

JOSE J VALOORAN

Address: Dubai, UAE

Contact: +971 52 9199092 | Email: jose_valooran@rediffmail.com

LinkedIn: <https://www.linkedin.com/in/josejvalooran/>

Skype ID: josejvalooran



SUPPLY CHAIN MANAGEMENT PROFESSIONAL

(Purchase & Supply Operations | Logistics | Procurement | Project Costing & Analysis | Production & Demand Planning)

PROFESSIONAL SNAPSHOT

CIPS & PMP Certified Supply Chain Management professional with over 10 years of progressive experience in a cross-cultural environment across driving customer & business process improvements and **implementing cost rationalization measures to enhance operational efficiency** as well as achieve optimal value for money in the field of Supply Chain, Procurement, Logistics, Delivery, and Service. Proven strengths across establishing systems & procedures for effective management of distribution operations with outstanding ability to provide total supply chain solutions to ensure cost-effective and smooth flow of materials & services. **Ability to evaluate key performance indicators (KPIs), develop SOP's** and profitability reporting while conducting **ISO-based process audits, and creation of documents required for ISO**. Extensive experience in **managing shipments to airline customers across Europe, America, Africa, Asia, from different locations**.

Added Expertise:

Supply Chain
Management
Sourcing

Techno-Commercial
Operations
Project Control

Operations
Management
Logistics

Vendor
Development
Outsourced
Production

Customer
Relationship
Management

Strategic Alliances
Negotiations

Supplier Evaluation
Material
Management

Procurement
Management
Quality Assurance

Scheduling &
Planning
Business Analysis

Inventory
Management
Contract
Management

Key Recent Career Accomplishments:

- **Achieved profit margins equivalent to over 10% of total Net Profit** from a single project by negotiating on both sides, driving distribution, and conducting Total Cost Analysis
- **Delivered a gross profit figure equivalent to 7% of half-yearly sales** by concluding a single project through conducting extensive negotiations, and total cost analysis as well as strategizing and executing distribution management plans
- **Achieved a cost-saving of 10% year-on-year** and a drastic drop in customer grievances by 60% (being part of ISO 10002 implementation/evaluation team) through collating and studying customer feedback, driving reengineering on existing analysis, scheduling, communication as well as distribution processes
- Worked as the Management Representative/Internal Auditor to contribute to developing the entire **ISO 9001 & 10002** process for the organization being the part of the Implementation team
- Efficaciously scheduled/planned/communicated with factories/suppliers/customers on production and distribution activities as a Supply Chain Manager
- Successfully handled extremely urgent/critical projects within the lead time and cost for the customers, ensuring to realize the best possible results and higher customer satisfaction
- Implemented CRM centered reorder analysis and conducted budget v/s actual analysis as part of processes and systems established in the firm
- **Accomplished a project within 24 hours of span right from conceptualization to execution and implementation**
- Effectively helped customers in **implementing 8 new items in a short span of less than 1 month**
- Developed Defect Prevention Report for the organization, conducted/ **Coordinated Quality System Review as part of ISO Surveillance audit**, and created a Quality Management System which contains artifacts for IBS becoming an IAPSP
- Improved **process efficiency by creating new templates for HR and Admin. Department** and successfully created a Project Completion report & best practices report for IBS Projects
- Recognized as an **excellent team builder/strong team player** who excels in mediating among multiple divisions of organizations and maintains productive relationships with staff, peers, and management

Delivered over 10% of total net profit and a gross profit figure equivalent to 7%

Handled shipments to more than 50 different locations worldwide

Saved 10% year-on-year and dropped customer grievances by 60%

PROFESSIONAL EXPERIENCE

JAN 2019 – PRESENT: AVIVA, DUBAI

Growth Path

As Supply Chain Manager, (Jan 2019 onwards)

Key Deliverables:

- Led the entire gamut of supply chain activities, including planning, sourcing, purchase/ production, inventory, logistics, distribution, and attaining better-quality process stability & delivery compliance along with training of team
- Implemented CRM & budget process, cost-benefit analysis, and cost reduction, costing, and correct estimates, drove continuous improvement & profitability initiatives for procurement, Logistics, and material management functions to optimize total cost of ownership and overall operation efficiency along with risk evaluation.

- Planned, scheduled & controlled all phases of delivery & inventory management and reviewed the operational practices, identified the areas of quality failures, and processed changes for qualitative improvement
- Identified, Evaluated, and Negotiated with vendors for supplies and services aimed at improved customer satisfaction.
- Planned & operated the funds for logistics** ensuring optimum utilization of resources while meeting anticipatory orders and maximizing opportunities to **leverage spend, improve quality, optimize cost and reduce risk**
- Managed Warehouse Operations and Ensured optimum inventory levels for achieving cost savings without hampering the operational process and managed day-to-day supplies performance of vendors to ensure achievement of service, cost, delivery, and quality norms

OCT 2010 – DEC 2018: NOWARA GROUP, DUBAI

Growth Path

As Supply Chain Manager, (Jul 2014 – Dec 2018)

As Assistant Supply Chain /Sourcing/ Operations Manager, (Jan 2012 – Jun 2014)

As Supply Chain Executive, (Oct 2010 – Dec 2011)

Key Deliverables:

- Led the entire gamut of supply chain activities, including planning, sourcing, purchase/ production, logistics, inventory, and attaining better-quality process stability & delivery compliance
- Transformed the commercial forecast into the meaningful demand forecast, for use in capacity planning, procurement, and logistics planning and process optimization along with improved end-user satisfaction
- Successfully **managed the shipment of a single item of one customer to more than 50 different locations spread across worldwide**
- Achieved **improved process stability (ISO 9001 & 10002 certified)**, delivery compliance & customer satisfaction and improved profitability of orders by conducting extensive negotiation with suppliers based on priorities
- Identified and implemented cost reduction, drove continuous improvement & profitability initiatives for production, procurement, logistics, and material management functions to optimize total cost of ownership and overall operation efficiency
- Organized and **developed RFP and RFQ documentation** in compliance with the established policies and procedure to ensure that the requirements are captured effectively
- Planned, scheduled & controlled all phases of inventory management, including cost-benefit analysis and reviewed the operational practices, identified the areas of quality failures, and processed changes for qualitative improvement
- Achieved **optimal cost savings on procurement processes** by executing sub-contracting & co-makers buying and contract finalization with cost breakups and price variation clause
- Planned & budgeted the funds for procurement** and sourcing of materials ensuring optimum utilization of materials while meeting anticipatory orders and maximizing opportunities to **leverage spend, improve quality, optimize cost and reduce risk**
- Ensured optimum inventory levels for achieving cost savings without hampering the operational process and managed day-to-day supplies performance of vendors to ensure achievement of service, cost, delivery, and quality norms
- Established Inward Stock Acceptance Process and set up Outward Stock Release Process**, ensured all the stock/cartons are packed, labeled well before dispatch

Jun 2007 – Dec 2008: IBS Software Ltd., Trivandrum as Process Analyst

Key Deliverables:

- Administered numerous projects/departments** associated in compliance with **ISO/CMMI/Tick IT/PCMM certification** requirements of the organization
- Worked as **Process consultant cum Quality Assurance Executive** on multiple projects to drive in operational excellence
- Made vital contribution in supporting with analysis to different departments, including HR and Administration departments
- Successfully developed various reports, including Defect Prevention Report, Quality Management System, and innovative templates for the HR & Admin department of the organization for improving process efficiency
- Drafted project accomplishment report & the **best practices report for IBS Projects** in coordination with all stakeholders and successfully conducted quality system review as part of an ISO surveillance audit
- Rationalized new WBS template for projects**, presented effective measures as part of the estimation task force, and conducted FP based estimation training
- Managed OPD area of CMMI (for CMMI Level 5 recertification)**, and developed documents required for version 1.2 of CMMI

EDUCATIONAL QUALIFICATIONS

- PMP/ PMI**, USA, 2016
- CIPS-Diploma**, Zabeel Dubai/ Chartered Institute of Purchasing and Supply UK, 2014
- M.I.B. (Master of International Business) in Operations & Finance**, School of Management Studies, Cochin University, 2007
- B. Tech. (Electrical & Electronics)**, Mar Athanasius College of Engineering, M.G, University, 2004

TRAININGS

- PMI-PMP
- QMS/ ISO 2015 Lead Auditor
- CMMI Level 5, Version 1.2
- FP and WBS Estimation Techniques
- Document/Software Configuration tools
- Investment Analysis & Portfolio Management

TECHNICAL SKILLS

- Configuration Tools: Sub Version, VSS
- Software Packages: MS-Word, Excel and Power Point
- ERP Package: Microsoft Dynamics 365, Tally ERP, FOCUS & SAP ARIBA

PERSONAL DETAILS

Date of Birth: Apr 1982 | **Nationality:** Indian
Visa Status: Employment
Driving License: Valid UAE
Languages: English, Hindi and Malayalam



Please scan to capture contact details