Gaurav Narayan Varma

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EDUCATION

Dartmouth College, Hanover, NH   **August 2016-June 2020**
Bachelor of Arts, Economics, Cum Laude (Top 35%)   **GPA 3.74/4.00**

- Computer Science Courses: Introduction to Programming, Object Oriented Programming
- Economics Courses: Micro/Macro-economics, Econometrics (STATA), Finance, Trade, Competition and Strategy
- Awards: Presidential Scholar, Academic Citation, National Debate Tournament & Powerlifting Nationals Qualifier

EXPERIENCE

Clarity: Software Engineer (San Francisco, CA)   **May 2024-Present**
- Joined as first engineer at pre-seed AI meeting recording startup in LLM application space, working directly with the CTO and CEO to drive critical early engineering initiatives through its $XM seed round
- Owned and shipped full-stack product features using TypeScript, React, Tailwind CSS, Node.js, Postgres, Redis (queue), Prisma, tRPC, Zustand, and GitHub Actions for CI/CD, deployed on Render
- Led development of PublicGPT, a publicly accessible AI chat feature designed to accelerate user acquisition
- Designed and implemented a seamless end-to-end onboarding flow, including workspace creation, invite management, and user setup—significantly improving signup efficiency and activation rates
- Designed and implemented a fully functional in-app calendar, enabling seamless event management and enhancing user engagement
- Developed a real-time screenshot service using Puppeteer and AWS S3 to capture visual snapshots of newly recorded meetings, leveraging web sockets to notify the frontend upon completion
- Implemented infinite scroll functionality in the meeting recordings workspace, improving performance and user experience for large-scale content browsing
- Developed a highlights feature that allows users to select portions of a video, save them as shareable clips, and deep-link directly to specific timestamps within the full recording
- Built email feature that automatically sends users a meeting summary upon recording completion, enabling them to send an AI-generated follow-up email to participants with a single click
- Developed an internal tag management system for meeting recording templates, enabling users to create, delete, modify, and assign tags to templates, with the ability to filter templates based on tags

Freelance Engineer (San Francisco, CA)   **February 2022-April 2024**
- Led full-stack development of Feast, a personal chef marketplace platform, implementing a modern tech stack (Next.js, Node.js, PostgreSQL) with TypeScript, while integrating payment processing (Stripe) and email automation (Resend)
- At Yhangry (YC-backed private chef marketplace), developed and launched a gift card program using TypeScript, React, Redux, PHP, and Laravel, integrating Stripe, Customer.io, Slack, and Segment.io to drive sales
- Engineered responsive, high-performance websites for DGCL clients, tech-marketing agency, using Next.js hosted on Vercel to achieve fast load times and performance optimization

Flatiron: Engineering Graduate (New York City, NY)   **August 2021-February 2022**
- Built a responsive personal portfolio website using TypeScript, React, Tailwind CSS, and Ruby on Rails to showcase work experience

Liberty Mutual: Associate Consultant, Corporate Strategy & Research (Boston, MA)   **July 2020-July 2021**
- Led MIT researchers to develop enterprise-wide AI solutions, projected $140M via discounted cash flow analysis, presented to C-Suite. Published project synopsis on company front page, reaching 50,000 employees
- Spearheaded interviews of insurance executives on ESG strategy (vis a vis GLG/AlphaSights), findings used to put together framework for how to position commercial units' stance on ESG
- Pulled data from SNL and S&P Global platform, and parsed through earnings call transcripts to conduct market sizing of small commercial insurance, which was then used by EVP

Deloitte: Summer Associate Consultant (San Jose, CA)   **June 2019-August 2019**
- Conducted comprehensive benchmarking analysis of intercompany transactions, meticulously comparing industry standards and trends

Hobbies/Community

Dartmouth Digital Applied Learning and Innovation Lab Mentor, Tech Fleet Tech Lead, SF GenAI Collective, Traveling to Europe, Running, Biking, Skiing, Nutrition, Dartmouth SF Club