## Estimation of selected operating data of the PKN ORLEN Capital Group for the second quarter 2008. Regulatory announcement no 58/2008 dated 18 July 2008

PKN ORLEN's Management Board ("Company", "PKN ORLEN") hereby announces its estimates of selected financial and operational data of PKN ORLEN Capital Group for the second quarter 2008.

							change (2g'08	change (2q'08
Macroeconomic data	unit	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	/1q'08)	/2q'07)
Average Brent crude oil								
price	USD/b	68.9	74.9	88.4	96.7	121.0	25%	76%
Average Ural crude oil price	USD/b	65.2	72.1	85.4	93.3	117.3	26%	80%
URAL/Brent differential	USD/b	3.7	2.8	3.0	3.4	3.7	9%	0%
PKN ORLEN model refining								
margin <sup>1</sup>	USD/b	5.9	2.6	2.7	1.3	3.4	162%	-42%
PKN ORLEN model								
petrochemical margin at								
Olefins <sup>2</sup>	EUR/t	420	422	380	423	359	-15%	-15%
PKN ORLEN model								
petrochemical margin at								
Polyolefins <sup>3</sup>	EUR/t	320	333	302	252	206	-18%	-35%
PKN ORLEN model								
chemical margin <sup>4</sup>	EUR/t	559	576	590	577	559	-3%	0%
PLN/USD <sup>5</sup>	PLN	2.82	2.76	2.53	2.39	2.18	-9%	-23%
PLN/EUR <sup>5</sup>	PLN	3.80	3.79	3.66	3.58	3.41	-5%	-10%

<sup>1)</sup> PKN ORLEN model refining margin = revenues from products sold (88% Products = 22% Gasoline, 11% Naphtha, 38% Diesel, 3% LHO, 4% JET, 10% HSFO) minus costs (100% input = 88% Brent Crude Oil + 12% internal consumption); products prices according to guotations.

<sup>5)</sup> Quarterly, average foreign exchange rates in accordance to the National Bank of Poland.

Operating data: Production	unit	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	change (2q'08 /1q'08)	change (2q'08 /2q'07)
Throughput in the PKN		0.040	0.000	5.004	0.504	7.040	1.107	000/
ORLEN Group	th t	6 018	6 093	5 234	6 501	7 342	11%	22%
Throughput in Plock	th t	3 273	3 513	3 512	3 421	3 606	5%	10%
Utilisation ratio <sup>6</sup>	%	95%	102%	102%	97%	102%	5p.p.	7p.p.
Fuel yield	%	59%	66%	64%	61%	65%	4p.p.	6р.р.
Throughput in Unipetrol	th t	1 167	992	908	1027	1 179	15%	1%
Utilisation ratio7	%	85%	72%	66%	75%	86%	11p.p.	1p.p.
Fuel yield	%	60%	63%	55%	60%	65%	5p.p.	5p.p.
Throughput in Mazeikiu								
Nafta <sup>8</sup>	th t	1 499	1 500	737	1 984	2 464	24%	64%
Utilisation ratio9	%	60%	60%	29%	79%	99%	20p.p.	39p.p.
Fuel yield	%	69%	70%	63%	73%	69%	-4p.p.	0 p.p.

<sup>6)</sup> For 14.1 m t/y in 2008 and 13.8 m t/y in 2007.

<sup>9)</sup> For 10 m t / y in Mazeikiu Nafta.

Operating data: Sales in PKN ORLEN Group	unit	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	change (2q'08 /1q'08)	change (2q'08 /2q'07)
Wholesale	th t	4 780	5 406	4 167	5 066	6 108	21%	28%
Retail sales	th t	1 114	1 201	1 153	1 147	1 318	15%	18%
Petrochemical sales	th t	790	736	766	779	816	5%	3%
Chemical sales	th t	444	481	379	515	394	-23%	-11%

<sup>2)</sup> PKN ORLEN model petrochemical margin at Olefins = revenues from products sold (100% Products = 50% Ethylene, 30% Propylene, 15% Benzene, 5% Toluene) minus costs (100% input = 70% Naphtha + 30% LS VGO); products prices according to quotations.

<sup>3)</sup> PKN ORLEN model petrochemical margin at Polylefins = revenues (100% Products = 50% HDPE, 50% Polypropylene) minus costs (100% input = 50% Ethylene + 50% Propylene); products prices according to quotations.

<sup>4)</sup> PKN ORLEN model chemical margin = revenues from PVC sold (100%) minus costs (47% Ethylene); products prices according to quotations.

<sup>7)</sup> For 5.5 m t/y in Unipetrol (Ceska Rafinerska [51% Litvinov (2.8 m t/y) and 51% Kralupy (1.7 m t/y)] and 100% Paramo (1.0 m t/y)).

<sup>8)</sup> Throughput includes also other feedstock (vacuum gasoil).

PKN ORLEN in the second quarter 2008 has significantly improved operating efficiency, mainly in the refining and retail segment, in comparison to the second quarter 2007. Production at the Plant in Plock has been increased by 10% and at Mazeikiu Nafta full production capacity has been achieved. To maximize the real margin fuel yields have been improved through production of middle distillates mainly. In the petrochemicals and chemicals segments at the end of the second quarter 2008, planned maintenance shutdowns of the main units have been started (olefins production in Plock from 25 June 2008 and PVC production at Anwil in Wloclawek from 29 June 2008).

Management Board's commentary regarding preliminary operating and macroeconomic data for the second quarter 2008.

- 1. Significant improvement of refining production due to maximizing production capacity at Plock and Mazeikiu Nafta refineries and yields at the Plock Plant and Unipetrol. The estimated impact of Mazeikiu Nafta on reported EBIT of PKN ORLEN Group in the second quarter of 2008 vs. the second quarter of 2007 amounts to over PLN 200 m, mainly because of a production increase of over 60% year-on-year and the inventory valuation effect.
- 2. PKN ORLEN Group's model refining margin including internal consumption of refining fuel decreased in the second quarter of 2008, in comparison to the second quarter of 2007, by 42%, which caused a negative impact on EBIT of PKN ORLEN Group of over PLN 300 m.
- 3. Significant decrease in polyolefins margins in the second quarter 2008 vs. second quarter 2007 and lower production of olefins mean that the impact of Unipetrol on the operating EBIT result of PKN ORLEN Group will be approximately three times weaker than in the second quarter 2007.
- 4. Appreciation of PLN against USD and EUR respectively of over 20% and 10% year-on-year caused negative impact on EBIT of PKN ORLEN Group of approximately PLN 300 m (effect on URAL/Brent differential and model margins: refining, petrochemical and chemical).

The change of the macroeconomic factors in the second quarter of 2008 in comparison to the second quarter of 2007 have negatively influenced on the reported EBIT of PKN ORLEN Group, in total by over PLN 600 m. On the other hand the rising crude oil price has influenced positively on EBIT of PKN ORLEN Group - due to the inventory gains. This effect compensated significantly for the negative influence of macroeconomic factors. Additionally according to the judgment of the Arbitration Court at the Polish Chamber of Commerce in Warsaw the amount of PLN 84 m (excluding interests) was transferred to the PKN ORLEN's bank account in the second quarter 2008 (as compensation for the dispute with the company Polska Grupa Energetyczna S.A.). This amount, accounted in the other operating revenues, will also affect the final operating result of PKN ORLEN for the second quarter 2008 (dispute between PKN ORLEN and Polska Grupa Energetyczna S.A. refers to the Niezalezny Operator Miedzystrefowy Sp. z o.o. share sales agreement. Details of that issue can be found in the notes to the consolidated interim report of PKN ORLEN for the first half of 2008, published on 27 September 2007.).

PKN ORLEN Management Board estimates that the reported EBIT of PKN ORLEN Group in the second quarter of 2008 is likely to be significantly higher than the reported EBIT of PKN ORLEN Group in the second quarter of 2007.

All information published in this report are estimates and their values may differ from the values which are to be published on 13 August 2008 in PKN ORLEN consolidated financial statements for the second quarter 2008.

This announcement has been prepared pursuant to Article 56 section 1 point 1 of the Act on Public Offerings, Conditions Governing the Introduction of Financial Instruments to Organized Trading, and Public Companies dated 29 July 2005 (Journal of Laws No. 184, item 1539).

## **Management Board of PKN ORLEN**