



Garvit Kala

Professional Summary

A self-motivated, hard-working, and ambitious individual who has recently acquired proficiency in full-stack web development, with a focus on Java, JavaScript, HTML, CSS, and SQL. With a strong foundation in these technologies, possesses the skills necessary for both front-end and back-end development, as well as database management. Excited about the opportunity to contribute knowledge and collaborate with a dynamic team in a tech company, leveraging expertise in full-stack development.

Contact

Phone
+91-8053684926

Email
kala.garvit718@.com

Address
HSR Layout, Bangalore 560102, India

Education

2023
Full-Stack Web Development
Masai School

2019
B.Tech
National Institute of Technology,
Kurukshetra

2015
CBSE 12th Board
The Indian School, Delhi

Technical Skills

HTML
CSS
JavaScript
Hibernate
Maven
JDBC
Spring MVC
Java
SQL
Data Structure & Algorithms
Spring Boot
OOPs Concept
JSP
Rest API

Non-Tech Skills

- Strong problem-solving and analytical skills
- Collaboration and teamwork skills
- Willingness to learn and adapt to new technologies
- Strong communication skills (written and verbal)

Experience

- Würfel Küche (Interiors)**
Business Development Manager (June 2019 - July 2021)
-Managed builder and architect relationships, generated leads through self-generated and social media channels.
-Provided customized 3D designs for kitchens, handled franchise inquiries, and identified cost-cutting opportunities.
- Interwood Kitchens (Interiors)**
Business Development Manager (July 2021 - Dec 2021)
-Collaborated with sales, procurement, and design teams.
-Presented interior solution proposals to builders, executed projects smoothly.
-Identified process improvement areas, engaged with self-generated leads and social media contacts.
- MyGate (SaaS)**
Business Development Manager (Jan 2022 - Sep 2022)
-Generated leads, set appointments, and negotiated SAAS product.
- Onboarded premium societies, highlighted product features.
- Maintained strong follow-up with clients.
- GlobalFair (Building Materials)**
Business Development Manager (Sep 2022 - Jan 2023)
-Focused on identifying prospects in the USA market for interior solutions.
-Coordinated project execution, scheduled appointments, and delivered brand introductions.
-Provided tailored quotations based on client requirements, showcasing a strong understanding of customer needs.

Projects

- Every Sunday
E-commerce/Travel website
combines convenience, variety, and security to offer users a seamless and enjoyable platform for all their travel-related needs. Whether they are planning a weekend getaway or a long international trip, our website strives to make the travel booking process effortless and memorable.
- Key Features:**
- | | | |
|--------------------------------|--------------------------------------|-----------------------------|
| 1. User Registration and Login | 4. Shopping Cart | 5. Admin CURD functionality |
| 2. Product Catalog | 5. Individual Product Page | 6. Feedback Page |
| 3. Admin Panel | 6. Booking page with data validation | |
- Tech Stack:-**
1. Java 2. HTML 3. CSS
- A team project of 5 completed in 5 days. Key responsibilities include CSS for all pages, Admin functionality and feedback page
- Gratias foot
E-commerce website
The product aims to provide customers with a seamless and enjoyable online shopping experience. The website will feature a wide range of products, including shoes, sandals, sneakers, electronics and more.
- Key Features:**
- | | | |
|--------------------------------|----------------------|----------------------|
| 1. User Registration and Login | 3. Shopping Cart | 5. Promotions |
| 2. Product Catalog | 4. Responsive Design | 6. Search and Filter |
- Tech Stack:-**
1. Java 2. HTML 3. CSS
- An Individual project completed in 5 days.