

# Business Process and Technology Coverage

Where technology supports the business — and where it does not

## The InvestRand Business Process



## Technology Coverage by Business Step

Step	Current Platform	Develutions Progress	Source
1-3. Source → List → Approve	● Working	85% Property Display	Develutions status, 27 Dec
4. Discover (with calculations)	● Bugs reported (ROI, bond)	35% Financial Calculations	Develutions status, 27 Dec
5. Express Interest	● "Future" feature	Not in scope	Requirements Spec
Lead Management (CRM)	● Broken (ActiveCampaign sync)	0% CRM Integrations	Develutions status, 27 Dec
6. Deal Facilitation	● Not in platform	Not in scope	Requirements Spec
7. Fee Collection	● Not in platform	Not in scope	Requirements Spec

**Observation:** The platform supports property discovery but does not support how InvestRand generates revenue.

Steps 5-7 (Interest → Deal → Fee) are where the business model is executed. These remain gaps.