

Power BI Dashboard Analysis

This presentation showcases a comprehensive analysis of key business metrics using Power BI dashboards. We'll explore weekly revenue trends, card transaction patterns, and customer demographics to gain valuable insights.

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Weekly Revenue Performance

Week-Over-Week Growth

The business experienced a steady increase in revenue over the first three weeks, reaching a peak in Week 3. However, a slight decline was observed in Week 4, followed by a stable revenue in Week 5.

Notable Trends

The most significant week-over-week growth occurred between Week 2 and Week 3, indicating a potential successful marketing campaign or seasonal influence. The subsequent decline in Week 4 might suggest a temporary dip in demand or a shift in customer behavior.

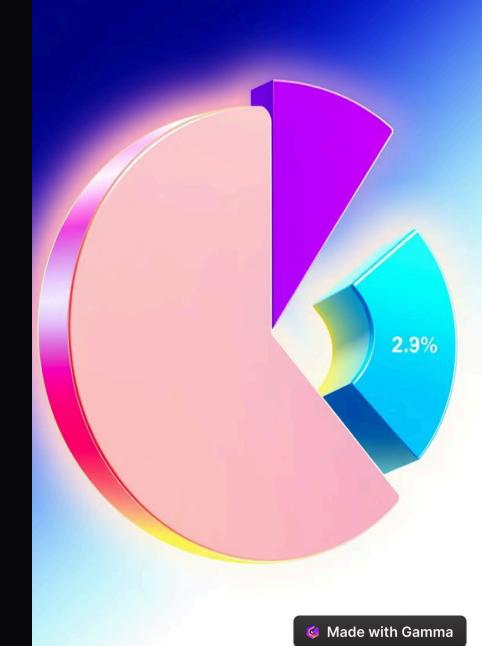
Card Transaction Analysis

1 Card Type
Distribution

The majority of transactions (57.47%) were made with card type 1, while card type 0 accounted for the remaining 42.53%.

2 Transaction Breakdown

The analysis reveals that card type 1 consistently dominates transaction volume across all weeks, indicating a preference for this card type among customers.



Transaction Frequency by Week

Transaction Volume by Week

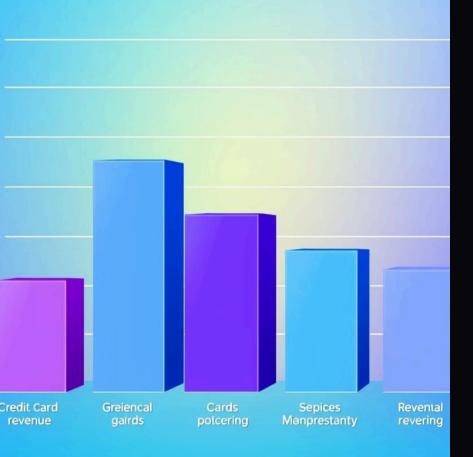
Week 5 witnessed the highest number of transactions, followed by Week 3 and Week 2, while Week 4 recorded the lowest.

Impact of Trends

The fluctuation in transaction frequency could be linked to various factors, such as seasonal demand, promotional campaigns, or changes in customer purchasing patterns.

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Revenue Distribution by Card Category

Card Category Revenue

Card category 0 generated the highest revenue, followed by category 1. The remaining categories contributed a smaller portion to the overall revenue.

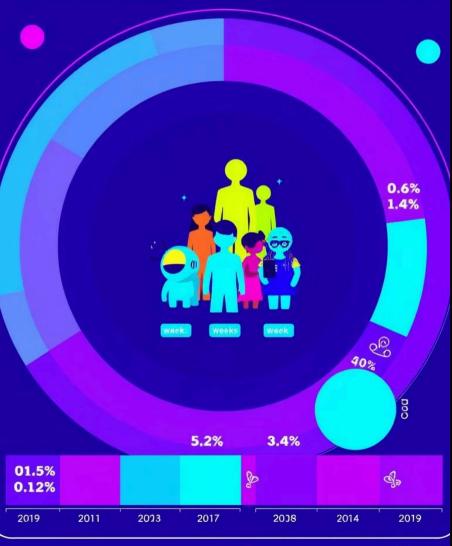
Customer Segmentation

Understanding the revenue distribution by card category allows for targeted marketing campaigns and product offerings tailored to specific customer segments.

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Customer Segmentation by Card Type



Customer Behavior

The heatmap provides valuable insights into customer preferences for different card types over time. This analysis can aid in personalized marketing and customer relationship management.

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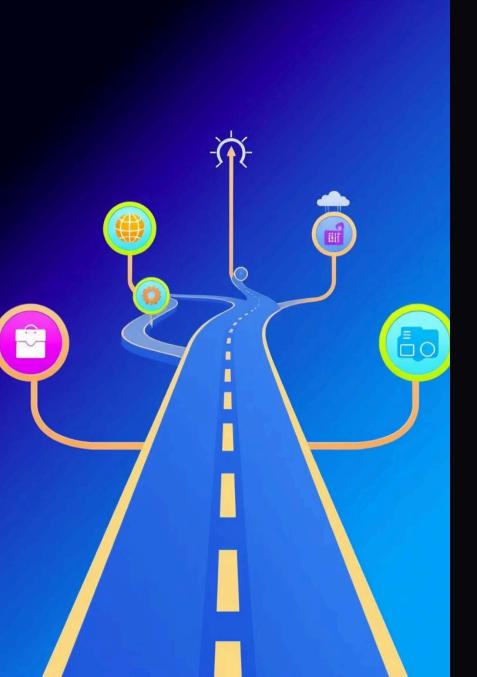
Daily Revenue Trends

Daily Revenue Fluctuations

The revenue trend exhibits significant variations throughout the week, with higher revenue observed on certain days compared to others.

_____ Identifying Peak Days

Analyzing these daily revenue patterns allows businesses to optimize staffing, inventory management, and marketing efforts based on peak demand days.



Next Steps

Deep Dive into Customer Data

Conducting a more in-depth analysis of customer data, including demographics, purchase history, and preferences, will provide a deeper understanding of customer behavior.

Predictive Modeling

Leveraging machine learning techniques to build predictive models that forecast future revenue trends and customer behavior can guide business strategies and optimize resource allocation.