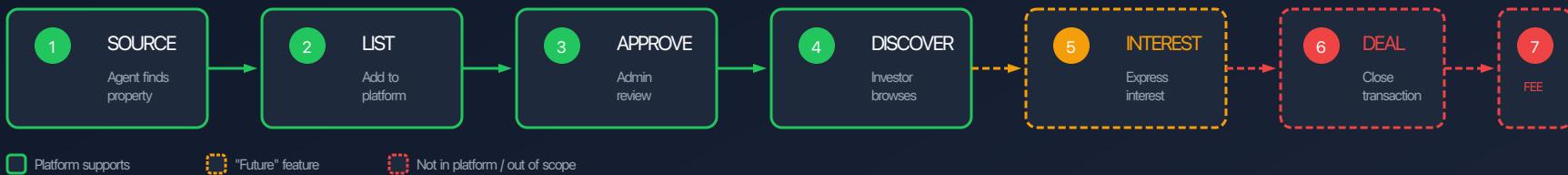


Business Process and Technology Coverage

Where technology supports the business — and where it does not

The InvestRand Business Process



Technology Coverage by Business Step

Step	Current Platform	Devolutions Progress	Source
1-3. Source → List → Approve	Green circle: Working	85% Property Display	Devolutions status, 27 Dec
4. Discover (with calculations)	Yellow circle: Bugs reported (ROI, bond)	35% Financial Calculations	Devolutions status, 27 Dec
5. Express Interest	Yellow circle: "Future" feature	Not in scope	Requirements Spec
Lead Management (CRM)	Red circle: Broken (ActiveCampaign sync)	0% CRM Integrations	Devolutions status, 27 Dec
6. Deal Facilitation	Red circle: Not in platform	Not in scope	Requirements Spec
7. Fee Collection	Red circle: Not in platform	Not in scope	Requirements Spec

Observation: The platform supports property discovery but does not support how InvestRand generates revenue.

Steps 5-7 (Interest → Deal → Fee) are where the business model is executed. These remain gaps.