

Gavin B. Calkins
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EDUCATION: Bachelor of Arts in Philosophy with Minors in 'Aerospace Leadership Studies' and 'Military Science & Leadership' from the University of Washington, 2006-2011, Cumulative GPA 3.74 (Dean's List: Spring 2007- Winter 2009, Autumn 2009 – Spring 2011).

EXPERIENCE:

Financial Professional, Equitable Advisors **Bellevue, WA** **Nov 2019 – Present**
Passed Washington State Life and Disability Producer Exam, Securities Industries Essentials (SIE) Exam, Series 7 and Series 63. Serves as a Financial Professional in the Retirement Benefits Group. Works with Washington State employees and nonprofit clients primarily. Educates clients and prospects on state pension benefits and retirement investing/savings strategy. Provides tax advantaged savings/investment platform and life insurance product solutions.

Sales Associate, Orion Arms Corporation **Jeffersonville, IN** **Nov 2018 – Oct 2019**
Provided customer service and firearm related advice/sales to shop clientele. Conducted criminal background checks via Federal Form 4473 and operated register. Executed monthly inventory and maintained physical security of stock in warehouse and sales floor.

Area Manager, Schwan's Home Service **New Albany, IN** **Feb 2018 – Nov 2018**
Managed the New Albany depot for Schwan's Home Service. Responsibilities included leading and training five Route Sales Representatives and one Senior Material Handler, handling customer issues, running sales routes, overseeing the stocking and maintenance of warehouse freezer and five straight trucks which serviced over 2,300 active customers.

Protective Services Officer (PSO), Paragon Systems **Louisville/Frankfort, KY** **Nov 2017 – Feb 2018**
Provided armed security services for federal buildings in Louisville and Frankfort, KY. Underwent a four-week certification program which included training in firearms safety/marksmanship, baton, OC spray, defensive tactics, medical/CPR certification, pat downs and X-Ray/medal detector operations. Responsibilities included access control, screening visitors and observing activity in accordance/conjunction with Federal Protective Service (FPS) guidelines/regulations.

Captain, 13L-Air Liaison Officer, United States Air Force (Jul 2011 – Nov 2017)
Assistant Director of Operations **Fort Hood, TX** **Dec 2016 – Nov 2017**
Functioned as an assistant to the Director of Operations, 3d Air Support Operations Group. Responsible for running regulatory self-assessment and inspection compliance programs for a group staff and seven subordinate squadrons. Served as an Air Liaison Officer on the US Army's III Corps Command Staff.

Executive Officer **Fort Hood, TX** **Feb 2016 – Dec 2016**
Led a five-person Commander's Support Staff, synced the actions of the Squadron Commander, Resource Advisor, Unit Program Coordinator, and Personnelist with 14 programs and five Flights consisting of 127 Battlefield Airman. Helped manage \$27.2 million in equipment and \$7.1 million in facilities in the execution of a \$690K budget supporting the combat readiness of one aligned Army division consisting of 26K soldiers.

Assistant Flight Commander Camp **Red Cloud, ROK** **Jun 2015 – Feb 2016**
Led 34 Tactical Air Control Party (TACP) members providing Air Force command and control for 2nd Brigade Combat Team, 1st Cavalry Division. Directly supervised two airmen and \$250K worth of equipment at the Brigade echelon. Advised the Brigade Commander on Air Force air-to-ground capabilities and execution. Maintained combat readiness as a Joint Terminal Attack Controller (JTAC, a ground-based forward air controller) and Air Liaison Officer.

Chief of Plans and Exercises **Fort Hood, TX** **Oct 2014 – Jun 2015**
Integrated with 1st Cavalry Division's Future Operations (FUOPS) section by attending weekly meetings and Korean deployment working groups. Ascertained the Division's training and exercise requirements in order to deconflict them from those of the 9th Air Support Operations Squadron. Conveyed scheduling concerns to the squadron's Director of Operations and Commander, addressed issues and maintained personal combat readiness as a Joint Terminal Attack Controller and Air Liaison Officer.

Air Liaison Officer **Fort Bragg, NC** **Jul 2012 – Oct 2014**
Assisted in the training, equipping and employment of 32 personnel to support Army ground commander objectives. Served as Air Force advisor on joint fires and Close Air Support integration to the commander of 2,000-man airborne infantry brigade as a mission-ready Air Liaison Officer and combat parachutist prepared to deploy globally within 18 hours of notification. Managed and integrated over \$3M in resources to request, synchronize and employ tactical airpower with Army operations.

Air Liaison Officer Pipeline Trainee **Fort Bragg, NC** **Jul 2011-Jul 2012**
Received training on joint fires planning and air to ground weapons employment through a training pipeline consisting of one Army, one joint, and four Air Force courses along with one Combat Mission Readiness field event. Also received training in radio communications, targeting/designating equipment, small unit tactics, small arms, land/vehicle navigation, survival, escape and interrogation resistance techniques.

ADDITIONAL INFORMATION: Possesses active Top Secret clearance (renewed Fall of 2017), strong work ethic, problem solving and verbal/written communication skills, experience in first-aid and CPR. Enjoys interacting with people, teamwork, solving problems, administering programs, managing projects, learning new skill-sets and having great conversations.