

# Summary of the results

#### Table 1

Q1 2010	Q2 2010	Q2 2009	% change	Key financial data, PLNm	2010	2009	% change
1	2	3	4 = (2-3) / 3	5	6	7	8 = (6-7) /7
17 442	21 068	16 770	25.6	Sales revenues	38 510	31 472	22.4
1 065	1 735	1 317	31.7	Profit/loss from operations plus depreciation and amortisation (EBITDA)	2 800	1 648	69.9
464	1 123	661	69.9	Profit/loss from operations, including:	1 587	340	366.8
482	843	420	100.7	PKN ORLEN S.A.	1 325	27	4807.4
54	102	-67	-	Unipetrol Group	156	-115	-
-103	-13	39	-	ORLEN Lietuva	-116	-12	-866.7
31	191	269	-29.0	Other	222	440	-49.5
				Operating segments, including:			
426	983	770	27.7	Refining	1 409	654	115.4
105	122	-172	-	Petrochemical	227	-244	-
75	216	223	-3.1	Retail	291	310	-6.1
-142	-198	-160	-23.8	Corporate Functions 1	-340	-380	10.5
601	612	656	-6.7	Depreciation and amortisation, including:	1 213	1 308	-7.3
307	313	335	-6.6	Refining	620	662	-6.3
185	192	201	-4.5	Petrochemical	377	405	-6.9
81	79	95	-16.8	Retail	160	182	-12.1
28	28	25	12.0	Corporate Functions <sup>1</sup>	56	59	-5.1
610	43	1 169	-96.3	Net profit/loss	653	77	748.1
593	-5	1 171	-	Profit/loss attributable to equity holders of the Parent	588	76	673.7
49 212	52 105	50 120	4.0	Assets	52 105	50 120	4.0
22 131	22 678	21 296	6.5	Equity	22 678	21 296	6.5
10 291	9 752	13 264	-26.5	Net debt	9 752	13 264	-26.5
416	2 468	1 921	28.5	Net cash provided by operating activities	2 884	3 072	-6.1
-575	-381	-1 708	77.7	Net cash (used in) investing activities	-957	-2 560	62.6
776	600	1 282	-53.2	Investment expenditures (CAPEX)	1 376	1 999	-31.2
4 =	5.0			D ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	<b>5</b> 0	0.7	
4.7	5.9	-2.6	-	Return on capital employed (ROACE) (%) <sup>2</sup>	5.9	-2.7	-
46.9	44.7	66.4	-21.7p.p.	Financial leverage (%) <sup>3</sup>	45.1	61.7	-16.6p.p.
2.14	1.97	7.38	-73.3	Net debt/Profit from operations plus depreciation and amortisation for the last four quarters (EBITDA) <sup>4</sup>	1.97	7.38	-73.3
				Net debt/Profit from operations plus depreciation and			
3.43	2.69	3.20	-15.9	amortisation based on the LIFO method for the last four	2.69	3.20	-15.9
				quarters (EBITDA) <sup>5</sup>			
1.39	-0.01	2.74	-	Net profit/loss attributable to equity holders of the Parent per share (EPS)	1.37	0.18	661.1
0.00	0.00	0.00	-	<u></u>	0.00	0.00	

	Q1 010	Q2 2010	Q2 2009	% change	Financial data adjusted by the effect of inventory valuation based on the LIFO method, PLNm	2010	2009	% change
	49	682	-267	-	Profit/loss from operations	731	-342	-
-	-415	-441	-928	52.5	Effect on inventory valuation <sup>6</sup> based on LIFO method on profit from operations, including:	-856	-682	-25.5
-	-319	-465	-562	17.3	PKN ORLEN S.A.	-784	-229	-242.4
	-81	-21	-135	84.4	Unipetrol Group	-102	-169	39.6
	-25	47	-216	-	ORLEN Lietuva	23	-271	-
	273	-312	421	-	Net profit/loss	-39	-471	91.7

<sup>1)</sup> Includes Corporate Functions of the ORLEN Group companies, as well as companies not included in any of the above segments.

<sup>2)</sup> ROACE = profit from operations for the last four quarters after tax/average capital employed (equity + net debt).

3) Financial leverage = net debt/equity - calculated using the average carrying values in the period.

4) Interest bearing debt net of cash and cash equivalents as at the end of the period / (EBITDA + dividend received from Polkomtel) for the last four quarters.

5) Interest bearing debt net of cash and cash equivalents as at the end of the period/ (EBITDA + dividend received from Polkomtel) based on the LIFO method for the last four quarters.

<sup>6)</sup> Calculated as a difference between profit from operations determined using the LIFO method of inventory valuation and profit from operations determined using the weighted average method of inventory valuation.



#### Commentary

## Reported results from operations and impact of the LIFO method of inventory valuation

The reported profit from operations of the ORLEN Capital Group ("ORLEN Group") for the II quarter of 2010 amounted to PLN 1,123 million as compared to PLN 661 million in the analogous period of the prior year. The cumulative result from operations of the ORLEN Group for the I half of 2010 reached the level of PLN 1,587 million as compared to PLN 340 million in the I half of 2009.

Using the LIFO method of inventory valuation, the ORLEN Group realized profit from operations of PLN 682 million in the II quarter of 2010 as compared to loss from operations of PLN (-) 267 million in the II quarter of 2009.

Changes in reported results from operations of the most significant entities belonging to the ORLEN Group in comparison to the results for the II quarter of 2009 were as follows:

- in PKN ORLEN S.A. profit from operations was higher by PLN 423 million (y/y) and amounted to PLN 843 million, mainly as a consequence of the improvement in the refining segment result by PLN 313 million (y/y), petrochemical segment by PLN 149 million (y/y), retail segment by PLN 8 million (y/y) and higher corporate functions costs by (-) PLN 47 million (y/y), mainly due to revaluation of provisions. Changes of macroeconomic factors including Ural/Brent differential, refining margins and exchange rates ("macroeconomic factors"), as well as optimization of segment's operating expenses, positively affected the result from operations of the refining segment. Higher crude oil prices had a negative impact on inventory valuation, which negatively affected segment's result from operations by PLN (-) 89 million (y/y). Improvement of the results of the petrochemical segment was achieved mainly as the effect of increase of petrochemical margins despite lower sales volume due to planned shutdown of Olefins Installation. Result of the retail segment was higher by PLN 8 million (y/y) as a result of increase in sales volume and improvement of non-fuel margins, accompanied by observed decrease in fuel margins.
- in the ORLEN Lietuva Group ("ORLEN Lietuva") result from operations decreased by PLN (-) 52 million (y/y) and amounted to PLN (-) 13 million. Lower result from operations of the refining segment by PLN (-) 51 million (y/y) reflects unfavourable influence of changes in crude oil prices on inventory valuation in the amount of PLN (-) 264 million, accompanied by positive influence of macroeconomic factors, increasing sales volume and positive influence of lower fixed costs and payroll costs (y/y).
- in the Unipetrol Group ("Unipetrol Group") result from operations increased by PLN 169 million (y/y) and amounted to PLN 102 million. Result from operations of the refining segment was higher by PLN 80 million (y/y), mainly as a consequence of positive impact of macroeconomic factors accompanied by the negative impact of changes in crude oil prices on inventory valuation in the amount of PLN (-) 73 million (y/y). The result of petrochemical segment was higher by PLN 103 million (y/y), mainly due to higher sales volume and higher petrochemical margins (y/y) accompanied by negative impact of changes in prices of petrochemical products on inventory valuation in the amount of PLN (-) 41 million (y/y). Lower result of the retail segment by PLN (-) 9 million is a result of lower margins realized on sales of fuel and non-fuel products accompanied by similar sales volume.

Total impact of macroeconomic factors including Ural/Brent differential, model margins and foreign exchange rates on the reported result from operations of the ORLEN Group was positive and amounted to PLN 794 million (y/y).

The positive impact of increasing crude oil prices on the reported profit from operations in the II quarter of 2010 was lower by PLN (-) 487 million (y/y) in comparison to the comparable data and amounted to PLN 441 million.

The increase of sales volume of the retail segment by 5% (y/y), achieved mainly on the Polish and German market, increase of sales in the refining segment by 8% (y/y) achieved in all entities of the segment and maintaining the level of sales of olefins and polyolefins, accompanied by lower sales volume of PVC and fertilizers, resulted in a positive impact on the reported result from operations in the total amount of PLN 51 million (y/y).

In the II quarter of 2010, the following significant shutdowns of production installations were performed:

- PKN ORLEN S.A. planned repair shutdown of Reforming V installation (45 days), Fluid Catalytic Cracking Installation (37 days), Olefins II Installation (21 days) and Diesel Oil Hydrodesulphurisation Unit V (14 days);
- Unipetrol Group planned shutdown of Polypropylene (12 days), Visbreaking (22 days) and Hydrocracking (24 days) Installations;
- Anwil Group planned shutdown of Plastics Complex (21 days) and emergency breakdown of Electrolysis installation in the Chlorine and Lye Plant (4 days), which is a part of this Complex.



Savings in the area of payroll costs exceeded by PLN 2 million the increase of fixed costs mostly due to higher costs of repairs carried out on production installations. After consideration of lower depreciation and amortisation costs, reported result from operations increased by PLN 47 million (y/y).

Negative impact of the result on other operating activities amounted to PLN (-) 11 million (y/y). Lack of positive effects on revaluation of impairment allowances of property, plant and equipment and intangible assets in the amount of PLN (-) 46 million (y/y), that occurred in the II quarter of 2009, and negative impact of revaluation of reserves in the amount of PLN (-) 59 million (y/y) were compensated with profit from sale of non-financial noncurrent assets in the amount of PLN 26 million (y/y), including profit from sale of CO<sub>2</sub> emission rights in the amount of PLN 13 million (y/y) and revenues from grants in the amount of PLN 61 million (y/y), received mainly in effect of reduction of nitrous suboxide emission on Nitrogenous Acid Installation in Anwil S.A.

#### Financial revenues and expenses and net result

Depreciation of PLN against foreign currencies observed in May and June of the current year had positive impact on results from operations but resulted in recognition of net foreign exchange losses on revaluation of loans and settlements denominated in foreign currencies. As a consequence, the result on financing activities was negative in the II quarter 2010 and amounted to PLN (-) 1,091 million. The main position comprised net foreign exchange losses in the amount of PLN (-) 1,041 million, including foreign exchange losses on revaluation of loans in foreign currencies in the amount of PLN (-) 468 million. Other foreign exchange losses in the amount of PLN (-) 573 million concerned revaluation of trade and investment settlements, of which PLN (-) 301 million included unrealized differences. In case of an appreciation of PLN against foreign currencies in the next periods unrealized foreign exchange losses may reverse.

Foreign exchange losses on loans denominated in USD for which hedging relationship with net investment in ORLEN Lietuva was designated in the amount of PLN (-) 628 million and foreign exchange losses on revaluation of subsidiaries in the amount of PLN (-) 336 million were recognized in equity in line foreign exchange losses on subsidiaries from consolidation, according to IAS 39 (Financial instruments: recognition and measurement) and IAS 21 (The effects of changes in foreign exchange rates), respectively.

After consideration of share in profit from investments accounted for under equity method and tax charges, net profit of the PKN ORLEN Group for the II guarter of 2010 amounted to PLN 43 million.

#### Indebtedness and cash flows

As at 30 June 2010 net indebtedness of the ORLEN Group amounted to PLN 9,752 million and decreased by PLN (-) 511 million as compared to the end of 2009. The decrease of net indebtedness is the result of the repayment of loans and borrowings of (-) PLN 1,651 million accompanied by increases of PLN 1,140 million, mainly due to revaluation of loans as a result of depreciation of PLN against USD and EUR.

In the II quarter of 2010 net indebtedness decreased by PLN (-) 539 million, of which repayment of loans and borrowings and change in the balance of cash and cash equivalents amounted to PLN (-) 1,970 million, and was accompanied by increases of PLN 1,431 million, due to mainly unrealized foreign exchange differences on revaluation.

Net cash provided by operating activities amounted to PLN 2,468 million in the II quarter of 2010. Operating cash flows included mainly net profit for the II quarter of 2010 increased by depreciation and amortization and foreign exchange differences in the total amount of PLN 1,180 million and positive change in the level of net working capital amounting to PLN 1,259 million.

Net cash used in investing activities in the II quarter of 2010 amounted to (-) PLN 381 million. The expenditures due to acquisition of property, plant and equipment and intangible assets amounted to PLN (-) 600 million and related mainly to realized investment programs and purchase of  $CO_2$  emission rights in the amount of PLN (-) 108 million. On the other hand, proceeds from disposal of property, plant and equipment and intangible assets in the II quarter 2010 included PLN 114 million related to sale of  $CO_2$  emission rights.

Dividends received, interest and net proceeds from acquisition and sale of short-term securities amounted to PLN 59 million.

Net cash used in financing activities in the II quarter of 2010 amounted to PLN (-) 2,370 million and comprised mainly net repayment of loans and borrowings in the amount of PLN (-) 2,251 million and debt costs in the amount of PLN (-) 113 million.

Consequently, the balance of cash and cash equivalents decreased by PLN (-) 282 million in the II quarter of

Detailed comments regarding revenues and operating results of particular segments were presented further on in this report.



# Macroeconomic Commentary

# Crude oil prices, Ural/Brent differential and model margins

Table 2

		Quarter		
Item	Q1 2010	Q2 2010	Q2 2009	% change
1	2	3	4	5=(3-4)/4
	76.4	78.3	59.1	32.5
Brent crude oil (USD/bbl)				
Brent / Ural differential (USD/bbl)	1.4	1.8	0.9	100.0
Model refining margin (USD/bbl)	4.0	4.7	4.6	2.2
Model petrochemical margin (EUR/t)	629	724	487	48.7
Quotations of margins (crack spreads) (USD/t)				
Refining products				
Gasoline	158	154	153	0.7
Diesel fuel	77	103	69	49.3
Light heating oil	63	84	47	78.7
A-1 jet fuel	110	131	94	39.4
Heavy heating oil	-133	-156	-124	-25.8
Petrochemical products (EUR/t)				
Polyethylene	199	210	195	7.7
Polypropylene	258	338	263	28.5
Ethylene	504	497	374	32.9
Propylene	454	528	212	149.1
Toluene	200	223	103	116.5
Benzene	322	362	130	178.5
Butadiene	557	809	93	769.9

# **Exchange rates**

Table 3

	Aver	age exchange	rate <sup>1</sup>	<b>%</b>	Year	<b>%</b>			
Currency	Q1 2010	Q2 2010	Q2 2009	change	Q1 2010	Q2 2010	Q2 2009	change	
1	2	3	4	5=(3-4)4	6	7	8	9=(7-8)8	
PLN/USD	2.88	3.16	3.27	-3.3	2.87	3.39	3.17	6.9	
PLN/EUR	3.99	4.01	4.45	-9.9	3.86	4.15	4.47	-7.2	
PLN/CZK	0.1542	0.1569	0.1669	-6.0	0.1517	0.1609	0.1727	-6.8	
LTL/USD	2.49	2.71	2.54	6.7	2.55	2.82	2.46	14.6	
LTL/EUR	3.45	3.45	3.45	-	3.45	3.45	3.45	-	
CZK/USD	18.7	20.2	19.6	3.1	18.9	20.9	18.3	14.2	
CZK/EUR	25.9	25.6	26.7	-4.2	25.4	25.7	25.9	-0.8	

<sup>1)</sup> Based on daily exchange rates of NBP, Czech Republic National Bank and Bank of Lithuania.

# **Fuel Consumption**

According to estimations based on data provided by Agencja Rynku Energii S.A. (The Energy Market Agency) consumption of gasolines in Poland in the II quarter of 2010 decreased by (-) 7.0% (y/y) and amounted to 1,046 thousand tonnes.



Results of the PKN ORLEN Group for the II quarter of 2010 (Translation of a document originally issued in Polish)

Consumption of diesel oil in the II quarter of 2010 increased by 1.9% (y/y) and amounted to 2,725 thousand tonnes.

Based on estimates from the Lithuanian market, consumption of gasolines in the II quarter of 2010 decreased by (-) 23.1% (y/y) and amounted to 78 thousand tonnes, while the consumption of diesel oil increased by 17.0% (y/y), and amounted to 253 thousand tonnes.

Based on estimates from the Czech market, consumption of gasolines in the II quarter of 2010 decreased by (-) 9,1% (y/y) and amounted to 472 thousand tonnes, while the consumption of diesel oil dropped by (-) 6,2% (y/y), and amounted to 952 thousand tonnes.

According to estimates from the German market, consumption of gasolines in the II quarter of 2010 decreased by (-) 1.5% (y/y) and amounted to 5,186 thousand tonnes. The consumption of diesel oil increased by 1.9% (y/y), to 7,880 thousand tonnes.

## **Presentation changes**

In segment data relating to the half-year condensed consolidated statement of comprehensive income for the period of 6 and 3 months ended 30 June 2009 (disclosed in note 2 to the half-year condensed consolidated financial statements) a reclassification adjustment was made from sales revenues and operating expenses of the refining segment to sales revenues and to operating expenses of the retail segment in the amount of PLN 554 million and PLN 323 million respectively. The adjustment reflects sales volumes generated through DOFO channel (Dealer Owned Franchise Operated), previously presented in the refining segment.

According to the Management Board the above mentioned changes will ensure better presentation of effects of the activities.



# **Segment commentary – Refining Segment**

#### Table 4

Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	6 months 2009	% change
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
13 383	15 844	12 109	30.8	Sales revenues, including:	29 227	22 673	28.9
9 266	11 389	8 512	33.8	Sales to external customers	20 654	16 187	27.6
4 117	4 455	3 597	23.9	73.9 Transactions with other segments		6 486	32.2
-12 972	-14 851	-11 422	30.0	Operating expenses	-27 823	-22 123	25.8
15	-10	83	-	Other operating revenues/expenses, net	5	104	-95.2
426	983	770	27.7	Profit/Loss from operations	1 409	654	115.4
51	530	-121	-	Profit/Loss from operations under LIFO	581	55	956.4
733	1 296	1 104	17.4	EBITDA	2 029	1 316	54.2
132	191	305	-37.4	CAPEX	323	568	-43.1
4 737	5 683	5 249	8.3	Sales of products (thousand tonnes)	10 420	10 736	-2.9

In the II quarter of 2010 profit from operations of the refining segment of the ORLEN Group amounted to PLN 983 million and increased by PLN 213 million (y/y) as compared to the analogous period of the previous year.

Change in macroeconomic factors including Ural/Brent differential, refining margin and foreign exchange rates led to improvement of profit from operations by PLN 519 million (y/y). Positive impact of changes in crude oil prices on inventory valuation was lower by PLN (-) 438 million (y/y).

The increase in refining sales volume of 8% (y/y) recognized in all segment's entities resulted in the improvement of segment's profit from operations by PLN 52 million (y/y).

Lower fixed costs, payroll costs and depreciation and amortisation costs additionally improved reported result from operations by PLN 68 million (y/y).

In the II quarter of 2010 as compared to the II quarter of the prior year, the segment's CAPEX decreased by PLN (-) 114 million (y/y) to the level of PLN 191 million.

The most significant investments carried out in the II quarter of 2010 comprised: construction of HON VII Installation and Claus II Installation together with infrastructure, reconstruction of cauldron on Catalytic Cracking Installation II and continuation of fuel pipeline Ostrów Wielkopolski – Wrocław construction in PKN ORLEN S.A.



# Segment commentary - Retail Segment

#### Table 5

Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	6 months 2009	% change
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
5 586	7 041	6 104	15.4	Sales revenues, including:	12 627	11 074	14.0
5 559	7 011	6 089	15.1	Sales to external customers	12 571	11 046	13.8
27	30	15	100.0	Transactions with other segments	56	28	100.0
-5 506	-6 846	-5 891	16.2	Operating expenses	-12 352	-10 748	14.9
-5	21	10	110.0	Other operating revenues/expenses, net	16	-16	-
75	216	223	-3.1	Profit/Loss from operations	291	310	-6.1
156	295	318	-7.2	EBITDA	451	492	-8.3
21	56	54	3.7	CAPEX	77	97	-20.6
1 541	1 785	1 693	5.4	Sales of products (thousand tonnes)	3 325	3 176	4.7

In the II quarter of 2010 profit from operations of the retail segment of the ORLEN Group amounted to PLN 216 million as compared to PLN 223 million in the analogous period of the previous year.

Increasing fuel prices caused a strong pressure on the level of fuel margins on all markets, which caused the decrease of the segment's result from operations by PLN (-) 55 million (y/y). Unfavorable influence of fuel margins was partially compensated by the 5% increase in fuel sales volume achieved on the Polish and German market, which consequently improved segment's result from operations by PLN 21 million (y/y).

Further savings in the area of fixed costs and payroll costs amounted over PLN 1 million (y/y). After consideration of lower depreciation and amortisation costs and higher margin on sale of non-fuel merchandise and services segment's reported profit from operations increased by PLN 19 million (y/y).

At the end of June 2010 the number of catering points such as Stop Café and Stop Café Bistro amounted to 612, which reflects an increase of 145 (y/y).

In the II quarter of 2010 as compared to the II quarter of 2009, there was a increase in segment's CAPEX by PLN 2 million (y/y) to the level of PLN 56 million.

During the analyzed period 3 new petrol stations were launched (2 in Poland and 1 in Germany) and 18 petrol stations were reconstructed (10 in Poland and 8 in the Czech Republic) in the ORLEN Group.



# **Segment commentary – Petrochemical Segment**

#### Table 6

Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	6 months 2009	% change
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
3 274	3 201	3 201	0.0	Sales revenues, including:	6 475	6 154	5.2
2 598	2 637	2 154	22.4	Sales to external customers	5 235	4 204	24.5
676	564	1 047	-46.1	Transactions with other segments	1 240	1 950	-36.4
-3 190	-3 165	-3 363	-5.9	Operating expenses	-6 355	-6 411	-0.9
21	86	-10	-	Other operating revenues/expenses, net	107	13	723.1
105	122	-172	-	Profit/Loss from operations	227	-244	-
65	134	-209	-	Profit/Loss from operations under LIFO	199	-328	-
290	314	31	912.9	EBITDA	604	162	272.8
619	339	892	-62.0	CAPEX	958	1 293	-25.9
1 239	1 077	1 197	-10.0	Sales of products (thousand tonnes)	2 316	2 442	-5.2

In the II second quarter of 2010 segment's profit from operations amounted to PLN 122 million as compared to loss from operations of PLN (-) 172 million in the II quarter of 2009.

Impact of macroeconomic factors connected with the increase of petrochemical margins (y/y) together with changes in foreign exchange rates increased the segment's result from operations by PLN 275 million (y/y).

The effect of changes in prices of petrochemical products on inventory valuation decreased reported profit from operations of the segment by PLN (-) 49 million (y/y).

Observed deterioration of demand, particularly noticeable in the area of fertilizers and PVC, together with stable level of sales of olefins and polyolefins resulted in decrease of the reported profit from operations by PLN (-) 22 million (y/y).

The increase in fixed costs in the amount of PLN (-) 14 million (y/y), due to shutdowns on production installations was partially limited by lower payroll costs by PLN 1 million (y/y). After consideration of lower depreciation and amortisation costs segment's reported result from operations decreased by PLN (-) 4 million (y/y).

Positive effect on other operating activities in the amount of PLN 96 million (y/y) comprised mainly proceeds from grants received mainly for reduction of nitrous suboxide emission in Anwil S.A. and profits from sale of  $CO_2$  emission rights.

During the II quarter of 2010 the segment's CAPEX decreased by PLN (-) 553 million (y/y) to the level of PLN 339 million.

The most significant investments realized in the II quarter half of 2010 comprised continuation of construction works on paraxylene and terephthalic acid production plant (PX/PTA) in PKN ORLEN S.A., construction of new Butadiene Unit in the Unipetrol Group, as well as installation of media in terephthalic acid production plant (PTA) and construction of oxygen plant in the Anwil Group.



# Segment commentary – Corporate Functions

#### Table 7

Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	6 months 2009	% change
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
65	82	68	20.6	Sales revenues, including:	148	133	11.3
19	31	15	106.7	Sales to external customers	50	35	42.9
46	51	53	-3.8	Transactions with other segments	98	98	0.0
-211	-227	-198	14.6	Operating expenses	-438	-432	1.4
4	-53	-30	76.7	Other operating revenues/expenses, net	-50	-81	-38.3
-142	-198	-160	-23.8	Profit/Loss from operations	-340	-380	10.5
-114	-170	-136	-25.0	EBITDA	-284	-321	11.5
5	13	32	-59.4	CAPEX	19	41	-53.7

Higher costs of corporate functions segment by PLN (-) 38 million (y/y) resulted mainly from negative influence of revaluation of provisions in the amount of PLN (-) 41 million (y/y).

During the II quarter of 2010 the segment's CAPEX of PLN 13 million related mainly to investments within the IT area.



Half-year condensed consolidated financial statements

# POLSKI KONCERN NAFTOWY ORLEN S.A. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for 3 and 6 months ended 30 June 2010 and 30 June 2009

## Table 8

Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	6 months 2009	% change
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
17 442	21 068	16 770	25.6	Sales revenues	38 510	31 472	22.4
-15 895	-18 775	-14 944	25.6	Cost of sales	-34 670	-28 675	20.9
1 547	2 293	1 826	25.6	Gross profit on sales	3 840	2 797	37.3
-797	-865	-855	1.2	Distribution expenses	-1 662	-1 731	-4.0
-320	-349	-365	-4.4	General and administrative expenses	-669	-747	-10.4
102	188	210		Other operating revenues	291	335	-13.1
-68	-144	-155	-7.1	Other operating expenses	-213	-314	-32.2
464	1 123	661	69.9	Profit from operations	1 587	340	366.8
518	80	743	-89.2	Financial revenues	309	462	-33.1
-230	-1 171	-162	622.8	Financial expenses	-1 112	-884	25.8
288	-1 091	581	-	Financial revenues and expenses, net	-803	-422	90.3
39	86	93	-7.5	Share in profit from investments accounted for under equity method	125	146	-14.4
791	118	1 335	-91.2	Profit before tax	909	64	1 320.3
-181	-75	-166	-54.8	Income tax expense	-256	13	-
610	43	1 169	-96.3	Net profit	653	77	748.1
				Items of other comprehensive income:			
-49	-193	119	-	Hedging instruments valuation	-242	-14	1 628.6
29	2	41	-95.1	Hedging instruments settlement	31	84	-63.1
-170	668	-230	-	Foreign exchange differences on consolidation	498	666	-25.2
4	36	-30	-	Deferred tax on other comprehensive income	40	-13	-
-186	513	-99	-	Total items of other comprehensive income	327	724	-54.8
423	557	1 069	-47.9	Total comprehensive income	980	800	22.5
610	43	1 169	-96.3	Net profit attributable to:	653	77	748.1
593	-5	1 171	-	equity holders of the parent	588	76	673.7
17	48	-2	-	non-controlling interest	65	1	6 400.0
				•			
423	557	1 069	-47.9	Total comprehensive income attributable to:	980	800	22.5
459	378	1 046	-63.9	equity holders of the parent	837	569	47.1
-36	179	23	678.3	non-controlling interest	143	231	-38.1
1.39	-0.01	2.74	-	Net profit/(loss) and diluted net profit/(loss) per share attributable to equity holders of the parent (in PLN per share)	1.37	0.18	661.1



# POLSKI KONCERN NAFTOWY ORLEN S.A. CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 30 June 2010 and 31 December 2009

Table 9

31.03.2010	30.06.2010	% change	Item, PLNm	31.12.2009	% change
1	2	3=(2-1)1	4	5	6=(2-5)/5
27 048	20.420		ASSETS  Proporty plant and aguinment	27 070	
70	28 438	5.1 4.3	Property, plant and equipment Investment property	71	5.1 2.8
1 078	854	-20.8		690	23.8
98	97	-1.0		96	1.0
1 440	1 504	4.4	Investments in associates	1 402	7.3
189	437	131.2	Deferred tax assets	291	50.2
56	56	0.0	Financial assets available for sale	60	-6.7
49	53	8.2	Non-current loans and receivables	47	12.8
30 028	31 512	4.9	Total non-current assets	29 727	6.0
10 327	11 024	6.7	Inventory	10 620	3.8
5 940	6 994	17.7	Trade and other receivables	5 417	29.1
196	173	-11.7	Short-term financial assets	181	-4.4
31	25	-19.4	Income taxes receivable	34	-26.5
229	202	-11.8	Prepayments	208	-2.9
2 427	2 145	-11.6	Cash and cash equivalents	2 941	-27.1
34	30	-11.8	Non-current assets held for sale	32	-6.3
19 184	20 593	7.3	Total current assets	19 433	6.0
49 212	52 105	5.9	Total assets	49 160	6.0
		-	LIABILITIES AND SHAREHOLDERS' EQUITY		-
1 058	1 058	0.0	Share capital	1 058	0.0
1 227	1 227	0.0	Share premium	1 227	0.0
-2	-156	7700.0	Hedging reserve	15	-
-384	153	_	Foreign exchange differences on	-267	-
17 598	17 593	0.0	subsidiaries from consolidation Retained earnings	17 005	3.5
17 390	17 393		Total equity attributable to equity	17 003	3.0
19 497	19 875	1.9	holders of the parent	19 038	4.4
2 634	2 803	6.4	Non-controlling interest	2 669	5.0
22 131	22 678	2.5	Total equity	21 707	4.5
9 654	9 252	-4.2	Interest-bearing loans and borrowings	11 611	-20.3
649	648	-0.2	Provisions	662	-2.1
832	932	12.0	Deferred tax liabilities	836	11.5
129	125	-3.1		133	-6.0
11 264	10 957	-2.7	Total long-term liabilities	13 242	-17.3
10 923	14 259	30.5	Trade and other liabilities	11 495	24.0
3 064	2 645	-13.7	Interest-bearing loans and borrowings	1 594	65.9
56	39	-30.4	Income tax liability	24	62.5
960	660		Provisions	847	-22.1
715	555	-22.4		134	314.2
99	312	215.2	Other financial liabilities	117	166.7
15 817	18 470	16.8	Total short-term liabilities	14 211	30.0
27 081	29 427	8.7	Total liabilities and charoholders'	27 453	7.2
49 212	52 105	5.9	Total liabilities and shareholders' equity	49 160	6.0



# POLSKI KONCERN NAFTOWY ORLEN S.A. CONSOLIDATED STATEMENT OF CASH FLOWS for 3 and 6 months ended 30 June 2010 and 30 June 2009

## Table 10

Cash flows - operating activities	Q1 2010	Q2 2010	Q2 2009	% change	Item, PLNm	6 months 2010	2009	% change
Cash flows - investing activities   Cash flows - investing activ	1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
Adjustments for   Adjustments for   Share in profit from investments accounted for   125   .146   .14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.4     14.5     14.4     14.5   14.5   14.5     14.5	010	10	1 100	22.2		050		<b>7</b> 10.1
Share in profit from investments accounted for under equity method 601 612 656 -6.7 Depreciation and amortisation 1213 1308 -7.3 337 525 -381 - Foreign exchange loss/(gain) 188 463 -5.9.4 122 88 113 -212 Interest and dividends 211 208 1.4 14 -90 -57 5.79 (Profit)/loss on investing activities -6 41 85.4 428 -1062 -294 261.2 Change in receivables -1490 -318 368.6 254 -409 -1 628 74.9 Change in inventories -155 -1098 85.9 421 2730 2 794 -2.3 Change in june inventories -155 -1098 85.9 110 122 -523 - Change in provisions 231 -478 181 74 166 -554 Income tax expense 256 -1335 -128 -21 509.5 Income tax (paid)/received -163 170216 48 20 140.0 Other adjustments -168 42  416 2 468 1 921 28.5 Net cash provided by operating activities  Cash flows - investing activities  Cash flows - investing activities  Cash flows - investing activities  Acquisition of property, plant and equipment -1198 -1 669 -28.2 -30 -8 0 - Acquisition of property, plant and equipment and intangible assets 0 13 1 1200 Disposal of shares -1018 -2019 -2	610	43	1 169	-96.3		653		/48.1
1.00					<u> </u>			
601   612   656   -6.7   Depreciation and amortisation   1 213   1 308   -7.3	-39	-86	-93	-7.5		-125	-146	-14.4
337   525   -381	601	612	656	-6.7		1 213	1 308	-73
122				-0.7				
14				-212				
428   1 062   -294   261.2   Change in receivables   -1 490   -318   368.6   254   409   -1 628   74.9   Change in inventories   -155   -1 098   85.9   421   2730   2794   -2.3   Change in liabilities   2 309   2 898   -20.3   110   122   -523   - Change in provisions   231   -478   -35   -128   -21   509.5   Income tax expense   256   -13   -2   -216   48   20   140.0   Other adjustments   -163   170   -2   -216   48   20   140.0   Other adjustments   -168   42   -2   -216   48   20   140.0   Other adjustments   -168   42   -2   -216   48   20   140.0   Other adjustments   -168   42   -2   -2   -2   -2   -2   -2   -2								
254   -409   -1 628   74.9   Change in inventories   -155   -1 098   85.9								
110	254	-409	-1 628	74.9		-155	-1 098	
181	-421	2 730	•		2 309	2 898	-20.3	
35   -128   -21   509.5   Income tax (paid)/received   -163   170   -1216   48   20   140.0   Other adjustments   -168   42   -1216   48   20   140.0   Other adjustments   -168   42   -1216   -168   42   -12216   -122	110	122	22 -523 - Change in provisions		231	-478	_	
Cash flows - investing activities   Cash flows - investing activities	181	74	74 166 -55.4 Income tax expense		256	-13	-	
Cash flows - investing activities	-35			509.5	Income tax (paid)/received	-163	170	-
Cash flows - investing activities   Cash flows - investing activities    -597	-216	48	20	140.0	Other adjustments	-168	42	-
-597 -600 -785 -23.6 Acquisition of property, plant and equipment and intangible assets  53 145 19 663.2 Disposal of property, plant and equipment and intangible assets  0 13 1 1200 Disposal of shares 13 1 1200  01018 - Acquisition of shares101830 -8 0 - Acquisition of shares1018 0 37 0 - Proceeds from sale of short-term securities 37 0 1 30 76 -60.5 Interest and dividend received 31 78 -59.7  0 0 0 - Dividends paid to non-controlling interest 0 0575 -381 -1708 77.7 Net cash (used in) investing activities -957 -2560 62.6  Cash flows - financing activities  4 790 3 416 1 787 91.2 Proceeds from loans and borrowings 8 206 5 280 55.4  4 986 -5 667 -2 471 129.3 Repayment of loans and borrowings -10 653 -5 631 89.2  -147 -113 -210 -46.2 Interest paid -260 -326 -20.2  -7 -6 -10 -40.0 Payment of liabilities under finance lease agreements -13 -54 -75.9  4 0 0 - Other -354 -2 370 -904 -162.2 Net cash (used in) financing activities -2 723 -730 -273.0  -513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1  -1 1 -11 - Effect of exchange rate changes 0 -1  Cash and cash equivalents, beginning of the period -112 31 261.3 -101.	416	2 468	1 921	28.5		2 884	3 072	-6.1
-597 -600 -785 -23.6 Acquisition of property, plant and equipment and intangible assets  53 145 19 663.2 Disposal of property, plant and equipment and intangible assets  0 13 1 1200 Disposal of shares 13 1 1200  01018 - Acquisition of shares101830 -8 0 - Acquisition of shares1018 0 37 0 - Proceeds from sale of short-term securities 37 0 1 30 76 -60.5 Interest and dividend received 31 78 -59.7  0 0 0 - Dividends paid to non-controlling interest 0 0575 -381 -1708 77.7 Net cash (used in) investing activities -957 -2560 62.6  Cash flows - financing activities  4 790 3 416 1 787 91.2 Proceeds from loans and borrowings 8 206 5 280 55.4  4 986 -5 667 -2 471 129.3 Repayment of loans and borrowings -10 653 -5 631 89.2  -147 -113 -210 -46.2 Interest paid -260 -326 -20.2  -7 -6 -10 -40.0 Payment of liabilities under finance lease agreements -13 -54 -75.9  4 0 0 - Other -354 -2 370 -904 -162.2 Net cash (used in) financing activities -2 723 -730 -273.0  -513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1  -1 1 -11 - Effect of exchange rate changes 0 -1  Cash and cash equivalents, beginning of the period -112 31 261.3 -101.								
198   100   1765   123   273.6   and intangible assets   119   1190   1100   120.2					Cash flows - investing activities			
13	-597	-600	-785	-23.6		-1 198	-1 669	-28.2
0         13         1         1 200         Disposal of shares         13         1         1 200           0         -         -1018         -         Acquisition of shares         -         -1018         -           -30         -8         0         -         Acquisition of short-term securities         -38         0         -           0         37         0         -         Proceeds from sale of short-term securities         37         0         -           1         30         76         -60.5         Interest and dividend received         31         78         -59.7           0         0         0         -         Dividends paid to non-controlling interest         0         0         -         -59.7         -59.7         -59.7         -59.7         -59.7         -59.7         -59.0         -5         -         -59.7         -59.0         -5         -         -59.7         -59.0         -5         -         -59.7         -59.0         -5         -         -59.7         -59.0         -50.6         -62.6         -62.6         -62.6         -62.6         -62.6         -62.6         -62.6         -62.6         -62.6         -52.0         -52.0         -52.1	53	145	19	663.2		198	53	273.6
0         -         -1018         -         Acquisition of shares         -         -1018         -           -30         -8         0         -         Acquisition of short-term securities         -38         0         -           0         37         0         -         Proceeds from sale of short-term securities         37         0         -           1         30         76         -60.5 Interest and dividend received         31         78         -59.7           0         0         0         Dividends paid to non-controlling interest         0         0         -           -2         2         -1         Other         0         -5         -           -575         -381         -1708         77.7         Net cash (used in) investing activities         -957         -2560         62.6           Cash flows - financing activities           Cash cash (used in) financing activities           -10         -10         -40.2         Payment of liabilities under finance lease agreements         -13         -54         -75.9	0	13	1	1 200		13	1	1 200
0         37         0         - Proceeds from sale of short-term securities         37         0         -           1         30         76         -60.5 Interest and dividend received         31         78         -59.7           0         0         0         - Dividends paid to non-controlling interest         0         0         -           -2         2         -1         - Other         0         -5         -           Cash flows - financing activities           Cash flows - financing activities           4 790         3 416         1 787         91.2 Proceeds from loans and borrowings         8 206         5 280         55.4           4 986         -5 667         -2 471         129.3 Repayment of loans and borrowings         -10 653         -5 631         89.2           -147         -113         -210         -46.2 Interest paid         -260         -326         -20.2           -7         -6         -10         -40.0 Payment of liabilities under finance lease agreements         -13         -54         -75.9           -4         0         0         - Other         -3         1         -           -354         -2 370         -904         -162.2 Net cash (used in) fi	0	-	-1 018	-		-	-1 018	-
1         30         76         -60.5         Interest and dividend received         31         78         -59.7           0         0         0         -         Dividends paid to non-controlling interest         0         0         -           -2         2         -1         -         Other         0         -5         -           -575         -381         -1708         77.7         Net cash (used in) investing activities         -957         -2 560         62.6           Cash flows - financing activities           4 790         3 416         1 787         91.2         Proceeds from loans and borrowings         8 206         5 280         55.4           -4 986         -5 667         -2 471         129.3         Repayment of loans and borrowings         -10 653         -5 631         89.2           -147         -113         -210         -46.2         Interest paid         -260         -326         -20.2           -7         -6         -10         -40.0         Payment of liabilities under finance lease agreements         -13         -54         -75.9           -4         0         0         - Other         -3         1         -           -33         -237	-30	-8	0	-	Acquisition of short-term securities	-38	0	-
0         0         0         - Dividends paid to non-controlling interest         0         0	0	37	0	-	Proceeds from sale of short-term securities	37	0	-
-2 2 -1 - Other 0 -5		30	76	-60.5		31	78	-59.7
Cash flows - financing activities         -957 -2 560 62.6           Cash flows - financing activities           4 790 3 416 1 787 91.2 Proceeds from loans and borrowings         8 206 5 280 55.4           -4 986 -5 667 -2 471 129.3 Repayment of loans and borrowings         -10 653 -5 631 89.2           -147 -113 -210 -46.2 Interest paid         -260 -326 -20.2           -7 -6 -10 -40.0 Payment of liabilities under finance lease agreements         -13 -54 -75.9           -4 0 0 - Other         -3 1 -           -354 -2 370 -904 -162.2 Net cash (used in) financing activities         -2 723 -730 -273.0           -513 -283 -691 -59.0 Net change in cash and cash equivalents         -796 -218 265.1           -1 1 -11 - Effect of exchange rate changes         0 -1 -           2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period         2 941 1 344 118.8           2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period         2 145 1 125 90.7				-				
Cash flows - financing activities           4 790         3 416         1 787         91.2         Proceeds from loans and borrowings         8 206         5 280         55.4           -4 986         -5 667         -2 471         129.3         Repayment of loans and borrowings         -10 653         -5 631         89.2           -147         -113         -210         -46.2         Interest paid         -260         -326         -20.2           -7         -6         -10         -40.0         Payment of liabilities under finance lease agreements         -13         -54         -75.9           -4         0         0         - Other         -3         1         -           -354         -2 370         -904         -162.2         Net cash (used in) financing activities         -2 723         -730         -273.0           -513         -283         -691         -59.0         Net change in cash and cash equivalents         -796         -218         265.1           -1         1         -11         - Effect of exchange rate changes         0         -1         -           2 941         2 427         1 827         32.8         Cash and cash equivalents, beginning of the period         2 941         1 344         118.8 </td <td>-2</td> <td>2</td> <td>-1</td> <td></td> <td>Other</td> <td>0</td> <td>-5</td> <td></td>	-2	2	-1		Other	0	-5	
4 790       3 416       1 787       91.2       Proceeds from loans and borrowings       8 206       5 280       55.4         -4 986       -5 667       -2 471       129.3       Repayment of loans and borrowings       -10 653       -5 631       89.2         -147       -113       -210       -46.2       Interest paid       -260       -326       -20.2         -7       -6       -10       -40.0       Payment of liabilities under finance lease agreements       -13       -54       -75.9         -4       0       0       - Other       -3       1       -         -354       -2 370       -904       -162.2       Net cash (used in) financing activities       -2 723       -730       -273.0         -513       -283       -691       -59.0       Net change in cash and cash equivalents       -796       -218       265.1         -1       1       -11       -       Effect of exchange rate changes       0       -1       -         2 941       2 427       1 827       32.8       Cash and cash equivalents, beginning of the period       2 941       1 344       118.8	-575	-381	-1 708	77.7	Net cash (used in) investing activities	-957	-2 560	62.6
4 790       3 416       1 787       91.2       Proceeds from loans and borrowings       8 206       5 280       55.4         -4 986       -5 667       -2 471       129.3       Repayment of loans and borrowings       -10 653       -5 631       89.2         -147       -113       -210       -46.2       Interest paid       -260       -326       -20.2         -7       -6       -10       -40.0       Payment of liabilities under finance lease agreements       -13       -54       -75.9         -4       0       0       - Other       -3       1       -         -354       -2 370       -904       -162.2       Net cash (used in) financing activities       -2 723       -730       -273.0         -513       -283       -691       -59.0       Net change in cash and cash equivalents       -796       -218       265.1         -1       1       -11       -       Effect of exchange rate changes       0       -1       -         2 941       2 427       1 827       32.8       Cash and cash equivalents, beginning of the period       2 941       1 344       118.8		-			Cash flows - financing activities			
-4 986       -5 667       -2 471       129.3       Repayment of loans and borrowings       -10 653       -5 631       89.2         -147       -113       -210       -46.2       Interest paid       -260       -326       -20.2         -7       -6       -10       -40.0       Payment of liabilities under finance lease agreements       -13       -54       -75.9         -4       0       0       - Other       -3       1       -         -354       -2 370       -904       -162.2       Net cash (used in) financing activities       -2 723       -730       -273.0         -513       -283       -691       -59.0       Net change in cash and cash equivalents       -796       -218       265.1         -1       1       -11       -       Effect of exchange rate changes       0       -1       -         2 941       2 427       1 827       32.8       Cash and cash equivalents, beginning of the period       2 941       1 344       118.8	4 790	3 416	1 787	91.2		8 206	5 280	55.4
-147 -113 -210 -46.2 Interest paid -260 -326 -20.2  -7 -6 -10 -40.0 Payment of liabilities under finance lease agreements -13 -54 -75.9  -4 0 0 - Other -3 1 -  -354 -2 370 -904 -162.2 Net cash (used in) financing activities -2 723 -730 -273.0  -513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1  -1 1 -11 - Effect of exchange rate changes 0 -1 -  2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7								
-7 -6 -10 -40.0 Payment of liabilities under finance lease agreements -13 -54 -75.9  -4 0 0 - Other -3 1 -  -354 -2 370 -904 -162.2 Net cash (used in) financing activities -2 723 -730 -273.0  -513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1  -1 1 -11 - Effect of exchange rate changes 0 -1 -  2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7							-326	
-4       0       0       - Other       -3       1       -         -354       -2 370       -904       -162.2 Net cash (used in) financing activities       -2 723       -730       -273.0         -513       -283       -691       -59.0 Net change in cash and cash equivalents       -796       -218       265.1         -1       1       -11       - Effect of exchange rate changes       0       -1       -         2 941       2 427       1 827       32.8 Cash and cash equivalents, beginning of the period       2 941       1 344       118.8         2 427       2 145       1 125       90.7 Cash and cash equivalents, end of the period       2 145       1 125       90.7         107       112       31       261.3 incl. cash and cash equivalents not available       112       31       261.3 incl. cash and cash equivalents not available					Payment of liabilities under finance lease			
-354 -2 370 -904 -162.2 Net cash (used in) financing activities -2 723 -730 -273.0  -513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1  -1 1 -11 - Effect of exchange rate changes 0 -1 -  2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7	-4	0	0	-		-3	1	
-513 -283 -691 -59.0 Net change in cash and cash equivalents -796 -218 265.1 -1 1 -11 - Effect of exchange rate changes 0 -1 - 2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7	-354	-2 370	-904	-162.2	Net cash (used in) financing activities	-2 723	-730	-273.0
-1 1 -11 - Effect of exchange rate changes 0 -1 -  2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7  107 112 31 261 3 incl. cash and cash equivalents not available 112 31 261 3					, , , , , , , , , , , , , , , , , , , ,			
-1 1 -11 - Effect of exchange rate changes 0 -1 -  2 941 2 427 1 827 32.8 Cash and cash equivalents, beginning of the period 2 941 1 344 118.8  2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7  107 112 31 261 3 incl. cash and cash equivalents not available 112 31 261 3	-513	-283	-691	-59.0	Net change in cash and cash equivalents	-796	-218	265.1
2 941       2 427       1 827       32.8       Cash and cash equivalents, beginning of the period       2 941       1 344       118.8         2 427       2 145       1 125       90.7       Cash and cash equivalents, end of the period       2 145       1 125       90.7         107       112       31       261.3       incl. cash and cash equivalents not available       112       31       261.3								-
2 427 2 145 1 125 90.7 Cash and cash equivalents, end of the period 2 145 1 125 90.7  107 112 31 261 3 incl. cash and cash equivalents not available 112 31 261 3				32.8	Cash and cash equivalents, beginning of the	2 941		118.8
2 427 2 143 1 123 90.7 period 2 143 1 123 90.7 period 2 143 1 123 90.7 107 112 31 261 3 incl. cash and cash equivalents not available 112 31 261 3								
107 112 31 261 3 incl. cash and cash equivalents not available 112 31 261 3	2 427	2 145	1 125	90.7		2 145	1 125	90.7
	107	112	31	261.3	incl. cash and cash equivalents not available	112	31	261.3



# Operating Data

# POLSKI KONCERN NAFTOWY ORLEN S.A. PRODUCTION VOLUMES for 3 months ended 30 June 2010 and 30 June 2009

Table 11

Output ('000 tonnes)	Q2 2010	Q2 2009	y/y change %	Q2 2010	% share	Q2 2010	% share	Q2 2010	% share
1	2	3	4=(2-3)/3	5	6=5/total segment	7	8=7/total segment	9	10=9/total segment
Refining Segment	ORLEN Group			PKN ORLEN S.A.		Unipetrol Group		ORLEN Lietuva	
Crude oil throughput	6 901	6 560	5.2	3 506	-	1 082	-	2 257	-
Gasoline	1 568	1 555	0.8	684	22.1	192	16.9	692	31.6
Diesel fuel	2 778	2 543	9.2	1 474	47.7	463	40.8	854	38.9
Light heating oil	139	139	0.0	115	3.7	14	1.2	1	0.0
A-1 jet fuel	223	153	45.8	99	3.2	18	1.6	106	4.8
Heavy heating oil	717	603	18.9	255	8.2	24	2.1	402	18.3
LPG	170	144	18.1	65	2.1	41	3.6	83	3.8
Bitumens	357	338	5.6	0	0.0	100	8.8	37	1.7
Engine oils	81	53	52.8	0	0.0	18	1.6	0	0.0
Other	221	202	9.4	400	12.9	265	23.3	18	0.8
Total products	6 254	5 730	9.1	3 092	-	1 135	-	2 193	-

Petrochemical Segment	ORLEN Group	ORLEN Group		PKN OF S.A		Unipet Grou		ВОІ	P	Anw Grou	
Polyethylene	109	100	9.0	0	0.0	74	7.8	35	56.5	0	0.0
Polypropylene	84	81	3.7	0	0.0	57	6.0	27	43.5	0	0.0
Ethylene	65	53	22.6	91	43.1	118	12.4	0	0.0	0	0.0
Propylene	35	45	-22.2	55	26.1	68	7.2	0	0.0	0	0.0
Toluene	5	16	-68.8	9	4.3	0	0.0	0	0.0	0	0.0
Benzene	62	60	3.3	8	3.8	54	5.7	0	0.0	0	0.0
Ortoxylene	0	6	-100.0	0	0.0	0	0.0	0	0.0	0	0.0
Acetone	3	5	-40.0	3	1.4	0	0.0	0	0.0	0	0.0
Butadiene	11	12	-8.3	11	5.2	0	0.0	0	0.0	0	0.0
Glycol	12	16	-25.0	12	5.7	0	0.0	0	0.0	0	0.0
Ethylene oxide	4	4	0.0	4	1.9	0	0.0	0	0.0	0	0.0
Phenol	5	8	-37.5	5	2.4	0	0.0	0	0.0	0	0.0
PVC	71	89	-20.2	0	0.0	0	0.0	0	0.0	71	15.9
PVC granulate	12	10	20.0	0	0.0	0	0.0	0	0.0	12	2.7
CANWIL	63	87	-27.6	0	0.0	0	0.0	0	0.0	63	14.1
Ammonium nitrate	116	158	-26.6	0	0.0	0	0.0	0	0.0	116	26.0
Other	764	783	-2.4	13	6.2	577	60.9	0	0.0	184	41.3
Total products	1 421	1 533	-7.3	211	-	948	-	62	-	446	-
Total output	7 675	7 263	5.7	3 303	-	2 083	•	62	-	446	-



#### POLSKI KONCERN NAFTOWY ORLEN S.A. SALES OF KEY PRODUCTS for 3 and 6 months ended 30 June 2010 and 30 June 2009

Table 12

Q1 2010	Q2 Q2 % change Sales 2010 2009 % change ('000 tonnes)			6 months 2010	6 months 2009	% change	
1	2	3	4=(2-3)/3	5	6	7	8=(6-7)/7
				Refining Segment			
1 038	1 275	1 250	2.0	Gasoline	2 313	2 597	-10.9
1 760	2 192	2 013	2.0 8.9	Diesel fuel	3 953	4 138	-4.5
285	125	128	-2.3	Light heating oil	409	416	-1.7
140	222	186	19.4	A-1 jet fuel	363	312	16.3
668	695	537	29.4	Heavy heating oil	1 363	1 163	17.2
97	129	137	-5.8	LPG	225	213	5.6
42	331	334	-0.9	Bitumens	373	382	-2.4
34	28	36	-22.2	Engine oils	63	63	0.0
673	686	628	9.2	Other	1 358	1 452	-6.5
4 737	5 683	5 249	8.3	Total products	10 420	10 736	-2.9
				Retail Segment			
556	652	658	-0.9	Gasoline	1 208	1 237	-2.3
812	973	893	9.0	Diesel fuel	1 785	1 649	8.2
86	105	96	9.4	LPG	191	148	29.1
87	55	46	19.6	Other	141	142	-0.7
1 541	1 785	1 693	5.4	Total products	3 325	3 176	4.7
6 278	7 468	6 942	7.6	(Refining + Retail) Segment	13 745	13 912	-1.2
				Datus ahamisal Commant			
	105	407		Petrochemical Segment	004	0.10	
106	125	127	-1.6	Polyethylene	231	242	-4.5
106	95	105	-9.5	Polyethylene Polypropylene	201	199	1.0
106 74	95 75	105 58	-9.5 29.3	Polyethylene Polypropylene Ethylene	201 149	199 125	1.0 19.2
106 74 55	95 75 47	105 58 46	-9.5 29.3 2.2	Polyethylene Polypropylene Ethylene Propylene	201 149 101	199 125 95	1.0 19.2 6.3
106 74 55 17	95 75 47 3	105 58 46 19	-9.5 29.3 2.2 -84.2	Polyethylene Polypropylene Ethylene Propylene Toluene	201 149 101 20	199 125 95 37	1.0 19.2 6.3 -45.9
106 74 55 17 75	95 75 47	105 58 46 19 58	-9.5 29.3 2.2 -84.2 6.9	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene	201 149 101 20 137	199 125 95 37 119	1.0 19.2 6.3 -45.9 15.1
106 74 55 17	95 75 47 3 62	105 58 46 19	-9.5 29.3 2.2 -84.2	Polyethylene Polypropylene Ethylene Propylene Toluene	201 149 101 20	199 125 95 37	1.0 19.2 6.3 -45.9
106 74 55 17 75 5	95 75 47 3 62 1	105 58 46 19 58 6	-9.5 29.3 2.2 -84.2 6.9 -83.3	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene	201 149 101 20 137 6	199 125 95 37 119	1.0 19.2 6.3 -45.9 15.1 -40.0
106 74 55 17 75 5	95 75 47 3 62 1	105 58 46 19 58 6	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone	201 149 101 20 137 6	199 125 95 37 119 10	1.0 19.2 6.3 -45.9 15.1 -40.0
106 74 55 17 75 5 6 17	95 75 47 3 62 1 3	105 58 46 19 58 6 5	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene	201 149 101 20 137 6 9	199 125 95 37 119 10 10	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0
106 74 55 17 75 5 6 17	95 75 47 3 62 1 3 12	105 58 46 19 58 6 5 14	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol	201 149 101 20 137 6 9 29	199 125 95 37 119 10 25 35	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3
106 74 55 17 75 5 6 17 17	95 75 47 3 62 1 3 12 13	105 58 46 19 58 6 5 14	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide	201 149 101 20 137 6 9 29 30	199 125 95 37 119 10 10 25 35 8	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5
106 74 55 17 75 5 6 17 17 4	95 75 47 3 62 1 3 12 13 4	105 58 46 19 58 6 5 14 18 4	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0 -33.3 -17.3	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide Phenol	201 149 101 20 137 6 9 29 30 9	199 125 95 37 119 10 10 25 35 8	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5 -17.6
106 74 55 17 75 5 6 17 17 4 9	95 75 47 3 62 1 3 12 13 4 6 81	105 58 46 19 58 6 5 14 18 4 9	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0 -33.3 -17.3	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide Phenol PVC	201 149 101 20 137 6 9 29 30 9 14	199 125 95 37 119 10 10 25 35 8 17	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5 -17.6 -21.5
106 74 55 17 75 5 6 17 17 4 9 65 13 111 140	95 75 47 3 62 1 3 12 13 4 6 81 14 69 107	105 58 46 19 58 6 5 14 18 4 9 98 16 72	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0 -33.3 -17.3 -12.5 -4.2 -23.0	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide Phenol PVC PVC granulate CANWIL Ammonium nitrate	201 149 101 20 137 6 9 29 30 9 14 146 26	199 125 95 37 119 10 10 25 35 8 17 186 28 183 314	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5 -17.6 -21.5
106 74 55 17 75 5 6 17 17 4 9 65 13 111 140 419	95 75 47 3 62 1 3 12 13 4 6 81 14 69 107 360	105 58 46 19 58 6 5 14 18 4 9 98 16 72 139 403	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0 -33.3 -17.3 -12.5 -4.2 -23.0 -10.7	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide Phenol PVC PVC granulate CANWIL Ammonium nitrate Other	201 149 101 20 137 6 9 29 30 9 14 146 26 181 247 780	199 125 95 37 119 10 10 25 35 8 17 186 28 183 314 809	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5 -17.6 -21.5 -7.1 -1.1 -21.3 -3.6
106 74 55 17 75 5 6 17 17 4 9 65 13 111 140	95 75 47 3 62 1 3 12 13 4 6 81 14 69 107	105 58 46 19 58 6 5 14 18 4 9 98 16 72	-9.5 29.3 2.2 -84.2 6.9 -83.3 -40.0 -14.3 -27.8 0.0 -33.3 -17.3 -12.5 -4.2 -23.0 -10.7	Polyethylene Polypropylene Ethylene Propylene Toluene Benzene Ortoxylene Acetone Butadiene Glycol Ethylene oxide Phenol PVC PVC granulate CANWIL Ammonium nitrate	201 149 101 20 137 6 9 29 30 9 14 146 26 181 247	199 125 95 37 119 10 10 25 35 8 17 186 28 183 314	1.0 19.2 6.3 -45.9 15.1 -40.0 -10.0 16.0 -14.3 12.5 -17.6 -21.5 -7.1 -1.1

<sup>\*)</sup> In the volume data regarding Q2 2009 and 6 months of 2009 reclassification adjustment of sales volumes between the refining segment and the retail segment in the amount of 170 and 313 thousand tonnes respectively has been performed. The adjustment reflects sales volumes made through DOFO channel, previously presented in the refining segment.