

Path Forward

Options and considerations for the next steps

Evaluate the Options

Continue with Devolutions

Complete the migration as planned

Before proceeding:

- Verify actual progress (code access)
- Clarify business functionality scope
- Agree timeline to production

Pause and Reassess

Stop development; evaluate alternatives

This allows time to:

- Confirm regulatory compliance
- Define business requirements clearly
- Compare vendor approaches fairly

Change Direction

Different vendor or approach entirely

This requires:

- Clear requirements definition
- Settlement with Devolutions
- Partner focused on business outcomes

What a Business-Focused Approach Would Deliver

Instead of just infrastructure:

- Lead capture that converts interest to deals
- CRM integration that tracks the deal pipeline
- Financial calculations that investors can trust

Enabling business growth:

- Fee collection and revenue tracking
- Proper DevOps and infrastructure
- A path to R500M in transactions — not a rebuilt toy

The Right Question

Not "How do we modernise the technology?" but "How do we enable the business to scale?"