

Coffe_Sales_UM

December 9, 2024

1 Importing Libraries and Data

```
[1]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
```

```
[2]: import warnings
warnings.filterwarnings('ignore')
```

```
[3]: url = "https://drive.google.com/uc?id=1QP1FQU8Z-H2Joq6NYe_2HA0pNc1B9VD1"
df = pd.read_csv(url, encoding='utf-8')
df.head()
```

```
[3]:
```

	date	datetime	cash_type	card	money	\
0	2024-03-01	2024-03-01 10:15:50.520	card	ANON-0000-0000-0001	38.7	
1	2024-03-01	2024-03-01 12:19:22.539	card	ANON-0000-0000-0002	38.7	
2	2024-03-01	2024-03-01 12:20:18.089	card	ANON-0000-0000-0002	38.7	
3	2024-03-01	2024-03-01 13:46:33.006	card	ANON-0000-0000-0003	28.9	
4	2024-03-01	2024-03-01 13:48:14.626	card	ANON-0000-0000-0004	38.7	

	coffee_name
0	Latte
1	Hot Chocolate
2	Hot Chocolate
3	Americano
4	Latte

2 Data Summarization

```
[ ]: df.dtypes
```

```
[ ]: date          object
datetime         object
cash_type        object
card             object
```

```
money          float64
coffee_name    object
dtype: object
```

```
[ ]: df['datetime'] = pd.to_datetime(df['datetime'])
```

```
[ ]: df.dtypes
```

```
[ ]: date          object
datetime        datetime64[ns]
cash_type       object
card            object
money           float64
coffee_name     object
dtype: object
```

```
[ ]: df.head(3)
```

```
[ ]:      date          datetime cash_type      card  money \
0  2024-03-01  2024-03-01  10:15:50.520    card  ANON-0000-0000-0001  38.7
1  2024-03-01  2024-03-01  12:19:22.539    card  ANON-0000-0000-0002  38.7
2  2024-03-01  2024-03-01  12:20:18.089    card  ANON-0000-0000-0002  38.7

      coffee_name
0          Latte
1  Hot Chocolate
2  Hot Chocolate
```

```
[ ]: df.drop('date', axis=1, inplace=True)
```

```
[ ]: df['coffee_name'].value_counts()
```

```
[ ]: coffee_name
Americano with Milk    268
Latte                  243
Cappuccino             196
Americano              169
Cortado                 99
Hot Chocolate          74
Espresso               49
Cocoa                  35
Name: count, dtype: int64
```

```
[ ]: df['date'] = df['datetime'].dt.date
df['hour'] = df['datetime'].dt.hour
df['day'] = df['datetime'].dt.day
df['month_num'] = df['datetime'].dt.month
```

```
df['year'] = df['datetime'].dt.year
df['weekday'] = df['datetime'].dt.day_name()
df['month_name'] = df['datetime'].dt.month_name()
df['year_month'] = df['datetime'].dt.strftime('%Y-%m')
```

```
[ ]: df.head(3)
```

```
[ ]:
      datetime  cash_type      card  money \
0 2024-03-01 10:15:50.520      card  ANON-0000-0000-0001   38.7
1 2024-03-01 12:19:22.539      card  ANON-0000-0000-0002   38.7
2 2024-03-01 12:20:18.089      card  ANON-0000-0000-0002   38.7

      coffee_name      date  hour  day  month_num  year  weekday  month_name \
0          Latte 2024-03-01    10    1         3  2024  Friday    March
1  Hot Chocolate 2024-03-01    12    1         3  2024  Friday    March
2  Hot Chocolate 2024-03-01    12    1         3  2024  Friday    March

      year_month
0      2024-03
1      2024-03
2      2024-03
```

```
[ ]: df['date'].min()
```

```
[ ]: datetime.date(2024, 3, 1)
```

```
[ ]: df['date'].max()
```

```
[ ]: datetime.date(2024, 7, 31)
```

```
[ ]: df.isnull().sum()
```

```
[ ]: datetime      0
      cash_type    0
      card        89
      money        0
      coffee_name  0
      date         0
      hour         0
      day          0
      month_num    0
      year         0
      weekday      0
      month_name   0
      year_month   0
      dtype: int64
```

```
[ ]: df.duplicated().sum()
```

```
[ ]: 0
```

```
[ ]: df.shape
```

```
[ ]: (1133, 13)
```

```
[ ]: df.describe()
```

```
[ ]:
```

	datetime	money	hour	day \
count	1133	1133.000000	1133.000000	1133.000000
mean	2024-05-20 02:38:39.053382912	33.105808	14.552515	16.793469
min	2024-03-01 10:15:50.520000	18.120000	7.000000	1.000000
25%	2024-04-14 10:55:27.406000128	28.900000	11.000000	9.000000
50%	2024-05-23 12:22:06.604999936	32.820000	14.000000	18.000000
75%	2024-06-22 08:39:50.272999936	37.720000	18.000000	25.000000
max	2024-07-31 21:55:16.570000	40.000000	22.000000	31.000000
std	NaN	5.035366	4.084588	8.921907

	month_num	year
count	1133.000000	1133.0
mean	5.082083	2024.0
min	3.000000	2024.0
25%	4.000000	2024.0
50%	5.000000	2024.0
75%	6.000000	2024.0
max	7.000000	2024.0
std	1.390073	0.0

```
[ ]: df['money'].max()
```

```
[ ]: 40.0
```

```
[ ]: df['coffee_name'].value_counts()
```

```
[ ]: coffee_name
```

Americano with Milk	268
Latte	243
Cappuccino	196
Americano	169
Cortado	99
Hot Chocolate	74
Espresso	49
Cocoa	35

```
Name: count, dtype: int64
```

Americano with Milk and Latte has Higher sales than every other product

```
[ ]: df[df['money'] == df.money.max()][['coffee_name', 'money']].value_counts()
```

```
[ ]: coffee_name    money
Latte              40.0      16
Cappuccino         40.0      10
Hot Chocolate      40.0       5
Cocoa              40.0       1
Name: count, dtype: int64
```

```
[ ]: df[df['money'] == df.money.min()][['coffee_name', 'money']].value_counts()
```

```
[ ]: coffee_name    money
Espresso          18.12      10
Name: count, dtype: int64
```

Espresso is the Cheapest coffee product

```
[ ]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1133 entries, 0 to 1132
Data columns (total 13 columns):
#   Column          Non-Null Count  Dtype
---  -
0   datetime         1133 non-null  datetime64[ns]
1   cash_type        1133 non-null  object
2   card             1044 non-null  object
3   money            1133 non-null  float64
4   coffee_name      1133 non-null  object
5   date             1133 non-null  object
6   hour             1133 non-null  int32
7   day              1133 non-null  int32
8   month_num        1133 non-null  int32
9   year             1133 non-null  int32
10  weekday          1133 non-null  object
11  month_name       1133 non-null  object
12  year_month       1133 non-null  object
dtypes: datetime64[ns](1), float64(1), int32(4), object(7)
memory usage: 97.5+ KB
```

```
[ ]: df.head(3)
```

```
[ ]:
      datetime cash_type      card  money \
0 2024-03-01 10:15:50.520    card  ANON-0000-0000-0001  38.7
1 2024-03-01 12:19:22.539    card  ANON-0000-0000-0002  38.7
2 2024-03-01 12:20:18.089    card  ANON-0000-0000-0002  38.7

      coffee_name      date  hour  day  month_num  year  weekday  month_name \

```

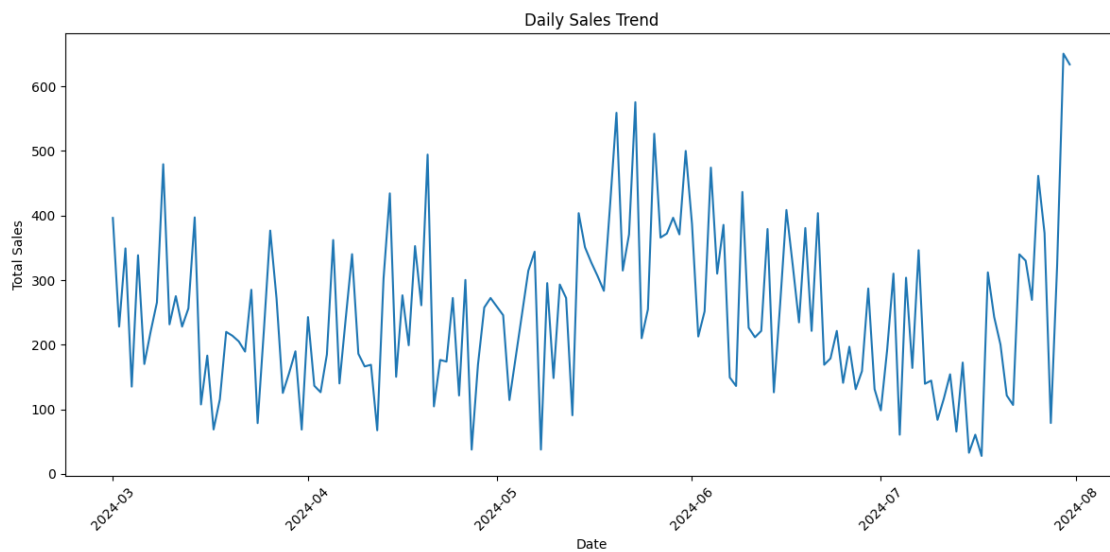
0	Latte	2024-03-01	10	1	3	2024	Friday	March
1	Hot Chocolate	2024-03-01	12	1	3	2024	Friday	March
2	Hot Chocolate	2024-03-01	12	1	3	2024	Friday	March

	year_month
0	2024-03
1	2024-03
2	2024-03

3 EDA - Sales Analysis

```
[ ]: # Aggregate sales by date
daily_sales = df.groupby('date')['money'].sum().reset_index()

# Plot the daily sales trend
plt.figure(figsize=(12, 6))
sns.lineplot(data=daily_sales, x='date', y='money')
plt.title('Daily Sales Trend')
plt.xlabel('Date')
plt.ylabel('Total Sales')
plt.xticks(rotation=45)
plt.tight_layout()
plt.show()
```



```
[ ]: daily_sales
```

```
[ ]:      date  money
0  2024-03-01 396.30
1  2024-03-02 228.10
2  2024-03-03 349.10
3  2024-03-04 135.20
4  2024-03-05 338.50
..      ...    ...
145 2024-07-27 372.76
146 2024-07-28  78.86
147 2024-07-29 321.82
148 2024-07-30 650.48
149 2024-07-31 633.84
```

[150 rows x 2 columns]

```
[ ]: df.shape
```

```
[ ]: (1133, 13)
```

```
[ ]: df.isnull().sum()
```

```
[ ]: datetime      0
cash_type         0
card             89
money            0
coffee_name      0
date             0
hour            0
day             0
month_num        0
year            0
weekday         0
month_name       0
year_month       0
dtype: int64
```

```
[ ]: df['card'].fillna(df['card'].mode()[0], inplace=True)
df.head()
```

```
[ ]:      datetime cash_type      card  money \
0 2024-03-01 10:15:50.520    card  ANON-0000-0000-0001  38.7
1 2024-03-01 12:19:22.539    card  ANON-0000-0000-0002  38.7
2 2024-03-01 12:20:18.089    card  ANON-0000-0000-0002  38.7
3 2024-03-01 13:46:33.006    card  ANON-0000-0000-0003  28.9
4 2024-03-01 13:48:14.626    card  ANON-0000-0000-0004  38.7

      coffee_name      date  hour  day  month_num  year  weekday  month_name \
```

0	Latte	2024-03-01	10	1	3	2024	Friday	March
1	Hot Chocolate	2024-03-01	12	1	3	2024	Friday	March
2	Hot Chocolate	2024-03-01	12	1	3	2024	Friday	March
3	Americano	2024-03-01	13	1	3	2024	Friday	March
4	Latte	2024-03-01	13	1	3	2024	Friday	March

	year_month
0	2024-03
1	2024-03
2	2024-03
3	2024-03
4	2024-03

```
[ ]: df.duplicated().sum()
```

```
[ ]: 0
```

```
[ ]: df.dtypes
```

```
[ ]: datetime        datetime64[ns]
cash_type           object
card                object
money               float64
coffee_name        object
date                object
hour                int32
day                 int32
month_num           int32
year                int32
weekday             object
month_name          object
year_month          object
dtype: object
```

```
[ ]: # Removing Outliers with the help of Z-Scores
from scipy.stats import zscore

df = df[(np.abs(zscore(df[['money']])) < 3).all(axis=1)]
```

```
[ ]: np.abs(zscore(df[['money']])) < 3
```

```
[ ]: money
0    True
1    True
2    True
3    True
4    True
```

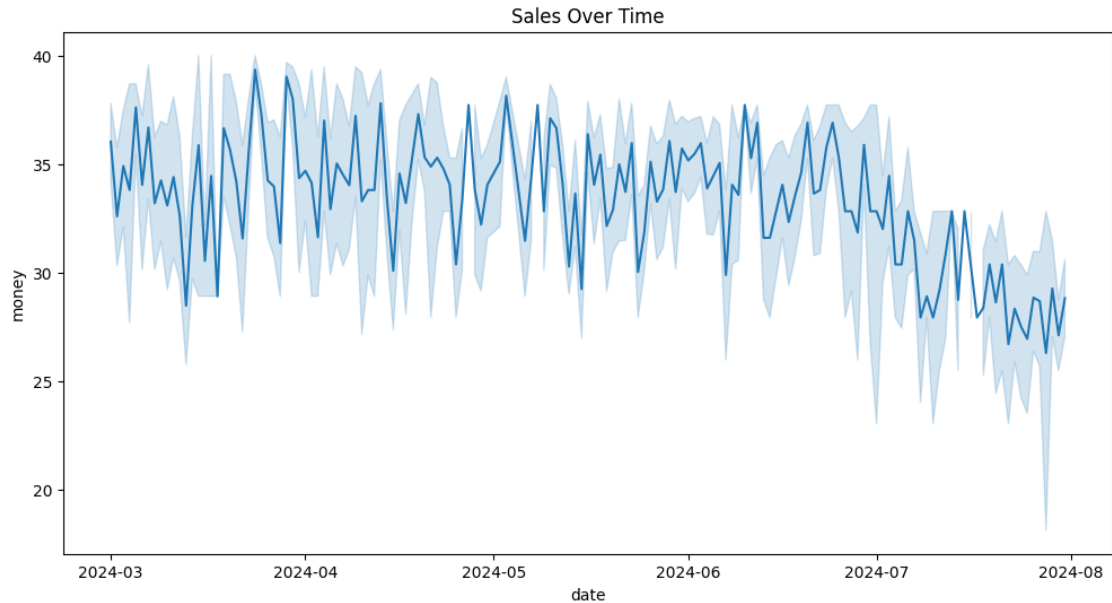


```
...
1128 True
1129 True
1130 True
1131 True
1132 True

[1133 rows x 1 columns]
```

3.1 Sales plot

```
[ ]: plt.figure(figsize=(12, 6))
sns.lineplot(data=df, x='date', y='money')
plt.title('Sales Over Time')
plt.show()
```



The sales starts to decline from the month of June

3.2 Sales by Coffee Type

```
[ ]: import seaborn as sns
import matplotlib.pyplot as plt

# Assuming your data is in a DataFrame named 'df'
plt.figure(figsize=(10, 6))
ax = sns.barplot(data=df, x='coffee_name', y='money', estimator=np.sum) #
    ↳ Default estimator is 'sum' for total sales
```

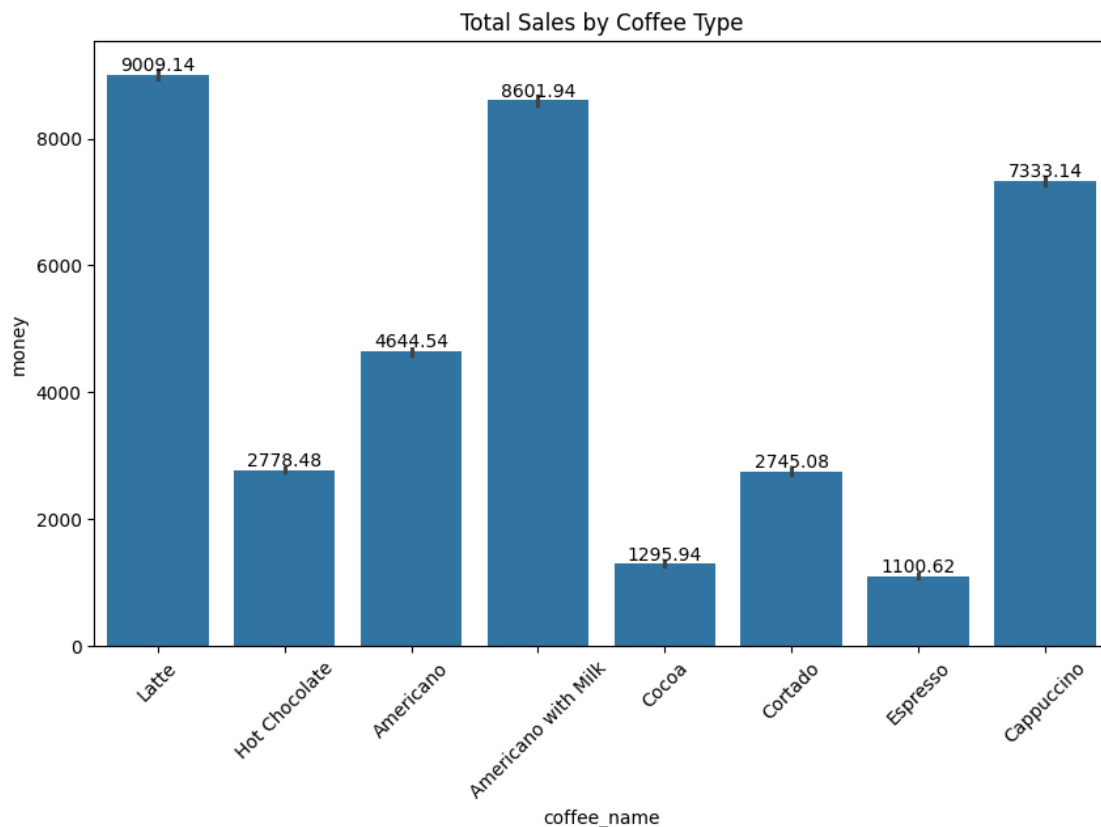
```

# # Customize data label formatting (optional)
# for bar in plt.gca().containers[0]:
#     yval = bar.get_height()
#     # Format the label (e.g., "{:.2f}".format(yval) for two decimal places)
#     label = f"{yval:.2f}" # Example with two decimal places
#     plt.text(bar.get_x() + bar.get_width() / 2, yval + 0.1, label,
#              ha='center', va='bottom', fontsize=12) # Adjust position and
# ↪font size

ax.bar_label(ax.containers[0], fontsize=10)

plt.title('Total Sales by Coffee Type')
plt.xticks(rotation=45)
# plt.tight_layout() # Adjust spacing to avoid clipping data labels
plt.show()

```



Latte and Americano With Milk has booked Higher sales whie Espresso and cocoa has booked minimum sales

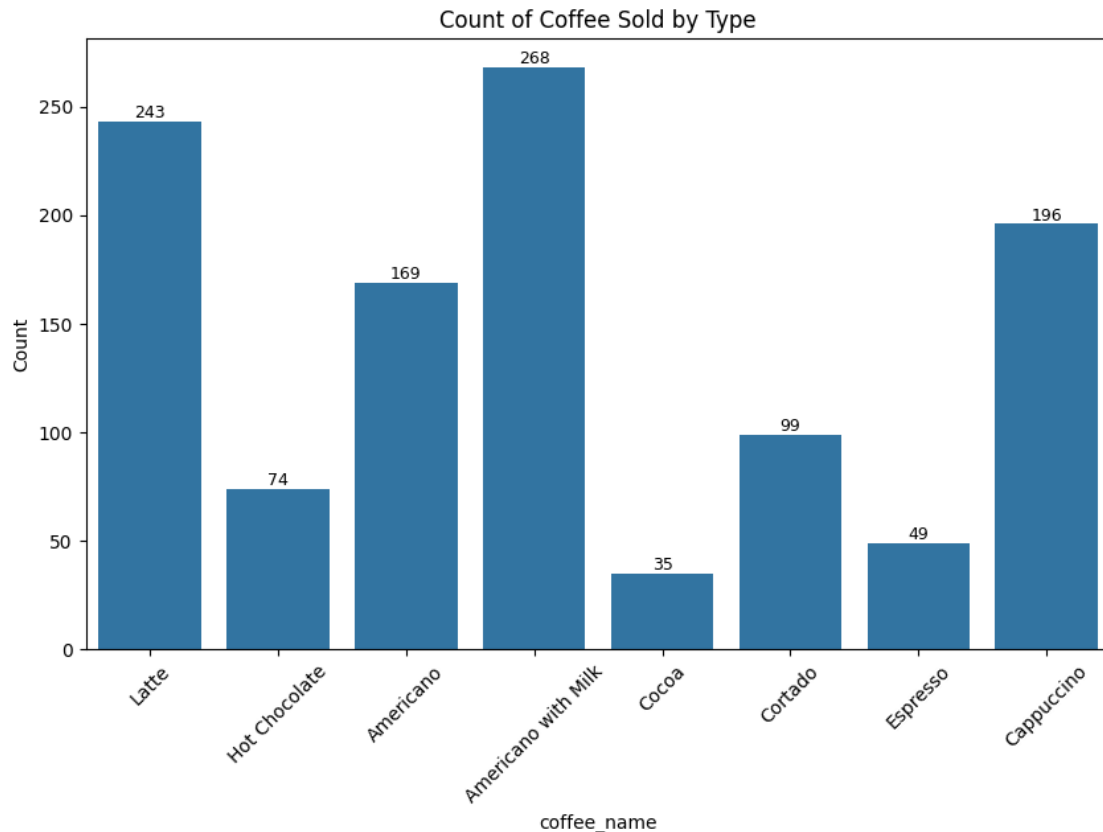
```
[ ]: import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np

# Create the bar plot
plt.figure(figsize=(10, 6))
ax = sns.barplot(data=df, x='coffee_name', y='money', estimator=len,
    errorbar=None)

# # Add data labels to each bar
# for bar in ax.patches: # Loop through each bar in the plot
#     height = bar.get_height() # Get the height of the bar
#     ax.text(
#         bar.get_x() + bar.get_width() / 2, # X-coordinate: center of the bar
#         height, # Y-coordinate: just above the bar
#         f'{int(height)}', # Convert the height to an integer and label
#         ha='center', va='bottom', fontsize=10 # Align text and set font size
#     )

ax.bar_label(ax.containers[0], fontsize=9)

# Customize plot appearance
plt.title('Count of Coffee Sold by Type')
plt.xticks(rotation=45)
plt.ylabel('Count') # Update the y-axis label
plt.show()
```



```
[ ]: import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt

def plot_sales_by_day(df, agg_func=np.sum):
    plt.figure(figsize=(10, 6))
    ax = sns.barplot(data=df, x='coffee_name', y='money', estimator=agg_func,
    ↳errorbar=None)
    ax.bar_label(ax.containers[0], fontsize=10)

    # # Customize data label formatting (optional)
    # for bar in plt.gca().containers[0]:
    #     yval = bar.get_height()
    #     # Format the label (e.g., "{:.2f}".format(yval) for two decimal
    ↳places)
    #     label = f"{yval:.2f}" # Example with two decimal places
    #     plt.text(bar.get_x() + bar.get_width() / 2, yval + 0.1, label,
    #             ha='center', va='bottom', fontsize=12) # Adjust position and
    ↳font size
```

```

plt.title('Total Sales by Coffee Type')
plt.xticks(rotation=45)
plt.ylabel('sum') # Update the y-axis label
plt.show()

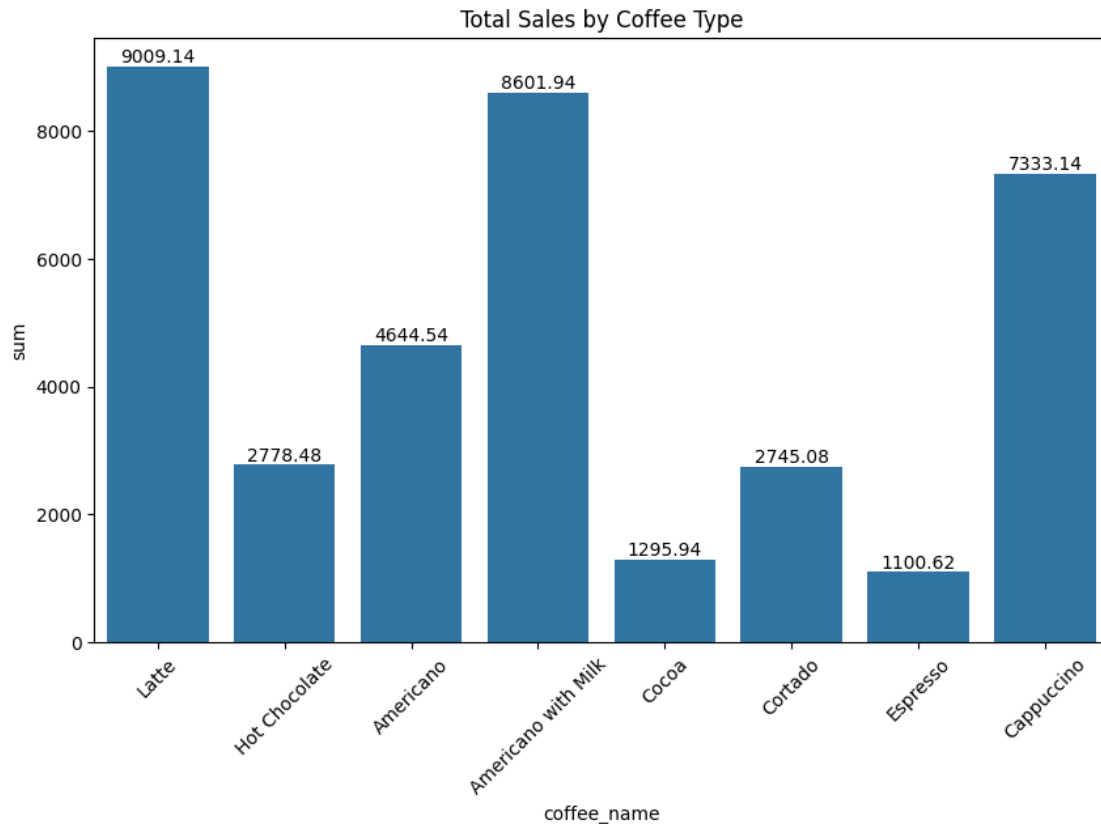
# Mapping string input to the respective NumPy function
agg_func_input = input("Insert aggregation function (e.g., 'sum' or 'mean'): ")

# Map the input to the corresponding NumPy function
if agg_func_input == 'sum':
    agg_func = np.sum
elif agg_func_input == 'mean':
    agg_func = np.mean
elif agg_func_input == 'median':
    agg_func = np.median
elif agg_func_input == 'min':
    agg_func = np.min
elif agg_func_input == 'max':
    agg_func = np.max
elif agg_func_input == 'count':
    agg_func = len
else:
    print("Invalid function name. Using default: np.sum")
    agg_func = np.sum

# Call the function with the selected aggregation function
plot_sales_by_day(df, agg_func=agg_func)

```

Insert aggregation function (e.g., 'sum' or 'mean'): sum



Latte Has maximum sales amount and Espresso has minimum Sales amount sum

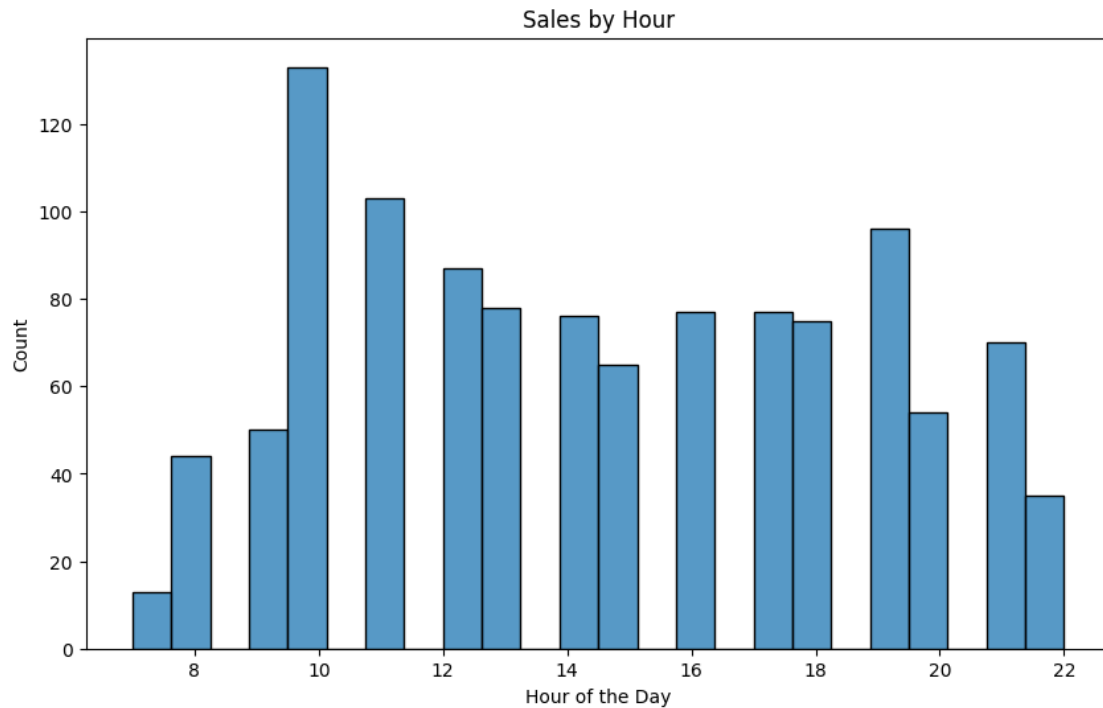
```
[ ]: df[['hour']].max()
```

```
[ ]: hour    22
      dtype: int32
```

3.3 Peak Sales Hours

```
[ ]: # Peak Sales Hours

plt.figure(figsize=(10, 6))
sns.histplot(df['hour'], bins=24, kde = False)
plt.title('Sales by Hour')
plt.xlabel('Hour of the Day')
plt.show()
```



Morning 10'O clock has peak sales and between 12 to 18 sales is steady while morning 8'O clock has less sales

```
[ ]: df[['weekday', 'coffee_name']]
```

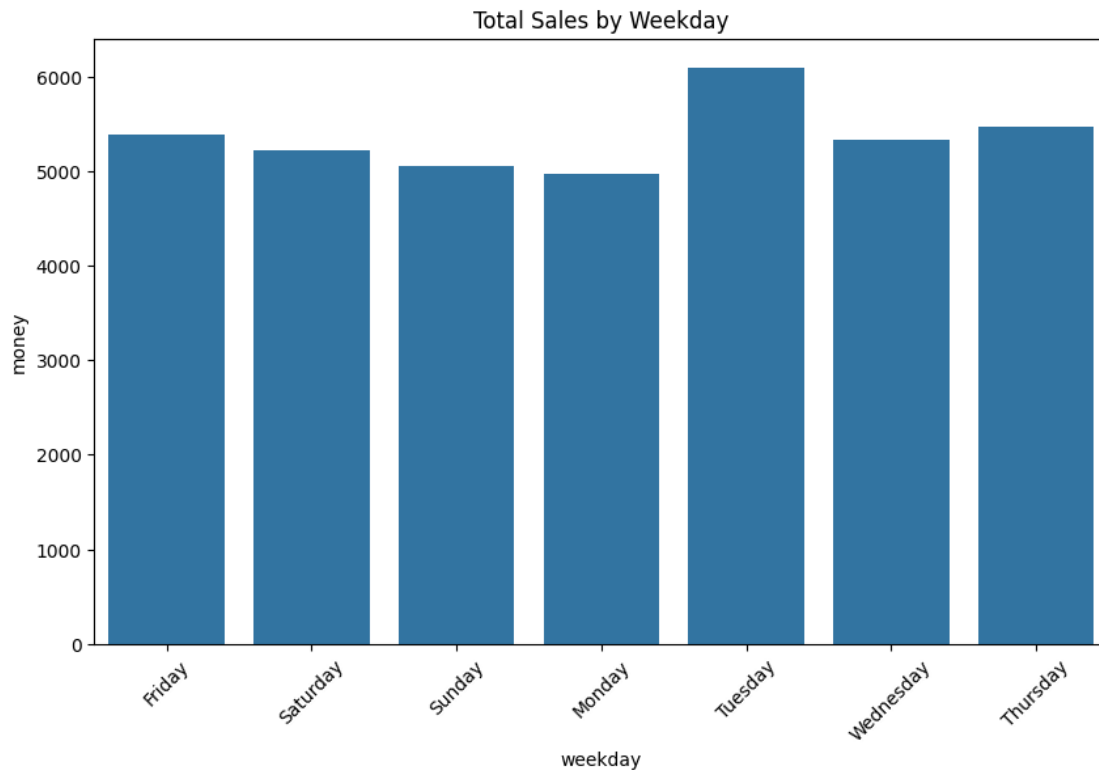
```
[ ]:
   weekday    coffee_name
0    Friday          Latte
1    Friday  Hot Chocolate
2    Friday  Hot Chocolate
3    Friday    Americano
4    Friday          Latte
...
1128 Wednesday    Cortado
1129 Wednesday  Americano with Milk
1130 Wednesday          Latte
1131 Wednesday          Latte
1132 Wednesday          Latte
```

```
[1133 rows x 2 columns]
```

3.4 sales by Week

```
[ ]: # Sales by weekday

plt.figure(figsize=(10, 6))
sns.barplot(data=df, x='weekday', y='money', estimator=np.sum, errorbar=None)
plt.title('Total Sales by Weekday')
plt.xticks(rotation=45)
plt.show()
```



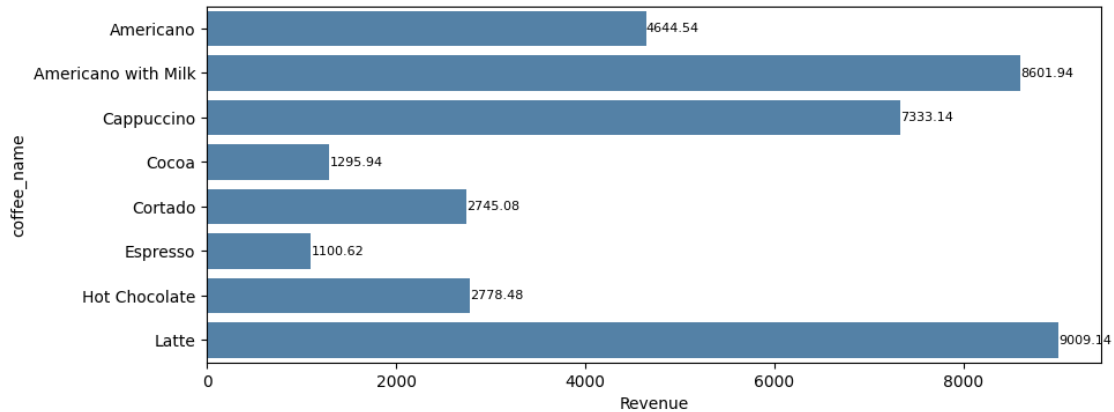
Tuesday has Highest Sales and Monday has Minimum Sales

```
[ ]: # Overall Revenue of Each coffee

coffee_data = df.groupby('coffee_name')['money'].sum().reset_index()

plt.figure(figsize=(10,4))
ax = sns.barplot(data=coffee_data,x='money',y='coffee_name',color='steelblue')
ax.bar_label(ax.containers[0], fontsize=8)
plt.xlabel('Revenue')
```

```
[ ]: Text(0.5, 0, 'Revenue')
```

```
[ ]: monthly_sales = df.groupby(['coffee_name', 'month_name']).count()['date'].
    ↪unstack()
monthly_sales
```

```
[ ]: month_name      April  July  June  March  May
coffee_name
Americano           35   36   14    36   48
Americano with Milk 42   65   69    34   58
Cappuccino          43   32   46    20   55
Cocoa                6    9    5     6    9
Cortado             19   14   19    30   17
Espresso             7   14   10    10    8
Hot Chocolate       13   11   14    22   14
Latte               31   56   50    48   58
```

```
[ ]: monthly_sales = df.groupby(['coffee_name', 'month_name'])['date'].count().
    ↪reset_index().pivot(index='month_name', columns='coffee_name',
    ↪values='date').reset_index()
monthly_sales
```

```
[ ]: coffee_name month_name  Americano  Americano with Milk  Cappuccino  Cocoa  \
0          April           35                42           43      6
1          July            36                65           32      9
2          June            14                69           46      5
3          March            36                34           20      6
4          May             48                58           55      9

coffee_name  Cortado  Espresso  Hot Chocolate  Latte
0            19         7           13         31
1            14        14           11         56
2            19        10           14         50
3            30        10           22         48
```

4 17 8 14 58

```
[ ]: monthly_sales.columns
```

```
[ ]: Index(['month_name', 'Americano', 'Americano with Milk', 'Cappuccino', 'Cocoa',  
          'Cortado', 'Espresso', 'Hot Chocolate', 'Latte'],  
          dtype='object', name='coffee_name')
```

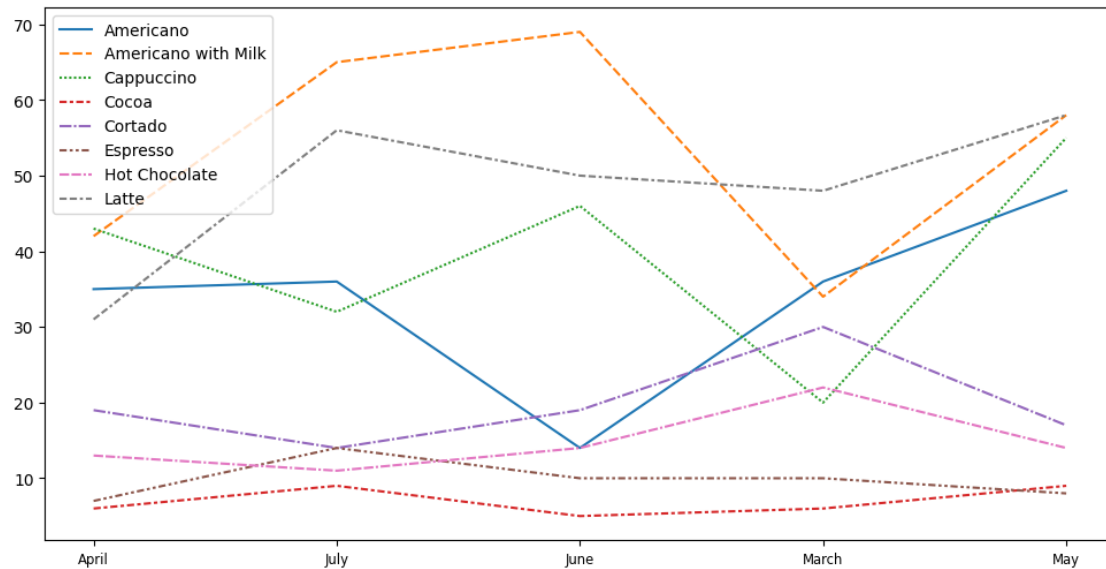
```
[ ]: monthly_sales.describe().T.loc[:,['min','max']]
```

```
[ ]:
      min    max
coffee_name
Americano      14.0  48.0
Americano with Milk  34.0  69.0
Cappuccino     20.0  55.0
Cocoa          5.0   9.0
Cortado        14.0  30.0
Espresso        7.0  14.0
Hot Chocolate   11.0  22.0
Latte          31.0  58.0
```

4 Sales Plot By Coffee Type

```
[ ]: plt.figure(figsize=(12,6))
     sns.lineplot(data=monthly_sales)
     plt.legend(loc='upper left')
     plt.
     ↪xticks(range(len(monthly_sales['month_name'])),monthly_sales['month_name'],size='small')
```

```
[ ]: ([<matplotlib.axis.XTick at 0x7b6d504db610>,
      <matplotlib.axis.XTick at 0x7b6d504dbc40>,
      <matplotlib.axis.XTick at 0x7b6d4eaa0220>,
      <matplotlib.axis.XTick at 0x7b6d4eab1f00>,
      <matplotlib.axis.XTick at 0x7b6d4eab29b0>],
      [Text(0, 0, 'April'),
       Text(1, 0, 'July'),
       Text(2, 0, 'June'),
       Text(3, 0, 'March'),
       Text(4, 0, 'May')])
```

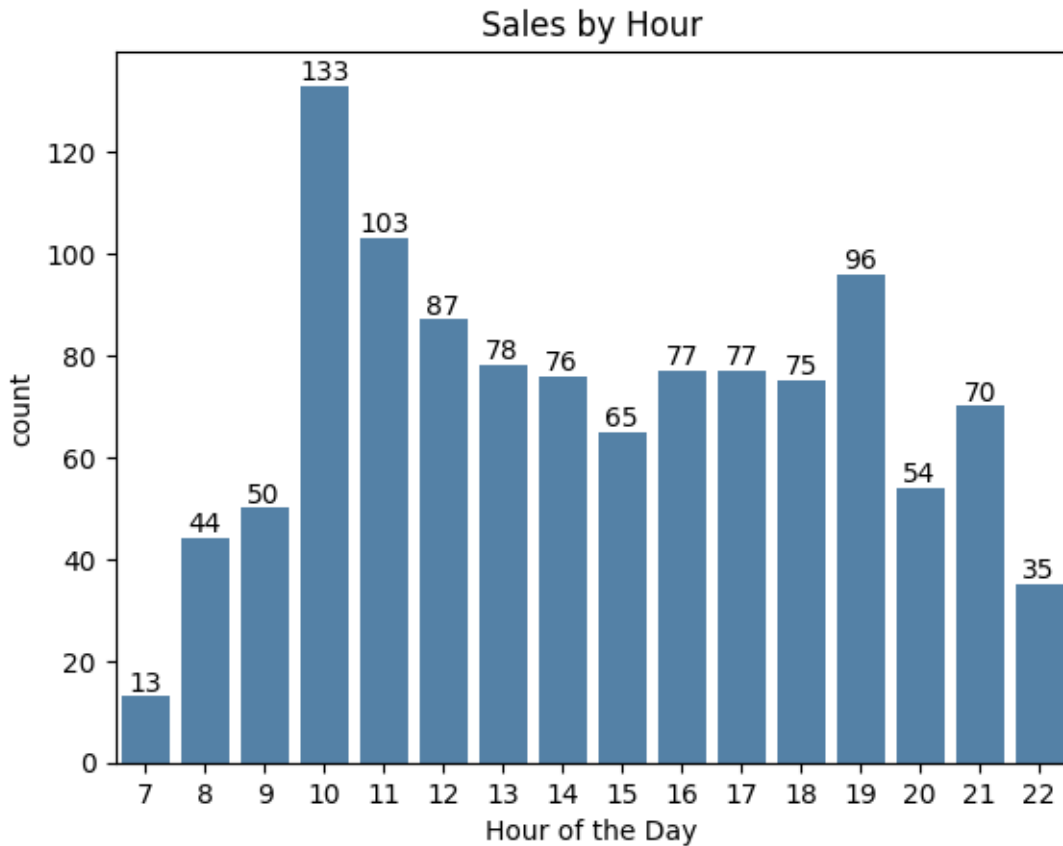


1. Latte and Americano was the popular one with maximum revenue
2. Americano With Milk Was popular till june but after it declined
3. The Demand of Latte has increased over time
4. Cortado was lagging at the begining but its sales has increased with time
5. Cuppacino was fluctuating and it but it shows growth

```
[ ]: hourly_sales = df.groupby(['hour']).count()['date'].reset_index().
      ↪rename(columns={'date':'count'})
      hourly_sales
```

```
[ ]:   hour  count
0      7     13
1      8     44
2      9     50
3     10    133
4     11    103
5     12     87
6     13     78
7     14     76
8     15     65
9     16     77
10    17     77
11    18     75
12    19     96
13    20     54
14    21     70
15    22     35
```

```
[ ]: ax = sns.barplot(data=hourly_sales,x='hour',y='count',color='steelblue')
ax.bar_label(ax.containers[0], fontsize=10)
plt.title('Sales by Hour')
plt.xlabel('Hour of the Day')
plt.show()
```



```
[ ]: hourly_sales_by_coffee = df.groupby(['hour', 'coffee_name'])['date'].count().
    ↪reset_index().pivot(index='hour', columns='coffee_name', values='date').
    ↪reset_index().fillna(0)
hourly_sales_by_coffee
```

```
[ ]: coffee_name  hour  Americano  Americano with Milk  Cappuccino  Cocoa  Cortado  \
0                7         5.0             4.0           1.0     0.0        1.0
1                8        10.0             7.0           8.0     1.0        6.0
2                9         8.0            16.0           6.0     1.0        5.0
3               10        20.0            31.0          10.0     4.0        8.0
4               11        21.0            25.0          16.0     1.0       13.0
5               12        14.0            26.0          15.0     3.0        7.0
6               13        18.0            18.0          10.0     2.0       12.0
7               14        15.0            18.0          13.0     4.0        6.0
```

8	15	14.0	15.0	8.0	0.0	3.0
9	16	10.0	18.0	12.0	3.0	12.0
10	17	9.0	11.0	18.0	4.0	6.0
11	18	9.0	16.0	12.0	2.0	5.0
12	19	5.0	18.0	34.0	2.0	5.0
13	20	1.0	12.0	13.0	6.0	5.0
14	21	5.0	25.0	13.0	1.0	3.0
15	22	5.0	8.0	7.0	1.0	2.0

coffee_name	Espresso	Hot Chocolate	Latte
0	0.0	0.0	2.0
1	0.0	0.0	12.0
2	3.0	0.0	11.0
3	2.0	7.0	51.0
4	6.0	8.0	13.0
5	6.0	3.0	13.0
6	3.0	4.0	11.0
7	5.0	2.0	13.0
8	4.0	6.0	15.0
9	5.0	4.0	13.0
10	4.0	7.0	18.0
11	5.0	10.0	16.0
12	1.0	9.0	22.0
13	3.0	6.0	8.0
14	1.0	3.0	19.0
15	1.0	5.0	6.0

4.1 Sales Hour of Each Coffee Type

```
[ ]: import matplotlib.pyplot as plt

# Create a 2x4 grid of subplots
fig, axs = plt.subplots(2, 4, figsize=(20, 10))

# Flatten the array of subplots for easy iteration
axs = axs.flatten()

# Determine the number of columns you have (excluding the 'Index' column)
num_columns = len(hourly_sales_by_coffee.columns[1:])

# Loop through each column in the DataFrame, making sure not to exceed the
↳ number of subplots
for i, column in enumerate(hourly_sales_by_coffee.columns[1:num_columns+1]): #
↳ Adjust the range as needed
    axs[i].bar(hourly_sales_by_coffee['hour'], hourly_sales_by_coffee[column])
    axs[i].set_title(f'{column}')
```

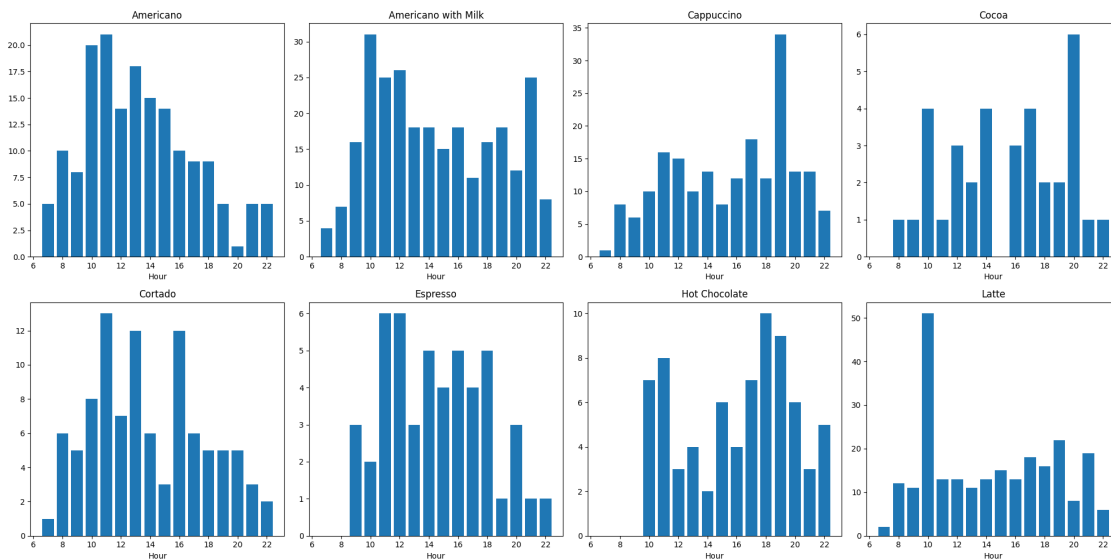
```

    axs[i].set_xlabel('Hour')

    # Adjust the layout to prevent overlap
    plt.tight_layout()

    # Show the plot
    plt.show()

```



1. Cappuccino is selling most at the evening
2. Cortado has steady sales at noon time
3. Espresso has higher steady sales and it maintains its pace
4. Latte is selling most at 10'O clock evening

```
[ ]: hourly_sales_by_coffee.columns[1:]
```

```
[ ]: Index(['Americano', 'Americano with Milk', 'Cappuccino', 'Cocoa', 'Cortado',
           'Espresso', 'Hot Chocolate', 'Latte'],
          dtype='object', name='coffee_name')
```

```
[ ]: for i, column in enumerate(hourly_sales_by_coffee.columns[1:num_columns+1]):
      print(i,column)
```

```

0 Americano
1 Americano with Milk
2 Cappuccino
3 Cocoa
4 Cortado
5 Espresso
6 Hot Chocolate

```

7 Latte

```
[ ]: df['card'].nunique()
```

```
[ ]: 446
```

```
[ ]: daily_sales
```

```
[ ]:
      date  money
0  2024-03-01  396.30
1  2024-03-02  228.10
2  2024-03-03  349.10
3  2024-03-04  135.20
4  2024-03-05  338.50
..      ...    ...
145 2024-07-27  372.76
146 2024-07-28   78.86
147 2024-07-29  321.82
148 2024-07-30  650.48
149 2024-07-31  633.84
```

[150 rows x 2 columns]

Forecasting sales

```
[ ]: # Aggregate by day
daily_sales = df.groupby('date')['money'].sum().reset_index()
```

```
[ ]: !pip install statsmodels --quiet
```

0.0/10.8 MB

? eta -:--:--

0.3/10.8 MB 8.6 MB/s eta 0:00:02

3.0/10.8 MB 43.5 MB/s eta 0:00:01

10.3/10.8 MB 120.2 MB/s eta 0:00:01

10.8/10.8 MB

161.0 MB/s eta 0:00:01

10.8/10.8 MB

87.3 MB/s eta 0:00:00

0.0/232.9

kB ? eta -:--:--

232.9/232.9 kB

17.0 MB/s eta 0:00:00

```
[ ]: from statsmodels.tsa.arima.model import ARIMA

# Example of fitting an ARIMA model
model = ARIMA(daily_sales['money'], order=(1, 1, 1))
model_fit = model.fit()
print(model_fit.summary())
```

SARIMAX Results

```
=====
Dep. Variable:          money    No. Observations:          150
Model:                ARIMA(1, 1, 1)    Log Likelihood        -922.976
Date:                Sun, 01 Dec 2024    AIC                    1851.951
Time:                12:02:55    BIC                    1860.963
Sample:                0    HQIC                    1855.613
                        - 150
Covariance Type:          opg
=====
```

	coef	std err	z	P> z	[0.025	0.975]
ar.L1	-0.0777	0.114	-0.681	0.496	-0.301	0.146
ma.L1	-0.7575	0.078	-9.702	0.000	-0.910	-0.604
sigma2	1.398e+04	1717.177	8.139	0.000	1.06e+04	1.73e+04

```
=====
===
Ljung-Box (L1) (Q):          0.01    Jarque-Bera (JB):
4.85
Prob(Q):          0.92    Prob(JB):
0.09
Heteroskedasticity (H):      1.39    Skew:
0.44
Prob(H) (two-sided):        0.25    Kurtosis:
2.85
=====
===
```

Warnings:

```
[1] Covariance matrix calculated using the outer product of gradients (complex-
step).
```

4.2 Analysing Customer preference

```
[ ]: coffee_preference = df['coffee_name'].value_counts(normalize=True) * 100
coffee_preference
```

```
[ ]: coffee_name
Americano with Milk    23.654016
Latte                  21.447485
```

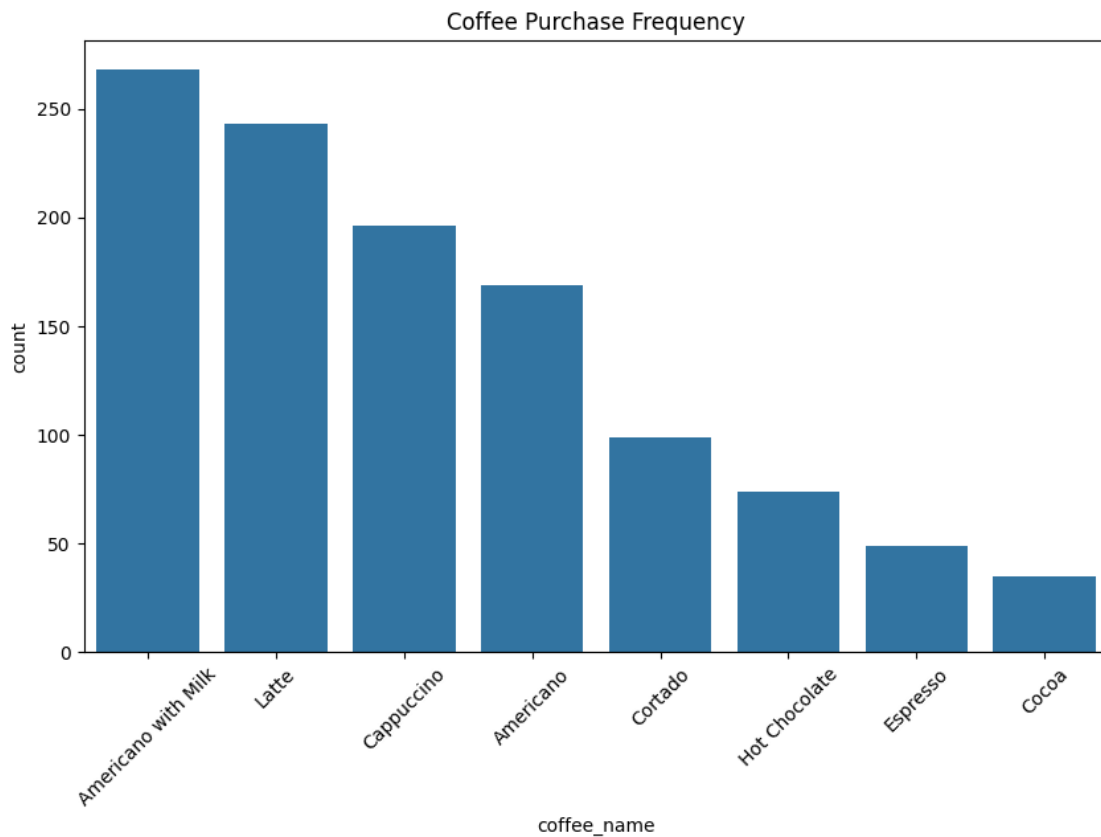


```
Cappuccino          17.299206
Americano           14.916152
Cortado              8.737864
Hot Chocolate        6.531333
Espresso             4.324801
Cocoa                3.089144
Name: proportion, dtype: float64
```

```
[ ]: od = df['coffee_name'].value_counts().index
      od
```

```
[ ]: Index(['Americano with Milk', 'Latte', 'Cappuccino', 'Americano', 'Cortado',
          'Hot Chocolate', 'Espresso', 'Cocoa'],
          dtype='object', name='coffee_name')
```

```
[ ]: plt.figure(figsize=(10, 6))
      sns.countplot(data=df, x='coffee_name', order=df['coffee_name'].value_counts().
      ↪index)
      plt.title('Coffee Purchase Frequency')
      plt.xticks(rotation=45)
      plt.show()
```

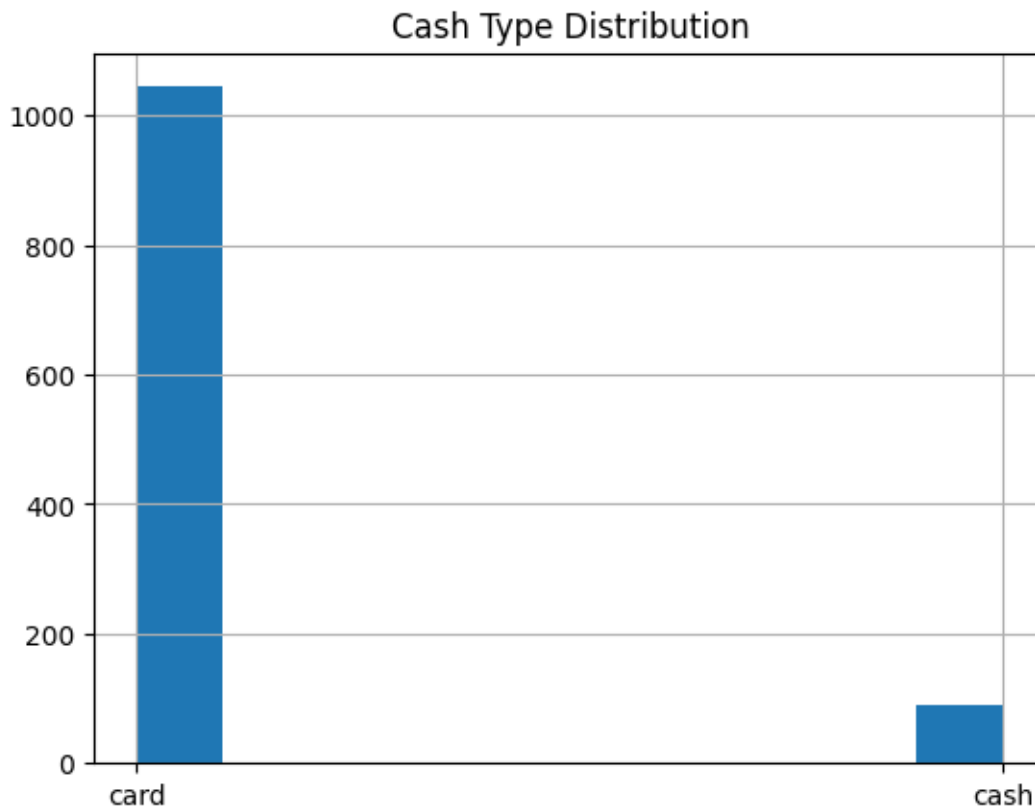


```
[ ]: df.loc[:,['cash_type','card','coffee_name']].describe().T
```

```
[ ]:
count unique top freq
cash_type 1133 2 card 1044
card 1133 446 ANON-0000-0000-0012 177
coffee_name 1133 8 Americano with Milk 268
```

1. Americano with Milk is the most popular product
2. maximum payment occurred by card
3. Mostly ANON card is used here

```
[ ]: df['cash_type'].hist().set_title('Cash Type Distribution')
plt.show()
```



5 Time Series Analysis For the Sales of the Coffee

```
[ ]: df.head(3)
```

```
[ ]:      datetime cash_type      card  money \
0 2024-03-01 10:15:50.520      card ANON-0000-0000-0001  38.7
1 2024-03-01 12:19:22.539      card ANON-0000-0000-0002  38.7
2 2024-03-01 12:20:18.089      card ANON-0000-0000-0002  38.7

      coffee_name      date  hour  day  month_num  year  weekday  month_name \
0      Latte 2024-03-01    10    1          3  2024  Friday    March
1 Hot Chocolate 2024-03-01    12    1          3  2024  Friday    March
2 Hot Chocolate 2024-03-01    12    1          3  2024  Friday    March

      year_month
0      2024-03
1      2024-03
2      2024-03
```

```
[ ]: DF = df.groupby('date')['money'].sum().reset_index()
      DF
```

```
[ ]:      date  money
0 2024-03-01 396.30
1 2024-03-02 228.10
2 2024-03-03 349.10
3 2024-03-04 135.20
4 2024-03-05 338.50
..      ...      ...
145 2024-07-27 372.76
146 2024-07-28  78.86
147 2024-07-29 321.82
148 2024-07-30 650.48
149 2024-07-31 633.84
```

[150 rows x 2 columns]

```
[ ]: DF.shape
```

```
[ ]: (150, 2)
```

```
[ ]: print(type(DF))
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
[ ]: DF['date'].min(), DF['date'].max()
```

```
[ ]: (datetime.date(2024, 3, 1), datetime.date(2024, 7, 31))
```

```
[ ]: # print(DF.index.min())
      # print(DF.index.max())
```

```
[ ]: DF.isnull().sum()
```

```
[ ]: date      0  
     money     0  
     dtype: int64
```

```
[ ]: # Display rows where there are null values  
     print(DF[DF.isnull()])
```

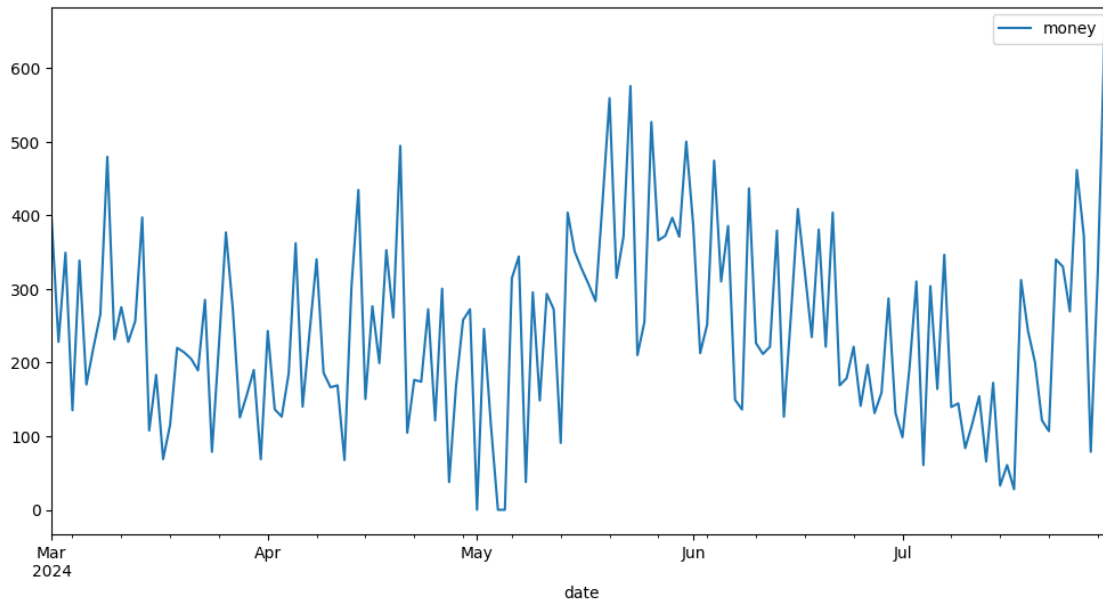
```
      date  money  
0      NaN   NaN  
1      NaN   NaN  
2      NaN   NaN  
3      NaN   NaN  
4      NaN   NaN  
..      ...   ...  
145     NaN   NaN  
146     NaN   NaN  
147     NaN   NaN  
148     NaN   NaN  
149     NaN   NaN
```

```
[150 rows x 2 columns]
```

```
[ ]: DF.dtypes
```

```
[ ]: date      object  
     money     float64  
     dtype: object
```

```
[ ]: DF.plot(figsize=(12,6))  
     plt.show()
```



```
[ ]: DF.set_index('date', inplace=True)
```

Seasonal Decompose

```
[ ]: from statsmodels.tsa.seasonal import seasonal_decompose
```

```
[ ]: # Example: Convert your Series to have a DatetimeIndex
DF.index = pd.to_datetime(DF.index) # Ensure the index is in datetime format
DF = DF.asfreq('D') # Set the frequency (e.g., 'D' for daily data)
```

```
[ ]: DF.fillna(0, inplace=True)
```

```
[ ]: print(type(DF))
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
[ ]: DF.head()
```

```
[ ]:
      date      money
2024-03-01  396.3
2024-03-02  228.1
2024-03-03  349.1
2024-03-04  135.2
2024-03-05  338.5
```

```
[ ]: DF.shape
```

```
[ ]: (153, 1)
```

```
[ ]: DF.info()
```

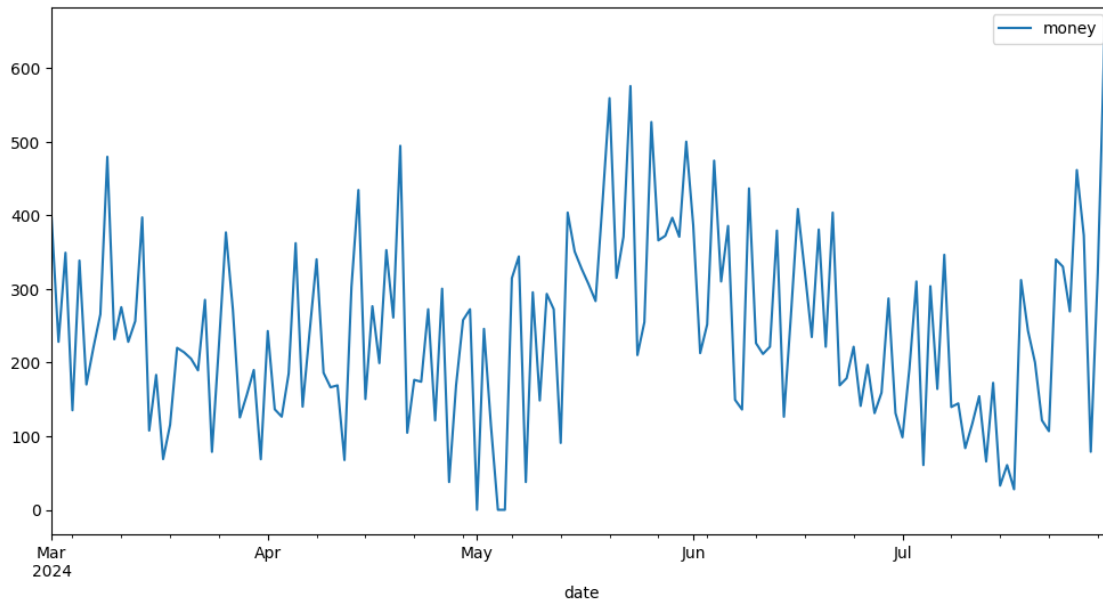
```
<class 'pandas.core.frame.DataFrame'>
DatetimeIndex: 153 entries, 2024-03-01 to 2024-07-31
Freq: D
Data columns (total 1 columns):
 #   Column  Non-Null Count  Dtype
---  -
 0   money   153 non-null     float64
dtypes: float64(1)
memory usage: 2.4 KB
```

```
[ ]: df1 = DF.copy()
df2 = DF.copy()
df3 = DF.copy()
```

```
[ ]: from statsmodels.tsa.stattools import adfuller

def adf_test(data):
    res = adfuller(data)
    print('test_stat',res[0])
    print('p_val',res[1])
    alpha = 0.05
    if res[1]> alpha:
        print('Ho accepted: Data is not stationary')
    else:
        print('H1 accepted: Data is stationary')
```

```
[ ]: # plt.figure()
df1.plot(figsize=(12,6))
plt.show()
```



```
[ ]: df1['money_1'] = df1['money'].rolling(window=3, min_periods=1).mean()
```

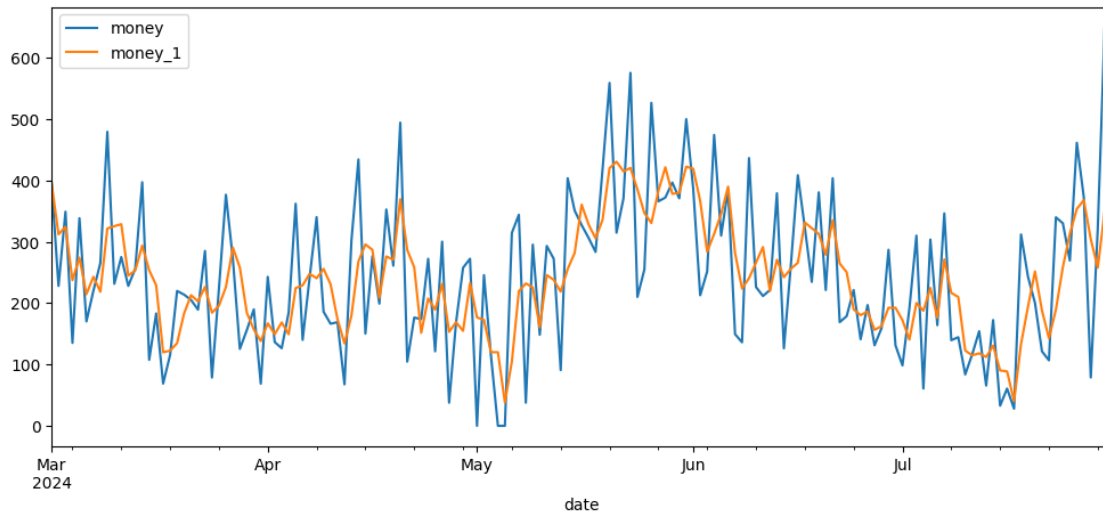
```
[ ]: df1
```

```
[ ]:
      date      money  money_1
2024-03-01  396.30  396.300000
2024-03-02  228.10  312.200000
2024-03-03  349.10  324.500000
2024-03-04  135.20  237.466667
2024-03-05  338.50  274.266667
...
2024-07-27  372.76  367.860000
2024-07-28   78.86  304.346667
2024-07-29  321.82  257.813333
2024-07-30  650.48  350.386667
2024-07-31  633.84  535.380000
```

```
[153 rows x 2 columns]
```

```
[ ]: df1[['money', 'money_1']].plot(figsize=(12,5))
```

```
[ ]: <Axes: xlabel='date'>
```



```
[ ]: adf_test(df1['money'])
```

```
test_stat -2.3950547665243396
p_val 0.1431370317996271
Ho accepted: Data is not stationary
```

```
[ ]: adf_test(df1['money'].diff(1).dropna()) # d = 1
```

```
test_stat -9.087181511770668
p_val 3.911567323624255e-15
H1 accepted: Data is stationary
```

```
[ ]: adf_test(df1['money'].diff(2).dropna()) # d = 1
```

```
test_stat -4.345448293269364
p_val 0.0003702475050956096
H1 accepted: Data is stationary
```

```
[ ]: adf_test(df1['money'].diff(1).diff(1).dropna()) # d = 1
```

```
test_stat -6.964886368850894
p_val 8.967792091186672e-10
H1 accepted: Data is stationary
```

```
[ ]: fcs = df1['money'].diff(1).diff(1).dropna()
```

```
[ ]: adf_test(df1['money_1'])
```

```
test_stat -1.9937783876748023
p_val 0.28930770475893386
```


Ho accepted: Data is not stationary

```
[ ]: adf_test(df1['money_1'].diff(1).dropna())
```

```
test_stat -4.371627408321249
p_val 0.00033309807852419695
H1 accepted: Data is stationary
```

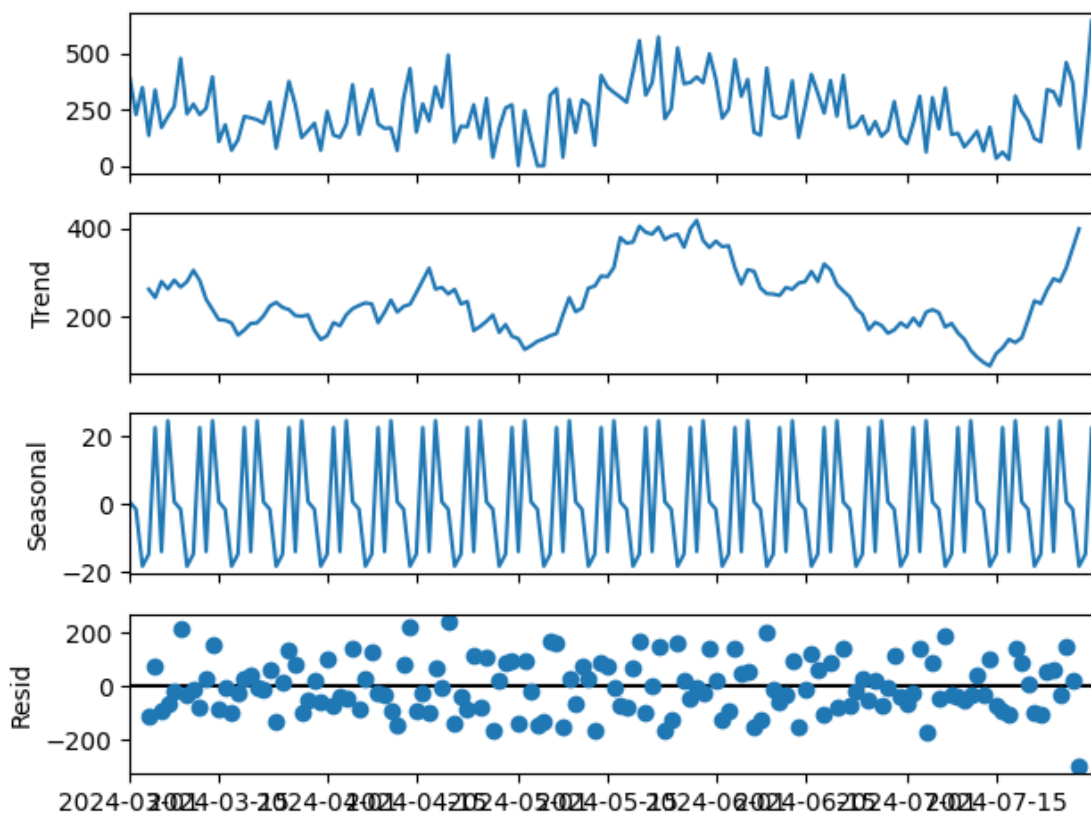
```
[ ]: adf_test(df1['money_1'].diff(1).diff(1).dropna())
```

```
test_stat -6.742474178487956
p_val 3.093772645066475e-09
H1 accepted: Data is stationary
```

```
[ ]: df_sm = df1['money_1'].diff(1).diff(1).dropna()
```

```
[ ]: # Decomposition of Normal sales data with group averaging
```

```
decom = seasonal_decompose(DF, model='additive')
decom.plot()
plt.show()
```

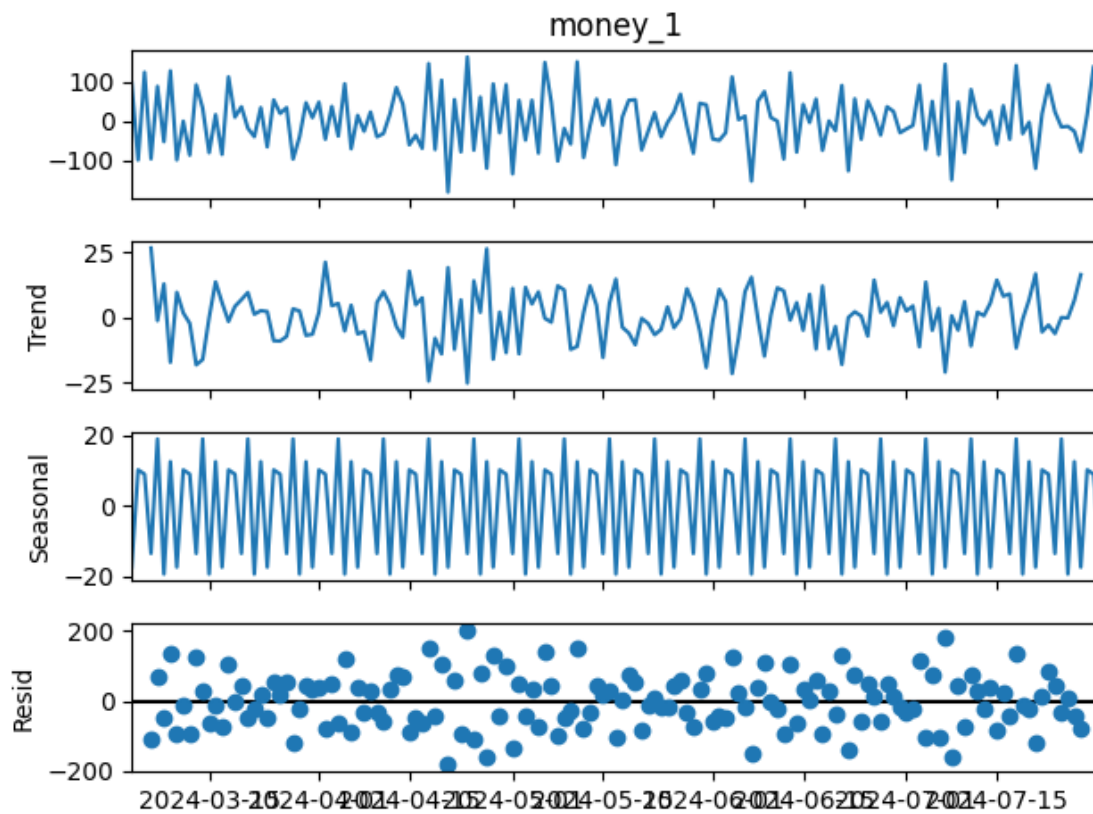


```
[ ]: # Decomposition with Smoothened Data

decom = seasonal_decompose(df_sm, model='additive')

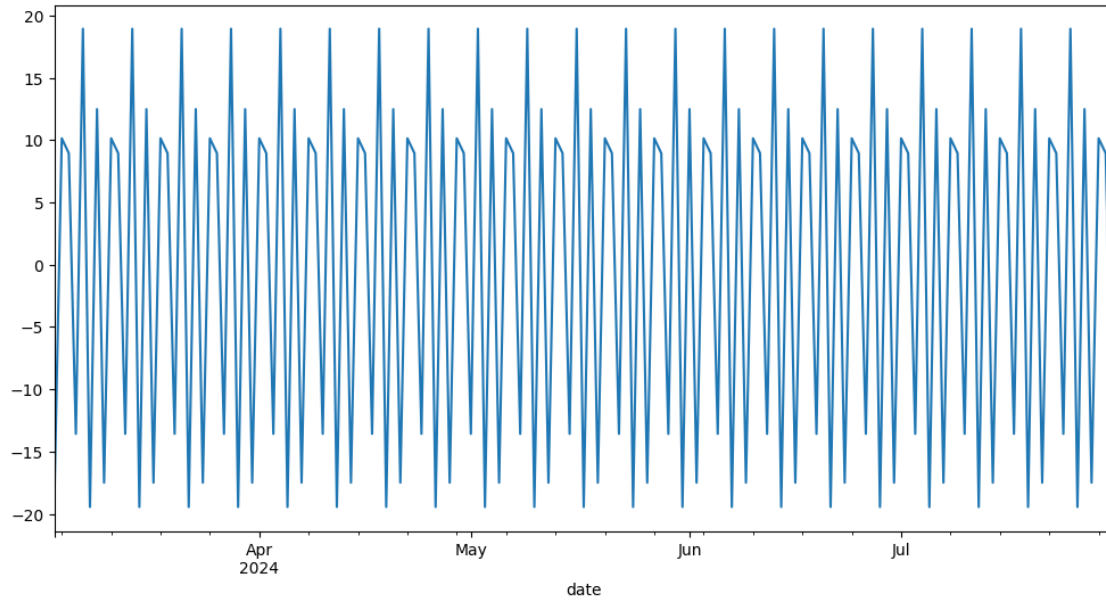
original = decom.observed
trend = decom.trend
seasonal = decom.seasonal
resid = decom.resid

decom.plot()
plt.show()
```



```
[ ]: seasonal.plot(figsize=(12,6))
```

```
[ ]: <Axes: xlabel='date'>
```



```
[ ]: from statsmodels.tsa.arima.model import ARIMA
from sklearn.metrics import *

def eval_model(test,fcast):
    mae = mean_absolute_error(test,fcast)
    mse = mean_squared_error(test,fcast)
    rmse = np.sqrt(mse)
    return mae,mse,rmse

def plot_model(train,test,fcast):
    plt.figure(figsize=(12,6))
    plt.plot(train,label='Train')
    plt.plot(test,label='Test')
    plt.plot(fcast,label='Forecast')
    plt.legend()
    plt.show()

def custom_arima(train,test,p,d,q):
    model = ARIMA(np.log(train),order=(p,d,q))
    model_fit = model.fit()
    fcast = np.exp(model_fit.forecast(len(test)))
    plot_model(train,test,fcast)
    mae,mse,rmse = eval_model(test,fcast)
    res_df = pd.DataFrame({'MAE':mae,'MSE':mse,'RMSE':rmse},
                          index=[f'ARIMA({p},{d},{q})'])
    return res_df
```

```
[ ]: print(DF.index.dtype) # Displays the index (in this case, the dates)
      print(DF.values.dtype) # Displays the values (in this case, the money sums)
```

```
datetime64[ns]
float64
```

```
[ ]: fcs.head()
```

```
[ ]: date
      2024-03-03    289.2
      2024-03-04   -334.9
      2024-03-05    417.2
      2024-03-06   -371.6
      2024-03-07    218.2
      Freq: D, Name: money, dtype: float64
```

```
[ ]: fcs.shape
```

```
[ ]: (151,)
```

```
[ ]: train = DF.iloc[:-30]
      test = DF.iloc[-30:]
```

```
print(train.shape)
print(test.shape)
print(type(train))
print(type(test))
```

```
(123, 1)
(30, 1)
<class 'pandas.core.frame.DataFrame'>
<class 'pandas.core.frame.DataFrame'>
```

```
[ ]: train2 = fcs.iloc[:-30]
      test2 = fcs.iloc[-30:]
```

```
print(train2.shape)
print(test2.shape)
print(type(train2))
print(type(test2))
```

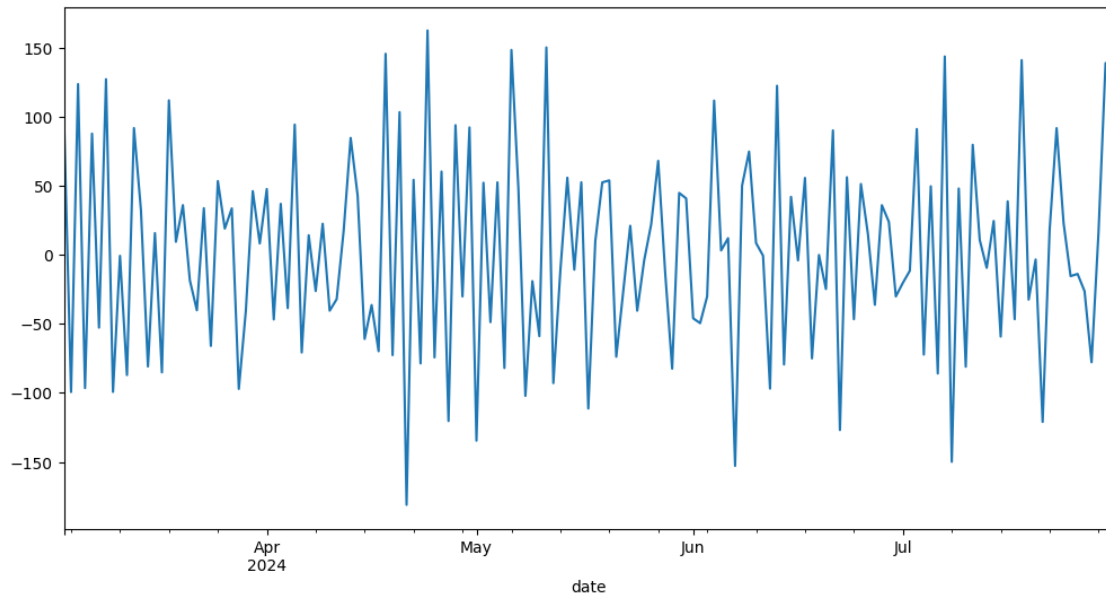
```
(121,)
(30,)
<class 'pandas.core.series.Series'>
<class 'pandas.core.series.Series'>
```

```
[ ]: df_sm.shape
```

```
[ ]: (151,)
```

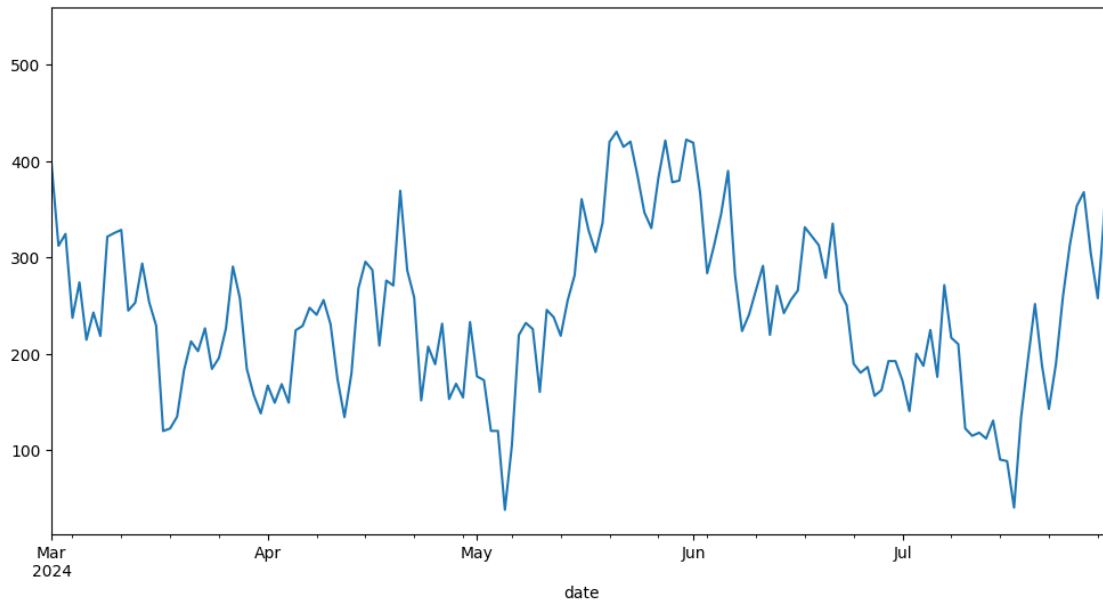
```
[ ]: df_sm.plot(figsize=(12,6))
```

```
[ ]: <Axes: xlabel='date'>
```



```
[ ]: sm_data = df1['money_1']  
sm_data.plot(figsize=(12,6))
```

```
[ ]: <Axes: xlabel='date'>
```



```
[ ]: train3 = df_sm.iloc[: -30]
test3 = df_sm.iloc[-30:]
```

```
print(train3.shape)
print(test3.shape)
print(type(train3))
print(type(test3))
```

```
(121,)
(30,)
<class 'pandas.core.series.Series'>
<class 'pandas.core.series.Series'>
```

```
[ ]: train3.shape
```

```
[ ]: (121,)
```

```
[ ]: train4 = seasonal.iloc[: -30]
test4 = seasonal.iloc[-30:]
```

```
print(train4.shape)
print(test4.shape)
print(type(train4))
print(type(test4))
```

```
(121,)
(30,)
```

```
<class 'pandas.core.series.Series'>
<class 'pandas.core.series.Series'>
```

```
[ ]: train5 = sm_data.iloc[:-30]
      test5 = sm_data.iloc[-30:]

      print(train5.shape)
      print(test5.shape)
      print(type(train5))
      print(type(test5))
```

```
(123,)
(30,)
<class 'pandas.core.series.Series'>
<class 'pandas.core.series.Series'>
```

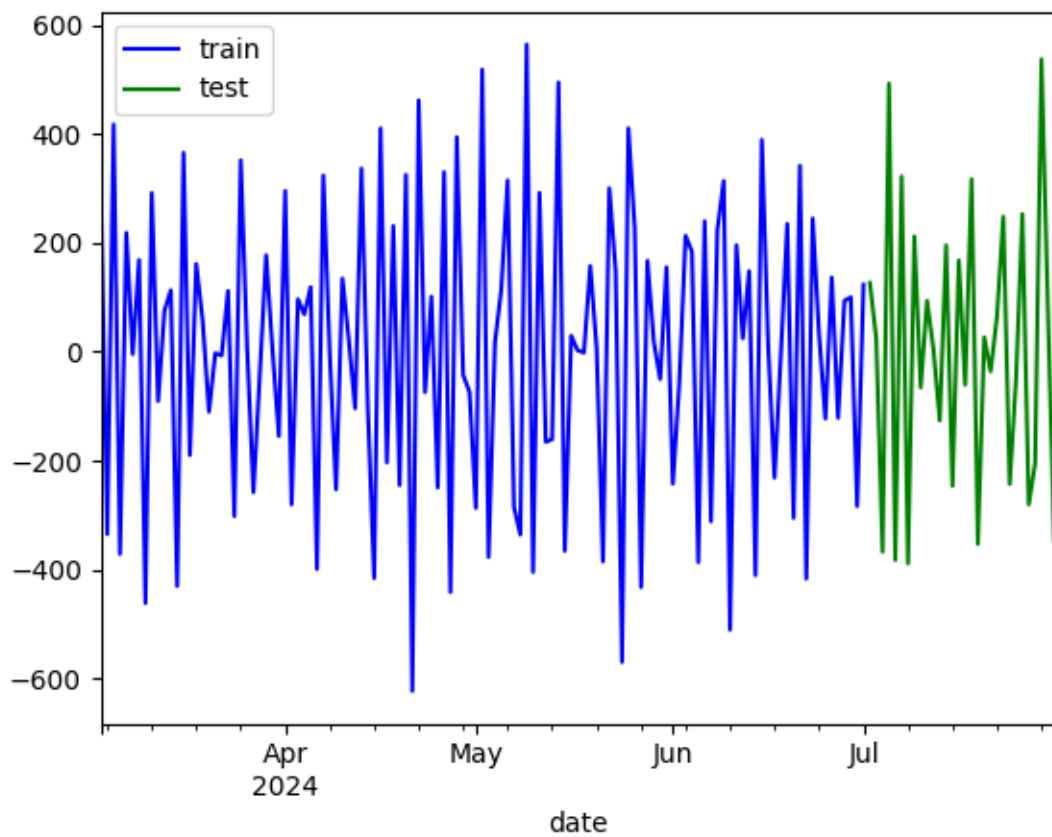
```
[ ]: train.tail()
```

```
[ ]: date
      2024-06-27    -121.48
      2024-06-28     93.56
      2024-06-29     99.94
      2024-06-30   -283.64
      2024-07-01    122.96
      Freq: D, Name: money, dtype: float64
```

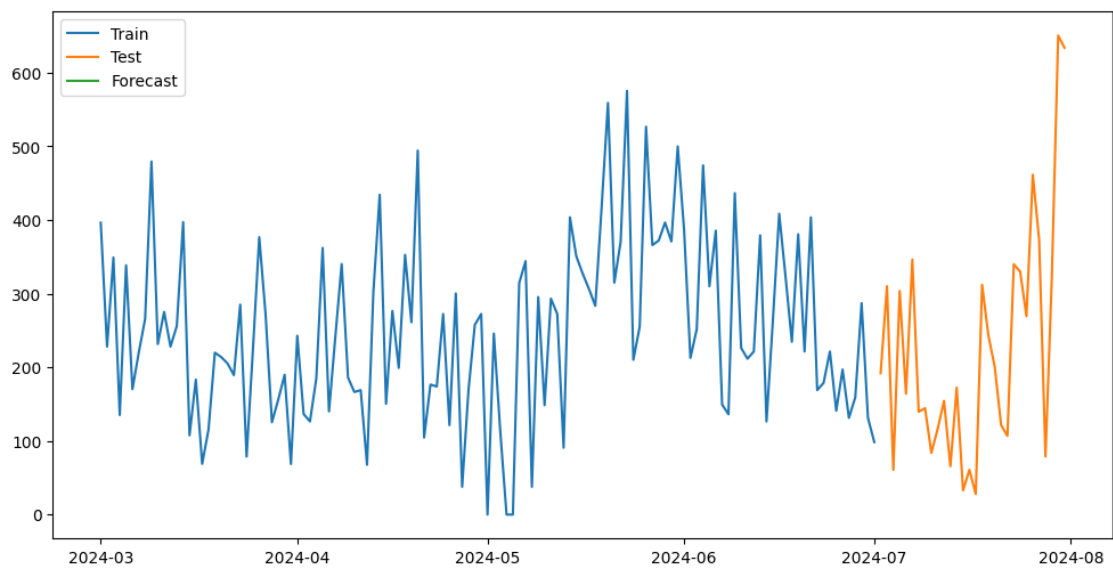
```
[ ]: test.head()
```

```
[ ]: date
      2024-07-02    126.38
      2024-07-03     24.50
      2024-07-04   -367.40
      2024-07-05    492.30
      2024-07-06   -382.56
      Freq: D, Name: money, dtype: float64
```

```
[ ]: train.plot(color='blue',label='train')
      test.plot(color='green', label='test')
      plt.legend()
      plt.show()
```



```
[ ]: custom_arima(train,test,1,1,1)
```




```

-----
ValueError                                Traceback (most recent call last)
<ipython-input-181-a4333e8e25d4> in <cell line: 1>()
----> 1 custom_arima(train,test,1,1,1)

<ipython-input-180-ac8867a8a068> in custom_arima(train, test, p, d, q)
    21 fcast = np.exp(model_fit.forecast(len(test)))
    22 plot_model(train,test,fcast)
----> 23 mae,mse,rmse = eval_model(test,fcast)
    24 res_df = pd.DataFrame({'MAE':mae,'MSE':mse,'RMSE':rmse},
    25                        index=[f'ARIMA({p,d,q})'])

<ipython-input-180-ac8867a8a068> in eval_model(test, fcast)
     3
     4 def eval_model(test,fcast):
----> 5     mae = mean_absolute_error(test,fcast)
     6     mse = mean_squared_error(test,fcast)
     7     rmse = np.sqrt(mse)

/usr/local/lib/python3.10/dist-packages/sklearn/utils/_param_validation.py in
↳wrapper(*args, **kwargs)
    211         )
    212         ):
--> 213         return func(*args, **kwargs)
    214         except InvalidParameterError as e:
    215             # When the function is just a wrapper around an
↳estimator, we allow

/usr/local/lib/python3.10/dist-packages/sklearn/metrics/_regression.py in
↳mean_absolute_error(y_true, y_pred, sample_weight, multioutput)
    214     np.float64(0.85...)
    215     """
--> 216     y_type, y_true, y_pred, multioutput = _check_reg_targets(
    217         y_true, y_pred, multioutput
    218     )

/usr/local/lib/python3.10/dist-packages/sklearn/metrics/_regression.py in
↳_check_reg_targets(y_true, y_pred, multioutput, dtype, xp)
    111     check_consistent_length(y_true, y_pred)
    112     y_true = check_array(y_true, ensure_2d=False, dtype=dtype)
--> 113     y_pred = check_array(y_pred, ensure_2d=False, dtype=dtype)
    114
    115     if y_true.ndim == 1:

```

```

/usr/local/lib/python3.10/dist-packages/sklearn/utils/validation.py in
↳check_array(array, accept_sparse, accept_large_sparse, dtype, order, copy,
↳force_writeable, force_all_finite, ensure_2d, allow_nd, ensure_min_samples,
↳ensure_min_features, estimator, input_name)
    1062
    1063         if force_all_finite:
-> 1064             _assert_all_finite(
    1065                 array,
    1066                 input_name=input_name,

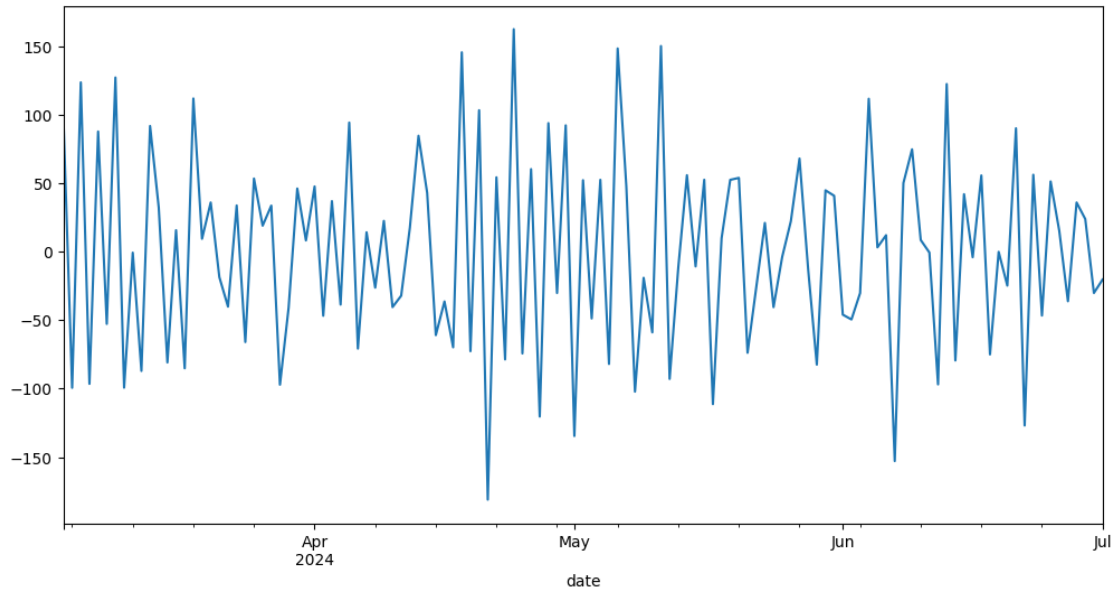
/usr/local/lib/python3.10/dist-packages/sklearn/utils/validation.py in
↳_assert_all_finite(X, allow_nan, msg_dtype, estimator_name, input_name)
    121         return
    122
--> 123         _assert_all_finite_element_wise(
    124             X,
    125             xp=xp,

/usr/local/lib/python3.10/dist-packages/sklearn/utils/validation.py in
↳_assert_all_finite_element_wise(X, xp, allow_nan, msg_dtype, estimator_name,
↳input_name)
    170             "#estimators-that-handle-nan-values"
    171         )
--> 172         raise ValueError(msg_err)
    173
    174
ValueError: Input contains NaN.

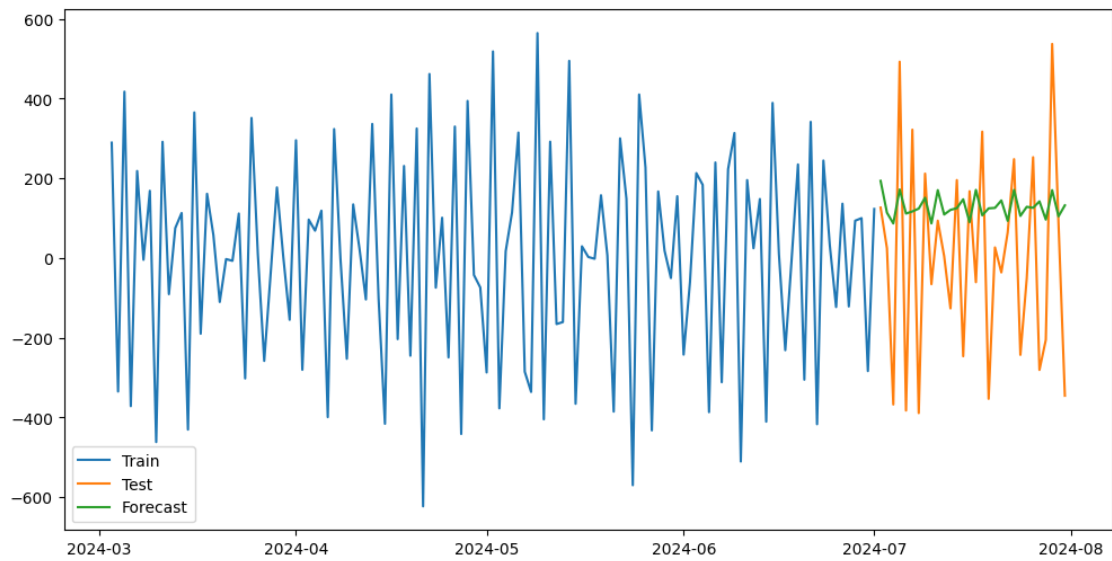
```

```
[ ]: train3.plot(figsize=(12,6))
```

```
[ ]: <Axes: xlabel='date'>
```



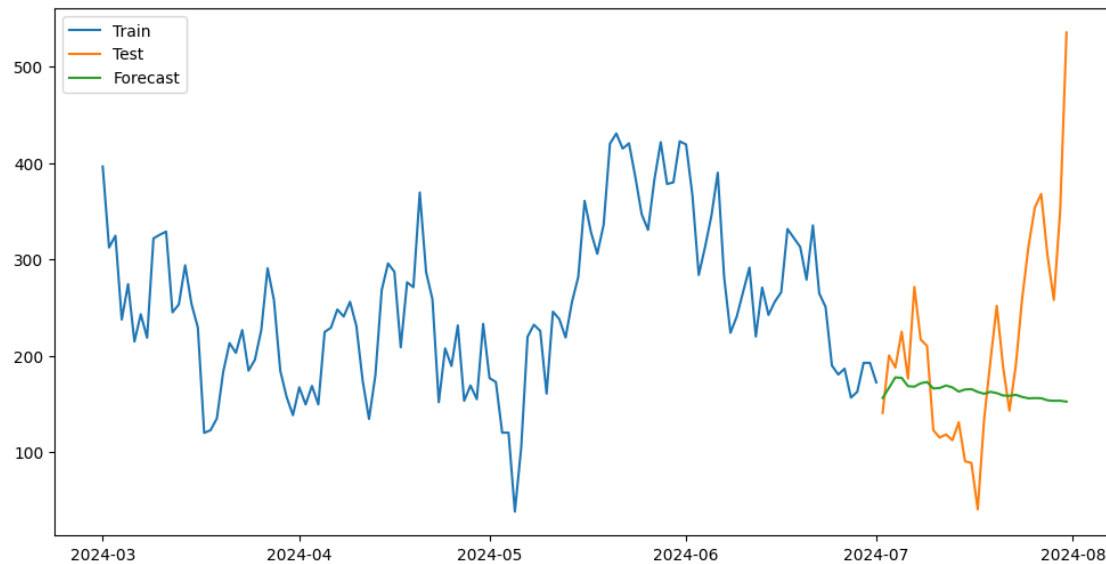
```
[ ]: custom_arima(train2,test2,3,2,10)
```



```
[ ]:
      MAE      MSE      RMSE
ARIMA((3, 2, 10)) 229.059941 77267.496169 277.970315
```

```
[ ]:
```

```
[ ]: custom_arima(train5,test5,3,2,10)
```



```
[ ]:          MAE          MSE          RMSE
ARIMA((3, 2, 10)) 84.536477 13531.374968 116.324438
```

```
[ ]:
```

```
[ ]: from sklearn.metrics import mean_squared_error, mean_absolute_error, r2_score

def evaluate_model(y_true, y_pred):
    mse = mean_squared_error(y_true, y_pred)
    mae = mean_absolute_error(y_true, y_pred)
    rmse = np.sqrt(mse)
    r2 = r2_score(y_true, y_pred)
    print(f"MSE: {mse}, MAE: {mae}, RMSE: {rmse}, R2: {r2}")
```

```
[ ]: m1 = ARIMA(train, order=(1,1,1))
m1_fit = m1.fit()
```

```
[ ]: print(test.shape)
```

```
(30,)
```

```
[ ]: forecast_m1 = m1_fit.forecast(30)
forecast_m1
```

```
[ ]: 2024-07-02    -79.672134
2024-07-03     51.132653
2024-07-04    -33.305545
2024-07-05     21.201706
```

```

2024-07-06    -13.984270
2024-07-07      8.729275
2024-07-08    -5.932962
2024-07-09      3.531927
2024-07-10    -2.577927
2024-07-11      1.366157
2024-07-12    -1.179861
2024-07-13      0.463666
2024-07-14    -0.597277
2024-07-15      0.087592
2024-07-16    -0.354511
2024-07-17    -0.069121
2024-07-18    -0.253348
2024-07-19    -0.134425
2024-07-20    -0.211193
2024-07-21    -0.161637
2024-07-22    -0.193627
2024-07-23    -0.172976
2024-07-24    -0.186307
2024-07-25    -0.177702
2024-07-26    -0.183257
2024-07-27    -0.179671
2024-07-28    -0.181985
2024-07-29    -0.180491
2024-07-30    -0.181456
2024-07-31    -0.180833
Freq: D, Name: predicted_mean, dtype: float64

```

```
[ ]: print(m1_fit.summary())
```

```

=====
                        SARIMAX Results
=====
Dep. Variable:          money    No. Observations:          121
Model:                ARIMA(1, 1, 1)    Log Likelihood      -813.313
Date:                 Sun, 01 Dec 2024    AIC                  1632.625
Time:                  12:02:59    BIC                  1640.988
Sample:                03-03-2024    HQIC                 1636.021
                        - 07-01-2024
Covariance Type:          opg
=====

```

	coef	std err	z	P> z	[0.025	0.975]
ar.L1	-0.6455	0.081	-7.963	0.000	-0.804	-0.487
ma.L1	-0.9995	6.259	-0.160	0.873	-13.267	11.268
sigma2	4.296e+04	2.69e+05	0.160	0.873	-4.83e+05	5.69e+05

```

=====
===

```

Ljung-Box (L1) (Q):	14.56	Jarque-Bera (JB):
1.33		
Prob(Q):	0.00	Prob(JB):
0.51		
Heteroskedasticity (H):	1.66	Skew:
-0.21		
Prob(H) (two-sided):	0.11	Kurtosis:
2.71		

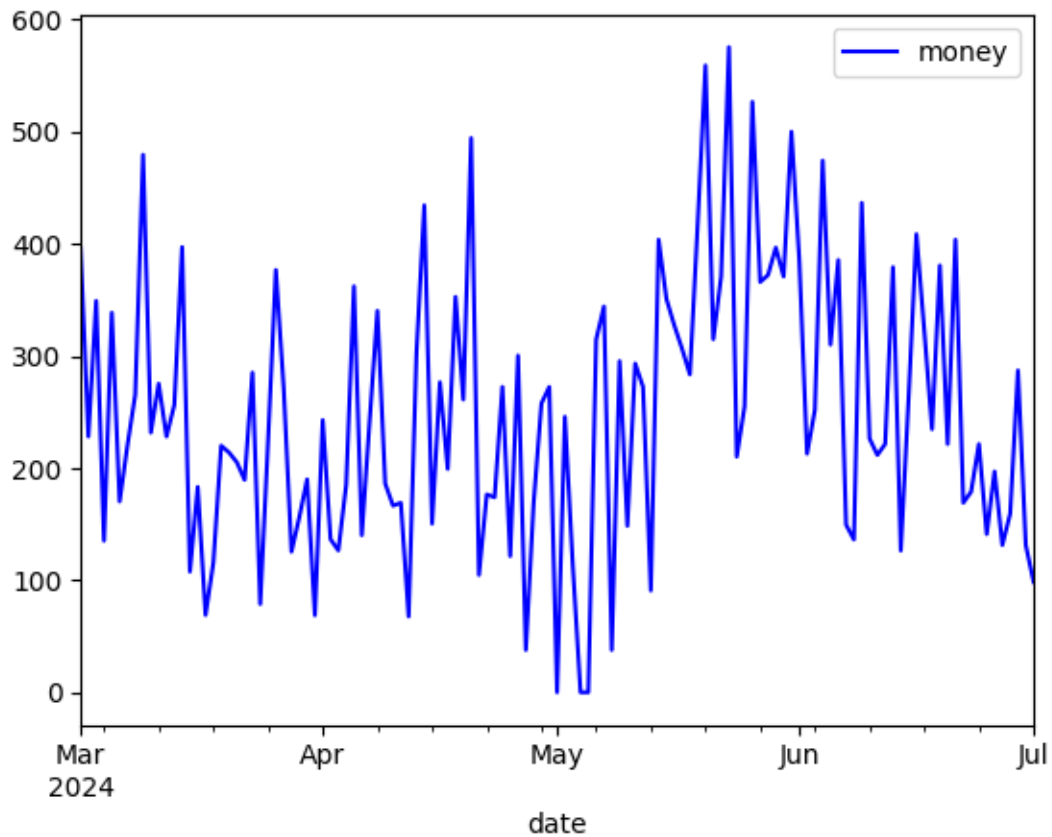
=====

===

Warnings:

[1] Covariance matrix calculated using the outer product of gradients (complex-step).

```
[ ]: train.plot(color='blue',label='train')
test.plot(color='green', label='test')
forecast_m1.plot(color='red',label='fitted')
plt.legend()
plt.show()
```





```
[ ]: evaluate_model(test,forecast_m1)
```

MSE: 76963.24479402533, MAE: 229.04065139005567, RMSE: 277.4225023209641, R2: -2.0490876397607716

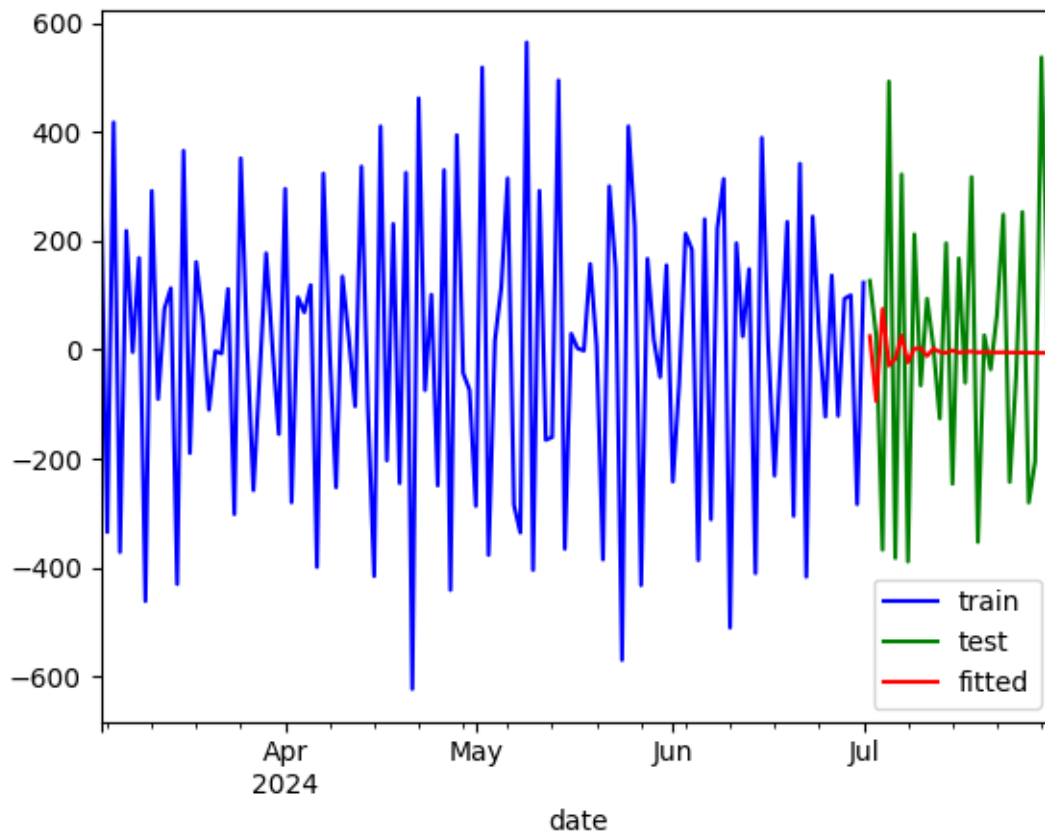
```
[ ]: m2 = ARIMA(train, order=(2,2,2))
m2_fit = m2.fit()
```

```
[ ]: forecast_m2 = m2_fit.forecast(30)
forecast_m2
```

```
[ ]: 2024-07-02    24.711237
      2024-07-03   -94.480714
      2024-07-04    74.732301
      2024-07-05   -29.193998
      2024-07-06   -16.884006
      2024-07-07    25.734106
      2024-07-08   -23.168840
      2024-07-09    2.054939
```

```
2024-07-10      2.761927
2024-07-11     -11.683362
2024-07-12      1.808500
2024-07-13     -4.197515
2024-07-14     -5.804157
2024-07-15     -1.405388
2024-07-16     -5.258811
2024-07-17     -4.164181
2024-07-18     -3.569442
2024-07-19     -5.106387
2024-07-20     -4.277244
2024-07-21     -4.649467
2024-07-22     -5.092579
2024-07-23     -4.828639
2024-07-24     -5.223960
2024-07-25     -5.344533
2024-07-26     -5.386231
2024-07-27     -5.651389
2024-07-28     -5.738143
2024-07-29     -5.882209
2024-07-30     -6.064412
2024-07-31     -6.178630
Freq: D, Name: predicted_mean, dtype: float64
```

```
[ ]: train.plot(color='blue',label='train')
      test.plot(color='green', label='test')
      forecast_m2.plot(color='red',label='fitted')
      plt.legend()
      plt.show()
```

5.1 2nd Approach

```
[ ]: p = list(range(1,15))
      d = [1,2]
      q = list(range(1,15))
      print(len(p))
      print(len(d))
      print(len(q))
      print(14*2*14)
```

```
14
2
14
392
```

```
[ ]: df1
```

```
[ ]:          money
date
2024-03-01  396.30
```

```

2024-03-02    228.10
2024-03-03    349.10
2024-03-04    135.20
2024-03-05    338.50
...
2024-07-27    372.76
2024-07-28     78.86
2024-07-29    321.82
2024-07-30    650.48
2024-07-31    633.84

```

[153 rows x 1 columns]

```
[ ]: train.shape
```

```
[ ]: (121,)
```

```
[ ]: import numpy as np

# Check the data type and shape
print(type(train))
print(train.shape)

# If train is a NumPy array, you can reshape it:
if isinstance(train, np.ndarray):
    # Reshape to a 2D array with 121 rows and 1 column
    train = train.reshape(-1, 1)
    print(train.shape) # Should print (121, 1)

# If train is a Pandas Series or DataFrame:
# Convert to NumPy array and reshape as needed
if isinstance(train, pd.Series) or isinstance(train, pd.DataFrame):
    train_array = train.values.reshape(-1, 1)
    print(train_array.shape) # Should print (121, 1)

# Now you can use train for evaluation, depending on your model's input shape
↳ requirements.
```

```
<class 'pandas.core.series.Series'>
(121,)
(121, 1)
```

```
[ ]: pdq_list = []
rmse_list = []
for i in p:
    for j in d:
        for k in q:
```

```

model = ARIMA(np.log(train5),order=(i,j,k))
model_fit = model.fit()
fcast = np.exp(model_fit.forecast(len(test5)))
rmse = np.sqrt(mean_squared_error(test5,fcast))
print(f'p={i},d={j},q={k},RMSE={rmse}')
rmse_list.append(rmse)
pdq_list.append([i,j,k])

```

```

p=1,d=1,q=1,RMSE=103.47799301682322
p=1,d=1,q=2,RMSE=103.17574686208793
p=1,d=1,q=3,RMSE=106.48068390544883
p=1,d=1,q=4,RMSE=107.84522665833775
p=1,d=1,q=5,RMSE=107.89630082389522
p=1,d=1,q=6,RMSE=98.97026424911716
p=1,d=1,q=7,RMSE=102.72470637009512
p=1,d=1,q=8,RMSE=102.88509271188555
p=1,d=1,q=9,RMSE=104.88541049451875
p=1,d=1,q=10,RMSE=104.51765384403699
p=1,d=1,q=11,RMSE=104.76584578962768
p=1,d=1,q=12,RMSE=107.23793259914542
p=1,d=1,q=13,RMSE=96.21462227684769
p=1,d=1,q=14,RMSE=96.86843562072679
p=1,d=2,q=1,RMSE=119.82233127727527
p=1,d=2,q=2,RMSE=120.50219481309182
p=1,d=2,q=3,RMSE=121.44051336600555
p=1,d=2,q=4,RMSE=115.7305413586629
p=1,d=2,q=5,RMSE=114.51969677805849
p=1,d=2,q=6,RMSE=116.82328473908635
p=1,d=2,q=7,RMSE=119.06630176800772
p=1,d=2,q=8,RMSE=117.22840441329046
p=1,d=2,q=9,RMSE=117.31078629263253
p=1,d=2,q=10,RMSE=113.19581125434456
p=1,d=2,q=11,RMSE=120.91461464539668
p=1,d=2,q=12,RMSE=122.06138398125239
p=1,d=2,q=13,RMSE=121.00716873584909
p=1,d=2,q=14,RMSE=128.36446003448484
p=2,d=1,q=1,RMSE=103.05058241720502
p=2,d=1,q=2,RMSE=102.69537986270088
p=2,d=1,q=3,RMSE=107.31049666932337
p=2,d=1,q=4,RMSE=106.29006352180205
p=2,d=1,q=5,RMSE=103.20309184718327
p=2,d=1,q=6,RMSE=107.15954209427476
p=2,d=1,q=7,RMSE=102.78585235573695
p=2,d=1,q=8,RMSE=102.9769014708401
p=2,d=1,q=9,RMSE=105.32207821298536
p=2,d=1,q=10,RMSE=105.34078400846367
p=2,d=1,q=11,RMSE=104.57309562643677

```

p=2,d=1,q=12, RMSE=105.59715621514485
p=2,d=1,q=13, RMSE=107.10542341150907
p=2,d=1,q=14, RMSE=103.51323788990202
p=2,d=2,q=1, RMSE=119.76294264987735
p=2,d=2,q=2, RMSE=120.90212786563312
p=2,d=2,q=3, RMSE=124.23712914611582
p=2,d=2,q=4, RMSE=117.00832102931544
p=2,d=2,q=5, RMSE=115.80677568283693
p=2,d=2,q=6, RMSE=119.64650719786223
p=2,d=2,q=7, RMSE=117.1247408618275
p=2,d=2,q=8, RMSE=117.2063936671621
p=2,d=2,q=9, RMSE=118.07250141714064
p=2,d=2,q=10, RMSE=113.84485740191745
p=2,d=2,q=11, RMSE=114.50687815075466
p=2,d=2,q=12, RMSE=116.00669472308812
p=2,d=2,q=13, RMSE=122.72223809728497
p=2,d=2,q=14, RMSE=120.3393475424737
p=3,d=1,q=1, RMSE=109.40544422568429
p=3,d=1,q=2, RMSE=109.45800452042943
p=3,d=1,q=3, RMSE=108.31487751043561
p=3,d=1,q=4, RMSE=108.053354823647
p=3,d=1,q=5, RMSE=106.8752266891494
p=3,d=1,q=6, RMSE=107.55329107020928
p=3,d=1,q=7, RMSE=103.96587526834227
p=3,d=1,q=8, RMSE=108.60084921196507
p=3,d=1,q=9, RMSE=107.4973726669377
p=3,d=1,q=10, RMSE=106.01835414724795
p=3,d=1,q=11, RMSE=104.90377538870122
p=3,d=1,q=12, RMSE=106.61150204818914
p=3,d=1,q=13, RMSE=107.29051187180957
p=3,d=1,q=14, RMSE=102.93938932957263
p=3,d=2,q=1, RMSE=119.45602185625611
p=3,d=2,q=2, RMSE=119.38993017114798
p=3,d=2,q=3, RMSE=120.06889091919983
p=3,d=2,q=4, RMSE=119.6289272031346
p=3,d=2,q=5, RMSE=119.63113649790051
p=3,d=2,q=6, RMSE=115.75073041870235
p=3,d=2,q=7, RMSE=116.66884962373743
p=3,d=2,q=8, RMSE=117.63693301618015
p=3,d=2,q=9, RMSE=118.29443522336449
p=3,d=2,q=10, RMSE=116.32443839534815
p=3,d=2,q=11, RMSE=117.67822752040384
p=3,d=2,q=12, RMSE=117.94451037286366
p=3,d=2,q=13, RMSE=115.78524712677452
p=3,d=2,q=14, RMSE=118.52682269394117
p=4,d=1,q=1, RMSE=109.40701895797089
p=4,d=1,q=2, RMSE=99.32130135065837
p=4,d=1,q=3, RMSE=101.00104012513113

p=4,d=1,q=4, RMSE=105.5339203429448
 p=4,d=1,q=5, RMSE=107.17548333757028
 p=4,d=1,q=6, RMSE=107.92904122947012
 p=4,d=1,q=7, RMSE=107.83338690485557
 p=4,d=1,q=8, RMSE=108.38624051340207
 p=4,d=1,q=9, RMSE=103.83652542683598
 p=4,d=1,q=10, RMSE=105.67423587750342
 p=4,d=1,q=11, RMSE=105.89466500586074
 p=4,d=1,q=12, RMSE=107.27426824926316
 p=4,d=1,q=13, RMSE=107.51618736541803
 p=4,d=1,q=14, RMSE=97.36254179503356
 p=4,d=2,q=1, RMSE=119.4193437532332
 p=4,d=2,q=2, RMSE=119.53496430589804
 p=4,d=2,q=3, RMSE=120.33212216268568
 p=4,d=2,q=4, RMSE=120.2778312683033
 p=4,d=2,q=5, RMSE=119.43790370270143
 p=4,d=2,q=6, RMSE=116.84827333296415
 p=4,d=2,q=7, RMSE=117.36185518947015
 p=4,d=2,q=8, RMSE=117.1143401860871
 p=4,d=2,q=9, RMSE=117.10386245559847
 p=4,d=2,q=10, RMSE=118.46115582189377
 p=4,d=2,q=11, RMSE=117.79443250387365
 p=4,d=2,q=12, RMSE=117.29746250266258
 p=4,d=2,q=13, RMSE=117.36817142576531
 p=4,d=2,q=14, RMSE=110.6774285768455
 p=5,d=1,q=1, RMSE=99.75805878273313
 p=5,d=1,q=2, RMSE=111.85116638158665
 p=5,d=1,q=3, RMSE=109.74312617763283
 p=5,d=1,q=4, RMSE=101.66302834685341
 p=5,d=1,q=5, RMSE=106.98100601630676
 p=5,d=1,q=6, RMSE=108.7425450187092
 p=5,d=1,q=7, RMSE=107.72304033538728
 p=5,d=1,q=8, RMSE=108.45034231570703
 p=5,d=1,q=9, RMSE=101.14889780237358
 p=5,d=1,q=10, RMSE=105.18405841502899
 p=5,d=1,q=11, RMSE=105.38114741493735
 p=5,d=1,q=12, RMSE=117.91353363637519
 p=5,d=1,q=13, RMSE=115.59172051406685
 p=5,d=1,q=14, RMSE=108.8800064678609
 p=5,d=2,q=1, RMSE=119.39982604123132
 p=5,d=2,q=2, RMSE=119.39033168743248
 p=5,d=2,q=3, RMSE=119.06404707216178
 p=5,d=2,q=4, RMSE=120.65482897898171
 p=5,d=2,q=5, RMSE=120.57654178675607
 p=5,d=2,q=6, RMSE=118.90357305504715
 p=5,d=2,q=7, RMSE=117.64929527244341
 p=5,d=2,q=8, RMSE=116.66072485850712
 p=5,d=2,q=9, RMSE=116.12194572642923

p=5,d=2,q=10, RMSE=117.72069482129145
p=5,d=2,q=11, RMSE=117.8107623186981
p=5,d=2,q=12, RMSE=115.35377662683155
p=5,d=2,q=13, RMSE=119.7001270113119
p=5,d=2,q=14, RMSE=115.31760356843131
p=6,d=1,q=1, RMSE=107.63414492817282
p=6,d=1,q=2, RMSE=107.3484967479291
p=6,d=1,q=3, RMSE=99.20381900458804
p=6,d=1,q=4, RMSE=100.2796868881698
p=6,d=1,q=5, RMSE=109.71795007832732
p=6,d=1,q=6, RMSE=107.14816187735919
p=6,d=1,q=7, RMSE=106.33357340694727
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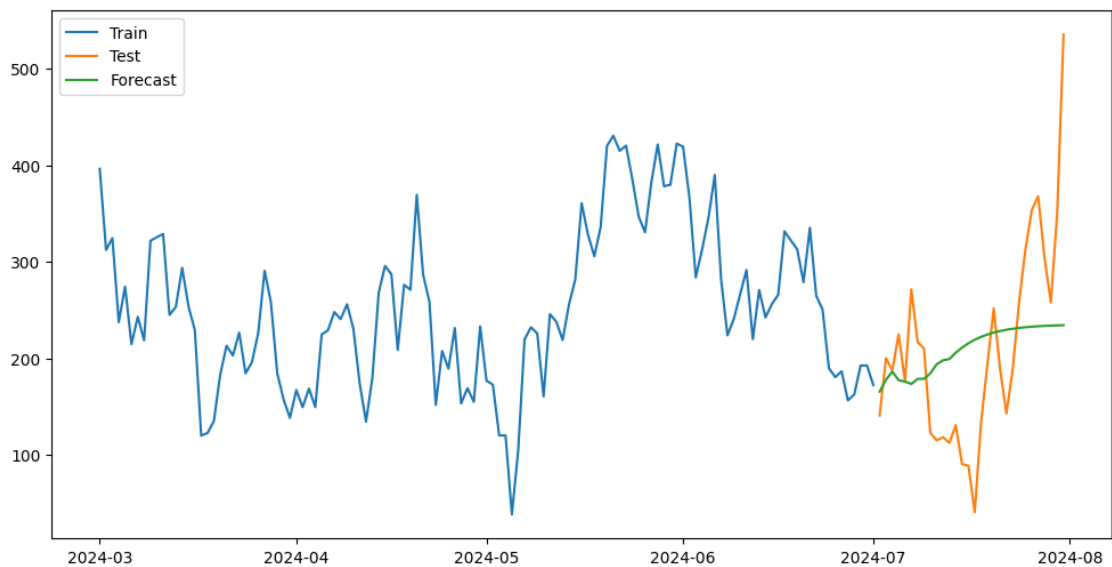
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[ ]: custom_arima(train5,test5,1,1,13)
```



```

[ ]:
      MAE      MSE      RMSE
ARIMA((1, 1, 13))  75.370692  9257.25354  96.214622

```

```
[ ]: sm_data.head()
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[ ]: date
2024-03-01    396.300000
2024-03-02    312.200000

```

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2024-03-03    324.500000
2024-03-04    237.466667
2024-03-05    274.266667
Freq: D, Name: money_1, dtype: float64
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The result states that this (1,1,13) parameter best suited for the ARIMA model here