

## Overview

Month Till Date Actual Sales  
4,770  
MoM Growth -95.97 %

Year Till Date Profit  
7,819  
Year Growth %  
-83.22

Month Till Date Profit -1,922  
MoM Growth -119.8 %

Year Till Date Actual Sales  
62,736  
YOY Growth %  
-66.41

Profit Flag  
■ Needs Attention  
■ Positive Growth

Measure Names  
■ Sales  
■ Sales Return

State  
☒ (All)  
☒ Alabama  
☒ Arizona  
☒ Arkansas  
☒ California  
☒ Colorado  
☒ Connecticut

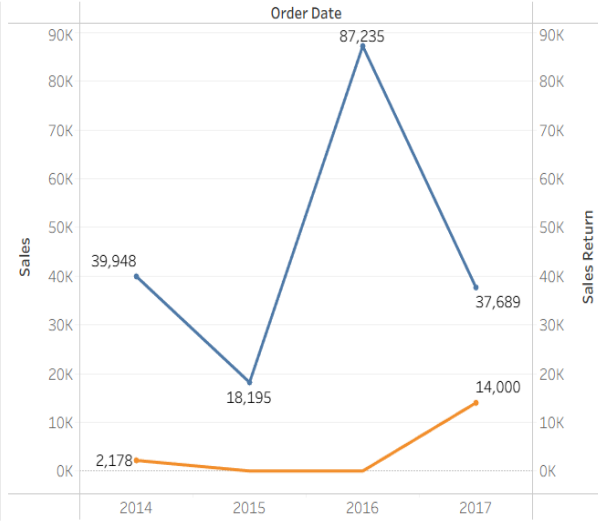
City  
☒ (All)  
☒ Aberdeen  
☒ Abilene  
☒ Akron  
☒ Albuquerque  
☒ Alexandria  
☒ Allen

Year of Order Date  
☒ (All)  
☒ 2014  
☒ 2015  
☒ 2016  
☒ 2017

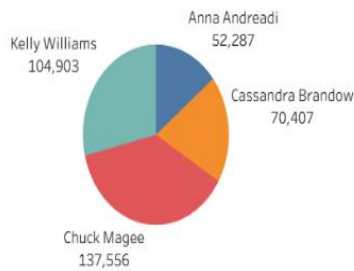
### Actual Sales By State & City



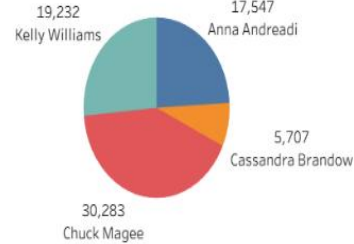
### Year wise Sales & Sales Return



### Top Managers By Actual Sales



### Top Managers By Profit



### Actual Sales and Profit By Managers

Person1	Category	Sales	Sales Return	Actual Sales	% of Total A..	% of Total P.
Anna Andreadi	Furniture	6,545		6,545	15.56%	-49.33%
	Office Supplies	39,502		39,502	26.20%	48.86%
	Technology	20,240	14,000	6,240	3.62%	16.00%
Total		66,287	14,000	52,287	14.32%	24.11%
Cassandra Brandow	Furniture	2,804		2,804	6.67%	0.00%
	Office Supplies	21,840		21,840	14.49%	8.18%
	Technology	45,763		45,763	26.55%	7.70%
Total		70,407		70,407	19.28%	7.84%
Chuck Magee	Furniture	19,919		19,919	47.37%	246.27%
	Office Supplies	33,258		33,258	22.06%	32.50%
	Technology	Category: Furniture		84,379	48.96%	45.52%
Total		Category: Furniture		37,556	37.67%	41.62%
Kelly Williams	Sales:	19,919		12,784	30.40%	-96.94%
	Office Supplies	58,337	2,178	56,160	37.25%	10.45%

### Actual Sales & Profit By Managers

Year of O..	Month of Or..	Person1	Actua..	PM Ac..	MOM ..	Profit	PM Pr..	Mom ..
2014	March	Cassandra Brandow	22,638			-1,811	0	
	May	Chuck Magee	1,800			240	0	
	June	Anna Andreadi	3,266			1,062	0	
	July	Anna Andreadi	8,188			328	0	
		Kelly Williams	981	22,638	-96	-3,842	-1,811	112
	August	Cassandra Brandow	897	1,800	-50	422	240	76
	September	Cassandra Brandow	4,419	3,266	35	-102	1,062	-110
		Chuck Magee	3,785	8,188	-54	421	328	28
		Kelly Williams	9,450	981	863	4,630	-3,842	-221
	November	Anna Andreadi	2,034	897	127	763	422	81
		Chuck Magee	2,153	4,419	-51	727	-102	-814
		Kelly Williams	897	3,785	-76	-1,480	421	-452
2015	December	Chuck Magee	7,000	9,450	-26	2,240	4,630	-52
	January	Anna Andreadi	2,804	2,034	38	0	763	-100
	February	Chuck Magee	2,542	2,153	18	1,271	727	75

Device Preview

Device type Default

Sales 383,784  
Sales Return 18,631  
Actual Sales 365,153

Qty Sold 392

Re Sales Return Quantity: 17  
Actu Sale Quantity: 409  
Actual Sales Quantity: 392

Profit  
72,770

Actual Sales DRR 5,072  
Actual Qty Sold DRR 5.444

Product Name

(All)

Sub-Category

☒ (All)  
☒ Binders  
☒ Bookcases  
☒ Chaire

Managers

☒ (All)  
☒ Anna Andre...  
☒ Cassandra B...  
☒ Chuck Manoa

Month, Year of Order

☒ (All)  
☒ March 2014  
☒ May 2014  
☒ June 2014

Category

☒ (All)  
☒ Furniture  
☒ Office Suppl...  
☒ Technology

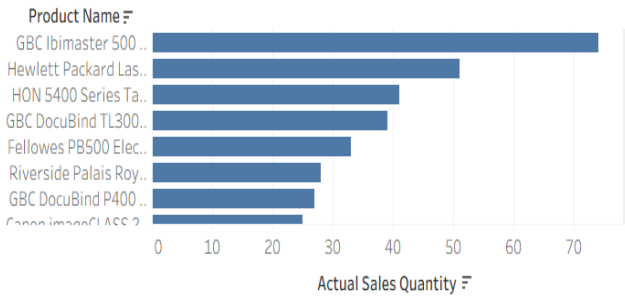
Measure Names

☒ Sales  
☒ Sales Return

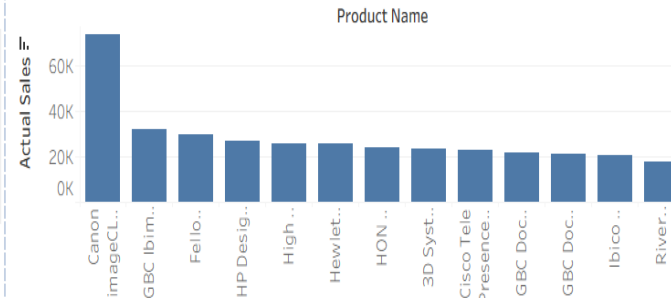
Top N

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## Top Product Quantity Sold



## Top Product By Actual Sales



## Top Products DRR

Product Name	Actual Sales	Actual Sales DRR	Actual Sales Qty	Actual Qty Sold
Cisco TelePresence ..	22,638	22,638	6	6
Canon imageCLASS ..	73,500	14,700	25	5
3D Systems Cube Pri..	23,400	11,700	18	9
HP Designjet T520 I..	27,125	9,042	17	6
High Speed Automat..	25,873	8,624	17	6
Ibico EPK-21 Electric..	20,412	6,804	16	5
Riverside Palais Roy..	18,007	4,502	28	7
GBC Ibimaster 500 ..	31,885	3,543	74	8
GBC DocuBind P400 ..	21,231	3,539	27	5
Hewlett Packard Las..	25,680	3,210	51	6
HON 5400 Series Ta..	24,044	3,005	41	5
Fellowes PB500 Elec..	29,741	2,974	33	3
GBC DocuBind TL300..	21,617	1,965	39	4

## Year wise Sales &amp; Sales Return

