

July 12, 2017



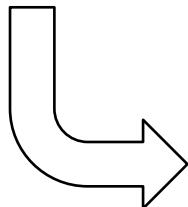
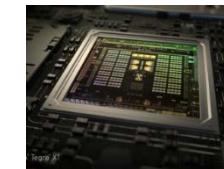
# **LiDAR and the Autonomous Vehicle Revolution for Truck and Ride Sharing Fleets**

**Louay Eldada**  
CEO and Co-founder, Quanergy Systems

# New Paradigm in 3D Sensing

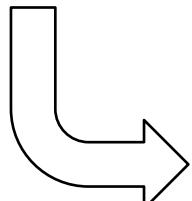
- **Disruptive Technologies:**

- Solid State 3D LiDAR sensors
- Advanced embedded processors
- Inertial Measurement Units (IMU)



- **Advanced Systems:**

- ADAS, Autonomous Vehicles
- Smart Homes, Smart Security
- Robots, Drones, 3D-Aware Devices



- **Smart Solutions:**

- Global daily-updated cm-accurate 3D HD Map
- GPS-free Navigation through SLAM
- Smart IoT

# Our Mission

**Social  
Impact**



**Save Lives**

**Safety**



**Save Energy**



**Save Time**



**Save Space**



**Save Money**

**Efficiency**

# Our Position

- Quanergy is the leader in advanced sensing innovation
- Leadership position is in both hardware and software, enabling full system solutions

## Awards & Recognition:



# LiDAR Application Pillars



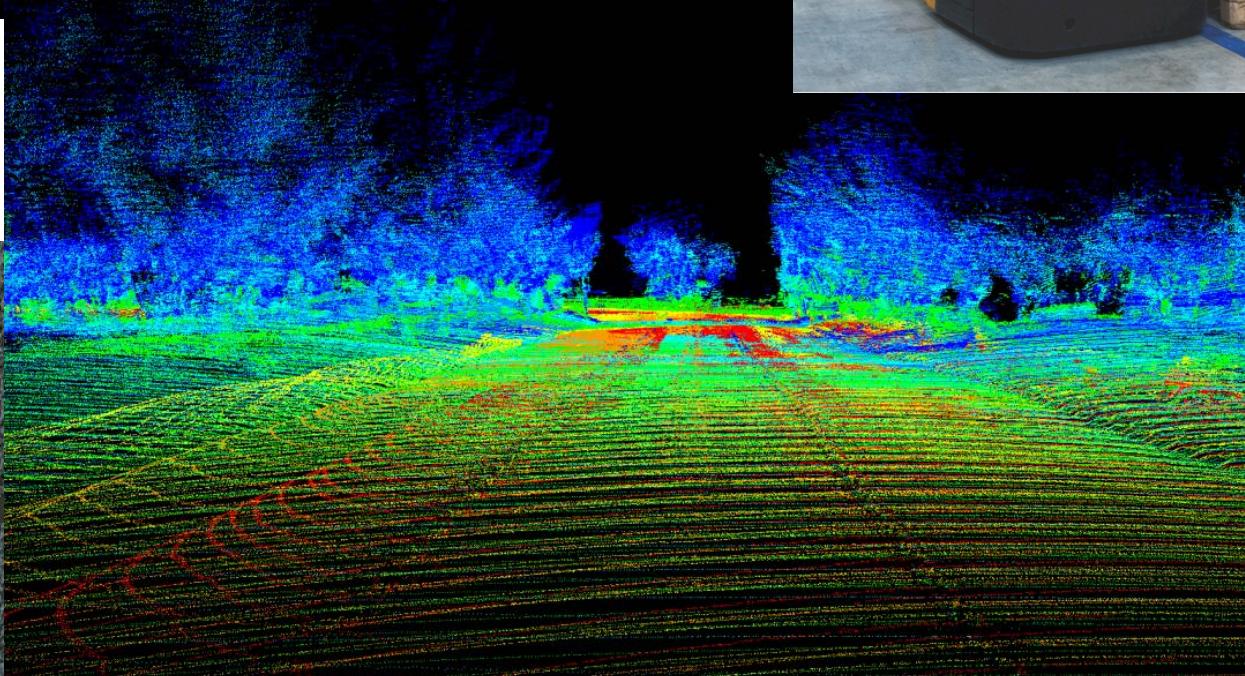
Industrial  
Automation



Mapping

Transportation

Security



# Some LiDAR Applications



**3D Mapping & Navigation**



**Safe & Autonomous Vehicles**



**Fleets**



**Terrestrial & Aerial Robotics**

3D LiDAR sensors enable safety and efficiency in areas unserved due to:

- (1) COST (2) PERFORMANCE
- (3) RELIABILITY (4) SIZE
- (5) WEIGHT (6) POWER



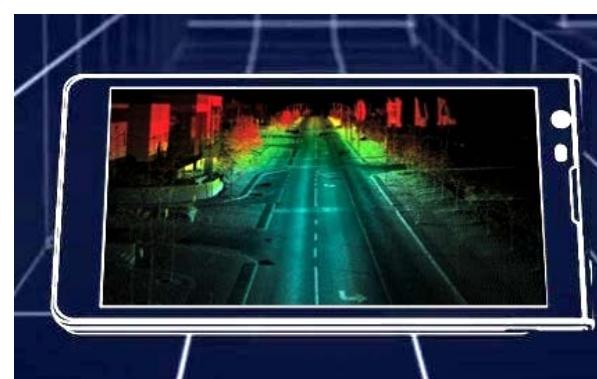
**Smart Cities**



**Industrial (Mining, Logistics, etc.)**



**Smart Homes**  
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**3D-Aware Smart Devices**

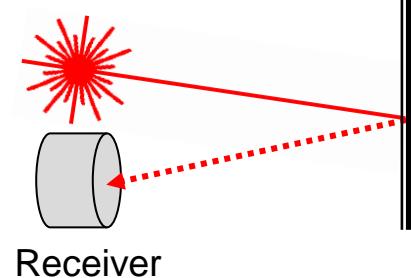
# Why LiDAR

**LiDAR is the most accurate perception sensor:**

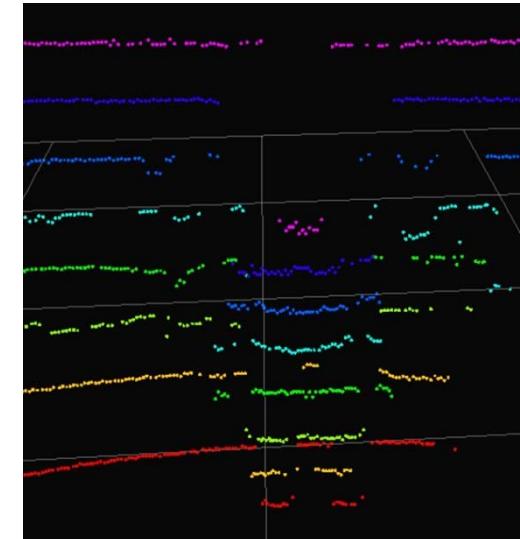
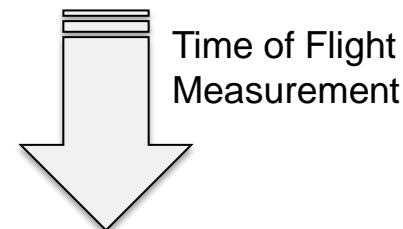
- 3D shape with high resolution up to max range
- Distance with high accuracy
- Orientation
- Intensity

	<b>LiDAR</b>	<b>Radar</b>	<b>Video</b>
Sensing Dimensions	3D	1D	2D
Range	+++	+++	✗
Range Rate	++	+++	✗
Field of View	+++	++	+
Width & Height	+++	✗	+
3D Shape	+++	✗	✗
Object Rec @ Long Range	+++	✗	✗
Accuracy	+++	✗	+
Rain, Snow, Dust	++	+++	✗
Fog	+	+++	✗
Pitch Darkness	+++	+++	✗
Bright Sunlight	+++	+++	✗
Ambient Light Independence	+++	+++	✗
Read Signs & See Color	+	✗	+++

Transmitter      Obstacle



Receiver



# Solid State vs. Mechanical LiDAR



## Mechanical LiDAR

Expensive, Large, Heavy, High Power,  
Low Performance, Low Reliability

**Solid State LiDAR (Quanergy S3)**  
Low Cost, Compact, Lightweight,  
Low Power, High Performance,  
High Reliability



# Product Roadmap



**Gen 1  
Mechanical  
(M8)**



**Gen 2  
Solid State  
(S3, S3-Qi)**



**Gen 3  
Solid State  
(S3 ASIC)**

- 1 Patent Granted
- 9 Patents Pending
- 15 Patent Apps in Prep

# S3 ICs

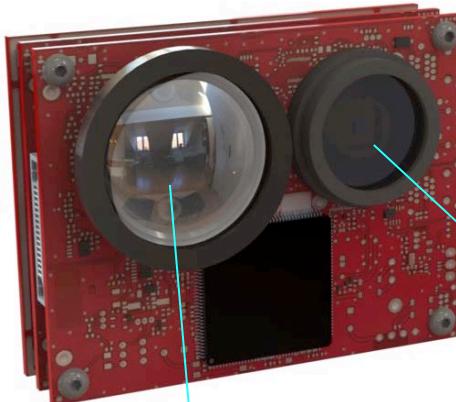


## Main S3 ICs, all based on Si CMOS:

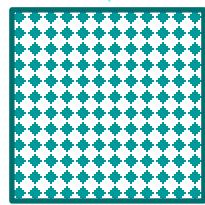
S3 LiDAR

- **Transmitter:**
  - OPA (Optical Phased Array) Photonic IC
  - OPA Control ASIC for beam forming/steering
- **Receiver:**
  - SPAD (Single Photon Avalanche Diode) Array IC
  - ROIC (Read Out IC) with TDC (time-to-digital converter) circuitry
- **Processor:**
  - FPGA for processing raw data into point cloud
  - ARM-based processor for data fusion, perception and object list generation

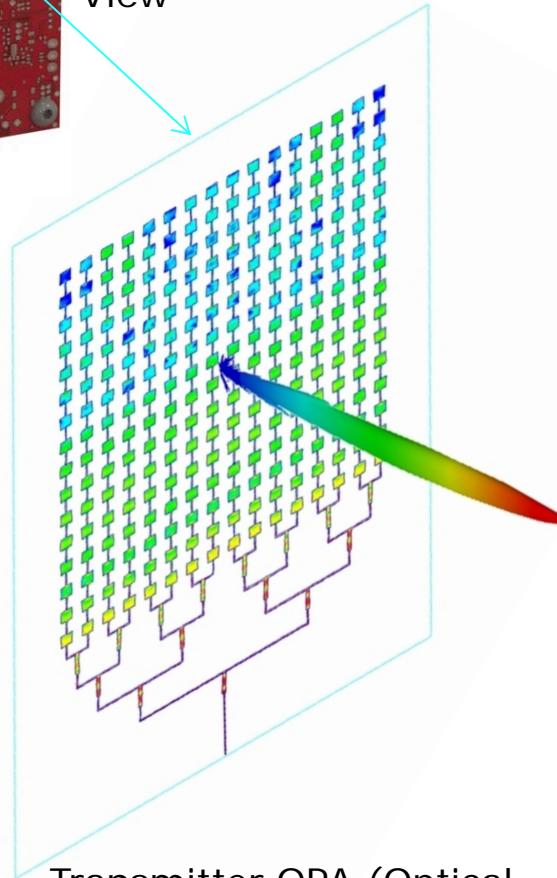
# S3 Operation Principle



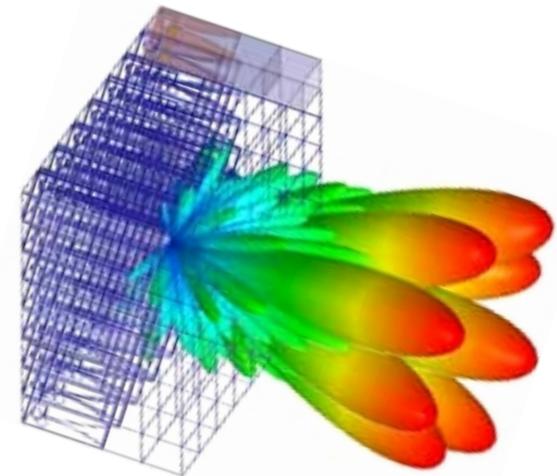
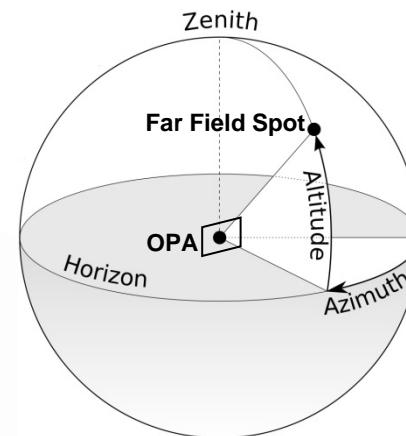
S3  
Inside  
View



SPAD (Single Photon  
Avalanche Diode –  
Geiger mode APD)  
Array IC

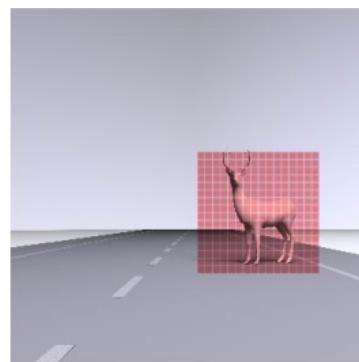
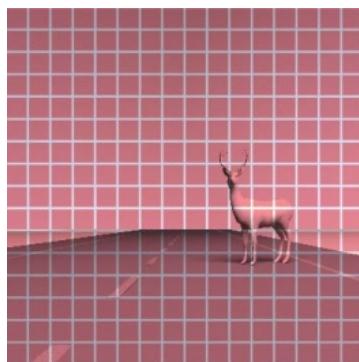


Transmitter OPA (Optical  
Phased Array) Photonic IC  
with far field radiation  
pattern (laser spot)



Overlaid far-field patterns  
for various steering angles

# S3 Performance & Unique Capabilities



- No mechanical moving part – no wear, no misalignment, no recalibration, no eye safety issue, MTBF > 100,000hrs operation
- Large FOV (120°), long range (150m)
- High resolution, high accuracy (at 100m spot size < 5cm, accuracy < 5mm)
- Software defined beam forming
  - Zoom in/zoom out for coarse & fine view
  - Random access in entire FOV, no sequential scanning required
  - Adjustable window within field of view
  - Arbitrary point density within each frame
  - Software defined frame rate

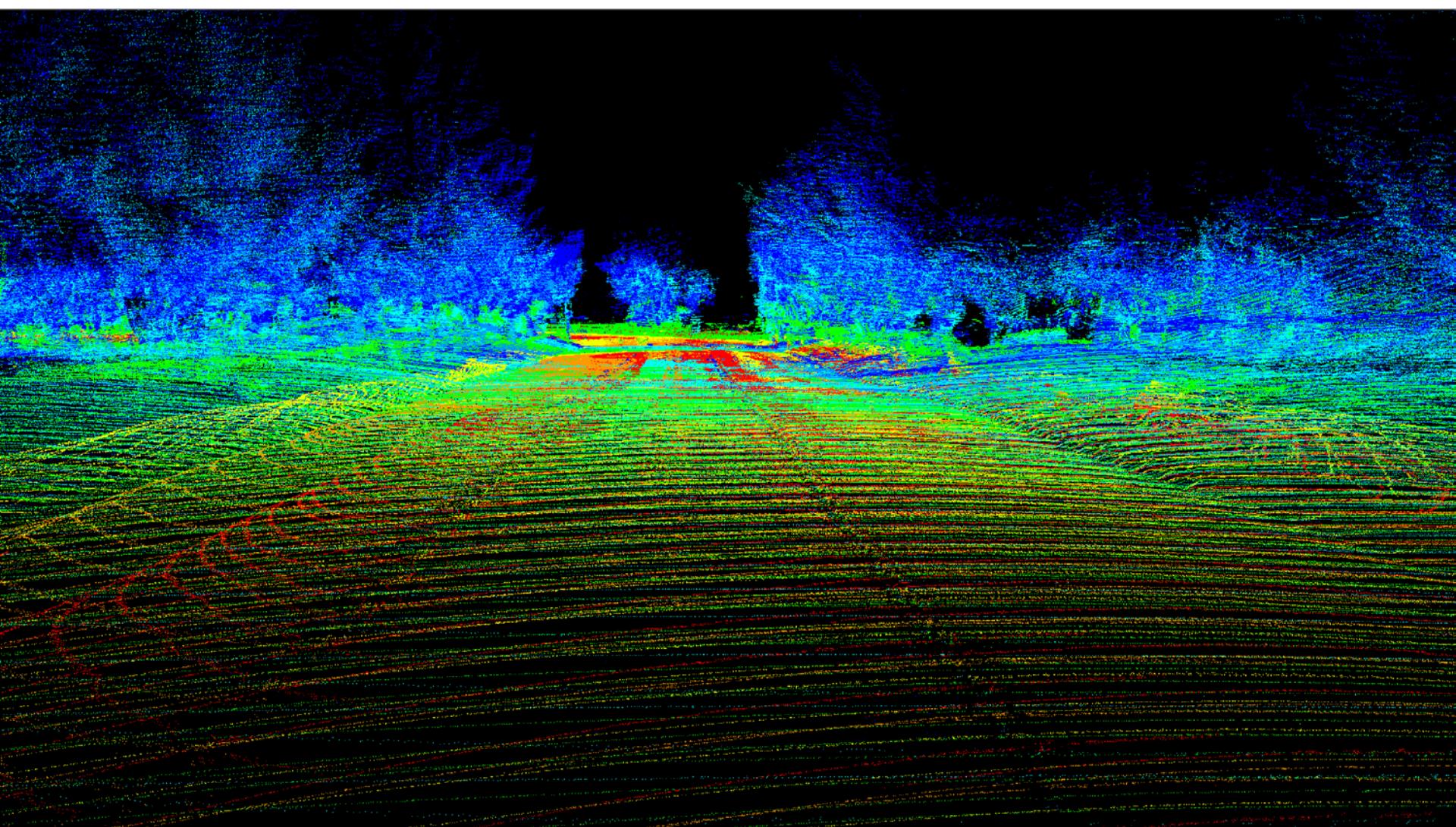
# Headlight-Integrated S3

- Developed with Koito, largest global maker of automotive headlights, first automotive headlight with built-in LiDAR sensors
- Each headlight, located on a corner of a vehicle, incorporates two S3 solid state LiDARs that sense forward and to the side
- The headlight protects the sensors from dust, dirt and water, and lens washers ensure an unobstructed view for the sensors
- World Premiered at CES 2017

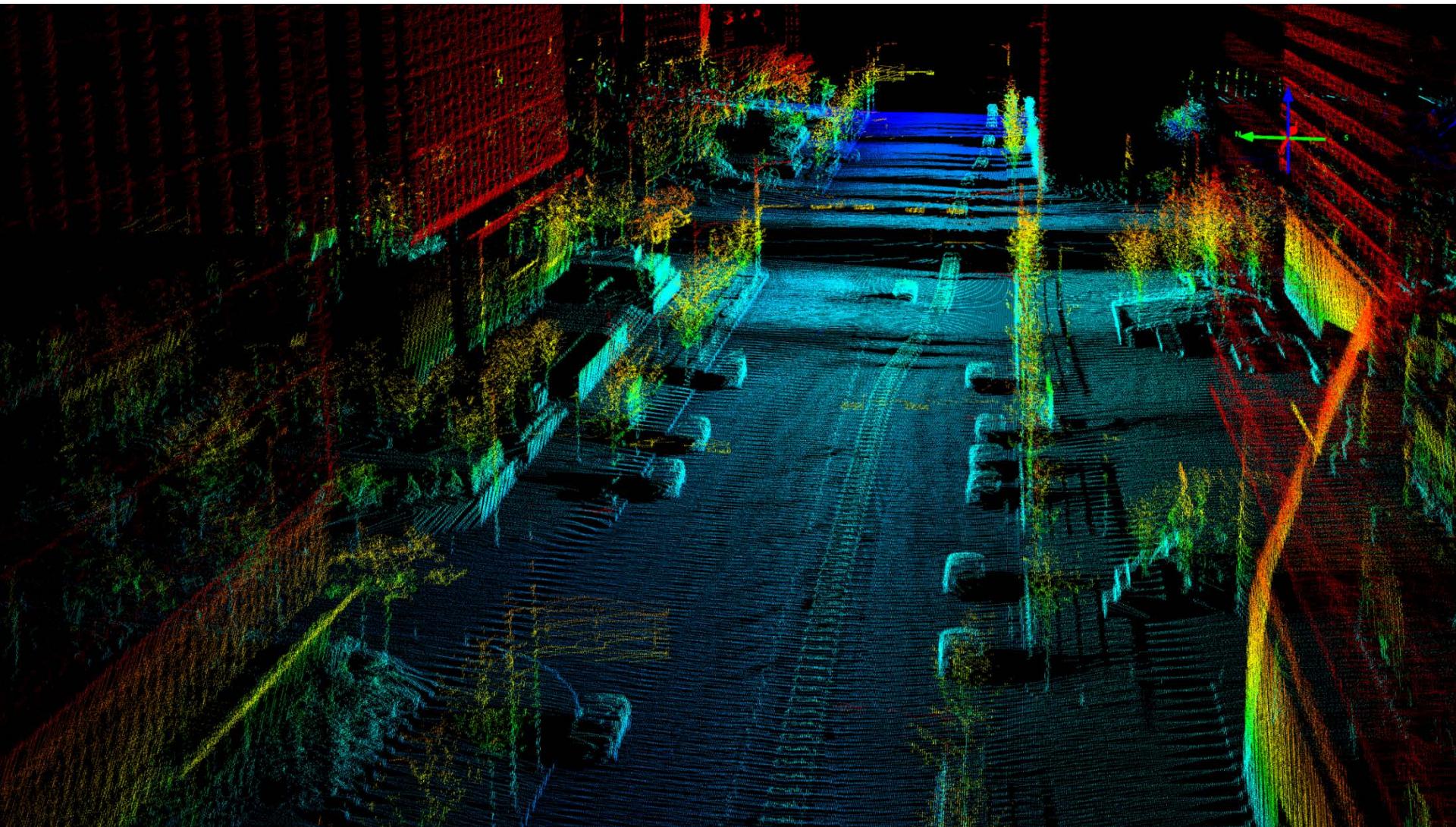


# 3D Composite Point Cloud

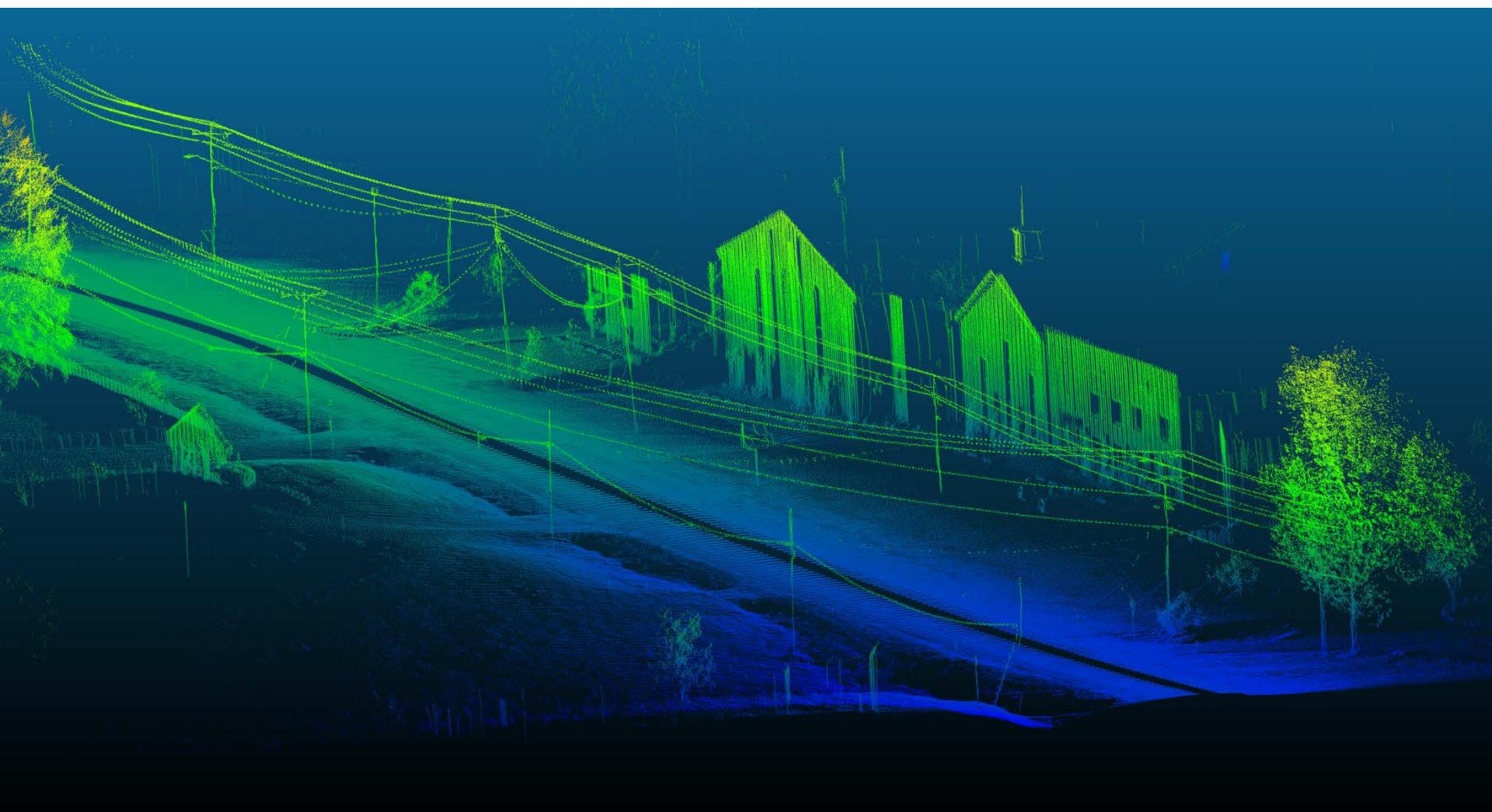
## Terrestrial Mapping



# 3D Composite Point Cloud Aerial Mapping



# 3D Composite Point Cloud Aerial Mapping



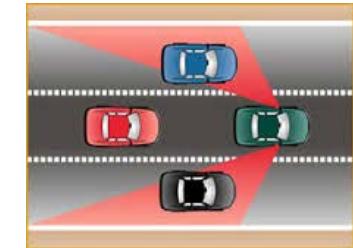
# Advanced Driver Assist Systems (ADAS)



Lane Keeping



Parking Assist



Blind Spot Detection



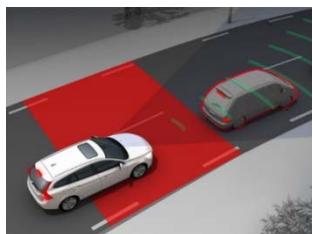
Adaptive Cruise Control  
& Traffic Jam Assist



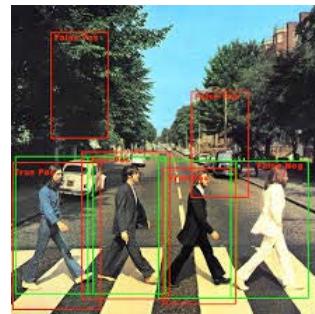
Front/Rear Collision Avoidance



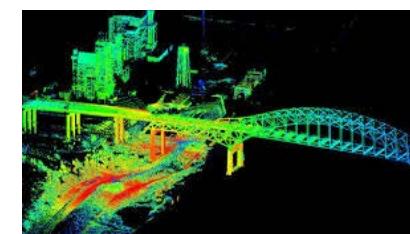
Cross Traffic Alert &  
Intersection Collision Avoidance



Autonomous Emergency Braking  
& Emergency Steer Assist



Object Detection,  
Tracking, Classification

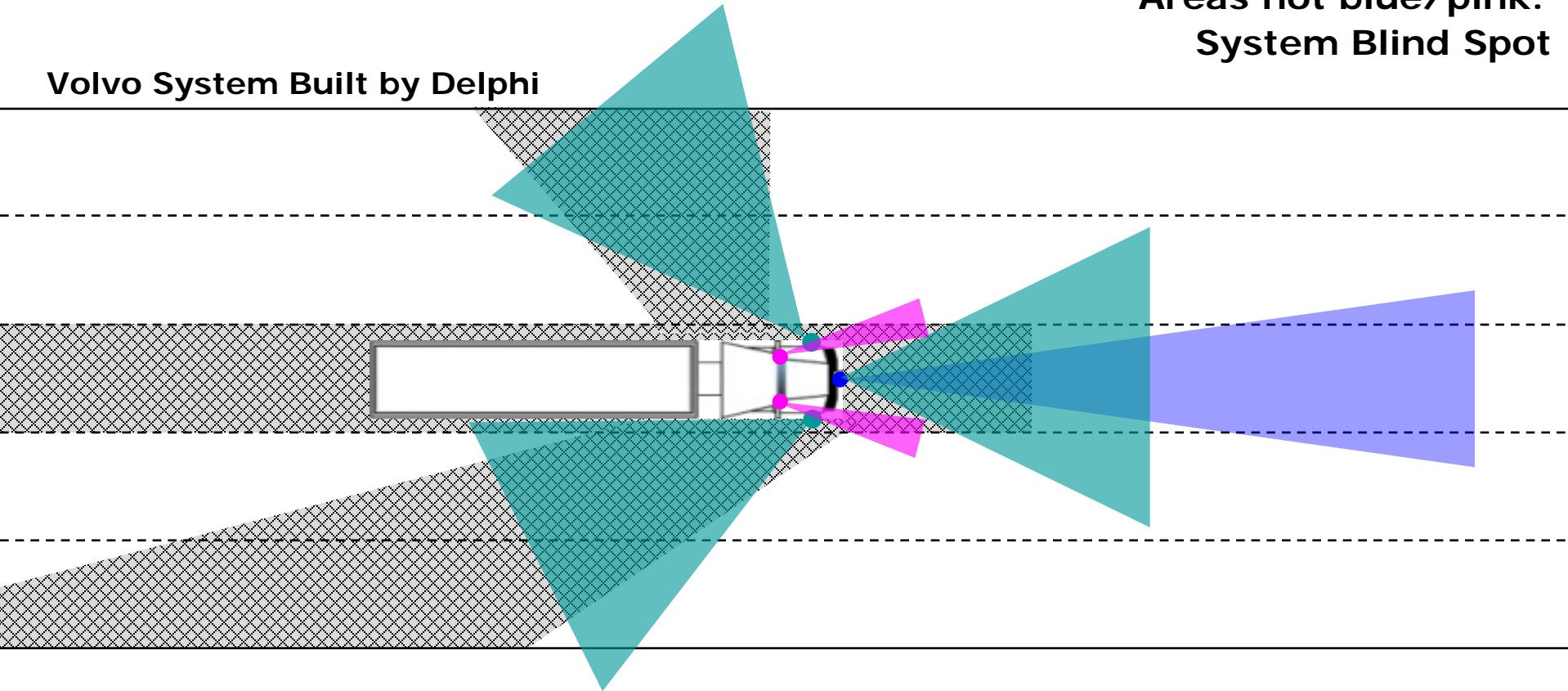


Scene Capture &  
Accident Reconstruction

# Typical Commercial ADAS

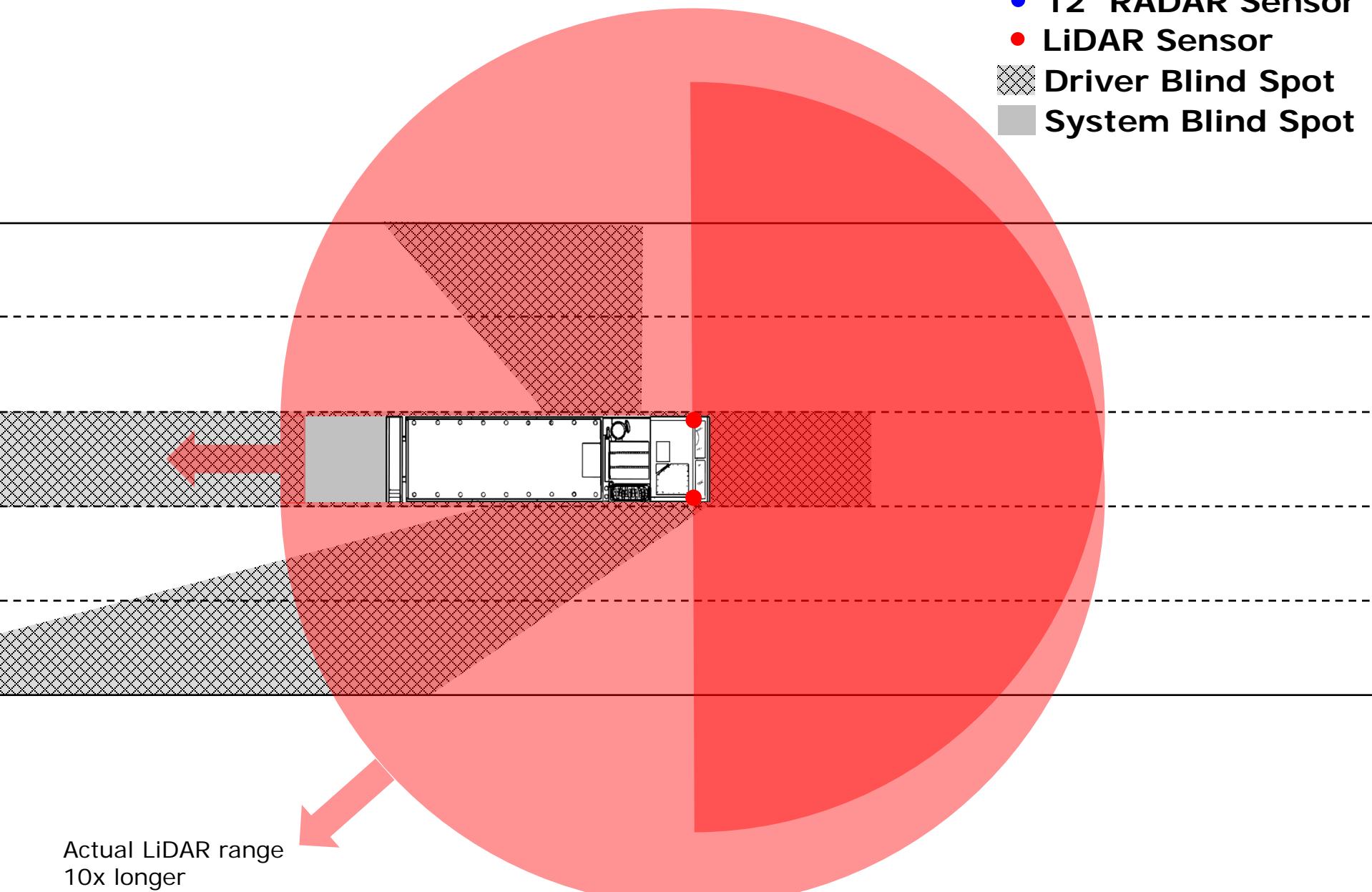
**Volvo System Built by Delphi**

- Video camera
  - 50° RADAR Sensor
  - 12° RADAR Sensor
  - LiDAR Sensor
- ▨ Driver Blind Spot
- Areas not blue/pink:  
System Blind Spot



# Quanergy ADAS

- Video camera
  - 50° RADAR Sensor
  - 12° RADAR Sensor
  - LiDAR Sensor
- ▨ Driver Blind Spot
- ▨ System Blind Spot

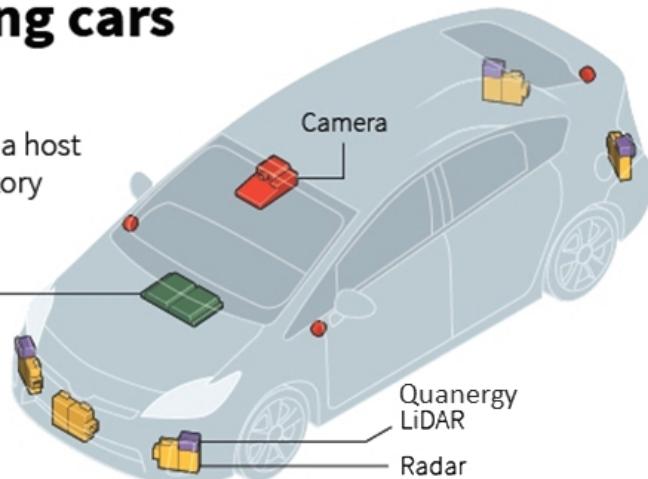


## How self-driving cars see the road

Autonomous vehicles rely on a host of sensors to plot their trajectory and avoid accidents.

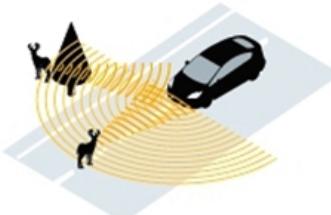
- **Multi-domain controller**

Manages inputs from camera, radar, and LiDAR. With mapping and navigation data, it can confirm decisions in multiple ways.



- **Camera**

Takes images of the road that are interpreted by a computer. Limited by what the camera can “see”.



- **Radar**

Radio waves are sent out and bounced off objects. Can work in all weather but cannot differentiate objects



- **LiDAR**

Light pulses are sent out and reflected off objects. Can define lines on the road and works in the dark.

Source: Delphi

LiDAR is the primary sensor. As such, it is used for:

1. Perception
2. Localization
3. Navigation



# Autonomous Driving Based on Deep Learning Perception Pipeline



## 1. Vehicle LiDAR Raw Input

Corrected point cloud using IMU, and video frames

## 2. Occupancy Map

Created using LiDAR-video sensor fusion, probabilistic map informs which voxels are likely occupied

## 3. Object Detection & Tracking

Run LiDAR and video output into a neural network that was trained to recognize and classify objects (cars, bikes, pedestrians, etc.)

## 4. Localization

Determine position by registering within a pre-existing HD map, localize in a lane: use GPS, place car in lane, compensate for errors of GPS  
(GPS accuracy: several meters, accuracy needed: several cm)

## 5. Path Planning

Run algorithms to perform path/motion planning, taking into consideration car kinematics, decide whether to stay in lane or switch lanes

## 6. Navigation

After intensive computation, if decision is to take action, actuation in near-real time of vehicle controls to ensure safety and comfort

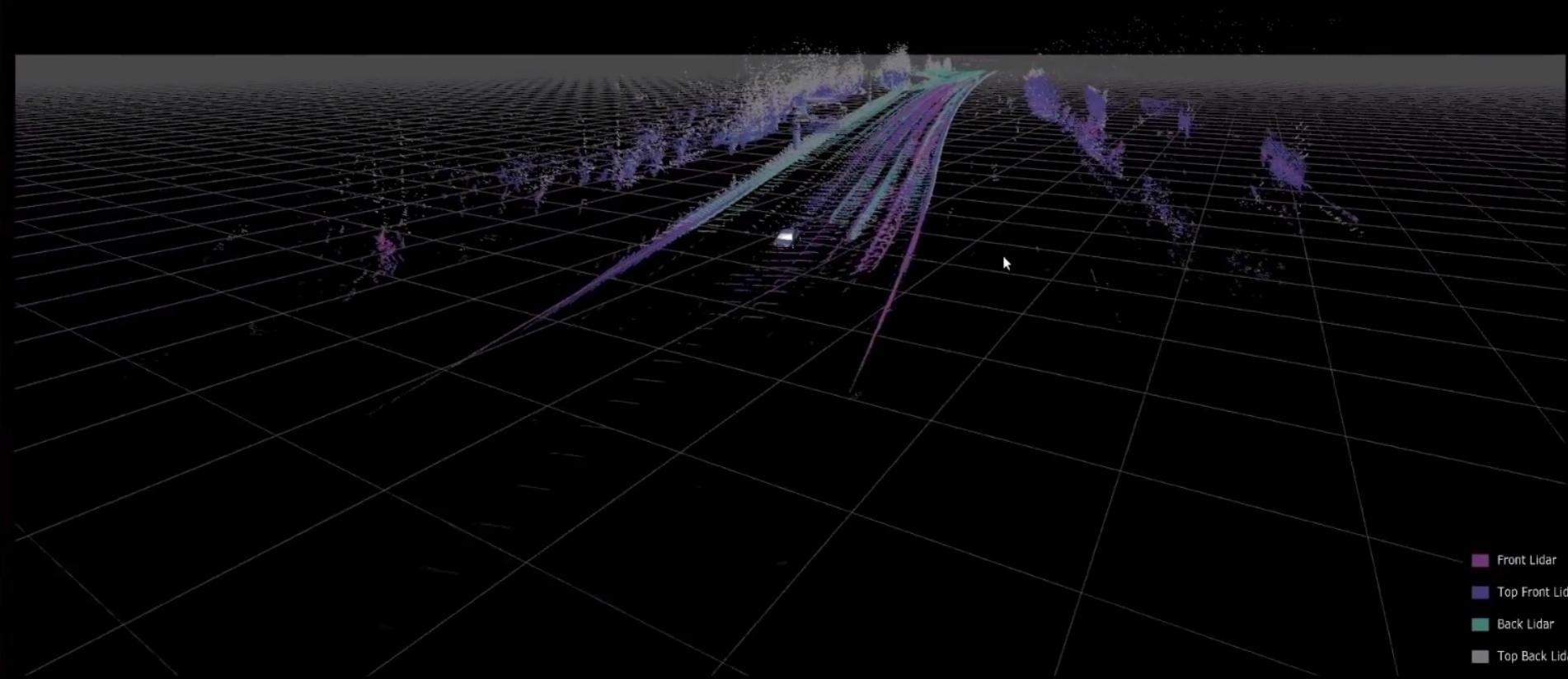


# QUANERGY™ Autonomous Driving Based on Deep Learning

## Vehicle LiDAR Raw Data

Sensor Fusion

Vehicle Lidar raw input



Nvidia data collected with Quanergy LiDAR sensors

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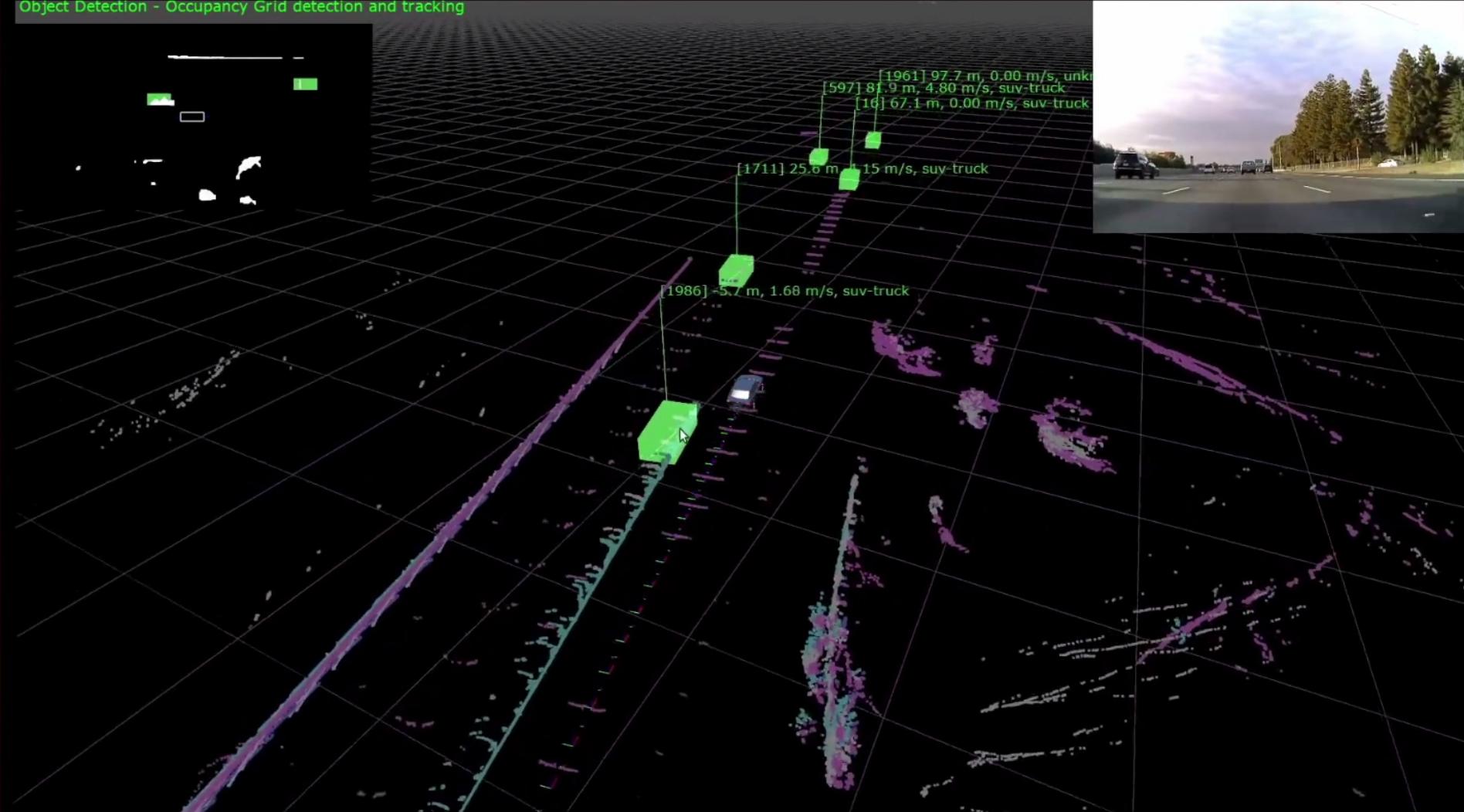


# QUANERGY™ Autonomous Driving Based on Deep Learning

## Occupancy Map, Object Detection & Tracking

Sensor Fusion

Object Detection - Occupancy Grid detection and tracking



Nvidia data collected with Quanergy LiDAR sensors



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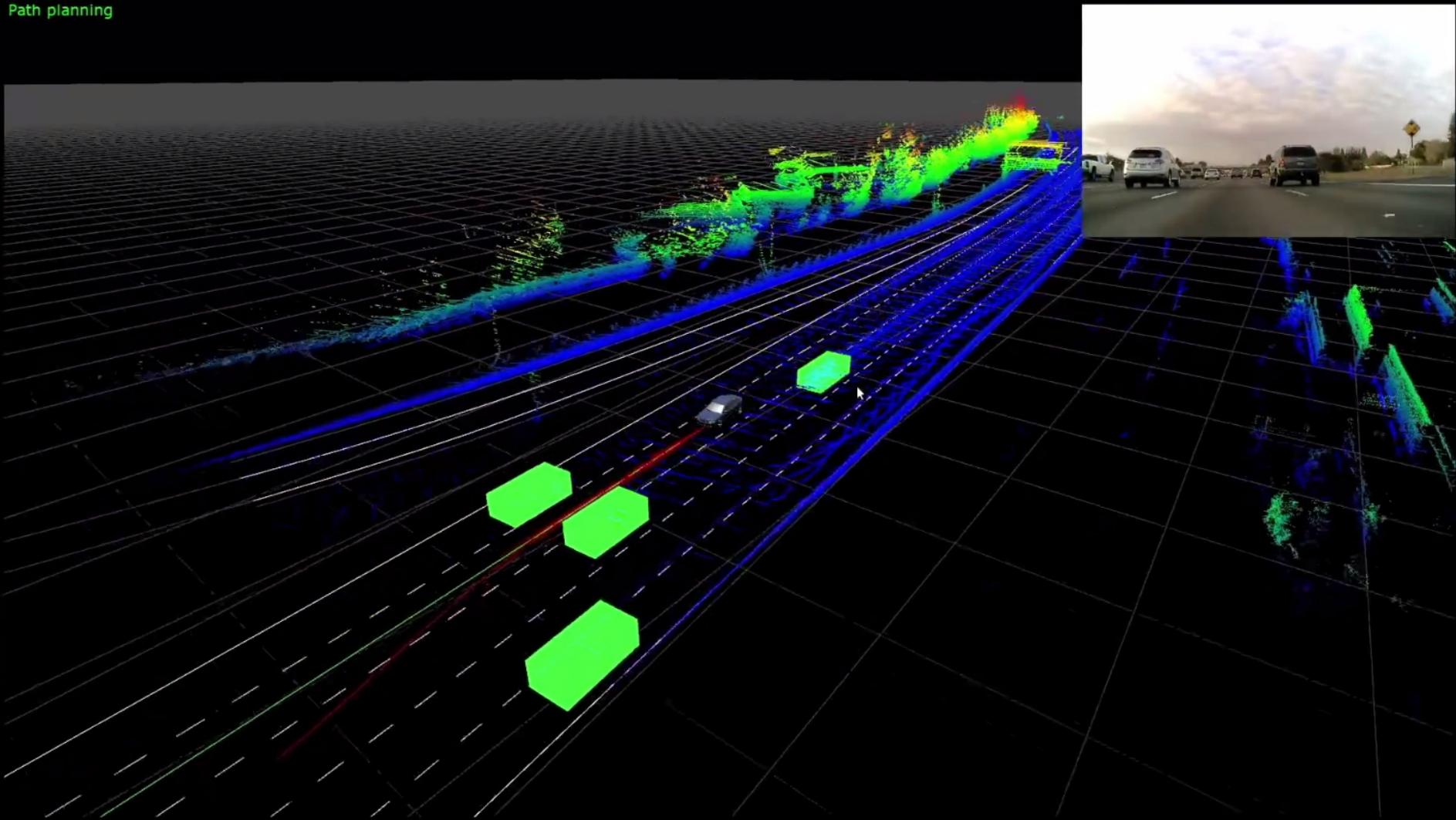


# QUANERGY™ Autonomous Driving Based on Deep Learning

## Localization, Path Planning & Navigation

Sensor Fusion

Path planning



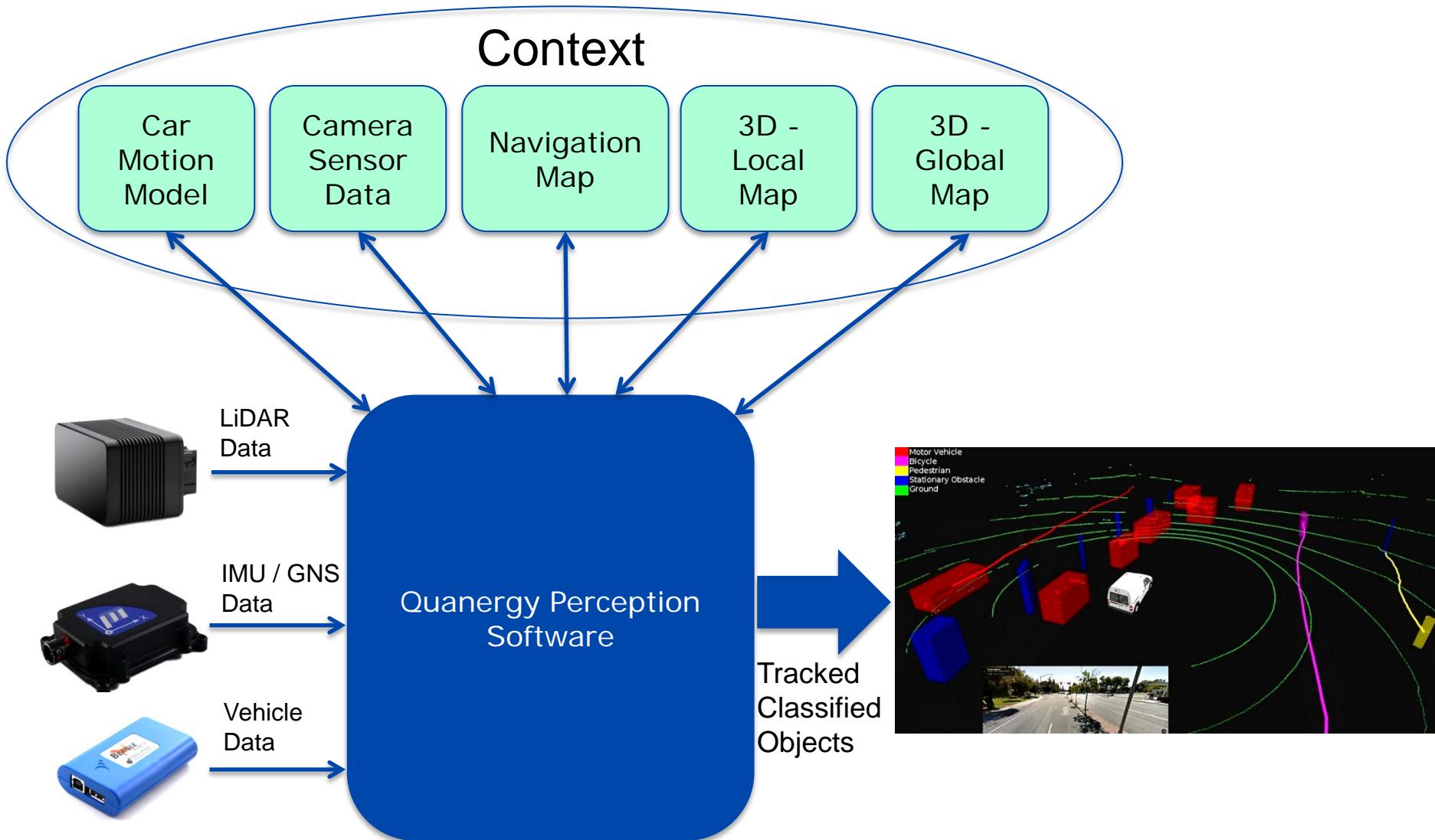
Nvidia data collected with Quanergy LiDAR sensors

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# QUANERGY™ Automotive Sensing and Perception



# Levels of Automation for Vehicles

NHTSA Level	SAE Level	SAE Name	SAE Narrative Definition	Execution of Steering and Acceleration/Deceleration	Monitoring of Driving Environment	Backup Performance of Dynamic Driving Task	System Capability (Driving Modes)
			<b>Human driver monitors the driving environment</b>				
<b>0</b>	<b>0</b>	<b>Non-Automated</b>	The full-time performance by the human driver of all aspects of the dynamic driving task, even when enhanced by warning or intervention systems	Human driver	Human driver	Human driver	n/a
<b>1</b>	<b>1</b>	<b>Assisted</b>	The driving mode-specific execution by a driver assistance system of either steering or acceleration/deceleration using information about the driving environment and with the expectation that the human driver perform all remaining aspects of the dynamic driving task	Human driver and system	Human driver	Human driver	Some Driving modes
<b>2</b>	<b>2</b>	<b>Partial Automation</b>	The driving mode-specific execution by one or more driver assistance systems of both steering and acceleration/ deceleration using information about the driving environment and with the expectation that the human driver perform all remaining aspects of the dynamic driving task	System	Human driver	Human driver	Some Driving modes
			<b>Automated driving system (“system”) monitors the driving environment</b>				
<b>3</b>	<b>3</b>	<b>Conditional Automation</b>	The driving mode-specific performance by an automated driving system of all aspects of the dynamic driving task with the expectation that the human driver will respond appropriately to a request to intervene	System	System	Human driver	Some Driving modes
<b>4</b>	<b>4</b>	<b>High Automation</b>	The driving mode-specific performance by an automated driving system of all aspects of the dynamic driving task, even if a human driver does not respond appropriately to a request to intervene	System	System	System	Some Driving modes
<b>4</b>	<b>5</b>	<b>Full Automation</b>	The full-time performance by an automated driving system of all aspects of the dynamic driving task under all roadway and environmental conditions that can be managed by a human driver	System	System	System	All driving modes

Source: Summary of SAE International's Draft Levels of Automation for On-Road Vehicles (July 2013)

NHTSA - National Highway Traffic Safety Administration

SAE - Society of Automotive Engineers

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# Automation Deployment

- L1 platooning launches this year – fuel efficiency
- Automation up to L2 helps in all vehicles – accident reduction
- Skipping L3 for all vehicles could be wise – convenience in traffic jam assist; re-engaging the driver risky; does not improve productivity
- Passenger vehicles owned by consumers: jump from L2 to L4 (productivity), then L5 (cost savings); if L3 is used, auto-pilot naming should be avoided (Audi, BMW, Daimler, China)
- Trucks and Ride-sharing Fleets: skip from L2 to L5 – cost savings not realized until vehicles are driverless
- Starting L4/L5 applications are confined work sites
- Mining/Agriculture L5 vehicles used today (CAT)
- L5 for on-road 10+ years away; self-driving lanes could accelerate
- Benefits:
  - L1 – cost reduction (fuel)
  - L2 – safety
  - L3 – safety, convenience (not to be confused with comfort or productivity)
  - L4 – safety, comfort, productivity
  - L5 – safety, cost reduction (eliminate driver)
- Responsible and robust implementation of all automation levels have LiDAR as primary sensor

## Some Public Partners



**DELPHI**



**Sensata**  
Technologies



**nVIDIA.**

**LiDAR****USA**

**Civil Maps** 

## Sensata and Quanergy Strategic Partnership

**In March 2016, Sensata and Quanergy announced strategic partnership:**

- Exclusive partnership for the ground transportation market
- Companies to jointly develop, manufacture, and sell component level solid-state LiDAR sensors
- Quanergy to lead technology development including perception software
- Sensata to design for manufacture, make, and sell to ground transportation customers
- Sensata investment in Quanergy and on board of directors



# Thank You



## Quanergy Sites:

Sunnyvale (HQ)

## Detroit

## Ottawa

Ottawa  
Washington, D.C.

## London

Munich

Mahindra  
Dubai

## Dubai Shanghai

Shang  
Tokyo

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