





GAURAV KUMAR

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SUMMARY

AI Product Manager with hands-on experience building and scaling LLM-powered platforms from 0→1. Skilled in designing agentic workflows, multi-agent orchestration, and human-in-the-loop systems in close collaboration with engineering. Proven ability to translate complex AI capabilities into scalable product experiences, driving **75%** reduction in time-to-publish and **\$10K MRR**. Deep expertise in prompt engineering, RAG pipelines, and backend-driven UI architecture.

EDUCATION

Indian Institute of Technology, Kharagpur BTech	Jul 2019 - Apr 2023 7.89/10.0
RPS Public School Senior Secondary School Examination	2018 95%

EXPERIENCE

KiwiQ AI Founder's Office (AI Product & Platform)	Jan 2025 - Present
<ul style="list-style-type: none">Led product design and execution of an LLM-powered content intelligence platform, delivering 6 core user journeysReduced content time-to-publish by 75% through continuous workflow optimization informed by 350+ user feedback pointsDesigned step-based workflows with HITL checkpoints and multi-agent workflows where LLMs decompose tasksDefined technical requirements for 359 API endpoints and WebSocket infrastructure, enabling multi-threaded conversationsCollaborated with frontend engineers on backend-driven UI architecture, rendering AI outputs across 12+ content patternsDesigned a strategic division of labor between agents and modular agent skills, leveraging task decomposition frameworks and prompt engineering best practices for improved reliability and consistency	
Automation Project Chick-fil-A (US-based QSR Chain)	2025
<ul style="list-style-type: none">Identified manual overtime reporting bottleneck (50 hrs/month); built automated labor law-compliant system, reducing effort to <10 minutes per outletRecognized approval delays for 100+ employees; developed rule-based flagging system, cutting turnaround by 95%	
Pixel Ads Founder (AI-driven Outdoor Advertising)	May 2024 - Dec 2024
<ul style="list-style-type: none">Identified critical product gap in ad placement workflows, driving strategy toward automated customer-to-location mappingLed cross-functional architecture decisions for hyper-personalized outdoor advertising, aligning engineering with productDesigned hardware prototype for targeted taxi-top advertising, reducing costs by 30% while improving ad precisionConducted market research to identify pricing models and feature gaps, shaping GTM strategy with 20% CTC advantage	
Nation with Nammo Associate Consultant	Jul 2023 - May 2024
<ul style="list-style-type: none">Conducted 4 ground visits to assess public sentiment, contributing to winning election strategy securing 4 of 5 seatsImplemented action plans impacting 12+ lakh people, driving swing from trailing to leading in contested constituencyResolved machine malfunctions at 250+ key booths through real-time issue tracking and cross-team coordination	
UiT – The Arctic University of Norway Research Intern	Oct 2020 - Jan 2021
<ul style="list-style-type: none">Built and optimized ML models to analyze biological imaging samples and detect irregularities across experimental datasetsOptimized GAN model for analysis of the microscopic images to get a better view when compared to the real image	

LEADERSHIP EXPERIENCE

- General Secretary Technology, Technology Students' Gymkhana:** Led institute-wide technology initiatives, coordinated 6 societies and championship events, and managed a budget of **INR 19.1M**
- Executive Head, Kshitij (Asia's Largest Techno Management Fest):** Headed a **70+** member team, executed **50** technology events, and managed a fest budget of **INR 11.2M**
- Overall Coordinator, Inter IIT Tech Meet:** Initiated and hosted the Inter-IIT Tech Meet at IIT Kharagpur, organizing **16+** events with participation from **22 IITs**

SKILLS & AI SYSTEMS EXPERTISE

- AI & LLM Systems:** LLM fundamentals, Graph-based workflows, Agentic systems, Multi-agent orchestration, Human-in-the-loop workflows, Prompt engineering, Agent and task decomposition
- Data, Tools & Frameworks:** SQL, MySQL, Power BI, Jira, Figma, Notion, Linear, Pandas, NumPy, Scikit-learn, Google Colab, Bolt.new, Lovable, Claude Code, Cursor, Agile, Scrum