

From: Ellie Martel <Ellie.Martel@refiningnz.com>
Sent: Friday, 31 July 2020 5:21 pm
To: Andrew Hume; Bertrand Ngai; Dipankar Ganguly; Gareth Wilson
Subject: Green fuels graphic and letter to Minister Woods
Attachments: 310720 Minister Woods.pdf; s 9(2)(b)(ii) and s 9(2)(ba)(i)
Follow Up Flag: Follow up
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Categories: Red Category

Dear all,

Thank you for the opportunity to meet face to face last week when we visited Wellington. After our Zoom meetings, it was enjoyable to meet you all in person.

It was good to begin working on a structure around a planned transition to avoid unexpected and unmitigated impacts on the community and New Zealand's transition to green fuels. We note you are currently working through nominating the lead team to work on this, but would be very happy to submit a draft or "straw man" version if this would assist?

This document would focus on setting objectives, designing a process and the transition pathway working group that would include MBIE, Northland Inc, and RNZ to investigate opportunities to bring new industries/businesses into the region.

We would also like to stay close on the wider national issues around fuel security and storage.

We have scheduled a catch-up meeting with Northland leaders for August 11 to update them on planned transition progress, and would envisage the next meeting after that could also involve MBIE if that was considered appropriate.

It was also good to discuss with you potential future options for Refining NZ to contribute to the transition to greener fuels.

I've attached the graphic we showed you briefly regarding feasibility criteria for green fuels options and our assessment of the key threshold feasibility issues to address, based on previous work we have done around a number of options. As you will see, we see the key threshold issues to be very low-cost renewable electricity for green hydrogen, gas supply and carbon capture and sequestration for blue hydrogen and access to large scale, low-cost biofuel feedstock. We are keen to explore these as part of our planned transition discussions the potential for Refining NZ's capabilities to play a role in making green fuel options feasible.

This graphic also underpins our observations to you regarding the ability of New Zealand to decarbonise through electrification, and limitations caused by the current high cost total costs of electricity in New Zealand.

In addition, please find attached a letter sent from Naomi James to Minister Woods today.

Again, we very much appreciated the meeting, and look forward to hosting you on a visit to our site.

Ellie Martel

Government Relations Manager
Refining NZ

Mobile s 9(2)(a)

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Minister Megan Woods

31 July 2020

Dear Minister,

Thank you for the opportunity to meet face to face with you. I appreciate your time in what is a period of significant challenge for Government and for the opportunity to work with Government as we navigate future changes in our business.

In particular, thank you for the guidance on how you view the strategic importance of the refinery, as a valued infrastructure business now and into the future through its varying forms.

We value your interest in our future, as a New Zealand company that will be part of this country's long-term transport fuel infrastructure.

While the refinery will undergo changes in coming years, we will also be focusing on growing and diversifying our infrastructure business, including how we can reuse and repurpose our existing capabilities - the deep water port, Marsden Point site, connected utilities, pipeline and skilled workforce.

I was also grateful for the action-orientated approach you took to the need for a planned transition.

We're now working with MBIE on a document setting out objectives, interested parties and a process to work together to develop plans for a planned transition in the regional economy and supply chains. I am having a quick catch-up meeting with Northland leaders in two weeks to update them and I know they are keen to work with central Government on these matters.

It was also good to discuss with you potential future options for Refining NZ to contribute to the transition to greener fuels. I would like to share with you a simple graphic we have prepared on feasibility criteria for green fuels options and our assessment of the key threshold feasibility issues to address, based on previous work we have done around a number of options. As you will see, we see the key threshold issues to be very low-cost renewable electricity for green hydrogen, gas supply and carbon capture and sequestration for blue hydrogen and access to large scale, low-cost biofuel feedstock. We are keen to explore these as part of our planned transition discussions the potential for Refining NZ's capabilities to play a role in making green fuel options feasible.

This graphic also underpins our observations to you regarding the ability of New Zealand to decarbonise through electrification, and limitations caused by the current high cost total costs of electricity in New Zealand.

Again, I very much appreciated the meeting, and would be very happy to welcome you to our site any time you wish to visit.

Kind regards,



Naomi James

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