

Meeting Cheat Sheet

18 Jan | 15:00 | Ezra

QUICK FACTS

Revenue	~R2M/year
Users	~1,000 (60% repeat)
Team	2 people

Proposal R660k/yr (33% rev)

Issues 15s load, Vue EOL

Market \$22B → \$36B by 2030

KEY QUESTIONS

1. "What does R10M look like for InvestRand?"
2. "What's taking most of your time?"
3. "Is R660k on the table or seeking options?"

OUR ANGLE

- Outcomes, not hours — take work away
- Targeted fixes, not full rewrite

FOUNDER SIGNAL

"I need people who take work away, not give more work."

→ Open to fractional ownership

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