

GAURAV KUMAR

[linkedin.com/in/gaurav-kumar-1616981a1](https://www.linkedin.com/in/gaurav-kumar-1616981a1) | gauravkr.contact@gmail.com | [+91-9350031637](tel:+919350031637) | [Portfolio](#)

SUMMARY

AI Product Manager with hands-on experience building and scaling LLM-powered platforms from 0→1. Skilled in designing agentic workflows, multi-agent orchestration, and human-in-the-loop systems in close collaboration with engineering. Proven ability to translate complex AI capabilities into scalable product experiences, driving **75%** reduction in time-to-publish and **\$10K MRR**. Deep expertise in prompt engineering, RAG pipelines, and backend-driven UI architecture.

EDUCATION

Indian Institute of Technology, Kharagpur	Jul 2019 - Apr 2023
BTech	7.89/10.0

RPS Public School	2018
Senior Secondary School Examination	95%

EXPERIENCE

KiwiQ AI Founder's Office (AI Product & Platform)	Jan 2025 - Present
--	--------------------

- Led product design and execution of an LLM-powered content intelligence platform, delivering 6 core user journeys
- Reduced content time-to-publish by **75%** through continuous workflow optimization informed by **350+** user feedback points
- Designed step-based workflows with HITL checkpoints and multi-agent workflows where LLMs decompose tasks
- Defined technical requirements for **359** API endpoints and WebSocket infrastructure, enabling multi-threaded conversations
- Collaborated with frontend engineers on backend-driven UI architecture, rendering AI outputs across **12+** content patterns
- Designed a strategic division of labor between agents and modular agent skills, leveraging task decomposition frameworks and prompt engineering best practices for improved reliability and consistency

Automation Project Chick-fil-A (US-based QSR Chain)	2025
--	------

- Identified manual overtime reporting bottleneck (**50 hrs/month**); built automated labor law-compliant system, reducing effort to **<10 minutes** per outlet
- Recognized approval delays for **100+** employees; developed rule-based flagging system, cutting turnaround by **95%**

Pixel Ads Founder (AI-driven Outdoor Advertising)	May 2024 - Dec 2024
--	---------------------

- Identified critical product gap in ad placement workflows, driving strategy toward automated customer-to-location mapping
- Led cross-functional architecture decisions for hyper-personalized outdoor advertising, aligning engineering with product
- Designed hardware prototype for targeted taxi-top advertising, reducing costs by **30%** while improving ad precision
- Conducted market research to identify pricing models and feature gaps, shaping GTM strategy with **20%** CTC advantage

Nation with Namo Associate Consultant	Jul 2023 - May 2024
--	---------------------

- Conducted 4 ground visits to assess public sentiment, contributing to winning election strategy securing **4 of 5** seats
- Implemented action plans impacting **12+ lakh** people, driving swing from trailing to leading in contested constituency
- Resolved machine malfunctions at **250+** key booths through real-time issue tracking and cross-team coordination

UiT – The Arctic University of Norway Research Intern	Oct 2020 - Jan 2021
--	---------------------

- Built and optimized ML models to analyze biological imaging samples and detect irregularities across experimental datasets
- Optimized GAN model for analysis of the microscopic images to get a better view when compared to the real image

LEADERSHIP EXPERIENCE

- **General Secretary Technology, Technology Students' Gymkhana:** Led institute-wide technology initiatives, coordinated 6 societies and championship events, and managed a budget of **INR 19.1M**
- **Executive Head, Kshitij (Asia's Largest Techno Management Fest):** Headed a **70+** member team, executed **50** technology events, and managed a fest budget of **INR 11.2M**
- **Overall Coordinator, Inter IIT Tech Meet:** Initiated and hosted the Inter-IIT Tech Meet at IIT Kharagpur, organizing **16+** events with participation from **22 IITs**

SKILLS & AI SYSTEMS EXPERTISE

- **AI & LLM Systems:** LLM fundamentals, Graph-based workflows, Agentic systems, Multi-agent orchestration, Human-in-the-loop workflows, Prompt engineering, Agent and task decomposition
- **Data, Tools & Frameworks:** SQL, MySQL, Power BI, Jira, Figma, Notion, Linear, Pandas, NumPy, Scikit-learn, Google Colab, Bolt.new, Lovable, Claude Code, Cursor, Agile, Scrum