



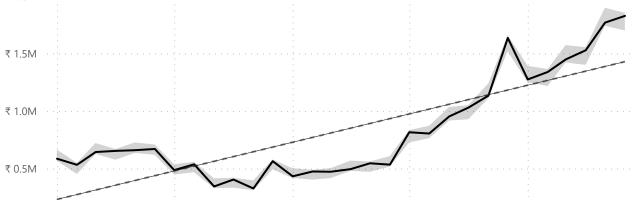


Return Rate

Profit

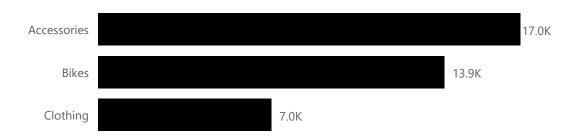
Total Orders





Jan 2021

Orders by Category



Top 10 Products	Orders		Revenue	Return Rate
Water Bottle - 30 oz.		3,983	₹ 39,755	1.95%
Patch Kit/8 Patches		2,952	₹ 13,506	1.61%
Mountain Tire Tube		2,846	₹ 28,333	1.64%
Road Tire Tube		2,173	₹ 17,265	1.55%
Sport-100 Helmet, Red		2,099	₹ 73,444	3.33%

Monthly Revenue

Jul 2020

₹ 0.0M

Jan 2020

Monthly Orders

Jul 2021

Monthly Returns

Jan 2022

Previous Month: ₹ 1.77M (+3.31%)

2,146

Previous Month: 2165 (-0.88%)

166

Previous Month: 169 (+1.78%)

Most Ordered Product Type

Tires and Tubes

Most Returned Order Items

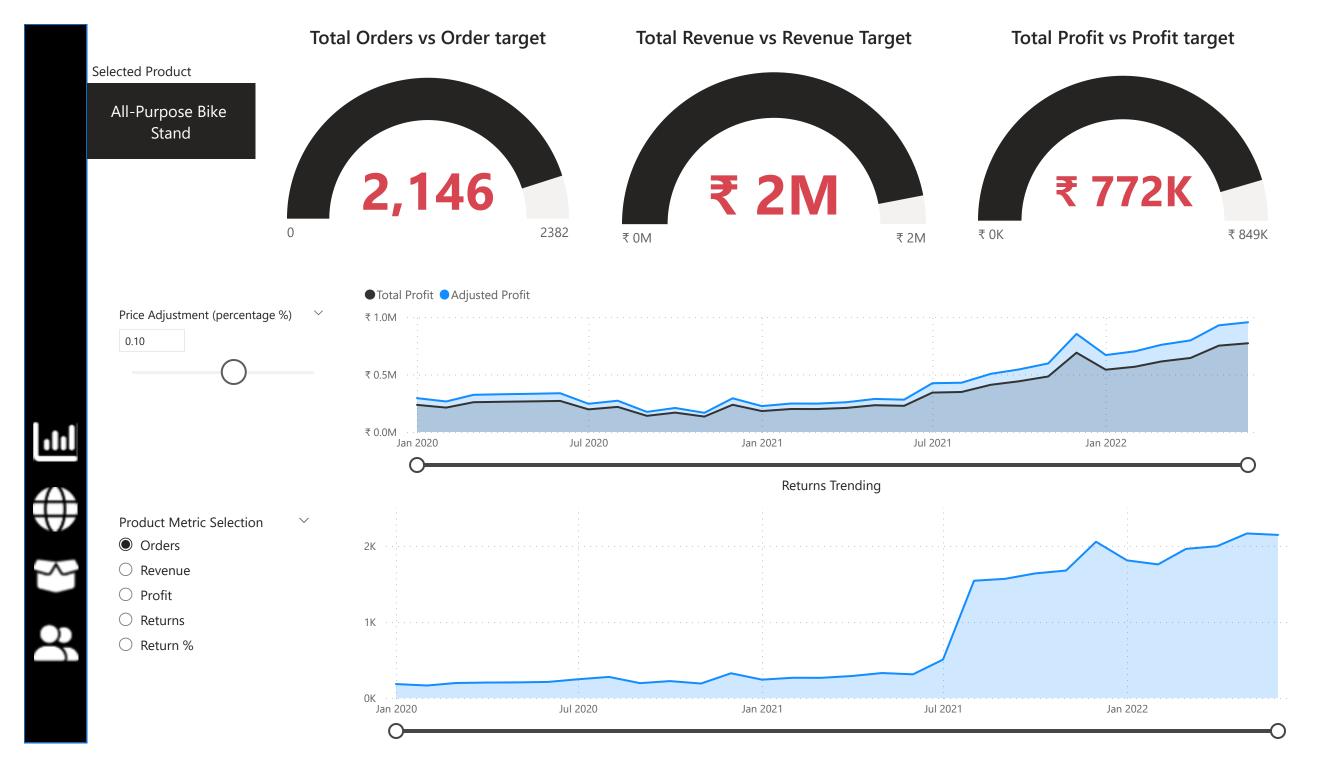
Shorts









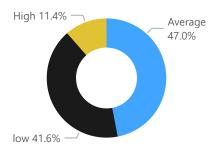




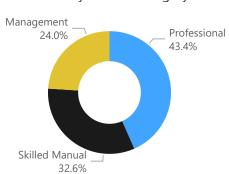
17.4K
Total Customers

₹ 1,431
Average Revenue per Customer

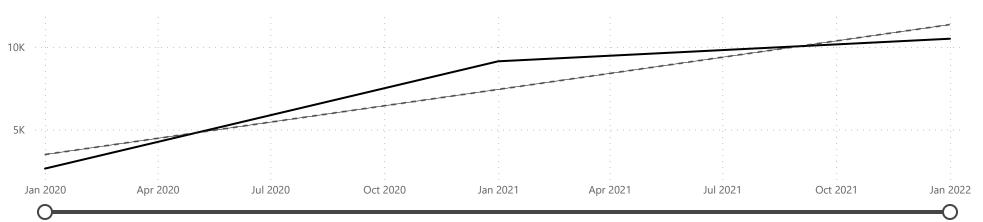
Orders by Income Category.



Orders by Income Category.



Total Customers Revenue per Customer



Top 100 Customers

CustomerKey	Full Customer Name	Orders	Revenue
12300	Adriana Gonzalez		4 ₹ 9,196
12936	Renee Moreno	4	4 ₹ 335
12650	Mr. Aaron Wright	4	4 ₹ 10,329
12984	Mr. Adam Young		4 ₹302
13179	Mr. Adrian Sanchez		4 ₹259
11530	Mr. Andrew Martinez	1.	5 ₹ 758
11631	Mr. Antonio Bennett	10	6 ₹ 1,001
13619	Mr. Arturo Xu		3 ₹ 6,606
16399	Mr. Arturo Xu		1 ₹60
11719	Mr. Blake Green		5 ₹ 404
11748	Mr. Blake Hill		5 ₹195
12307	Mr. Brad She	4	4 ₹ 9,161
12892	Mr. Brian Peterson		4 ₹ 496
14077	Mr. Bryan Townsend	4	4 ₹ 271
11431	Mr. Bryant Garcia	4	4 ₹ 9,687
12061	Mr. Bryce Brooks	4	4 ₹210
12165	Mr. Caleb Flores		4 ₹ 440
11277	Mr. Charles Jackson	2.	4 ₹ 1,777
44677			F 7.73

Top Customer (by Revenue)

Mr. Maurice Shan

Orders

Revenue

₹ 12.4K

Year

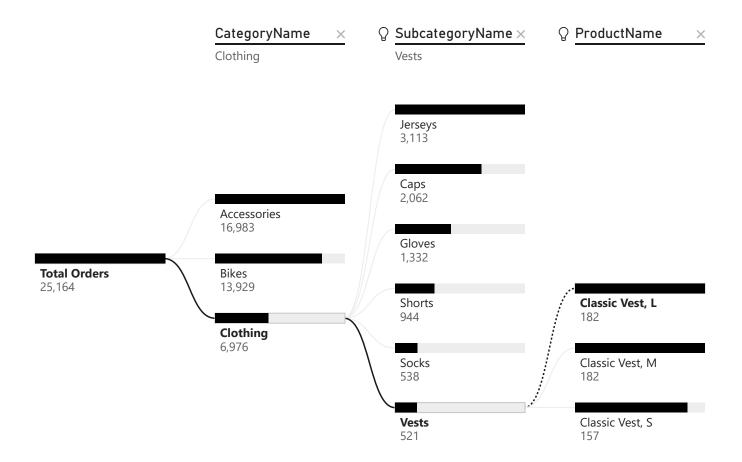
✓

ii Highest Revenue Customer is in Average Income category ,

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☐ monthly total orders		T (Š

CategoryName Total Orders

Total	25,164
Clothing	6.976
Bikes	13,929
Accessories	16,983



25K Total Orders

Key influencers Top segments

4 7

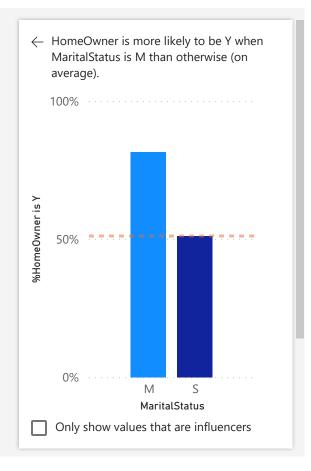
Key influencers Top segments

5 7

What influences HomeOwner to be Y

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....the likelihood of When... HomeOwner being Y increases by MaritalStatus is M Parent is Yes 1.59x AnnualIncome is 30000 -1.23x 120000 EducationLevel is Graduate 1.19x Degree Occupation is Management 1.10x Occupation is Skilled



What influences ProductPrice to Increase

