GARVIT SHARMA

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EDUCATION

Bachelor of Technology in Computer Science and Engineering, Bennett University   2022 - 2026
CGPA: **8.61**

SKILLS

Programming Languages	Python (Pandas, NumPy, SciPy, MatPlotLib, Scikit-learn)
AI/ML Frameworks	TensorFlow, PyTorch
Databases	MySQL, PostgreSQL
BI and Visualization Tools	Power BI, Tableau
Other Tools	Git, GitHub, Linux, MS Excel, Hadoop, A/B Testing, Power Query

WORK EXPERIENCE

Data Analyst Intern   Aug - Sept 2024
[dogowala.in (Startup)](#)

- **Boosted sales by 25%** by analyzing market trends and consumer behavior to launch a new product line.
- Built and deployed over **5 Power BI dashboards** with **SQL data pipelines** for real-time sales, product, and revenue analytics.
- **Optimized SQL-based ETL processes**, **enhancing data accuracy** and accelerating product decisions.

PROJECTS

Ad-hoc Consumer Goods Analysis ([GitHub](#))   *Tools: SQL, Power BI, Excel*   July 2025

- Presented key insights from **10+ ad-hoc SQL analyses** on a **2M+ row database** to executive management, uncovering critical product and sales trends.
- Influenced a new channel strategy by identifying the Retailer channel's **72.6%** contribution to sales, achieving a **10% reduction in costs**.
- Optimized query performance by **50%** for dashboards and reports by building **15+ interactive reports** in Power BI/Excel and creating views/stored procedures.

Sales Insights ([GitHub](#) , [Live Dashboard](#))   *Tools: Power BI, Excel*   June 2025

- **Designed and implemented a multi-functional Power BI dashboard** for Awesome Chocolates, integrating data from **Excel/CSV sources** to analyze sales, profit margins, and operational efficiency.
- **Improved data models and DAX-based visualizations** with **DAX Studio**, improving report performance by **5%** and enabling faster decision-making.
- **Delivered insights** that reversed a **10.8% sales decline**, boosted **profit margins** by optimizing sales agents/regions, and improved **shipment consistency**.

P&L Report - AtliQ Hardware ([GitHub](#))   *Tools: Excel, Pivot Tables, DAX, Power Query*   May 2025

- Generated a comprehensive **P&L report**, utilizing advanced features in Excel to provide granular insights into revenue and expense categories.
- Automated data cleaning with Power Query, saving approximately **4 hours** of manual work per cycle.
- Deployed DAX-based models, improving report accuracy by **30%** and delivering more nuanced and flexible insights.

HR Presence Insights Dashboard ([GitHub](#))   *Tools: Power BI, DAX, Power Query, Excel*   April 2025

- Analyzed **15,000+ employee records over 3 months** to track attendance, WFH patterns, and sick leave.
- Created **20+ DAX measures** and automated Power Query transformations to ensure accurate, analysis-ready datasets.
- Delivered interactive dashboards with **drill-down insights, responsive filtering, and KPIs** to support HR decisions.

CERTIFICATIONS

- **Google Data Analytics Professional Certificate** - Coursera ([Certificate Link](#))
- **AWS Fundamentals Specialization** - Coursera ([Certificate Link](#))