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# YASHRAJ GODWILSHAW

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## Specialist- Cloud Services & Software

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### Summary

**Accomplished Consultant** offering around 5 years of experience, driving revenue through building Chatbot & Digital Solutions and maintaining client relationships . Creative and dynamic individual with proven expertise. Leverages exemplary communication with Innovative mindset to drive Solutions/Projects to success.

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### Core Competencies

- Enterprise Chatbots
- AWS LEX
- AWS Lambda
- AWS Dynamo DB
- NodeJS
- Azure Bot Service
- LUIS
- Application Insights
- AWS Translate
- Oracle Digital Assistant
- GITLAB
- Azure DevOps
- Robotic Process Automation
- UiPath
- Requirement Elicitation
- Client Relationship
- RFP Response Writing
- Solution Optimization
- Team Management
- Business Development
- Client Presentation
- Project Planning
- Project Estimation
- Documentation & Presentation

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### Professional Experience

July 2016 - Present

Specialist- Cloud Services & Software

*LTI (Larsen & Toubro Infotech)*

- Around 5 Years of Experience in building Enterprise Chatbots
- Worked for BFI, Manufacturing & Pharmaceutical Clients across the Globe (France, USA, India & South Africa)
- Successfully delivered more than 6 projects for clients across the globe
- Extensively worked on building Chatbots for ERPs like Oracle JDE, Oracle E-Biz & SAP using AWS LEX, Azure Bot Service & Oracle Digital Assistant
- Worked on Multiple CI/CD tools which includes GITLAB & Azure DevOps
- Presently Managing a team of 6 People and acting as a solution architect for the project
- Participated in multiple proposal submissions and RFP response related to chatbots
- Specialist in defining End-To-End Strategy for Chatbots after analyzing the AS-IS Process.
- Specialist in Overall Estimation of the Project including cost, effort & timeline
- Worked Closely with the Business Analysts in order to ensure continuous process improvement & seamless delivery
- Provided Technical & Humane Leadership to a team of Developers working in the project/solution
- Drove the Digital Transformation Initiative for an Indian Based NBFIs using Mobile Apps, Chatbots and RPA.
- Expert in Stakeholder Management
- Contribute to Service Improvement & manage the Change Requests with the Support team
- A certified UiPath RPA Advanced Developer
- Certified as Oracle Cloud Platform Associate Mobile Developer in 2018

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### Education

2012 - 2016

B.Tech in Computer Science and Engineering

*University of Technology and Management (MIT Pune Campus in Shillong)*

Specialization in Cloud Computing and Virtualization Technology

CGPA: 3.56/4

2010 - 2012

Higher Secondary

*DAV Public School, Bistupur, Jamshedpur*

Percentage: 69

2009 - 2010

Senior Secondary

*DAV Public School, Bistupur, Jamshedpur*

GPA: 8.6/10

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## Certifications

- Certified in Oracle Autonomous Mobile Cloud Enterprise (Associate Developer Level)
- Certified as UiPath RPA Advanced Developer
- Cloud Computing & Virtualization Specialist certified by IBM in 2018

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## Achievements

- Techie of the Year award in the practice unit of 350 People
- Best Project for "L&T Finance Digital Transformation Project" at the Business Unit Level in 2018
- Runners up in Voice of Metro 2017
- Most Innovative Project at the organizational level in 2017
- Location Idol in L&T Infotech Airoli in 2017
- Head of Student Placement Representative in 2014-2015
- Winners of IBM Technical Poster Presentation Competition
- Winner in Cascading Sounds in Lifestyle fest at UTM'13
- Winners of Inter College Skit Competition organized by NIFT Shillong
- Winners of Battle of Bands in Media Mindprints in Jamshedpur 2011
- Runners up in Eastern vocals in Wheels organized by TATA STEEL in 2012

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## Summary

I hereby declare that all of the above information is true to my knowledge and if required, I can produce related documents for the same.