# Curriculum Vitae

**GAUREESH SHENOY**
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## Personal Details

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| Name | Gaureesh Shenoy |
| Company | Capgemini Technology Services Pvt. Ltd. |
| Designation | Senior Consultant |
| Nationality | Indian |
| Marital Status | Single |
| Gender | Male |
| Country | India |

## Profile

MBA in Marketing and Finance from a premiere B-School of India. Currently working in Seeds and Chemical industry as a Functional Consultant for a major global conglomerate. Over 4.9 years of work experience in Business Analyst and IT Consulting roles in Steel, Cement, Seeds and Chemicals and FMCG domains. Good problem solving skills with a flair for latest technologies and a passion to learn and take up new challenges.

As  a Functional Consultant my role included:

- Pre – plan activities such as Project plan, Kick off presentations etc.
- Business Blueprinting to understand the business processes and capture business requirements.
- **Process Modeling** to capture AS-IS and TO-BE states of the system
- Documenting business processes for client sign offs
- **Collaborating** with various technical teams involved to effectively capture requirements
- Transform functional requirements into technical design document.
- BI Modeling to implement the Reporting design according to the desired specifications.

## Competencies

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| Web Tools | Google Office Tools |
| Modeling Tools | SAP ECC 6.0, SPSS, MS Office & Google Spreadsheet, UPerform, SAP BI/BO |

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|---|---|
| Languages | NA |
| Database | NA |
| Third Party Tools | |
| Operating Systems | Windows |
| Version Control | |

## Domain Experience

As a Functional Consultant, I have primarily worked on SAP ECC system on the Logistics modules such as Sales and Distribution and have exposure to working with SAP BI and BO platforms.

I was involved in analyzing the business and providing solutions on the SAP ERP platform and SAP BI/BO platforms. I also was involved in the project realization phase where I implemented and tested the solution and subsequently trained the users and did the project hand over to the business.

In JSW Steel project, I have implemented key value additions such as Customer Complaint management system using SAP ECC which was a first-of-its-kind in the Steel industry. I have also implemented a Bank Guarantee driven Credit control process in ECC. I have worked with SAP BI/BO to deliver reports for Business MIS Reporting purpose.

In JSW Cement project, I implemented a solution for discounts processing which is a dashboard for processing all discount types pertaining to the cement business of JSW.

In my current project for Monsanto India private limited which is a company dealing in fertilizers, chemicals and seeds, I have been implementing GST India solution for the India business operations of Monsanto.

I have also worked in Application Portfolio Management space during my internship with Tata Consultancy Services where I was responsible for conceptualizing and designing an SPSS driven methodology to analyze various Business applications and deciding on the action to be taken on them.

Post MBA, I have been involved in 4 SAP ERP implementation projects in FMCG, Cement and Steel Domains. Currently I am working for a GST implementation project for a chemical and seeds company.

**Live Projects (during MBA):**

1. Live Market Research Project for Godfrey Philips India Limited, Mumbai to suggest a Branding Strategy for the firm based on insights from various types of Consumers.
2. Retail Strategy for Mahindra Retail (Case Study) - To identify the best

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combination of markets, merchandising and distribution solution for Mom & Me retails stores to maximize the revenue and ensure overall growth over the next 3 years

## Languages

|  | Speak | Read | Write |
|---|---|---|---|
| English | Yes | Yes | Yes |
| Hindi | Yes | Yes | Yes |
| Marathi | Yes | Yes | Yes |
| Kannada | No | Yes | Yes |
| Konkani | Yes | NA | NA |

## Experience

**From Aug 2013 To July 2014**

| Project Name | COPA Implementation |
|---|---|
| Client | Tata Global Beverages Limited |
| Role | Functional Consultant |
| Description | • This was a consulting project to implement Profitability Analysis (COPA) module of SAP for a major FMCG organization of India. It involved development of Business Blueprint for an accurate and detailed reporting system to analyze Business Profitability in multiple dimensions. The scope also involved streamlining Business Processes to capture business transactions from all functional modules accurately using standard SAP processes and eliminating manual interventions wherever possible. |
| Roles performed | **Business Blueprinting**<br><br>• Business Blueprinting to understand the business processes from the Sales and Distribution perspective.<br>• Documenting business processes for client sign offs<br>• Transform functional requirements into technical design document.<br><br>**Realization:**<br>• Involved in Configuring the solution<br>• Testing and UAT for final sign off<br>• Go – Live and support |
| Technology used in project | SAP  ECC 6.0 |

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|---|---|
| **Project Name** | TGBL Mineral Water Implementation |
| **Client** | Tata Global Beverages Limited |
| **Role** | Functional Consultant |
| **Description** | • This was a consulting project to implement SAP ERP for TGBL Mineral Water Division. It required an understanding of the Mineral water business from a Logistics perspective and designing and implementing the solution. Subsequently, the users were trained to work on the ERP platform for the day to day business processes. |
| **Roles performed** | Business Blueprinting<br><br>• Business Blueprinting to understand the business processes from the Logistics perspective.<br>• Documenting business processes for client sign offs<br>• Transform functional requirements into technical design document.<br><br>Realization:<br>• Involved in Configuring the solution<br>• Testing and UAT for final sign off<br>• Go – Live and support |
| **Technology used in project** | SAP ECC 6.0, Ancile uPerform |

**From Sep 2014 To July 2015**

| | |
|---|---|
| **Project Name** | JSW Steel RICEF Implementation |
| **Client** | JSW Steel Limited |
| **Role** | Functional Consultant |
| **Description** | • This project involved the implementation of RICEF objects in order to enhance the functionality and usage of the existing SAP ECC system. Additionally, MIS Reporting requirements of the business were handled through SAP BI/BO tool and were a part of the RICEF objects.<br>• Key value additions such as an automated Customer Complaint management system and Bank Guarantee driven Credit Control process were implemented as |

**From Aug 2015 To Sep 2016**

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|  |  |
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|  | part of this project. |
| **Roles performed** | Functional Design <br><br> • Understanding the key business requirements in SD and Logistics module and proposing solutions <br> • Documenting business processes for client sign offs <br> • Transform functional requirements into technical design document. <br><br> Realization: <br> • Involved in Configuring the solution <br> • Testing and UAT for final sign off <br> • Conducting Demos and trainings for end users. <br> • Go – Live and support |
| **Technology used in the project** | SAP ECC 6.0, SAP BW and SAP Business Objects. |

**From Sep 2016 To July 2017**

| **Project Name** | JSW Cement Discounts Implementation |
|---|---|
| **Client** | JSW Cement Limited |
| **Role** | Functional Consultant |
| **Description** | • This project involved the implementation of discounts processing solution in SAP ECC for JSW Cement. <br> • Key value additions such as an automated clearing program were implemented as part of this project. |
| **Roles performed** | Functional Design <br><br> • Understanding the key business requirements related to discount processing in SD and FI modules and proposing solutions <br> • Documenting business processes for client sign offs <br> • Transform functional requirements into functional design document. <br><br> Realization: <br> • Involved in Configuring the solution <br> • Testing and UAT for final sign off <br> • Conducting Demos and trainings for end users. <br> • Go – Live and support |
| **Technology used in the project** | SAP ECC 6.0 |

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| From Aug 2017 To till date | **Project Name** | Monsanto OptiGST implementation |
|---|---|---|
| | **Client** | Monsanto India Limited |
| | **Role** | Functional Consultant |
| | **Description** | • This Project involved the implementation of the OptiGST solution which enables the client to file the GST returns on the GSTN portal. |
| | **Roles performed** | Functional Design<br><br>• Understanding the key business requirements related filing GST returns on the GSTN portal.<br>• Documenting business processes for client sign offs<br>• Transform functional requirements into functional design document.<br>• Identified required SAP Notes related to GST and implemented them.<br>• Also worked on WRICEF objects – enhancements and forms related to GST implementation.<br>• Implemented ODN numbering<br><br>Realization:<br>• Involved in Configuring the solution<br>• Testing and UAT for final sign off<br>• Go – Live and support |
| | **Technology used in the project** | SAP ECC 6.0 |

## Training/Certification

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| Training attended | Collaboration with Clients, Communication Skills, Telephone Etiquettes, Engagement Management Foundation level. |
| Certifications | SAP SD Associate level certification.<br>Engagement Management Foundation level certification |

## Education

1. M.B.A, from JBIMS (University of Mumbai), 2011-2013.

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Mr. Gaureesh Shenoy

2. B-Tech, Mechanical Engineering, Veermata Jijabai Technological Institute (VJTI Autonomous – Affiliated to University of Mumbai), 2007-2011.

**Contact Details**

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