## ANKUR SRIVASTAVA

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## **OPERATIONS & SUPPLY CHAIN MANAGEMENT PROFESSIONAL**

**Decisive and driven professional** providing 12+ years' experience in the Operations and Program management in manufacturing and e-commerce based industry. Offering an array of skills in managing all aspect of supply chain from inception of customer order and internal demand, through final product distribution, along with Procurement, Logistics, Inventory Management, Operations and Production Control.

### Skillset -

- Advanced Lean Manufacturing Techniques: Specialized knowledge of advanced manufacturing practices including TPS (Toyota production system), technique of TQM and QMS tools, Capacity Planning and Utilization with VSM (value stream mapping). Hand on experience in preparing DTQMP for Deming application prize.
- Ability to aggregate large amounts of data, filter for importance, and tie together in a context relevant "story" designed to drive action
- **Inventory control & Procurement**: Specialization in all inventory related transactions Material flow, Material planning, Negotiation, Inventory Management, Warehousing, Logistics operation.
- ERP skills: SAP R/3 functional (PP Module), E-Nagare system, SQL
- **S&OP planning**, Long term demand & supply planning, New product development, Change management, 3 PL Management, **Program Management** and Continuous improvement

## PROFESSIONAL EXPERIENCE

# Amazon Seller Service Pvt Ltd, Bengaluru

MAY 2017 - PRESENT

## PROGRAM MANAGER - SUPPLY CHAIN

Driving optimization programs from cost and CX standpoints for the IN network. A self-starter role which provide overall project/program delivery management to specific high priority, multi-regional interdependent initiatives including scheduling/cost/scope management, communications, resource management, project integration and proactive risk management. Key responsibility –

- Drive programs on cost reduction and concessions for IN Pantry, SIOC and Vendor returns Operations. Develop program requirements which will be used to develop our internal tools and platform to scale the program
- Drive complex and high impact cross functional projects that lead to sustained operations cost savings or India P&L impact. Provide overall project/program delivery management to specific high priority, multi-regional interdependent initiatives including scheduling/cost/scope management, communications, resource management, project integration and proactive risk management. Cumulative Program Revenue size ranges up to 30 MM USD

### **Key Achievements -**

Awarded for "Enhancing the Customer experience" at INOPS Annual awards 2019.

Awarded "Invent & Simplify" in 2019 by IN Supply chain Director for initiatives in Plastic free packaging

**Launched Packaging free shipments program (PFS)** – Part of core team which conceptualized the idea of shipping customer shipments in a re-usable plastic tote (Tertiary packaging) and thereby allowing us to reduce the packaging protection for shipments and cutting down on plastic consumption while improving customer experience. It is an India initiative program with an entitlement of 90 MM USD in next 3 years (2018-2021). With launch, PFS lead to a 31% reduction in shipping supplies cost, 14% reduction in bill weight, 28% reduction in plastic content and 600 BPS reduction in air shipped.

**Launched Amazon pantry shipment deliveries in plastic re-usable totes –** uses totes to ship Pantry orders from fulfilment center to last mile station, from last mile station to customer door step in 125 cities. Reduced the damage concession DPMO from 14000 to 9000 and achieve Pantry VCPU of 5.0 against 8.2 in FY18.

**Reduce** % **Air-in-box from 32 to 20** - Achieved annualized estimate savings of 7MM USD in grotesque reduction program. Achieved lowest ever Concessions DPMO of 5.9k for all non-pantry shipments against YTD average of 6.9k.

# CEAT LIMITED, VADODARA (RPG GROUP)

 $\overline{DEC} 2012 - \overline{MAY} 2017$ 

# MANAGER - LEAN MANUFACTURING & OPERATIONAL EXCELLENCE, PRODUCTION PLANNING

**Key Deliverables** included maintaining plant delivery efficiency over 90%, Long term supply & demand planning, Planning & Scheduling for Production–Truck & Car Radials, RM planning and procurement, New Product Development, VSM, Annual project & Budget planning and Lead for Deming award preparedness and TQM activity for Plant.

#### Kev Achievements & Role -

- Prepare DTQMP document for Deming prize application award for CEAT-Halol plant. For 2 times, has been recognized & rewarded as "Delivery Champion" for reaching & maintaining overall Plant delivery to Customer above 90%, Truck radials consistently at 100%.
- Implemented aggressive **WIP reduction by 2 days** through applying lean methodology at shop floor. WIP reduced from 6.5 days to 4.3 days. Lowest WIP recorded till date in plant.

- Successfully applied concept of "Production Leveling" (Heijunka at Bottleneck process Building process) and Kanban model for optimizing production & increased the equipment utilization. Re-define Min Max level & established Safety stock levels for critical equipment.
- Successfully lead VSM/VSD drive for CAR radials production line for material & information flow mapping for enhancing the capacity from **50 TPD to** 70 TPD to 90 TPD to **140 TPD** by eliminating waste in downstream.
- Actively driving the budget proposal for calculating the requirement of Building tooling's, molds, containers & accessories
  for the expansion of plant Phase 2 (Brown field project) w.r.t calculated new equipment capacity. Mold & Container
  (Tooling) management system developed & incorporated in SAP.
- Management of supply of all SKUs within a given portfolio through consultation with the Customer Development, Marketing, Category and Demand Planning. Contributed to reduce the stock out rate of 5 star categories from 30% to below 10% in FY16.
- Work with the Quality and Production Heads of different business units to leverage best practices and establish a company-wide best-in-industry Manufacturing Excellence program.

# MARUTI SUZUKI INDIA LTD, MANESAR

Sep 2011 - Dec 2012

# **Deputy Manager, Product Planning & Control**

**Key responsibilities** included Annual production and procurement planning, New Product development, Capacity Calculation, Supplier negotiation and Inventory Management.

### Kev Achievements & Role -

- New product launch YP8 NB (New Swift Dzire), member of core cross functional team.
- Successfully ensured **100% production schedule adherence** against sales plan.
- Successfully ensured 100% material availability schedule adherence from Vendors.
- Own inventory management and supervise to meet agreed levels of inventory in RM, WIP and FG as per Min Max norms. Improved & maintain inventory level of 1 day.
- Carry out supplier audits in support of the development of an approved vendor list (AVL)
- Active member of a team dealing in component and material procurement which include supplier selection, price benchmarking and price negotiation for production and associated deployment works.
- Optimize "**Supplier Rating System**" for 250 suppliers for improved delivery & quality of service. Downtime due to supplies issue minimized by 15%.
- Performed Pareto analysis, identified major bottlenecks which lead to delivery failures in terms of sales loss & spare parts, took top management support to strengthen supplier's business processes, thereby improving the demand forecast & enhancing service ratio of supplier.
- Implemented **Kanban system** at 1 vendor for subsequent inventory reduction at MSIL.
- Handled scheduling of **3500 types of components** from **250 vendors** & maintain SOB for 14 vendors.

# BOSCH LTD, Jaipur

Sep 2007 - Sep 2011

Engineer, Production Planning & Control

### Key Achievements & Role -

- Spearheading the planning and execution of business plan for manufacturing operations including monthly and daily shipment plan for on time delivery to customers, thereby achieving business targets.
- Anticipated raw material requirements through the generation of a Materials Requirement Plan (MRP). Scheduled all aspects of plant logistics.
- Arrange for delivery, assembly & distribution of supplies & parts in order to expedite flow of materials & meet production schedules. Control inventory levels while utilizing a strict **FIFO** inventory system.
- Successfully implemented "Milk Run" system to ensure Just in Time deliveries.
- Successfully lead and implemented "**HIEJUNKA board**" for level load production thus minimizing the Bull Whip effect at downstream.
- Leading a team of 30 no's of competent associates, providing them training, guidance and motivation to enhance their performance.
- Adept in application of LEAN techniques like Value Stream Mapping, SMED, Kanban and Standardized work, Mistake Proofing, FMEA and SPC.

## ACADEMIC CREDENTIALS

Bachelor's Degree in Mechanical Engineering. University of Rajasthan, Jaipur, (2003 – 2007)