to the fact that no underwriting agreement was signed by PKN ORLEN in connection with the offers of the bonds.

The expenses of the Program (excluding costs of promoting of the bonds offers) were included as prepayments and systematically charges the financial result from the day of Series A bonds issue (6 October 2017) to the day of Series E bonds maturity day (13 July 2022). The costs of promoting of the bonds offers were included in the financial result when they were incurred.

As far as taxes are concerned the transaction costs constitute tax deductible costs and are charged as of the dates of their enter into books.



The consent to change the bond issue program agreement from 2006 and commencement of works on issue of new series of bonds

PKN ORLEN informed that the Supervisory Board of PKN ORLEN following its meeting on 24 October 2018 gave consent to change the Agreement for a Bond Issue Program, signed on 27 November 2006 (with subsequent annexes) by the Company as the issuer and the consortium of banks ("Program Agreement"), including increase of the program limit to PLN 4 billion and to incur, by the Company, liabilities resulting from the changed Program Agreement.

The Company plans to start works on conducting the issue of unsecured, bearer bonds, which will be proposed to buy in the manner specified in Art. 33 point 2 of the Law on Bonds dated 15 January 2015 (Journal of Laws, 2018 point 483 with subsequent changes) under the bonds issue program based on the Program Agreement.

#### **NOVEMBER 2018**

# Submission to the European Commission a draft notification for concentration regarding the planned taking capital control over Grupa Lotos S.A. by PKN ORLEN S.A.

On 30 November 2018 PKN ORLEN submitted to the European Commission a draft notification for concentration ("Notification"), together with the draft outline of remedies areas, regarding the planned taking capital control over Grupa Lotos S.A. headquartered in Gdansk by the Company ("Transaction").

Notification, submitted today by the Company, initiates the process of the arrangement of its final version with the European Commission. After submitting the final notification by the Company, the European Commission will formally start the concentration investigation. Notification includes, apart from the description of the parties and Transaction assumptions, description of parties activity on the certain markets and presents preliminary arguments on the influence of the Transaction on the competitiveness on that markets. There has been enclosed a set of internal documents of both companies, that should allow the European Commission to verify the accuracy of the attached arguments.

#### **DECEMBER 2018**

#### Anwil General Meeting consent to extend fertilizers production capacities

On 14 December 2018 the General Meeting of Anwil S.A. gave consent to investment task regarding extension of fertilizers production capacities in Anwil S.A. The project assumes increase of fertilizers production capacities by 495 thousand tons yearly, ie. to the level of 1,461 thousand tons yearly. Estimated total cost of the investment amounts to approximately PLN 1.3 billion. The finalization of the investment is planned for the end of 2021. After realization of the program, ie. from the beginning of 2022, it is estimated that the operating profit EBITDA of Anwil S.A. may increase by approximately EUR 57 million yearly (ie. approximately PLN 245 million translated using the exchange rate as at 31 December 2018).

# The ORLEN Group strategy update for 2019-2022

On 20 December 2018 the Management and the Supervisory Board of PKN ORLEN approved the ORLEN Group strategy update for 2019-2022 ("Strategy update").

The approved document updates "PKN ORLEN growth strategy" dated 15 December 2016 in respect of PKN ORLEN directions of development, refers to the level of realization of targets determined for 2017-2018 and sets the Company's financial and operating targets for the next two years, ie. 2019-2020. The need for the update arose due to high volatility of macroeconomic factors and the need to present the targets for the next two-year period.

The presented material takes no account of the Grupa Lotos S.A. acquisition and integration process. Once the European Commission clearance is secured and a controlling interest in Grupa Lotos S.A. is acquired, a new strategy for the ORLEN Group will be unveiled. Detailed information about the Strategy is available on PKN ORLEN website:

https://www.orlen.pl/EN/InvestorRelations/Presentations/Pages/default.aspx

# 3. Other information

#### 3.1. Composition of the Management Board and the Supervisory Board

As at the date of preparation of the foregoing interim condensed consolidated financial statements, the composition of the management and supervisory bodies of the Company is as follows:

#### **Management Board**

Daniel Obajtek - President of the Management Board, General Director
Armen Konrad Artwich - Member of the Management Board, Corporate Affairs
Patrycja Klarecka - Member of the Management Board, Retail Sales
Zbigniew Leszczyński - Member of the Management Board, Development
Wiesław Protasewicz - Member of the Management Board, Chief Financial Officer

Michał Róg – Member of the Management Board, Wholesale and International Trades

Józef Węgrecki – Member of the Management Board, Operations

# **Supervisory Board**

Izabela Felczak-Poturnicka – Chairwoman of the Supervisory Board

Radosław Leszek Kwaśnicki – Deputy Chairman of the Supervisory Board, Independent Member of the Supervisory Board

Mateusz Henryk Bochacik – Secretary, Independent Member of the Supervisory Board Agnieszka Biernat-Wiatrak – Member of the Supervisory Board

Andrzej Kapała – Independent Member of the Supervisory Board
Wojciech Kryński – Independent Member of the Supervisory Board
Jadwiga Lesisz – Independent Member of the Supervisory Board

Małgorzata Niezgoda – Member of the Supervisory Board – Member of the Supervisory Board



#### Shareholders holding directly or indirectly via related parties at least 5% of total votes at the Parent's General Shareholders' 3.2. Meeting as at the submission date of the foregoing report

Shareholder	Percentage share in total voting rights at Shareholder's Meeting as at the submission date of	Number of shares as at submission date
State Treasury	27.52%	117 710 196
Nationale-Nederlanden OFE*	7.01%	30 000 000
Aviva OFE*	6.60%	28 240 000
Other	58.87%	251 758 865
	100.00%	427 709 061

<sup>\*</sup>According to the information from the Ordinary General Shareholders' Meeting convened for 26 June 2018, continuing the Meeting on 17 July 2018

#### 3.3. Changes in the number of the Parent Company's shares held by the Management Board and the Supervisory Board Members

As at the date of the foregoing interim condensed consolidated financial statements, Members of the Management Board and the Supervisory Board did not hold any shares of PKN ORLEN.

In the period covered by the foregoing interim condensed consolidated financial statements, there were no changes in the ownership of shares PKN ORLEN held by members of the Management Board and the Supervisory Board.

## 3.4. Information on loan sureties or guarantees granted by the Parent Company or its subsidiaries to one entity or its subsidiary where the total value of existing sureties or guarantees is significant

PKN ORLEN is the guarantor of the 2 tranches of Eurobonds issued by an irrevocable and unconditional guarantees issued to the bondholders. The guarantees were granted for the duration of the Eurobond issue as in the following table:

	Nominal	value				Value of guarante	ee issued
	EUR	PLN	Subscription	Expiration date	Rating	EUR	PLN
			date				
Eurobonds	750	3 318 **	7.06.2016	7.06.2023	BBB-, Baa2	1 100	4 730
Eurobonds	500	2 131 *	30.06.2014	30.06.2021	BBB-, Baa2	1 000	4 300
	1 250	5 449				2 100	9 030

The bonds have a fixed interest rate of 2.5%.

Moreover, as at 31 December 2018 and as at 31 December 2017, the Group granted sureties and guarantees to subsidiaries for third parties of PLN 1.540 million and PLN 1.457 million, respectively, and mainly related to the timely payment of liabilities.

#### 3.5. Statement of the Management Board regarding the possibility to realize previously published forecasts of the current year results

The ORLEN Group did not publish forecasts of its results.

<sup>\*</sup> translated using exchange rate as at 31 December 2014 \*\* translated using exchange rate as at 31 December 2016

The value of guarantees granted was translated using the exchange rate as at 31 December 2018

# QUARTERLY FINANCIAL INFORMATION PKN ORLEN

FOR THE 4th QUARTER

2018

# C. QUARTERLY FINANCIAL INFORMATION OF PKN ORLEN

# Separate statement of profit or loss and other comprehensive income

	12 MONTHS ENDED 31/12/2018	3 MONTHS ENDED 31/12/2018	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017
	(unaudited)	(unaudited)		(unaudited)
Sales revenues	86 997	23 296	70 012	18 191
revenues from sales of finished goods and services	46 396	12 092	34 611	9 502
revenues from sales of merchandise and raw materials	40 601	11 204	35 401	8 689
Cost of sales	(78 781)	(21 748)	(62 106)	(15 968)
cost of finished goods and services sold	(39 482)	(10 877)	(27 855)	(7 597)
cost of merchandise and raw materials sold	(39 299)	(10 871)	(34 251)	(8 371)
Gross profit on sales	8 216	1 548	7 906	2 223
Distribution expenses	(2 850)	(749)	(2 547)	(670)
Administrative expenses	(809)	(215)	(799)	(226)
Other operating income	431	163	449	169
Other operating expenses	(354)	(179)	(222)	(83)
(Loss)/reversal of loss due to impairment of financial instruments	(10)	(8)	-	-
Profit from operations	4 624	560	4 787	1 413
Finance income	2 288	228	3 793	1 315
Finance costs	(1 641)	(290)	(1 533)	(198)
Net finance income and costs	647	(62)	2 260	1 117
(Loss)/reversal of loss due to impairment of financial instruments	(3)	(11)	-	-
Profit before tax	5 268	487	7 047	2 530
Tax expense	(821)	(55)	(945)	(274)
current tax	(852)	(99)	(852)	(259)
deferred tax	31	44	(93)	(15)
Net profit	4 447	432	6 102	2 256
Other comprehensive income:				
•	(0)	(2)	(2)	(2)
which will not be reclassified subsequently into profit or loss	(8)	(2)	(2)	(2)
actuarial gains and losses gains/(losses) on investments in equity instruments at fair value	(2) (7)	(2)	(2)	(2)
through other comprehensive income	(1)	-	-	-
deferred tax	1	_	_	_
which will be reclassified into profit or loss	(50)	74	580	83
hedging instruments	(164)	65	716	103
hedging costs	102	26	-	-
deferred tax	12	(17)	(136)	(20)
	(58)	72	578	81
Total net comprehensive income	4 389	504	6 680	2 337
Net profit and diluted net profit per share (in PLN per share)	10.40	1.01	14.27	5.27

# Separate statement of financial position

Intanguile assets         755         77.           Shares in related parties         14 103         956           Other assets         118         18           Other assets         31 603         26 40           Current assets         9 889         8 22           Inventionies         9 889         8 22           Trade and other receivables         7 709         7 33           Current tax assets         3 8         6           Cash         3 461         5 47           Non-current assets classified as held for sale         149         17           Derivatives         450         39           Other assets         5 10         120           Total assets         3 3 40         122           Total assets         3 3 40         122           Total assets         3 3 40         122           Share capital         1 50         155           Share premium         1 227         1 22           Hedging reserve         (6)         12           Revaluation reserve         (6)         12           Retained earnings         28 165         25 02           Total equity         3 64         67           <		31/12/2018 (unaudited)	31/12/2017
Poperty, plant and equipment Intanguible assets         15 611 (assets)         15 680 (assets)         25 680 (ass	ASSETS		
Intanguile assets         755         77.           Shares in related parties         14 103         956           Other assets         118         18           Other assets         31 603         26 40           Current assets         9 889         8 22           Inventionies         9 889         8 22           Trade and other receivables         7 709         7 33           Current tax assets         3 8         6           Cash         3 461         5 47           Non-current assets classified as held for sale         149         17           Derivatives         450         39           Other assets         5 10         120           Total assets         3 3 40         122           Total assets         3 3 40         122           Total assets         3 3 40         122           Share capital         1 50         155           Share premium         1 227         1 22           Hedging reserve         (6)         12           Revaluation reserve         (6)         12           Retained earnings         28 165         25 02           Total equity         3 64         67           <	Non-current assets		
Shares in related parties         14 403         9.56           Derivatives         118         18           Other assets         31603         26 40           Current assets         9.888         8.23           Trade and other receivables         7.709         7.33           Cash         3461         5.47           Non-current assets classified as held for sale         450         39           Other assets         450         39           Other assets         541         1.27           Derivatives         450         39           Other assets         53 810         49 35           EQUITY         2207         22 94           Total assets         53 810         49 35           EQUITY         53 810         49 35           EQUITY         1227         122           Pare capital         1058         1.05           Share premium         1227         122           Revaluation reserve         (6)         250           Revaluation reserve         (6)         250           Revaluation reserve         (6)         27 56           Revaluation reserve         (6)         27 56           Revaluat	Property, plant and equipment	15 611	15 690
Derivatives         118         188           Other assets         316 03         26 46           Current assets         316 03         26 46           Inventories         9 888         8 23           Trade and other receivables         7 709         7 33           Current Lax assets         8 6         5 17           Cash         3 461         5 47           Non-current assets classified as held for sale         149         177           Derivatives         450         39           Other assets         541         1 277           Total assets         53 810         49 35           EQUITY AND LIABILITIES         53 810         49 35           EQUITY AND LIABILITIES         1058         1 058         1 058           Share papital         1 058	Intangible assets		772
Other assets         1016         13.60         26.40           Current assets         10.00         20.00	Shares in related parties		9 564
Current assets         9889         8 23           Trade and other receivables         7 709         7 33           Current tax assets         8         5           Cash         3 461         5 47           Non-current assets classified as held for sale         149         17           Derivatives         450         39           Other assets         541         127           Total assets         53810         4935           EQUITY AND LIABILITIES         5         105           EQUITY AND LIABILITIES         105         15           Equity         105         15           Share capital         108         15           Share premium         108         15           Revaluation reserve         6         25           Revaluation reserve         8         15           LIABILITIES         5         25           Non-current liabilities         5         25           L			189
Page   Page	Other assets		192
Inventiories         9889         8.23           Trade and other receivables         779         7.33           Cash         361         547           Cash         3461         547           Non-current assets classified as held for sale         149         177           Drivatives         450         39           Other assets         5360         22247           Total assets         3360         49.35           EQUITY AND LIABILITIES           EQUITY AND LIABILITIES           Equity and the premium         105         105           Share expanition reserve         203         25           Revaluation reserve         (6)         276           Retained earnings         28 165         25 02           Total equity         3641         673           LABILITIES           Labilities         8 641         673           Colspan="2">C		31 603	26 407
Trade and other receivables         700         733           Current Lax assets         8         51           Cash         3 461         547           Non-current assets classified as held for sale         149         177           Derivatives         450         37           Other assets         541         127           Total assets         53 810         43 35           EQUITY AND LIABILITIES           EQUITY Experiment         1058         1 058           Share capital         1 058         1 058           Share permium         1 277         1 22           Hedging reserve         (6)         203         25           Revaluation reserve         (6)         25 02         25 02           Total equity         30 647         27 560           LABILITIES           Non-current liabilities         8 641         6 73           Loans, borrowings and bonds         8 641         6 73           Provisions         8 641         6 73           Derivatives         8 64         7           Derivatives         8 64         7           Current liabilities         8 63         9 89			
Current tax assets         8         5           Cash         3461         947           Non-current assets classified as held for sale         149         177           Derivatives         450         39           Other assets         541         127           Total assets         53 800         49 35           EQUITY AND LIABILITIES         ***         ***           EQUITY         1058         1 058           Share capital         1 058         1 058           Share permium         1 227         1 222           Hedging reserve         60         203           Revaluation reserve         60         28 165         25 02           Total equity         30 647         27 56           LIABILITIES         ***         28 165         25 02           Total equity         3 647         27 56           Liabilities         8 641         6 73           Provision so         520         44           Defrered lax liabilities         3 64         7.           Derivatives         44         7.           Other liabilities         8 53         9 89           Liabilities from contracts with customers         213			8 239
Cash         3 461         5.47           Non-current assets classified as held for sale         149         177           Derivatives         450         39           Other assets         541         1277           Total assets         53 810         49 35           EQUITY AND LIABILITIES         EQUITY           Share capital         1 058         1 058           Share premium         1 058         1 058           Hedging reserve         203         25           Revaluation reserve         (6)         86           Retained earnings         28 165         25 02           Total equity         30 647         27 586           LLABILITIES         8         46         67           Non-current liabilities         8         44         67         73         786           Loans, borrowings and bonds         84         77         20         44         67         78         22         10			
Non-current assets classified as held for sale         149         177           Derivatives         541         1277           Cher assets         531         22 294           Total assets         53 810         49 35           EQUITY AND LIABILITIES           EQUITY AND LIABILITIES           EQUITY (**)         1 058         1 058           Share premium         1 227         1 22           Hedging reserve         203         25           Revaluation reserve         (6)         25           Revaluation reserve         (6)         25           Revaluation reserve         8 661         5 502           Total equity         30 647         27 560           LABILITIES         500         27 560           Non-current liabilities         500         44           Non-current liabilities         500         44           Defered tax liabilities         250         24           Defered tax liabilities         250         22           Current liabilities         8 651         9 85           Current liabilities         8 853         9 85           Current liabilities         8 853         9 85			58
Derivatives         450         391           Other assets         22 207         22 294           Total assets         33 810         49 35           EQUITY         Same capital         1 058         1 058           Share capital         1 058         1 058         1 058           Share permium         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 227         1 222         1 25         2 50         2			
Other assets         541         1.277           Total assets         33 810         49 35           EQUITY AND LIABILITIES         EQUITY OF TABLE ASSETS			
Color of the properties o			
Coultry And Liabilities         53 810         49 35           EQUITY AND LIABILITIES         Country         Country         Country         Country         Country         Country         Country         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         2 052 <th< td=""><td>Other assets</td><td></td><td></td></th<>	Other assets		
EQUITY AND LIABILITIES           EQUITY         Colspan="2">1 1058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         1 058         2 052         2 052         2 050<	Tetal accets		
EQUITY         Share capital         1 058         1 058           Share premium         1 227 <td></td> <td>33 610</td> <td>45 332</td>		33 610	45 332
Share capital         1058         1056           Share premium         1227         1227           Hedging reserve         66         25           Revaluation reserve         66         25 02           Retained earnings         28 165         25 02           Total equity         30 647         27 560           LIABILITIES           Non-current liabilities           Loans, borrowings and bonds         8 641         6 73           Provisions         520         440           Deferred tax liabilities         734         788           Derivatives         84         77           Other liabilities         257         220           Current liabilities           Current liabilities         8 853         9 89           Liabilities from contracts with customers         213         55           Liabilities from contracts with customers         212         55           Loans, borrowings and bonds         1122         55           Provisions         376         32           Current tax liabilities         376         6           Current tax liabilities         376         6           Current tax liabilities			
Share premium         1 227         1 227           Hedging reserve         203         25           Revaluation reserve         28 165         25 02           Retained earnings         28 165         25 02           Total equity         30 647         27 56           LIABILITIES         Non-current liabilities         8 641         6 73           Loans, borrowings and bonds         8 641         6 73           Provisions         520         444           Deferred tax liabilities         734         78           Other liabilities         257         222           Current liabilities         257         228           Trade and other liabilities         8 853         9 89           Liabilities from contracts with customers         213         255           Loans, borrowings and bonds         1 122         555           Current tax liabilities         376         32           Current tax liabilities         376         32           Current tax liabilities         376         32           Current liabilities         376         32           Current liabilities         376         32           Current liabilities         376         32 </td <td></td> <td>4.050</td> <td>4.050</td>		4.050	4.050
Hedging reserve         203         255           Revaluation reserve         (6)         2502           Retained earnings         28 165         25 02           Total equity         30 647         27 56           LIABILITIES           Non-current liabilities           Loans, borrowings and bonds         8 641         6 73           Provisions         520         444           Deferred tax liabilities         734         78           Derivatives         84         7*           Other liabilities         257         22           Current liabilities         8 853         9 89           Liabilities from contracts with customers         213         255           Loans, borrowings and bonds         1 122         555           Provisions         376         32           Current tax liabilities         376         32           Current tax liabilities         376         32           Current liabilities         376         32           Current liabilities         376         32           Liabilities         376         32           Current liabilities         376         32           Current liabilities			
Revaluation reserve         (6)         Retained earnings         28 165         25 02           Total equity         30 647         27 565           LIABILITIES         Non-current liabilities         8 641         6 730           Loans, borrowings and bonds         8 641         6 730         4 44           Provisions         520         4 44         6 73         7 88 <th< td=""><td></td><td></td><td></td></th<>			
Retained earnings         28 165         25 02           Total equity         30 647         27 563           LIABILITIES         Non-current liabilities         Secondary of the provisions			203
LIABILITIES         Non-current liabilities           Loans, borrowings and bonds         8 641         6 73           Provisions         520         44           Deferred tax liabilities         734         78           Derivatives         84         75           Other liabilities         257         220           Trade and other liabilities         8 853         9 89           Liabilities from contracts with customers         213         255           Loans, borrowings and bonds         1 122         555           Provisions         376         32           Current tax liabilities         376         6           Derivatives         324         276           Other liabilities         1 663         2 420           Total liabilities         23 163         21 78			25.027
LIABILITIES           Non-current liabilities         8 641         6 73           Loans, borrowings and bonds         520         44           Provisions         520         44           Deferred tax liabilities         734         78           Derivatives         84         79           Other liabilities         257         221           Current liabilities           Trade and other liabilities         8 853         9 89           Liabilities from contracts with customers         213         21           Loans, borrowings and bonds         1 122         55           Provisions         376         32           Current tax liabilities         376         6           Derivatives         324         27           Other liabilities         1663         2 42           Other liabilities         1663         2 42           Other liabilities         23 163         2178			
Non-current liabilities         Beautiful provisions         8 641         6 730           Provisions         520         444           Deferred tax liabilities         734         78           Derivatives         84         79           Other liabilities         257         220           Current liabilities         10 236         8 255           Trade and other liabilities         8 853         9 89           Liabilities from contracts with customers         213         550           Loans, borrowings and bonds         1 122         550           Provisions         376         32           Current tax liabilities         376         66           Derivatives         324         274           Other liabilities         1 663         2 420           Total liabilities         3 163         2 420	Total equity	30 047	21 303
Loans, borrowings and bonds         8 641         6 73           Provisions         520         444           Deferred tax liabilities         734         78           Derivatives         84         73           Other liabilities         257         22           Current liabilities         8 853         9 89           Liabilities from contracts with customers         213         36           Loans, borrowings and bonds         1 122         55           Provisions         376         32           Current tax liabilities         376         66           Derivatives         324         27           Other liabilities         1 663         2 42           Total liabilities         3163         2 3163			
Provisions         520         444           Deferred tax liabilities         734         783           Derivatives         84         783           Other liabilities         257         220           Current liabilities         10 236         8 253           Trade and other liabilities         8 853         9 893           Liabilities from contracts with customers         213         213           Loans, borrowings and bonds         1 122         553           Provisions         376         32           Current tax liabilities         376         66           Derivatives         324         278           Other liabilities         1 663         2 420           Total liabilities         23 163         21 78	Non-current liabilities		
Deferred tax liabilities         734         783           Derivatives         84         783           Other liabilities         257         220           Current liabilities           Trade and other liabilities         8 853         9 893           Liabilities from contracts with customers         213         553           Loans, borrowings and bonds         1 122         555           Provisions         376         32           Current tax liabilities         376         66           Derivatives         324         276           Other liabilities         1 663         2 420           Total liabilities         23 163         21 78			6 736
Derivatives         84         75           Other liabilities         10 236         8 25           Current liabilities         8 853         9 89           Trade and other liabilities         8 853         9 89           Liabilities from contracts with customers         213         213           Loans, borrowings and bonds         1 122         55           Provisions         376         32           Current tax liabilities         376         60           Derivatives         324         270           Other liabilities         1 663         2 420           Total liabilities         23 163         21 78			440
Other liabilities         257         220           Current liabilities         8 853         8 893           Trade and other liabilities         8 853         9 893           Liabilities from contracts with customers         213         220			782
Current liabilities         8 253           Trade and other liabilities         8 853         9 893           Liabilities from contracts with customers         213			75
Current liabilities         8 853         9 897           Trade and other liabilities         8 853         9 897           Liabilities from contracts with customers         213         557           Loans, borrowings and bonds         1 122         557           Provisions         376         32           Current tax liabilities         376         66           Derivatives         324         277           Other liabilities         1 663         2 420           Total liabilities         23 163         21 78	Other liabilities		
Trade and other liabilities       8 853       9 89         Liabilities from contracts with customers       213         Loans, borrowings and bonds       1 122       55         Provisions       376       32         Current tax liabilities       376       60         Derivatives       324       27         Other liabilities       1 663       2 420         Total liabilities       23 163       21 78		10 236	8 253
Liabilities from contracts with customers       213         Loans, borrowings and bonds       1 122       555         Provisions       376       32         Current tax liabilities       376       60         Derivatives       324       270         Other liabilities       1 663       2 420         Total liabilities       23 163       21 78	Current liabilities		
Loans, borrowings and bonds       1 122       55         Provisions       376       32         Current tax liabilities       376       6         Derivatives       324       27         Other liabilities       1 663       2 42         Total liabilities       23 163       21 78	Trade and other liabilities	8 853	9 897
Provisions         376         32           Current tax liabilities         376         6           Derivatives         324         27           Other liabilities         1663         2 42           Total liabilities         23 163         21 78	Liabilities from contracts with customers	213	-
Provisions         376         32           Current tax liabilities         376         6           Derivatives         324         27           Other liabilities         1663         2 42           Total liabilities         23 163         21 78	Loans, borrowings and bonds	1 122	552
Current tax liabilities       376       66         Derivatives       324       276         Other liabilities       1 663       2 420         Total liabilities       12 927       13 536         Total liabilities       23 163       21 78	•	376	321
Other liabilities         1 663         2 420           12 927         13 530           Total liabilities         23 163         21 78			66
12 927     13 53       Total liabilities     23 163     21 78	Derivatives	324	278
Total liabilities 23 163 21 78	Other liabilities	1 663	2 420
		12 927	13 534
Total equity and liabilities 53 810 49 35	Total liabilities	23 163	21 787
	Total equity and liabilities	53 810	49 352

# Separate statement of changes in equity

	Share capital and share premium	Hedging reserve	Revaluation reserve	Retained earnings	Total equity
01/01/2018 (approved data)	2 285	253	-	25 027	27 565
Impact of IFRS 9 adoption	-	-	-	(24)	(24)
01/01/2018 (converted data)	2 285	253	-	25 003	27 541
Net profit	-	-	-	4 447	4 447
Items of other comprehensive income	-	(50)	(6)	(2)	(58)
Total net comprehensive income	•	(50)	(6)	4 445	4 389
Dividends	-	-	-	(1 283)	(1 283)
31/12/2018	2 285	203	(6)	28 165	30 647
(unaudited)					
01/01/2017	2 285	(327)	-	20 210	22 168
Net profit	-	=	=	6 102	6 102
Items of other comprehensive income	-	580	=	(2)	578
Total net comprehensive income	-	580	-	6 100	6 680
Dividends	-	-	-	(1 283)	(1 283)
31/12/2017	2 285	253	-	25 027	27 565

# Separate statement of cash flows

	12 MONTHS ENDED 31/12/2018	3 MONTHS ENDED 31/12/2018	12 MONTHS ENDED 31/12/2017	3 MONTHS ENDED 31/12/2017
Cash flows from operating activities	(unaudited)	(unaudited)		(unaudited)
Profit before tax	5 268	487	7 047	2 530
Adjustments for:				
Depreciation and amortisation	1 365	358	1 241	338
Foreign exchange (gain)/loss	282	75	(154)	(187)
Interest, net	241	59	172 (1 599)	44
Dividends (Profit) on investing activities	(870) (367)	(30) (91)	(1 599)	(75) (851)
Change in provisions	215	55	159	51
Change in working capital	(2 618)	(985)	(814)	(57)
inventories	(1 648)	474	(928)	(912)
receivables	(394)	1 834	(722)	519
liabilities	(576)	(3 293)	836	336
Other adjustments, incl.:	(273)	(127)	(240)	(101)
rights received free of charge	(276)	(74)	(213)	(73)
Income tax (paid)	(548)	(135)	(1 270)	(285)
Net cash from/(used in) operating activities	2 695	(334)	4 445	1 407
Cash flows from investing activities				
Acquisition of property, plant and equipment, intangible assets and	(1 610)	(558)	(1 614)	(451)
perpetual usufruct of land	, ,	(000)	,	, ,
Acquisition of shares, incl.:	(4 502)	-	(382)	(32)
redemption of non-controlling shares Unipetrol a.s.  Outflows from additional payments to subsidiaries' equity	(4 222) (48)	-	-	-
Disposal of property, plant and equipment, intangible assets and perpetual	. ,			
usufruct of land	207	39	184	22
Interest received	35	11	24	8
Dividends received	870	204	1 604	78
Expenses from non-current loans granted	(53)	(3)	(1)	(1)
Proceeds from non-current loans granted	6	2	6	2
Proceeds/(Expenses) from current loans granted	(60)	- (400)	169	165
Proceeds/(Outflows) from cash pool facility	60	(162)	(322)	(208)
Settlement of derivatives not designated as hedge accounting	347	172	(83)	(53)
Other	(7)	(7)	10	6
Net cash (used) in investing activities	(4 755)	(302)	(405)	(464)
Cash flows from financing activities				
Proceeds from loans received	2 075	-	-	-
Bonds issued	1 376	105	1 676	628
Repayments of loans and borrowings Redemption of bonds	(38) (1 180)	(38)	(822) (2 147)	(560)
Interest paid	(305)	(32)	(257)	(25)
Dividends paid	(1 283)	-	(1 283)	(20)
Proceeds/(Outflows) from cash pool facility	(602)	(1 009)	1 766	971
Other	(27)	(7)	(25)	(7)
Net cash from/(used in) financing activities	16	(1 351)	(1 092)	1 007
Net increase/(decrease) in cash	(2 044)	(1 987)	2 948	1 950
Effect of exchange rate changes	28	25	(34)	(43)
Cash, beginning of the period	5 477	5 423	2 563	3 570
Cash, end of the period	3 461	3 461	5 477	5 477



The foregoing quarterly report was approved by the Management Board of the Parent Company on 23 January 2019.

	Obajtek of the Board
Armen Artwich Member of the Board	Patrycja Klarecka Member of the Board
Zbigniew Leszczyński	Wiesław Protasewicz
Member of the Board	Member of the Board
Michał Róg	Józef Węgrecki
Member of the Board	Member of the Board