

Date: 18/01/2025

**Rate Contract**

<b>Vendor Name :</b> EPACK Durable Limited	<b>Vendor Code:</b> 697494						
Address : UPSIDC INDUSTRIAL AREA, C-6, SELAQUI, SELAQUI,	<b>Plant Code:</b> 508						
Dehradun 248011	<b>Product Category:</b> SAC						
Contact Person Name :- Mr. Ajay Singhania	<b>Commodity:</b> ODU KIT						
Contact No :- 9818666052							
Following basic prices are discussed & mutually agreed upon for the supplies of components.							
S.No.	Product Code	Part Description	Model	UOM	Basic Price [INR]	Tentative Qty. [Period :- Jan 2025 to Feb 2025]	Total Value in INR (Crore)
1	PUS18KOK468U	1.5T ODU FIX 21"2R5MM28HP AC IK3M FL(R32)	Voltas CU 183 Venus Plus, Voltas CU 183 Venus Plus-1 & Voltas CU 183 Vectra Elegant-1	EA	6,625.00	20000	13.250
2	PUS18KOK469U	1.5T ODU INV 21"2R5MM28HP DC IK3M FL(R32)	Voltas CU 185V Venus Plus, Voltas CU 185V Vectra Elite-1 & Voltas CU 185V CAR	EA	7,175.00	20000	14.350
3	PUS24KOK285U	2TODU FIX 2.5R7MM 24"IK3.5M W FL NUT(R32)	Voltas CU 243 Vectra Plus	EA	9,600.00	2000	1.920
4	PUS24KOK287U	2T ODU INV2R5MM EEV24"IK5/8X1/4"3.5M(R32)	Voltas CU 245V Vectra Plus	EA	8,800.00	2000	1.760
					<b>TOTAL</b>	<b>44000</b>	<b>31.2800</b>

**Last FY Procurement Value in INR (Cr.) :- 518.01 Cr****Other Terms and conditions:**

- These prices are applicable till next revision on mutually agreed basis.

- GST: Extra which is applicable

Incoterms:(Ex) Work

Payment terms: 90 Days

Warranty:(One) year back to back on all functional &amp; electrical parts.

- Remarks if any: xxxxxxxx

<b>Prepared By</b>	Rohit Kaushik	AM - Procurement	
<b>Ratified By</b>	Satya Vijay Kumar Singh	Head Procurement, UPBG	
<b>Ratified By</b>	Bollavaram Satyanarayana	Head - Supply Chain,UPBG	
<b>Ratified By</b>	G V J S Raju	Head - Commercial/Finance,Prodcuts	
<b>Ratified By</b>	Nikhil Chandarana	Head - Corporate Finance & PDC • Support Services	
<b>Ratified By</b>	Mukundan Menon C	Executive Director & Head - RAC	
<b>Ratified By</b>	Jitender Pal Verma	CFO	



Re: Repeat PO || ODU Kit \_Volta 185 vcar & 185 v vectra Prism, 183 VECTRA ELEGANT-1, 243 VECTRA PLUS & 245 V VECTRS PLUS-1 || M/s EPACK Durable Limited || Dated:- 07/12/2024 ||

**From** G V J S Raju <sraju@voltas.com>

**Date** Sat 12/7/2024 6:54 PM

**To** Rohit Kaushik <rohitkaushik@voltas.com>

**Cc** Bollavaram Satyanarayana <bsatyanarayana@voltas.com>; Mahendra Kumar Sharma <mahendrasharma@voltas.com>; Satya Vijay Kumar Singh <SATYAVKSINGH@VOLTAS.COM>; Sandeep Kumar <skumar@voltas.com>; Dheerendra Singh Chaudhary <dheerendrachaudhary@voltas.com>; Peeyush Kumar Sharma <peeyushsharma@voltas.com>

Okay if aligned with approved RC

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**From:** Rohit Kaushik <rohitkaushik@voltas.com>

**Sent:** Saturday, December 7, 2024 4:37:44 PM

**To:** G V J S Raju <sraju@voltas.com>

**Cc:** Bollavaram Satyanarayana <bsatyanarayana@voltas.com>; Mahendra Kumar Sharma <mahendrasharma@voltas.com>; Satya Vijay Kumar Singh <SATYAVKSINGH@VOLTAS.COM>; Sandeep Kumar <skumar@voltas.com>; Dheerendra Singh Chaudhary <dheerendrachaudhary@voltas.com>; Peeyush Kumar Sharma <peeyushsharma@voltas.com>

**Subject:** Re: Repeat PO || ODU Kit \_Volta 185 vcar & 185 v vectra Prism, 183 VECTRA ELEGANT-1, 243 VECTRA PLUS & 245 V VECTRS PLUS-1 || M/s EPACK Durable Limited || Dated:- 07/12/2024 ||

Dear Sir,

Good Afternoon...

We need to release ODU kit Repeat PO to M/S EPACK DDN to meet our Production Plan of No Dec 2024.

Month Requirement for Model.



Part Code	Desc.	Model	Category	Gas	Combination			
					Chassis	Coil	Installation Kit	
PUS18KOK469U	1.5T ODU INV 21"2R5MM28HP DCIK3M FL(R32)	185 vcar & 185 v vectra Prism	Inv	R32	21" Chassis	2Row 5mm (28HP)	3/8" & 1/4" I- kit 3 Mtr. Both Side Flaring	697494 EPAC
PUS18KOK468U	1.5T ODU FIX 21"2R5MM28HP ACIK3M FL(R32 )	183 VECTRA ELEGANT-1	Fixed	R32	21" Chassis	2Row 5mm (28HP)	3/8" & 1/4" I- kit 3 Mtr. Both Side Flaring	697494 EPAC
PUS24KOK285U	2TODU FIX 2.5R7MM 24"IK3.5M W FL NUT(R32)	243 VECTRA PLUS	Fixed	R32	21" Chassis	2.5 Row 7mm	5/8" & 1/4" I- kit 3.5 Mtr. Both Side Flaring	697494 EPAC
PUS24KOK287U	2T ODU INV2R5MM EEV24"IK5/8X1/4"3.5M (R32)	245 V VECTRS PLUS-1	Inv	R32	24" Chassis	2Row 5mm	5/8" & 1/4" I- kit 3.5 Mtr. Both Side Flaring	697494 EPAC

Regards,  
Rohit Kaushik

Assistant Manager - Purchase(UPBG),

**Voltas Limited**

**Pant Nagar, US Nagar**

**Mob - +91-8076164326**

**(L) 05944-675111**

**From:** Bollavaram Satyanarayana <bsatyanarayana@voltas.com>

**Sent:** Saturday, December 7, 2024 4:36 PM

**To:** Rohit Kaushik <rohitkaushik@voltas.com>; Mahendra Kumar Sharma <mahendrasharma@voltas.com>

**Cc:** Satya Vijay Kumar Singh <SATYAVKSINGH@VOLTAS.COM>; Sandeep Kumar <skumar@voltas.com>; Dheerendra Singh Chaudhary <dheerendrachaudhary@voltas.com>; Peeyush Kumar Sharma <peeyushsharma@voltas.com>  
**Subject:** Re: Repeat PO || ODU Kit \_Voltas 185 vcar & 185 v vectra Prism, 183 VECTRA ELEGANT-1, 243 VECTRA PLUS & 245 V VECTRS PLUS-1 || M/s EPACK Durable Limited || Dated:- 07/12/2024 ||

Okay to proceed dear

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**From:** Rohit Kaushik <rohitkaushik@voltas.com>  
**Sent:** Saturday, December 7, 2024 3:42:05 PM  
**To:** Bollavaram Satyanarayana <bsatyanarayana@voltas.com>; Mahendra Kumar Sharma <mahendrasharma@voltas.com>  
**Cc:** Satya Vijay Kumar Singh <SATYAVKSINGH@VOLTAS.COM>; Sandeep Kumar <skumar@voltas.com>; Dheerendra Singh Chaudhary <dheerendrachaudhary@voltas.com>; Peeyush Kumar Sharma <peeyushsharma@voltas.com>  
**Subject:** Repeat PO || ODU Kit \_Voltas 185 vcar & 185 v vectra Prism, 183 VECTRA ELEGANT-1, 243 VECTRA PLUS & 245 V VECTRS PLUS-1 || M/s EPACK Durable Limited || Dated:- 07/12/2024 ||

Dear Sir,

Good Afternoon...

We need to release ODU kit Repeat PO to M/S EPACK DDN to meet our Production Plan of No Dec 2024.

Month Requirement for Model.

Part Code	Desc.	Model	Category	Gas	Combination			
					Chassis	Coil	Installation Kit	
PUS18KOK469U	1.5T ODU INV 21"2R5MM28HP DCIK3M FL(R32)	185 vcar & 185 v vectra Prism	Inv	R32	21" Chassis	2Row 5mm (28HP)	3/8" & 1/4" I- kit 3 Mtr. Both Side Flaring	697494 EPAC
PUS18KOK468U	1.5T ODU FIX 21"2R5MM28HP ACIK3M FL(R32 )	183 VECTRA ELEGANT-1	Fixed	R32	21" Chassis	2Row 5mm (28HP)	3/8" & 1/4" I- kit 3 Mtr. Both Side Flaring	697494 EPAC
PUS24KOK285U	2TODU FIX 2.5R7MM 24"IK3.5M W FL NUT(R32)	243 VECTRA PLUS	Fixed	R32	21" Chassis	2.5 Row 7mm	5/8" & 1/4" I- kit 3.5 Mtr. Both Side Flaring	697494 EPAC
PUS24KOK287U	2T ODU INV2R5MM EEV24"IK5/8X1/4"3.5M (R32)	245 V VECTRS PLUS-1	Inv	R32	24" Chassis	2Row 5mm	5/8" & 1/4" I- kit 3.5 Mtr. Both Side Flaring	697494 EPAC

Regards,

**Rohit Kaushik**

Assistant Manager - Purchase(UPBG),

**Voltas Limited**

**Pant Nagar, US Nagar**

**Mob - +91-8076164326**

**(L) 05944-675111**




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**Re: Voltas - ODU & IDU Costing - M/s Epack Durables-Reg.**


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**From** Srinivas Raju <sraju@voltas.com>

**Date** Tue 1/30/2024 6:59 AM

**To** Mahendra Sharma <mahendrasharma@voltas.com>

**Cc** Satya V K Singh/UPBG/PANT <satyavksingh@voltas.com>; B Satyanarayana <bsatyanarayana@voltas.com>; Prasanna Kumar Patro/UPBG Cluster/MUM <tpkpatro@voltas.com>

Recommended in line with discussions

On Mon, 29 Jan, 2024, 22:07 Mahendra Sharma, <[mahendrasharma@voltas.com](mailto:mahendrasharma@voltas.com)> wrote:

Yes in agreement. All these prices are concluded after due deliberation and discussions with supplier.

Regards,

On Mon, 29 Jan, 2024, 21:27 Satya V K Singh/UPBG/PANT, <[satyavksingh@voltas.com](mailto:satyavksingh@voltas.com)> wrote:

Sir,

Kindly accord your approval.

Regds

Satya Vijay

On Thu, 25 Jan 2024 at 17:32, B Satyanarayana <[bsatyanarayana@voltas.com](mailto:bsatyanarayana@voltas.com)> wrote:

Recommended Satya, these prices we had finalized after various rounds of discussions along with CFT

**Dear Mr MKS,**

**Request you to go through and accord your consent.**

**Aside Srin, Please provide your kind approval post to Mr MKS consent.**

Regards,  
Satyanarayana B,(Satya)

On Thu, Jan 25, 2024 at 4:56 PM Satya V K Singh/UPBG/PANT <[satyavksingh@voltas.com](mailto:satyavksingh@voltas.com)> wrote:

Dear Sir,

Good Evening.

Referring to the cited subject & our various discussion with M/s Epack team in our Mumbai office & Panthagr plant, please see the best netotiated price of ODU Kit & complete IDU based on current commodity situation.

Ordering quantity is considered for the period Jan'24 to Jun'24.

M/s Epack Price approval proposal for SAC ODU Kit:

25-Jan-24

Part Code	Desc	Model	Category	Gas	Combination			Last Approved	Revised	Order#
					Chassis	Coil	Installation Kit			
PUS12KOK320U	ODU 1R5MM INV 18"IK 3/8"&1/4"3M FL(R32)	123V Vectra Pride	DC	R32	18" Chassis	1.0 Row 5 mm	3/8" & 1/4" I- kit 3 Mtr. Both Side Flaring	4,943.00	4,850.00	
PUS18KOK451U	1.5T ODU INV21"1R5MM F1 DC IK3M WF1(R32)	183V Vectra Premium/Prism	Inv.	R32	21" Chassis (BLDC Motor)	1.0 Row 5 mm 13HP	1/2" & 1/4" I- kit 3.0 Mtr. Both Side Flaring	6,050.00	5,600.00	
PUS18KOK468U	1.5T ODU FIX 21"2R5MM 28HP IK3M WF1(R32)	SAC 183 VECTRA ELEGANT	FX	R32	21" Chassis (High ERR Motor)	2.0 Row 5 mm 28HP	1/2" & 1/4" I- kit 3.0 Mtr. Both Side Flaring	6,878.00	6,625.00	
PUS18KOK469U	1.5T ODU INV 21"2R5MM28HP DC K3M FL(R32)	185V VERTIS MAGNUM	INV	R32	21" Chassis (BLDC Motor)	2.0 Row 5 mm 28HP	1/2" & 1/4" I- kit 3.0 Mtr. Both Side Flaring	7,523.00	7,175.00	
PUS18KOK472U	1.5T ODU INV 21"2R7MM26HP DC K3M FL(R32)	185V Verdant Pearl	Inv.	R32	21" Chassis (BLDC Motor)+ EEV	2.0 Row 7 mm 26HP	1/2" & 1/4" I- kit 3.0 Mtr. Both Side Flaring	7,898.00	7,630.00	

M/s Epack Price approval proposal for SAC IDUs model:

25-Jan-24

Category	Basic Configuration	Chassis	Basic Price-Apr'23	Basic Price-Jan'24
IDU	1.5Tr 3star INV-12 HP, Induction BLDC Motor	E1-840MM	5,240	4,840

IDU	1.5Tr 3star INV-14 HP, Induction BLDC Motor	E1-840MM	5,300	4,900
IDU	1.5Tr 5star Inv-18 HP, Induction BLDC Motor	E2-940MM	5,980	5,780

Model Code	Mat Decs	Panel	Category	Motor	Basic Price	Qty.
4553437	Volta EU 123V VECTRA MAGNUM	E1	Inverter	BLDC	4,840	5,000
4553285	Volta EU 183V Vectra Prime	E1	Inverter	BLDC	4,900	1,20,000
4553393	Volta EU 183V Vectra Magnum	E1	Inverter	BLDC	4,900	40,000
						1,65,000

Working sheet is attached for your reference.

Kindly accord your approval for the same.

Regds / Satya