FileDirector
small business edition

Reduces costs, increases efficiency and securely manages access to a company's documents

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New Product: FileDirector SBE

1. What is FileDirector SBE

FileDirector SBE is Spielberg's new client-server entry level product that offers a powerful, cost effective and easy to use document storage solution for small businesses, or workgroups where there are business critical business processes such as invoices, purchase orders, POD's and general documentation.

FileDirector SBE has a range of features that makes it a comprehensive solution, yet easy to install, configure and use. FileDirector SBE use Microsoft SQL Desktop Edition or Microsoft SQL Server Express, and can use a Windows XP workstation as a server to minimise installation costs.

The SBE server application is a Microsoft.NET IIS web service, and as such, supports document capture and retrieval from any location, whether via an intranet or the internet. SBE includes as standard internet browser based document retrieval, which can also be integrated into a company's web site, or called from other applications.

SBE can use a vast range of input devices through its bespoke drivers and support for ISIS and TWAIN. SBE can also integrate with MFP's, with the FileDirector Connector for eCopy ShareScan. Integration with Microsoft Office is a standard feature, as is document check-in and check-out and revision control. The SBE viewer supports over 200 different document types. The import of documents and index data from external sources is also a standard feature.

The innovative metadata design that SBE utilises allows you to tailor a solution to any requirements, with a virtually unlimited number of Cabinets, Document Types and metadata fields, with a host of field settings to ensure that the system can be configured exactly to requirements.

Security is of paramount importance, and SBE uses Windows accounts and groups to configure the levels of access to documents. All data passed between the server and clients is encrypted.

SBE also allows the option of barcode and zone OCR reading, with forms recognition, making the indexing of standard forms totally automatic.

2. FileDirector SBE Pricing

SBE is an entry level product and priced as such. It differs from the standard FileDirector by the removal of several features and options listed in section 6.

SBE supports up to 20 users, which can be a mix of full and retrieval licenses Full licenses allow users to create, edit and retrieve documents, whilst retrieval licenses allow only retrieval of documents, but also support saving of documents and emails from MS Office applications.

SBE ncludes Web access, and the eCopy SSOP Connector can be used with SBE

Part No	Description	List Price	Reseller Cost
SBE001	FileDirector SBE including 1 Full and 4 Retrieval licenses	£2,640	£1,540
SBE002	FileDirector SBE Full License	£720	£420
SBE003	FileDirector SBE Retrieval License 5 Pack	£1,440	£840
SBE004	FileDirector SBE Retrieval License 10 Pack	£2,640	£1,540
SBE005	FileDirector SBE Retrieval License 15 Pack	£3,720	£2,170
SBE006	FileDirector OCR Client (Per user)	£780	£455
SBE007	FileDirector SBE ImagePrinter	£480	£280

3. SBE Software Assurance

Software Assurance is not included in the price of the product. A minimum of 1 year assurance should be included for each component purchased. All components of a single system will be maintained to a common date.

The SBE Software assurance includes access to patches, minor and major upgrades and the SBE public knowledgebase.

Part No	Description	List Price	Reseller Cost
SBA001	FileDirector SBE including 1 Full and 4 Retrieval licenses	£395	£237
SBA002	FileDirector SBE Full License	£115	£69
SBA003	FileDirector SBE Retrieval License 5 Pack	£218	£131
SBA004	FileDirector SBE Retrieval License 10 Pack	£395	£237
SBA005	FileDirector SBE Retrieval License 15 Pack	£543	£326
SBA006	FileDirector OCR Client (Per user)	£115	£69

Product Comparisons

FileDirector has been very competitively priced in comparison to other products. Prices include web access and software assurance

Users	INVU List	+/-	SBE List	+/-	ADOS List
SBE 5 Users	£4.576	-£1,541	£3,035	£632	£2,403
SBE 10 Users	£7,482	-£2,789	£4,693	£694	£3,999
SBE 15 Users	£10,228	-£4,158	£6,070	£649	£5,421
SBE 20 Users	£12,813	-£5,515	£7,298	£640	£6,658

Notes

ADOS Workgroup

ADOS Capture Clients start at £1,400, and are in addition to retrieval licenses, so a user may need a capture license and a retrieval license. FileDirector does not require this. Additionally, FileDirector SBE does not require capture licenses to allow MS Office documents to be saved.

ADOS uses named licences that once a user logs in, the license that is allocated is locked to that user for 24 hours. FileDirector licenses are not named, and have a user specified timeout period.

ADOS must be installed on to a Windows based server and must have a domain. FileDirector can be installed on Windows 2003 Server, Windows 2000 Server, and also onto a Windows XP Professional workstation.

Invu

Invu uses named licenses. FileDirector licenses are not named, and have a user specified timeout period.

Web Access is not included as standard and separate licenses must be purchased for this. FileDirector licenses can be used for the Windows or Web Client

Invu must be installed on to a Windows based server and must have a domain. FileDirector can be installed on Windows 2003 Server, Windows 2000 Server, and also onto a Windows XP Professional workstation