Recommendations & Next Steps

Questions for Develutions

1. How will your rebuild enable InvestRand to scale to R500M in transactions?

2. Where in your architecture is the investment transaction flow?

3. Why is financial calculations only 35% complete if that's the core value proposition?

4. Why is CRM integration 0% complete if lead management is how deals close?

5. Why full migration vs Vue 2 → Vue 3 incremental approach?

6. What is the detailed data migration and rollback strategy?

7. Timeline realism: 55-60% after 1 month — when is production-ready?

Questions for Ezra (InvestRand)

1. How do investors currently invest? What's the actual process?

2. How do you currently collect the 5% sourcing fees?

3. What specifically prevents you from scaling today?

4. Is the problem the technology, or the business process?

Regulatory Verification Required:

• Is InvestRand/Ezra PPRA-registered with valid FFC?

• Are sourcing agents PPRA-registered?

• Is FSP license required for financial projections?

Before Any More Development

1 Define Investor Journey
End-to-end from discovery
to completed investment

2 Clarify Revenue Model
When and how is the
sourcing fee collected?

3 Verify Regulatory Status
PPRA, FSCA, FICA compliance
Consult compliance attorney

4 Assess Alternatives
Vue 2→3 + bug fixes vs
full stack migration

Key Insight

This is a business problem, not a technical problem. Technology should serve the business model — not the other way around.

Alternative Technical Approaches: Vue 2 → Vue 3 migration (2-4 weeks frontend) | Incremental modernisation | Hybrid approach with new features in modern stack