



DENNY PARMAR

Managerial Level Positions

11 Years of experience

Supply Chain Management ~ Purchase & Procurement ~ Vendor Management

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Profile Summary

- Gained significant experience in spearheading **logistics operations** by tracking best practices in supply chain management functions thereby maintaining excellent contacts with strong industry players & suppliers in MNC environment
- Expertise in **acquiring potential clients, transporters, suppliers & other external agencies** to achieve seamless & cost effective transport solutions across India in a fast paced, dynamic and globally expanding MNC environment
- Successfully **implemented SAP R3 MM, SD, PP & WM Module** in Henley Industries & Mahle Behr India Sanand Plant
- Proficient in establishing & nurturing **strong rapport with stakeholders / clients**; driving new business focusing on recurring and sustainable revenue for customers, negotiating & securing favorable terms for companies in the deals
- Resourceful in administering techno-commercial operations, reviewing & analyzing **contract documents** and scope of work provided by the client; evaluating **commercial deviations** in tender documents, **competitive pricing** and submitting bids
- Excellent negotiation & problem solving skills coupled with strong decision making for enabling solutions leading to high customer satisfaction and low operational costs

Area of Excellence

Strategic Planning

Vendor Management + New Launches

EXIM Documentation

Supply Chain Management

Warehousing & Inventory Control

Techno-commercial Operations

Purchase & Procurement

Client Relationship Management

Budgeting & Cost Control

Career Timeline

Henley Industries
(India) Ltd. as Executive

Feb'05 – Jan'10

Mahle Behr India Ltd., Sanad as Asst.
Manager – Supply Chain Management

Since Feb'10

Soft Skills

Planning
Analytical
Negotiation
Decision Making
Communication

Work Experience

Since Feb'10 Mahle Behr India Ltd.

Growth Path/Deputation:

Since Dec'13

Asst. Manager – Vendor Development (new Launches & Purchase, Pune Sanand)

Feb'10 – Dec'13

Sr Engineer – Supply Chain Management, Sanand

Key Result Areas:

As Asst. Manager – Supply Chain Management, Sanand

- Devising plans for procurement, supply chain functions, inventory analysis & control activities
- Procuring AC components like plastics, sheet metal, rubber & electronic parts, pipings from more than 100 different suppliers (India & imports)
- Spearheading warehouse functions and implementing measures for curtailing down inventory holding expenses, thereby minimizing wastages
- Planning purchase schedules / work orders and analyzing quotations against pre-set plan for timely procurement of various items, projects, operational spares, raw materials & capital equipment
- Conducting supplier audits, selecting vendors and rating them on monthly basis to evaluate delivery & quality performance
- Collecting quotations and releasing purchase orders; addressing & resolving all quality and quantity related issues

- Using SAP System and MRP Run for supplier scheduling
- Preparing monthly:
 - Delivery ratings & schedules for all local & import suppliers
 - Presentation on downtime issues along with proper corrective actions in MRM meetings
- Developing standard packaging for local suppliers
- Organizing daily downtime meetings for all fractal
- Conducting negotiations with the supplier on RM price & tooling cost (ZBC)
- Performing cross-functional overview of warehouse receipts, issues & dispatch procedures
- Verifying stock for ensuring that the physical count of inventory tallies with balance reflected in stores ledger; checking the adequacy of internal control system
- Good exposer in packing for new product specially trolleys

Accomplishments:

- Successfully managed a project for Tata Motors Sanand & Panthnagar on Warehouse Management and Racking System with FIFO Implementation (2010-2011)
- Implemented:
 - Milkvan and Kanban System and reduced logistics cost from 2 cr to 50 lac
 - Consignment Warehouse in Mahle Behr, Sanand & keeping 2 hr inventory at plant
- Procured suppliers for Mould Maker and Moulder which resulted in cost savings of 1.5 cr
- Working as Team Member for ISO CS audits and Launch Manager for Mahindra VW & Tata Product
- Managed New Launches (VW, M&M, Tata Motors, Nissan & Maruti) with streamlining hand over to series production

Feb'05 – Jan'10 Henley Industries (India) Ltd., Ahmedabad as Executive

Key Result Areas:

- Spearheaded entire supply chain management, material management, purchase/procurement & production planning
- Planned:
 - Material requirement after communicating with marketing team of different suppliers; obtained general catalog and quotation from the supplier and raised purchase orders
 - Production quantity to meet sales order
 - Materials, manpower & equipment capacity to support production
 - Funds for procurement & sourcing materials with optimum utilization of material
- Conducted 3rd party inspections and submitted related documents like invoice, packing list, proforma invoice, shipment & packing details like dimension of material, net weight of material, gross weight of material and dimension of packing (Wooden box, corrugated box, plastic drum & HDPE bags)
- Devised strategies for purchase of materials from global sources and achieved cost reduction in procurement, packaging & shipping
- Managed day-to-day supplier performance to achieve service, cost, delivery and quality norms
- Monitored warehouse operations (loading, unloading & storage of shipments); prepared & processed documentation for chamber of commerce
- Prepared:
 - CT-1 bond for the supplier and planned route with C&F agent, booked containers, provided SDF form, packing list & invoice for dispatch, stuffed & sealed material; obtained CRF from 3rd party, took credit back from excise and issued Form H
 - Statistical data & other customized reports for clients and internal administration
- Documented:
 - Daily reports using MS Access and forwarded it to MD
 - Reports on container bookings, bill of lading, commercial invoice for all warehouses worldwide and communicated final weights to vendor and sales
 - Files for import & export functions
- Administered pick-ups including purchase orders (issue, revision & weight confirmation), pick list, shipment tracking and liaised with vendors & customers (internal & external)
- Identified discrepancies in import & operational damages; updated the customer about damage on inbound shipment to claim insurance
- Ensured proper documentation for inward materials of artificial limbs & consumables and checked for variances through stock verification

Accomplishments:&

- Streamlined all new launch processes in the organization
- Achieved savings of INR 50 Lakhs by implementing low cost suppliers initiatives
- Generated 30 lakhs INR revenues for the company by implementing do the all small assembly at supplier end initiatives
- Introduced logistics/ planning processes in support of business unit's initiative which led to XX benefits to the company
- Worked with key clients like: VW, Nissan, Tata Motors, Mahindra & Mahindra and Maruti Suzuki
- Received Human Capital awards or appreciation for highest contributions which resulted in benefits to the company



Education

2003

Bachelor of Computer Application (BCA) from L.J college, Ahmedabad, University

2005

Master of Computer Application (MCA) from L.J College, Ahmedabad, University



IT Skills

OS: Windows – 9X, 2000 & XP

DBMS / RDBMS: PL/SQL , Oracle 8/8i, 9i, MS–Access, MS–SQL Server & FoxPro

OOPS: Server Architecture & Database Administration

SAP: MM, PP, WM & SD,



Personal Details

Date of Birth : 21st April 1978

Languages Known : English & Hindi

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