

Key Metrics:



•Revenue: ₹57M



•Total Interest: ₹8M



•Transaction Amount: ₹46M



Transaction Count:667K

Card Category Data:

Blue Card:

- Sum of Revenue: ₹47,188,612
- Sum of Total Transaction Amount: ₹37,840,749
- Sum of Interest Earned: ₹6,614,172.62

Gold Card:

- Sum of Revenue: ₹2,533,682
- Sum of Total Transaction Amount: ₹2,091,362
- Sum of Interest Earned: ₹384,755.16



Platinum Card:

• Sum of Revenue: ₹1,135,608

• Sum of Total Transaction Amount: ₹953,314

• Sum of Interest Earned: ₹161,629.05

Silver Card:

• Sum of Revenue: ₹5,659,109

• Sum of Total Transaction Amount: ₹4,647,596

• Sum of Interest Earned: ₹821,922.98

Revenue by Customer Job:

Businessman: ₹18M • White-collar: ₹10M

• Selfemployed: ₹9M

• Govt: ₹8M

• Blue-collar: ₹7M

• Retirees: ₹5M

Revenue by Expenditure Type:



• Bills: ₹14M



• Entertainment:₹10M



• Fuel: ₹9M



• Grocery: ₹9M



• Food: ₹8M



• Travel: ₹6M

Quarterly Revenue and Transaction Count:

Q1:

- •Sum of Revenue: ₹14.0M
- •Sum of Total Transaction Count: 163.3K

Q2:

- •Sum of Revenue: ₹13.8M
- •Sum of Total Transaction Count: 164.2K

- •Q3:
- •Sum of Revenue: ₹14.2M
- •Sum of Total Transaction Count: 166.6K
- •Q4:
- •Sum of Revenue: ₹17.3M
- •Sum of Total Transaction Count: 173.2K

Revenue by Card Category:



•Blue: ₹47M



•Silver: ₹6M



•Gold: ₹3M



•Platinum: ₹1M

Revenue by Education Level:

Graduate:₹23M

• High School: ₹11M

Unknown:₹9M

Uneducated: ₹8M • Post-Graduate: ₹3M

Doctorate:₹2M

Revenue by Use of Chip:

• Swipe: ₹36M

• Chip: ₹17M

Online: ₹4M

Conclusion

The credit card performance analysis reveals that **Blue Cards** generate the highest revenue and transaction amounts, contributing significantly to overall metrics. Revenue is predominantly driven by **businessmen**, followed by **white-collar and self-employed customers**. Expenditure trends highlight **bills**, **entertainment**, **fuel**, **and groceries** as the top categories. Quarterly data shows consistent growth, with **Q4** achieving the highest revenue and transaction count. In terms of card usage, **swipe transactions** dominate, while **chip-based and online transactions** contribute smaller shares. Education levels also influence revenue, with **graduates** accounting for the largest portion, followed by **high school-educated users**