

AMIT KUMAR

Goal-oriented Professional, targeting assignments in **Supply Chain Management** with a reputed organization



Location Preference: PAN India (Preferably NCR)

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Core Competencies

Supply Chain Logistics

Supplier Management

Inbound & Outbound Logistics

Export-Import Operations

Budgeting/ Cost Savings

Freight Forwarding

Transportation/ ODC Handling

Vendor Management/ Tendering

Client Relationship Management

Soft Skills



Communicator



Thinker



Innovator



Collaborator



Intuitive



Profile Summary

- Result-oriented Professional with **over 12 years** of enriching experience in **Supply Chain Management, Transporting, Import-Export Operations, Warehousing, Tendering & Client Servicing**
- Expertise in leading transport operations that include Client Coordination, Requirement Analysis, Solution Delivery & Complaint Management
- Proven track record of coordinating with **CHA/ Freight Forwarders/ Shipper/ Importer** for placing & releasing the vehicle faster
- Exposure of managing **ODC & Super ODC Cargo** and end-to-end transportation of **Project Cargo**
- Successfully administered implementation & operational functionality of the **ERP for Transport Department** by specifying customizations as per company requirement; it is yet to be tested by company's Accounts Department for financial applications
- Skills in ensuring availability & delivery of right quality materials at the right time, price & terms; managing logistics, procurement & supply chain
- Accurate & precise in all work related assignments with capability to contribute to corporate financial goals; competencies in preparing critical reports for sustainable business development



Academic Details

- 2007:** **MBA – International Business** from GITAM Institute of Foreign Trade, Visakhapatnam with **3.8/5 CGPA**
- 2003:** **BIT** from Manipal Academy of Higher Education, Manipal with **75%**



Career Timeline

Management Trainee
ICSA India Pvt. Ltd.

Deputy Manager
ICSA India Pvt. Ltd.

Assistant Manager
L&T MHPS Boilers Pvt. Ltd.

Apr'07 to Oct'07

Oct'07 to Mar'10

Apr'10 to Mar'11

Apr'11 to Feb'15

Mar'15 to Jun'17

Since July'17

Assistant Manager
ICSA India Pvt. Ltd.

Senior Manager
ICSA India Pvt. Ltd.

Manager
L&T MHPS Boilers Pvt. Ltd.

Organizational Experience

Since Mar'15 with L&T MHPS Boilers Private Limited, Faridabad

Growth Path:

Mar'15 to Jun'17 as Assistant Manager

Since July'17 as Manager

Apr'07 – Feb'15 with International Clearing & Shipping Agency India Pvt. Ltd., Chennai

Growth Path:

Apr'07 to Oct'07 as Management Trainee

Oct'07 to Mar'10 as Assistant Manager

Apr'10 to Mar'11 as Deputy Manager

Apr'11 to Feb'15 as Senior Manager

Key Result Areas:

- Gathering & analyzing logistics requirements and finalizing suitable contract for the same in implementing **Reverse Auction**; executing the contract with transporter/ service provider for on-time & safe delivery
- Reviewing / updating supply chain practices, import & export operations and managing freight forwarding activity
- Leading process re-engineering, process optimization, cost control & revenue maximization of **Import Handling**
- Developing vendors for cost optimization & improved service level; negotiating with transporters for outsourced vehicles and with clients for finalizing service contract
- Sharing quotation with prospective clients (inc. internal costing); pitching clients for payment; getting quotation from local vendors for outsourced activity (transport, lashing, chocking, fumigation & consolidator's charges in case of LCL)
- Managing the process of movement planning & allocating vehicles basis the requirement, availability & priority
- Directing the movement of vehicles by ensuring vehicles are placed on time (meeting customer's schedule); making alternative arrangement if the planned vehicle doesn't arrive on time
- Coordinating with customers, CFS, Empty Plots, Warehouse & Port for releasing the vehicles faster
- Spearheading the team to conduct follow-up with the driver supervisors and producing the supporting documents faster for billing after the completion of job
- Sourcing the ocean freight from shipping line basis requirements like schedule, cost (due to LC expiry & PO conditions) & suggesting best possible rate considering routing, vessel schedule, transit time & free days available at the destination
- Recommending the customer (consignee or consignor) to use HBL/ MBL as per the 'Inco Term' agreed between the consignee & consignor; explaining the Inco terms & agreed terms between Importer & Exporters to the agents
- Working with CHA for maintaining documents, picking up the containers and planning the stuffing to meet the cut-off of vessel; coordinating with shipping line for releasing BL and with Overseas Agents to offer door-to-door service to clients
- Acquiring quotation from overseas agent for managing Import/Export
- Sending pre alerts to overseas agent for export & filing IGM with shipping line for import after receiving the pre alert
- Assisting the concerned staff with logistics process for the development of new products, inventory maintenance, shipment & delivery and returns on the brand products
- Designing & developing necessary supply chain optimization projects; implementing cost effective supply chain methods

Highlights:

- Handling **50,000 metric tons** per year, starting from Requirement Gathering/ Analysis, Contract Finalization & Execution
- Contributed to **Cost Reduction by 5%** through **Optimization, Vendor Development & Reverse Auction**
- Led **ERP implementation** for **Transport Department** while specifying customization as per company's requirement; *currently the ERP is functioning operationally but not tested by company's Accounts Department for financial applications*
- Supervised the **ITVs (Internal Transport Vehicles) Operations** inside Chennai Container Terminal, Chennai Port
- Managed the **PNR (Public Notice Register) Movement** for M/s Balmer Lawrie & Co., Chennai
- Played a key role in managing **Export & Import** of clients like Dow Chemicals International Pvt. Ltd. (Dow India), UEM India Pvt. Ltd. & NITCO Tiles
- Successfully managed **custom clearance activity** in Mumbai (Aug'07 – Oct'08)
- Worked as a member of the **Project Imports Management Team**
- Got promoted as the **HOD** for the **Transport Department**

IT Skills

Module
MS Office

SAP – MM (Basic)
Word, Excel & PowerPoint

Personal Details

Date of Birth
Languages Known
Address

15th September 1983
English & Hindi
509, Laleshwari Vatika Apartment, Sector – 21 D, Faridabad – 121001